

This document contains terms of a prospective transaction. The indicative terms are neither complete nor final and are subject to informal approvals. This document is for discussion purposes only and does not constitute any offer, recommendation or solicitation to any person to enter into any transaction or adopt any hedging, trading or investment strategy. HDFC Bank, its directors or as employees do not accept any responsibility for actions taken by any person based on this document and you are advised to make your own independent judgment in this respect. The terms herein are subject to contractual confirmation, satisfactory documentation and proveiting market condition.

Annexure A

## Indicative Terms and Conditions

S-Distriction - Distriction -	
Keller	Idea Cellular Limited ("the lasuer/Company")
	Aditya Birla Group
Premokra	*Aditya Birla Group' means the persons disclosed to the stock exchange as 'Promoter & Promoter Group' as on the Deemed Date of Allolment together with their Relatives and Affiliates.
	"Relative" has the meaning given in Section 2(77) of the Companies Act, 2013.
	"Affiliate" means with respect to any company, any person that directly or indirectly, through one or more intermediaries, Controls, is Controlled by or is under common Control with, such person:
Assignment .	Partiy Paid, Unsecured, Listed, Rated, Redeemable, Non-Convertible Debentures ("NCDs")
	Following payment of the Balance Amount on the Fully Paid Up Date, the NCDs will be fully paid.
Security 2	Perl passu with all the unsecured facilities of the lasuer
Mode or placement	On private placement basis to eligible investors
Eligible France's Evening .	HDFC Bank Limited
English Secondary Taxonics ."	The eligible secondary investors would be Financial Institutions and/or Muhasi Funds / Insurance companies / Banks / Provident Funds and any other investor(s) authorized to acquire these NCDs on the stock exchange under applicable laws.
(Skuarce/Teacing)	In Demat Form only
Angen - Carrier	IDB/ Trusteeship Services Limited
Credit Rating	AA+ by CARE
Roug Ageley	CARE
Insue Site	Rs.1,000 Cr (Rs. One Thousand Crore only)
Pay in Coley Issue Open, Issue Close / Doened Date of Allotment	Wednesday, January 4, 2017
Metophy ( )	5 Years from the Pay-in Oate i.e. Tuesday, January 4, 2022
Couper Payment Culter	Thursday, January 4, 2018 Friday, January 4, 2019 Saturday, January 4, 2020 Monday, January 4, 2021 Tuesday, January 4, 2022







Coules Pag	93 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
	7.77% p.a. payable annually on the Coupon Payment Dates
Conten Payment Fraudisci	Annual
Couppe Type	Fixed
PONCAL option	NA
Majority Debendin Hobbis.	The persons holding 75% or more in value of the NCDs
Faceurine	Rs. 10,00,000 per NCD (Rupees ten lakhs only per NCD)
inele Red Us Amount	10% of the Face Value of each NCD (i.e. Rs. 1,00,000 per NCD) equivalent to Rs.100 Crore ( Rupses One Hundred Crore only)
Billarred Amplys	90% of the Face Value of each NCD (i.e. Rs. 9,00,000 per NCD) to be paid on the Fully Paid Up Date which is equivalent to Rs.900 Cr ( Rupees Nine Hundred Crore only)
Fully Pate Us 1977 1979	The sum of the Initial Paid Up Amount and the Balance Amount
(Amobini	(at the face value of Rs. 10,00,000 per NCD) equivalent to Rs.1,000 Cr ( Rupees One Thousand Crore only)
Record Date for Notice for Equation Amount	Friday, 3 <sup>rd</sup> February 2017
FUTY PRICE to Date: 10 Car	Monday, 20 February 2017
Notice of Search American on the Acida	One business day after the Record Date for Notice, Issuer will send notice(s) to Debenture Trustee, which Debenture Trustee will further send to investors of the NCDs as of such Record Date of Notice, requesting the investors to pay the Salance Amount. The account to which the investors are required to make the payment of the Balance Amount will be the same as the account into which the investors had made the payments for the Initially Paid Up Amount, unless otherwise Intimated by the Issuer
	At par to be paid in 2 installments by the Debenture Holders:
ISQUE PRICES	The Initial Paid Up Amount on the Deemed Date of Allotment
2 2 A 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	The Belance Amount on the Fully Paid Up Date The terms of payment of the Face Value of the NCDs is as follows:
	<ul> <li>Initial Paid Up Amount - 10% of the Face Value of the NCDs (i.e. Rs. 1,00,000 per NCD) to be paid on the Deamed Date of Allotment subject to the compliance of the Conditions Precedent stipulated herein to the satisfaction of the Debenture Holders</li> </ul>
Pairment terms	<ul> <li>Balance Amount - 90% of the Face Value of the NCDs (i.e. Rs. 9,00,000 per NCD) to be paid on the Fully Paid Up Date by the holder of each NCD as on the Fully Paid Up Date subject to the compliance of the Conditions Precedent stipulated herein to the satisfaction of the Debenture Trustee acting on behalf of the Debenture Holders.</li> </ul>
A factor of the second	Unless the Debenture Trustee on the Instructions of the Majority Debenture Holder has Intimated that the Conditions Precedent have not been satisfied, failure to pay the





