

# **Private and Confidential- For Private Circulation only**

(Strictly Privileged & Confidential)

(This Disclosure Document/Private Placement Offer cum application Letter is neither a Prospectus nor a Statement in Lieu of Prospectus)

Dated: 05-Sep-18

| Name of Company                  | ECAP EQUITIES LIMITED  |  |  |  |
|----------------------------------|--|--|--|--|
| Description of Company           | ECAP Equities Limited was incorporated on January 11, 2008 as a public limited company |  |  |  |
|                                  | under the provisions of the Companies Act, 1956. The Company received the certificate  |  |  |  |
|                                  | of commencement of business on January 28, 2008.                                       |  |  |  |
| <b>Corporate Identity Number</b> | U67190TG2008PLC057122  |  |  |  |
| Registered Office                | 2nd Floor, MB Towers, Plot No. 5, Road No. 2, Banjara Hills, Hyderabad - 500 034,      |  |  |  |
|                                  | Telangana, India.  |  |  |  |
|                                  | Tel: +91 40 4031 6900  |  |  |  |
| Corporate Office                 | Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai – 400 098, Maharashtra, India.       |  |  |  |
|                                  | Tel: +91 22 4009 4400/ +91 22 4088 6310;   |  |  |  |
| E-mail                           | spinvestor@edelweissfin.com  |  |  |  |
| Website                          | www.edelweissfin.com   |  |  |  |

PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER FOR ISSUE BY WAY OF PRIVATE PLACEMENT BY ECAP EQUITIES LIMITED (THE "COMPANY" / "ISSUER") OF 3000 SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF FACE VALUE OF Rs. 100,000/- EACH AGGREGATING TO RS 300,000,000/- ISSUED AS PER THE RESPECTIVE SUMMARY TERM SHEETS (THE "ISSUE")

#### **GENERAL RISKS**

Investment in debt and debt related securities involve a degree of risk and investors should not invest any funds in the debt instruments, unless they can afford to take the risks attached to such investments. For taking an investment decision, the investors must rely on their own examination of the Company and the Issue including the risks involved. The Securities and Exchange Board of India ("SEBI") does not take any responsibility for this Issue in any manner.

# **GENERAL DISCLAIMER**

This Disclosure Document is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by ECap Equities Limited. This Disclosure Document is for the exclusive use of the intended recipient(s) to whom it is addressed and delivered and it should not be circulated or distributed to third parties. It cannot be acted upon by any person other than to whom it has been specifically addressed. Multiple copies hereof given to the same person / entity shall be deemed to be offered to the same person. It has to be distinctly understood that this Information Memorandum should not in any way be deemed/construed to have been approved or vetted by SEBI and this issue is not recommended or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any proposal for which the debentures issued thereof is proposed to be made or for the correctness of the statements made or opinions expressed in this Information Memorandum.

#### **SEBI DISCLAIMER**

It has to be distinctly understood that this Information Memorandum should not in any way be deemed/construed to have been approved or vetted by SEBI and this issue is not recommended or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any proposal for which the debentures issued thereof is proposed to be made or for the correctness of the statements made or opinions expressed in this Information Memorandum

## **MEMORANDUM OF PRIVATE PLACEMENT**

This Information Memorandum is neither a prospectus nor a statement in lieu of a prospectus. This is only an information brochure, in the form of a single initial disclosure document, intended for private use and should not be construed to be a prospectus and/or an invitation to the public for subscription to Debentures under any law for the time being in force. The Issuer however retains the right, at its sole and absolute discretion, to change the 'GENERAL TERMS AND CONDITIONS'.



#### **CREDIT RATING**

PP-MLD [ICRA] AA (pronounced "PP-MLD ICRA Double A") by ICRA Limited for Rs. 1500 Crores Principal Protected Equity Linked Debenture issue. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. ICRA's rating of Market Linked Debentures is an assessment of the underlying credit risk of the instrument. The rating addresses only the credit risk associated with timely payment of obligations as per terms of the issuance. The rating does not address the market risks associated with the instrument on account of linking of coupon payment to external variables such as reference equity index, equity shares, commodity process/index. This could result in variability or absence of coupon payments because of adverse movement in value of the external variables.

#### LISTING

The Debentures are proposed to be listed on the BSE Limited ("BSE" or the "Stock Exchange").

#### **ISSUE PROGRAMME\***

**ISSUE OPENS ON:** 

05-Sep-18

**ISSUE CLOSES ON:** 

05-Sep-18

**REGISTRAR TO ISSUE** 

\*The Company reserves the right to extend or close the Issue earlier from the aforesaid dates or change the Issue schedule including the Deemed Date of Allotment at its sole and absolute discretion, without giving any reasons or prior notice.

# SBICAP Trustee Company Ltd.

SBICAP Trustee Company Limited Apeejay House, 6th Floor,

3, Dinshaw Wachha Road, Churchgate, Mumbai 400 020

Tel: +91 22 4302 5530 Fax: +91 22 4302 5500

E-mail: corporate@sbicaptrustee.com Website: www.sbicaptrustee.com

Contact Person: Mr. Ajit Joshi, Compliance Officer

# VVIII

#### **Karvy Computershare Private Limited**

Karvy Selenium Tower B, Plot 31-32,

Gachibowli, Financial District, Nanakramguda,

Hyderabad - 500 032 Tel: +91 40 6716 2222

Fax: +91 40 2300 1153

E-mail: varghese@karvy.com

Website: https://karisma.karvy.com

Contact Person: Mr. P A Varghese, Zonal Head-Corporate Registry



# **DISCLOSURES AS PER FORM PAS-4** [Pursuant to Section 42 of Companies Act, 2013 and Rule 14(3) of Companies (Prospectus and Allotment of Securities) Rules, 2014]

The table below sets out the disclosure requirements as provided in PAS-4 and the relevant reference in this Information Memorandum where these disclosures, to the extent applicable, have been provided.

| Sr. No. | Particulars   | Reference                  |
|---------|---|----------------------------|
| Part -A | PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER:   |                            |
| 1.      | GENERAL INFORMATION:  |                            |
| i.      | Name, address, website and other contact details of the company indicating both registered office and corporate office;   | Serial No.2                |
| ii.     | Date of incorporation of the company;   | Serial No.2                |
| iii.    | Business carried on by the company and its subsidiaries with the details of branches or units, if any;  | Serial No.3                |
| iv.     | Brief particulars of the management of the company;   | Serial No.6                |
| v.      | Names, addresses, DIN and occupations of the directors;   | Serial No.6                |
| vi.     | Management's perception of risk factors;  | Serial No.18               |
| vii.    | Details of default, if any, including therein the amount involved, duration of default and present status, in repayment of —  | Serial No.8(h)             |
|         | <ul><li>i) statutory dues;</li><li>ii) debentures and interest thereon;</li><li>iii) deposits and interest thereon;</li><li>iv) loan from any bank or financial institution and interest thereon.</li></ul> |                            |
| viii.   | Names, designation, address and phone number, email ID of the nodal/ compliance officer of the company, if any, for the private placement offer process;  | Serial No.2                |
| ix.     | Any Default in Annual filing of the Company under the Companies Act, 2013, or the rules made thereunder.  | No                         |
| 2       | PARTICULARS OF THE OFFER:   |                            |
| i.      | Financial position of the Company for the last 3 financial years;   | Serial No.3 (c)            |
| ii,     | Date of passing of board resolution;  | Refer Summary              |
| iii.    | Date of passing of resolution in the general meeting, authorizing the offer of securities;  | Termsheet                  |
| iv.     | Kinds of securities offered (i.e. whether share or debenture) and class of security; the total number of shares or other securities to be issued;   |                            |
| V.      | Price at which the security is being offered including the premium, if any, along with justification of the price;  |                            |
| vi.     | Name and address of the valuer who performed valuation of the security offered, and basis on which the price has been arrived at along with report of the registered valuer;                                | Not Applicable             |
| vii.    | Relevant date with reference to which the price has been arrived at;  |                            |
| viii.   | The class or classes of persons to whom the allotment is proposed to be made;   | Refer Summary<br>Termsheet |
| ix.     | Intention of Promoters, Directors or Key Managerial Personnel to subscribe to the offer (applicable in case they intend to subscribe to the offer);   | Not Applicable             |
| х.      | The proposed time within which the allotment shall be completed;  | Refer Summary<br>Termsheet |
| xi.     | The names of the proposed allottees and the percentage of post private placement capital that may be held by them;  | Not Applicable             |
| xii.    | The change in control, if any, in the company that would occur consequent to the private placement;   | Not Applicable             |



| Sr. No. | Particulars  | Reference       |
|---------|--|-----------------|
| xiii.   | The number of persons to whom allotment on preferential basis / private placement /            | Refer Annexure  |
|         | rights issue has already been made during the year, in terms of number of securities as well   |                 |
|         | as price;  |                 |
| xiv.    | The justification for the allotment proposed to be made for consideration other than cash      |                 |
|         | together with valuation report of the registered valuer;                                       |                 |
| XV      | Amount which the Company intends to raise by way of proposed offer of securities;              | Refer Summary   |
| xvi     | Terms of raising of securities:  | Termsheet       |
|         | (a) duration; if applicable  |                 |
|         | (b) rate of dividend;  |                 |
|         | (c) rate of interest;  |                 |
|         | (d) mode of payment e) repayment;  |                 |
| xvii    | Proposed time schedule for which the private placement offer cum                               |                 |
| AVII    | application letter is valid;   |                 |
| xviii   | Purposes and objects of the offer;   |                 |
| xix     | Contribution being made by the promoters or directors either as part of the offer or           | None            |
|         | separately in furtherance of such objects;   |                 |
| XX      | Principle terms of assets charged as security, if applicable;                                  | Refer Summary   |
|         |  | Termsheet       |
| xxi     | The details of significant and material orders passed by the Regulators, Courts and            |                 |
|         | Tribunals impacting the going concern status of the Company and its future operations;         | 710             |
| xxii    | The pre-issue and post-issue shareholding pattern of the Company;                              | Not applicable  |
| 3       | MODE OF PAYMENT FOR SUBSCRIPTION:  | Serial No.17(c) |
|         | • Cheque; or   |                 |
|         | Demand Draft; or   |                 |
|         | Other Banking Channels.  |                 |
| 4       | DISCLOSURES WITH REGARD TO INTEREST OF DIRECTORS, LITIGATION ETC:                              |                 |
| i.      | Any financial or other material interest of the directors, promoters or key managerial         | No              |
|         | personnel in the offer and the effect of such interest in so far as it is different from the   |                 |
|         | interests of other persons.  |                 |
| ii.     | Details of any litigation or legal action pending or taken by any Ministry or Department of    | Serial No.12(b) |
|         | the Government or a statutory authority against any promoter of the offeree Company            |                 |
|         | during the last three years immediately preceding the year of the issue of the private         |                 |
|         | placement offer cum application letter and any direction issued by such Ministry or            |                 |
|         | Department or statutory authority upon conclusion of such litigation or legal action shall be  |                 |
| iii.    | disclosed  Remuneration of directors (during the current year and last three financial years); | Corial No 6     |
|         | Related party transactions entered during the last three financial years immediately           | Serial No.6     |
| iv.     | preceding the year of issue of private placement offer cum application letter including with   | Serial No.11(b) |
|         | regard to loans made or, guarantees given or securities provided;                              |                 |
| v.      | Summary of reservations or qualifications or adverse remarks of auditors in the last five      | Serial No.11(c) |
|         | financial years immediately preceding the year of issue of private placement offer cum         | 30              |
|         | application letter and of their impact on the financial statements and financial position of   |                 |
|         | the Company and the corrective steps taken and proposed to be taken by the Company for         |                 |
|         | each of the said reservations or qualifications or adverse remark;                             |                 |



| Sr. No.   | Particulars   | Reference       |
|-----------|---|-----------------|
| vi.       | Details of any inquiry, inspections or investigations initiated or conducted under the  | Serial No.12(c) |
|           | Companies Act, 2013 or any previous Company law in the last three years immediately   |                 |
|           | preceding the year of issue of private placement offer cum application letter in the  |                 |
|           | case of Company and all of its subsidiaries, and if there were any prosecutions filed   |                 |
|           | (whether pending or not), fines imposed, compounding of offences in the last three  |                 |
|           | years immediately preceding the year of the private placement offer cum application   |                 |
| vii.      | letter and if so, section-wise details thereof for the Company and all of its subsidiaries;  Details of acts of material frauds committed against the company in the last three | Serial No.12(d) |
| VII.      | years, if any, and if so, the action taken by the company.  | Serial No.12(u) |
| 5         | FINANCIAL POSITION OF THE COMPANY:  |                 |
|           |   |                 |
| a         | The capital structure of the company in the following manner in a tabular form-   | Serial No.4(b)  |
|           | a. the authorised, issued, subscribed and paid up capital   |                 |
|           | (number of securities, description and aggregate nominal value);  |                 |
|           | b. size of the present offer;   |                 |
|           | c. Paid-up capital  |                 |
|           | (i) after the offer   |                 |
|           | (ii) after conversion of convertible instruments (if applicable)  | 7 _ 1           |
|           | d. share premium account (before and after the offer)   |                 |
| b         | the details of the existing share capital of the issuer company in a tabular form,  | Serial No.4(c)  |
|           | indicating therein with regard to each allotment, the date of allotment, the number of  |                 |
|           | shares allotted, the face value of the shares allotted, the price and the form of   |                 |
|           | consideration   | C:-  N- 44/-\   |
| С         | Profits of the company, before and after making provision for tax, for the three  | Serial No.11(e) |
|           | financial years immediately preceding the date of issue of private placement offer cum application letter;  |                 |
| d         | Dividends declared by the company in respect of the said three financial years; interest  | Serial No.11(f) |
| G.        | coverage ratio for last three years (Cash profit after tax plus interest paid/interest paid)  | 50.10.110.11(1) |
| e         | A summary of the financial position of the company as in the three audited balance  | Serial No.3(c)  |
|           | sheets immediately preceding the date of issue of private placement offer cum   | ( )             |
|           | application letter;   |                 |
| f         | Audited Cash Flow Statement for the three years immediately preceding the date of   | Serial No.10    |
|           | issue of private placement offer cum application letter;  |                 |
| g         | Any change in accounting policies during the last three years and their effect on the   | Serial No.11(d) |
|           | profits and the reserves of the company.  |                 |
| Part -B   | Application Form  |                 |
| 6.        | A DECLARATION BY THE DIRECTORS  | Serial No.23    |
| <b>0.</b> | 7. Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z  | 301101110.23    |



# **TABLE OF CONTENTS**

| Sr. No. | Particulars   |  |  |
|---------|---|--|--|
| 1.      | Definitions and Abbreviations   |  |  |
| 2.      | Issuer Information  |  |  |
| 3.      | A Brief summary of business/activities of the Issuer and its line of business   |  |  |
| 4.      | Brief history of the Issuer   |  |  |
| 5.      | Details of the Shareholding Pattern of the Company  |  |  |
| 6.      | Brief particulars of the management of the Company;   |  |  |
| 7.      | Details of auditors of the Company  |  |  |
| 8.      | Details of borrowings of the Company  |  |  |
| 9.      | Details of Promoters of the Company   |  |  |
| 10.     | Abridged version of Audited Standalone Financial information for at least last three years  |  |  |
| 11.     | Audited Half Yearly Standalone Financial information  |  |  |
| 12.     | Details of any material event/ development or change having implications on the financials/credit quality (which may affect the issue or the investor's decision to invest / continue to invest in the debt securities. |  |  |
| 13.     | Debenture trustee(s)  |  |  |
| 14.     | Credit Rating and Rating Rationale(S)   |  |  |
| 15.     | Details of guarantee / letter of comfort or any other document / letter with similar intent   |  |  |
| 16.     | Names of all the recognised stock exchanges where the debt securities are proposed to be listed and the designated stock exchange   |  |  |
| 17.     | Other details   |  |  |
| 18.     | Management's Perception of Risk Factors   |  |  |
| 19.     | Undertakings by the Investor  |  |  |
| 20.     | Disclaimers   |  |  |
| 21.     | Summary Termsheet   |  |  |
| 22.     | Scenario Analysis   |  |  |
| 23.     | Declaration   |  |  |



# 1. DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates or requires, the following terms shall have the meanings given below in this Disclosure Document.

| Term   | Description   |  |
|--|---|--|
| "ECap Equities Limited" or<br>"ECAP" or the "Company"<br>or the "Issuer" | ECap Equities Limited, a public limited company incorporated under the Companies Act, 1956 and having its Registered Office at 2nd Floor, MB Towers, Plot No. 5, Road No. 2, Banjara Hills, Hyderabad 500 034, Telangana, India   |  |
| Articles of Association  | Articles of Association of the Company, as amended from time to time.   |  |
| Board of Directors/Board   | The Board of Directors of the Company and includes committee thereof.   |  |
| Memorandum of<br>Association   | The Memorandum of Association of the Company, as amended from time to time.   |  |
| Promoter(s) / Holding<br>Company   | Edelweiss Financial Services Limited  |  |
| Disclosure Document  | Offer Document / Information Memorandum / Private Placement Offer cum application Letter / Offer Letter as per Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013, Rule 14(3) of Companies (Prospectus and Allotment of Securities) Rules, 2014 and SEBI regulations. |  |

# **Issue Related Terms**

| Term                 | Description  |  |  |  |
|----------------------|--|--|--|--|
| Affiliate (s)        | Affiliate (s) shall mean with respect to any person, any other person directly or indirectly Controlling, Controlled by, or under direct, indirect or common Control with, such person.                            |  |  |  |
| AGM                  | Annual General Meeting   |  |  |  |
| Application Form     | The form in which an investor can apply for subscription to the Debentures.  |  |  |  |
| BSE / Stock Exchange | BSE Limited  |  |  |  |
| Bankers to the Issue | The banker to the Issue, in this case being Citi Bank N.A. or ICICI Bank Limited or HDFC Bank, as the case may be.   |  |  |  |
| Beneficial Owner(s)  | Holder(s) of the Debentures in dematerialized form as defined under section 2 of the Depositories Act.   |  |  |  |
| Calculation Agent    | Edelcap Securities Limited   |  |  |  |
| CDSL                 | Central Depository Services (India) Limited.   |  |  |  |
| Companies Act        | Companies Act, 2013 and amendments made thereunder.  |  |  |  |
| Credit Rating Agency | ICRA Limited   |  |  |  |
| Events of Default    | The occurrence of any one of the events as mentioned in the Trust Deed shall constitute an Event of Default.   |  |  |  |
| Debentures           | <b>3000 Secured,</b> REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF THE FACE VALUE OF RS. <b>100,000/</b> - EACH AGGREGATING TO RS <b>300,000,000/</b> - ISSUED AS PER THE RESPECTIVE SUMMARY TERM SHEETS (THE "ISSUE") |  |  |  |
| Debenture Holders    | Persons who are for the time being holders of the Debentures and whose names are last mentioned in the Debentures / Debenture Register and shall include Beneficiaries.  |  |  |  |
| Debenture Trust Deed | Debenture Trust Deed between the Company and SBICAP Trustee Company Limited (the Debenture Trustees) as stated in the Summary Term Sheet   |  |  |  |
| Depository(ies)      | A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participant) Regulations, 1996, as amended from time to time, in this                                     |  |  |  |



|                                    | case being NSDL and CDSL.   |  |  |  |
|------------------------------------|---|--|--|--|
| Depositories Act                   | The Depositories Act, 1996, as amended from time to time.   |  |  |  |
| Disclosure Document                | This Disclosure Document/Private Placement Offer cum application Letter through which the Debentures are offered on private placement basis   |  |  |  |
| DP-ID                              | Depository Participant Identification Number.   |  |  |  |
| EGM                                | Extra -ordinary General Meeting   |  |  |  |
| Equity Shares                      | Equity shares of the Company of face value of Rs. 10 each.  |  |  |  |
| FEMA                               | Foreign Exchange Management Act, 1999, as amended, and the related rules and regulations framed thereunder  |  |  |  |
| FII                                | Foreign Institutional Investor as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 and registered with the SEBI under applicable laws in India.   |  |  |  |
| FPI                                | Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 and registered with the SEBI under applicable laws in India.  |  |  |  |
| Gilts or Government<br>Securities' | Means securities created and issued by the Central Government and/or State Government (including treasury bill) or Government Securities as defined in the Public Debt Act, 1944 as amended from time to time.  |  |  |  |
| G-Sec                              | Government security (G-Sec) means a security created and issued by the Government for the purpose of raising a public loan or any other purpose as notified by the Government in the Official Gazette and having one of the following forms.  i. a Government Promissory Note (GPN) payable to or to the order of a certain person; or  ii. a bearer bond payable to a bearer; or  iii. a stock; or a bond held in a Bond Ledger Account (BLA). |  |  |  |
| GLD                                | G-Sec Linked Debenture  |  |  |  |
| IISL                               | India Index Services and Products Limited - Reference Index Calculating Agent   |  |  |  |
| INR / Rs. / Rupees                 | Currency of Republic of India   |  |  |  |
| Investors                          | Persons who fall under the category of eligibility to whom this Information Memorandum may be sent with a view to offering the Debentures on Private Placement basis.   |  |  |  |
| IRF                                | Interest Rate Futures means a standardized interest rate derivative contract traded on a recognized stock exchange to buy or sell a notional security or any other interest bearing instrument or an index of such instruments or interest rates at a specified future date, at a price determined at the time of the contract.   |  |  |  |
|                                    | Eligible instruments for IRF: The Interest Rate Futures deriving value from the following underlying are permitted on the recognised stock exchanges:   |  |  |  |
|                                    | <ul><li>(i) 91-Day Treasury Bills;</li><li>(ii) 2-year, 5-year and 10-year coupon bearing notional Government of India security, and</li><li>(iii) Coupon bearing Government of India security.</li></ul>   |  |  |  |
| IRFLD                              | Interest Rate Futures Linked Debenture  |  |  |  |
| ISIN                               | International Securities Identification Number  |  |  |  |
| Mutual Funds                       | As per SEBI (Mutual Funds) Regulations, 1996 "mutual fund" means a fund established in the form of a trust to raise monies through the sale of units to the public or a section of the public under one or more schemes for investing in securities including money   |  |  |  |



|                                  | market instruments or gold or gold related instruments or real estate assets   |  |  |  |  |
|----------------------------------|--|--|--|--|--|
| NPA                              | Non Performing Asset   |  |  |  |  |
| NEFT                             | National Electronic Fund Transfer  |  |  |  |  |
| NLD                              | Nifty Linked Debenture   |  |  |  |  |
| NSDL                             | National Securities Depository Limited.  |  |  |  |  |
| NSE                              | National Stock Exchange of India Limited.  |  |  |  |  |
| NRI                              | A person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the FEMA Regulations.  |  |  |  |  |
| ОСВ                              | A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under FEMA Regulations. OCBs are not permitted to invest in this Issue.  |  |  |  |  |
| PAN                              | Permanent Account Number.  |  |  |  |  |
| Preference Shares                | Preference shares of the Company of face value of Rs. 10 each.   |  |  |  |  |
| Private Placement                | Private Placement means any offer of securities or invitation to subscribe securities to a select group of persons by a Company (other than by way of public offer) through issue of a Private Placement Offer cum application Letter and which satisfies the conditions specified in the Section 42 of the Companies Act, 2013 read with Rules framed thereunder  |  |  |  |  |
| PAS                              | Prospectus and Allotment of Securities   |  |  |  |  |
| RBI                              | Reserve Bank of India  |  |  |  |  |
| Registered Debenture<br>Holder   | The Debenture holder whose name appears in the Register of Debenture Holders or in the beneficial ownership record furnished by NSDL/CDSL for this purpose.  |  |  |  |  |
| Register of Debenture<br>Holders | The register maintained by the Company containing the name of Debenture holders entitled to receive coupon/redemption amount in respect of the Debentures on the Record Date, which shall be maintained at the Corporate Office.   |  |  |  |  |
| Reference Index                  | Reference Index is an Index prepared and managed by the Index Administrator which tracks the performance of a select portfolio of listed equity stocks, underlying securities / indices( as the case may be) that are available for trading on the Stock Exchange. This Index covers major sectors of the Indian economy and offers investors exposure to Indian market in one efficient portfolio. This index is not available for trading in the derivatives/cash segments directly. |  |  |  |  |
| RTGS                             | Real Time Gross Settlement   |  |  |  |  |
| SCRA                             | Securities Contracts (Regulations) Act, 1956, as amended from time to time   |  |  |  |  |
| SEBI                             | The Securities and Exchange Board of India constituted under the SEBI Act, 1992.   |  |  |  |  |
| SEBI Act                         | The Securities and Exchange Board of India Act, 1992, as amended from time to time.  |  |  |  |  |
| Security Documents               | Security documents entered into for creation of security for the benefit of the Debenture Holders.   |  |  |  |  |
| Valuation Agency                 | The Company has entered into valuation agreement(s) with Credit Analysis and Research Limited ("CARE") and CRISIL Limited SEBI registered credit rating agencies.  |  |  |  |  |
| Working Days                     | All days except Saturday, Sunday and any public holiday.   |  |  |  |  |
| Wilful Defaulter                 | Wilful defaulter means an Issuer who is categorized as a wilful defaulter by any bank or financial institution or consortium thereof, in accordance with the guidelines on willful defaulters issued by the Reserve Bank of India and includes an Issuer whose director or promoter is categorized as such.  |  |  |  |  |
| WDM                              | Wholesale debt market  |  |  |  |  |



#### **Events for Early Redemption:**

Force Majeure Event shall mean any war, strike, lock-out, natural disaster, act of terrorism, any restriction on trading in the Underlying, an act of state or situations beyond the reasonable control of the Company occurring after an obligation under the Disclosure Document is entered into by the Company, or such obligation has become illegal or impossible, in whole or in part and includes any breakdown, failure or malfunction beyond the control of the Company of any telecommunication or computer system including, without limitation, unavailability or outages or breakdowns of any communication system(s), breach or effect of any virus in the processes or the 'payment and delivery mechanism', sabotage, fire, explosion(s), acts of God, civil commotion or industrial action of any kind, riots, insurrection, acts of Government, computer hacking, unauthorized access to computer data and storage devices and computer crashes.

Market Suspension Event for Market Linked Debentures means the event of any suspension of trading by the authorised body on any official trading day, whereby trading shall be halted for a certain period of the day or the day or for the remainder of the trading day.

**Issuer Tax Change Event** means that, on or after the Deemed Date of Allotment of the Debentures, the imposition of any withholding or deduction on any payments in respect of the Debentures by or on behalf of the Issuer if such withholding or deduction is required by law.

Change in Law means that, on or after the Deemed Date of Allotment of the Debentures (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Issuer determines in its sole discretion that (X) it has become illegal for the Issuer to hold, acquire or dispose of the Underlying Security/Units/hedge positions relating to the Debentures, or (Y) the Issuer will incur a materially increased (as compared with the circumstances existing on the Deemed Date of Allotment) cost in relation to the performance of the Issuer's obligations under the Debentures (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on the tax position of the Issuer).

Hedging Disruption means that the Issuer or any of its Affiliates or its Holding Company is unable, after using commercially reasonable efforts, to either (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the Underlying price risk (or any other relevant price risk including, but not limited to, the currency risk) of issuing and performing its obligations with respect to the Debentures, or (B) freely realize, recover, receive, repatriate, remit or transfer the proceeds of hedge positions or the Debentures.

Increased Cost of Hedging means that the Issuer and/or any of its Affiliates or its Holding Company would incur a materially increased (as compared with circumstances existing on the Deemed Date of allotment) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the Underlying price risk (or any other relevant price risk including, but not limited to, the currency risk) of issuing and performing its obligations with respect to the Debentures, or (B) realize, recover or remit the proceeds of hedge positions or the Debentures.

Reference Index Modification Event Reference Index Modification Event means any material change in composition of index or the mutual fund scheme/ method of computation of index as determined by the calculation agent or calculation of NAV of the relevant scheme by the mutual fund, which leads to substantially increased cost of hedging/ Hedging Disruption.

**Regulatory Events for Investor:** Subject to regulatory requirements of applicable regulatory authorities, upon the occurrence of any one of the following events, the Company shall be entitled but not obliged to redeem the Debentures in the hands of the concerned investor:

- a) The representations/declarations of the investor being untrue or misleading when made or later found to be untrue during the tenure of his investment;
- b) Legal action/proceedings being initiated to suspend the investor's license by any regulatory authority or its name being struck off in the records of the Ministry of Company Affairs;

Product Code: H9I801 Page 17
ECap Equities Limited For Private Circulation Only



- c) Any regulatory order passed against investor debarring investor from investments in stock market directly or indirectly etc.
- d) Proceedings for insolvency / bankruptcy or winding up being instituted against the investor;
- e) Company having reason to believe that any of the aforesaid events is likely to occur imminently.

Disclosures as per Form no.PAS-4 pursuant to section 42 and rule 14(3) of Companies (Prospectus and Allotment of Securities) Rules, 2014, Schedule – I SEBI (Issue and Listing of Debt Securities) Regulation, as amended (including Securities And Exchange Board Of India (Issue And Listing Of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012, SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015, SEBI (Listing Obligation & Disclosure Requirements) Regulation, 2015 and SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011.

