

**ECL FINANCE LIMITED – NON CONVERTIBLE DEBENTURES APPLICATION FORM**

<b>Regd. Office:</b> <b>ECL FINANCE LIMITED</b> CIN No.U65990MH2005PLC154854 Edelweiss House, Off. CST Road Kalina Mumbai – 400098, Maharashtra, India. Tel: +91 22 4009 4400 / +91 22 4088 6310; E-mail: <a href="mailto:spinvestor@edelweissfin.com">spinvestor@edelweissfin.com</a> ; Website: <a href="http://www.edelweissfin.com">www.edelweissfin.com</a>	<b>Corporate Office:</b> <b>ECL FINANCE LIMITED</b> Edelweiss House, Off. CST Road Kalina Mumbai – 400098, Maharashtra, India.	<b>Form to be Sent to:</b> <b>SP Services Desk</b> Edelweiss House, Off. CST Road, Kalina Mumbai 400 098
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Date.....

Application No: 0

Dear Sirs,

I/We hereby apply to you for allotment to me/us of the NCDs [Non Convertible Debentures] stated below. The amount payable on NCDs application as shown below is remitted herewith. I/We hereby agree to accept the NCDs applied for, or such lesser number of NCDs as may be allotted to me/us. I/We authorize to place my/our name(s) on the Register of Debenture Holders of the Company as holders of the NCDs allotted to me/us and register my/our address as given below:

**(PLEASE READ THE INSTRUCTIONS GIVEN ON THE REVERSE CAREFULLY BEFORE FILLING UP THIS APPLICATION FORM)**
**Applicant's Details (IN BLOCK LETTERS):**

<b>First Applicant's Name:</b>	
<b>Father's Name:</b>	
<b>Address:</b>	
<b>Nationality:</b>	<b>Occupation:</b>
<b>Pin Code:</b>	<b>Tel/Mobile No:</b>
<b>Email:</b>	
<b>PAN No.</b>	<b>Investor Category Code (please refer instructions):</b>
I/We hereby confirm that I am/we are not Non – Resident Indian.	
<b>Second Applicant's Name:</b>	
<b>Father's Name:</b>	<b>PAN No.</b>
<b>Third Applicant's Name:</b>	
<b>Father's Name:</b>	<b>PAN No.</b>

**Application Details (IN BLOCK LETTERS):**

<b>Product Code:</b>	E7E701A
<b>Number of Debentures Applied for (in words):</b>	
<b>Number of Debentures Applied for (in numbers):</b>	

<b>CATEGORY -I</b> <i>(i.e. where subscription is less than INR 1,00,00,000)</i>	<b>Tick to choose</b>	<b>CATEGORY -II</b> <i>(i.e. where subscription is INR 1,00,00,000 or more)</i>	<b>Tick to choose</b>
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**Payment Details\*:**

Amount (Rs.) – in figures					
Amount (Rs.) – in words					
Premium (Rs.) – in figures					
Discount (Rs.) – in figures					
Placement Charges (Rs.) – in figures					
Mode of Payment (tick whichever is applicable)	Cheque		RTGS		NEFT
Date of Cheque / RTGS / NEFT					
Bank Name and Address of Branch on which Cheque/ Demand Draft is drawn or Electronic Fund Transfer (RTGS/ NEFT) is made					
Cheque / NEFT Number/UTR Number					
Bank Account Number					
MICR Code					

\* The Application Form must be accompanied with the Cheque/ or the UTR confirmation. The details of the bank account to which Electronic Fund Transfer needs to be made are provided in Instructions.

#### Applicant's Depository Details:

Depository Name: <input type="checkbox"/> NSDL	<input type="checkbox"/> CDSL
DP Name: <input type="text"/>	<input type="text"/>
DP ID : <input type="text"/>	<input type="text"/>
Beneficiary A/c .No. <input type="text"/>	<input type="text"/> (16 digit beneficiary A/c. no. to be mentioned above)

#### Declaration:

I/We hereby confirm that I/we have reviewed, read and understood the terms and conditions contained in the Disclosure Document, including the payoff calculation, the Early Redemption Option and the liquidity risks and found the same acceptable for investment. I/We hereby confirm that we have been explained the nature of these NCDs and I/We understand the nature of the risks inherent in an investment in these NCDs.

Further, I/We agree to abide by the terms, conditions, rules and regulations governing the NCDs applied for. I/We hereby declare that the amount invested in the NCDs is through legitimate sources only and does not involve and is not designed for the purpose of the contravention of any Act, Rules, Regulations, Notifications or Directions of the provisions of the Income Tax Act, Anti Money Laundering Laws, Anti Corruption Laws or any other applicable laws enacted by the government of India from time to time.

I/We hereby declare that all the particulars given herein are true, correct and complete to the best of my/our knowledge and belief. I further agree not to hold the Issuer or their employees liable for any consequences in case of any of the above particulars being false, incorrect or incomplete. I hereby undertake to promptly inform of any changes to the information provided hereinabove and agree and accept that the Issuer is not liable or responsible for any losses, costs, damages arising out of any actions undertaken or activities performed by them on the basis of the information provided by me as also due to my not intimating / delay in intimating such changes.

	Name of the Applicant/Authorised Signatory(ies)	Signature
1		
2		
3		

#In case of Corporate/HUF/Partnership, authorized signatories with stamp is required

Date: \_\_\_\_\_

\*\* Applicant may submit applicable TDS exemption certificate, if applicable, for the purpose of interest payable

----- Tear Here -----

**ACKNOWLEDGEMENT SLIP**

Application No: \_\_\_\_\_

RECEIVED FROM: \_\_\_\_\_

DATE: \_\_\_\_\_

Product Code		Mode of Payment & Cheque No/UTR No	
No. of NCDs Applied		Date of Cheque/RTGS	
Amount Paid (Rs.)		Drawn on Bank	

Date and Signature/  
Stamp of Receiver

ECL Finance Limited (Email: [SP.SERVICES@EDELWEISSFIN.COM](mailto:SP.SERVICES@EDELWEISSFIN.COM))

Regd. Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai 400 098

Debenture Trustee Name: SBICAP Trustee Company Limited

### **INSTRUCTIONS**

1. The Application form would be accepted as per the terms of NCDs on a private placement basis. Applicants are requested to refer the Disclosure Document in general and "Who Can Apply and How to Apply" in particular as stated in the Disclosure Document. Investors are hereby required to ascertain their eligibility to apply in the Issue.
2. Application forms must be completed in full in BLOCK LETTERS IN ENGLISH. A blank space must be left between two or more parts of the name.
3. Signatures should be made in a language specified in the Eight Schedule to the Constitution of India. Thumb impressions and Signature other than in a language specified in the Eight Schedule to the Constitution of India must be attested by an a Magistrate/Notary Public or a Special Executive Magistrate under official seal.
4. The various categories of investors eligible to apply along with their category codes are as given below:

1	Individual	8	Insurance Company
2	Hindu Undivided Family	9	Private Trust/ Public Charitable Trust
3	Partnership firm, through its Partner(s)	10	Societies registered under the Societies Registration Act, 1860
4	Limited Liability Partnership firm	11	Alternative Investment Fund
5	Scheduled Commercial Bank/ Co-operative Bank/ Regional Rural Bank	12	Portfolio Managers registered with SEBI
6	Mutual Funds	13	Applications under Power of Attorney/ Relevant Authority
7	Company, Body Corporate, Statutory Corporation	14	Any other eligible Investor permitted to make investments in securities

5. Investors shall be bound by the terms and conditions as contained in the Disclosure Document.
6. Investors are requested to read the Disclosure Document carefully prior to making an investment decision in the NCDs.
7. Application forms duly completed in all respect and signed must be sent to the Registered Office of the Company as stated in the Application form/Disclosure Document.
8. Application Forms must be accompanied by either a Cheque, drawn and be made payable in favour of "ECL Finance Limited" and crossed "Account Payee only" or with UTR confirmation for payment made. Cheques/ Drafts may be drawn on any bank, including a co-operative bank and shall be payable at Mumbai/Payable –at –Par Cheques. Outstation Cheques, Money Orders or Postal Orders /Cash will not be accepted.
9. RTGS/NEFT can be made at the following Designated Bank Account of the Company.

Account Name	ECL Finance Limited
Bank	ICICI Bank
Branch Name	Nariman Point
Account No	000405100693
IFSC Code	ICIC0000004

10. Receipt of applications will be acknowledged by the Company in the "Acknowledgement Slip". It is the responsibility of the Investors to ensure that their applications along with payment confirmation are received by the Company prior to closure of the Issue.
11. Applications not accompanied by the required documents are liable to be rejected. The Company will not be responsible for any loss.

**Checklist for KYC documents to be submitted by the client not registered with Edelweiss**

Particulars	Provided Yes/No	Remark
<b>For Individuals (Single applicant)</b>		
Self attested PAN Card of all the applicant		
Address proof (as mentioned in the application form)		
Copy of Cheque/latest bank statement (not older than 2 months in case client name not printed on cheque)		
Client Master or latest Demat statement (not older than 6 months) (Demat client master to be mandatorily in single holding only)		
Client Profiler signed by all applicant		
<b>For Individuals (Joint applicants)</b>		
Self attested PAN Card of all the applicant(s)		
Address proof for all the applicant(s) (as mentioned in the application form)		
Copy of Cheque / latest bank statement (not older than 2 months in case client name not printed on cheque) of any joint holders		
Client Master or latest Demat statement (not older than 2 months) for all joint holders (Joint holders as per Demat Statement to be in same order as mentioned in the SP application form)		
Client Profiler signed by all applicants		
<b>For Corporate / Institutions</b>		
PAN Card of the Company duly attested by the authorised signatory		
Self attested PAN Card of authorized signatories as mentioned in BR		
Certified true copy of Board Resolution		
Address proof of company(as mentioned in the application form)		
Copy of Cheque / latest bank statement (not older than 2 months in case client name not printed on cheque)		
Client Master or latest Demat statement (not older than 2 months)		
Attested copy of MOA & AOA (1 <sup>st</sup> page and last page)		
Client Profiler		
<b>For HUF</b>		
Self attested PAN Card of the Karta		
Self attested PAN Card of HUF		
Address proof (as mentioned in the application form)		
Copy of Cheque / latest bank statement (not older than 2 months in case client name not printed on cheque)		
Client Master or latest Demat statement (not older than 2 months)		
Client Profiler		
<b>For Partnership Firm/Trust</b>		
Self attested PAN Card of the all partners/Trustees		
Self attested PAN Card of partnership firm/Trust		
Partnership Deed/Trust Deed		
Resolution of Trust		

Copy of Cheque / latest bank statement (not older than 2 months in case client name not printed on cheque)		
Client Master or latest Demat statement (not older than 2 months)		
Client Profile		

**Checklist for KYC documents to be submitted by the client registered with Edelweiss**

Particulars	Edelweiss Instructions	Provided Yes/No	Remark
<b>For Individuals (Single applicant) - Registered with Edelweiss</b>			
Self attested PAN Card of all the applicant	Not required as already registered with Edelweiss		
Address proof (as mentioned in the application form)	Not required if the address mentioned in application form is the same as already registered with Edelweiss		
Copy of Cheque/latest bank statement (not older than 2 months in case client name not printed on cheque)	Not required if the source of funds is the same as already registered with Edelweiss		
Client Master or latest Demat statement (Demat client master to be mandatorily in single holding only)	Not required if the Demat Details are the same as already registered with Edelweiss and the last trade was not older than 12 Months		
Client Profile	Not required as already registered with Edelweiss		
<b>For Individuals (Joint applicants) - Registered with Edelweiss</b>			
Self attested PAN Card of all the applicant(s)	Not required as already registered with Edelweiss		
Address proof for all the applicant(s) (as mentioned in the application form)	Not required if the address mentioned in application form is the same as already registered with Edelweiss		
Copy of Cheque / latest bank statement (not older than 2 months in case client name not printed on cheque) of any joint holders	Not required if the source of funds is the same as already registered with Edelweiss		
Client Master or latest Demat statement (Demat client master to be mandatorily in single holding only)	Not required if the Demat Details are the same as already registered with Edelweiss and the last trade was not older than 12 Months		
Client Profile signed by all applicants	Not required as already registered with Edelweiss		
<b>For Corporate / Institutions - Registered with Edelweiss</b>			
PAN Card of the Company duly attested by the authorised signatory	Not required as already registered with Edelweiss		
Self attested PAN Card of authorized signatories as mentioned in BR	Required		
Certified true copy of Board Resolution	Required		
Address proof of company(as mentioned in the application form)	Not required if the address mentioned in application form is the same as already registered with Edelweiss		
Copy of Cheque / latest bank statement (not older than 2 months in case client name not printed on cheque)	Not required if the source of funds is the same as already registered with Edelweiss		

Client Master or latest Demat statement (Demat client master to be mandatorily in single holding only)	Not required if the Demat Details are the same as already registered with Edelweiss and the last trade was not older than 12 Months		
Attested copy of MOA & AOA (1 <sup>st</sup> page and last page)	Required		
Client Profile	Not required as already registered with Edelweiss		
<b>For HUF - Registered with Edelweiss</b>			
Self attested PAN Card of the Karta	Not required as already registered with Edelweiss and if Karta has not changed		
Self attested PAN Card of HUF	Not required as already registered with Edelweiss		
Address proof (as mentioned in the application form)	Not required if the address mentioned in application form is the same as already registered with Edelweiss		
Copy of Cheque / latest bank statement (not older than 2 months in case client name not printed on cheque)	Not required if the source of funds is the same as already registered with Edelweiss		
Client Master or latest Demat statement (Demat client master to be mandatorily in single holding only)	Not required if the Demat Details are the same as already registered with Edelweiss and the last trade was not older than 12 Months		
Client Profile	Not required as already registered with Edelweiss		
<b>For Partnership Firm/Trust - Registered with Edelweiss</b>			
Self attested PAN Card of the all partners/Trustees	Not required as already registered with Edelweiss and if Partners have not changed		
Self attested PAN Card of partnership firm/Trust	Not required as already registered with Edelweiss		
Partnership Deed/Trust Deed	Required		
Resolution of Trust	Required		
Copy of Cheque / latest bank statement (not older than 2 months in case client name not printed on cheque)	Not required if the source of funds is the same as already registered with Edelweiss		
Client Master or latest Demat statement (Demat client master to be mandatorily in single holding only)	Not required if the Demat Details are the same as already registered with Edelweiss and the last trade was not older than 12 Months		
Client Profile	Not required as already registered with Edelweiss		

**Private and Confidential- For Private Circulation only**

(This Disclosure Document/Private Placement Offer Letter is neither a Prospectus nor a Statement in Lieu of Prospectus)

Dated: **05-May-17**

**Schedule – I Disclosures as per SEBI (Issue and Listing of Debt Securities) Regulation, 2008 as amended (including Securities And Exchange Board Of India (Issue And Listing Of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012) and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015), SEBI (Listing obligation & Disclosure Requirements) Regulation, 2015, and Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014**

**ECL FINANCE LIMITED**

ECL Finance Limited was incorporated on July 18, 2005 as a public limited company under the provisions of the Companies Act, 1956. The Company received the certificate of commencement of business on August 4, 2005. The CIN of the Company is U65990MH2005PLC154854.