	Balance Amount in full in respect of any NCD on the Fully Paid Up Data will result in such NCDe for which only the initial Paid Up Amount or a part of the Balance Amount has been paid, being FORPEITED and the Debenturo Holders shall not be entitled to any redemption rights or the Coupon accrued on the forfolded NCDs. Notwithstanding anything contained herein, on occurrence of an event of default or in case of nonfulfillment of any of the Conditions Precedent to the satisfaction of the Debenture Fulfillment of any of the Conditions Precedent to the satisfaction of the Debenture Holders Trustee acting on behalf of the Majority Debenture Holders, the Debenture Holders shall be entitled not to pay the initial Paid Up Amount or the Balance Amount and can accelerate redemption of the Initially Paid Up Amount and seek Coupon accrued £E data.
Ale compline piece	At par
Ericusa Similar	To meet its requirements of funds for financing capital expenditure and / or expansion plans in various service areas (including expansion required for new technologies) and / or for upcoming spectrum suctions and / or general corporate purposes of the Company, including refinancing, repayment / pre-payment of the existing debt, including Government debt
	Issuer undertakes not to use proceeds for investments in any capital market, real estate and other such activities not permitted by RBI
Say court 64 6	Actual /Actual
LISTO	On the WDM segment of National Stock Exchange within 20 days from the deemed date of allotment.
Security	In case of delay in listing of the NCDs beyond 20 calendar days from the Deamed Date of Allotment, the laster will pay a penal interest of 1% p.a. over the Coupon Rate to the Debenture Holder (a) from the expiry of 30 calendar days from the Deamed Date of Allotment till the listing of such NCDs  Unsecured
	The lesuer shall at all times ensure that it has all authorizations/regulatory approvals and
Acordes 1 1 21 22	statutory approvate required for the issuance and validity of the NCOs.
	The Issuer will create a Debenture Redemption Reserve in accordance with relevant regulations.
(Pepresentalions & Warphstee	The Company shall provide representations, warranties, covenants as are customary for transactions of this nature in the relevant Transaction Documents.
	The Issuer during the tenure of this issue will ensure that
Sharengday & Management Control Coverant	Promoters shall continue to hold minimum equity shareholding of 26% in the lasuer and continue to have Control of the Issuer.
	"Control" shall have the meaning as ascribe thereto in the Companies Act, 2013.
	Customary to financing of such nature including but not limited to the following:
Events of Oriesta	1. Non-payment of any amount due and payable under the NCDs on the due date; provided that there shall be no event of default where the Issuer has remitted the amount due but the Debenture Holder has not received the same on account of delay on the part of the bank or factors not attributable to the Issuer;  2. Failure to comply with mutually agreed terms and/ or breach of covenants agreed in any Transaction Document or elsewiters between Issuer and Debenture Holder (s)/ debenture trustee and the same, if capable of remedy, is not remedied within 30 (thirty) days of failure by the Issuer to comply with such obligations, or a waiver is