#### 2. ISSUER INFORMATION

| Date of incorporation of the company   | January 11, 2008  |  |  |  |
|--|---|--|--|--|
| Registered Office                      | 2nd Floor, M. B. Towers, Plot No. 5, Road No. 2, Banjara Hills, Hyderabad - 500 034, Telangana, India. Tel: +91 40 4031 6900  |  |  |  |
| Corporate Office                       | Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai – 400098, Maharashtra, India.<br>Tel: +91 22 4009 4400/ +91 22 4088 6310;   |  |  |  |
| Compliance Officer                     | Mr. Niket Joshi Company Secretary Edelweiss House, Off C.S.T. Road, Kalina, Mumbai – 400 098, Maharashtra, India. Tel: +91 22 4009 4400; E-mail: spinvestor@edelweissfin.com  |  |  |  |
| Chief Financial Officer                | Mr. Ritesh Jain Edelweiss House, Off C.S.T. Road, Kalina, Mumbai – 400 098, Maharashtra, India. Tel: +91 22 4009 4400; E-mail: spinvestor@edelweissfin.com  |  |  |  |
| Debenture Trustee of the Issue         | SBICAP Trustee Company Limited Apeejay House, 6th Floor, 3, Dinshaw Wachha Road, Churchgate, Mumbai 400 020 Tel: +91 22 4302 5530 Fax: +91 22 4302 5500 E-mail: corporate@sbicaptrustee.com Website: www.sbicaptrustee.com Contact Person: Mr. Ajit Joshi, Compliance Officer |  |  |  |
| Registrar of the Issue                 | Karvy Computershare Private Limited  Karvy Selenium Tower B, Plot 31-32, Gachibowli ,Financial District, Nanakramguda,  Hyderabad - 500 032   |  |  |  |
| Credit Rating Agency(ies) of the Issue | Name: ICRA Limited Address: Kailash Building,11th Floor, 26, Kasturba Gandhi Marg, New Delhi- 110 001   |  |  |  |
| Auditors of the Issuer                 | M/S. GMJ & Co., Chartered Accountants 3rd & 4th Floor, Vaastu Darshan, "B" Wing, Above Central Bank of India, Azad Road, Andheri (East), Mumbai 400 069   |  |  |  |

Product Code: H9I801
ECap Equities Limited For Private Circulation Only



#### 3. A BRIEF SUMMARY OF THE BUSINESS/ ACTIVITIES OF THE ISSUER AND ITS LINE OF BUSINESS

#### (a) Overview:

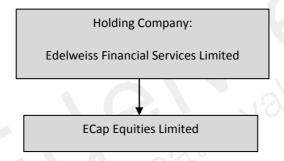
ECap Equities Limited (ECAP) was incorporated on January 11, 2008. The Company is a subsidiary of Edelweiss Financial Services Limited.

The Company has the following Subsidiaries:

- 1. Edelcap Securities Limited
- 2. Edelweiss Retail Finance Limited
- 3. Edelweiss Finvest Private Limited
- 4. Alternative Investment Market Advisors Private Limited

The Company's primary business is arbitrage trading, which is an integral part of its balance sheet management operations. Earnings in the arbitrage business are susceptible to opportunities in the market, which is inherently cyclical. Arbitrage volumes and earnings are heavily dependent on the level of trading activity in the capital markets. The company also has significant equity stake in group companies and has also invested in their preference shares. The company also has advisory business of loan syndication and arrangement and also does investment in securities.

# (b) Corporate Structure:



# (c) Key Operational and Financial Parameters for the last three audited years and Financial Year ended March 31, 2018:

|                                      |                      |                      | (Rs in Crore)        |
|--------------------------------------|----------------------|----------------------|----------------------|
| Parameters                           | Financial Year ended | Financial Year ended | Financial Year ended |
| r didilicters                        | March 31, 2018       | March 31, 2017       | March 31, 2016       |
| Networth                             | 194.24               | 251.84               | 249.99               |
| Total Debt                           | 3,794.40             | 1,669.58             | 872.26               |
| of which – Non Current Maturities of |                      |                      |                      |
| Long Term Borrowing                  | 1,165.79             | 1,215.84             | 110.00               |
| - Short Term Borrowing               | 1,818.20             | 453.74               | 762.26               |
| - Current Maturities of Long Term    |                      |                      |                      |
| Borrowing                            | 810.41               | -                    | 1                    |
| Net Fixed Assets                     | 105.49               | 4.11                 | 4.79                 |
| Non Current Assets                   | 887.17               | 1,004.48             | 839.08               |
| Cash and Cash Equivalents            | 67.06                | 56.37                | 69.55                |
| Current Investments                  | 0.05                 | 0.98                 | 1                    |
| Current Assets                       | 3,092.63             | 1,545.26             | 905.31               |
| Non Current Liabilities              | 7.01                 | 0.96                 | 1.16                 |
| Current Liabilities                  | 156.76               | 688.82               | 695.32               |
| Assets Under Management - Credit     |                      |                      |                      |
| Book                                 |                      |                      |                      |
| Off Balance Sheet Assets             |                      |                      |                      |

Product Code: H9I801 Page 19
ECap Equities Limited For Private Circulation Only



| Interest Income                     | 191.13  | 210.48 | 296.84 |
|-------------------------------------|---------|--------|--------|
| Interest Expense                    | 255.03  | 181.47 | 144.36 |
| Provisioning & Write-offs           | 21.91   | 3.11   | (0.48) |
| PAT                                 | 34.87   | 1.85   | 49.90  |
| Gross Debt: Equity Ratio of the     |         |        |        |
| Company:-                           |         |        |        |
| Before the issue of debt securities | 19.85   | 6.73   | 3.56   |
| After the issue of debt securities  | 20.0052 |        |        |

<sup>\*</sup>Excluding asset specific borrowings

#### (d) Project cost and means of financing, in case of funding of new projects: Not applicable

#### 4. A BRIEF HISTORY OF THE ISSUER

#### (a) History:

The Company was incorporated as a Public Limited Company on January 11, 2008 in the name and style of "ECap Equities Limited". The Company received the Certificate of Commencement of business on January 28, 2008. The Company is a wholly owned subsidiary of Edelweiss Financial Services Limited.

The Company has the following Subsidiaries:-

- 1. Edelcap Securities Limited
- 2. Edelweiss Retail Finance Limited
- 3. Edelweiss Finvest Private Limited
- 4. Alternative Investment Market Advisors Private Limited

# (b) Capital Structure of the Company as on June 30, 2018:

# **Share Capital**

| Particulars   | Amount (Rs. in Crs) |
|---|---------------------|
| A. Authorised Capital   |                     |
| 10,000,000 Equity Shares of Rs. 10 each                         | 10                  |
| 40,000,000 Preference Shares of Rs. 10 each                     | 40                  |
| Total   | 50                  |
| B. Issued, Subscribed and Paid Up Capital                       |                     |
| 740,000 Equity Shares of Rs. 10 each                            | 0.74                |
| Total   | 0.74                |
| Paid up capital   | N.A                 |
| (A) After the offer;.   |                     |
| (B) after conversion of convertible instruments (if applicable) |                     |
| (d) share premium account (before and after the offer)          |                     |

# (c) Change in share capital as on June 30, 2018 (for last five years):

- i. Authorized Share Capital and the changes therein: None
- ii. Equity Share Capital and the changes therein:

Product Code: H9I801 Page 20 ECap Equities Limited For Private Circulation Only



| Date of<br>Allotment | No. of<br>Shares | Face<br>Value<br>(Rs.) | Issue Price<br>(Rs.) | Nature of<br>Consideration | Reasons for Allotment                            |
|----------------------|------------------|------------------------|----------------------|----------------------------|--|
| March 28, 2018       | 5,00,000         | 10                     | 2500                 | Cash                       | Rights issue for redemption of Preference Shares |

# iii. Preference Share Capital and the changes therein:

| Date of<br>Allotment | No. of<br>Preference<br>Shares | Face<br>Value<br>(Rs.) | Issue<br>Price<br>(Rs.) | Nature<br>of<br>Conside<br>- ration | Reasons<br>for<br>Allotment | Cumulative<br>No. of<br>Preference<br>Shares | Cumulative<br>Paid-up<br>Share<br>Capital<br>(Rs. In Cr) | Cumulat<br>ive<br>Share<br>Premiu<br>m<br>(Rs. In Cr) | Remarks                          |
|----------------------|--------------------------------|------------------------|-------------------------|-------------------------------------|-----------------------------|--|--|---|----------------------------------|
| March 29,<br>2012    | 18,00,000                      | 10                     | 1,000                   | Cash                                |                             | 18,00,000                                    | 1.8  | 1.62  | Redeemed<br>on March<br>28, 2018 |

| December |           |    |    |      |               |     |      | Redeemed |
|----------|-----------|----|----|------|---------------|-----|------|----------|
| 20, 2013 | 18,00,000 | 10 | 10 | Cash | <br>36,00,000 | 3.6 | 1.62 | on March |
| 20, 2013 |           |    |    |      |               |     |      | 28, 2018 |

# (d) Details of any acquisitions or amalgamation in the last one year:

Auris Corporate Centre Limited, Burlington Business Solutions Limited, Eternity Business Centre Limited, Olive Business Centre Limited and Serenity Business Park Limited, the wholly owned subsidiaries of the Company have been merged with the Company with effect from April 21, 2018.

# (e) Details of any reorganization or reconstruction in the last one year: None

# 5. DETAILS OF THE SHAREHOLDING PATTERN AS ON JUNE 30, 2018

# (a) Equity Shareholding pattern of the Company as on June 30, 2018:

| Sr. | Particulars    | Total No. of         | No. of Shares | Total Shareholding as %       |
|-----|----------------|----------------------|---------------|-------------------------------|
| No. |                | <b>Equity Shares</b> | in Demat form | of total no. of Equity Shares |
| 1.  | Promoter       | 740,000*             | 740,000*      | 100                           |
| 2.  | Promoter Group |                      |               |                               |
| 3.  | Others         |                      |               |                               |
|     | Total          | 740,000              | 740,000       | 100                           |

<sup>\*</sup> including 6 shares held by nominees of Promoters.

Note: Shares pledged or encumbered by the promoters – None

# (b) List of Top 10 holders of Equity Shares of the Company as on June 30, 2018:

| Sr.<br>No. | Name of Shareholder                     | No. of Equity | No of Shares in | % of Share |
|------------|---|---------------|-----------------|------------|
| NO.        |   | Shares held   | Demat form      | Holding    |
| 1          | Edelweiss Financial Services<br>Limited | 739,994       | 739,994         | 99.99      |
| 2          | Mr. Bashyam Renganathan*                | 1             |                 |            |
| 3          | Mr. Tarun Khurana*                      | 1             |                 |            |
| 4          | Mr. Vinit Agrawal*                      | 1             |                 |            |
| 5          | Mr. Dipakkumar K Shah*                  | 1             |                 |            |

Product Code: H9I801 Page 21 **ECap Equities Limited** For Private Circulation Only



| 6 | Mr. Ashish Bansal* | 1 | <br>  |
|---|--------------------|---|-------|
| 7 | Ms. Pooja Doshi*   | 1 | <br>- |

<sup>\*</sup> Nominees of Edelweiss Financial Services Limited

(c) Preference Shareholding pattern of the Company as on June 30: NIL



# 6. BRIEF PARTICULARS OF THE MANAGEMENT OF THE COMPANY:

# (a) NAMES AND ADDRESSES OF THE DIRECTORS OF THE ISSUER AS ON JUNE 30 , 2018:

| C w        | Name Designation DIN Nationality Occupation  | Ago            | Date of     | Other Directorships             |
|------------|--|----------------|-------------|---------------------------------|
| Sr.<br>No. | Name, Designation, DIN, Nationality, Occupation and Address  | Age<br>(Years) | Appointment | Other Directorships             |
| 1.         | Mr. Umesh Wadhwa   | 45             | 06/08/2012  | Nil                             |
|            | <b>Designation</b> : Non –Executive Director   |                |             |                                 |
|            | DIN: 05157099<br>Nationality: Indian   |                |             |                                 |
|            | reactionality : mattan   |                |             |                                 |
|            | Occupation : Service   |                |             |                                 |
|            | Address: 401/402, Samarth Anngan, Bldg No. 1-A,<br>Lokhandwala Complex, Andheri (W),<br>Mumbai – 400053. |                |             |                                 |
| 2.         | Mr. T. K. Ramaswamy  | 48             | 11/03/2013  | Edelweiss Comtrade     Limited. |
|            | <b>Designation</b> : Non –Executive Director   |                |             | Limited.                        |
|            | <b>DIN</b> : 05158707  |                |             |                                 |
|            | Nationality : Indian   |                |             |                                 |
|            | Occupation : Service   |                |             |                                 |
|            | Address: B – Wing, 204, Tilak Dham CHS, Bldg No - 22, Tilak Nagar, Chembur, Mumbai – 400089.             |                |             |                                 |
| 3.         | Mr. Ganesan R  | 49             | 17/03/2016  | -                               |
|            | <b>Designation</b> : Non –Executive Director   |                |             |                                 |
|            | <b>DIN</b> : 07446631  |                |             |                                 |
|            | Nationality : Indian   |                |             |                                 |
|            | Occupation : Service   |                |             |                                 |
|            | Address: C-406, Navkar Apartment, Patharli,<br>Dombivli East, Thane - 421204                             |                |             |                                 |
| 4.         | Ms. Chetna Malaviya  | 46             | 17/03/2016  | EC Commodity     Limited        |
|            | <b>Designation</b> : Independent Director  |                |             | EFSL Comtrade     Limited       |
|            | <b>DIN</b> : 07300976  |                |             | 2                               |
|            | Nationality : Indian   |                |             |                                 |
|            | Occupation : Service   |                |             |                                 |
|            | Address: 101/A, Garden Estate, Link Road, Laxmi<br>Nagar, Goregaon West, Mumbai - 400062                 |                |             |                                 |



| 5 | Mr. Bharat Bakshi                              | 57 | 02/05/2018 | 1. | Edelweiss Finvest                     |
|---|--|----|------------|----|---------------------------------------|
|   | <b>Designation</b> : Independent Director      |    |            |    | Private Limited<br>(formerly known as |
|   | <b>DIN</b> : 07648220                          |    |            |    | Arum Finvest Private                  |
|   | Nationality: Indian                            |    |            |    | Limited)                              |
|   | Occupation : Service                           |    |            |    |                                       |
|   | Address: 1209(L) Navjivan Commercial Building, |    |            |    |                                       |
|   | Lamington Road, Mumbai - 400 008.              |    |            |    |                                       |

# (b) Change in Directors since last three years (i.e. 2014-15, 2015-16 and 2016-17):

| Name, Designation    | DIN      | Date of       |                          |             |
|----------------------|----------|---------------|--------------------------|-------------|
|                      |          | Appointment / | (in case of resignation) |             |
|                      |          | Resignation   |                          |             |
| Mr. Bharat Bakshi    | 07648220 | 02/05/2018    | -                        | Appointment |
| Mr. Ravindra Ankam   | 03210147 | 02/05/2018    | 21/03/2015               | Resignation |
| Ms. Chetna Malaviya  | 07300976 | 17/03/2016    |                          | Appointment |
| Mr. Ganesan R        | 07446631 | 17/03/2016    |                          | Appointment |
| Mr. Ketan Shah       | 07116011 | 17/03/2016    | 21/03/2015               | Resignation |
| Mr. Mayank Toshniwal | 07030634 | 17/03/2016    | 28/01/2015               | Resignation |
| Mr. T. V. Rangaswami | 01957380 | 28/01/2015    | 01/10/2009               | Resignation |

# **Confirmations**

- 1. None of the Directors are identified as willful defaulters by the RBI, ECGC or any government authority.
- Neither the Issuer nor any of its Promoters or Directors has been declared as a willful defaulter.

Any financial or other material interest of the directors, promoters or key managerial personnel in the offer and the effect of such interest in so far as it is different from the interests of other persons. NIL

#### **Debenture holding of Directors:**

As on date, none of our Directors hold any debentures in the Company.

# **Remuneration of the Directors**

No remuneration has been paid to the Directors except sitting fees for attending Board and Committee meetings during the last three financial years:

| Sr.<br>No. | Name of the Director | March 31, 2018 (Rs.) | March 31, 2017 (Rs.) | March 31, 2016 (Rs.) |
|------------|----------------------|----------------------|----------------------|----------------------|
| 1.         | Mr. Ravindra Ankam   | 60,000               | 90,000               | 30,000               |
| 2.         | Mr. Ketan Shah       | N.A.                 | N.A.                 | 90,000               |

# 7. DETAILS OF AUDITORS OF THE COMPANY

# (a) Details of the auditor of the Company

| Name | Address | Auditor since |
|------|---------|---------------|

Product Code: H9I801 Page 24 **For Private Circulation Only ECap Equities Limited** 



| M/s. GMJ & Co., Chartered Accountants | 3rd & 4th Floor, Vaastu Darshan, "B" Wing, Above<br>Central Bank of India, Azad Road, Andheri (East), | August 3, 2018 |
|---------------------------------------|---|----------------|
|                                       | Mumbai 400 069  |                |

# (b) Details of changes in auditors since last three years :

| Name                   | Address  | Tenure              |
|------------------------|--|---------------------|
| M/s. NGS & Company LLP | B-46, 3 <sup>rd</sup> Floor, Pravasi Industrial Estate, Vishweshwar<br>Nagar Road, Goregaon (E), Mumbai- 400063.<br>Maharashtra India. | Till August 3, 2018 |

# 8. DETAILS OF BORROWINGS AS ON JUNE 30, 2018

# (a) Details of Secured Loan Facilities:

| Lender's name                                | Type of facility                           | Amount Sanctioned (in Rs. Crore) | Principal amount outstanding (in Rs.) * | Repayment Date /<br>Schedule   | Security  |
|--|--|----------------------------------|---|--|---|
| Bajaj Finance<br>Ltd                         | Long Term Loan                             | 131                              | 131                                     | The loan is repayable after the end of 3 years but before the end of 4 years in four equated quarterly installment | Secured against immoveable property and hypothecation is created over all current and future furniture and fittings   |
| Bajaj Finance<br>Ltd                         | Long Term Loan                             | A                                | (0.03)                                  | EIR adjustment on<br>borrowing (IND AS)<br>Term loan from Bajaj<br>Finance Ltd                                     |   |
| SREI<br>Infrastructure<br>Finance<br>Limited | Long Term Loan                             | 200                              | 200                                     | The loan is repayable in 4 Equal monthly installment at the end of 35/36/37/38 Month from the date of disbursement | Pari pasu charge<br>on entire movable<br>& current assets of<br>the company<br>including<br>investments   |
| Non-<br>Convertible<br>Debenture             | Long term Loan                             |                                  | 995.57                                  |  | The debentures are secured by a first mortgage and charge over the immovable property and a pari passu charge on the receivables and stock-in-trade to the extent equal to the principal and interest amount. |
| Non-<br>Convertible<br>Debenture             | Current<br>maturities of Long<br>Term Debt |                                  | 747.41                                  |  | The debentures are secured by a first mortgage and charge over the immovable  |



|       |         | property and a pari<br>passu charge on<br>the receivables and<br>stock-in-trade to<br>the extent equal to<br>the principal and |
|-------|---------|--|
| Total | 2073.95 | interest amount  |

# (b) Details of Unsecured Loan Facilities:

| Lender's name           | Type of facility | Amount<br>Sanctioned (in<br>Rs. Crore) | Principal amount outstanding (in Rs Crore.) | Repayment<br>Date /<br>Schedule | Security |
|-------------------------|------------------|--|---|---------------------------------|----------|
| Edelweiss Commodities   | Short Term Loan  |  | 1387.60                                     |                                 |          |
| Services Limited        |                  |  |   |                                 |          |
| Inter corporate deposit | Short Term Loan  |  | 102.80                                      |                                 |          |
| Indusind Bank           | Short Term Loan  |  | 1500.00                                     |                                 |          |
| Commercial paper*       | Short Term Loan  |  | 420.40                                      |                                 | *        |
| Total                   |                  |  | 3410.80                                     |                                 | aGV      |

<sup>\*</sup>The unamortized discount on above commercial paper is Rs 31.60 Cr

(c) Details of Non Convertible Debentures: Refer Annexure

(d) List of Top 10 Debenture holders as on June 30, 2018

| Sr. No. | Name of Debenture holder               | Amount<br>(Rs. in Lakhs) |
|---------|--|--------------------------|
| 1       | LARSEN AND TOUBRO LIMITED              | 40000                    |
| 2       | WIPRO ENTERPRISES PRIVATE LIMITED      | 10000                    |
| 3       | EDELWEISS COMMODITIES SERVICES LIMITED | 8961                     |
| 4       | VARDHMAN ACRYLICS LIMITED              | 6000                     |
| 5       | NAVAL GROUP INSURANCE FUND             | 5595                     |
| 6       | NIYOGIN FINTECH LIMITED                | 4900                     |
| 7       | ESTATE OF DR DADI BALSARA              | 4000                     |
| 8       | HARSH JAIN                             | 3500                     |
| 9       | RAMESH JUNEJA                          | 3400                     |
| 10      | RAGHAV BAHL                            | 2914                     |

(e) The amount of corporate guarantee issued by the issuer along with name of the counter party (like name of the subsidiary, JV entity, group company, etc) on behalf of whom it has been issued: None

# (f) Details of Commercial Paper:

The total face value of Commercial Papers outstanding as on June 30, 2018

| Maturity Date  | Amount Outstanding (Rs in Crore) |
|----------------|----------------------------------|
| 9th May, 2019  | 203.24                           |
| 29th May, 2019 | 202.38                           |
| 8th Sep, 2018  | 14.78                            |

(g) Details of Rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures / Preference Shares) as on June 30: NIL

Product Code: H9I801 Page 26
ECap Equities Limited For Private Circulation Only



- (h) Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, loans from any bank or financial institutions, deposits, debt securities and other financial indebtness including corporate guarantee issued by the Company, in the past five years: NONE
- (i) Details of outstanding borrowings taken / debt securities issued where taken / issued (a) for consideration other than cash, whether in whole or part, (b) at premium or discount, or (c) in pursuance of an option

The Issuer has not issued any debt securities or has any outstanding borrowings taken: (i) for consideration other than cash, whether in whole or part; or (ii) in pursuance of an option as on June 30, 2018.

As on June 30, 2018, the Issuer has issued debt securities at a premium as per the table below:

| Date of Issue | Product Code | No. of Debentures | Face Value (in Rs.) | Premium (INR) | Aggregate Premium (INR) |
|---------------|--------------|-------------------|---------------------|---------------|-------------------------|
| 22-Aug-17     | F8F702A01    | 1995              | 100000              | 1507          | 3006465                 |
| 28-Aug-17     | F9F709C01    | 2500              | 100000              | 1890          | 4725000                 |
| 29-Aug-17     | F8F702A02    | 3296              | 100000              | 1666          | 5491136                 |
| 01-Sep-17     | F8F702A03    | 865               | 100000              | 1734          | 1499910                 |
| 04-Sep-17     | E9E706A01    | 1278              | 100000              | 2227          | 2846106                 |
| 05-Sep-17     | E0E701A01    | 300               | 100000              | 2538          | 761400                  |
| 06-Sep-17     | F9F709C02    | 1740              | 100000              | 2100          | 3654000                 |
| 08-Sep-17     | E0E701A02    | 10000             | 100000              | 381           | 3810000                 |
| 12-Sep-17     | E0E701A03    | 2495              | 100000              | 2703          | 6743985                 |
| 14-Sep-17     | F9F709C03    | 394               | 100000              | 2297          | 905018                  |
| 25-Sep-17     | F9F709C04    | 1200              | 100000              | 2917          | 3500400                 |
| 27-Sep-17     | E0E701A04    | 396               | 100000              | 3806          | 1507176                 |
| 29-Sep-17     | F9F709C05    | 100               | 100000              | 3022          | 302200                  |
| 03-Oct-17     | E0E701A05    | 900               | 100000              | 3946          | 3551400                 |
| 06-Oct-17     | E0E701A06    | 500               | 100000              | 4016          | 2008000                 |
| 12-Oct-17     | E0E701A07    | 500               | 100000              | 4154          | 2077000                 |
| 26-Oct-17     | E0E701A08    | 200               | 100000              | 4481          | 896200                  |
| 31-Oct-17     | E0E701A09    | 700               | 100000              | 4598          | 3218600                 |
| 09-Nov-17     | E0E701A11    | 550               | 100000              | 4226          | 2324300                 |
| 16-Nov-17     | E0E701A12    | 400               | 100000              | 4393          | 1757200                 |
| 17-Nov-17     | J9J701A04    | 100               | 100000              | 144           | 14400                   |
| 23-Nov-17     | E0E701A13    | 1202              | 100000              | 4560          | 5481120                 |
| 23-Nov-17     | F9F709C06    | 534               | 100000              | 4749          | 2535966                 |
| 23-Nov-17     | L8L701A05    | 363               | 100000              | 661           | 239943                  |
| 28-Nov-17     | A9K701A03    | 349               | 100000              | 561           | 195789                  |
| 04-Dec-17     | E0E701A15    | 287               | 100000              | 4823          | 1384201                 |
| 07-Dec-17     | E0E701A16    | 150               | 100000              | 4895          | 734250                  |
| 08-Dec-17     | J9J701A05    | 3000              | 100000              | 639           | 1917000                 |
| 12-Dec-17     | J9J701A06    | 2200              | 100000              | 734           | 1614800                 |
| 20-Dec-17     | A9K701A04    | 989               | 100000              | 1057          | 1045373                 |
| 21-Dec-17     | A9K701A07    | 395               | 100000              | 1080          | 426600                  |
| 27-Dec-17     | E0E701A17    | 94                | 100000              | 5376          | 505344                  |
| 10-Jan-18     | J9J701A07    | 300               | 100000              | 1422          | 426600                  |



| 12-Jan-18 | A9K701A08 | 296  | 100000 | 1408 | 416768  |
|-----------|-----------|------|--------|------|---------|
| 30-Jan-18 | J9J701A09 | 300  | 100000 | 1499 | 449700  |
| 12-Feb-18 | A9K701A09 | 290  | 100000 | 1915 | 555350  |
| 15-Feb-18 | J9J701A08 | 370  | 100000 | 1890 | 699300  |
| 07-Mar-18 | E0E701A18 | 1500 | 100000 | 6018 | 9027000 |
| 08-Mar-18 | J9J701A13 | 348  | 100000 | 2021 | 703308  |
| 12-Mar-18 | A9K701A11 | 487  | 100000 | 2580 | 1256460 |
| 20-Mar-18 | J9J701A14 | 391  | 100000 | 2321 | 907511  |
| 22-Mar-18 | J9J701A16 | 1940 | 100000 | 2372 | 4601680 |
| 23-Mar-18 | J9J701A15 | 1806 | 100000 | 2397 | 4328982 |
| 26-Mar-18 | J9J701A19 | 649  | 100000 | 2472 | 1604328 |
| 26-Mar-18 | K0K705A08 | 299  | 100000 | 476  | 142324  |
| 06-Apr-18 | K0K705A09 | 730  | 100000 | 747  | 545310  |
| 10-Apr-18 | C1E802A01 | 300  | 100000 | 1130 | 339000  |
| 11-Apr-18 | J9J701A20 | 194  | 100000 | 3520 | 682880  |
| 12-Apr-18 | J9J701A21 | 1986 | 100000 | 3545 | 7040370 |
| 16-Apr-18 | K0K705A10 | 800  | 100000 | 994  | 795200  |
| 17-Apr-18 | K0K705A11 | 470  | 100000 | 2035 | 956450  |
| 18-Apr-18 | K0K705A12 | 500  | 100000 | 1043 | 521500  |
| 26-Apr-18 | J9J701A22 | 313  | 100000 | 3888 | 1216944 |
| 02-May-18 | J9J701A23 | 300  | 100000 | 4035 | 1210500 |
| 07-May-18 | J9J701A24 | 289  | 100000 | 4158 | 1201662 |
| 15-May-18 | K0K705A15 | 480  | 100000 | 2712 | 1301760 |
| 16-May-18 | K0K705A14 | 500  | 100000 | 1739 | 869500  |
| 23-May-18 | J9J701A26 | 244  | 100000 | 4288 | 1046272 |
| 24-May-18 | J9J701A27 | 250  | 100000 | 4313 | 1078250 |
| 31-May-18 | J9J701A28 | 200  | 100000 | 4488 | 897600  |
| 31-May-18 | K0K705A17 | 200  | 100000 | 2113 | 422600  |
| 05-Jun-18 | H9E801A02 | 300  | 100000 | 300  | 90000   |
| 07-Jun-18 | K0K705A18 | 725  | 100000 | 2288 | 1658800 |
| 12-Jun-18 | J9J701A29 | 200  | 100000 | 4790 | 958000  |
| 13-Jun-18 | K0K705A20 | 466  | 100000 | 2300 | 1071800 |
| 14-Jun-18 | H9E801A03 | 600  | 100000 | 513  | 307800  |
| 15-Jun-18 | J9J701A30 | 300  | 100000 | 4865 | 1459500 |
| 22-Jun-18 | J9J701A32 | 375  | 100000 | 5041 | 1890375 |
| 22-Jun-18 | K0K705A21 | 353  | 100000 | 2527 | 892031  |
| 28-Jun-18 | C1E802A03 | 1173 | 100000 | 3213 | 3768849 |
| 29-Jun-18 | J9J701A33 | 476  | 100000 | 5218 | 2483768 |
| 29-Jun-18 | K0K705A23 | 682  | 100000 | 2703 | 1843446 |

As on June 30, 2018, the Issuer has issued debt securities at a discount as per the table below:



| Date of Issue | Product Code | No. of Debentures | Face Value (in Rs.) | Discount (in Rs.) | Aggregate Discount (in Rs.) |
|---------------|--------------|-------------------|---------------------|-------------------|-----------------------------|
| 06-Mar-17     | L9C701A      | 995               | 100000              | 4058              | 4037710                     |
| 24-Mar-17     | L9C703A      | 862               | 100000              | 4500              | 3879000                     |
| 10-Apr-17     | L9D702A      | 175               | 100000              | 4350              | 761250                      |
| 24-Aug-17     | H0H702A      | 200               | 100000              | 2750              | 550000                      |
| 19-Sep-17     | B3A701A      | 2768              | 100000              | 3000              | 8304000                     |
| 03-Nov-17     | J9J701A01    | 3100              | 100000              | 184               | 570400                      |
| 06-Nov-17     | J0K702A      | 250               | 100000              | 4000              | 1000000                     |
| 10-Nov-17     | J9J701A02    | 150               | 100000              | 28                | 4200                        |
| 24-Nov-17     | K0K704A      | 350               | 100000              | 2750              | 962500                      |
| 29-Dec-17     | H9L701A      | 1550              | 100000              | 2150              | 3332500                     |
| 29-Dec-17     | K0K705A02    | 803               | 100000              | 401               | 322003                      |
| 22-Jan-18     | K0K705A03    | 485               | 100000              | 1963              | 952055                      |
| 23-Feb-18     | K0K705A06    | 300               | 100000              | 284               | 85200                       |
| 21-May-18     | H9E801A01    | 650               | 100000              | 55                | 35750                       |
| 25-May-18     | E1E801A      | 650               | 100000              | 3250              | 2112500                     |

- 9. Details of Promoters of the Company:
  - (a) Details of Promoter holding in the Company as on June 30, 2018:

| Name of<br>Shareholders                 | Total no. of equity shares | No, of shares<br>in Demat<br>form | Total Shareholding as % if total no. of equity shares | No of shares pledged | % of shares pledged with respect to shares owned |
|---|----------------------------|-----------------------------------|---|----------------------|--|
| Edelweiss Financial<br>Services Limited | 7,40,000                   | 739,994                           | 99.99   | Nil                  | Nil  |

- 10. Abridged version of Audited Consolidated (wherever available) and Standalone Financial information (like Profit & Loss statement, Balance Sheet and Cash Flow statement) for at least last three years and auditor qualifications, if any. Refer Annexure
- 11. (a) Abridged version of Latest Audited / Limited Review Half Yearly consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement and Balance Sheet) and auditor's qualifications, if any. Refer Annexure
  - (b) Related party transactions entered during the last three financial years immediately preceding the year of circulation of Disclosure Document including with regard to loans made or, guarantees given or securities provided. Refer Annexure
  - (c) Summary of reservations or qualifications or adverse remarks of auditors in the last five financial years immediately preceding the year of circulation of Disclosure Document and their impact on the financial statements and financial position of the company and the corrective steps taken and proposed to be taken by the company for each of the said reservations or qualifications or adverse remark. Nil
  - (d) Any change in accounting policies during the last three years and their effect on the profits and the reserves of the company. None
  - (e) Profits of the company, before and after making provision for tax, for the three financial years immediately preceding the date of circulation of Disclosure Document:

Product Code: H9I801 **ECap Equities Limited** 

Page 29



| Particulars       | FY 2017-18<br>(Rs in Crore) | FY 2016-17<br>(Rs in Crore) | FY 2015-16<br>(Rs in Crore) |
|-------------------|-----------------------------|-----------------------------|-----------------------------|
| Profit Before Tax | 58.65                       | 1.37                        | 46.06                       |
| Tax               | 23.78                       | (0.48)                      | (3.84)                      |
| Profit After Tax  | 34.87                       | 1.85                        | 49.90                       |

(f) Dividends declared by the company in respect of the said three financial years; interest coverage ratio for last three years (Cash profit after tax plus interest paid/interest paid):

| Particulars                        | FY<br>2017-18 | FY<br>2016-17 | FY<br>2015-16 |
|------------------------------------|---------------|---------------|---------------|
| Dividend per equity share (in Rs.) | NIL           | 7%            | NIL           |
| Interest coverage ratio            | 1.28          | 1.01          | 1.32          |

- 12. (a) Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities. NONE
  - (b) Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the offeree company during the last three years immediately preceding the year of the circulation of the Disclosure Document and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action. NONE
  - (c) Details of any inquiry, inspections or investigations initiated or conducted under the Companies Act or any previous company law in the last three years immediately preceding the year of circulation of Disclosure Document in the case of Company and all of its subsidiaries. NIL
  - (d) Details of acts of material frauds committed against the company in the last three years, if any, and if so, the action taken by the company. NIL
  - (e) Prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last three years immediately preceding the year of the Disclosure Document and if so, section-wise details thereof for the Company and all of its subsidiaries. NIL

#### 13. Debenture Trustee:

The Company has appointed SBICAP Trustee Company Limited as the Debenture Trustee to the Issue.