**Registered Office:**

Edelweiss House, Off.C.S.T. Road,  
 Kalina, Mumbai – 400098, Maharashtra, India,  
 Tel: +91 22 4009 4400 / +91 22 4088 6310; Fax: +91 22 4079 5062;  
 E-mail: spinvestor@edelweissfin.com; Website: www.edelweissfin.com

**ISSUE BY WAY OF PRIVATE PLACEMENT BY ECL FINANCE LIMITED (THE “COMPANY” / “ISSUER”) OF 5000 UNSECURED, REDEEMABLE, NON-CONVERTIBLE SUBORDINATED DEBT (TIER II) IN THE NATURE OF DEBENTURES OF FACE VALUE OF Rs. 100,000/- EACH AGGREGATING TO RS 500,000,000/- ISSUED AS PER THE RESPECTIVE SUMMARY TERM SHEETS (THE “ISSUE”)**

**GENERAL RISKS**

Investment in debt and debt related securities involve a degree of risk and investors should not invest any funds in the debt instruments, unless they can afford to take the risks attached to such investments. For taking an investment decision, the investors must rely on their own examination of the Company and the Issue including the risks involved. The Securities and Exchange Board of India (“SEBI”) does not take any responsibility for this Issue in any manner.

**GENERAL DISCLAIMER**

This Disclosure Document is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by ECL Finance Limited. This Disclosure Document is for the exclusive use of the intended recipient(s) to whom it is addressed and delivered and it should not be circulated or distributed to third parties. It cannot be acted upon by any person other than to whom it has been specifically addressed. Multiple copies hereof given to the same person / entity shall be deemed to be offered to the same person. It has to be distinctly understood that this Information Memorandum should not in any way be deemed/construed to have been approved or vetted by SEBI and this issue is not recommended or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any proposal for which the debentures issued thereof is proposed to be made or for the correctness of the statements made or opinions expressed in this Information Memorandum. However the company undertakes to file this Information Memorandum and/or Private Placement Offer Letter with the registrar of companies (through the online portal provided by the Ministry of corporate Affairs) and SEBI within 30 days from the date of circulation of the Private Placement Offer Letter as per the provisions of the Companies Act, 2013 and the rules there under.



#### CREDIT RATING

“CRISIL AA/Stable” (pronounced “CRISIL double A rating with stable outlook”) by CRISIL Limited for Rs.200 Crores Non Convertible Debenture issue. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. CRISIL reserves the right to suspend, withdraw, or revise the rating / outlook assigned at any time, on the basis of new information, or unavailability of information or other circumstances which CRISIL believes may have impact on the rating.

“CARE AA/Stable” (pronounced “CARE double AA rating with stable outlook”) by CARE (Credit Analysis and Research Limited) for Rs.1400 Crores unsecured subordinate debt issue. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. CARE reserves the right to suspend/ withdraw/ revise the rating assigned on the basis of new information or in the event of failure on the part of the company to furnish such information, material or clarifications as may be required by CARE.

#### LISTING

The Debentures are proposed to be listed on the BSE Limited (“BSE” or the “Stock Exchange”).

#### ISSUE PROGRAMME\*

**ISSUE OPENS ON:**

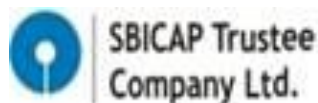
**05-May-17**

**ISSUE CLOSES ON:**

**05-May-17**

\*The Company reserves the right to extend or close the Issue earlier from the aforesaid dates or change the Issue schedule including the Deemed Date of Allotment at its sole and absolute discretion, without giving any reasons or prior notice.

#### DEBENTURE TRUSTEE



SBICAP Trustee Company Limited Apeejay House, 6th Floor,  
3, Dinshaw Wachha Road, Churchgate, Mumbai 400 020 Tel:  
+91 22 4302 5530 Fax: +91 22 4302 5500 E-mail:  
corporate@sbicaptrustee.com Website:  
www.sbicaptrustee.com Contact Person: Mr. Ajit Joshi,  
Compliance Officer

#### REGISTRAR TO ISSUE



#### Karvy Computershare Private Limited

Karvy Selenium Tower B, Plot 31-32,  
Gachibowli, Financial District, Nanakramguda,  
Hyderabad - 500 032  
Tel: +91 40 6716 2222  
Fax: +91 40 2300 1153  
E-mail : varghese@karvy.com  
Website: <https://karisma.karvy.com>  
Contact Person: Mr P A Varghese, Zonal Head-Corporate  
Registry

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12.	Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities.
13.	The names of the debenture trustee(s) and consent to the Issuer for his appointment under regulation 4 (4) and in all the subsequent periodical communications sent to the holders of debt securities.
14.	The detailed rating rationale (s) adopted (not older than one year on the date of opening of the issue)/ credit rating letter issued (not older than one month on the date of opening of the issue) by the rating agencies
15.	If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.
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## 1. DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates or requires, the following terms shall have the meanings given below in this Disclosure Document.

Term	Description
<b>“ECL Finance Limited” or “ECLF” or the “Company” or the “Issuer”</b>	ECL Finance Limited, a public limited company incorporated under the Companies Act, 1956 and having its Registered Office at Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098, Maharashtra, India
<b>Articles of Association</b>	Articles of Association of the Company, as amended from time to time.
<b>Board of Directors/Board</b>	The Board of Directors of the Company and includes committee thereof.
<b>Memorandum of Association</b>	The Memorandum of Association of the Company, as amended from time to time.
<b>Promoter(s) / Holding Company</b>	Edelweiss Financial Services Limited
<b>Disclosure Document</b>	Offer Document / Information Memorandum / Private Placement Offer Letter / Offer Letter as per Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014

### Issue Related Terms

Term	Description
<b>Affiliate (s)</b>	Affiliate (s) shall mean with respect to any person, any other person directly or indirectly Controlling, Controlled by, or under direct, indirect or common Control with, such person.
<b>AGM</b>	Annual General Meeting
<b>Category I</b>	Refers to the programme of the Issuer to accept subscription of less than INR 1,00,00,000 (Rupees One Crore Only) from each Investor
<b>Category II</b>	Refers to the programme of the Issuer to accept subscription of more than INR 1,00,00,000 (Rupees One Crore Only) from each Investor
<b>Application Form</b>	The form in which an investor can apply for subscription to the Debentures.
<b>BSE / Stock Exchange</b>	BSE Limited
<b>Bankers to the Issue</b>	The banker to the Issue, in this case being Citi Bank N.A. or ICICI Bank Limited or HDFC Bank, as the case may be.
<b>Beneficial Owner(s)</b>	Holder(s) of the Debentures in dematerialized form as defined under section 2 of the Depositories Act.
<b>Calculation Agent</b>	Edelcap Securities Limited
<b>CDSL</b>	Central Depository Services (India) Limited.
<b>Credit Rating Agency</b>	CRISIL Limited CARE
<b>Events of Default</b>	The occurrence of any one of the events as mentioned in the Trust Deed shall constitute an Event of Default.
<b>Debentures</b>	<b>5000 Unsecured, REDEEMABLE, NON-CONVERTIBLE SUBORDINATED DEBT (TIER II) IN THE NATURE OF DEBENTURES OF THE FACE VALUE OF RS. 100,000/- EACH AGGREGATING TO RS 500,000,000/- ISSUED AS PER THE RESPECTIVE SUMMARY TERM SHEETS (THE “ISSUE”)</b>
<b>Debenture Trust Deed</b>	Debenture Trust Deed between the Company and SBICAP Trustee Company Limited (the Debenture Trustees) as stated in the Summary Term Sheet
<b>Depository(ies)</b>	A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participant) Regulations, 1996, as amended from time to time, in this case being NSDL and CDSL.

<b>Depositories Act</b>	The Depositories Act, 1996, as amended from time to time.
<b>DP-ID</b>	Depository Participant Identification Number.
<b>EGM</b>	Extra -ordinary General Meeting
<b>Equity Shares</b>	Equity shares of the Company of face value of Re. 1 each.
<b>FII</b>	Foreign Institutional Investor as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 and registered with the SEBI under applicable laws in India.
<b>FPI</b>	Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 and registered with the SEBI under applicable laws in India.
<b>NBFC</b>	Non Banking Financial Company
<b>NSDL</b>	National Securities Depository Limited.
<b>NRI</b>	A person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the FEMA Regulations.
<b>NSE</b>	National Stock Exchange of India Limited.
<b>OCB</b>	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under FEMA Regulations. OCBs are not permitted to invest in this Issue.
<b>Disclosure Document</b>	This Disclosure Document/Private Placement Offer Letter through which the Debentures are offered on private placement basis
<b>PAN</b>	Permanent Account Number.
<b>RBI</b>	Reserve Bank of India
<b>Registered Debenture Holder</b>	The Debenture holder whose name appears in the Register of Debenture Holders or in the beneficial ownership record furnished by NSDL/CDSL for this purpose.
<b>Register of Debenture Holders</b>	The register maintained by the Company containing the name of Debenture holders entitled to receive coupon/redemption amount in respect of the Debentures on the Record Date, which shall be maintained at the Corporate Office.
<b>SCRA</b>	Securities Contracts (Regulations) Act, 1956, as amended from time to time
<b>SEBI</b>	The Securities and Exchange Board of India constituted under the SEBI Act, 1992.
<b>SEBI Act</b>	The Securities and Exchange Board of India Act, 1992, as amended from time to time.
<b>Working Days</b>	All days except Saturday, Sunday and any public holiday.

Schedule – I as per SEBI (Issue and Listing of Debt Securities) Regulation, 2008 as amended (including Securities And Exchange Board Of India (Issue And Listing Of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012) and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015, SEBI (Listing Obligation & Disclosure Requirements) Regulation, 2015, and Form no. PAS-4 pursuant to section 42 and rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014

## 2. ISSUER INFORMATION

### (i) REGISTERED OFFICE OF THE ISSUER

#### **ECL Finance Limited**

Edelweiss House, Off. C.S.T. Road,  
 Kalina, Mumbai – 400 098, Maharashtra, India,  
 Tel: +91 22 4009 4400 / +91 22 4088 6310; Fax: +91 22 4079 5062;  
 E-mail: [cs@edelweissfin.com](mailto:cs@edelweissfin.com); [spinvestor@edelweissfin.com](mailto:spinvestor@edelweissfin.com)  
 Website: [www.edelweissfin.com](http://www.edelweissfin.com)

**(ii) COMPLIANCE OFFICER OF THE ISSUER:**

Mr. Tarun Khurana  
Edelweiss House, Off C.S.T. Road, Kalina,  
Mumbai – 400 098,  
Maharashtra, India.  
Tel: +91 22 4009 4400; Fax: +91 22 4086 3759

**(iii) CHIEF FINANCIAL OFFICER OF THE ISSUER:**

Mr. Nilesh Sampat  
Edelweiss House, Off C.S.T. Road,  
Kalina, Mumbai – 400 098,  
Maharashtra, India.  
Tel: +91 22 4009 4400; Fax: +91 22 4086 3759

**(iv) DEBENTURE TRUSTEE**

SBICAP Trustee Company Limited Apeejay House, 6th Floor, 3, Dinshaw Wachha Road, Churchgate, Mumbai 400 020 Tel: +91 22 4302 5530 Fax: +91 22 4302 5500 E-mail: corporate@sbicaptrustee.com Website: www.sbicaptrustee.com Contact Person: Mr. Ajit Joshi, Compliance Officer

**(v) REGISTRAR TO THE ISSUE**

Name: Karvy Computershare Private Limited  
Address: Karvy Selenium Tower B, Plot 31-32,  
Gachibowli, Financial District, Nanakramguda,  
Hyderabad - 500 032

**(vi) CREDIT RATING AGENCY TO THE ISSUE**

Name: CRISIL Limited  
Address: CRISIL House,  
Central Avenue, Hiranandani Business Park, Powai  
Mumbai- 400 076

Name: Credit Analysis & Research Limited Address: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (E), Mumbai- 400 022 Maharashtra, India

**(vii) AUDITORS OF THE ISSUER**

Name: B S R & Associates LLP, Chartered Accountants  
Address: Lodha Excelus,  
5th Floor, Apollo Mills Compound  
N. M. Joshi Marg,  
Mahalakshmi, Mumbai - 400 011,  
Maharashtra, India

**3. A BRIEF SUMMARY OF THE BUSINESS/ ACTIVITIES OF THE ISSUER AND ITS LINE OF BUSINESS****(a) Overview**

ECL Finance Limited (ECLF) was incorporated on July 18, 2005. The Company is a systemically important non-deposit taking Non-Banking Financial Company (NBFC-ND-SI) registered with the Reserve Bank of India. The Company is primarily engaged in the business of financing, money lending, corporate lending both secured and unsecured, loan against securities,

providing finance to industrial enterprises, individuals and participating in consortium finance with other lenders, investment in securities etc. The Company is a subsidiary of Edelweiss Financial Services Limited.