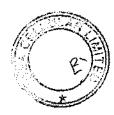
		not obtained by the Issuer from the Debenture Trustee, acting on instructions of Majority Debentura Holders;  3. The aggregate shareholding of the Promoters in the Issuer falls below 26% and such shareholding is not brought to or above 26% within 30 (thirty) days of the same falling below 26% or a waiver is not obtained by the Issuer from the Debenture Trustee, acting on instructions of Majority Debenture Holders or the Promoters cases to exercise Control of the Issuer and the Promoters do not regain control of the Issuer within 30 days of caseing to exercise control or a waiver is not obtained by the Issuer from the Debenture Trustee, acting on instructions of Majority Debenture Holders;  4. Any measures adopted or acheme submitted by creditors or stakeholders of the Issuer or by the Issuer before any tribunal, court or authority for revival, restructuring or rehabilitation of the Issuer under any applicable law including insolvency and Bankruptcy Code, 2016 or any rules, regulations, guidelines issued by Reserve Sank of India or any statutory authority;  5. Breach of any representations and warranties as described in the Debenture Trust Deed and if the breach is not remedied within 30 (thirty) days or a waiver is not obtained by the Issuer from the Debenture Trustae, acting on instructions of Majority Debenture Holders;  6. The Company has voluntarity or involuntarity become, or it is reasonably apprehended that the Company is likely to voluntarity or involuntarity become, the subject of proceedings under any bankruptcy or insolvency law or if the Company has staken or sufficed to be taken any action for its reorganization or if a receiver has been appointed over all or any part of the Assets of the Company's assets or any order/certificate has been passed for recovery of dues;  7. Moratorum on actions of the Issuer;  8. Computery sequisition, nationalization or expropriation of the Sesets, or substantially all of the assets, of the Issuer;  9. The Transaction Documents in whole or in part, becomes invalid or
		event, or a waiver is not obtained by the Issuer from the Debenture Trustee, acting on instructions of Majority Debenture Holders;  "Material Adverse Effect" shall mean the consequence of any event or circumstance which in the opinion of the Stajority Debenture Holders is or is reasonably expected to be: (i) adverse to the shilly of the Issuer/Company or its to perform or comply with its obligations under this Term Sheet and/or the other Transaction Documents; or (ii) prejudicial to the businesses, operations or financial condition, properties, assets or prospects of the Issuer/Company.
		12. Cessation of all or substantially all of the business of the Issuer; 13. Delisting of the NCDs.
		In case of an Event of Default, the NCDs shall become forthwith payable.
Constant Datasit	ence of an Evap of	In addition to the above, upon the occurrence of an Event of Default, the Debenture Trustee shall have the right, to exercise such other rights and remedies as may be available to the Debenture Trustee under Applicable Law and/or the Transaction Documents.
Sallene		Payment of interest and repayment of principal shall be made by way of RTGS/NEFT/Fund Transfer (Inter Bank) system
H:		