SBICAP Trustee Company Limited has given consent to act as the Debenture Trustee on behalf of the Debenture holders

A copy of the consent letter is enclosed as Annexure

#### 14. Credit Rating and Rating Rationale(s):

The rating rationale/letter adopted/issued by the Rating Agency is enclosed as Annexure

The rating rationale can be accessed from the website of the rating agency.

#### 15. Details of guarantee / letter of comfort or any other document / letter with similar intent

Edelweiss Financial Services Limited, the Holding Company has issued letter of support in favour of the Debenture Trustee for the benefit of the Debenture holders.

16. Names of all the recognised stock exchanges where the debt securities are proposed to be listed and the designated stock exchange:

Product Code: H9I801 Page 30
ECap Equities Limited For Private Circulation Only



The Debentures are proposed to be listed on BSE. The designated stock exchange is the BSE.

#### 17. Other details

#### (a) Debenture Redemption Reserve

The Debenture Redemption Reserve shall be as per the provisions of the Companies Act, 2013 and the applicable Rules as amended from time to time

#### (b) Issue/instrument specific regulations - relevant details (Companies Act, RBI guidelines, etc).

- o The Companies Act, 2013 and the applicable Rules as amended from time to time;
- o SEBI (Issue and Listing of Debt Securities) Regulation, 2008 as amended from time to time;
- o SEBI (Listing Obligation & Disclosure requirement) Regulations, 2015 and amendments thereafter;
- SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011;
- SEBI Circular CIR/IMD/DF/17/2013 dated October 22, 2013;
- SEBI Circular CIR/IMD/DF/18/2013 dated October 29, 2013 to the extent applicable;
- SEBI Circular CIR/MRD/DRMNP/35/2013 dated December 05, 2013 and amendments thereafter;
- o SEBI Circular CIR/IMD/DF-1/122/2016 dated November 11,2016 and amendments thereafter.
- SEBI Circular CIR/IMD/DF-1/ 67 /2017 dated June 30, 2017 and SEBI Circular CIR/DDHS/P/59/2018 dated March 28, 2018.
- o SEBI Circular SEBI/HO/DDHS/CIR/P/2018/05 dated January 05, 2018, and amendments thereafter;
- o RBI Circular RBI/2013-14/402 IDMD.PCD. 08/14.03.01/2013-14 and RBI Notification No. IDMD.PCD.07/ED(RG) 2013 dated December 5, 2013 and amendments thereafter;

#### (c) Application for the Debentures

#### **How to Apply**

Applications for the Debentures must be made in the Application Form and must be completed in block letters in English by investors. Application Forms must be accompanied by a cheque or electronic fund transfer instruction drawn or made payable in favour of "ECap Equities Limited" and marked 'A/c Payee Only' in case of cheques. The full amount of the Debentures applied for has to be paid along with the delivery of the fully completed and executed Application Form together with other applicable documents described below.

Cheques/ electronic fund transfer instruction may be drawn on any bank which is situated and is a member or submember of the Bankers' clearing houses located at Mumbai. Investors are required to make payments only through cheques/ electronic transfer payable at Mumbai.

The Company assumes no responsibility for any applications/cheques/ lost in mail or in transit.

The payment by FPIs / FIIs shall be made through the payment modes permitted by Reserve Bank of India.

#### Who can Apply

Nothing in this Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to an offer, to be made to the Indian public or any section thereof through this Disclosure Document, and this Disclosure Document and its contents should not be construed to be a prospectus under the Companies Act.

The following categories of investors, when specifically approached, are eligible to apply for this private placement of Debentures

- Individuals
- Hindu Undivided Family
- Trust
- Limited Liability Partnerships
- Partnership Firm(s)
- Portfolio Managers registered with SEBI

Product Code: H9I801 Page 31
ECap Equities Limited For Private Circulation Only



- Association of Persons
- Companies and Bodies Corporate including Public Sector Undertakings.
- · Commercial Banks
- Regional Rural Banks
- Financial Institutions
- Insurance Companies
- Mutual Funds
- FPIs /FIIs,/sub-accounts of FIIs
- Any other investor eligible to invest in these Debentures

All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue.

This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed and only such recipients are eligible to apply for the Debentures. Furthermore, NRIs, OCBs, and other persons resident outside India (except as specifically provided in this Disclosure Document) are not eligible to apply for or hold the Debentures.

#### Application by Banks/Corporate Bodies/Mutual Funds/FIs/Trusts/Statutory Corporations

The applications must be accompanied by certified true copies of (i) memorandum and articles of association/constitution/bye-laws/trust deed; (ii) resolution authorizing investment and containing operating instructions; and (iii) specimen signatures of authorized signatories; Application made by an Asset Management Company or custodian of Mutual Fund shall clearly indicate the name of the concerned scheme for which application is being made.

#### Application by FPIs / FIIs / sub accounts of FIIs

The application should be accompanied by all documents required in case of investments to be made by such FPIs / FIIs / sub accounts of FIIs including (i) approval, if any from Reserve Bank of India / SEBI; (ii) self attested copy of PAN; (iii) SEBI registration certificate (including of the sub-account of FII); FPIs / FIIs / sub accounts of FIIs, (iv) tax residence certificate provided by the Income Tax authority of foreign country of which the FII is a tax resident, wherever applicable/Address Proof, (v) authorized signatories, (vi) Board resolution permitting investment in debentures/structured products, (vi) demat statement, (vii) financials for the past 2 years and (viii) the POA

# **Application under Power of Attorney**

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signatures of all authorised signatories must be lodged along with the submission of the completed Application Form. Further, modifications/additions in the power of attorney or authority should be delivered to the Company at its Office.

# PAN

Each of the applicants should mention his/her/their PAN allotted under the IT Act. Applications without this will be considered incomplete and are liable to be rejected.

# **Basis of Allotment**

The Company has the sole and absolute right to allot the Debentures to any applicant.

#### **Right to Accept or Reject Applications**

The Company is entitled at its sole and absolute discretion to accept or reject any application, in part or in full, without assigning any reason. Application Forms that are not complete in all respects shall be rejected at the sole and absolute discretion of the Company.

#### **Payment of Coupon**

Product Code: H9I801 Page 32
ECap Equities Limited For Private Circulation Only



Coupon will be paid only to the Debenture holders registered in the Register of Debenture holders or to the Beneficial Owners. Coupon on the Debentures, if any shall be payable on the Redemption Date. The determination of the persons entitled to receive Coupon in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture holders or the Depositories' record) shall be made on the Record Date. In the case of joint holders of Debentures, Coupon shall be payable to the first named Debenture holder.

#### Redemption

The entire principal amount of the Debentures will be repaid, on or before the Redemption Date. No surrender of debentures by the debentureholders will be allowed prior to the redemption date.

The Debentures held in the dematerialised form shall be taken as discharged on payment of the redemption amount by the Company on maturity to the registered debentureholders whose name appears in the Register of debentureholders on the record date. Such payment will be a legal discharge of the liability of the Company towards the debentureholders. On the Company dispatching the amount as specified above in respect of the Debentures, the liability of the Company shall stand extinguished.

The Company's liability to the debentureholders towards all their rights including for payment or otherwise shall cease and stand extinguished from the due dates of redemption in all events. Further the Company will not be liable to pay any Coupon or compensation from the dates of such redemption.

#### Right to Re-purchase and Re-issue the Debentures

The Company will have power, exercisable at its sole and absolute discretion from time to time, to re-purchase a part or all of its Debentures from the secondary markets or otherwise, at any time prior to the Redemption Date, subject to applicable law and in accordance with the applicable guidelines/regulations, if any.

In the event of a part or all of its Debentures being repurchased as aforesaid or redeemed under any circumstances whatsoever, the Company shall have, and shall be deemed always to have had, the power to reissue the Debentures either by reissuing the same Debentures or by issuing other debentures in their place.

Further the Company, in respect of such re-purchased/re-deemed Debentures shall have the power, exercisable either for a part or all of those Debentures, to cancel, keep alive, appoint nominee(s) to hold or reissue at such price and on such terms and conditions as it may deem fit and as permitted by law.

#### Right to further issue the Debentures

Company reserves right to make multiple issuances under the ISIN with same SEBI Circular CIR/IMD/DF-1/67 /2017 dated June 30, 2017 and SEBI Circular CIR/DDHS/P/59/2018 dated March 28, 2018.

Issue can be made either by way of creation of fresh ISIN or by way of issuance under the existing ISIN at premium /par/discount as the case may be in line with SEBI Circular CIR/IMD/DF-1/ 67 /2017 dated June 30, 2017 and SEBI Circular CIR/DDHS/P/59/2018 dated March 28, 2018.

## Place, Currency and Mode of Payment

All obligations of the Company on the Debentures including Coupon, are payable at Mumbai in Indian rupees only. The payments will be made through cheques or RTGS/NEFT/Fund Transfer mode.

#### Issue of Debentures in Dematerialised Form

The Debentures will be issued only in dematerialized form. The trading in Debentures will be in dematerialized mode only. The Company has made arrangements with the depositories for the issue of the Debentures in dematerialised form. Investors will have to hold the Debentures in dematerialised form as per the provisions of Depositories Act. The Depository Participant's name, DP-ID and beneficiary account number must be mentioned at the appropriate place in the Application Form. The Company shall take necessary steps to credit the Debentures allotted to the depository account of the investor.



#### Succession

In the event of demise of a Registered Debenture holder of the Debentures, or the first holder in the case of joint holders, the Company will recognize the executor or administrator of the demised Debenture holder or the holder of succession certificate or other legal representative of the demised Debenture holder as the Registered Debentures holder of such Registered Holder's Debentures if such a person obtains probate or letter of administration or is the holder of succession certificate or other legal representation, as the case may be, from a Court in India having jurisdiction over the matter and delivers a copy of the same to the Company. The Company may in its absolute discretion, where it thinks fit, dispense with the production of the probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the Debentures standing in the name of the demised Debenture holder(s) on production of sufficient documentary proof or indemnity. In case a person other than individual holds the Debentures, the rights in the Debentures shall vest with the successor acquiring interest therein, including liquidator or such any person appointed as per the applicable law.

#### **Notices**

The notices, communications and writings to the Debenture holder(s) required to be given by the Company shall be deemed to have been given if sent by registered post/courier to the Registered Debenture holder(s) at the address of the Debenture holder(s) registered with the Corporate Office.

All notices, communications and writings to be given by the Debenture holder(s) shall be sent by registered post or by hand delivery to the Company at its Corporate Office or to such persons at such address as may be notified by the Company from time to time and shall be deemed to have been received on actual receipt of the same.

#### **Rights of Debenture holders**

The Debenture holder(s) shall not be entitled to any right and privileges of shareholders other than those available to them under the Companies Act. The Debenture shall not confer upon the holder the right to receive notice(s) or to attend and to vote at any general meeting(s) of the shareholders of the Company.

# **Modifications of Rights**

The rights, privileges and conditions attached to the Debentures may be varied, modified or abrogated upon a Special Request or by a Special Resolution duly passed at the meeting of the Debentureholders convened in accordance with the provisions set out in the Fifth Schedule of the Debenture Trust Deed.

# **Future Borrowings**

Subject to the applicable regulations, the Company shall be entitled, from time to time, to make further issue of Debentures, other debt securities (whether pari passu or junior to the Debentures) and other instruments and securities to any person or persons including to the public or a section of the public and/or members of the Company and/or to raise further loans, advances and/or avail further financial and/or guarantee facilities from financial institutions, banks and/or any other person(s) without any further approval from or notice to the Debenture holders/Debenture Trustee.

#### **Tax Benefits**

A debenture holder is advised to consider the tax implications in respect of subscription to the Debentures after consulting his tax advisor.

#### **Coupon Cheques/Refund Cheques**

Loss of Coupon cheques/refund cheques should be intimated to the Company immediately. Upon receipt of request for issue of duplicate Coupon cheques/refund cheques, the Company shall consider the same and such issue of duplicate cheques shall be governed by applicable law and any other conditions as may be prescribed by the Company.

# **Debenture Trustee**

Product Code: H9I801 For Private Circulation Only **ECap Equities Limited** 



The Issuer has received the consent of SBICAP Trustee Company Limited to act as the Trustees on behalf of the Debenture Holders. All the rights and remedies of the Debenture holders shall vest in and shall be exercised by the Debenture Trustee without referring to the Debenture holders. All investors are deemed to have irrevocably given their authority and consent to SBICAP Trustee Company Limited to act as their debenture trustee and for doing such acts and signing such documents to carry out their duty in such capacity. Any payment by the Company to the Debenture Trustee on behalf of the Debenture holders shall discharge the Company pro tanto to the Debenture holders. Resignation/retirement of the Debenture Trustee shall be as per terms of the trust deed executed between the Company and the Debenture Trustee. A notice in writing to the Debenture holders shall be provided for the same.

#### **Valuation Agency**

The Company has entered into valuation agreement(s) with SEBI registered credit rating agencies namely CRISIL Limited ("CRISIL") and Credit Analysis and Research Limited ("CARE"). The Issuer at its sole discretion shall appoint one of these agencies as a Valuation Agent to provide Valuation on Debentures. The details of Valuation Agent and the website link of the Valuation Agent where the Valuations shall be available will be communicated by the Issuer to the Debenture holder. Such communication shall form part of this Disclosure Document. The Valuation Agent will publish the valuation on its website at least once every calendar week. The valuation of the Debentures shall be available at https://www.edelweissfin.com/web/edelweiss/investor-relation/valuations-of-structured-products-ncds and on the website of the Valuation Agency within 7 Working Days from Deemed Date of Allotment. Upon request by any Debenture Holder for the value of the Debentures, the Issuer shall arrange to provide the same. The Company reserves the right to change the Valuation Agent at its sole and absolute discretion, during the tenure of the Debentures without giving any reasons or prior notice to the Debenture holders. The Issuer shall inform about such change as and when it occurs to the Debenture holders.

#### **Anti Money Laundering**

Since these debentures are issued in "compulsory demat mode" and the Company uses depository system for allotment of the debentures, KYC checks conducted by depository participants at the time of accepting the customer or transaction under the prevention of money laundering policy adopted by depositories or depository participant shall be considered adequate irrespective of risk level of the customer or transaction. However, as a matter of a good practice, Company may examine transactions/clients that may fall under "suspicious transactions" category as defined under Prevention of Money Laundering Act, 2002 and seek further information from the clients.

#### 18. MANAGEMENT'S PERCEPTION OF RISK FACTORS

Potential investors should consider carefully all the risk factors in this Disclosure Document for evaluating the Issuer and its business and the Debentures before making any investment decision relating to the Debentures. Unless the context requires otherwise, the risk factors described below apply to the Issuer only. If any one of the following stated risks actually occurs, the Issuer's business, financial conditions and results of operations could suffer and, therefore, the value of the Issuer's Debentures could decline.

Unless specified or quantified in the relevant risk factors, the Issuer is not in a position to quantify the financial or other implications of any risk mentioned herein below:

#### a) Early Termination for Extraordinary Reasons, Illegality and Force Majeure:

If the Issuer determines that, for reasons beyond its control, the performance of its obligations under the Debentures has become illegal or impractical in whole or in part for any reason, or the Issuer determines that, for reasons beyond its control, it is no longer legal or practical for it to maintain its hedging arrangements with respect to the Debentures for any reason, the Issuer may at its discretion and without obligation terminate early the Debentures. If the Issuer terminates early the Debentures, the Issuer will, if and to the extent permitted by applicable law, pay the holder of each such Debenture an amount determined by the Calculation Agent/Issuer.

#### b) Interest Rate Risk on Bonds/ Government securities:

Bonds/ Government securities which are fixed return securities, run price-risk like any other fixed income security. Generally, when interest rates rise, prices of fixed income securities fall and when interest rates drop, the prices increase. The level of interest rates is determined by the rates at which government raises new money through RBI,



the price levels at which the market is already dealing in existing securities, rate of inflation etc. The extent of fall or rise in the prices is a function of the prevailing coupon rate, number of days to maturity of a security and the increase or decrease in the level of interest rates. The prices of Bonds/ Government securities are also influenced by the liquidity in the financial system and/or the open market operations (OMO) by RBI. Pressure on exchange rate of the rupee may also affect security prices. Such rise and fall in price of bonds/ government securities may influence valuations as and when such changes occur.

#### c) Changes or discontinuance of the Underlying:

Changes in the Underlying and factors which either affect or may affect the value of the Underlying, may affect the return on an investment in the Debentures. In case of the regulators or the authorized bodies discontinuing or restricting the use of the benchmark/underlying, the Issuer will be bound to take necessary action as may be prescribed by the regulators or the authorized body or as may be required by the law or as may be required to accommodate the situation

#### d) Returns on Debentures are subject to Model Risk:

Returns on the Debentures are based on complex mathematical models involving multiple derivative exposures which may or may not be hedged and the actual behavior of the Underlying/Reference Index selected for hedging may significantly differ from returns predicted by the mathematical models.

#### e) Increasing competition from banks, financial institutions and NBFCs

The successful implementation of Issuers growth plans depends on its ability to face the competition. The main competitors of the Issuer are NBFCs, financial institutions and banks. The Issuer does not have access to large quantities of low cost deposits because of which it may become less competitive. Many of its competitors have significantly greater financial, technical, marketing and other resources. Many of them also offer a wider range of services and financial products than the Issuer does and have greater brand recognition and a larger client base. As the Issuer ventures into offering newer products, it is likely to face additional competition from those who may be better capitalised, have longer operating history and better management. If the Issuer is unable to manage its business and compete effectively with current or future competitors it might impede its competitive position and profitability.

#### **Downgrading in Credit Rating**

For long term borrowings through NCDs the following Rating has been assigned -

ICRA - PP-MLD [ICRA] AA (pronounced "PP-MLD ICRA Double A")

The Issuer cannot guarantee that this rating will not be downgraded. In the event of deterioration in the financial health of the Issuer, there is a possibility that the Rating Agency may downgrade the rating of the Debentures. Such a downgrade in the credit rating may lower the value of the Debentures and may also result in the Issuer having to withdraw this borrowing programme.

# g) Security may be insufficient to redeem debentures

In the event that the company is unable to meet its payment and other obligations towards investors under the terms of the debentures, the Debenture Trustee may enforce the security as per the terms of security documents, and other related documents. The Debenture Holder(s)'recovery in relation to the debentures will be subject to (a) the market value of such secured property, (b) finding willing buyer for the security at a price sufficient to repay debenture holder(s)'amounts outstanding under the debentures. The value realized from the enforcement of the security may be insufficient to redeem the debentures.

### h) Repayment is subject to the credit risk of issuer



Potential investors should be aware that receipt of the principal amount, (i.e. the redemption amount) and any other amounts that maybe due in respect of the debentures is subject to the credit risk of the Issuer. Potential investors acknowledge the risk that the issuer may not be able to satisfy their obligations under the debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the issuer, the payment of sums due on the debentures may not be made or may be substantially reduced or delayed.

#### **EXTERNAL RISK FACTORS**

#### a) The Debentures may be illiquid

The Company intends to list the Debentures on the WDM segment of the BSE. The Company cannot provide any guarantee that the Debentures will be frequently traded on the Stock Exchange(s) and that there would be any market for the Debenture(s). It is not possible to predict if and to what extent a secondary market may develop in the Debentures or at what price the Debentures will trade in the secondary market or whether such market will be liquid or illiquid. The fact that the Debentures may be so listed or quoted or admitted to trading does not necessarily lead to greater liquidity. The more limited the secondary market is, the more difficult it may be for holders of the Debentures to realise value for the Debentures prior to settlement of the Debentures.

#### b) A slowdown in economic growth in India

A slowdown in the Indian economy / GDP may adversely affect Company's business, including its ability to enhance its asset portfolio and the quality of its assets, and its ability to implement certain measures could be adversely affected by a movement in interest rates, or various other factors affecting the growth of industrial, manufacturing and services sector or a general down trend in the economy. Any adverse revision to India's credit rating for domestic and international debt by international rating agencies may adversely impact the Company's ability to raise additional financing and the interest rates and other commercial terms at which such additional financing is available.

# c) Conditions in the Indian Debt market may affect the coupon on the Debentures.

Even though the Government securities market is more liquid compared to other debt instruments, on occasions, there could be difficulties in transacting in the market due to extreme volatility or unusual constriction in market volumes or on occasions when an unusually large transaction has to be put through. The Central and State Governments are the issuers of the local currency debt. The Government raises money to meet its capital and revenue expenditure by issuing debt or discounted securities. Since these securities carry minimal risks, they may command lower yields.

The performance may be affected by changes in Government policies, general levels of interest rates and risks associated with trading volumes, liquidity and settlement systems.

The Indian securities markets are smaller than securities markets in more developed economies and the regulation and monitoring of Indian securities markets and the activities of investors, brokers and other participants differ, in some cases significantly, from those in the more developed economies

#### d) Conditions in the Indian Equity market may affect the coupon on the Debentures.

# Applicable to Index Linked product:

The Indian stock exchanges have also experienced problems that have affected the market price and liquidity of the securities of Indian companies. In addition, the governing bodies of the Indian stock exchanges have from time to time restricted securities from trading, limited price movements and restricted margin requirements. If similar problems occur in the future, the market price and liquidity of the Equity Shares could be adversely affected, thereby affecting the indices.

#### 19. UNDERTAKINGS BY THE INVESTOR:

Product Code: H9I801 Page 37
ECap Equities Limited For Private Circulation Only



The following risks associated to the Debentures, is subject to and pursuant to the terms of the Debentures as provided in this Disclosure Document, The initial subscriber by subscribing to, and any subsequent purchaser by purchasing the Debentures, shall be deemed to have agreed, and accordingly the Company shall be entitled to presume, that each of the initial subscriber, and any subsequent purchaser (Debenture holder, as also referred to hereinabove and hereinafter):

# (A) has

- (1) sufficient knowledge (including of applicable laws, rules, regulations, circulars), experience and expertise as an investor, to make the investment in such Debentures;
- (2) not relied on either of the Company, or any of its affiliates, holding company, or any person acting on its behalf for any information, advice or recommendations of any sort except as regards the accuracy of the specific factual information about the terms of the Debentures as set out in the Disclosure Document;
- (3) understood that information contained in the Disclosure Document, or any other document issued by the Company is not being construed as business or investment advice; and
- (4) made an independent evaluation and judgment of all risks and merits before investing in the Debentures;
- (B) has understood there may be delay in listing of the Debentures and even after being listed, may not be marketable or may not have a market at all;
- (C) has understood that without prejudice to (A), and (B) above,
  - (1) the method and manner of computation of, returns and calculations on the Debentures shall be solely determined by the Company, whose decision shall be final and binding; The valuation to be provided by the valuation agency is only an indicative value on the valuation date and can be different from the actual realizable value of the Debenture;
  - (2) in the event of any discretions to be exercised, in relation to method and manner of any of the above computations including due to any disruptions in any of the financial markets or if for any other reason the calculations cannot be made as per the method and manner originally stipulated or referred to or implied, such alternative methods or approach shall be used as deemed fit by the Company and may include the use of estimates and approximations. All such computations shall be valid and binding on the Debenture holder, and no liability therefore will attach to the Company;
  - (3) Investor confirms that issuer will not be responsible for the performance of Index and is only using Index as underlying and is only responsible for tracking/mapping its performance as per calculation methodology agreed herein. Any loss to investor due to underperformance of Index shall be borne by investor and neither Issuer nor Index Administrator shall be responsible for any losses to investor. Further, Issuer shall not be responsible or liable to investor for any loss caused due to any action, inaction, omission or negligence of Index administrator or Index calculating agent.
  - (4) Investors hereby authorise, agree, acknowledge that Issuer may receive information from Index calculating agent or Index Administrator w.r.t change in Index composition or calculation methodology and Issuer may provide necessary consent to Index calculating agent or Index Administrator that issuer deems fit in its sole discretion and such events may not constitute early redemption event at Issuer discretion.
- (D) has understood that in the event that the Debenture holder suffers adverse consequences or loss, the Debenture holder shall be solely responsible for the same and the Company, or any of its affiliates, holding company, or any person acting on its behalf shall not be responsible, in any manner whatsoever, for any adverse consequences or loss suffered by the Debenture holder, including but not limited to, on the basis of any claim that no adequate disclosure regarding the risks involved was made or that the full risks involved were not explained or understood;
- (E) has reviewed the terms and conditions applicable to the Debentures as contained in the Disclosure Document, and understood the same, and, on an independent assessment thereof, confirmed the same to be correct and, found the same acceptable for the investment made and has also reviewed the risk disclosure with respect to the Debentures, and understood the risks, and determined that the Debentures are a suitable investment and that the Debenture holder can bear the economic risk of that investment, including the possibility of receiving lower than expected returns.
- (F) has received all the information believed to be necessary and appropriate or material in connection with, and for, the investment in the Debentures;