The Company offers various financial products and services to individuals and corporates and designs the products to suit the requirements of the customers.

The Company also provides finance for investment in primary market issues. The Company helps promoters by financing against their share holding to meet their business requirements, expansion of businesses and diversification in other lines of businesses. Over a period of time, the Company has developed its expertise in arranging and syndicating loans for various corporates.

The Company also provides expertise in financing short and long term loan facility, risk analysis, transfer and assessment besides a broad spectrum of services. The Company is headquartered in Mumbai. The Company has network of 147 branches across India, which enables us to service clients across locations.

### **Product Offering**

- **Promoter Finance**

Loans are offered to promoters against pledge of their shares/securities. The funds so raised can be used by the promoters for the working capital requirement of the Company, for expansion and diversification in the business.

- **Structured Finance**

The Company offers various structured financing solutions to corporates for funding the companies in special situations like acquisition financing etc.

- **Loan Against Securities**

Loan Against Securities (LAS) is a Loan Facility offered against collateral of Equity Shares and other securities. With this product, the investors can borrow funds against securities.

- **IPO Financing**

IPO funding product offers an excellent opportunity to leverage one's fund in primary markets.

- **ESOP Financing**

Loans are offered to employees to exercise the options granted to them under ESOP scheme. The tenure of the loan ranges from one month to twelve months.

- **Loans against MF / Bonds**

Loans are offered against units of various approved MF schemes and Bonds.

- **Loan Syndication Services**

Leveraging on the existing relationships and knowledge expertise. The Company has forayed into the business of loan syndication. The Company arranges various types of short term and long term loans and credit facility for companies. Depending on the nature of the deal the Company also acts as an investor in the transaction.

- **Commodity Financing**

Providing loan against Demat commodities to trade

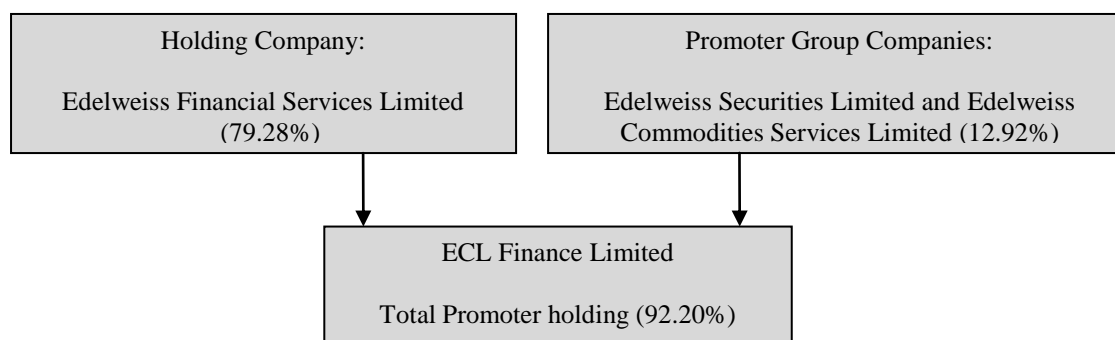
- **Loan against Property**

Loan against Property (LAP) is a Loan Facility offered against collateral of Residential / Commercial property. With this product customer can borrow funds against existing property for business as well as investment need.

- **Small and Medium Enterprises Loan**

SME Lending is funding to SME sector through customized term loans structured to suit varied business needs.



**(b) Corporate Structure:**

**(b) Key Operational and Financial Parameters for the last three audited years and half year ended September 30, 2016.**

				(Rs. In Crore)
Parameters	Half Year ended Sept, 2016	Financial Year ended March 31, 2016	Financial Year ended March 31, 2015	Financial Year ended March 31, 2014
Networth	2,069.16	1,890.53	1,673.36	1,533.47
Total Debt	17,685.35	14,016.83	10,350.18	5,843.97
of which – Non Current Maturities of Long Term Borrowing	6,943.74	6,563.25	6,063.53	2,524.81
- Short Term Borrowing	8,131.12	4,733.39	2,890.93	2,813.89
- Current Maturities of Long Term Borrowing	2,610.49	2,720.19	1,395.71	505.27
Net Fixed Assets	53.70	27.26	28.09	27.70
Non Current Assets	1,251.44	1,068.70	763.41	540.98
Cash and Cash Equivalents	1,130.37	260.67	318.77	297.87
Current Investments	7.29	10.23	16.80	0.04
Current Assets	4,556.68	3,488.63	1,829.81	839.75
Non Current Liabilities	155.77	141.43	46.91	47.87
Current Liabilities	1,202.54	977.03	713.05	377.01
Assets Under Management - Credit Book	14,113.34	12,170.32	9,826.61	6,095.98
Off Balance Sheet Assets	-	-	-	-
Interest Income	1,125.82	2,020.53	1,342.56	928.44
Interest Expense	689.44	1,165.36	676.62	413.41
Provisioning & Write-offs	48.29	110.59	99.26	36.89
PAT	183.62	250.06	182.94	160.04
Gross NPA (%)	1.82%	1.88%	1.67%	1.24%
Net NPA (%)	0.48%	0.48%	0.30%	0.34%
Tier I Capital Adequacy Ratio (%)	11.57%	11.34%	11.68%	15.56%
Tier II Capital Adequacy Ratio (%)	5.66%	5.22%	6.04%	0.50%
<b>Gross Debt: Equity Ratio of the Company:-</b>				
Before the issue of debt securities	6.95			
After the issue of debt securities	<b>6.9709</b>			

\*Excluding asset specific borrowings

**(c) Project cost and means of financing, in case of funding of new projects :**

**Not applicable**

**4. A BRIEF HISTORY OF THE ISSUER**



**(a) History:**

The Company was incorporated as a Public Limited Company on July 18, 2005 in the name and style of "ECL Finance Limited",. The Company received the Certificate of Commencement of business on August 4, 2005. The Company got registered with RBI as Non-Banking Finance Company not accepting public deposits on April 24, 2006. Over a period of time and increase in operations, the Company has acquired the status of Systemically Important Non-banking Financial Company. The Company is a subsidiary of Edelweiss Financial Services Limited. The Company is presently engaged in the business of financing, money lending, corporate lending with or without securities, providing finance to industrial enterprises, individuals and participating in consortium finance with other lenders, investment in securities, etc.

**(b) Capital Structure of the Company as on December 31, 2016:**
**Share Capital**

Particulars	Amount (Rs. in Crs)
<b>A. Authorised Capital</b>	
6,70,00,00,000 (Previous year: 670,00,00,000) Equity shares of Re. 1 each (Previous year: Re. 1 each)	670
40,00,000 (Previous year: 40,00,000) Preference shares of Rs. 10 each (Previous year: Rs. 10 each)	4
Total	674
<b>B. Issued, Subscribed and Paid Up Capital</b>	
1,89,18,48,462 (Previous year: 1,89,18,48,462) Equity shares of Re. 1 (Previous year: Re.1) each, fully paid-up	189.18
<b>Total</b>	189.18
Paid up capital (A) after the offer; (B) after conversion of convertible instruments (if applicable) (d) share premium account (before and after the offer)	There will be no change in the Capital and Share Premium after the Offer.

**(c) Change in share capital as on December 31, 2016 (for last five years):**

(i) Authorized Share Capital and the changes therein: None

(ii) Equity Share Capital and the changes therein: None

(d) Details of any acquisitions or amalgamation in the last one year : None

(e) Details of any reorganization or reconstruction in the last one year : None

**5. DETAILS OF THE SHAREHOLDING PATTERN AS ON DECEMBER 31, 2016**
**(a) Shareholding pattern of the Company as on December 31, 2016.**

Sr. No.	Particulars	Total No. of Equity Shares	No. of Shares in Demat form	Total Shareholding as % of total no. of Equity Shares
1.	Promoter	1,499,959,129	Nil	79.28%
2.	Promoter Group	244,393,333	244,393,333	12.92%
3.	Others	147,496,000	Nil	7.80%
	<b>Total</b>	<b>1,891,848,462</b>	<b>2,443,933,33</b>	<b>100%</b>

**Note:** None of the shares of the Company are pledged by Promoters.

**(b) List of Top 10 holders of Equity Shares of the Company as on December 31, 2016**

Sr. No.	Name of Shareholder	No. of Equity Shares held	No of Shares in Demat form	% of Share Holding
1	Edelweiss Financial Services Limited(EFSL)	1,499,959,123	Nil	79.28
2	Waverly Pte. Ltd.	14,74,96,000	Nil	7.80
3	Edelweiss Commodities Services Limited	146,976,650	146,976,650	7.77
4	Edelweiss Securities Limited.	9,74,16,683	9,74,16,683	5.15
5	Mr. B. Renganathan as nominee of EFSL	1	Nil	Negligible
6	Mr. Vinit Agarwal as nominee of EFSL	1	Nil	Negligible
7	Mr. Dipakkumar K. Shah as nominee of EFSL	1	NIL	Negligible
8	Mr. Himanshu Kaji as nominee of EFSL	1	Nil	Negligible
9	Mr. Vikas Khemani as nominee of EFSL	1	Nil	Negligible
10	Mr. Rujan Panjwani as nominee of EFSL	1	Nil	Negligible
	<b>Total</b>	<b>1,89,18,48,462</b>	<b>244,393,333</b>	<b>100</b>

**6. OUR MANAGEMENT**

The Articles of Association of our Company require us to have not less than 3 (three) and not more than 15 (fifteen) Directors. As on December 31, 2016, the Company had 2 (two) Managing Directors, 1 (one) Executive Director, 1 (One) Non-executive Director and 2 (Two) Independent Director.

***Board of Directors***

The general superintendence, direction and management of our affairs and business are vested in the Board of Directors. Currently, we have 6 (Six) Directors on the Board.

**DETAILS OF DIRECTORS**

**(a) NAMES AND ADDRESSES OF THE DIRECTORS OF THE ISSUER AS ON DECEMBER 31, 2016**



Name, Designation, DIN, Nationality, Occupation and Address	Age (years)	Date of Appointment	Other Directorships
<b>Mr. Rashesh Shah</b> <b>Designation:</b> Managing Director <b>DIN:</b> 00008322 <b>Nationality:</b> Indian <b>Occupation:</b> Service <b>Address:</b> B- 233, 10 <sup>th</sup> Floor, Kalpataru Horizon – B, S.K. Ahire Marg, Worli, Mumbai – 400 018	52	August 1, 2013	1. Edelweiss Financial Services Limited 2. Edelweiss Tokio Life Insurance Company Limited 3. Edelweiss Asset Reconstruction Company Limited 4. Federation of Indian Chamber of Commerce and Industry
<b>Mr. Raviprakash R. Bubna</b> <b>Designation:</b> Managing Director & CEO <b>DIN:</b> 00090160 <b>Nationality:</b> Indian <b>Occupation:</b> Service <b>Address:</b> 1203, 'C' Wing, Lakshachandi Heights, Krishna Vatika Marg, Gokuldham, Goregaon (East), Mumbai - 400 063	48	December 1, 2009	Edelweiss Finance & Investments Limited
<b>Mr. Himanshu Kaji</b> <b>Designation:</b> Executive Director <b>DIN:</b> 00009438 <b>Nationality:</b> Indian <b>Occupation:</b> Service <b>Address:</b> C/7, Ishwar Niwas, Sicka Nagar, VP Road, Mumbai – 400 004	50	August 1, 2013	1. Edelweiss Financial Services Limited 2. Edelweiss Trusteeship Company Limited 3. Edelweiss Tokio Life Insurance Company Limited 4. Edelweiss Holdings Limited 5. Edelweiss General Insurance Company Limited
<b>Mr. P N Venkatachalam</b> <b>Designation:</b> Independent Director <b>DIN:</b> 00499442 <b>Nationality:</b> Indian <b>Occupation:</b> Professional <b>Address:</b> Flat No. 3C, Settlor Manor No.2, Sivaswamy Street, (Behind UTI Bank), Off Dr. Radhakrishnan Salai, Mylapore, Chennai, 600 004	71	December 20, 2007	1. Khazana Jewellery Private Limited 2. Edelweiss Financial Services Limited 3. Edelweiss Finance & Investments Limited 4. Edelweiss Commodities Services Limited 5. Sundaram Finance Limited 6. UTI Asset Management Company Limited 7. UTI Retirement Solutions Limited 8. Edelweiss Tokio Life Insurance Company Limited 9. Sundaram BNP Paribas Home Finance Limited 10. Edelweiss Housing Finance Limited
<b>Ms. Vidya Shah</b> <b>Designation:</b> Director <b>DIN:</b> 00274831 <b>Nationality:</b> Indian <b>Occupation:</b> Service <b>Address:</b> B- 233, 10 <sup>th</sup> Floor, Kalpataru Horizon –B, S.K. Ahire Marg, Worli, Mumbai – 400 018.	48	March 20, 2015	1. Edelweiss Financial Services Limited 2. EdelGive Foundation 3. Toolbox India Foundation 4. Common Purpose India 5. Edelweiss Asset Reconstruction Company Limited 6. Edelweiss Holdings Limited 7. Women on Wings Foundation
<b>Mr. Sunil Mitra</b> <b>Designation:</b> Independent Director <b>DIN:</b> 00113473 <b>Nationality:</b> Indian	65	March 20, 2015	1. Edelweiss Financial Services Limited 2. Edelweiss Securities Limited 3. IPE Global Private Limited

Name, Designation, DIN, Nationality, Occupation and Address	Age (years)	Date of Appointment	Other Directorships
<b>Occupation:</b> Professional <b>Address:</b> 241 Shantipally, Kolkata – 700078			4. Calcutta Promotions 5. Patton International Limited 6. Peerless Trust Management Co. Limited 7. Nicco Parks Resorts Limited 8. Magma HDI General Insurance Company Limited 9. Texmaco Rail & Engineering Limited

**(b) Change in Directors since last three years (for the period January 1, 2014 to December 31, 2016):**

Name, Designation	DIN	Date of Appointment / Resignation	Director of the Company since (in case of resignation)	Remarks
Mr. Rashesh Shah, Managing Director	00008322	01/08/2013	N.A.	Appointment
Mr. Himanshu Kaji, Executive Director	00009438	01/08/2013	N.A.	Appointment
Mr. Pankaj Sood, Nominee Director	05185378	01/02/2014	-	Appointment
Mr. Pankaj Sood, Nominee Director	05185378	03/07/2014	01/02/2014	Resignation
Ms. Vidya Shah, Director	00274831	20/03/2015	N.A.	Appointment
Mr. Sunil Mitra, Independent Director	00113473	20/03/2015	N.A.	Appointment
Rujan Panjwani, Director	00237366	19/01/2016	15/05/2008	Resignation

**Confirmations**

Our Directors have not been identified as willful defaulters by the RBI, ECGC or any government authority.