Governagiaw	Indian law and counts/tribunats of Mumbai
710,000	HORITAN DIE COLLEGIEUTES OF MOTION
	The subscription from the Debenture Holder (s) shall be accepted for allocation and allotment
	by the Issuer subject to the following:  1. The Issuer shall have obtained all necessary board / shareholder resolutions under
	the provisions of the Companies Act, 2013 as are required in relation to the
	borrowing powers, issue of the NCDs and the execution of necessary documents in connection therewith
and the second	2. Signed copy of Private Placement Offer Letter (Information memorandum)
	complying with the requirements of the SEBI (Issue and Listing of Debt Securities)
Conglicina Prespriant to	Regulations, 2008, the Companies Act 1956 and the Companies (Prospectus and Allotment of Securities) Rules, 2014 being issued to the Debenture Holder.
COSCUSSION	3. Executed the Debenture Trustee Agreement
	4. Rating letter and rationals (Rating letter not older than 1 month and rationals not
	older than 6 months)  5. In principal approval for listing of the NCDs
	6. Consent letter from the Debenture Trustee
	Any other conditions as the Debenture Holder (s) and/or the Debenture Trustee may require
	8. No Event of Default by lasuer:
	9. There is no material adverse effect and there are no circumstances existing which
12 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	could give rise, with the passage of time or otherwise, to a material adverse effect on the lastier.
	The issuer shall ensure that the following documents are executed/activities are completed
	as per agreed time frame:  1. Allotment of NCDs within 2 business days of Pay-in date
Coraliana Sucae agginto.	2. Listing of NCDs as per Listing clause
distribution and the same	3. Execution of Debenture Trust Deed within 60 days from the date of Pay-in
	RoC flings     Such other requirements as stipulated by the Debenture Trustee/Debenture Holders
A Republic File Company	as mandated by statutory requirements or as mutually agreed between the lequer
	and the Debenture holders.  1. Private Placement Offer Letter (information memorandum), complying with
Transaction Documents	applicable SEBI regulations & certified by Issuer
	Deberture Trustee Agreement     Deberture Trust Deed
	The Issuer understands that this mandate is contingent on the assumption that from the date of the provision of final mandate to deemed date of allotment, there is no material adverse
Force Marcing	change in the financial conditions of the lasuer which in the reasonable colinion of the
	Investor would make it inadviseble to proceed with the Issue. In the case of such material adverse change, terms of the Issue may be renegotiated to mutual satisfaction of the Investor
	and the lastier.
	The Issuer undertakes to provide information prior to the deemed date of allotment pertinent
AND HE STEEL AND ST	to the credit assessment of the issuer by the investor/notantial investors in a timely feeting
Information Protection 1	except for any information pertaining to the Issuer which the Issuer considers Unpublished Price Sensitive Information in accordance with the terms of the Securities and Exchange
	Board of India (Prohibition of Insider Trading) Regulations, 2015 (as amended from time to
	time). This information will include, but not be limited to latest published financial information.
Ciner Expenses 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	rating letter and rating rationate, copies of the resolutions authorizing the borrowing, etc.  All other expenses viz. Stamp Duty of issuance, Legal fees, Trustee fee, Registrar fee etc.
The state of the s	will be to the account of the lasuer,
	In case of delay in execution of the Debenture Trust Deed within 60 days from
England Sept.	Deemed Date of Allotment, Issuer will pay revised interest of 2% n.a. over the
Floringer (Floring)	coupon rate from the expiry of 50 days from the Deemed Date of Alicament until the
	date of execution of the Debenture Trust Deed 2. In case of a payment Event of Default, revised Interest of 2% p.a. over the coupon
	reto will be payable by the Company for the defaulting period commencing from any
	including the date on which such emount becomes due and ending on the day







	before such amount is actually paid  3. In case of delay in listing of debt securities beyond 20 days from Deemed Date of Allotment, the issuer will pay penal interest of 1% p.a. over the coupon rate from expiry of 30 days from the Deemed Date of Allotment till the listing of such debt securities to the investor
Dupositions,	NSDL or CDSL
Recaid Date:	Record Date for the Issue will be 15 days prior to the next Interest Payment Date / Redemption Date.
Biterest Coy	A day which is not a Sunday or a public holiday and on which cleaning of cheque and RTGS facilities are available in Mumbai.
Business Cay Convenient	If any Coupon Payment Date (except coupon falling due on the Redemption Date) falls on a day that is not a Business Day, the payment shall be made by the Issuer on the immediately succeeding Business Day and the Interest amount will be the interest accrued on the NCDs until but excluding the Coupon Payment Date originally stipulated. However, the next interest period will continue to commence from the Coupon Payment Date originally stipulated.
	If the Redemption Date (also being the lest Coupon Payment Date) of the NCDs falls on a day that is not a Business Day, the redemption proceeds shall be paid by the lesuer on the immediately preceding Business Day along with interest accrued on the NCDs until but excluding the Redemption Date.
	In the event the Record Date falls on a day which is not a Business Day, the immediately preceding Business Day will be considered as the Record Date.
	If the Fully Paid Up Date is a day that is not a Business Day, the payment of the Balance Amount shall be made by each Debenture Holder on the immediately succeeding Business Day and the NCDs shall not be deemed forfeited on account of the Balance Amount being paid on the succeeding Business Day.

Yours faithfully, For and on behalf of HDFC Bank Ltd By: Hame: Rishant Jitani
Tide: Senior Vice President - Investment Banking

Idea Cellular Limited agrees to the terms and conditions set out in the above letter from HDFC Bank dated 23<sup>rd</sup> December 2016.

Idea Cellular Limited	
By:	·
Name: PANKAS KAPDEO Name: Title: PRESIDENT & COMPANY SECRETARY  Data: 23" December 2016	
QS Secondary 2016	