- (G) holds the Debentures as an investment and has not purchased the Debentures on a speculative basis;
- (H) as an investor, is knowledgeable about applicable laws, rules, regulations with respect to the Debentures and is experienced in making investments, including in debt instruments having variable or unpredictable returns or no returns and also investments similar to the Debentures;
- (I) in investing in the Debentures:
  - (i) has obtained such independent and appropriate financial, tax, accounting and legal advice as required and/or deemed necessary, to enable the Debenture holder to independently evaluate, assess and understand the appropriateness, merits and risks associated with investing in the Debentures, and also as to the Debenture holders' legal competency and ability (including under applicable laws and regulations), to invest in the Debentures;
  - (ii) has assumed, on the Debenture holders' own account, all risk of loss that may occur or be suffered including as to the returns on and/or the sale value of the Debentures and shall not look directly or indirectly to the Company (or to any person acting on its behalf) to indemnify or otherwise hold the Debenture holder harmless in respect of any such loss and/or damage and confirms that the Debenture holder is aware that, as returns on the Debentures are primarily linked to the Securities and even otherwise, the Debenture holder may receive negligible returns or not receive any returns at all over the term and/or part thereof, of the Debentures or upon maturity;
- (J) has understood that, at any time during the term of the Debentures, the value of the Debentures may be substantially less than its redemption amount;
- (K) undertakes that, if the Debenture holder sells the Debentures to subsequent investors, the Debenture holder shall ensure, and it is the Debenture holder's obligation in that regard, that:
  - (1) the subsequent investors receive the terms and conditions, risks and representations contained in the Disclosure Document and any other related document and fully understand the Debentures,
  - (2) sale to subsequent investors will be subject to such investors having confirmed the receipt of all of (1) above,
  - (3) the sale and transfer of the Debentures shall be effected only in the manner stipulated: by the Stock Exchange in accordance with the rules, regulations and bye-laws of the Stock Exchange;
- (L) has the legal ability to invest in the Debentures, and the investment does not contravene any provision of any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture holder, or its assets;
- (M) where the Debenture holder is a partnership firm
  - (i) its investing in the Debentures on its terms is within the scope of its investment policy and is not in conflict with the provisions of the partnership deed currently in force;
  - (ii) the investment in Debentures is being made by and on behalf of the partners (and binds all the partners jointly and severally), and that the partnership is in force and existing, and the investment has been ratified by all of the partners, jointly and severally;
  - (iii) the investment in Debentures has been duly authorised by all the partners, and does not contravene any provisions of the partnership deed, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the partnership or its assets or any of the partners or their respective assets;
  - (iv) for any minor as may have been admitted to the benefits of the partnership, the legal guardian of the minor has confirmed that the above applies equally to the minor as if the minor were a partner; and
  - (v) for any Hindu Undivided Family ("HUF") that may be partner, the Karta declares that the above equally binds each of the co-parcenors and beneficiaries of the HUF; and
- (N) where the Debenture holder is a company, also confirms that:
  - (i) notwithstanding the variable nature of the return on the Debentures, the Debenture holder is not precluded under any law, rules, regulations and/ or circular/s issued by any statutory authority/ies including under the Companies Act, 2013 and its Rules, from investing in the Debentures;
  - (ii) all necessary corporate or other necessary action has been taken to authorize, and that the Debenture holder has corporate ability and authority, to invest in the Debentures; and

Product Code: H9I801 Page 39
ECap Equities Limited For Private Circulation Only



- (iii) investment in the Debentures does not contravene any provisions of the memorandum and the articles of association, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture holder or the Debenture holder's assets.
- (O) where there is an intermediary who sells the Debentures and/or invests in the Debentures on behalf of its Clients/investor(s) ("Intermediary"), it also confirms that:
  - (i) it is registered with SEBI;
  - (ii) it is fully in compliance with the laws and regulations applicable to it including the SEBI Circular dated CIR/IMD/DF/17/2011 dated September 28, 2011 ("Structured Products Guidelines"), the Prevention of Money Laundering Act, 2002 ("PML Act"), the Prevention of Money Laundering (Maintenance of Records of the Nature and Value of Transactions, the Procedure and Manner of Maintaining and Time for Furnishing Information and Verification and Maintenance of Records of the Identity of the Clients of the Banking Companies, Financial Institutions and Intermediaries) Rules, 2005 ("PML Rules"), the requirements of Circular dated 20th March 2006 "Guidelines on Anti-Money Laundering Standards" of the SEBI ("AML Guidelines") together with the PML Act and the PML Rules, the "AML Laws & Rules"), all applicable know-your-client norms ("KYC Guidelines") and all applicable rules, regulation and guidelines issued by any relevant regulator and the Intermediary has strictly complied with all applicable AML Laws & Rules and KYC Guidelines in relation to each of the Clients / investor(s);
  - (iii) the Intermediary is selling the Debentures, to appropriate Clients/the investor(s) or is investing on behalf of its Clients /the investor(s) appropriately and such sale / investment in the Debentures is within the scope of its authority and accordingly binds each of the Clients/ investor(s);
  - (iv) the intermediary has satisfied itself as to the capacity and authority of each of the Clients / investor(s) to invest in such Debentures;
  - (v) the Intermediary has conducted a risk profiling of each Client / Investor (s) pursuant to the Structured Products Guidelines and has satisfied itself that the Debentures are suitable to the risk profile of the Client / investor.
  - (vi) the Intermediary has fully advised each of its Clients / the investor(s) of the risks relating to investment in the Debentures and ensured that the Client / investor has understood the risks involved in investment in the Debentures and is capable of taking the risks posed by the Debentures;
  - (vii) the Intermediary in case of a Portfolio Manager as required under the SEBI (Portfolio Managers) Regulations, 1993 and in case of any other Intermediary under the regulations applicable to that Intermediary has fully advised each of its Clients / the investor(s) of the rights of such Clients / investor(s) against the Intermediary as its principal and accepts responsibility for such advice;
  - (viii) Should there be any dispute by the Clients / investor(s) as regards the investment in the Debentures including but not limited to the scope of its authority with regard to such investment the same shall be dealt with entirely by the Intermediary with each of the Clients / investor(s), with no reference to the Issuer;
  - (ix) the Intermediary hereby consents (including on the basis of any request made by the Issuer in this regard) to provide and/or to the disclose to the Issuer any information regarding any or all of the Client / investor and the investment in the Debenture, as required under applicable regulations and/or as requested by any governmental or regulatory authority or under a provision of law and agrees that such information shall be disclosed by the Issuer to any governmental and/or regulatory authorities.;
  - (x) The Intermediary shall provide its Clients / the investor(s) with a copy of the Offer Document;
  - (xi) The Intermediary shall guide the Clients / investor(s) as to where the valuations (of the Debentures) will be available;
  - (xii) The Intermediary shall guide the Clients / investor(s) as to the applicable exit loads/exit options/liquidity support, (if any) etc. being provided by the Issuer or through the secondary market;
  - (xiii) The Intermediary confirms and undertakes that it has not and will not use the name of the Issuer or any of its group entities in any of its advertisement or any marketing material other than for the selling the Debentures; and The Intermediary confirms that the marketing material shall only contain information that is provided in this Disclosure Document and should not contain any information that is extraneous to this Disclosure Document.
- (P) where the Debenture holder is a FPI / FII / sub account, it also confirms that the investment by such FPI/ FII and on behalf of each sub-account shall not exceed individual debt limits allocated as per applicable rules, regulations, guidelines from time to time.

**Potential Conflicts of Interest** 

Product Code: H9I801 Page 40
ECap Equities Limited For Private Circulation Only



The Company has appointed Edelcap Securities Limited, its subsidiary as its calculation agent for the purposes of calculating amounts payable or deliverable to holders under these Debentures. Under certain circumstances, the agent as subsidiary and its responsibilities as calculation agent for the Debentures could give rise to conflicts of interest. The calculation agent is required to carry out its duties in good faith and using its reasonable judgment. However, because the Company may control the subsidiary, potential conflicts of interest could arise. The Issuer may enter into an arrangement with a subsidiary to hedge market risks associated with its obligations under the Debentures. Such a subsidiary would expect to make a profit in connection with this arrangement. The Company may not seek competitive bids for such arrangements from other affiliated and unaffiliated parties.

#### 20. Disclaimers

This Disclosure Document in relation to the Debentures is made available by the Company to the applicant on the further strict understanding that

- (i) the applicant other than FPI/FII is a "Person Resident in India" as defined under the Foreign Exchange Management Act, 1999,
- (ii) in providing this Disclosure Document to the applicant, the applicant confirms that there will be no violation of rules, regulations and byelaws issued by any applicable authority including those issued by the Securities and Exchange Board of India;
- (iii) the applicant has sufficient knowledge, experience, and professional advice to make his own evaluation of the merits and risks of a transaction of the type under this Disclosure Document; and
- (iv) the applicant is not relying on the Issuer nor on any of the affiliates or the Holding Company for information, advice or recommendations of any sort except for the accuracy of specific factual information about the possible terms of the transaction.

The Company is not acting as the advisor or agent of the applicant. This Disclosure Document does not purport to identify for the applicant, the risks (direct or indirect) or other material considerations, which may be associated with the applicant entering into the proposed transaction. Prior to entering into any proposed transaction, the applicant should independently determine, without reliance upon the Company or the affiliates of the Company or the Holding Company, the economic risks and merits, as well as the legal, tax, and accounting characterizations and consequences of the transaction and including that the applicant is able to assume these risks. The Company, and/or the affiliates of the Company or the Holding Company, may act as principal or agent in similar transactions and/or in transactions with respect to instruments underlying a proposed transaction. The Company, and/or the affiliates of the Company and / or the Holding Company may, from time to time, have a long or short proprietary position/s and/or actively trade, by making markets for its clients, in financial products identical to or economically related to those financial products described in this Disclosure Document. The Company may also undertake hedging transactions related to the initiation or termination of a transaction, that may adversely affect the market price, rate, index or other market factors(s) underlying the financial product and consequently its value. The Company may have a commercial relationship with and access to information of reference securities, financial products, or other interests underlying a transaction.

This Disclosure Document and its contents are the Company's property, and are to be considered proprietary information and may not be reproduced or otherwise disseminated in whole or in part without the Issuer's written consent unless required to by judicial or administrative proceeding, and then with prior notice to the Company. If any recipient of this information memorandum and or Private Placement Offer cum application Letter decides not to participate in the issue, that recipient must promptly return this information memorandum and or all private placement offer and all reproductions whether in whole or in part and any other information statement, notice, opinion, memorandum, expression or forecast made or supplied at any time in relation thereto or received in connection with the issue to the issuer.

Information Memorandum and/or the Private Placement Offer cum application Letter does not constitute, nor may it be used for or in connection with, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer/solicitation. No action is being taken to permit an offering of the debentures or the distribution of this Information Memorandum and/or the Private Placement Offer cum application Letter in any jurisdiction where such action is required. Persons into whose



possession this Information Memorandum and/or the Private Placement Offer cum application Letter come are required to inform themselves of, and to observe, any such restrictions. This information memorandum is made available to potential investors in the issue on the strict understanding that it is confidential.

Applicants must understand that while the Debentures would be listed, in view of the nature and complexity of the Debentures, marketability may be impacted in a manner that cannot be determined.

Past performance is not indicative of future performance. Investment in the Debentures may be subject to the risk of loss, meaning the Debenture holder may lose some or all of its investment especially where changes in the value of the transaction may be accentuated by leverage. Even where the Debentures are principal protected, there is a risk that any failure by a person including a counterparty to perform obligations when due may result in the loss of all or part of the investment. Applicants are not being offered any guaranteed or indicative returns through these Debentures.

No liability whatsoever is accepted for any loss arising (whether direct or consequential) from any use of the information contained in this Disclosure Document. The Company undertakes no obligation to effect any subsequent updates on the information after the date of Information Memorandum and thus it should not be relied upon with respect to such subsequent events without first confirming its accuracy with the Issuer. Any opinions attributed to the Company, and/or the affiliates of the Company and / or the Holding Company constitute the Company's judgment as of the date of the material and are subject to change without notice. Provision of information may cease at any time without reason or notice being given.

Applicants must understand that while the issue and other dates are specified, with the change in any regulations by the SEBI or any other regulatory body or for any other reason, the issue itself / these dates can be cancelled / reformed at the discretion of the Issuer and shall be final and binding on the prospective holders /holders of those debentures.

#### NOTE:

This Disclosure Document is not intended for distribution and it is meant solely for the consideration of the person to whom it is addressed and should not be reproduced by the recipient. The Debentures mentioned herein are being issued on a private placement basis and this offer does not constitute nor should it be considered a public offer/invitation. Nothing in this Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to an offer to the Indian public or any section thereof to subscribe for or otherwise acquire the Debentures. This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed directly through a communication by the Company and have been marked against the serial number provided herein and only such recipients are eligible to apply for the Debentures. Furthermore, NRIs, OCBs and other persons resident outside India (except as specifically provided in this Disclosure Document) are not eligible to apply for or hold the Debentures. All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue. The Company or any other parties, whose names appear herein, shall not be liable for any statements made herein or any event or circumstance arising there from. Potential investors are required to make their own independent evaluation and judgment before making the investment and are believed to be experienced in investing in debt markets and are able to bear the economic risk of investing in such instruments.

# **Stock Exchange Disclaimer Clause**

It is to be distinctly understood that filing of this Disclosure Document with the Stock Exchange should not, in any way, be deemed or construed that the same has been cleared or approved by the Stock Exchange. The Stock Exchange does not take any responsibility either for the financial soundness of any scheme or the project for which the Issue is proposed to be made, or for the correctness of the statements made or opinions expressed in this Disclosure Document.

# Information in relation to Nifty 10 yr Benchmark G-Sec Clean Price Index , Reference Index

The Nifty 10 yr Benchmark G-Sec Clean Price Index is constructed using the clean price of a 10 year bond issued by the Government of India and declared as benchmark by FIMMDA. The index seeks to track the performance of the 10 year benchmark security on the basis of clean price. The index has a base date of Jan 03, 2011 and base value of 1000.



#### Index Manufacturer - India Index Services & Products Limited (IISL) Background

- IISL, a subsidiary of NSE was setup in May 1998 to create and manage indices for NSE and its participants
- IISL maintains over 80 equity indices comprising broad-based benchmark indices, sectoral indices
- They manage the most popular and most traded indices on Indian markets such as Nifty 50, Nifty Bank and all NSE sectoral indices
- This index is managed by IISL. The index is calculated on a daily basis by IISL.

#### **INDEX METHODOLOGY:**

Index represents 10 year Government of India Bond identified as "Benchmark" security by FIMMDA.

- The Index will only consider the clean price of the 10 year on the run for index calculations
- The index is computed using the price returns methodology.
- The FIMMDA prices are used for valuation of the bonds in the index.
- The index values will be published at end of the day
- Index is reviewed on monthly basis.

#### **Historical Performance**



# **FOR NIFTY BANK LINKED DEBENTURES:**

#### Disclaimer by IISL

- The Nifty Bank Index linked Debentures ("Debentures") are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Debentures or any member of the public regarding the advisability of investing in securities generally or in the Debentures particularly or the ability of the Nifty Bank Index to track general stock market performance in India. The relationship of IISL to ECap Equities Limited ("ECAP") is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to ECAP or the Debentures. IISL does not have any obligation to take the needs of ECAP or the owners of the Debentures into consideration in determining, composing or calculating the Nifty Bank Index. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Debentures to be issued or in the determination or calculation of the equation by which the Debentures are to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Debentures.
- IISL does not guarantee the accuracy and/or the completeness of the Nifty Bank Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by ECAP, owners of the Debentures, or any other person or entity from the use of the Nifty Bank Index or any data included therein. IISL makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Debentures, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.



**iii.** An investor, by subscribing or purchasing an interest in the Debentures, will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

Product Code: H9I801 ECap Equities Limited



#### **FOR NIFTY 50 LINKED DEBENTURES:**

#### Disclaimer by IISL

The Product(s) are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the Nifty 50 to track general stock market performance in India. The relationship of IISL to the Issuer is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to the Issuer or the Product(s). IISL does not have any obligation to take the needs of the Issuer or the owners of the Product(s) into consideration in determining, composing or calculating the Nifty 50. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the equation by which the Product(s) is to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Product(s).

IISL do not guarantee the accuracy and/or the completeness of the Nifty 50 or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by the Issuer, owners of the product(s), or any other person or entity from the use of the Nifty 50 or any data included therein. IISL makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Products, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.

An investor, by subscribing or purchasing an interest in the Product(s), will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

#### FOR NIFTY 10 YR BENCHMARK G-SEC (CLEAN PRICE) INDEX:

### Disclaimer by IISL

The Product(s) are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the Nifty 10 yr Benchmark G-Sec Clean Price Index to track general Government Securities market performance in India. The relationship of IISL to the Licensee is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to the Licensee or the Product(s). IISL does not have any obligation to take the needs of the Licensee or the owners of the Product(s) into consideration in determining, composing or calculating the Nifty 10 yr Benchmark G-Sec Clean Price Index. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the equation by which the Product(s) is to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Product(s).

IISL does not guarantee the accuracy and/or the completeness of the Nifty 10 yr Benchmark G-Sec Clean Price Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by the Licensee, owners of the product(s), or any other person or entity from the use of the Nifty 10 yr Benchmark G-Sec Clean Price Index or any data included therein. IISL makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Products, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.

Product Code: H9I801 Page 45
ECap Equities Limited For Private Circulation Only



#### **Disclaimer on Valuation**

### i. Disclaimer by the Issuer

The Valuation reflects the independent views of the Valuation Agent. It is expressly stated that the valuation is not the view of the Issuer or its affiliates. The Issuer has not reviewed the Valuation and is not responsible for the accuracy of the Valuations. The Valuations provided by the Valuation Agent, and made available on the website of the Issuer and the Valuation Agent do not represent the actual price that may be received upon sale or redemption of the Debentures. They merely represent the Valuation Agent's computation of the valuation which may in turn be based on several assumptions. The Valuations provided by the Valuation Agent may include the use of models by the Valuation Agent (that may be different from the proprietary models used by the Issuer and / or the calculation agent) and consequently, valuations provided by other parties (including the Issuer and / or the calculation agent) may be significantly different.

No review of the Reference Stocks or the Stocks Issuers, including without limitation, any public filings made by the Stock Issuers have been made for the purposes of forming a view as to the merits of an investment linked to the Reference Index. Nor is any guarantee or express or implied warranty in respect of the selection of the Reference Index made nor is any assurance or guarantee as to the performance of the Reference Index given. Investors should not conclude that the sale by the Issuer is any form of investment recommendation by it or any of its affiliates, or agents acting on any of their behalf.

The Issuer accepts no responsibility for the accurate extraction, reproduction and summary of any information relating to Reference Index. No further or other responsibility in respect of such information is accepted by the Issuer.

Investors should ensure that they understand the nature of the Debentures and the fact that the performance of the Reference Index will affect the nature and value of the investment return on the Debentures. Also a relatively small movement in the value of the Reference Stock can result in a disproportionately large movement in the price of the Debentures. Investors should conduct their own investigations and, in deciding whether or not to purchase Debentures, purchasers of the Debentures should form their own views of the merits of an investment related to the Reference Index based on such investigations and not in reliance on any information given in this Information Memorandum.

### ii. Disclaimer by the Valuation Agent

Post appointment of the Valuation Agent by the Issuer, the disclaimer clause of Valuation Agent shall be communicated to the Debenture holder and the said disclaimer clause shall form part of this Disclosure Document.

Product Code: H9I801 ECap Equities Limited



### 21. A ) SUMMARY TERM SHEET FOR H9I801A

| Issuer   | ECAP EQUITIES LIMITED   |  |  |
|--|---|--|--|
| Security Name                                    | ECAP – Secured Market Linked Non Convertible Debentures   |  |  |
| Product Code                                     | H9I801  |  |  |
| Option   | Option A  |  |  |
| Date of passing of Board Resolution              | Jan 22, 2018  |  |  |
| Date of passing of resolution in general meeting | Feb 14, 2018  |  |  |
| Type of Instrument                               | Principal Protected - Market Linked Redeemable Non- convertible Debenture   |  |  |
| Nature of Instrument                             | Secured   |  |  |
| Seniority  | Senior  |  |  |
| Principal Protection                             | Principal is protected at maturity  |  |  |
| Underlying/ Reference Index                      | NIFTY 50 INDEX  |  |  |
| Mode of Issue                                    | Private Placement   |  |  |
| Option to retain oversubscription (Amount)       | Not Applicable  |  |  |
| Eligible Investors                               | The following categories of investors, when specifically approached, are eligible to apply for this private placement of Debentures  Individuals  Hindu Undivided Family  Trust  Limited Liability Partnerships  Partnership Firm(s)  Portfolio Managers registered with SEBI  Association of Persons  Companies and Bodies Corporate including Public Sector Undertakings.  Commercial Banks  Regional Rural Banks  Financial Institutions  Insurance Companies  Mutual Funds  FPIs /FIIs,/sub-accounts of FIIs  Any other investor eligible to invest in these Debentures |  |  |
| Issue Size                                       | RS 300,000,000/-  |  |  |
| Minimum application Size                         | 25 Debentures bearing face value of Rs. 100,000/- each and in multiples of 1 Debenture(s) thereafter.   |  |  |
| Investor Category I                              | Subscription amount being <b>less than</b> Rs. 1,00,00,000/- (Rupees One Crore) after considering discount or premium, if any.  |  |  |
| Investor Category II                             | Subscription amount being <b>equal to or greater than</b> Rs. 1,00,00,000/- (Rupees One Crore) after considering discount or premium, if any.   |  |  |
| Face Value                                       | Rs. 100,000/- Per Debenture   |  |  |
| Issue price                                      | Rs. 100,000/- Per Debenture   |  |  |
| Justification of Issue Price                     | Not Applicable  |  |  |
| Tenor In Days                                    | 397 Days from the Deemed Date of Allotment  |  |  |
| Issue Opening Date                               | 05-Sep-18   |  |  |



| Issue Closing Date   | 05-Sep-18   |  |  |
|--|---|--|--|
| Initial Fixing Date  | 05-Sep-18   |  |  |
| Initial Fixing Level   | Official Closing Level of NIFTY 50 INDEX as on Initial Fixing Date  |  |  |
| Final Fixing Date  | 27-Jun-19,25-Jul-19,29-Aug-19   |  |  |
| Final Fixing Level   | Average of the Official Closing Level Dates   | of NIFTY 50 INDEX as on Final Fixing                                       |  |
| Redemption Date *  | 07-Oct-19   |  |  |
| Redemption Value *   | Face Value*(1+Coupon)   |  |  |
| Pay-in-Date  | 05-Sep-18   |  |  |
| Deemed Date of Allotment   | 05-Sep-18   |  |  |
| Underlying Performance   | (Final Fixing Level / Initial Fixing Level)   | -1   |  |
| Participation Rate: PR   | 80.00 %   |  |  |
| Coupon *   | Scenario  | Coupon   |  |
|  | If Final Fixing Level <= Initial Fixing<br>Level  | Max(0,Min(27%,(-0.9)*Underlying Performance))                              |  |
|  | If Final Fixing Level > Initial Fixing Level  | Max(0,Min(12%, PR * Underlying Performance))                               |  |
| Step up/Step down coupon rate  | Not Applicable.   |  |  |
| Coupon payment frequency   | Coupon, if any will be paid on Redemption Date  |  |  |
| Coupon payment dates *   | Coupon, if any will be paid on Redemp   | otion Date   |  |
| Coupon type  | Coupon linked to Underlying / Reference Index.  |  |  |
| Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc). | s, Not Applicable   |  |  |
| Day Count Basis  | Not Applicable  |  |  |
| Default interest rate  | In case of default in payment of Coupon and/or principal redemption on the Redemption date, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period. |  |  |
| Proposed time schedule for which the Disclosure Document is valid                                | Till redemption   |  |  |
| Redemption Premium / Discount  | Not Applicable  |  |  |
| Put Option   | None  |  |  |
| Put Option Date  | Not Applicable  |  |  |
| Put Option Price   | Not Applicable  |  |  |
| Put Notification Time  | Not Applicable  |  |  |
| Call Option  | None, except in the case of Early Redemption Option   |  |  |
| Call Option Date   | Not Applicable  |  |  |
| Call Option Price  | Not Applicable  |  |  |
| Call Notification Time   | Not applicable  |  |  |
| Listing  | For FPIs /FIIs,/sub-accounts of FIIs  |  |  |
|  | The Issuer confirms that the Debent from the Deemed Date of Allotment.  | bebentures on the BSE WDM segment.<br>tures would be listed within 15 days |  |
|  | For applicants other than FPI/FIIs/   | sub-accounts of FIIs   |  |



|   | The Company proposes to list these Debentures on the BSE WDM segment. The Issuer confirms that the Debentures would be listed within 20 days from the Deemed Date of Allotment   |  |  |
|---|--|--|--|
| Issuance mode of Debenture  | DEMAT form   |  |  |
| Trading mode of the Debenture   | DEMAT form only  |  |  |
| Depository  | NSDL and CDSL  |  |  |
| Security  | The Debentures shall be secured by way of a pari passu mortgage and charge over the Mortgage Premises as defined in the Debenture Trust Deed; a charge on the receivables, stock in trade, loans and investments (as may be mutually agreed with trustee from time to time) to the extent equal to the principal and interest amounts of the Debentures outstanding at any point of time .   |  |  |
| Rating  | PP-MLD [ICRA] AA (pronounced "PP-MLD ICRA Double A") by ICRA Limited for Rs. 1500 Crores Principal Protected Equity Linked Debenture issue. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. ICRA's rating of Market Linked Debentures is an assessment of the underlying credit risk of the instrument. The rating addresses only the credit risk associated with timely payment of obligations as per terms of the issuance. The rating does not address the market risks associated with the instrument on account of linking of coupon payment to external variables such as reference equity index, equity shares, commodity process/index. This could result in variability or absence of coupon payments because of adverse movement in value of the external variables. |  |  |
| Purpose and objects of the Issue  | General corporate purposes, business operations and investments  |  |  |
| Contribution by Promoters or Director either as part of this offer or separately in furtherance of the objects of the Issue | Nil  |  |  |
| Details of the Utilisation of the proceeds  | The Issuer proposes to augment its resources to meet its requirements of funds to carry on its business operations. The proceeds of the issue of Debentures would be utilized for general corporate purposes.  |  |  |
| Settlement  | Cheque / pay order will be dispatched by courier or registered post at the address provided in the Application Form / at the address as subsequently notified to the Issuer in writing by Debenture-holder(s) or at the address on the Depository's record. Where applicable, settlement will be effected by account to account transfer vide Reserve Bank of India's Real Time Gross Settlement System.   |  |  |
| Business Day Convention   | If any of the date(s), including the Record Date, as defined in the Disclosure Document fall on a Sunday or a public holiday, the next working day shall be considered as the effective date.  |  |  |
|   | However, if any Initial Fixing Date, Final Fixing Date or Observation Date as defined in the Disclosure Document falls on an expiry day, which is thereafter declared as a public holiday/trading holiday, then the day notified by the Exchanges/Regulators as the new expiry day shall be considered as the effective date for the above mentioned dates.  However incase Redemption Date (for payment of Principal and Coupon, if any) falls on Sunday or a public holiday, the previous working day shall be   |  |  |
| Interest on Application Money   | considered as the effective date  This issue does not contemplate any interest on application money till allotment of Debentures.  |  |  |



| Record Date                                | The date, as may be fixed by the Company, which will be 15 days prior to the redemption date on which the determination of the persons entitled to receive coupon/redemption amount in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture Holders or NSDL/CDSL record) shall be made.   |  |  |
|--|---|--|--|
| Transaction Documents                      | <ul> <li>Memorandum and Articles of Association of the Company.</li> <li>Consent Letter from SBICAP Trustee Company Limited for acting a Debenture Trustee for and on behalf of the holder(s) of th Debentures.</li> <li>Debenture Trust deed between Company and SBICAP Trustee Compan Limited dated January 18, 2018.</li> <li>Certified copy of the Board Resolution passed on Jan 22, 2018</li> <li>Certified copy of the Shareholders Resolution passed on Feb 14, 2018</li> <li>Certified copy of the Resolution passed by Debenture Committee on 05-Sep-18</li> <li>Letter from ICRA Limited conveying the credit rating for the Debenture of the Company and the rating rationale pertaining thereto.</li> <li>Consent Letter from Karvy Computershare Private Limited for acting a Registrars to the Issue. MoU entered into between the Company and the Registrar.</li> <li>Tripartite Agreement between the Company, National Securities Depository Limited ("NSDL") and the Registrar for the Issue of Debentures in dematerialised form.</li> <li>Tripartite Agreement between the Company, Central Depositor Services (India) Limited ("CDSL") and the Registrar for the Issue of Debentures in dematerialised form.</li> <li>Valuation Agreement entered with CRISIL and Credit Analysis and Research Limited and amendments thereafter to the respective agreements, as may be applicable</li> <li>License agreement with IISI and amendment thereafter.</li> </ul> |  |  |
| Conditions Precedent to Disbursement       | License agreement with IISL and amendment thereafter.  Nil  |  |  |
| Conditions Subsequent to Disbursement      | Nil   |  |  |
| Events of Default                          | Please refer "Events of Default" under section Definitions and Abbreviations.   |  |  |
| Provisions related to Cross Default Clause | Not Applicable  |  |  |
| Early Redemption Option                    | The Company has an option to redeem the Debentures ("Early Redempt Option"), to be exercised by the Company any time after the Deemed Dof Allotment on occurrence of any one or more than one of the follow events-  "Issuer Tax Change Event" and/or "Change in Law" and/or "Force Majer Event" and/or "Hedging Disruption Event" and/or "Market Suspens Event" and/or "Increased Cost of Hedging" and/or "Reference Incompany and the Company shall not be liable for any failure to perform any of obligations under this Disclosure Document, if the performance prevented, hindered or delayed by any one or more of the even mentioned above, its obligations shall be terminated with immediate effect The decision of the Company about the occurrence of the even mentioned above shall be final and binding in respect of all Debental holders.  Intimation to Investor:  If the Company opts to redeem the debentures on occurrence of the even mentioned above, it shall intimate the investor within reasonable ti   |  |  |



period from the occurrence of any of the events mentioned above that it has exercised the Early Redemption Option.

Early Redemption Option Exercise Date:

The third Business Day from the date of Early Redemption Option intimation to the debenture holder

Redemption Proceeds: In case the Early Redemption Option is exercised by the Company, the Debenture holder shall be paid the fair value of the Debenture calculated as on such Early Redemption Option Exercise Date.