**Any financial or other material interest of the directors, promoters or key managerial personnel in the offer and the effect of such interest in so far as it is different from the interests of other persons**

Nil

**Debenture holding of Directors:**

As on date, none of our Directors hold any debentures in the Company.

## Remuneration of the Directors

Sl. No.	Name of the Director	March 31, 2016 (Rs.)	March 31, 2015 (Rs.)	March 31, 2014 (Rs.)
1.	Mr. Rashesh Shah	4,50,00,000	50,500,000	25,000,000
2.	Mr. Raviprakash R. Bubna	99,770,000	80,130,591	37,571,530
3.	Mr. Himanshu Kaji	-	40,000,000	10,000,000
4.	Mr. P N Venkatachalam	2,60,000	300,000	180,000
5.	Mr. Sunil Mitra	2,00,000	20,000	Nil

## 7. DETAILS OF AUDITORS OF THE COMPANY

### (a) Details of the auditor of the Company

Name	Address	Auditor since
B S R & Associates LLP, Chartered Accountants	Lodha Excelus, 5th Floor, Apollo Mills Compound, N. M. Joshi Marg, Mahalakshmi, Mumbai - 400 011, Maharashtra India.	September 22, 2006

### (b) Details of changes in auditors since last three years :

**None**

## 8. DETAILS OF BORROWINGS AS ON DECEMBER 31, 2016

### (a) Details of Secured Loan Facilities :

Lender's name	Type of facility	Amount sanctioned (in Rs.)	Principal amount outstanding (in Rs.) *	Repayment Date / Schedule	Security
Non convertible Debentures	NCD		20,860,100,000		Refer Annexure A
Term Loan from SBBJ - A/c No 61210097849	Term Loan	500,000,000	250,000,000	01-Dec-18	Receivables
Term Loan from SBI - A/c 33549602928	Term Loan	1,000,000,000	499,950,236	31-Dec-18	Receivables
Term Loan from Andhra Bank - A/c No 112830100002014	Term Loan	1,500,000,000	675,000,000	05-Mar-19	Receivables
Term Loan From Indusind Bank - A/C No 512003466184	Term Loan	1,000,000,000	1,000,000,000	20-Mar-17	Receivables
Term Loan from SBBJ - A/c No 61217046140	Term Loan	500,000,000	281,250,000	01-Mar-19	Receivables
Term Loan from Syndicate Bank - A/c No 447OSLB140870004	Term Loan	1,000,000,000	450,000,000	31-Mar-19	Receivables
Term Loan from Karnataka Bank - A/c No 4637001000747701	Term Loan	500,000,000	50,000,000	21-Feb-17	Receivables
Term Loan from Lakshmi Vilas Bank - A/c No 0174785000000849	Term Loan	1,000,000,000	166,665,808	31-May-17	Receivables
Term Loan from State Bank of Hyderabad A/c 62347783122 Overseas Branch (Colaba)	Term Loan	500,000,000	249,989,642	29-Jun-19	Receivables
Term Loan from Federal Bank A/c 13857100004496	Term Loan	500,000,000	124,942,847	27-Aug-17	Receivables

Term Loan from Tamilnad Mercantile Bank Ltd A/c 168700470100078	Term Loan	500,000,000		27-Aug-19	Receivables
Term Loan from Vijaya Bank A/C No 602809051000018	Term Loan	1,500,000,000	937,499,872	11-Jun-19	Receivables
Term Loan from Punjab & Sind Bank A/C No 03851200000411	Term Loan	500,000,000	275,000,000	15-Sep-19	Receivables
Term Loan from OBC Bank A/C 09027025001682	Term Loan	600,000,000	330,000,000	26-Sep-19	Receivables
Term Loan from Karnataka Bank A/C 4637001600823801	Term Loan	500,000,000	305,400,000	26-Sep-19	Receivables
Term Loan from Bank Of India A/C 016065410000295	Term Loan	1,000,000,000	550,000,000	01-Jul-19	Receivables
Term Loan from Syndicate Bank A/C 4470SLB142720003	Term Loan	1,000,000,000	550,000,000	30-Sep-19	Receivables
Term Loan from Punjab National Bank A/C 006200IC00041144	Term Loan	1,000,000,000	181,881,810	30-Jun-17	Receivables
Term Loan from IDBI Bank A/C No 0004671200022279	Term Loan	1,750,000,000	437,500,003	30-Sep-17	Receivables
Term Loan from Lakshmi Vilas Bank A/C No 0174649000000807	Term Loan	500,000,000	124,976,198	26-Sep-17	Receivables
Term Loan from UCO Bank A/C No 19080610005781	Term Loan	250,000,000	156,249,900	30-Jun-19	Receivables
Term Loan from Corporation Bank A/C No 087005401140011	Term Loan	1,000,000,000	599,980,947	31-Dec-19	Receivables
Term Loan from State Bank of Hyderabad A/c No 62392221931	Term Loan	1,000,000,000	649,562,841	01-Jan-20	Receivables
Term Loan from SBBJ Bank A/C No 61252418380	Term Loan	1,000,000,000	750,000,000	01-Dec-19	Receivables
Term Loan from State Bank of Travancore A/C 67315994566	Term Loan	500,000,000	324,997,657	30-Jun-20	Receivables
Term Loan from Corporation Bank A/C 087005401150004	Term Loan	1,000,000,000	650,000,000	31-Mar-20	Receivables
Term Loan from Syndicate Bank A/C 4470SLB15089001	Term Loan	1,000,000,000	650,000,000	31-Mar-20	Receivables
Term Loan from Central Bank of India A/C 3459917933	Term Loan	1,000,000,000	699,989,693	30-Jun-20	Receivables
Term Loan from Ratnakar Bank A/c 909000014720	Term Loan	500,000,000	250,000,004	29-May-18	Receivables
Term Loan from VIJAYA BANK A/C 602809051000026	Term Loan	1,000,000,000	700,000,000	29-Jun-20	Receivables
Term Loan from SBBJ A/C 61277337784	Term Loan	1,000,000,000	875,000,000	30-Jun-20	Receivables
Term Loan account from Bank of Maharashtra A/C 60228592376	Term Loan	1,000,000,000	750,000,000	31-Jul-20	Receivables
Term Loan account with Oriental Bank of Commerce A/C 09027025002686	Term Loan	1,000,000,000	750,000,000	30-Sep-20	Receivables
Term Loan account with Yes Bank A/C 001LA02152730004	Term Loan	1,000,000,000	333,333,333	31-Mar-17	Receivables
Term Loan from Bank of India A/C 16065410000332	Term Loan	1,000,000,000	800,000,000	31-Dec-20	Receivables
Term Loan from Syndicate Bank A/C 4470SLB153570001	Term Loan	1,500,000,000	1,200,000,000	31-Dec-20	Receivables

Term Loan from State Bank of Hyderabad A/C 62449412731	Term Loan	1,000,000,000	833,878,142	30-Sep-20	Receivables
Term Loan from State Bank of Patiala A/C 65247822552	Term Loan	1,000,000,000	799,938,132	30-Sep-20	Receivables
Term Loan from HDFC Bank 600340035143	Term Loan	750,000,000	562,500,000	19-Jan-19	Receivables
Term Loan from Bank of India - A/c- 016065410000351	Term Loan	1,000,000,000	900,000,000	30-Jun-21	Receivables
Term Loan from Oriental Bank of Commerce - A/c-09027025003763	Term Loan	750,000,000	712,500,000	30-Sep-21	Receivables
Term Loan from Vijaya Bank - A/c- 603509051000010	Term Loan	1,000,000,000	1,000,000,000	30-Sep-21	Receivables
Term Loan from Karnataka Bank - A/c-0797001000016901	Term Loan	500,000,000	500,000,000	28-Aug-19	Receivables
SIDBI Term Loan Account (JAN 2015)	Term Loan	1,000,000,000	300,000,000	01-Aug-17	Receivables
SIDBI TERM LOAN - SEPT 2015	Term Loan	500,000,000	357,894,737	01-Oct-20	Receivables
SIDBI (TL3) Mar 2016	Term Loan	1,500,000,000	1,425,000,000	01-Jul-21	Receivables
Term Loan from Bank of Baroda - A/c-29100600001856	Term Loan	12,500,000,000	10,000,000,000	30-Dec-21	Receivables
Term Loan from Bank of India - A/c- 016065410000359	Term Loan	1,500,000,000	250,000,000	31-Dec-17	Receivables
Term Loan from Federal Bank A/c – 10997100004980	Term Loan	1,000,000,000	249,865,000	30-Dec-19	Receivables
Term Loan from Union Bank - A/c – 495806390002238	Term Loan	2,000,000,000	2,000,000,000	31-Dec-21	Receivables
Term Loan from Canara Bank - A/c – 0239773000051	Term Loan	2,400,000,000	250,000,000	30-Dec-21	Receivables
Allahabad 50148635102 CC A/c	Bank overdraft		100,040,401	On Demand	Receivables
Andhra - A/C 112813100000104	Bank overdraft		500,441,672	On Demand	Receivables
Bank of Baroda A/c 29150400000010	Bank overdraft		4,004,554,661	On Demand	Receivables
Bank of Maharashtra A/c No 60181951155	Bank overdraft		393,426,437	On Demand	Receivables
BOB - A/c 29150500000061	Bank overdraft		843,044,232	On Demand	Receivables
BOI - A/c 016030110000060	Bank overdraft		1,202,296,390	On Demand	Receivables
Canara Bank - A/c 0239267000001 (Tamarind Lane Branch )	Bank overdraft		932,911,277	On Demand	Receivables
CBI-3251385050	Bank overdraft		193,478,870	On Demand	Receivables
Dena bank CC A/C 004313023801	Bank overdraft		400,324,245	On Demand	Receivables
IDBI A/C No 0004655100002134	Bank overdraft		299,895,976	On Demand	Receivables
OBC A/c -.09024011000195	Bank overdraft		900,597,765	On Demand	Receivables

PNB - A/C 0062008700025196	Bank overdraft		747,565,364	On Demand	Receivables
Ratnakar Bank- A/c 609000165357	Bank overdraft		1,110,339	On Demand	Receivables
State Bank of Bikaner & Jaipur - 61300847940	Bank overdraft		199,983,622	On Demand	Receivables
State Bank of Hyderabad A/C No 0000062267797442	Bank overdraft		383,935,920	On Demand	Receivables
Syndicate Bank A/C 50771250000147	Bank overdraft		199,998,839	On Demand	Receivables
UBI - A/c 495805010033060	Bank overdraft		3,052,367,387	On Demand	Receivables
Vijaya Bank A/c No. 602806211000001 (Delhi Br)	Bank overdraft		199,974,157	On Demand	Receivables
CROMS Borrowing	Clearcorp Repo Order Matching System		14,092,056,042		Government Securities
CBLO Borrowing	Collateralise d borrowing and lending obligation		8,828,526,988		Government Securities

\*The provision for redemption premium on the above debentures amounts to Rs 250,498,000,, unamortized discount on issue of NLDs amounts to Rs 43,416,430. Thus total secured outstanding borrowing as at 31 December, 2016 is Rs 74,990,195,817.

**(b) Details of Unsecured Loan Facilities :**

Lender's name	Type of facility	Amount sanctioned (in Rs.)	Principal amount outstanding (in Rs.)	Repayment Date / Schedule	Security
Edelweiss Commodities Services Limited	Working capital loan	-	348,898,569	On demand	
Non-convertible Subordinated Debt	Sub Debt	-	10,900,000,000		Refer Annexure A
Non convertible debentures ( NCD)	Unsecured NCD	-	710,000,000		Refer Annexure A
Commercial paper*		-	21,120,000,000		Refer point 8(f)(i) below
Total			<b>32,764,898,569</b>		

\*The unamortized discount on above commercial paper is Rs 190,659,057. Thus total unsecured borrowing outstanding as at 31 December 2016 is Rs 32,574,239,512

**(c) Details of Non Convertible Debentures :**

For details of Non Convertible Debentures refer Annexure A

**(d) List of Top 10 Debenture holders as on December 31, 2016**



Sr. No.	Name of Debenture holder	Amount (Rs. In Lakhs)
1	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	40,000.00
2	LARSEN AND TOUBRO LIMITED	37,200.00
3	LIFE INSURANCE CORPORATION OF INDIA	30,000.00
4	UTI - TREASURY ADVANTAGE FUND	29,700.00
5	BIRLA SUN LIFE TRUSTEE COMPANY PRIVATE LIMITED A/C BIRLA SUN LIFE CASH PLUS	25,000.00
6	UTI - CHILDRENS CAREER BALANCED PLAN	22,500.00
7	UTI-FLOATING RATE FUND-STP	20,000.00
8	INDUSIND BANK LIMITED TREASURY DEPT	16,750.00
9	BIRLA SUN LIFE TRUSTEE COMPANY PRIVATE LIMITED A/C BIRLA SUN LIFE MEDIUM TERM PLAN	15,000.00
10	KOTAK MAHINDRA TRUSTEE CO. LTD. A/C KOTAK MEDIUM TERM FUND	14,700.00

(e) The amount of corporate guarantee issued by the issuer along with name of the counter party (like name of the subsidiary, JV entity, group company, etc) on behalf of whom it has been issued : **NONE**

(f) Details of Commercial Paper :

The total face value of Commercial Papers outstanding as on December 31, 2016

Maturity Date	Amount Outstanding
15-May-17	100,000,000
25-May-17	30,000,000
20-Jun-17	40,000,000
29-Mar-17	500,000,000
03-Apr-17	800,000,000
29-Sep-17	150,000,000
18-Jan-17	4,000,000,000
15-Feb-17	1,950,000,000
15-Feb-17	50,000,000
16-Feb-17	1,200,000,000
16-Feb-17	50,000,000
15-Feb-17	2,500,000,000
20-Feb-17	1,000,000,000
20-Feb-17	500,000,000
20-Feb-17	1,750,000,000
20-Feb-17	250,000,000
17-Feb-17	2,500,000,000
20-Feb-17	500,000,000
09-Feb-17	3,000,000,000
28-Jun-17	250,000,000

(g) Details of rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures / Preference Shares) as on December 31, 2016:

**NONE**

(h) Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, loans from any bank or financial institutions, deposits, debt securities and other financial indebtedness including corporate guarantee issued by the Company, Statutory dues:

NONE

(i) Details of outstanding borrowings taken / debt securities issued where taken / issued (a) for consideration other than cash, whether in whole or part, (b) at premium or discount, or (c) in pursuance of an option

The Issuer has not issued any debt securities or has any outstanding borrowings taken: (i) for consideration other than cash, whether in whole or part; or (ii) in pursuance of an option as on December 31, 2016.

As on December 31, 2016, the Issuer has issued debt securities at a discount as per the table below:

Date of Issue	Product Code	No. of Debentures	Face Value (in Rs.)	Discount Per Debenture (in Rs.)	Aggregate Discount (in Rs.)
28-Jan-14	D7E401	100	100000	3750	375000
17-Feb-14	D7E402	90	100000	3500	315000
17-Feb-14	F7F401	948	100000	1500	1422000
8-Jul-14	F7I401	208	100000	1250	260000
11-Jul-14	A7G401	230	100000	2000	460000
25-Aug-14	K7H401	103	100000	1500	154500
17-Oct-14	I7C401	337	100000	1000	337000
14-Nov-14	J6H401	2965	100000	3900	11563500
02-May-15	D8F501A	100	100000	3050	305000
02-May-15	D8F501B	100	100000	3050	305000
22-Jan-16	I7B601A	200	100000	150	30000
03-Mar-16	F8C601A	575	100000	1000	575000
11-Mar-16	F8C602A	425	100000	1000	425000
15-Mar-16	B9H602A	250	100000	250	62500
15-Mar-16	B9H602B	250	100000	250	62500
05-Apr-16	F8D601A	700	100000	1000	700000
27-Apr-16	D9G601A	128	100000	3000	384000
27-Apr-16	D9G601C	149	100000	1000	149000
27-Apr-16	D9G601D	300	100000	1000	300000
23-May-16	A8E601A	118	100000	1000	118000
25-May-16	E9J603A	250	100000	250	62500
30-May-16	D9E602A	770	100000	2750	2117500
30-May-16	D9E602C	200	100000	1750	350000
09-Jun-16	F8F603A	310	100000	1000	310000
17-Jun-16	B8F601A	160	100000	250	40000
15-Jul-16	F9G603B	325	100000	250	81250
15-Jul-16	F9G603C	375	100000	1000	375000
18-Jul-16	G9G604A	693	100000	5000	3465000
03-Aug-16	F9H601A	201	100000	2750	552750
03-Aug-16	F9H601B	175	100000	1000	175000
16-Aug-16	G9L601B	200	100000	1000	200000
16-Aug-16	G9L601C	297	100000	2450	727650
29-Aug-16	H9H602A	395	100000	2450	967750
07-Sep-16	H8I601A	128	100000	2500	320000
01-Sep-16	H9I601A	110	100000	4750	522500
01-Sep-16	H9I601B	175	100000	1000	175000
01-Sep-16	H9I601C	190	100000	100	19000
27-Sep-16	I9I602A	135	100000	1500	202500

27-Sep-16	I9I602B	310	100000	1000	310000
04-Oct-16	I9J601A	395	100000	1500	592500
01-Nov-16	J8K602A	135	100000	1000	135000
24-Nov-16	K9K601A	130	100000	1500	195000
01-Dec-16	K8L602A	180	100000	1000	180000
14-Dec-16	K8L605A	150	100000	1000	150000

As on December 31, 2016 the Issuer has not issued any debt securities at a premium value.

## 9. Details of Promoters of the Company :

### (a) Details of Promoter holding in the Company as on December 31, 2016

Name of Shareholders	Total no. of equity shares	No, of shares in demat form	Total Shareholding as % if total no. of equity shares	No of shares pledged	% of shares pledged with respect to shares owned
Edelweiss Financial Services Limited	1,49,99,59,129	Nil	79.28%	Nil	Nil

## 10. Abridged version of Audited Consolidated (wherever available) and Standalone Financial information ( like Profit & Loss statement, Balance Sheet and Cash Flow statement) for at least last three years and auditor qualifications , if any.

Abridged version of Audited Standalone Financial information for last three years is enclosed as Annexure B

## 11. (a) Abridged version of Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement and Balance Sheet) and auditors qualifications, if any.

Refer Annexure B for Abridged version of financial results for the half year ended Sept 30, 2016.

(b) Related party transactions entered during the last three financial years immediately preceding the year of circulation of Disclosure Document including with regard to loans made or, guarantees given or securities provided

Refer annexure C

(c) Summary of reservations or qualifications or adverse remarks of auditors in the last five financial years immediately preceding the year of circulation of Disclosure Document and their impact on the financial statements and financial position of the company and the corrective steps taken and proposed to be taken by the company for each of the said reservations or qualifications or adverse remark.

Nil

(d) Any change in accounting policies during the last three years and their effect on the profits and the reserves of the company.

NONE

Profits of the company, before and after making provision for tax, for the three financial years immediately preceding the date of circulation of Disclosure Document

Refer annexure D

Dividends declared by the company in respect of the said three financial years; interest coverage ratio for last three years (Cash profit after tax plus interest paid/interest paid)

Refer annexure D

12. (a) Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities.

NONE

(b) Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the offeree company during the last three years immediately preceding the year of the circulation of the Disclosure Document and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action.

NONE

(c) Details of any inquiry, inspections or investigations initiated or conducted under the Companies Act or any previous company law in the last three years immediately preceding the year of circulation of Disclosure Document in the case of Company and all of its subsidiaries.

NIL

(d) Details of acts of material frauds committed against the company in the last three years, if any, and if so, the action taken by the company.

<p>ECL Finance Limited Versus Kalpeshbhai Padhya Vyomesh Trivedi, Mukesh Kanani, Prakash Patel and Gaurav Davda</p> <p>Economic Offences Wing (EOW)</p> <p>47th CMM Court, Esplanade, Mumbai</p> <p>Case No. 697/PW/2014</p>	<p>Rs. 8.29 crore</p>	<p><b>EOW</b> – Criminal complaints Filed against 5 accused namely Kalpesh Padhya, Vyomesh Trivedi, Mukesh Kanani, Prakash Patel and Gaurav Davda for criminal breach of trust and cheating amounting to Rs. 8.29 crores. FIR is registered under C. R. No. 101 of 2011. Witness statements of officials of Edelweiss, 2 ex-employees of Vyomesh Trivedi, CA, who issued the Net worth certificate etc. have been recorded in support of the complaint. Similar complaint received from Aditya Birla group has also been joined in our complaint as witnesses. Necessary permission received from DSP to arrest Vyomesh Trivedi and Kalpesh Padhya. Cops alongwith officials visited Sidhpur, Gujarat on 25-26.02.2013 for arrest of Kalpesh Padhya, where he escaped from police hand. He was later arrested on 20.03.2013. On 21.03.2013 he was sent to Police Custody and thereafter remained in Police Custody for 14 days till 04.04.2013. Thereafter he was granted Judicial Custody when he applied for regular bail, which was rejected by the Magistrate. On 29.03.2013, Bombay High court granted him bail against surety of Rs.1 lakh with other conditions like surrender of passport, not to change residence without permission etc. Mukesh Kanani was arrested on 29.03.2013 and on 30.03.2013 Magistrate granted police custody for 6 days until 04.04.2013 and thereafter he was sent to judicial custody for 13 days until 16.04.2013. Prakash Patel and Gaurav Davda may be made approvers. Vyomesh is absconding. EOW filed Charge Sheet against accused. Matter is currently pending under captioned "Not heard Cases" and listed for hearing on 13th December 2016.</p>
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- (e) Prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last three years immediately preceding the year of the Disclosure Document and if so, section-wise details thereof for the Company and all of its subsidiaries. Nil

**13. The names of the debenture trustee(s) shall be mentioned with statement to the effect that debenture trustee(s) has given his consent to the Issuer for his appointment under regulation 4 (4) and in all the subsequent periodical communications sent to the holders of debt securities.**

**14. The Issuer has received the consent of SBICAP Trustee Company Limited to act as the Trustees on behalf of the Debenture Holders. The detailed rating rationale (s) adopted (not older than one year on the date of opening of the issue)/ credit rating letter issued (not older than one month on the date of opening of the issue) by the rating agencies shall be disclosed.**

The rating rationale/letter adopted/issued by the Rating Agency is enclosed as Annexure E.

**15. If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.**

Not Applicable

**16. Copy of consent letter from the Debenture Trustee shall be disclosed.**

The copy of consent letter from Debenture Trustee is enclosed as Annexure F

**17. Names of all the recognised stock exchanges where the debt securities are proposed to be listed clearly indicating the designated stock exchange**

The Debentures are proposed to be listed on BSE. The designated stock exchange is the **BSE**.

**18. Other details**

**(a) Debenture Redemption Reserve**

The Debenture Redemption Reserve shall be as per the provisions of the Companies Act, 2013 and the applicable Rules as amended from time to time specified for Non-banking Financial Companies

**(b) Name and address of the Valuer who performed valuation of the security offered is not applicable in this case.**

**(c) Issue/instrument specific regulations - relevant details (Companies Act, RBI guidelines, etc).**

- The Companies Act, 2013 and the applicable Rules as amended from time to time
- SEBI (Issue and Listing of Debt Securities) Regulation, 2008 as amended (including Securities and Exchange Board of India (Issue and Listing of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012) and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015.
- SEBI Circular CIR/IMD/DF/17/2013 dated October 22, 2013
- SEBI Circular CIR/IMD/DF/18/2013 dated October 29, 2013 to the extent applicable
- RBI Circular RBI/2014-15/475/DNBR (PD) CC No.021/03.10.001/2014-15 dated February 20, 2015
- SEBI (Listing Obligation & Disclosure requirement) Regulations, 2015 and amendments thereafter
- SEBI Circular CIR/IMD/DF-1/122/2016 dated November 11, 2016 and amendments thereafter

**(d) Application for the Debentures**

**How to Apply**

Applications for the Debentures must be made in the Application Form and must be completed in block letters in English by investors. Application Forms must be accompanied by a cheque or electronic fund transfer instruction drawn or made payable in favour of "ECL Finance Limited" and marked 'A/c Payee Only' in case of cheques. The full amount of the

Debentures applied for has to be paid along with the delivery of the fully completed and executed Application Form together with other applicable documents described below.

Cheques/ electronic fund transfer instruction may be drawn on any bank which is situated and is a member or sub-member of the Bankers' clearing houses located at Mumbai. Investors are required to make payments only through cheques/ electronic transfer payable at Mumbai.

The Company assumes no responsibility for any applications/cheques/ lost in mail or in transit.

The payment by FPIs / FIIs shall be made through the payment modes permitted by Reserve Bank of India.

### **Who can Apply**

Nothing in this Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to an offer, to be made to the Indian public or any section thereof through this Disclosure Document, and this Disclosure Document and its contents should not be construed to be a prospectus under the Companies Act.

The following categories of investors, when specifically approached, are eligible to apply for this private placement of Debentures

- Individuals
- Hindu Undivided Family
- Trust
- Limited Liability Partnerships
- Partnership Firm(s)
- Portfolio Managers registered with SEBI
- Association of Persons
- Companies and Bodies Corporate including Public Sector Undertakings.
- Commercial Banks
- Regional Rural Banks
- Financial Institutions
- Insurance Companies
- Mutual Funds
- FPIs /FIIs,/sub-accounts of FIIs
- Any other investor eligible to invest in these Debentures

All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue.

This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed and only such recipients are eligible to apply for the Debentures. Furthermore, NRIs, OCBs, and other persons resident outside India (except as specifically provided in this Disclosure Document) are not eligible to apply for or hold the Debentures.

### **Application by Banks/Corporate Bodies/Mutual Funds/FIs/Trusts/Statutory Corporations**

The applications must be accompanied by certified true copies of (i) memorandum and articles of association/constitution/bye-laws/trust deed; (ii) resolution authorizing investment and containing operating instructions; and (iii) specimen signatures of authorized signatories; Application made by an Asset Management Company or custodian of Mutual Fund shall clearly indicate the name of the concerned scheme for which application is being made.

### **Application by FPIs / FIIs / sub accounts of FIIs**

The application should be accompanied by all documents required in case of investments to be made by such FPIs / FIIs / sub accounts of FIIs including (i) approval, if any from Reserve Bank of India / SEBI; (ii) self attested copy of PAN; (iii) SEBI registration certificate (including of the sub-account of FII); FPIs / FIIs / sub accounts of FIIs, (iv) tax residence certificate provided by the Income Tax authority of foreign country of which the FII is a tax resident, wherever applicable/Address Proof, (v) authorized signatories, (vi) Board resolution permitting investment in debentures/structured products, (vi) demat

statement, (vii) financials for the past 2 years and (viii) the POA

#### **Application under Power of Attorney**

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signatures of all authorised signatories must be lodged along with the submission of the completed Application Form. Further, modifications/additions in the power of attorney or authority should be delivered to the Company at its Office.