The fair value will be calculated by the [Calculation Agent] based on

- a. For the Principal Repayment: The present value of the Debenture will be calculated by the calculation agent based on the G-Sec yield one day prior to Early Redemption Option Exercise Date plus AA- spread over G-Sec yield, on the basis of a poll undertaken from three reference market-makers selected by the calculation agent at its sole discretion in good faith.
- b. For Coupon Payment: The value of the pay-out will be calculated using the standard 'Black and Scholes' option valuation model with input parameters as determined by the [Calculation Agent].

The decision of the [Calculation Agent] in deciding the Coupon payment based on the 'Black and Scholes' option valuation model, shall be final and binding in respect of all the Debenture holders.

# Roles and Responsibilities of Debenture Trustee

Regulation 15 of SEBI (Debenture Trustees) Regulation 1993, prescribes duties of the Debenture Trustees including following:

- 1. Call for periodical reports from the issuer.
- 2. To take possession of Trust property in accordance with the provisions of the Trust Deed.
- 3. To enforce security in the interest of the debenture holders.
- 4. To ensure on a continuous basis that the property charged to debentures is available and adequate at all times to discharge the interest and principal amount payable to debenture holders.
- 5. To exercise due diligence to ensure compliance by the issuer with the provisions of the Companies Act, the listing agreement of the stock exchange or the trust deed.
- 6. To take appropriate measures for protecting the interest of debenture holders as soon as there is a breach of Trust Deed.
- 7. To ascertain that the debentures have been redeemed or converted in accordance to the provisions of the offer document.
- 8. To inform SEBI immediately of any breach of trust deed or provision and law.
- 9. To appoint a Nominee Director on the Board of Issuer in the event of
- Two consecutive defaults in payment of interest to the debenture holders or
- Default in creation of security for debentures
- · Default in redemption of debentures

As a Debenture Trustee it may have to take steps as he may deem fit -

- 1. To ensure that the assets of the Company issuing debentures are sufficient to discharge the principal amount at all times.
- 2. To satisfy himself that the prospectus does not contain any matter which is inconsistent with the terms of the Debentures.
- 3. To ensure that the Company does not commit any breach of covenants of the Trust Deed or Terms of issue of Debentures.
- 4. To take such reasonable steps to remedy any breach of the covenants of



|                                | the Trust Deed.   |
|--------------------------------|---|
|                                | 5. To take steps to call a meeting of holders of Debentures as and when such meeting is required to be held.  |
| Placement Charges              | Upto 1.00% of Face Value to be collected on behalf of the distributor.  |
| Distribution Fees              | The Issuer will pay the distributor a distribution fee which shall not exceed 0.00 % of the Principal Amount  |
| Valuation Agency Fees          | Fees paid to Valuation Agent by the Issuer shall be in the range of 5 bps p.a. to 15 bps p.a on the face value of the outstanding Debentures  |
| Governing Law and Jurisdiction | The Debentures are governed by and will be construed in accordance with the Indian law. The Company, the Debentures and Company's obligations under the Debentures shall, at all times, be subject to the directions of the RBI and the SEBI. The Debenture holders, by purchasing the Debentures, agree that the Mumbai High Court shall have exclusive jurisdiction with respect to matters relating to the Debentures.   |
| Other Terms                    | Default in Payment:   |
|                                | In case of default in payment of Coupon and/or principal redemption on the Redemption Date, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period.   |
|                                | Delay in Listing:   |
|                                | For applicant other than FPI/FII/sub-accounts of FIIs  In case of delay in listing of the Debentures beyond 20 days from the Deemed Date of Allotment, the Company will pay penal interest @1 % p.a. over the Coupon from the expiry of 30 days from the Deemed Date of Allotment till the listing of such Debentures to the investor.  |
|                                | For investments by FPIs / FII/sub-accounts of FIIs  In case of delay in listing of the Debentures beyond 15 days from the Deemed Date of Allotment, the Company will pay penal interest @1 % p.a. over the Coupon from the expiry of 30 days from the Deemed Date of Allotment till the listing of such Debentures to the investor.   |
|                                | With reference to the Notification bearing no. RBI/2011-12/423 A.P. (DIR Series) Circular No. 89 dated March 1, 2012 issued by Reserve Bank of India, Foreign Exchange Department, Central Office, Mumbai – 400 001 in respect of FII investment in 'to be listed' debt securities, Issuer confirms that the Debentures would be listed within 15 days from the Deemed Date of Allotment. In case the Debentures issued to the FIIs / sub-accounts of FIIs are not listed within 15 days of Deemed Date of Allotment to the FIIs / sub-accounts of FIIs, for any reason, the FIIs/ sub-accounts of FIIs shall immediately dispose of the NCDs either by way of sale to domestic participants/investors until the Debentures are listed or if the FIIs / sub-accounts of FIIs approaches the Issuer, the Issuer shall immediately redeem / buyback the Debentures from the FIIs/sub-accounts of FIIs |
|                                | The interest rates mentioned in above are independent of each other.  |



#### **Illustration of Cash Flows:**

| Company                        | ECAP EQUITIES LIMITED   |  |  |
|--------------------------------|---|--|--|
| Face Value                     | Rs. 100,000/- Per Debenture   |  |  |
| Deemed Date of Allotment       | 05-Sep-18   |  |  |
| Redemption Date                | 07-Oct-19   |  |  |
| Coupon                         | Scenario Coupon   |  |  |
|                                | If Final Fixing Level <= Initial Fixing Level   | Max(0,Min(27%,(-0.9)*Underlying<br>Performance)) |  |
|                                | If Final Fixing Level > Initial Fixing Level Max(0,Min(12%, PR * Underlying Performance)) |  |  |
| Coupon Payment Dates/Frequency | Coupon if any, will be paid on Redemption Date  |  |  |
| Day Count Convention           | Not Applicable  |  |  |

| Cash Flows                   | Date      | No. of days in Coupon<br>Period | Amount (in Rupees)                               |
|------------------------------|-----------|---------------------------------|--|
| Coupon on Redemption, if any | 07-Oct-19 | 397                             | * Coupon linked to Underlying / Reference Index. |
| Face Value                   | 07-Oct-19 | 397                             | Rs. 100,000/- Per Debenture                      |
| Total                        | 07-Oct-19 | 397                             | Rs. 100,000 *(1+Coupon) /- Per<br>Debenture      |

<sup>\*</sup> Coupon on the Debentures, if any shall be payable on the Redemption Date

Company reserves the right to change the issue closing date and in such an event, the Deemed date of allotment may also be revised by the Company at its sole and absolute discretion. In the event of any change in the above issue dates, the investors shall be intimated of the revised schedule by the Company.



### 23.A) SCENARIO ANALYSIS FOR H9I801A

The following table shows the value of the Debenture at maturity under different market conditions:

Scenario I

### Final Fixing Level is less than Initial Fixing Level

| Initial Level | Final Level | <b>Underlying Performance</b> | Coupon | *Annualized Return |
|---------------|-------------|-------------------------------|--------|--------------------|
| 11650         | 0.00        | -100.00%                      | 27.00% | 24.58%             |
| 11650         | 1,165.00    | -90.00%                       | 27.00% | 24.58%             |
| 11650         | 2,330.00    | -80.00%                       | 27.00% | 24.58%             |
| 11650         | 3,495.00    | -70.00%                       | 27.00% | 24.58%             |
| 11650         | 4,660.00    | -60.00%                       | 27.00% | 24.58%             |
| 11650         | 5,825.00    | -50.00%                       | 27.00% | 24.58%             |
| 11650         | 6,990.00    | -40.00%                       | 27.00% | 24.58%             |
| 11650         | 8,155.00    | -30.00%                       | 27.00% | 24.58%             |
| 11650         | 9,320.00    | -20.00%                       | 18.00% | 16.44%             |
| 11650         | 10,485.00   | -10.00%                       | 9.00%  | 8.25%              |
| 11650         | 10,601.50   | -9.00%                        | 8.10%  | 7.42%              |
| 11650         | 10,718.00   | -8.00%                        | 7.20%  | 6.60%              |
| 11650         | 10,834.50   | -7.00%                        | 6.30%  | 5.78%              |
| 11650         | 10,951.00   | -6.00%                        | 5.40%  | 4.95%              |
| 11650         | 11,067.50   | -5.00%                        | 4.50%  | 4.13%              |
| 11650         | 11,184.00   | -4.00%                        | 3.60%  | 3.31%              |
| 11650         | 11,300.50   | -3.00%                        | 2.70%  | 2.48%              |
| 11650         | 11,417.00   | -2.00%                        | 1.80%  | 1.65%              |
| 11650         | 11,533.50   | -1.00%                        | 0.90%  | 0.83%              |

<sup>\*</sup>Annualized Return is calculated at Effective Issue Price

#### Scenario II

### Final Fixing Level is equal to Initial Fixing Level

| Initial Level | Final Level | <b>Underlying Performance</b> | Coupon | *Annualized Return |
|---------------|-------------|-------------------------------|--------|--------------------|
| 11650         | 11,650.00   | 0.00%                         | 0.00%  | 0.00%              |

<sup>\*</sup>Annualized Return is calculated at Effective Issue Price

### Scenario III

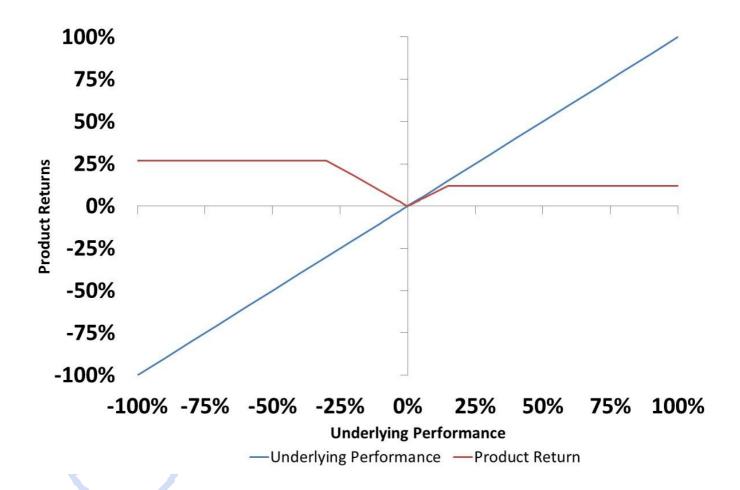
### Final Fixing Level is greater than Initial Fixing Level

| Initial Level | Final Level | <b>Underlying Performance</b> | Coupon | *Annualized Return |
|---------------|-------------|-------------------------------|--------|--------------------|
| 11650         | 11,766.50   | 1.00%                         | 0.80%  | 0.74%              |
| 11650         | 11,883.00   | 2.00%                         | 1.60%  | 1.47%              |
| 11650         | 11,999.50   | 3.00%                         | 2.40%  | 2.20%              |
| 11650         | 12,116.00   | 4.00%                         | 3.20%  | 2.94%              |
| 11650         | 12,232.50   | 5.00%                         | 4.00%  | 3.67%              |
| 11650         | 12,349.00   | 6.00%                         | 4.80%  | 4.40%              |
| 11650         | 13,396.34   | 14.99%                        | 11.99% | 10.97%             |
| 11650         | 13,397.50   | 15.00%                        | 12.00% | 10.98%             |
| 11650         | 15,145.00   | 30.00%                        | 12.00% | 10.98%             |
| 11650         | 16,310.00   | 40.00%                        | 12.00% | 10.98%             |



| 11650 | 17,475.00 | 50.00%  | 12.00% | 10.98% |
|-------|-----------|---------|--------|--------|
| 11650 | 18,640.00 | 60.00%  | 12.00% | 10.98% |
| 11650 | 19,805.00 | 70.00%  | 12.00% | 10.98% |
| 11650 | 20,970.00 | 80.00%  | 12.00% | 10.98% |
| 11650 | 22,135.00 | 90.00%  | 12.00% | 10.98% |
| 11650 | 23,300.00 | 100.00% | 12.00% | 10.98% |

<sup>\*</sup>Annualized Return is calculated at Effective Issue Price



This scenario analysis is provided for illustrative purposes only and does not represent actual termination or unwind prices, nor does it present all possible outcomes or describe all factors that may affect the value of your investment.



#### 24) DECLARATION

It is hereby declared that this Disclosure Document contains full disclosure in accordance with Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014, Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 06, 2008 and as amended from time to time (including Securities Exchange Board Of India (Issue And Listing Of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012), and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015, SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011. The Issuer also confirms that this Disclosure Document does not omit disclosure of any material fact which may make the statements made therein, in the light of the circumstances under which they are made, misleading. The Disclosure Document also does not contain any false or misleading statement. The Issuer accepts no responsibility for the statements made otherwise than in this Disclosure Document or in any other material issued by or at the instance of the Issuer and any one placing reliance on any other source of information would be doing so at his own risk.

Further, the Directors declare that:

- a) the company has complied with the provisions of the Act and the rules made thereunder;
- b) the compliance with the Act and the rules does not imply that payment of dividend or interest or repayment of debentures, if applicable, is guaranteed by the Central Government;
- c) the monies received under the offer shall be used only for the purposes and objects indicated in the Offer letter;

I am authorized by the Debenture Committee constituted by the Board of Directors of the Company vide resolution number 8 dated February 08, 2017 to sign this Disclosure Document and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with. Whatever is stated in this Disclosure Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of this form has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this form.

For ECAP EQUITIES LIMITED

Signature valid

Digitally signed by T.K. Ramaswam

Name: T.K. Ramaswamy Designation: Director

Place: Mumbai Date: 05 Sep 2018

This is a digitally signed document and it is recommended to validate the signature before taking print out of the document.

Product Code: H9I801



# PART B (To be filled by the Applicant)

| (i)   | Name                                  |              |
|-------|---------------------------------------|--------------|
|       |                                       |              |
| (ii)  | Father's Name                         |              |
|       |                                       |              |
| (iii) | Complete Address including Flat/House |              |
|       | Number, Street, Locality, Pin Code    |              |
|       |                                       |              |
|       |                                       |              |
| (iv)  | Phone Number, if any                  | 1. C. U      |
| (,,)  | EmpilID if any                        |              |
| (v)   | Email ID, if any                      | 0.1548       |
| (vi)  | PAN Number                            | 0,000        |
| (vii) | Bank Account Details                  | 05           |
|       |                                       | - 1 1 1/1/6" |
|       |                                       | 1,97         |
|       |                                       | 2 x 2 x 3    |

| Signature                     | 196,00                              |
|-------------------------------|-------------------------------------|
|                               |                                     |
| Initial of officer of the Com | <br>npany designated to keep record |

|               |  | DETAILS OF                               | NON CONVERTIBLE D                     | EBENTURES AS ON JU    | UNE 30, 2018                |                               |                       |
|---------------|--|--|---------------------------------------|-----------------------|-----------------------------|-------------------------------|-----------------------|
| ISIN NO       | Tenor / Period<br>of maturity<br>(in days) | Coupon                                   | Amounts<br>outstanding<br>(In Rupees) | Dates of<br>Allotment | Redemption<br>Date/Schedule | Rating                        | Secured/<br>Unsecured |
| INE572007018* | 1124                                       | Market Linked<br>Debentures              | 99500000                              | 06-Mar-17             | 03-Apr-20                   | -                             | SECURED               |
| INE572007034  | 1217                                       | Market Linked<br>Debentures              | 12500000                              | 09-Mar-17             | 08-Jul-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007042  | 1217                                       | Market Linked<br>Debentures              | 36000000                              | 15-Mar-17             | 14-Jul-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007059  | 822  | Market Linked<br>Debentures              | 12500000                              | 20-Mar-17             | 20-Jun-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007067  | 1279                                       | Market Linked<br>Debentures              | 1500000                               | 22-Mar-17             | 21-Sep-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007075* | 1126                                       | Market Linked Debentures                 | 86200000                              | 24-Mar-17             | 23-Apr-20                   | -                             | SECURED               |
| INE572007091  | 1217                                       | Market Linked Debentures                 | 3000000                               | 30-Mar-17             | 29-Jul-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007109  | 1461                                       | Market Linked Debentures                 | 10000000                              | 30-Mar-17             | 30-Mar-21                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007125  | 1217                                       | Market Linked Debentures                 | 14000000                              | 30-Mar-17             | 29-Jul-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007133  | 1217                                       | Market Linked Debentures                 | 10000000                              | 30-Mar-17             | 29-Jul-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007141  | 821  | Market Linked Debentures                 | 10000000                              | 05-Apr-17             | 05-Jul-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007158  | 456  | Market Linked Debentures                 | 19600000                              | 06-Apr-17             | 06-Jul-18                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007166* | 1124                                       | Market Linked Debentures                 | 17500000                              | 10-Apr-17             | 08-May-20                   | -                             | SECURED               |
| INE572007174  | 1217                                       | Market Linked Debentures                 | 1500000                               | 19-Apr-17             | 18-Aug-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007182  | 1278                                       | Market Linked Debentures                 | 4000000                               | 21-Apr-17             | 20-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007190  | 821  | Market Linked Debentures                 | 250000000                             | 25-Apr-17             | 25-Jul-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007208  | 821  | Market Linked Debentures                 | 13000000                              | 26-Apr-17             | 26-Jul-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007216  | 823  | Market Linked Debentures                 | 10000000                              | 27-Apr-17             | 29-Jul-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007224  | 1217                                       | Market Linked Debentures                 | 35000000                              | 27-Apr-17             | 26-Aug-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007232  | 823  | Market Linked Debentures                 | 15000000                              | 28-Apr-17             | 30-Jul-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007240  | 458  | Market Linked Debentures                 | 20000000                              | 28-Apr-17             | 30-Jul-18                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007257  | 821  | Market Linked Debentures                 | 150000000                             | 02-May-17             | 01-Aug-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007265  | 821  | Market Linked Debentures Market Linked   | 100000000                             | 03-May-17             | 02-Aug-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007273  | 1217                                       | Market Linked Debentures Market Linked   | 18500000                              | 04-May-17             | 02-Sep-20                   | PP-MLD<br>[ICRA] AA<br>PP-MLD | SECURED               |
| INE572007281  | 1825                                       | Debentures  Market Linked                | 15000000                              | 05-May-17             | 04-May-22                   | [ICRA] AA                     | SECURED               |
| INE572007299  | 1217                                       | Debentures  Market Linked  Market Linked | 12500000                              | 05-May-17             | 03-Sep-20                   | PP-MLD<br>[ICRA] AA<br>PP-MLD | SECURED               |
| INE572007307  | 822  | Debentures  Market Linked                | 50000000                              | 05-May-17             | 05-Aug-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007315  | 822  | Debentures  Market Linked                | 200000000                             | 05-May-17             | 05-Aug-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007323  | 456  | Debentures  Market Linked                | 20000000                              | 09-May-17             | 08-Aug-18                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007331  | 456  | Debentures  Market Linked                | 50000000                              | 18-May-17             | 17-Aug-18                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007349  | 1278                                       | Debentures  Market Linked                | 20000000                              | 19-May-17             | 17-Nov-20                   | [ICRA] AA<br>PP-MLD           | SECURED               |
| INE572007356  | 822  | Debentures                               | 20000000                              | 19-May-17             | 19-Aug-19                   | [ICRA] AA                     | SECURED               |

| ISIN NO      | Tenor / Period<br>of maturity<br>(in days) | Coupon                      | Amounts<br>outstanding<br>(In Rupees) | Dates of<br>Allotment | Redemption<br>Date/Schedule | Rating              | Secured/<br>Unsecured |
|--------------|--|-----------------------------|---------------------------------------|-----------------------|-----------------------------|---------------------|-----------------------|
| INE572007364 | 458  | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 23-Aug-18                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007372 | 854  | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 23-Sep-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007380 | 1127                                       | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 22-Jun-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007398 | 1309                                       | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 21-Dec-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007406 | 1827                                       | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 23-May-22                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007414 | 457  | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 22-Aug-18                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007422 | 854  | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 23-Sep-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007430 | 1127                                       | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 22-Jun-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007448 | 1309                                       | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 21-Dec-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007455 | 1827                                       | Market Linked<br>Debentures | 1000000                               | 22-May-17             | 23-May-22                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007463 | 822  | Market Linked<br>Debentures | 10000000                              | 23-May-17             | 23-Aug-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007471 | 548  | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 22-Nov-18                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007489 | 639  | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 21-Feb-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007497 | 913  | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 22-Nov-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007505 | 1217                                       | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 21-Sep-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007513 | 1462                                       | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 24-May-21                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007521 | 1886                                       | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 22-Jul-22                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007539 | 548  | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 22-Nov-18                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007547 | 913  | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 22-Nov-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007554 | 1217                                       | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 21-Sep-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007562 | 1462                                       | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 24-May-21                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007570 | 1886                                       | Market Linked<br>Debentures | 1000000                               | 23-May-17             | 22-Jul-22                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007588 | 914  | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 25-Nov-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007596 | 914  | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 25-Nov-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007604 | 852  | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 24-Sep-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007612 | 852  | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 24-Sep-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007620 | 852  | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 24-Sep-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007638 | 852  | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 24-Sep-19                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007646 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007653 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007661 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007679 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA | SECURED               |
| INE572007687 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA | SECURED               |

| ISIN NO      | Tenor / Period<br>of maturity<br>(in days) | Coupon                      | Amounts<br>outstanding<br>(In Rupees) | Dates of<br>Allotment | Redemption<br>Date/Schedule | Rating                        | Secured/<br>Unsecured |
|--------------|--|-----------------------------|---------------------------------------|-----------------------|-----------------------------|-------------------------------|-----------------------|
| INE572007695 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007703 | 1338                                       | Market Linked Debentures    | 1000000                               | 25-May-17             | 22-Jan-21                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007711 | 1338                                       | Market Linked Debentures    | 1000000                               | 25-May-17             | 22-Jan-21                   | PP-MLD<br>[ICRA] AA<br>PP-MLD | SECURED               |
| INE572007729 | 1338                                       | Market Linked Debentures    | 1000000                               | 25-May-17             | 22-Jan-21                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007737 | 1338                                       | Market Linked Debentures    | 1000000                               | 25-May-17             | 22-Jan-21                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007745 | 852  | Market Linked Debentures    | 1000000                               | 25-May-17             | 24-Sep-19                   | [ICRA] AA                     | SECURED               |
| INE572007752 | 852  | Market Linked Debentures    | 1000000                               | 25-May-17             | 24-Sep-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007760 | 852  | Market Linked Debentures    | 1000000                               | 25-May-17             | 24-Sep-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007778 | 852  | Market Linked Debentures    | 1000000                               | 25-May-17             | 24-Sep-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007786 | 914  | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 25-Nov-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007794 | 914  | Market Linked Debentures    | 1000000                               | 25-May-17             | 25-Nov-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007802 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007810 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007828 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 25-May-17             | 23-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007836 | 822  | Market Linked<br>Debentures | 20000000                              | 26-May-17             | 26-Aug-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007844 | 913  | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-Nov-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007851 | 913  | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-Nov-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007869 | 1340                                       | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-Jan-21                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007877 | 1340                                       | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-Jan-21                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007885 | 1340                                       | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-Jan-21                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007893 | 1340                                       | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-Jan-21                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007901 | 1825                                       | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-May-22                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007919 | 1825                                       | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-May-22                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007927 | 852  | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-Sep-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007935 | 852  | Market Linked<br>Debentures | 1000000                               | 26-May-17             | 25-Sep-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007943 | 855  | Market Linked Debentures    | 1000000                               | 29-May-17             | 01-Oct-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007950 | 855  | Market Linked<br>Debentures | 1000000                               | 29-May-17             | 01-Oct-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007968 | 669  | Market Linked Debentures    | 1000000                               | 29-May-17             | 29-Mar-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007976 | 669  | Market Linked Debentures    | 1000000                               | 29-May-17             | 29-Mar-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007984 | 854  | Market Linked Debentures    | 1000000                               | 29-May-17             | 30-Sep-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007992 | 854  | Market Linked<br>Debentures | 1000000                               | 29-May-17             | 30-Sep-19                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007AA8 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 29-May-17             | 27-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007AB6 | 1247                                       | Market Linked<br>Debentures | 1000000                               | 29-May-17             | 27-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |

| ISIN NO       | Tenor / Period<br>of maturity<br>(in days) | Coupon                                 | Amounts<br>outstanding<br>(In Rupees) | Dates of<br>Allotment | Redemption<br>Date/Schedule | Rating                        | Secured/<br>Unsecured |
|---------------|--|--|---------------------------------------|-----------------------|-----------------------------|-------------------------------|-----------------------|
| INE572007AC4  | 1247                                       | Market Linked<br>Debentures            | 1000000                               | 29-May-17             | 27-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007AD2  | 1247                                       | Market Linked Debentures               | 1000000                               | 29-May-17             | 27-Oct-20                   | PP-MLD<br>[ICRA] AA           | SECURED               |
| INE572007AE0  | 822  | Market Linked Debentures Market Linked | 22500000                              | 30-May-17             | 30-Aug-19                   | PP-MLD<br>[ICRA] AA<br>PP-MLD | SECURED               |
| INE572007AF7  | 821  | Debentures                             | 100000000                             | 31-May-17             | 30-Aug-19                   | [ICRA] AA                     | UNSECURED             |
| INE572007AG5  | 1278                                       | Market Linked Debentures Market Linked | 3000000                               | 01-Jun-17             | 30-Nov-20                   | PP-MLD<br>[ICRA] AA<br>PP-MLD | SECURED               |
| INE572007AH3  | 822  | Debentures  Market Linked              | 43000000                              | 06-Jun-17             | 06-Sep-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AI1  | 1217                                       | Debentures  Market Linked              | 10000000                              | 07-Jun-17             | 06-Oct-20                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AJ9  | 823  | Debentures  Market Linked              | 130000000                             | 08-Jun-17             | 09-Sep-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AK7  | 456  | Debentures  Market Linked              | 25000000                              | 13-Jun-17             | 12-Sep-18                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AL5  | 821  | Debentures  Market Linked              | 250000000                             | 20-Jun-17             | 19-Sep-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AM3  | 1279                                       | Debentures  Market Linked              | 30000000                              | 28-Jun-17             | 28-Dec-20                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AN1  | 456  | Debentures  Market Linked              | 50000000                              | 29-Jun-17             | 28-Sep-18                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AQ4  | 822  | Debentures  Market Linked              | 144000000                             | 30-Jun-17             | 30-Sep-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007A09  | 829  | Debentures  Market Linked              | 100000000                             | 30-Jun-17             | 07-Oct-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AR2  | 822  | Debentures Market Linked               | 20000000                              | 30-Jun-17             | 30-Sep-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AP6  | 831  | Debentures  Market Linked              | 50000000                              | 30-Jun-17             | 09-Oct-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AS0  | 822  | Debentures Market Linked               | 15000000                              | 30-Jun-17             | 30-Sep-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AT8  | 822  | Debentures Market Linked               | 40000000                              | 18-Jul-17             | 18-Oct-19                   | [ICRA] AA<br>PP-MLD           | SECURED               |
| INE572007AU6  | 822  | Debentures  Market Linked              | 30000000                              | 28-Jul-17             | 28-Oct-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AV4  | 821  | Debentures  Market Linked              | 45000000                              | 31-Jul-17             | 30-Oct-19                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AN1  | 402  | Debentures  Market Linked              | 199500000                             | 22-Aug-17             | 28-Sep-18                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AW2  | 1218                                       | Debentures  Market Linked              | 50000000                              | 23-Aug-17             | 23-Dec-20                   | [ICRA] AA                     | SECURED               |
| INE572007AX0* | 1278                                       | Debentures Market Linked               | 20000000                              | 24-Aug-17             | 22-Feb-21                   | -<br>BWR PP-MLD               | SECURED               |
| INE572007AR2  | 763  | Debentures Market Linked               | 250000000                             | 28-Aug-17             | 30-Sep-19                   | AA+ PP-MLD                    | SECURED               |
| INE572007AN1  | 395  | Debentures Market Linked               | 329600000                             | 29-Aug-17             | 28-Sep-18                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AN1  | 392  | Debentures Market Linked               | 86500000                              | 01-Sep-17             | 28-Sep-18                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AF7  | 725  | Debentures  Market Linked              | 127800000                             | 04-Sep-17             | 30-Aug-19                   | [ICRA] AA PP-MLD              | UNSECURED             |
| INE572007349  | 1169                                       | Debentures  Market Linked              | 30000000                              | 05-Sep-17             | 17-Nov-20                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007AR2  | 754  | Debentures  Market Linked              | 174000000                             | 06-Sep-17             | 30-Sep-19                   | [ICRA] AA                     | SECURED               |
| INE572007AY8  | 396  | Debentures  Market Linked              | 490000000                             | 07-Sep-17             | 08-Oct-18                   | ICRA AA<br>PP-MLD             | SECURED               |
| INE572007349  | 1166                                       | Debentures                             | 1000000000                            | 08-Sep-17             | 17-Nov-20                   | [ICRA] AA PP-MLD              | SECURED               |
| INE572007349  | 1162                                       | Market Linked Debentures Market Linked | 249500000                             | 12-Sep-17             | 17-Nov-20                   | [ICRA] AA BWR PP-MLD          | SECURED               |
| INE572007AR2  | 746  | Debentures                             | 39400000                              | 14-Sep-17             | 30-Sep-19                   | AA+                           | SECURED               |