#### **PAN**

Each of the applicants should mention his/her/their PAN allotted under the IT Act. Applications without this will be considered incomplete and are liable to be rejected.

#### **Basis of Allotment**

The Company has the sole and absolute right to allot the Debentures to any applicant.

#### **Right to Accept or Reject Applications**

The Company is entitled at its sole and absolute discretion to accept or reject any application, in part or in full, without assigning any reason. Application Forms that are not complete in all respects shall be rejected at the sole and absolute discretion of the Company.

#### **Payment of Coupon**

Coupon will be paid only to the Debenture holders registered in the Register of Debenture holders or to the Beneficial Owners. Coupon on the Debentures, if any shall be payable on the Redemption Date. The determination of the persons entitled to receive Coupon in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture holders or the Depositories' record) shall be made on the Record Date. In the case of joint holders of Debentures, Coupon shall be payable to the first named Debenture holder.

#### **Redemption**

The entire principal amount of the Debentures will be repaid, on or before the Redemption Date. No surrender of debentures by the debentureholders will be allowed prior to the redemption date.

The Debentures held in the dematerialised form shall be taken as discharged on payment of the redemption amount by the Company on maturity to the registered debentureholders whose name appears in the Register of debentureholders on the record date. Such payment will be a legal discharge of the liability of the Company towards the debentureholders. On the Company dispatching the amount as specified above in respect of the Debentures, the liability of the Company shall stand extinguished.

The Company's liability to the debentureholders towards all their rights including for payment or otherwise shall cease and stand extinguished from the due dates of redemption in all events. Further the Company will not be liable to pay any Coupon or compensation from the dates of such redemption.

#### **Right to Re-purchase and Re-issue the Debentures**

The Company will have power, exercisable at its sole and absolute discretion from time to time, to re-purchase a part or all of its Debentures from the secondary markets or otherwise, at any time prior to the Redemption Date, subject to applicable law and in accordance with the applicable guidelines/regulations, if any.

In the event of a part or all of its Debentures being repurchased as aforesaid or redeemed under any circumstances whatsoever, the Company shall have, and shall be deemed always to have had, the power to reissue the Debentures either by reissuing the same Debentures or by issuing other debentures in their place.



Further the Company, in respect of such re-purchased/re-deemed Debentures shall have the power, exercisable either for a part or all of those Debentures, to cancel, keep alive, appoint nominee(s) to hold or reissue at such price and on such terms and conditions as it may deem fit and as permitted by law.

#### **Place, Currency and Mode of Payment**

All obligations of the Company on the Debentures including Coupon, are payable at Mumbai in Indian rupees only. The payments will be made through cheques or RTGS/NEFT/Fund Transfer mode.

#### **Issue of Debentures In Dematerialised Form**

The Debentures will be issued only in dematerialized form. The trading in Debentures will be in dematerialized mode only. The Company has made arrangements with the depositories for the issue of the Debentures in dematerialised form. Investors will have to hold the Debentures in dematerialised form as per the provisions of Depositories Act. The Depository Participant's name, DP-ID and beneficiary account number must be mentioned at the appropriate place in the Application Form. The Company shall take necessary steps to credit the Debentures allotted to the depository account of the investor.

#### **Succession**

In the event of demise of a Registered Debenture holder of the Debentures, or the first holder in the case of joint holders, the Company will recognize the executor or administrator of the demised Debenture holder or the holder of succession certificate or other legal representative of the demised Debenture holder as the Registered Debentures holder of such Registered Holder's Debentures if such a person obtains probate or letter of administration or is the holder of succession certificate or other legal representation, as the case may be, from a Court in India having jurisdiction over the matter and delivers a copy of the same to the Company. The Company may in its absolute discretion, where it thinks fit, dispense with the production of the probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the Debentures standing in the name of the demised Debenture holder(s) on production of sufficient documentary proof or indemnity. In case a person other than individual holds the Debentures, the rights in the Debentures shall vest with the successor acquiring interest therein, including liquidator or such any person appointed as per the applicable law.

#### **Notices**

The notices, communications and writings to the Debenture holder(s) required to be given by the Company shall be deemed to have been given if sent by registered post/courier to the Registered Debenture holder(s) at the address of the Debenture holder(s) registered with the Corporate Office.

All notices, communications and writings to be given by the Debenture holder(s) shall be sent by registered post or by hand delivery to the Company at its Corporate Office or to such persons at such address as may be notified by the Company from time to time and shall be deemed to have been received on actual receipt of the same.

#### **Rights of Debenture holders**

The Debenture holder(s) shall not be entitled to any right and privileges of shareholders other than those available to them under the Companies Act. The Debenture shall not confer upon the holder the right to receive notice(s) or to attend and to vote at any general meeting(s) of the shareholders of the Company.

#### **Modifications of Rights**

The rights, privileges and conditions attached to the Debentures may be varied, modified or abrogated upon a Special Request or by a Special Resolution duly passed at the meeting of the Debentureholders convened in accordance with the provisions set out in the Fifth Schedule of the Debenture Trust Deed.

#### **Future Borrowings**

Subject to the applicable regulations, the Company shall be entitled, from time to time, to make further issue of Debentures, other debt securities (whether pari passu or junior to the Debentures) and other instruments and securities to any person or persons including to the public or a section of the public and/or members of the Company and/or to raise further loans, advances and/or avail further financial and/or guarantee facilities from financial institutions, banks and/or any other



person(s) without any further approval from or notice to the Debenture holders/Debenture Trustee.

### **Tax Benefits**

A debenture holder is advised to consider the tax implications in respect of subscription to the Debentures after consulting his tax advisor.

### **Coupon Cheques/Refund Cheques**

Loss of Coupon cheques/refund cheques should be intimated to the Company immediately. Upon receipt of request for issue of duplicate Coupon cheques/refund cheques, the Company shall consider the same and such issue of duplicate cheques shall be governed by applicable law and any other conditions as may be prescribed by the Company.

### **Debenture Trustee**

The Issuer has received the consent of SBICAP Trustee Company Limited to act as the Trustees on behalf of the Debenture Holders. All the rights and remedies of the Debenture holders shall vest in and shall be exercised by the Debenture Trustee without referring to the Debenture holders. All investors are deemed to have irrevocably given their authority and consent to SBICAP Trustee Company Limited to act as their debenture trustee and for doing such acts and signing such documents to carry out their duty in such capacity. Any payment by the Company to the Debenture Trustee on behalf of the Debenture holders shall discharge the Company *pro tanto* to the Debenture holders. Resignation/retirement of the Debenture Trustee shall be as per terms of the trust deed executed between the Company and the Debenture Trustee. A notice in writing to the Debenture holders shall be provided for the same.

### **Anti Money Laundering**

Since these debentures are issued in “compulsory demat mode” and the Company uses depository system for allotment of the debentures, KYC checks conducted by depository participants at the time of accepting the customer or transaction under the prevention of money laundering policy adopted by depositories or depository participant shall be considered adequate irrespective of risk level of the customer or transaction. However, as a matter of a good practice, Company may examine transactions/clients that may fall under “suspicious transactions” category as defined under Prevention of Money Laundering Act, 2002 and seek further information from the clients.

## **19. MANAGEMENT'S PERCEPTION OF RISK FACTORS**

Potential investors should consider carefully all the risk factors in this Disclosure Document for evaluating the Issuer and its business and the Debentures before making any investment decision relating to the Debentures. Unless the context requires otherwise, the risk factors described below apply to the Issuer only. If any one of the following stated risks actually occurs, the Issuer's business, financial conditions and results of operations could suffer and, therefore, the value of the Issuer's Debentures could decline.

Unless specified or quantified in the relevant risk factors, the Issuer is not in a position to quantify the financial or other implications of any risk mentioned herein below:

**1. Early Termination for Extraordinary Reasons, Illegality and Force Majeure** If the Issuer determines that, for reasons beyond its control, the performance of its obligations under the Debentures has become illegal or impractical in whole or in part for any reason, or the Issuer determines that, for reasons beyond its control, it is no longer legal or practical for it to maintain its hedging arrangements with respect to the Debentures for any reason, the Issuer may at its discretion and without obligation terminate early the Debentures. If the Issuer terminates early the Debentures, the Issuer will, if and to the extent permitted by applicable law, pay the holder of each such Debenture an amount determined by the Calculation Agent/Issuer.

**2. Interest Rate Risk (Company specific):** Since ECLF is engaged in lending and financing activities, its business and income will largely be dependent on interest income from its operations. Interest rates are highly sensitive to many factors, including the monetary policies of RBI, deregulation of the financial sector in India, domestic and International economic and political conditions, inflation and other factors beyond the control of ECLF. Due to these factors, interest rates in India have

historically experienced a relatively high degree of volatility. There can be no assurance that significant interest rate movements will not have an effect on the results of its operations.

**4. Credit Risk:** Any lending and investment activity by the Issuer is exposed to credit risk arising from repayment default by borrowers and other counterparties. The Issuer has a systematic credit evaluation process to monitor the performance of its asset portfolio on a regular and continual basis to detect any material development, and constantly evaluate the changes and developments in sectors in which it has substantial exposure and to take timely appropriate remedial actions. The Issuer also undertakes periodic reviews of its entire asset portfolio with a view to determine the portfolio valuation identify potential areas of action and devise appropriate strategies thereon. Despite these efforts, there can be no assurance that repayment default will not occur and in such circumstances may have an effect on its results of operations. The principal amount is subject to the credit risk of the Issuer whereby the investor may or may not recover all or part of the funds in case of default by the Issuer.

## **6. Increasing competition from banks, financial institutions and NBFCs**

The successful implementation of Issuers growth plans depends on its ability to face the competition. The main competitors of the Issuer are NBFCs, financial institutions and banks. The Issuer, being an NBFC, does not have access to large quantities of low cost deposits because of which it may become less competitive. Many of its competitors have significantly greater financial, technical, marketing and other resources. Many of them also offer a wider range of services and financial products than the Issuer does and have greater brand recognition and a larger client base. As the Issuer ventures into offering newer products, it is likely to face additional competition from those who may be better capitalised, have longer operating history and better management. If the Issuer is unable to manage its business and compete effectively with current or future competitors it might impede its competitive position and profitability.

## **7. Downgrading in Credit Rating**

CRISIL Limited has assigned **CRISIL AA/Stable**

**CARE** has assigned **CARE AA/Stable (pronounced CARE double AA rating with stable outlook)**

for long term borrowings through NCDs. The Issuer cannot guarantee that this rating will not be downgraded. In the event of deterioration in the financial health of the Issuer, there is a possibility that the Rating Agency may downgrade the rating of the Debentures. Such a downgrade in the credit rating may lower the value of the Debentures and may also result in the Issuer having to withdraw this borrowing programme.

## **EXTERNAL RISK FACTORS**

### **1. The Debentures may be illiquid**

The Company intends to list the Debentures on the WDM segment of the BSE. The Company cannot provide any guarantee that the Debentures will be frequently traded on the Stock Exchange(s) and that there would be any market for the Debenture(s). It is not possible to predict if and to what extent a secondary market may develop in the Debentures or at what price the Debentures will trade in the secondary market or whether such market will be liquid or illiquid. The fact that the Debentures may be so listed or quoted or admitted to trading does not necessarily lead to greater liquidity. The more limited the secondary market is, the more difficult it may be for holders of the Debentures to realise value for the Debentures prior to settlement of the Debentures.

### **2. A slowdown in economic growth in India**

A slowdown in the Indian economy / GDP may adversely affect Company's business, including its ability to enhance its asset portfolio and the quality of its assets, and its ability to implement certain measures could be adversely affected by a movement in interest rates, or various other factors affecting the growth of industrial, manufacturing and services sector or a general down trend in the economy. Any adverse revision to India's credit rating for domestic and international debt by international rating agencies may adversely impact the Company's ability to raise additional financing and the interest rates and other commercial terms at which such additional financing is available.

### 3. Material changes in regulations to which the Company is subject

NBFCs in India are subject to detailed supervision and regulation by the RBI, though currently NBFCs not accepting public deposits are exempt from many provisions. In addition, the Company is generally subject to changes in Indian law, as well as to changes in regulations and policies and accounting principles. The RBI also requires the Company to make provisions in respect of NPAs. Any changes in the regulatory framework affecting NBFCs including the provisioning for NPAs or capital adequacy requirements could adversely affect the profitability of the Company or its future financial performance by requiring a restructuring of its activities, increasing costs or otherwise. The Company is subject to certain statutory, regulatory, exposure and prudential norms and this may limit the flexibility of the Company's loans, investments and other products.

### 20. UNDERTAKINGS BY THE INVESTOR:

The following risks associated to the Debentures, is subject to and pursuant to the terms of the Debentures as provided in this Disclosure Document, The initial subscriber by subscribing to, and any subsequent purchaser by purchasing the Debentures, shall be deemed to have agreed, and accordingly the Company shall be entitled to presume, that each of the initial subscriber, and any subsequent purchaser (Debenture holder, as also referred to hereinabove and hereinafter):

(A) has

- (1) sufficient knowledge (including of applicable laws, rules, regulations, circulars), experience and expertise as an investor, to make the investment in such Debentures;
- (2) not relied on either of the Company, or any of its affiliates, holding company, or any person acting on its behalf for any information, advice or recommendations of any sort except as regards the accuracy of the specific factual information about the terms of the Debentures as set out in the Disclosure Document;
- (3) understood that information contained in the Disclosure Document, or any other document issued by the Company is not being construed as business or investment advice; and
- (4) made an independent evaluation and judgment of all risks and merits before investing in the Debentures;

(B) has understood there may be delay in listing of the Debentures and even after being listed, may not be marketable or may not have a market at all;

(C) has understood that without prejudice to (A), and (B) above,

- (1) the method and manner of computation of, returns and calculations on the Debentures shall be solely determined by the Company, whose decision shall be final and binding; The valuation to be provided by the valuation agency is only an indicative value on the valuation date and can be different from the actual realizable value of the Debenture;
- (2) in the event of any discretions to be exercised, in relation to method and manner of any of the above computations including due to any disruptions in any of the financial markets or if for any other reason the calculations cannot be made as per the method and manner originally stipulated or referred to or implied, such alternative methods or approach shall be used as deemed fit by the Company and may include the use of estimates and approximations. All such computations shall be valid and binding on the Debenture holder, and no liability therefore will attach to the Company;

(D) has understood that in the event that the Debenture holder suffers adverse consequences or loss, the Debenture holder shall be solely responsible for the same and the Company, or any of its affiliates, holding company, or any person acting on its behalf shall not be responsible, in any manner whatsoever, for any adverse consequences or loss suffered by the Debenture holder, including but not limited to, on the basis of any claim that no adequate disclosure regarding the risks involved was made or that the full risks involved were not explained or understood;

(E) has reviewed the terms and conditions applicable to the Debentures as contained in the Disclosure Document, and understood the same, and, on an independent assessment thereof, confirmed the same to be correct and, found the

same acceptable for the investment made and has also reviewed the risk disclosure with respect to the Debentures, and understood the risks, and determined that the Debentures are a suitable investment and that the Debenture holder can bear the economic risk of that investment, including the possibility of receiving lower than expected returns.