| ISIN NO       | Tenor / Period<br>of maturity<br>(in days) | Coupon                                 | Amounts<br>outstanding<br>(In Rupees) | Dates of<br>Allotment  | Redemption<br>Date/Schedule | Rating                           | Secured/<br>Unsecured |
|---------------|--|--|---------------------------------------|------------------------|-----------------------------|----------------------------------|-----------------------|
| INE572007AZ5  | 2198                                       | Market Linked<br>Debentures            | 276800000                             | 19-Sep-17              | 28-Sep-23                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007AZ5  | 2198                                       | Market Linked Debentures Market Linked | 31500000                              | 21-Sep-17              | 28-Sep-23                   | PP-MLD<br>[ICRA] AA<br>PP-MLD    | SECURED               |
| INE572007AR2  | 822  | Debentures  Market Linked              | 120000000                             | 25-Sep-17              | 30-Sep-19                   | [ICRA] AA PP-MLD                 | SECURED               |
| INE572007349  | 1147                                       | Debentures  Market Linked              | 39600000                              | 27-Sep-17              | 17-Nov-20                   | [ICRA] AA PP-MLD                 | SECURED               |
| INE572007AR2  | 822  | Debentures  Market Linked              | 10000000                              | 29-Sep-17              | 30-Sep-19                   | [ICRA] AA PP-MLD                 | SECURED               |
| INE572007349  | 1278                                       | Debentures  Market Linked              | 90000000                              | 03-Oct-17              | 17-Nov-20                   | [ICRA] AA PP-MLD                 | SECURED               |
| INE572007349  | 1278                                       | Debentures Market Linked               | 50000000                              | 06-Oct-17              | 17-Nov-20                   | [ICRA] AA<br>PP-MLD              | SECURED               |
| INE572007349  | 1278                                       | Debentures Market Linked               | 50000000                              | 12-Oct-17              | 17-Nov-20                   | [ICRA] AA<br>PP-MLD              | SECURED               |
| INE572007BA6  | 516  | Debentures<br>Market Linked            | 40000000                              | 12-Oct-17              | 12-Mar-19                   | [ICRA] AA<br>PP-MLD              | SECURED               |
| INE572007BB4  | 883  | Debentures<br>Market Linked            | 40000000                              | 23-Oct-17              | 24-Mar-20                   | [ICRA] AA<br>PP-MLD              | SECURED               |
| INE572007349  | 1278                                       | Debentures<br>Market Linked            | 20000000                              | 26-Oct-17              | 17-Nov-20                   | [ICRA] AA<br>PP-MLD              | SECURED               |
| INE572007349  | 1278                                       | Debentures<br>Market Linked            | 70000000                              | 31-Oct-17              | 17-Nov-20                   | [ICRA] AA<br>PP-MLD              | SECURED               |
| INE572O07BC2  | 511  | Debentures<br>Market Linked            | 250000000                             | 03-Nov-17              | 29-Mar-19                   | [ICRA] AA<br>PP-MLD              | SECURED               |
| INE572O07BB4  | 883  | Debentures<br>Market Linked            | 310000000                             | 03-Nov-17              | 24-Mar-20                   | [ICRA] AA                        | SECURED               |
| INE572007BD0* | 1278                                       | Debentures<br>Market Linked            | 25000000                              | 06-Nov-17              | 07-May-21                   | BWR PP-MLD                       | SECURED               |
| INE572007BE8  | 1459                                       | Debentures Market Linked               | 50000000                              | 07-Nov-17              | 05-Nov-21                   | AA+<br>BWR PP-MLD                | SECURED               |
| INE572007BF5  | 1461                                       | Debentures  Market Linked              | 50000000                              | 08-Nov-17              | 08-Nov-21                   | PP-MLD                           | SECURED               |
| INE572007349  | 1278                                       | Debentures Market Linked               | 55000000                              | 09-Nov-17              | 17-Nov-20                   | [ICRA] AA<br>PP-MLD              | SECURED               |
| INE572007BB4  | 883  | Debentures Market Linked               | 15000000                              | 10-Nov-17              | 24-Mar-20                   | [ICRA] AA                        | SECURED               |
| INE572007BG3  | 1279                                       | Debentures Market Linked               | 30000000<br>40000000                  | 15-Nov-17              | 17-May-21                   | [ICRA] AA<br>PP-MLD<br>[ICRA] AA | SECURED SECURED       |
| INE572007349  | 883  | Debentures  Market Linked  Debentures  | 10000000                              | 16-Nov-17<br>17-Nov-17 | 17-Nov-20<br>24-Mar-20      | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007884  | 1278                                       | Market Linked Debentures               | 120200000                             | 23-Nov-17              | 17-Nov-20                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007AR2  | 822  | Market Linked Debentures               | 53400000                              | 23-Nov-17              | 30-Sep-19                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007BA6  | 516  | Market Linked<br>Debentures            | 36300000                              | 23-Nov-17              | 12-Mar-19                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007BH1* | 1278                                       | Market Linked<br>Debentures            | 35000000                              | 24-Nov-17              | 25-May-21                   | -                                | SECURED               |
| INE572007BC2  | 511  | Market Linked<br>Debentures            | 34900000                              | 28-Nov-17              | 29-Mar-19                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007BI9  | 1280                                       | Market Linked<br>Debentures            | 150000000                             | 28-Nov-17              | 31-May-21                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007349  | 1278                                       | Market Linked<br>Debentures            | 28700000                              | 04-Dec-17              | 17-Nov-20                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007BJ7  | 700  | Market Linked<br>Debentures            | 30000000                              | 05-Dec-17              | 05-Nov-19                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007BK5  | 1461                                       | Market Linked<br>Debentures            | 50000000                              | 06-Dec-17              | 06-Dec-21                   | BWR PP-MLD<br>AA+                | SECURED               |
| INE572007349  | 1278                                       | Market Linked<br>Debentures            | 15000000                              | 07-Dec-17              | 17-Nov-20                   | PP-MLD<br>[ICRA] AA              | SECURED               |
| INE572007BB4  | 883  | Market Linked<br>Debentures            | 300000000                             | 08-Dec-17              | 24-Mar-20                   | PP-MLD<br>[ICRA] AA              | SECURED               |

| ISIN NO      | Tenor / Period<br>of maturity<br>(in days) | Coupon                                 | Amounts<br>outstanding<br>(In Rupees) | Dates of<br>Allotment | Redemption<br>Date/Schedule | Rating                            | Secured/<br>Unsecured |
|--------------|--|--|---------------------------------------|-----------------------|-----------------------------|-----------------------------------|-----------------------|
| INE572007BB4 | 883  | Market Linked<br>Debentures            | 220000000                             | 12-Dec-17             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA               | SECURED               |
| INE572007BC2 | 511  | Market Linked Debentures               | 98900000                              | 20-Dec-17             | 29-Mar-19                   | PP-MLD<br>[ICRA] AA               | SECURED               |
| INE572007BC2 | 511  | Market Linked Debentures               | 39500000                              | 21-Dec-17             | 29-Mar-19                   | PP-MLD<br>[ICRA] AA<br>PP-MLD     | SECURED               |
| INE572007349 | 1278                                       | Market Linked Debentures               | 9400000                               | 27-Dec-17             | 17-Nov-20                   | [ICRA] AA                         | SECURED               |
| INE572007BL3 | 731  | Market Linked Debentures               | 155000000                             | 29-Dec-17             | 30-Dec-19                   | PP-MLD<br>[ICRA] AA               | SECURED               |
| INE572007BI9 | 1280                                       | Market Linked Debentures               | 80300000                              | 29-Dec-17             | 31-May-21                   | PP-MLD<br>[ICRA] AA               | SECURED               |
| INE572007BM1 | 1462                                       | Market Linked Debentures               | 50000000                              | 02-Jan-18             | 03-Jan-22                   | BWR PP-MLD<br>AA+                 | SECURED               |
| INE572007BN9 | 395  | Market Linked Debentures Market Linked | 250000000                             | 08-Jan-18             | 07-Feb-19                   | BWR PP-MLD<br>AA+<br>BWR PP-MLD   | SECURED               |
| INE572007B07 | 396  | Debentures                             | 250000000                             | 08-Jan-18             | 08-Feb-19                   | AA+ BWR PP-MLD                    | SECURED               |
| INE572007BP4 | 399  | Market Linked Debentures               | 250000000                             | 08-Jan-18             | 11-Feb-19                   | AA+                               | SECURED               |
| INE572007BB4 | 883  | Market Linked Debentures               | 30000000                              | 10-Jan-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA<br>PP-MLD     | SECURED               |
| INE572007BC2 | 511  | Market Linked Debentures               | 29600000                              | 12-Jan-18             | 29-Mar-19                   | [ICRA] AA                         | SECURED               |
| INE572007BI9 | 1280                                       | Market Linked Debentures               | 48500000                              | 22-Jan-18             | 31-May-21                   | PP-MLD<br>[ICRA] AA               | SECURED               |
| INE572007BB4 | 883  | Market Linked Debentures Market Linked | 30000000                              | 30-Jan-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA<br>BWR PP-MLD | SECURED               |
| INE572007BQ2 | 397  | Debentures                             | 250000000                             | 31-Jan-18             | 04-Mar-19                   | AA+                               | SECURED               |
| INE572007BR0 | 398  | Market Linked Debentures               | 250000000                             | 31-Jan-18             | 05-Mar-19                   | BWR PP-MLD<br>AA+                 | SECURED               |
| INE572007BS8 | 399  | Market Linked Debentures               | 250000000                             | 31-Jan-18             | 06-Mar-19                   | BWR PP-MLD<br>AA+                 | SECURED               |
| INE572007BT6 | 400  | Market Linked Debentures               | 250000000                             | 31-Jan-18             | 07-Mar-19                   | BWR PP-MLD<br>AA+<br>BWR PP-MLD   | SECURED               |
| INE572007BU4 | 1461                                       | Market Linked Debentures               | 40000000                              | 01-Feb-18             | 01-Feb-22                   | AA+                               | UNSECURED             |
| INE572007BV2 | 397  | Market Linked Debentures               | 250000000                             | 02-Feb-18             | 06-Mar-19                   | BWR PP-MLD<br>AA+<br>BWR PP-MLD   | SECURED               |
| INE572007BW0 | 398  | Market Linked Debentures Market Linked | 250000000                             | 02-Feb-18             | 07-Mar-19                   | AA+ BWR PP-MLD                    | SECURED               |
| INE572007BX8 | 399  | Debentures                             | 250000000                             | 02-Feb-18             | 08-Mar-19                   | AA+ BWR PP-MLD                    | SECURED               |
| INE572007BY6 | 402  | Market Linked Debentures Market Linked | 250000000                             | 02-Feb-18             | 11-Mar-19                   | AA+ BWR PP-MLD                    | SECURED               |
| INE572007BZ3 | 399  | Debentures  Market Linked              | 250000000                             | 05-Feb-18             | 11-Mar-19                   | AA+ BWR PP-MLD                    | SECURED               |
| INE572007CA4 | 400  | Debentures  Market Linked              | 250000000                             | 05-Feb-18             | 12-Mar-19                   | AA+ BWR PP-MLD                    | SECURED               |
| INE572007CB2 | 401  | Debentures                             | 250000000                             | 05-Feb-18             | 13-Mar-19                   | AA+                               | SECURED               |
| INE572007CC0 | 402  | Market Linked Debentures               | 250000000                             | 05-Feb-18             | 14-Mar-19                   | BWR PP-MLD AA+                    | SECURED               |
| INE572007CD8 | 398  | Market Linked Debentures Market Linked | 250000000                             | 06-Feb-18             | 11-Mar-19                   | BWR PP-MLD AA+                    | SECURED               |
| INE572007CE6 | 399  | Market Linked Debentures Market Linked | 250000000                             | 06-Feb-18             | 12-Mar-19                   | BWR PP-MLD AA+                    | SECURED               |
| INE572007CF3 | 398  | Market Linked Debentures               | 250000000                             | 07-Feb-18             | 12-Mar-19                   | BWR PP-MLD<br>AA+                 | SECURED               |
| INE572007CG1 | 399  | Market Linked Debentures               | 250000000                             | 07-Feb-18             | 13-Mar-19                   | BWR PP-MLD<br>AA+                 | SECURED               |
| INE572007BC2 | 511  | Market Linked Debentures               | 29000000                              | 12-Feb-18             | 29-Mar-19                   | PP-MLD<br>[ICRA] AA               | SECURED               |
| INE572007BB4 | 883  | Market Linked<br>Debentures            | 37000000                              | 15-Feb-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA               | SECURED               |

| ISIN NO       | Tenor / Period<br>of maturity<br>(in days) | Coupon                                 | Amounts<br>outstanding<br>(In Rupees) | Dates of<br>Allotment | Redemption<br>Date/Schedule | Rating                      | Secured/<br>Unsecured |
|---------------|--|--|---------------------------------------|-----------------------|-----------------------------|-----------------------------|-----------------------|
| INE572007CH9  | 401  | Market Linked<br>Debentures            | 250000000                             | 21-Feb-18             | 29-Mar-19                   | PP-MLD<br>[ICRA] AA         | UNSECURED             |
| INE572007CI7  | 397  | Market Linked Debentures               | 250000000                             | 21-Feb-18             | 25-Mar-19                   | PP-MLD<br>[ICRA] AA         | UNSECURED             |
| INE572007BI9  | 1280                                       | Market Linked Debentures Market Linked | 30000000                              | 23-Feb-18             | 31-May-21                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007CJ5  | 1461                                       | Debentures                             | 100000000                             | 01-Mar-18             | 01-Mar-22                   | BWR PP-MLD<br>AA+           | UNSECURED             |
| INE572007CK3  | 1462                                       | Market Linked Debentures               | 80000000                              | 06-Mar-18             | 07-Mar-22                   | BWR PP-MLD<br>AA+<br>PP-MLD | UNSECURED             |
| INE572007349  | 1278                                       | Market Linked Debentures               | 150000000                             | 07-Mar-18             | 17-Nov-20                   | [ICRA] AA                   | UNSECURED             |
| INE572007BB4  | 1040                                       | Market Linked Debentures               | 34800000                              | 08-Mar-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BC2  | 511  | Market Linked Debentures               | 48700000                              | 12-Mar-18             | 29-Mar-19                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007CL1  | 1462                                       | Market Linked Debentures               | 20000000                              | 13-Mar-18             | 14-Mar-22                   | BWR PP-MLD<br>AA+           | UNSECURED             |
| INE572007BB4  | 883  | Market Linked Debentures               | 39100000                              | 20-Mar-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007CM9  | 1280                                       | Market Linked Debentures               | 290000000                             | 21-Mar-18             | 21-Sep-21                   | PP-MLD<br>[ICRA] AA         | UNSECURED             |
| INE572007BB4  | 883  | Market Linked<br>Debentures            | 194000000                             | 22-Mar-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BB4  | 883  | Market Linked<br>Debentures            | 180600000                             | 23-Mar-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BB4  | 883  | Market Linked<br>Debentures            | 64900000                              | 26-Mar-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BI9  | 1280                                       | Market Linked<br>Debentures            | 29900000                              | 26-Mar-18             | 31-May-21                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BI9  | 1280                                       | Market Linked<br>Debentures            | 73000000                              | 06-Apr-18             | 31-May-21                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007CM9  | 1280                                       | Market Linked<br>Debentures            | 30000000                              | 10-Apr-18             | 21-Sep-21                   | PP-MLD<br>[ICRA] AA         | UNSECURED             |
| INE572007BB4  | 883  | Market Linked<br>Debentures            | 19400000                              | 11-Apr-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BB4  | 883  | Market Linked<br>Debentures            | 198600000                             | 12-Apr-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BI9  | 1280                                       | Market Linked<br>Debentures            | 80000000                              | 16-Apr-18             | 31-May-21                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BI9  | 1280                                       | Market Linked<br>Debentures            | 47000000                              | 17-Apr-18             | 31-May-21                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BI9  | 1280                                       | Market Linked<br>Debentures            | 50000000                              | 18-Apr-18             | 31-May-21                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007CN7  | 227  | Market Linked<br>Debentures            | 80000000                              | 23-Apr-18             | 06-Dec-18                   | PP-MLD<br>[ICRA] A1+        | SECURED               |
| INE572007CO5  | 260  | Market Linked<br>Debentures            | 80000000                              | 23-Apr-18             | 08-Jan-19                   | PP-MLD<br>[ICRA] A1+        | SECURED               |
| INE572007CP2  | 290  | Market Linked<br>Debentures            | 80000000                              | 23-Apr-18             | 07-Feb-19                   | PP-MLD<br>[ICRA] A1+        | SECURED               |
| INE572007CR8  | 318  | Market Linked<br>Debentures            | 80000000                              | 23-Apr-18             | 07-Mar-19                   | PP-MLD<br>[ICRA] A1+        | SECURED               |
| INE572007CQ0  | 360  | Market Linked<br>Debentures            | 80000000                              | 23-Apr-18             | 18-Apr-19                   | PP-MLD<br>[ICRA] A1+        | SECURED               |
| INE572007BB4  | 883  | Market Linked Debentures               | 31300000                              | 26-Apr-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007CS6* | 455  | Market Linked Debentures               | 30000000                              | 27-Apr-18             | 26-Jul-19                   | -                           | SECURED               |
| INE572007BB4  | 883  | Market Linked Debentures               | 30000000                              | 02-May-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BB4  | 883  | Market Linked<br>Debentures            | 28900000                              | 07-May-18             | 24-Mar-20                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007CT4  | 578  | Market Linked Debentures               | 27500000                              | 14-May-18             | 13-Dec-19                   | PP-MLD<br>[ICRA] AA         | SECURED               |
| INE572007BI9  | 1280                                       | Market Linked<br>Debentures            | 48000000                              | 15-May-18             | 31-May-21                   | PP-MLD<br>[ICRA] AA         | SECURED               |

|               | Tenor / Period |               | Amounts     |             |                          |           |                       |
|---------------|----------------|---------------|-------------|-------------|--------------------------|-----------|-----------------------|
| ISIN NO       | of maturity    | Coupon        | outstanding | Dates of    | Redemption Date/Schedule | Rating    | Secured/<br>Unsecured |
|               | (in days)      |               | (In Rupees) | Allotment   | Date/Schedule            |           | Unsecured             |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572007BI9  | 1280           | Debentures    | 50000000    | 16-May-18   | 31-May-21                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572007CT4  | 578            | Debentures    | 65000000    | 21-May-18   | 13-Dec-19                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572007BB4  | 883            | Debentures    | 24400000    | 23-May-18   | 24-Mar-20                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572007BB4  | 883            | Debentures    | 25000000    | 24-May-18   | 24-Mar-20                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | _         |                       |
| INE572007CU2* | 1280           | Debentures    | 65000000    | 25-May-18   | 25-Nov-21                | _         | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572O07BB4  | 883            | Debentures    | 20000000    | 31-May-18   | 24-Mar-20                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572O07BI9  | 1280           | Debentures    | 20000000    | 31-May-18   | 31-May-21                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572007CT4  | 578            | Debentures    | 30000000    | 05-Jun-18   | 13-Dec-19                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572O07BI9  | 1280           | Debentures    | 72500000    | 07-Jun-18   | 31-May-21                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572O07BB4  | 883            | Debentures    | 20000000    | 12-Jun-18   | 24-Mar-20                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572007BI9  | 1280           | Debentures    | 46600000    | 13-Jun-18   | 31-May-21                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572007CT4  | 578            | Debentures    | 60000000    | 14-Jun-18   | 13-Dec-19                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572O07BB4  | 883            | Debentures    | 30000000    | 15-Jun-18   | 24-Mar-20                | [ICRA] AA | SECURED               |
|               |                | Market Linked |             |             |                          | PP-MLD    |                       |
| INE572O07BB4  | 883            | Debentures    | 37500000    | 22-Jun-18   | 24-Mar-20                | [ICRA] AA | SECURED               |
|               | 4555           | Market Linked | 252222      | 22.1        | 24.44                    | PP-MLD    | araupro.              |
| INE572007BI9  | 1280           | Debentures    | 35300000    | 22-Jun-18   | 31-May-21                | [ICRA] AA | SECURED               |
|               | 4555           | Market Linked | 44700000    | 20.1        | 24.6                     | PP-MLD    |                       |
| INE572007CM9  | 1280           | Debentures    | 117300000   | 28-Jun-18   | 21-Sep-21                | [ICRA] AA | UNSECURED             |
|               |                | Market Linked | 47500555    | 20.1        | 24.44                    | PP-MLD    | araupro.              |
| INE572007BB4  | 883            | Debentures    | 47600000    | 29-Jun-18   | 24-Mar-20                | [ICRA] AA | SECURED               |
|               | 4555           | Market Linked | 6000000     | 20.1        | 24.44                    | PP-MLD    | araupro.              |
| INE572007BI9  | 1280           | Debentures    | 68200000    | 29-Jun-18   | 31-May-21                | [ICRA] AA | SECURED               |
| Total         |                |               |             | 17450300000 |                          |           |                       |

<sup>\*</sup> Non Principal Protected-Market Linked Redeemable Non-convertible Debentures

### **Balance Sheet**

| (Currency : Indian Rupees)  | Note | As at          | As at          |
|---|------|----------------|----------------|
|   |      | 31 March 2018  | 31 March 2017  |
| EQUITY AND LIABILITIES  |      |                |                |
| Shareholders' funds   |      |                |                |
| Share capital   | 2.1  | 7,400,000      | 38,400,000     |
| Reserves and surplus  | 2.2  | 1,934,963,503  | 2,480,005,539  |
|   |      | 1,942,363,503  | 2,518,405,539  |
| Non-current liabilities   |      |                |                |
| Long-term borrowings  | 2.3  | 11,657,909,781 | 4,537,404,249  |
| Other long term liabilities                                       | 2.4  | 63,150,000     | •              |
| Long-term provisions  | 2.5  | 6,901,000      | 9,578,000      |
|   |      | 11,727,960,781 | 4,546,982,249  |
| Current liabilities   |      |                |                |
| Short-term borrowings   | 2.6  | 18,181,967,280 | 12,158,368,352 |
| Trade payables  |      |                |                |
| Total outstanding dues of micro enterprises and small enterprises | 2.42 | -              | -              |
| Total outstanding dues of creditors other than micro enterprises  |      |                |                |
| and small enterprises   | 2.7  | 89,818,612     | 6,503,532,783  |
| Other current liabilities   | 2.8  | 9,537,367,023  | 358,222,319    |
| Short-term provisions   | 2.9  | 44,513,051     | 26,437,928     |
|   | _    | 27,853,665,966 | 19,046,561,382 |
| TOTAL   | =    | 41,523,990,250 | 26,111,949,170 |
| ASSETS  |      |                |                |
| Non-current assets  |      |                |                |
| Fixed assets  |      |                |                |
| Property plant and equipment                                      | 2.10 | 1,000,696,019  | 18,356,795     |
| Intangible assets   | 2.10 | 54,178,195     | 18,777,216     |
| Capital work-in-progress  |      | •              | 3,973,281      |
| Non-current investments   | 2.11 | 8,685,944,738  | 9,785,258,488  |
| Deferred tax assets (net)   | 2.12 | 30,698,817     | 37,551,367     |
| Long-term loans and advances                                      | 2.13 | 155,062,032    | 222,032,941    |
|   |      | 9,926,579,801  | 10,085,950,088 |
| Current assets  |      |                |                |
| Current investments   | 2.14 | 519,273        | 9,782,402      |
| Stock-in-trade  | 2.15 | 17,989,944,564 | 8,090,088,863  |
| Trade receivables   | 2.16 | 1,098,095,578  | 1,024,839,761  |
| Cash and bank balances  | 2.17 | 670,574,972    | 563,664,414    |
| Short-term loans and advances                                     | 2.18 | 2,245,421,723  | 6,107,528,210  |
| Other current assets  | 2.19 | 9,592,854,339  | 230,095,432    |
|   | _    | 31,597,410,449 | 16,025,999,082 |
| TOTAL   | -    | 41,523,990,250 | 26,111,949,170 |
|   | -    |                |                |

Significant accounting policies and notes to the financial statements.

FO ACCO

As per our report of even date attached.

For NGS & Co. LLP

**Chartered Accountants** 

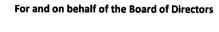
Firm Registration No.: 119850W

R. P. Soni

Partner

Membership No.: 104796

Mumbai 02 May 2018



T.K. Ramaswamy

Director

1 & 2

DIN: 05158707

R. Ganesan

Director DIN: 07446631

Ritesh S. Jain Chief financial officer

Niket Joshi Company Secretary

Mumbai 02 May 2018

### **Statement of Profit and Loss**

(Currency: Indian Rupees)

| (currency : main rapecs)   | Note  | For the year ended | For the year ended |
|--|-------|--------------------|--------------------|
|  |       | 31 March 2018      | 31 March 2017      |
| Revenue from operations  |       |                    |                    |
| Fee and commission income  | 2.20  | 265,470,856        | 249,812,693        |
| Income from treasury operations and investments  | 2.21  | 1,831,693,837      | (199,092,789)      |
| Interest income  | 2.22  | 1,911,323,107      | 2,104,793,716      |
| Other operating revenue  | 2.23  | 219,792,810        | -                  |
| Other income   | 2.24  | 15,787,442         | 2,290              |
| Total revenue  |       | 4,244,068,052      | 2,155,515,910      |
| Expenses   |       |                    |                    |
| Employee benefit expenses  | 2.25  | 361,841,307        | 169,065,867        |
| Finance costs  | 2.26  | 2,550,300,064      | 1,814,709,631      |
| Depreciation and amortisation expenses   | 2.10  | 123,899,190        | 21,697,035         |
| Other expenses   | 2.27  | 621,500,136        | 136,339,629        |
| Total expenses   |       | 3,657,540,697      | 2,141,812,162      |
| Profit before tax  |       | 586,527,355        | 13,703,748         |
| Tax expense:   |       |                    |                    |
| Current tax (Includes earlier years of Rs. 7,514,745 (Previous year Rs. Nil)) MAT credit entitlement (Includes earlier years of Rs. 2,920,868 (Previous year |       | 188,694,745        | 9,750,000          |
| Rs. (15,661,579))  |       | 2,920,868          | (25,411,579)       |
| Deferred tax charge  |       | 46,171,297         | 10,878,586         |
| Profit after tax   |       | 348,740,445        | 18,486,741         |
| Earnings per equity share:   |       |                    |                    |
| Basic and diluted (face value Rs. 10 each)   | 2.30  | 1,408.29           | 77.03              |
| Significant accounting policies and notes to the financial statements.   | 1 & 2 |                    |                    |

As per our report of even date attached.

For NGS & Co. LLP

Chartered Accountants

Firm Registration No.: 119850W

R. P. Soni

Partner

Membership No.: 104796

Mumbai 02 May 2018 For and on behalf of the Board of Directors

T.K. Ramaswaray

Director

DIN: 05158707

R. Ganesan

Director

DIN: 07446631

ricetosu

Ritesh S. Jain

Chief financial officer

Niket Joshi er Company Secretary

Mumbai 02 May 2018

### **Cash Flow Statement**

(Currency: Indian Rupees)

|   |  | For the year ended | For the year ended |
|---|--|--------------------|--------------------|
|   |  | 31 March 2018      | 31 March 2017      |
| Α | Cash flow from operating activities                          |                    |                    |
|   | Profit before taxation                                       | 586,527,355        | 13,703,748         |
|   | Adjustments for  | • •                |                    |
|   | Depreciation and amortisation expenses                       | 123,899,190        | 21,697,035         |
|   | Provision for doubtful debts/bad debts written-off           | 219,101,453        | 31,128,205         |
|   | Provision for gratuity and compensated absences              | (3,207,868)        | 538,327            |
|   | Loss/(Profit) on sale of Investments                         | 20,825,755         | (82,227,745        |
|   | (Profit)/Loss on sale of fixed assets                        | (514,526)          | 19,188             |
|   | Dividend on investment                                       | (25,775)           | (451,521)          |
|   | Share of (profit)/loss from partnership firm                 | (14,474,073)       | 23,617,233         |
|   | Interest income  | (381,458,997)      | (107,872,297)      |
|   | Interest expense   | 2,825,182,975      | 1,649,669,321      |
|   | Operating cash flow before working capital changes           | 3,375,855,489      | 1,549,821,494      |
|   | Adjustments for working capital changes                      |                    |                    |
|   | (Increase)/decrease in stock-in-trade                        | (9,899,855,701)    | 315,495,137        |
|   | Increase in trade receivable                                 | (267,700,275)      | (1,007,738,895     |
|   | Decrease/(increase) in loans and advances                    | 44,702,941         | (12,327,658        |
|   | (Increase)/decrease in other assets                          | (8,081,797,639)    | 13,838,147         |
|   | Increase in margin placed on trading of securities           | (976,485,624)      | (2,229,133         |
|   | (Decrease)/increase in liabilities and provisions            | (5,684,064,371)    | 3,312,089,418      |
|   | Cash (used in) / generated from operations                   | (21,489,345,180)   | 4,168,948,510      |
|   | Income tax paid  | (144,181,607)      | (74,196,023        |
|   | Net cash (used in) / generated from operating activities - A | (21,633,526,787)   | 4,094,752,487      |
| В | Cash flow from investing activities                          |                    |                    |
|   | Purchase of investment                                       | (1,507,263,889)    | (2,909,191,527)    |
|   | Purchase of fixed assets                                     | (7,143,466)        | (14,930,527)       |
|   | Sales of fixed assets  | 3,092,138          | 8,406              |
|   | Sale of investment   | 1,637,020,281      | 1,513,432,038      |
|   | Interest received  | 232,567,831        | 250,027,929        |
|   | Dividend received  | 15,736             | 451,522            |
|   | Intercorporate loan given/proceeds from repayment            | (1,967,000,000)    | 27,108,950         |
|   | Loan given/proceeds from repayment of loan (refer note 2)    | 5,918,401,811      | (5,917,901,811     |
|   | Net cash generated from/(used in) investing activities - B   | 4,309,690,442      | (7,050,995,020)    |



### **Cash Flow Statement**

(Currency: Indian Rupees)

|    |  | For the year ended | For the year ended |
|----|--|--------------------|--------------------|
|    |  | 31 March 2018      | 31 March 2017      |
| С  | Cash flow from financing activities                                      |                    |                    |
|    | Redemption of preference share capital including premium                 | (1,818,000,000)    | -                  |
|    | Proceeds from issue of share capital including premium                   | 1,250,000,000      | -                  |
|    | Non convertible debentures issued (net of discount)                      | 15,320,405,125     | -                  |
|    | Proceeds from unsecured loans (net) (refer note 2)                       | 5,517,275,566      | 4,535,741,169      |
|    | Interim dividend, Preference dividend and dividend distribution tax paid | (364,105,954)      | -                  |
|    | Interest paid  | (2,504,349,604)    | (1,591,907,684)    |
|    | Net cash generated from financing activities - C                         | 17,401,225,133     | 2,943,833,485      |
|    | Net increase/(decrease) in cash and cash equivalents (A+B+C)             | 77,388,789         | (12,409,048)       |
|    | Cash and cash equivalents as at the beginning of the year                | 5,992,632          | 18,401,680         |
|    | Opening cash and cash equivalents of merged entities (refer note 2.39)   | 29,521,770         | -                  |
|    | Cash and cash equivalents as at the end of the year                      | 112,903,190        | 5,992,632          |
| No | tes:   |                    |                    |
| 1  | Cash and cash equivalents include the following:                         |                    |                    |
|    | Cash and cash equivalents (refer note 2.17)                              | 112,903,190        | 5,992,632          |
|    | Cash in hand   | 41,427             | 2,090              |
|    | Balances with banks  | 112,861,763        | 5,990,542          |
|    | Cash and cash equivalents  | 112,903,190        | 5,992,632          |

Net figures have been reported on account of volume of transactions.

As per our report of even date attached.

#### For NGS & Co. LLP

**Chartered Accountants** Firm Registration No. 119850W

R. P. Soni Partner

Membership No.: 104796

ERED ACCO

Mumbai 02 May 2018 For and on behalf of the Board of Directors

T.K. Ramaswamy

Director

DIN: 05158707

R. Ganesan

Director

DIN: 07446631

Ritesh S. Jain

Kiled Ju

Chief financial officer

Niket Joshi

Company Secretary

Mumbai 02 May 2018

### **Balance Sheet**

| (Currency : Indian Rupees)  |        |                        |                        |
|---|--------|------------------------|------------------------|
|   | Note   | As at<br>31 March 2017 | As at<br>31 March 2016 |
| EQUITY AND LIABILITIES  |        | 31 11101011 2017       | 31 (((a) a) 2020       |
| Shareholders' funds   |        |                        |                        |
| Share capital   | 2.1    | 38,400,000             | 38,400,000             |
| Reserves and surplus  | 2.2    | 2,480,005,539          | 2,461,518,798          |
| ·   | _      | 2,518,405,539          | 2,499,918,798          |
| Non-current liabilities   |        |                        |                        |
| Long-term borrowings  | 2.3    | 4,537,404,249          | 1,100,000,000          |
| Long-term provisions  | 2.4    | 9,578,000              | 11,575,000             |
|   |        | 4,546,982,249          | 1,111,575,000          |
| Current liabilities   |        |                        |                        |
| Short-term borrowings   | 2.5    | 12,158,368,352         | 7,622,627,183          |
| Trade payables  |        |                        |                        |
| Total outstanding dues of micro enterprises and small enterprises | 2.39   | -                      | •                      |
| Total outstanding dues of creditors other than micro enterprises  |        |                        |                        |
| and small enterprises   | 2.6    | 6,503,532,783          | 6,352,876,436          |
| Other current liabilities   | 2.7    | 358,222,319            | 543,357,860            |
| Short-term provisions   | 2.8    | 26,437,928             | 56,976,602             |
|   |        | 19,046,561,382         | 14,575,838,081         |
| TOTAL   | -      | 26,111,949,170         | 18,187,331,879         |
| ASSETS  |        |                        |                        |
| Non-current assets  |        |                        |                        |
| Fixed assets  |        |                        |                        |
| Tangible assets   | 2.9    | 18,356,795             | 16,076,540             |
| Intangible assets   | 2.9    | 18,777,216             | 29,590,201             |
| Capital work-in-progress  |        | 3,973,281              | 2,234,652              |
| Non-current investments   | 2.10   | 9,785,258,488          | 8,221,218,703          |
| Deferred tax assets (net)   | 2.11   | 37,551,367             | 48,429,953             |
| Long-term loans and advances                                      | 2.12 _ | 222,032,941            | 121,190,588            |
|   |        | 10,085,950,088         | 8,438,740,637          |
| Current assets  |        |                        |                        |
| Current investments   | 2.13   | 9,782,402              | -                      |
| Stock-in-trade  | 2.14   | 8,090,088,863          | 8,405,584,000          |
| Trade receivables   | 2.15   | 1,024,839,761          | 48,229,071             |
| Cash and bank balances  | 2.16   | 563,664,414            | 695,525,646            |
| Short-term loans and advances                                     | 2.17   | 6,107,528,210          | 215,392,447            |
| Other current assets  | 2.18 _ | 230,095,432            | 383,860,078            |
|   |        | 16,025,999,082         | 9,748,591,242          |
| TOTAL   | -      | 26,111,949,170         | 18,187,331,879         |

Significant accounting policies and notes to the financial statements.

1 & 2

As per our report of even date attached.

For NGS & Co. LLP **Chartered Accountants** 

Firm Registration No.: 119850W

R. P. Soni

Partner

Membership No.; 104796

Mumbai 16 May 2017 For and on behalf of the Board of Directors

T.K. Ramastvamy Director

DIN: **95**158707

Director DIN: 07446631

R. Ganesan

Bhavesh Singh Company Secretary

### **Statement of Profit and Loss**

| (Currency: Indian Rupees)   |       |                                     |                                     |
|---|-------|-------------------------------------|-------------------------------------|
|   | Note  | For the year ended<br>31 March 2017 | For the year ended<br>31 March 2016 |
|   |       | 21 March 2017                       | 31 March 2010                       |
| Revenue from operations   | 2.19  | 249,812,693                         | 167,548,396                         |
| Fee and commission income   | 2.19  | (199,092,789)                       | (930,126,171)                       |
| Income from treasury operations and investments                               | 2.21  | 2,104,793,716                       | 2,968,413,237                       |
| Interest income   | 2.21  | 2,104,753,710                       | 4,033,146,008                       |
| Sale of commodities   | 2.22  | 2,290                               | 12,263,480                          |
| Other income  | 2.22  | 2,290                               | 12,203,400                          |
| Total revenue   |       | 2,155,515,910                       | 6,251,244,950                       |
| Expenses  |       |                                     |                                     |
| Purchases of commodities  |       | •                                   | 3,916,681,950                       |
| Employee benefit expenses   | 2.23  | 169,065,867                         | 297,973,452                         |
| Finance costs   | 2.24  | 1,814,709,631                       | 1,443,577,691                       |
| Depreciation and amortisation expenses  | 2.9   | 21,697,035                          | 10,539,237                          |
| Other expenses  | 2.25  | 136,339,629                         | 121,864,944                         |
| Total expenses  |       | 2,141,812,162                       | 5,790,637,274                       |
| Profit before tax   |       | 13,703,748                          | 460,607,676                         |
| Tax expense:  |       |                                     |                                     |
| Current tax   |       | 9,750,000                           | 67,531,820                          |
| MAT credit entitlement (Includes entitlement for earlier years Rs. 15,661,579 |       |                                     |                                     |
| (Previous year Rs. 30,123,603))   |       | (25,411,579)                        | (76,430,327)                        |
| Deferred tax charge/(benefit)   |       | 10,878,586                          | (29,481,356)                        |
| Profit after tax  |       | 18,486,741                          | 498,987,539                         |
| Earnings per equity share:  |       |                                     |                                     |
| Basic and diluted (face value Rs. 10 each)                                    | 2.28  | 77.03                               | 2,066.48                            |
| busic and direct flace talke has accord                                       |       |                                     | •                                   |
| Significant accounting policies and notes to the financial statements.        | 1 & 2 |                                     |                                     |

As per our report of even date attached.

CHARLED ACC

For NGS & Co. LLP

Chartered Accountants

Firm Registration No.: 119850W

R. P. Soni Partner

Membership No.: 104796

Mumbai 16 May 2017 For and on behalf of the Board of Directors

T.K. Ramaswamy

Director

DIN: 05158707

R. Ganesan

Director

DIN: 07446631

Bhavesh Singh Company Secretary

### **Cash Flow Statement**

| For the year ended   31 March 2016   31 Marc   | (Cur | rency: Indian Rupees)  |   |                    |
|--|------|--|---|--------------------|
| A Cash flow from operating activities  Profit before taxation Adjustments for Depreciation and amortisation expenses Operation and amortisation expenses Provision for doubtful debts/had debts written-off Provision for gratuity and compensated absences Provision for gratuity and gratuit   | ·    |  | •                                       | For the year ended |
| Profit before taxation   13,703,748   460,607,676   Adjustments for   Coperaciation and amortisation expenses   21,697,035   10,539,237   Provision for doubtful debts/bad debts written-off   31,128,005   33,227   8,123,705   Profit on sale of investments   (82,227,745)   (1,304,270)   Dividend on investments   (815,1521)   (1,229,172)   (2,291,172)   (2,291,172)   (2,291,172)   (2,291,172)   (2,291,172)   (2,915,084,759)   Interest income   (107,872,297)   (2,915,084,759)   Interest expense   (1,649,665),211   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381,391)   (1,030,147,381)   (1,030,147,381)   (1,030,147,381,391)   (1,030,147,381)   (1,030,147,381,391)   (1,030,147,381,391)   (1,030,147,381,391)   (1,030,147,381,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,381,391,391)   (1,030,147,391,391,391)   (1,030,147,391,391,391,391)   (1,030,147,391,391,391,391)   (1,030,147,391,391,391,391,391)   (1,030,147,391,391,391,391,391,391,391,391,391,391  | ۸    | Cash flow from operating activities  | 31 March 2017                           | 31 Walti 2010      |
| Adjustments for Depreciation and amortisation expenses Provision for doubtful debts/bad debts written-off Provision for doubtful debts/bad debts written-off Provision for gratuity and compensated absences (\$2,227,745) (1,304,270) (451,521) (1,230,570) (1,304,270) (1,304  | •    | · · · · · · · · · · · · · · · · · · ·  | 13.703.748                              | 460.607.676        |
| Depreciation and amortisation expenses   21,697,055   10,539,237   |      |  | 25,7.05,7.10                            |                    |
| Provision for doubtful debts/bad debts written-off   |      | · · · · · · · · · · · · · · · · · · ·  | 21,697,035                              | 10,539,237         |
| Provision for gratuity and compensated absences   \$18,827   \$1,139,072   \$1,100 |      |  | • •                                     | •                  |
| Porition sale of investments   |      |  | 538,327                                 | 8,123,705          |
| Dividend on investment   |      |  | (82,227,745)                            | (1,304,270)        |
| 19.188   19.188   19.188   19.188   19.188   10.000   10.0000   10.00000   10.000000   10.0000000   10.0000000000  |      |  | (451,521)                               | (2,229,172)        |
| Coss on sale fixed assets   19,188   1(107,872,277)   (2,915,084,759)   1(107,872,277)   (2,915,084,759)   1(107,872,277)   (2,915,084,759)   1(107,872,277)   (2,915,084,759)   1(107,872,279)   (1,075,2798,511)   (1,075,2798,511)   (1,075,2798,511)   Adjustments for working capital changes   315,495,137   166,027,198   (1,076,2896,1137   1,076,798,80   (1,076,2896)   (1,076,28   |      | Share of loss/(profit) from partnership firm   | 23,617,233                              | 11,034,334         |
| Interest expense   1,649,669,321   1,403,014,788   Coparating cash flow before working capital changes   1,549,821,494   (1,025,298,511)   Adjustments for working capital changes   315,495,137   166,027,198   (Increase)/decrease in trade receivable   (1,007,738,895)   117,679,880   (Increase)/decrease in trade receivable   (1,007,738,895)   113,838,147   (5,749,886)   (Increase) in loans and advances   (12,327,658)   (1,326,508)   Decrease/(Increase) in other assets   (13,383,147   (5,749,886)   Increase in inabilities and provisions   (2,229,133)   (3,052,488)   Increase in liabilities and provisions   (4,229,133)   (3,052,488)   Increase in liabilities and provisions   (4,289,488,488)   (4,349,488,488,488)   (4,349,488,488)   (4,349,488,488,488)   (4,349,488,488,488,488)   (4,349,488,488,488,488,488)   (4,349,488,488,488,488,488,488,488,488,488,4   |      | The state of the s | 19,188                                  | -                  |
| Operating cash flow before working capital changes   |      |  | (107,872,297)                           | (2,915,084,759)    |
| Adjustments for working capital changes  Decrease in Stock-in-trade (Increase)/decrease in Italy receivable (Increase) in loans and advances (Increase) in loans and advances (Increase) in loans and advances (Increase) in other assets In assets Increase in margin placed on trading of securities Increase in inaging placed on trading of securities Increase in liabilities and provisions Fixed deposit placed Cash generated from operations (Increase) in other assets Increase in liabilities and provisions Fixed deposit placed Cash generated from operations Increase in liabilities and provisions Fixed deposit placed Cash generated from operations Increase in liabilities and provisions Fixed deposit placed Cash generated from operations Increase in liabilities and provisions Fixed deposit placed Cash generated from operations Increase in liabilities and provisions Fixed deposit placed Cash generated from operations Increase in liabilities and provisions Increase in liabilities and provisions Fixed deposit placed Cash generated from operations Increase in liabilities and provisions Increase and acash equivalents include the following: Increase in liabilities and provisions Increase in liabilities  |      | Interest expense   | 1,649,669,321                           |                    |
| Decrease in Stock-in-trade (Increase) Increase in trade receivable (Increase) (Increase) in Icans and advances (Increase) in other assets (Increase in margin placed on trading of securities (Increase in inabilities and provisions (Increase in inabilities and provisions (Increase in inabilities and provisions (Increase) (Increase) (Increase in Inabilities and provisions (Inabilities and provisions (Increase in Inabilities and provisions (Increase in Inabilities and provisions (Increase in Inabilities and provisions (Inabilities and provisions (Increase in Inabilities and provisions (Inabilities and Inabilities (Inabilities (Inabilities and Inabilities (Inabilities (In   |      | Operating cash flow before working capital changes   | 1,549,821,494                           | (1,025,298,511)    |
| (Increase)/decrease in trade receivable (1,007,738,895) 117,679,880 (Increase) in loans and advances (12,237,658) (1,326,508) (Increase) in other assets 13,838,147 (5,749,866) increase in margin placed on trading of securities (2,229,133) (32,052,458) increase in margin placed on trading of securities (2,229,133) (32,052,458) increase in liabilities and provisions 3,312,089,418 (5,328,4686 Fixed deposit placed (50,000,000) (26) generated from operations (50,000,000) (26) generated from operations (74,196,023) (29,390,474) (74,196,023) (29,390,474) (74,196,023) (29,390,474) (74,196,023) (29,390,474) (74,196,023) (29,390,474) (74,196,023) (29,390,474) (74,196,023) (29,390,474) (74,196,023) (29,390,474) (74,196,023) (29,390,474) (74,196,023) (74,196,02   |      | Adjustments for working capital changes  |   |                    |
| (Increase) in loans and advances  Decrease/(Increase) in other assets Increase in liabilities and provisions Increase in liabilities an   |      | Decrease in Stock-in-trade   |   |                    |
| Decrease/(increase) in other assets   13,838,147   (5,749,886)     Increase in margin placed on trading of securities   (2,223,133)   (32,052,458)     Increase in inabilities and provisions   3,312,089,418   6,432,384,468     Fixed deposit placed   (50,000,000)     Cash generated from operations   (74,196,023)   (29,390,474)     Income tax paid   (74,196,023)   (29,390,474)     Net cash generated from operating activities - A   (2,909,191,527)   (3,543,706,466)     Purchase of investment   (2,909,191,527)   (3,543,706,466)     Purchase of investment   (1,930,527)   (3,557,055)     Sales of fixed assets   (1,930,527)   (3,557,055)     Sales of fixed assets   (1,930,527)   (3,557,055)     Sales of investment   (1,513,432,038   789,181,041     Interest received   (25,007,292   (2,901,906,813     Dividend received   (45,1522   (2,229,174     Intercorporate Loan given/proceeds from repayment   (27,108,950   (2,229,174     Intercorporate Loan given/proceeds from repayment   (5,591,790,811)   (500,000)     Net cash (used in)/ generated from investing activities - B   (7,050,995,020)   (112,553,507     C Cash flow from financing activities - B   (7,050,995,020)   (4,132,657,219)     Interim dividend, Preference dividend and dividend distribution tax paid   (1,591,907,684)   (1,364,538,861)     Net cash generated from/(used in) financing activities - C   (2,943,833,485   (5,680,765,564)     Net (decrease)/increase in cash and cash equivalents (A+B+C)   (12,409,048)   (4,364,538,861)     Net cash and cash equivalents as at the beginning of the year (refer note 1)   (5,992,632   18,401,680   14,340,028   14,340,   |      | (Increase)/decrease in trade receivable  | ·                                       |                    |
| Increase in margin placed on trading of securities   (2,229,133)   (32,052,458)     Increase in margin placed on trading of securities   (3,312,089,418   6,432,384,468     Fixed deposit placed   (50,000,000)     Cash generated from operations   (4,168,948,510   5,601,664,183     Income tax paid   (74,196,023)   (29,390,474)     Net cash generated from operating activities - A   (74,196,023)   (29,390,474)     Net cash generated from operating activities     Purchase of investment   (2,909,191,527)   (3,543,706,466)     Purchase of fixed assets   (14,930,527)   (3,557,055)     Sales of fixed received   (14,930,527)   (3,557,055)     Interest received   (250,027,929   2,901,906,813     Dividend received  |      | (Increase) in loans and advances   | • • • • • •                             | • • • • •          |
| Increase in liabilities and provisions   3,312,089,418   6,432,384,468   Fixed deposit placed   CS0,000,000   Cash generated from operations   4,168,948,510   5,601,664,183   Income tax paid   (74,196,023)   (29,390,474)   Ret cash generated from operating activities - A   4,094,752,487   5,572,273,709   Ret Cash flow from investing activities - A   4,094,752,487   5,572,273,709   Ret Cash flow from investing activities - A   4,094,752,487   5,572,273,709   Ret Cash flow from investing activities - B   (2,909,191,527)   (3,543,706,466)   (2,909,191,527)   (36,557,055,055)   (36,557,055,055,055,055)   (36,557,055,055,055,055,055)   (36,557,055,055,055,055,055,055,055,055,055   |      | •  |   |                    |
| Fixed deposit placed         (50,000,000)           Cash generated from operations income tax paid (74,196,023)         (29,390,474)           Net cash generated from operating activities - A         4,168,948,510         5,572,273,709           B         Cash flow from investing activities         (2,909,191,527)         (3,543,706,466)           Purchase of investment         (2,909,191,527)         (35,543,706,466)           Purchase of fixed assets         (14,930,527)         (36,557,055)           Sales of investment         1,513,432,038         789,181,041           Interest received         250,027,929         2,901,906,813           Dividend received         451,522         2,229,174           Intercorporate Loan given/proceeds from repayment         27,108,950         2-7           Loan given/proceeds from repayment of loan (refer note 2)         (5,917,901,811)         (500,000)           Net cash (used in)/ generated from investing activities - B         (7,050,995,020)         112,553,507           C         Cash flow from financing activities         Repayment of unsecured loans (net) (refer note 2)         4,535,741,169         (4,132,657,219)           Interim dividend, Preference dividend and dividend distribution tax paid interest paid         1,513,938,383         (5,680,765,564)           Net cash generated from/(used in) financing activities - C  |      | Increase in margin placed on trading of securities   | • • • • •                               |                    |
| Cash generated from operations income tax paid income tax paid income tax paid income tax paid (74,196,023) (29,390,474)         5,601,664,183 (29,390,474)           Net cash generated from operating activities - A         4,094,752,487         5,572,273,709           B         Cash flow from investing activities         Use of investment         (2,909,191,527) (3,543,706,466)         (3,543,706,466)           Purchase of investment purchase of fixed assets (14,930,527) (36,557,055)         8,406 (36,570,55)         3,406 (36,570,55)           Sales of investment interest received point of investment interest received (34,522) (2,229,174)         2,901,906,813 (2,901,906,813)         7,901,906,813 (2,901,906,813)           Dividend received intercorporate Loan given/proceeds from repayment purchase (3,917,901,811) (500,000)         2,7108,950 (3,917,901,811) (500,000)         1,513,432,038 (3,918,901) (5,917,901,811) (500,000)           Net cash (used in)/ generated from investing activities - B         (7,050,995,020) (3,953,995,020) (  |      | Increase in liabilities and provisions   | 3,312,089,418                           |                    |
| Income tax paid   (74,196,023)   (29,390,474)   Net cash generated from operating activities - A   4,094,752,487   5,572,273,709   Recash generated from operating activities   S,572,273,709   Recash generated from investing activities   S,572,273,709   Recash generated from generated genera   |      | , ,  |   |                    |
| Net cash generated from operating activities - A         4,094,752,487         5,572,273,709           B         Cash flow from investing activities         (2,909,191,527)         (3,543,706,466)           Purchase of fixed assets         (14,930,527)         (36,557,055)           Sales of fixed assets         8,406         -           Sales of investment         1,513,432,038         789,181,041           Interest received         250,027,929         2,901,906,813           Dividend received         451,522         2,229,174           Intercorporate Loan given/proceeds from repayment         27,108,950         -           Loan given/proceeds from repayment of loan (refer note 2)         (5,917,901,811)         (500,000)           Net cash (used in)/ generated from investing activities - B         (7,050,995,020)         112,553,507           C         Cash flow from financing activities         Repayment of unsecured loans (net) (refer note 2)         4,535,741,169         (4,132,657,219)           Interim dividend, Preference dividend and dividend distribution tax paid interest paid         (1,591,907,684)         (1,364,538,861)           Net cash generated from/(used in) financing activities - C         2,943,833,485         (5,680,765,564)           Net (decrease)/increase in cash and cash equivalents as at the beginning of the year         2,943,833,485         (5,680,765,564   |      |  |   |                    |
| Cash flow from investing activities   Purchase of investment   (2,909,191,527)   (3,543,706,466)   Purchase of fixed assets   (14,930,527)   (36,557,055)   Sales of fixed assets   (14,930,527)   (36,557,055)   Sales of fixed assets   8,406  |      |  |   |                    |
| Purchase of investment         (2,909,191,527)         (3,543,706,466)           Purchase of fixed assets         (14,930,527)         (36,557,055)           Sales of fixed assets         8,406         -           Sale of investment         1,513,432,038         789,181,041           Interest received         250,027,929         2,901,906,813           Dividend received         451,522         2,229,174           Intercorporate Loan given/proceeds from repayment         27,108,950         -           Loan given/proceeds from repayment of loan (refer note 2)         (5,917,901,811)         (500,000)           Net cash (used in)/ generated from Investing activities - B         (7,050,995,020)         112,553,507           C         Cash flow from financing activities         (7,050,995,020)         112,553,507           C         Cash flow from financing activities - B         (7,050,995,020)         112,553,507           C         Cash flow from financing activities - B         (7,050,995,020)         112,553,507           Dinterim dividend, Preference dividend and dividend distribution tax paid interest paid         (1,591,907,684)         (1,364,538,861)           Net cash generated from/(used in) financing activities - C         2,943,833,485         (5,680,765,564)           Net (decrease)/increase in cash and cash equivalents (A+B+C)         (12  |      | Net cash generated from operating activities - A   | 4,094,752,487                           | 5,572,273,709      |
| Purchase of fixed assets Sales of fixed assets Sale of fixed assets Sale of fixed assets Sale of fixed assets Sale of investment Interest received Interest received Dividend received Intercorporate Loan given/proceeds from repayment Loan given/proceeds from repayment floan (refer note 2) Net cash (used in)/ generated from Investing activities - B  C Cash flow from financing activities Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid Interest paid Net cash generated from/(used in) financing activities - C  Net (decrease)/increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  Cash and cash equivalents include the following: Balances with scheduled banks: In current accounts  Sale of fixed assets 1,513,432,038 789,181,041 250,027,929 2,901,906,813 250,027,929 2,901,906,813 250,027,929 2,901,906,813 250,027,929 2,901,906,813 250,027,929 2,901,906,813 27,001,901,901 27,108,950 27,10   | В    | Cash flow from investing activities  |   |                    |
| Sales of fixed assets   8,406   Sale of investment   1,513,432,038   789,181,041   |      | Purchase of investment   | (2,909,191,527)                         |                    |
| Sale of investment       1,513,432,038       789,181,041         Interest received       250,027,929       2,901,906,813         Dividend received       451,522       2,229,174         Intercorporate Loan given/proceeds from repayment       27,108,950       -         Loan given/proceeds from repayment of loan (refer note 2)       (5,917,901,811)       (500,000)         Net cash (used in)/ generated from investing activities - B       (7,050,995,020)       112,553,507         C       Cash flow from financing activities       8       4,535,741,169       (4,132,657,219)         Interim dividend, Preference dividend and dividend distribution tax paid interest paid       1       (183,569,484)       (1,591,907,684)       (1,364,538,861)         Net cash generated from/(used in) financing activities - C       2,943,833,485       (5,680,765,564)         Net (decrease)/increase in cash and cash equivalents (A+B+C)       (12,409,048)       4,061,652         Cash and cash equivalents as at the beginning of the year       18,401,680       14,340,028         Cash and cash equivalents as at the end of the year (refer note 1)       5,992,632       18,401,680         Note:       1       Cash and cash equivalents include the following:       5,992,632       18,401,680  |      | Purchase of fixed assets   | • | (36,557,055)       |
| Interest received Dividend received Dividend received Intercorporate Loan given/proceeds from repayment Loan given/proceeds from repayment of loan (refer note 2)  Net cash (used in)/ generated from investing activities - B  C Cash flow from financing activities Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid Interest paid Interest paid Net cash generated from/(used in) financing activities - C  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  1 Cash and cash equivalents include the following: Balances with scheduled banks: In current accounts  2 5,992,632 18,401,680  |      | Sales of fixed assets  | •                                       | -                  |
| Dividend received  |      | Sale of investment   | * * *                                   |                    |
| Intercorporate Loan given/proceeds from repayment Loan given/proceeds from repayment of loan (refer note 2)  Net cash (used in)/ generated from investing activities - B  C Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid Interest paid  Net cash generated from/(used in) financing activities - C  Net (decrease)/increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  1 Cash and cash equivalents include the following:  Balances with scheduled banks: In current accounts  5,992,632  18,401,680  |      | Interest received  | · · · · · · · · · · · · · · · · · · ·   |                    |
| Loan given/proceeds from repayment of loan (refer note 2)  Net cash (used in)/ generated from investing activities - B  C Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid (1,591,907,684) Interest paid  Net cash generated from/(used in) financing activities - C  Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid (1,591,907,684) Interest paid  Net cash generated from/(used in) financing activities - C  Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid (1,591,907,684) Interest paid  Cash generated from/(used in) financing activities - C  Repayment of unsecured (1,364,538,861)  Repayment of unsecured loans (1,364,538,861)  Interim dividend, Preference 2) Interim dividend, Preference dividend and dividend distribution tax paid Interim dividend, Preference dividend and dividend distribution tax paid Interim dividend, Prefere   |      |  | •                                       | 2,229,174          |
| Net cash (used in)/ generated from investing activities - B  C Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid (1,591,907,684) (1,364,538,861)  Net cash generated from/(used in) financing activities - C  Cash and cash generated from/(used in) financing activities - C  Cash and cash equivalents as at the beginning of the year (2sh and cash equivalents as at the end of the year (refer note 1)  Note:  1 Cash and cash equivalents include the following:  Balances with scheduled banks:  In current accounts  1 (7,050,995,020) 112,553,507 14,169 (4,132,657,219) (4,132,657,219) (1,591,907,684) (1,364,538,861) (1,591,907,684) (1,364,538,861) (1,591,907,684) (1,364,538,861) (1,364,538,861) (1,2,409,048) (1,2,409,048) (1,2,409,048) (1,2,409,048) (1,364,538,861) (1,364   |      | •  |   | (500.000)          |
| C Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid interest paid  Net cash generated from/(used in) financing activities - C  Net (decrease)/increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  1 Cash and cash equivalents include the following:  Balances with scheduled banks:  In current accounts  1 (4,132,657,219) 4,035,741,169 (1,391,907,684) (1,364,538,861) (1,36   |      | Loan given/proceeds from repayment of loan (refer note 2)  | (5,917,901,811)                         | (500,000)          |
| Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid Interest paid  Net cash generated from/(used in) financing activities - C  Repayment of unsecured loans (net) (refer note 2)  Net cash generated from/(used in) financing activities - C  Repayment of unsecured loans (1,362,538,641)  Net cash generated from/(used in) financing activities - C  Repayment of unsecured loans (1,362,538,641)  Net cash generated from/(used in) financing activities - C  Repayment of unsecured (1,382,567,41,169)  (1,364,538,861)  (1,591,907,684)  (1,364,538,861)  (1,364,538,861)  (1,2409,048)  (1,364,538,861)  (1,364,538,861)  (1,2409,048)  (1,364,538,861)  (1,364,538,861)  (1,364,538,861)  (1,364,538,861)  (1,2409,048)  (1,364,538,861)  (1,364,538,8   |      | Net cash (used in)/ generated from investing activities - B  | (7,050,995,020)                         | 112,553,507        |
| Interim dividend, Preference dividend and dividend distribution tax paid Interest paid (1,591,907,684) (1,364,538,861)  Net cash generated from/(used in) financing activities - C 2,943,833,485 (5,680,765,564)  Net (decrease)/increase in cash and cash equivalents (A+B+C) (12,409,048) 4,061,652  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1) 5,992,632 18,401,680  Note:  1 Cash and cash equivalents include the following:  Balances with scheduled banks: In current accounts 5,992,632 18,401,680   | C    | Cash flow from financing activities  |   |                    |
| Interest paid  Net cash generated from/(used in) financing activities - C  Net (decrease)/increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  1 Cash and cash equivalents include the following:  Balances with scheduled banks:  In current accounts  (1,591,907,684)  (1,364,538,861)  (1,340,680)  (1,340   |      | Repayment of unsecured loans (net) (refer note 2)  | 4,535,741,169                           | (4,132,657,219)    |
| Interest paid  Net cash generated from/(used in) financing activities - C  Net (decrease)/increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  1 Cash and cash equivalents include the following:  Balances with scheduled banks:  In current accounts  (1,591,907,684)  (1,364,538,861)  (1,340,680)  (1,340   |      | Interim dividend, Preference dividend and dividend distribution tax paid   | •                                       | (183,569,484)      |
| Net (decrease)/increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  1 Cash and cash equivalents include the following:  Balances with scheduled banks:  In current accounts  (12,409,048)  4,061,652  18,401,680  14,340,028  18,401,680  |      |  | (1,591,907,684)                         | (1,364,538,861)    |
| Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  Cash and cash equivalents include the following:  Balances with scheduled banks: In current accounts  18,401,680  14,340,028 18,401,680  18,401,680   |      | Net cash generated from/(used in) financing activities - C   | 2,943,833,485                           | (5,680,765,564)    |
| Cash and cash equivalents as at the end of the year (refer note 1) 5,992,632 18,401,680  Note: 1 Cash and cash equivalents include the following: Balances with scheduled banks: In current accounts 5,992,632 18,401,680  |      | Net (decrease)/increase in cash and cash equivalents (A+B+C)   | (12,409,048)                            | 4,061,652          |
| Cash and cash equivalents as at the end of the year (refer note 1) 5,992,632 18,401,680  Note: 1 Cash and cash equivalents include the following: Balances with scheduled banks: In current accounts 5,992,632 18,401,680  |      |  |   | 44.240.020         |
| Note:  1 Cash and cash equivalents include the following:  Balances with scheduled banks: In current accounts  5,992,632 18,401,680  |      | · · · · · · · · · · · · · · · · · · ·  |   |                    |
| Cash and cash equivalents include the following:  Balances with scheduled banks: In current accounts  5,992,632 18,401,680   |      | Cash and cash equivalents as at the end of the year (refer note 1)   | 5,992,632                               | 18,401,680         |
| Cash and cash equivalents include the following:  Balances with scheduled banks: In current accounts  5,992,632 18,401,680   | No   | te:  |   |                    |
| In current accounts 5,992,632 18,401,680   |      |  |   |                    |
| In current accounts 5,992,632 18,401,680   |      | Balances with scheduled banks:   |   |                    |
| Cash and cash equivalents (refer note 2.16)         5,992,632         18,401,680   |      |  |   |                    |
|  |      | Cash and cash equivalents (refer note 2.16)  | 5,992,632                               | 18,401,680         |

2 Net figures have been reported on account of volume of transactions.

CHARLED ACCOUNT

As per our report of even date attached.