- (F) has received all the information believed to be necessary and appropriate or material in connection with, and for, the investment in the Debentures;
- (G) holds the Debentures as an investment and has not purchased the Debentures on a speculative basis;
- (H) as an investor, is knowledgeable about applicable laws, rules, regulations with respect to the Debentures and is experienced in making investments, including in debt instruments having variable or unpredictable returns or no returns and also investments similar to the Debentures;
- (I) in investing in the Debentures:
  - (i) has obtained such independent and appropriate financial, tax, accounting and legal advice as required and/or deemed necessary, to enable the Debenture holder to independently evaluate, assess and understand the appropriateness, merits and risks associated with investing in the Debentures, and also as to the Debenture holders' legal competency and ability (including under applicable laws and regulations), to invest in the Debentures;
  - (ii) has assumed, on the Debenture holders' own account, all risk of loss that may occur or be suffered including as to the returns on and/or the sale value of the Debentures and shall not look directly or indirectly to the Company (or to any person acting on its behalf) to indemnify or otherwise hold the Debenture holder harmless in respect of any such loss and/or damage and confirms that the Debenture holder is aware that, as returns on the Debentures are primarily linked to the Securities and even otherwise, the Debenture holder may receive negligible returns or not receive any returns at all over the term and/or part thereof, of the Debentures or upon maturity;
- (J) has understood that, at any time during the term of the Debentures, the value of the Debentures may be substantially less than its redemption amount;
- (K) undertakes that, if the Debenture holder sells the Debentures to subsequent investors, the Debenture holder shall ensure, and it is the Debenture holder's obligation in that regard, that:
  - (1) the subsequent investors receive the terms and conditions, risks and representations contained in the Disclosure Document and any other related document and fully understand the Debentures,
  - (2) sale to subsequent investors will be subject to such investors having confirmed the receipt of all of (1) above,
  - (3) the sale and transfer of the Debentures shall be effected only in the manner stipulated: by the Stock Exchange in accordance with the rules, regulations and bye-laws of the Stock Exchange;
- (L) has the legal ability to invest in the Debentures, and the investment does not contravene any provision of any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture holder, or its assets;
- (M) where the Debenture holder is a partnership firm
  - (i) its investing in the Debentures on its terms is within the scope of its investment policy and is not in conflict with the provisions of the partnership deed currently in force;
  - (ii) the investment in Debentures is being made by and on behalf of the partners (and binds all the partners jointly and severally), and that the partnership is in force and existing, and the investment has been ratified by all of the partners, jointly and severally;
  - (iii) the investment in Debentures has been duly authorised by all the partners, and does not contravene any provisions of the partnership deed, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the partnership or its assets or any of the partners or their respective assets;
  - (iv) for any minor as may have been admitted to the benefits of the partnership, the legal guardian of the minor has confirmed that the above applies equally to the minor as if the minor were a partner; and
  - (v) for any Hindu Undivided Family ("HUF") that may be partner, the Karta declares that the above equally binds each of the co-parcenors and beneficiaries of the HUF; and
- (N) where the Debenture holder is a company, also confirms that:

- (i) notwithstanding the variable nature of the return on the Debentures, the Debenture holder is not precluded under any law, rules, regulations and/ or circular/s issued by any statutory authority/ies including under the Companies Act, 2013 and its Rules, from investing in the Debentures;
  - (ii) all necessary corporate or other necessary action has been taken to authorize, and that the Debenture holder has corporate ability and authority, to invest in the Debentures; and
  - (iii) investment in the Debentures does not contravene any provisions of the memorandum and the articles of association, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture holder or the Debenture holder's assets.
- (O) where there is an intermediary who sells the Debentures and/or invests in the Debentures on behalf of its Clients/investor(s) ("Intermediary"), it also confirms that :
- (i) it is registered with SEBI;
  - (ii) it is fully in compliance with the laws and regulations applicable to it including the Prevention of Money Laundering Act, 2002 ("PML Act"), the Prevention of Money Laundering (Maintenance of Records of the Nature and Value of Transactions, the Procedure and Manner of Maintaining and Time for Furnishing Information and Verification and Maintenance of Records of the Identity of the Clients of the Banking Companies, Financial Institutions and Intermediaries) Rules, 2005 ("PML Rules"), the requirements of Circular dated 20th March 2006 "Guidelines on Anti-Money Laundering Standards" of the SEBI ("AML Guidelines") together with the PML Act and the PML Rules, the "AML Laws & Rules", all applicable know-your-client norms ("KYC Guidelines") and all applicable rules, regulation and guidelines issued by any relevant regulator and the Intermediary has strictly complied with all applicable AML Laws & Rules and KYC Guidelines in relation to each of the Clients / investor(s);
  - (iii) the Intermediary is selling the Debentures, to appropriate Clients/the investor(s) or is investing on behalf of its Clients /the investor(s) appropriately and such sale / investment in the Debentures is within the scope of its authority and accordingly binds each of the Clients/ investor(s);
  - (iv) the intermediary has satisfied itself as to the capacity and authority of each of the Clients / investor(s) to invest in such Debentures;
  - (v) the Intermediary has conducted a risk profiling of each Client / Investor (s) pursuant to the Structured Products Guidelines and has satisfied itself that the Debentures are suitable to the risk profile of the Client / investor.
  - (vi) the Intermediary has fully advised each of its Clients / the investor(s) of the risks relating to investment in the Debentures and ensured that the Client / investor has understood the risks involved in investment in the Debentures and is capable of taking the risks posed by the Debentures;
  - (vii) the Intermediary in case of a Portfolio Manager as required under the SEBI (Portfolio Managers) Regulations, 1993 and in case of any other Intermediary under the regulations applicable to that Intermediary has fully advised each of its Clients / the investor(s) of the rights of such Clients / investor(s) against the Intermediary as its principal and accepts responsibility for such advice;
  - (viii) Should there be any dispute by the Clients / investor(s) as regards the investment in the Debentures including but not limited to the scope of its authority with regard to such investment the same shall be dealt with entirely by the Intermediary with each of the Clients / investor(s), with no reference to the Issuer;
  - (ix) the Intermediary hereby consents (including on the basis of any request made by the Issuer in this regard) to provide and/or to the disclose to the Issuer any information regarding any or all of the Client / investor and the investment in the Debenture, as required under applicable regulations and/or as requested by any governmental or regulatory authority or under a provision of law and agrees that such information shall be disclosed by the Issuer to any governmental and/or regulatory authorities.;
  - (x) The Intermediary shall provide its Clients / the investor(s) with a copy of the Offer Document;
  - (xi) The Intermediary shall guide the Clients / investor(s) as to where the valuations (of the Debentures) will be available;
  - (xii) The Intermediary shall guide the Clients / investor(s) as to the applicable exit loads/exit options/liquidity support, (if any) etc. being provided by the Issuer or through the secondary market;
  - (xiii) The Intermediary confirms and undertakes that it has not and will not use the name of the Issuer or any of its group entities in any of its advertisement or any marketing material other than for the selling the Debentures; and The Intermediary confirms that the marketing material shall only contain information that is provided in this Disclosure Document and should not contain any information that is extraneous to this Disclosure Document.

(P) where the Debenture holder is a FPI / FII / sub account, it also confirms that the investment by such FPI/ FII and on behalf of each sub-account shall not exceed individual debt limits allocated as per applicable rules, regulations, guidelines from time to time.

### **Potential Conflicts of Interest**

The Company has appointed Edelcap Securities Limited, its affiliate as its calculation agent for the purposes of calculating amounts payable or deliverable to holders under these Debentures. Under certain circumstances, the agent as an affiliate and its responsibilities as calculation agent for the Debentures could give rise to conflicts of interest. The calculation agent is required to carry out its duties in good faith and using its reasonable judgement. However, because the Company may control the affiliate, potential conflicts of interest could arise. The Issuer may enter into an arrangement with an affiliate to hedge market risks associated with its obligations under the Debentures. Such an affiliate would expect to make a profit in connection with this arrangement. The Company may not seek competitive bids for such arrangements from unaffiliated parties.

### **21. Disclaimers**

This Disclosure Document in relation to the Debentures is made available by the Company to the applicant on the further strict understanding that

- (i) the applicant other than FPI/FII is a "Person Resident in India" as defined under the Foreign Exchange Management Act, 1999,
- (ii) in providing this Disclosure Document to the applicant, the applicant confirms that there will be no violation of rules, regulations and byelaws issued by any applicable authority including those issued by the Securities and Exchange Board of India;
- (iii) the applicant has sufficient knowledge, experience, and professional advice to make his own evaluation of the merits and risks of a transaction of the type under this Disclosure Document; and
- (iv) the applicant is not relying on the Issuer nor on any of the affiliates or the Holding Company for information, advice or recommendations of any sort except for the accuracy of specific factual information about the possible terms of the transaction.

The Company is not acting as the advisor or agent of the applicant. This Disclosure Document does not purport to identify for the applicant, the risks (direct or indirect) or other material considerations, which may be associated with the applicant entering into the proposed transaction. Prior to entering into any proposed transaction, the applicant should independently determine, without reliance upon the Company or the affiliates of the Company or the Holding Company, the economic risks and merits, as well as the legal, tax, and accounting characterizations and consequences of the transaction and including that the applicant is able to assume these risks. The Company, and/or the affiliates of the Company or the Holding Company, may act as principal or agent in similar transactions and/or in transactions with respect to instruments underlying a proposed transaction. The Company, and/or the affiliates of the Company and / or the Holding Company may, from time to time, have a long or short proprietary position/s and/or actively trade, by making markets for its clients, in financial products identical to or economically related to those financial products described in this Disclosure Document. The Company may also undertake hedging transactions related to the initiation or termination of a transaction, that may adversely affect the market price, rate, index or other market factors(s) underlying the financial product and consequently its value. The Company may have a commercial relationship with and access to information of reference securities, financial products, or other interests underlying a transaction.

This Disclosure Document and its contents are the Company's property, and are to be considered proprietary information and may not be reproduced or otherwise disseminated in whole or in part without the Issuer's written consent unless required to by judicial or administrative proceeding, and then with prior notice to the Company. If any recipient of this information memorandum and or private placement offer letter decides not to participate in the issue, that recipient must promptly return this information memorandum and or all private placement offer and all reproductions whether in whole or in part and any other information statement, notice, opinion, memorandum, expression or forecast made or supplied at any time in relation thereto or received in connection with the issue to the issuer.



Information Memorandum and/or the Private Placement Offer Letter does not constitute, nor may it be used for or in connection with, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer/solicitation. No action is being taken to permit an offering of the debentures or the distribution of this Information Memorandum and/or the Private Placement Offer Letter in any jurisdiction where such action is required. Persons into whose possession this Information Memorandum and/or the Private Placement Offer Letter come are required to inform themselves of, and to observe, any such restrictions. This information memorandum is made available to potential investors in the issue on the strict understanding that it is confidential.

Applicants must understand that while the Debentures would be listed, in view of the nature and complexity of the Debentures, marketability may be impacted in a manner that cannot be determined.

Past performance is not indicative of future performance. Investment in the Debentures may be subject to the risk of loss, meaning the Debenture holder may lose some or all of its investment especially where changes in the value of the transaction may be accentuated by leverage. Even where the Debentures are principal protected, there is a risk that any failure by a person including a counterparty to perform obligations when due may result in the loss of all or part of the investment. Applicants are not being offered any guaranteed or indicative returns through these Debentures.

No liability whatsoever is accepted for any loss arising (whether direct or consequential) from any use of the information contained in this Disclosure Document. The Company undertakes no obligation to effect any subsequent updates on the information after the date of Information Memorandum and thus it should not be relied upon with respect to such subsequent events without first confirming its accuracy with the Issuer. Any opinions attributed to the Company, and/or the affiliates of the Company and / or the Holding Company constitute the Company's judgment as of the date of the material and are subject to change without notice. Provision of information may cease at any time without reason or notice being given.

Applicants must understand that while the issue and other dates are specified, with the change in any regulations by the SEBI or any other regulatory body or for any other reason, the issue itself / these dates can be cancelled / reformed at the discretion of the Issuer and shall be final and binding on the prospective holders /holders of those debentures.

**NOTE:**

This Disclosure Document is not intended for distribution and it is meant solely for the consideration of the person to whom it is addressed and should not be reproduced by the recipient. The Debentures mentioned herein are being issued on a private placement basis and this offer does not constitute nor should it be considered a public offer/invitation. Nothing in this Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to an offer to the Indian public or any section thereof to subscribe for or otherwise acquire the Debentures. This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed directly through a communication by the Company and have been marked against the serial number provided herein and only such recipients are eligible to apply for the Debentures. Furthermore, NRIs, OCBs and other persons resident outside India (except as specifically provided in this Disclosure Document) are not eligible to apply for or hold the Debentures. All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue. The Company or any other parties, whose names appear herein, shall not be liable for any statements made herein or any event or circumstance arising there from. Potential investors are required to make their own independent evaluation and judgment before making the investment and are believed to be experienced in investing in debt markets and are able to bear the economic risk of investing in such instruments.

**Stock Exchange Disclaimer Clause**

It is to be distinctly understood that filing of this Disclosure Document with the Stock Exchange should not, in any way, be deemed or construed that the same has been cleared or approved by the Stock Exchange. The Stock Exchange does not take any responsibility either for the financial soundness of any scheme or the project for which the Issue is proposed to be made, or for the correctness of the statements made or opinions expressed in this Disclosure Document.

## 22. A ) SUMMARY TERM SHEET FOR E7E701A

Security Name	ECLF - Unsecured Redeemable Non Convertible Subordinated Debt (Tier II) in nature of Debentures
Product Code	E7E701
Option Type	Option A
Issuer	ECLFINANCE LTD
Type of Instrument	Unsecured Redeemable Non Convertible Subordinated Debt (Tier II) in the nature of Debenture
Nature of Instrument	Unsecured (Tier II Capital)
Seniority	Subordinate
Mode of Issue	Private Placement
Option to retain oversubscription (Amount)	Not Applicable
Eligible Investors	<p>The following categories of investors, when specifically approached, are eligible to apply for this private placement of Debentures</p> <ul style="list-style-type: none"> <li>• Individuals</li> <li>• Hindu Undivided Family</li> <li>• Trust</li> <li>• Limited Liability Partnerships</li> <li>• Partnership Firm(s)</li> <li>• Portfolio Managers registered with SEBI</li> <li>• Association of Persons</li> <li>• Companies and Bodies Corporate including Public Sector Undertakings.</li> <li>• Commercial Banks</li> <li>• Regional Rural Banks</li> <li>• Financial Institutions</li> <li>• Insurance Companies</li> <li>• Mutual Funds</li> <li>• FPIs /FII's,/sub-accounts of FIIs</li> <li>• Any other investor eligible to invest in these Debentures</li> </ul>
Minimum application Size	100 Debentures bearing face value of Rs. 100,000/- each and in multiples of 1 Debenture(s) thereafter.
Investor Category I	Subscription amount being <b>less than</b> Rs. 1, 00,00,000/- (Rupees One Crore) after considering discount or premium, if any.
Investor Category II	Subscription amount being <b>equal to or greater than</b> Rs. 1, 00,00,000/- (Rupees One Crore) after considering discount or premium, if any.
Face Value	Rs. 100,000/- Per Debenture
Issue price	Rs. 100,000/- Per Debenture
Justification of Issue Price	Not Applicable
Tenor In Days	3647 Days from the Deemed Date of Allotment
Issue Opening Date	05-May-17
Issue Closing Date	05-May-17
Redemption Date	30-Apr-27
Redemption Value	Face Value
Pay-in-Date	05-May-17



Deemed Date of Allotment	05-May-17
Coupon	9.75%*(Coupon Period/365)*Face Value
Coupon Period	<b>For the First Coupon Payment:</b> Number of Days from the Deemed Date of Allotment to the First Coupon Payment Date <b>For Remaining Coupon Payments:</b> Number of Days between the Previous Coupon Payment date to the Next Coupon Payment Date
Step up/Step down coupon rate	Not Applicable.
Coupon payment frequency	Coupon is paid on the Coupon Payment Dates
Coupon payment dates	07-May-2018,07-May-2019,06-May-2020,06-May-2021,06-May-2022,08-May-2023,07-May-2024,07-May-2025, 04-May-2026,30-Apr-2027
Coupon type	Fixed Coupon
Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc).	Not Applicable
Day Count Basis	Not Applicable
Default interest rate	In case of default in payment of Coupon and/or principal redemption on the Redemption date, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period.
Proposed time schedule for which the Disclosure Document is valid	Till redemption
Redemption Premium / Discount	Not Applicable
Put Option	None
Put Option Date	Not Applicable
Put Option Price	Not Applicable
Put Notification Time	Not Applicable
Call Option	None
Call Option Date	Not Applicable
Call Option Price	Not Applicable
Call Notification Time	Not applicable
Listing	The Company proposes to list these Debentures on the BSE WDM segment. The Issuer confirms that the Debentures would be listed within 20 days from the Deemed Date of Allotment.
Issuance mode of Debenture	DEMAT form
Trading mode of the Debenture	DEMAT form only
Depository	NSDL and CDSL
Rating	<p>“CRISIL AA/Stable” (pronounced “CRISIL double A rating with stable outlook”) by CRISIL Limited for Rs.200 Crores Non Convertible Debenture issue. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. CRISIL reserves the right to suspend, withdraw, or revise the rating / outlook assigned at any time, on the basis of new information, or unavailability of information or other circumstances which CRISIL believes may have impact on the rating.</p> <p>“CARE AA/Stable” (pronounced “CARE double AA rating with stable</p>

	outlook”) by CARE (Credit Analysis and Research Limited) for Rs.1400 Crores unsecured subordinate debt issue. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. CARE reserves the right to suspend/ withdraw/ revise the rating assigned on the basis of new information or in the event of failure on the part of the company to furnish such information, material or clarifications as may be required by CARE.
<b>Contribution by Promoters or Director either as part of this offer or separately in furtherance of the objects of the Issue</b>	Nil
<b>Object of the Issue/Details of the Utilization of the proceeds</b>	The present issue of Debentures is being made for augmenting the Tier-II Capital of the Company for strengthening its Capital Adequacy and for enhancing the long-term resources of the Company. General Corporate Purpose / to refinance and grow asset book, not to be used for investment in group companies.
<b>Settlement</b>	Cheque / pay order will be dispatched by courier or registered post at the address provided in the Application Form / at the address as subsequently notified to the Issuer in writing by Debenture-holder(s) or at the address on the Depository’s record. Where applicable, settlement will be effected by account to account transfer vide Reserve Bank of India’s Real Time Gross Settlement System.
<b>Business Day Convention</b>	<p>If any of the date(s), including the Record Date, as defined in the Disclosure Document fall on a Sunday or a public holiday, the next working day shall be considered as the effective date.</p> <p>However, if any Initial Fixing Date, Final Fixing Date or Observation Date as defined in the Disclosure Document falls on an expiry day, which is thereafter declared as a public holiday/trading holiday, then the day notified by the Exchanges/Regulators as the new expiry day shall be considered as the effective date for the above mentioned dates.</p> <p>However incase Redemption Date (for payment of Principal and Coupon) falls on Sunday or a public holiday, the previous working day shall be considered as the effective date</p>
<b>Interest on Application Money</b>	This issue does not contemplate any interest on application money till allotment of Debentures.
<b>Record Date</b>	The date, as may be fixed by the Company, which will be 15 days prior to the redemption date on which the determination of the persons entitled to receive coupon/redemption amount in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture Holders or NSDL/CDSL record) shall be made.
<b>Transaction Documents</b>	<ul style="list-style-type: none"> <li>• Letter appointing Karvy Computershare Private Limited as Registrar and Transfer Agents</li> <li>• MoU entered into between the Company and the Registrar.</li> <li>• Memorandum and Articles of Association of the Company.</li> <li>• Date of passing of Board Resolution: February 8, 2017</li> <li>• Date of passing of resolution in general meeting: March 28, 2017</li> <li>• Consent Letter from SBICAP Trustee Company Limited for acting as Debenture Trustee for and on behalf of the holder(s) of the Debentures.</li> <li>• Consent Letter from Karvy Computershare Private Limited for acting as Registrars to the Issue</li> <li>• Letter from CRISIL Limited, CARE Limited conveying the credit rating for the Debentures of the Company and the rating rationale pertaining</li> </ul>

	<p>thereto.</p> <ul style="list-style-type: none"> <li>• Tripartite Agreement between the Company, National Securities Depository Limited ("NSDL") and the Registrar for the Issue of Debentures in dematerialised form.</li> <li>• Tripartite Agreement between the Company, Central Depository Services (India) Limited ("CDSL") and the Registrar for the Issue of Debentures in dematerialised form.</li> <li>• Debenture Trust deed between Company and SBICAP Trustee Company Limited dated May 03, 2016</li> </ul>
<b>Conditions Precedent to Disbursement</b>	Nil
<b>Conditions Subsequent to Disbursement</b>	Nil
<b>Events of Default</b>	Please refer "Events of Default" under section Definitions and Abbreviations.
<b>Provisions related to Cross Default Clause</b>	Not Applicable
<b>Early Redemption Option</b>	Not Applicable
<b>Roles and Responsibilities of Debenture Trustee</b>	<p>Regulation 15 of SEBI (Debenture Trustees) Regulation 1993, prescribes duties of the Debenture Trustees including following :</p> <ol style="list-style-type: none"> <li>1. Call for periodical reports from the issuer.</li> <li>2. To exercise due diligence to ensure compliance by the issuer with the provisions of the Companies Act, the listing agreement of the stock exchange or the trust deed.</li> <li>3. To take appropriate measures for protecting the interest of debenture holders as soon as there is a breach of Trust Deed.</li> <li>4. To ascertain that the debentures have been redeemed or converted in accordance to the provisions of the offer document.</li> <li>5. To inform SEBI immediately of any breach of trust deed or provision and law.</li> <li>6. To appoint a Nominee Director on the Board of Issuer in the event of <ul style="list-style-type: none"> <li>• Two consecutive defaults in payment of interest to the debenture holders or</li> <li>• Default in redemption of debentures</li> </ul> </li> </ol> <p>As a Debenture Trustee it may have to take steps as he may deem fit –</p> <ol style="list-style-type: none"> <li>1. To satisfy himself that the prospectus does not contain any matter which is inconsistent with the terms of the Debentures.</li> <li>2. To ensure that the Company does not commit any breach of covenants of the Trust Deed or Terms of issue of Debentures.</li> <li>3. To take such reasonable steps to remedy any breach of the covenants of the Trust Deed.</li> <li>4. To take steps to call a meeting of holders of Debentures as and when such meeting is required to be held.</li> </ol>
<b>Governing Law and Jurisdiction</b>	The Debentures are governed by and will be construed in accordance with the Indian law. The Company, the Debentures and Company's obligations under the Debentures shall, at all times, be subject to the directions of the RBI and the SEBI. The Debenture holders, by purchasing the Debentures, agree that the Mumbai High Court shall have exclusive jurisdiction with respect to matters relating to the Debentures.
<b>Other Terms</b>	<p><b>Default in Payment:</b></p> <p>In case of default in payment of Coupon and/or principal redemption on the Redemption Date, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period.</p> <p><b>Delay in Listing:</b></p>

	<p>In case of delay in listing of the Debentures beyond 20 days from the Deemed Date of Allotment, the Company will pay penal interest @1 % p.a. over the Coupon from the expiry of 30 days from the Deemed Date of Allotment till the listing of such Debentures to the investor.</p> <p>The interest rates mentioned in above are independent of each other.</p>
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**Illustration of Cash Flows:**

<b>Company</b>	<b>ECLFINANCE LTD</b>
<b>Face Value</b>	Rs. 100,000/- Per Debenture
<b>Deemed Date of Allotment</b>	05-May-17
<b>Redemption Date</b>	30-Apr-27
<b>Coupon</b>	9.75%*(Coupon Period/365)*Face Value
<b>Coupon Payment Frequency</b>	Coupon is paid Annually on the Coupon Payment Dates
<b>Coupon Payment Dates</b>	07-May-2018,07-May-2019,06-May-2020,06-May-2021,06-May-2022,08-May-2023,07-May-2024,07-May-2025, 04-May-2026,30-Apr-2027
<b>Day Count Convention</b>	Not Applicable

Cash Flows	Date	No. of days in Coupon Period	Amount (in Rupees)
Coupon	Monday 07 May 2018	367	9,803.42
Coupon	Tuesday 07 May 2019	365	9,750.00
Coupon	Wednesday 06 May 2020	365	9,750.00
Coupon	Thursday 06 May 2021	365	9,750.00
Coupon	Friday 06 May 2022	365	9,750.00
Coupon	Monday 08 May 2023	367	9,803.42
Coupon	Tuesday 07 May 2024	365	9,750.00
Coupon	Wednesday 07 May 2025	365	9,750.00
Coupon	Monday 04 May 2026	362	9,669.86
Coupon	Friday 30 Apr 2027	361	9,643.15
Face Value	Friday 30 Apr 2027	NA	100,000.00

*Company reserves the right to change the issue closing date and in such an event, the Deemed date of allotment may also be revised by the Company at its sole and absolute discretion. In the event of any change in the above issue dates, the investors shall be intimated of the revised schedule by the Company.*

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## 24) DECLARATION

It is hereby declared that this Disclosure Document contains full disclosure in accordance with Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014, Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 06, 2008 and as amended from time to time (including Securities Exchange Board Of India (Issue And Listing Of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012), and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015, SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011 and RBI Circular RBI/2014-15/475/DNBR (PD) CC No.021/03.10.001/2014-15 dated February 20, 2015. The Issuer also confirms that this Disclosure Document does not omit disclosure of any material fact which may make the statements made therein, in the light of the circumstances under which they are made, misleading. The Disclosure Document also does not contain any false or misleading statement. The Issuer accepts no responsibility for the statements made otherwise than in this Disclosure Document or in any other material issued by or at the instance of the Issuer and any one placing reliance on any other source of information would be doing so at his own risk.

Further, the Directors declare that:

- a) the company has complied with the provisions of the Act and the rules made thereunder;
- b) the compliance with the Act and the rules does not imply that payment of dividend or interest or repayment of debentures, if applicable, is guaranteed by the Central Government;
- c) the monies received under the offer shall be used only for the purposes and objects indicated in the Offer letter;

I am authorized by the Debenture Committee constituted by the Board of Directors of the Company vide resolution number 8 dated January 19, 2016 to sign this Disclosure Document and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with. Whatever is stated in this Disclosure Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of this form has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this form.

For **ECLFINANCE LTD**

Name:

Designation:

Place: Mumbai

Date: 05 May 2017

❖ This is a digitally signed document and it is recommended to validate the signature before taking print out of the document.