For NGS & Co. LLP

**Chartered Accountants** 

Firm Registration No. 119850W

R. P. Soni Partner

Membership No.: 104796

Mumbai 16 May 2017

For and on behalf of the Board of Directors rile has

T.K. Ramasyamy Director

DIN: 05158707

R. Ganesan Director DIN: 07446631

Bhavesh Singh Company Secretary

### **Balance Sheet**

| (Currency : Indian Rupees)                                     |      |                |                |
|--|------|----------------|----------------|
|  | Note | As at          | As at          |
|  |      | 31 March 2016  | 31 March 2015  |
| EQUITY AND LIABILITIES   |      |                |                |
| Shareholders' funds  |      |                |                |
| Share capital  | 2.1  | 38,400,000     | 38,400,000     |
| Reserves and surplus   | 2.2  | 2,461,518,798  | 2,146,100,743  |
|  |      | 2,499,918,798  | 2,184,500,743  |
| Non-current liabilities  |      |                |                |
| Long-term borrowings   | 2.3  | 1,100,000,000  | •              |
| Long-term provisions   | 2.4  | 11,575,000     | 20,695,295     |
|  |      | 1,111,575,000  | 20,695,295     |
| Current liabilities  |      |                |                |
| Short-term borrowings  | 2.5  | 7,622,627,183  | 11,755,284,401 |
| Trade payables   |      |                |                |
| Total outstanding due of Micro, Small and Medium enterprises   | 2.36 | -              | -              |
| Total outstanding due of creditors other than Micro, Small and | • •  |                | 4 222 222 252  |
| Medium enterprises   | 2.6  | 6,352,876,436  | 1,339,038,359  |
| Other current liabilities                                      | 2.7  | 543,357,860    | 193,135,591    |
| Short-term provisions  | 2.8  | 56,976,602     | 32,932,601     |
|  |      | 14,575,838,081 | 13,320,390,952 |
| TOTAL  |      | 18,187,331,879 | 15,525,586,990 |
| ASSETS   |      |                |                |
| Non-current assets   |      |                |                |
| Fixed assets   | 2.9  |                |                |
| Tangible assets  |      | 16,076,540     | 2,147,210      |
| Intangible assets  |      | 29,590,201     | 4,902,650      |
| Capital work-in-progress                                       |      | 2,234,652      | 14,833,716     |
| Non-current investments  | 2.10 | 8,221,218,703  | 4,677,512,237  |
| Deferred tax assets (net)                                      | 2.11 | 48,429,953     | 18,948,599     |
| Long-term loans and advances                                   | 2.12 | 121,190,588    | 131,342,860    |
|  |      | 8,438,740,637  | 4,849,687,272  |
| Current assets   |      |                |                |
| Current investments  | 2.13 | -              | 798,911,105    |
| Stock-in-trade   | 2.14 | 8,405,584,000  | 8,571,611,198  |
| Trade receivables  | 2.15 | 48,229,071     | 165,908,951    |
| Cash and bank balances   | 2.16 | 695,525,646    | 641,653,846    |
| Short-term loans and advances                                  | 2.17 | 215,392,447    | 165,124,680    |
| Other current assets   | 2.18 | 383,860,078    | 332,689,938    |
|  |      | 9,748,591,242  | 10,675,899,718 |
| TOTAL  |      | 18,187,331,879 | 15,525,586,990 |
|  |      |                |                |

As per our report of even date attached.

Significant accounting policies and notes to the financial statements.

For NGS & Co. LLP

Chartered Accountants

Firm Registration No.: 119850W

R. P. Soni

Partner

Membership No.: 104796

Mumbai 10 May 2016 For and on behalf of the Board of Directors

T.K. Ramaswamy

1 & 2

Director **U** DIN: 05158707

R. Ganesan Director

Director DIN: 07446631

Jalpa Jadav Company Secretary

### **Statement of Profit and Loss**

| (Currency : Indian Rupees)  |       |                                     |                                  |
|---|-------|-------------------------------------|----------------------------------|
|   | Note  | For the year ended<br>31 March 2016 | For the year ended 31 March 2015 |
| Revenue from operations   |       |                                     |                                  |
| Fee and commission income   | 2.19  | 167,548,396                         | 8,493,725                        |
| Income from treasury operations and investments                               | 2.20  | (930,126,171)                       | 486,214,931                      |
| Interest income   | 2.21  | 2,968,413,237                       | 1,346,803,828                    |
| Sale of commodities   |       | 4,033,146,008                       | 1,378,744,084                    |
| Other income  | 2.22  | 12,263,480                          | 8,886                            |
| Total revenue   |       | 6,251,244,950                       | 3,220,265,454                    |
| Expenses  |       |                                     |                                  |
| Purchases of commodities  |       | 3,916,681,950                       | 1,540,775,274                    |
| Employee benefit expenses   | 2.23  | 297,973,452                         | 189,694,741                      |
| Finance costs   | 2.24  | 1,443,577,691                       | 849,435,675                      |
| Depreciation and amortisation expenses  | 2.9   | 10,539,237                          | 3,360,990                        |
| Other expenses  | 2.25  | 121,864,944                         | 150,521,661                      |
| Total expenses  |       | 5,790,637,274                       | 2,733,788,341                    |
| Profit before tax   |       | 460,607,676                         | 486,477,113                      |
| Tax expense:  |       |                                     |                                  |
| Income tax (Includes short provision for earlier years Rs. 618,642            |       |                                     |                                  |
| (Previous year: Rs. Nil))   |       | 67,531,820                          | 24,391,096                       |
| MAT credit entitlement (Includes entitlement for earlier years Rs. 30,123,603 |       | (76.400.007)                        |                                  |
| (Previous year Rs. Nil))  |       | (76,430,327)                        | (17.070.120)                     |
| Deferred tax benefit  |       | (29,481,356)                        | (17,878,128)                     |
| Profit for the year   |       | 498,987,539                         | 479,964,145                      |
|   |       |                                     |                                  |
| Earnings per equity share:  |       |                                     |                                  |
| Basic and diluted (face value Rs. 10 each)                                    | 2.28  | 2,066.48                            | 1,999.85                         |
| Significant accounting policies and notes to the financial statements.        | 1 & 2 |                                     |                                  |

As per our report of even date attached.

For NGS & Co. LLP **Chartered Accountants** 

Firm Registration No.: 119850W

R. P. Soni Partner

Membership No.: 104796

Mumbai 10 May 2016 For and on behalf of the Board of Directors

T.K. Ramasyvamy Director

DIN: 05158707

R. Ganesan

Director

DIN: 07446631

Jalpa Jadav Company Secretary

### **Cash Flow Statement**

| Adjustments for Depreciation and amortisation expenses   10,539,237   3.5   Provision for doubtful debts/bad debts written-off   10,539,237   3.5   Provision for gratuity and compensated absences   11,304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,270   (1),304,334   (36,61),304,378   (1),304,378   (1),304,378   (1),304,378   (1),305,304,759   (1),255,304,759   (1),2 | (Cu | rrency: Indian Rupees)   | For the year ended<br>31 March 2016 | For the year ended<br>31 March 2015 |
|--|-----|--|-------------------------------------|-------------------------------------|
| Adjustments for Depreciation and amortisation expenses 10,539,237 3.3. Provision for doubtful debts/bad debts written-off Provision for gratuity and compensated absences (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,374) (1,304,270) (1,304,374) (1,3 | A   | Cash flow from operating activities                                      |                                     |                                     |
| Depreciation and amortisation expenses   10,539,237   3.5  |     |  | 460,607,676                         | 486,477,113                         |
| Provision for doubtful debts/bad debts written-off Provision for gratuly and compensated absences Profit on asie of Investment (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,270) (1,304,370) (1,304,370) (1,304,370) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,759) (1,205,384,769) (1, |     |  | 10.539.237                          | 3,360,990                           |
| Provision for gratuity and compensated absences  |     |  | -                                   | 529                                 |
| Profit on sale of Investments  |     |  | 8,123,705                           | 912,000                             |
| Dividend on investment   1,2221,172   1,225    |     | · · · · · · · · · · · · · · · · · · ·                                    | (1,304,270)                         | (166,717)                           |
| Share of loss/(profit) from partnership firm   11,034,334   (1,285)   (1,2   |     |  |                                     | (2,583,066)                         |
| Interest income   (2,915,084,759)   (1,285,69   1,403,014,738   306,60   1,4025,298,511)   (27,1403,014,738   306,60   1,4025,298,511)   (27,1403,014,738   306,60   1,4025,298,511)   (27,1403,014,738   306,60   1,4025,298,511)   (27,1403,014,738   306,60   1,4025,298,511)   (27,1403,014,738   306,60   1,4025,298,511)   (27,1403,014,738   306,60   306   |     |  | 11,034,334                          | (36,424,415)                        |
| Operating cash flow before working capital changes         (1,025,288,511)         (27,64,64)           Adjustments for working capital changes         (2,615,56,668,68)         (2,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,614,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)         (3,615,68)  |     | Interest income  | (2,915,084,759)                     | (1,285,437,879)                     |
| Adjustments for working capital changes Decrease/(Increase) in inventories Decrease/(Increase) in inventories 117,679,880 25,4 (Increase)/decrease in loans and advances (Increase)/decrease in margin placed on trading of securities (Increase) (Increase)/decrease in margin placed on trading of securities (Increase) (Increase)/decrease in margin placed on trading of securities (Increase) (Increase)/decrease in margin placed on trading of securities (Increase) (Increase)/decrease in margin placed on trading of securities (Increase) (Increase) (Increase) (Increase)/decrease (Increase) (Increase)/decrease (Increase) (Increase)/decrease (Increase)/decrease (Increase)/decrease (Increase) (Increase)/decrease (Incr |     | Interest expense   | 1,403,014,738                       | 806,186,418                         |
| Decrease/ (Increase) in inventories   166,027,198   (2,615,5   |     | Operating cash flow before working capital changes                       | (1,025,298,511)                     | (27,675,027)                        |
| Decrease in trade receivable   117,679,880   25,6     (Increase)/decrease in loans and advances   (1,326,508)   1,214,326,508   1,214,326,50   |     | Adjustments for working capital changes                                  |                                     |                                     |
| (Increase)/decrease in loans and advances   (1,326,508)   1,818,   |     | Decrease/(increase) in inventories                                       | 166,027,198                         | (2,615,953,316)                     |
| (Increase)/decrease in other assets (Increase)/decrease in margin placed on trading of securities (Increase)/decrease in margin placed on trading of securities (Increase) (Increase)/decrease in margin placed on trading of securities (Increase) (Initialities and provisions (Increase) (Initialities and provisions (Income tax paid |     | Decrease in trade receivable   | 117,679,880                         | 25,833,658                          |
| (Increase)/decrease in margin placed on trading of securities Increase in liabilities and provisions  Cash generated from operations  Income tax paid  Income tax paid  Income tax paid  Ret cash generated from operating activities - A  Security - A  Security - A  Security - A  Ret cash generated from operating activities  Purchase of investment  Purchase of investment  Purchase of investment  Purchase of investment  Security - A  Sec |     | (Increase)/decrease in loans and advances                                | (1,326,508)                         | 1,814,370,714                       |
| Increase in liabilities and provisions   |     | (Increase)/decrease in other assets                                      | (5,749,886)                         | 48,300,235                          |
| Cash generated from operations   5,651,664,183   1,233,655   |     | (Increase)/decrease in margin placed on trading of securities            | (32,052,458)                        | 1,196,545,298                       |
| Income tax paid   (29,390,474)   [46,6]     Net cash generated from operating activities - A   5,622,273,709   1,186,708     B   Cash flow from investing activities     Purchase of investment   (3,543,706,466)   (5,407,708,466)   (5,407,708,466)   (14,708,466   |     | Increase in liabilities and provisions                                   | 6,432,384,468                       | 792,206,158                         |
| Net cash generated from operating activities - A 5,622,273,709 1,186,186  B Cash flow from investing activities  Purchase of investment (3,543,706,466) (5,407,709 (14,100,100) (14,100,100 |     | Cash generated from operations   | 5,651,664,183                       | 1,233,627,720                       |
| B Cash flow from investing activities  Purchase of investment Purchase of fixed assets (36,557,055) (14, 35ale of investment Purchase of fixed assets (36,557,055) (14, 35ale of investment Purchase of fixed assets (36,557,055) (14, 35ale of investment Purchase of investment Purchase of fixed assets (36,557,055) (14, 35ale of investment Purchase of fixed assets Purchase  |     | Income tax paid  | (29,390,474)                        | (46,880,977)                        |
| Purchase of investment Purchase of fixed assets Sale of investment Purchase of investment Page 184,047 Page 184,04 |     | Net cash generated from operating activities - A                         | 5,622,273,709                       | 1,186,746,743                       |
| Purchase of fixed assets   (36,557,055)   (14,558)      | В   | Cash flow from investing activities                                      |                                     |                                     |
| Purchase of fixed assets   (36,557,055)   (14,558)      |     |  |                                     |                                     |
| Sale of investment Interest received Interest received Dividend received Dividend received (50,000,000) Peposit placed (50,000,000) Peposit placed in escrow account (refer note 2.37) Loan given/proceeds from repayment of loan (refer note 2) Receivable from Edelcap Securities Limited Teach flow from financing activities - B  C Cash flow from financing activities Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid Interest paid  Net cash (used in)/generated from financing activities - C  Net increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  Cash and cash equivalents include the following:   |     |  |                                     | (5,407,285,112)                     |
| Interest received 2,901,906,813 1,075, Dividend received 2,229,174 2,3 Fixed deposit placed (50,000,000)  Deposit placed in escrow account (refer note 2.37) - (627, Loan given/proceeds from repayment of loan (refer note 2) (500,000) 1,500,0 Receivable from Edelcap Securities Limited - (109,4 Net cash generated from/(used in) investing activities - B 62,553,507 (3,580,4)  C Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) (4,132,657,219) 3,188,7 Interim dividend, Preference dividend and dividend distribution tax paid (183,569,484) Interest paid (1,364,538,861) (782,7  Net cash (used in)/generated from financing activities - C (5,680,765,564) 2,405,6  Net increase in cash and cash equivalents (A+B+C) 4,061,652 12,6  Cash and cash equivalents as at the beginning of the year (refer note 1) 18,401,680 14,5  Note:  1 Cash and cash equivalents include the following:  |     |  |                                     | (14,793,769)                        |
| Dividend received 2,229,174 2; Fixed deposit placed (50,000,000) Deposit placed in escrow account (refer note 2.37) - (627; Loan given/proceeds from repayment of loan (refer note 2) (500,000) 1,500,000 Receivable from Edelcap Securities Limited - (109,4) Net cash generated from/(used in) investing activities - B 62,553,507 (3,580,1)  C Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) (4,132,657,219) 3,188,1 (183,569,484) ( |     |  |                                     |                                     |
| Fixed deposit placed Deposit placed in escrow account (refer note 2.37) Loan given/proceeds from repayment of loan (refer note 2) Receivable from Edelcap Securities Limited October 1,500,000 Receivable from Edelcap Securities Limited October 2,553,507 Receivable from Financing activities - B C Cash flow from financing activities Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid Interest paid Interest paid Net cash (used in)/generated from financing activities - C Net increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note: Cash and cash equivalents include the following:   |     |  |                                     | 1,075,742,943                       |
| Deposit placed in escrow account (refer note 2.37) Loan given/proceeds from repayment of loan (refer note 2) Receivable from Edelcap Securities Limited  Cash generated from/(used in) investing activities - B  Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) Interim dividend, Preference dividend and dividend distribution tax paid Interest paid  Net cash (used in)/generated from financing activities - C  Net increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  Cash and cash equivalents include the following:   |     |  |                                     | 2,370,665                           |
| Loan given/proceeds from repayment of loan (refer note 2) (500,000) 1,500,0 Receivable from Edelcap Securities Limited - (109,4 Net cash generated from/(used in) investing activities - B 62,553,507 (3,580,507)  C Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) (4,132,657,219) 3,188,6 Interim dividend, Preference dividend and dividend distribution tax paid (183,569,484) Interest paid (1,364,538,861) (782,664)  Net cash (used in)/generated from financing activities - C (5,680,765,564) 2,405,6 Net increase in cash and cash equivalents (A+B+C) 4,061,652 12,6 Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1) 18,401,680 14,5 Note:  1 Cash and cash equivalents include the following:   |     |  | (50,000,000)                        | -<br>(627 422 066)                  |
| Receivable from Edelcap Securities Limited - (109,4 Net cash generated from/(used in) Investing activities - B 62,553,507 (3,580,580,580,580,580,580,580,580,580,580   |     |  | (500,000)                           | (627,123,966)                       |
| Net cash generated from/(used in) investing activities - B 62,553,507 (3,580,100 c)  C Cash flow from financing activities  Repayment of unsecured loans (net) (refer note 2) (4,132,657,219) 3,188, interim dividend, Preference dividend and dividend distribution tax paid (183,569,484) interest paid (1,364,538,861) (782,782,783,861) (782,7 |     |  | (500,000)                           | 1,500,000,000<br>(109,464,831)      |
| Repayment of unsecured loans (net) (refer note 2) (4,132,657,219) 3,188,1 Interim dividend, Preference dividend and dividend distribution tax paid (183,569,484) Interest paid (1,364,538,861) (782,7 Net cash (used in)/generated from financing activities - C (5,680,765,564) 2,405,5 Net increase in cash and cash equivalents (A+B+C) 4,061,652 12,7 Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1) 18,401,680 14,5 Note:  1 Cash and cash equivalents include the following:   |     |  |                                     |                                     |
| Repayment of unsecured loans (net) (refer note 2) (4,132,657,219) 3,188, Interim dividend, Preference dividend and dividend distribution tax paid (183,569,484) (1,364,538,861) (782,188,1861) (782,188,1861) (1,364,538,861) (782,188,1861) (1,364,538,861) (782,188,1861) (1,364,538,861) (1 |     | Net cash generated from/(used in) investing activities - B               | 62,553,507                          | (3,580,554,070)                     |
| Interim dividend, Preference dividend and dividend distribution tax paid Interest paid (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (782,100 (1,364,538,861) (1,364,538,861) (782,100 (1,364,538,861) (1,364,538,8 | С   | Cash flow from financing activities                                      |                                     |                                     |
| Interest paid (1,364,538,861) (782,782,782,783,861) (782,782,782,783,861) (782,782,782,861) (782,782,7 |     | Repayment of unsecured loans (net) (refer note 2)                        | (4,132,657,219)                     | 3,188,782,099                       |
| Net cash (used in)/generated from financing activities - C  (5,680,765,564)  2,405,  Net increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note:  Cash and cash equivalents include the following:  |     | Interim dividend, Preference dividend and dividend distribution tax paid | (183,569,484)                       | •                                   |
| Net increase in cash and cash equivalents (A+B+C)  Cash and cash equivalents as at the beginning of the year 14,340,028 2; Cash and cash equivalents as at the end of the year (refer note 1) 18,401,680 14; Note:  1 Cash and cash equivalents include the following:   |     | Interest paid  | (1,364,538,861)                     | (782,792,424)                       |
| Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (refer note 1)  Note: Cash and cash equivalents include the following:   |     | Net cash (used in)/generated from financing activities - C               | (5,680,765,564)                     | 2,405,989,675                       |
| Cash and cash equivalents as at the end of the year (refer note 1)  18,401,680  14,5  Note:  1 Cash and cash equivalents include the following:  |     | Net increase in cash and cash equivalents (A+B+C)                        | 4,061,652                           | 12,182,348                          |
| Cash and cash equivalents as at the end of the year (refer note 1)  18,401,680  14,5  Note:  1 Cash and cash equivalents include the following:  |     |  |                                     |                                     |
| Note:  Cash and cash equivalents include the following:  |     | Cash and cash equivalents as at the beginning of the year                | 14,340,028                          | 2,157,680                           |
| 1 Cash and cash equivalents include the following:   |     | Cash and cash equivalents as at the end of the year (refer note 1)       | 18,401,680                          | 14,340,028                          |
| 1 Cash and cash equivalents include the following:   | Nο  | te:  |                                     |                                     |
| Only and with asked yield hanks  |     |  |                                     |                                     |
| Dalances with scheduled banks.   |     | Balances with scheduled banks:   |                                     |                                     |
|  |     | In current accounts  |                                     | 14,340,028                          |
| Cash and cash equivalents (refer note 2.16) 18,401,680 14,   |     | Cash and cash equivalents (refer note 2.16)                              | 18,401,680                          | 14,340,028                          |

2 Net figures have been reported on account of volume of transactions.

As per our report of even date attached.

For NGS & Co. LLP

Chartered Accountants
Firm Registration No. 119850W

R. P. Soni

Partner Membership No.: 104796

Mumbai 10 May 2016 For and on behalf of the Board of Directors

T.K. Ramaswan Director DIN: 05158707

Director DIN: 07446631

Jalpa Jadav

Company Secretary

### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.29 Related parties

In accordance with Accounting Standard 18 on Related party transactions notified under section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014.

#### List of related parties and relationship

| Name of related parties by whom control is    |   |
|---|---|
| exercised                                     | Edelweiss Financial Services Limited (Holding company)                      |
| Name of related parties over whom control is  | Edelcap Securities Limited  |
| exercised                                     | Edelweiss Retail Finance Limited  |
|   | Edelweiss Finvest Private Limited (Formerly known as                        |
|   | Arum Investment Private Limited)  |
|   | Alternative Investment Market Advisors Private Limited                      |
|   | Burlington Business Solutions Limited (from 9 March 2017 to 31 March 2018)* |
|   | Auris Corporate Centre Limited (from 9 March 2017 to 31 March 2018*         |
|   | Olive Business Centre Limited (from 9 March 2017 to 31 March 2018*          |
|   | Eternity Business Centre Limited (from 9 March 2017 to 31 March 2018*       |
|   | Serenity Business Park Limited (from 9 March 2017 to 31 March 18*           |
| Fellow subsidiaries                           | ECL Finance Limited   |
| (with whom transactions have taken place)     | EC Commodity Limited  |
| with whom transactions have taken place,      | Edelweiss Commodities Services Limited                                      |
|   | Edelweiss Global Wealth Management Limited                                  |
|   | Edel Investments Limited  |
|   | EFSL Trading Limited  |
|   | Edelweiss Finance & Investments Limited                                     |
|   | Edelweiss Securities Limited  |
|   | Edelweiss Broking Limited   |
|   | Edelweiss Business Services Limited ( Formerly known                        |
|   | as Edelweiss Web Services Limited)  |
|   | Edelweiss Agri Value Chain Limited  |
|   | Edelweiss Capital Markets Limited   |
|   | Edelweiss Comtrade Limited  |
|   | Edelweiss Housing Finance Limited   |
|   | Edelweiss Insurance Brokers Limited   |
|   | Edel Commodities Limited  |
|   | Edelweiss Alternative Asset Advisors Limited                                |
|   | Edelweiss Multi Strategy Funds Management Private Limited                   |
|   | Edelweiss Tokio Life Insurance Company Limited                              |
|   | Edelweiss Investment Adviser Limited  |
|   | Edelweiss Asset Management Limited  |
|   | Edelweiss Asset Reconstruction Company Limited                              |
|   | Edelweiss Custodial Services Limited  |
|   | Edelweiss Multi Strategy Fund Advisors LLP                                  |
|   | Edelweiss Trustee Services Limited  |
| Name of related parties over whom significant | Edelweiss Wealth Advisors LLP   |
| nfluence is exercised                         | EW Clover Scheme  |

<sup>\*</sup> Refer note no 2.39



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

ii. Transactions with related parties:

| Sr.<br>No. | Nature of transaction                         | Related party name                                     | For the year ended | For the year ended<br>31 March 2017 |
|------------|---|--|--------------------|-------------------------------------|
|            |   |  | 31 March 2018      |                                     |
|            | Capital account transactions during the year  |  |                    |                                     |
| 1          | Investment in equity shares of                | Edelweiss Finvest Private Limited                      | -                  | 2,382,504                           |
|            |   | Edelweiss Asset Management Limited                     | 9,860,000          | 315,000,000                         |
|            |   | Edelweiss Asset Reconstruction Company Limited         | -                  | 446,425,675                         |
| 2          | Investment in equity shares of                | Alternative Investment Market Advisors Private Limited | 83,665,678         | -                                   |
| 3          | Purchase of equity shares from                | Edelweiss Securities Limited                           | •                  | 201,075,715                         |
|            |   | Edelweiss Broking Limited                              | -                  | 176,872,071                         |
|            |   | Edelweiss Finvest Private Limited                      | -                  | 172,293,073                         |
|            |   | Edelweiss Commodities Services Limited                 | -                  | 422,227,946                         |
| 4          | Investment in preference shares of            | Edelweiss Finvest Private Limited                      | -                  | 99,861,808                          |
| 5          | Investment in debentures of                   | Edelweiss Finvest Private Limited                      | -                  | 17,207,872                          |
| 6          | Redemption of debentures of                   | Edelweiss Finvest Private Limited                      | 356,967,581        | -                                   |
|            | Current account transactions during the year  |  |                    |                                     |
| 7          | Short term loans taken from                   | Edelweiss Financial Services Limited                   | _                  | 84,004,901                          |
|            |   | Edelweiss Commodities Services Limited                 | 63,397,931,313     | 61,817,232,824                      |
|            |   | Edelweiss Finance & Investments Limited                | -                  | 450,000,000                         |
| 8          | Short term loans repaid to (refer note below) | Edelweiss Financial Services Limited                   | -                  | 279,269,821                         |
|            |   | Edelweiss Commodities Services Limited                 | 61,166,868,605     | 68,741,396,897                      |
|            |   | Edelweiss Finance & Investments Limited                | -                  | 450,000,000                         |
|            |   | EFSL Trading Limited                                   | -                  | 500,000,000                         |
| 9          | Long term loans repaid by (refer note below)  | Edelcap Securities Limited                             | -                  | 500,000                             |
| 10         | Short term loans given to (refer note below)  | Edelweiss Commodities Services Limited                 | 4,152,400,000      | 6,000,500,000                       |
| 11         | Short term loans repaid by (refer note below) | Edelweiss Commodities Services Limited                 | 10,074,000,000     | 78,900,000                          |
|            |   |  | 20,07 1,000,000    |                                     |
| 12         | Nomination deposits received from             | Edelweiss Financial Services Limited                   | •                  | 200,000                             |
| 13         | Nomination deposits received returned back    | Edelweiss Financial Services Limited                   | -                  | 200,000                             |
|            |   |  |                    |                                     |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.29 Related parties (continued)

### ii. Transactions with related parties:

| Sr.<br>No. | Nature of transaction  | Related party name  | For the year<br>ended<br>31 March 2018   | For the year ended<br>31 March 2017  |
|------------|--|---|--|--|
| 14         | Nomination deposits paid to                                  | Edelweiss Finvest Private Limited Alternative Investment Market Advisors Private Limited  | 200,000<br>200,000   | -<br>-   |
| 15         | Nomination deposits paid received back from                  | Edelweiss Finvest Private Limited   | 200,000  | -  |
|            |  | Alternative Investment Market Advisors Private Limited  | 200,000  | -  |
| 16         | Share of loss in partnership firm                            | Edelweiss Wealth Advisors LLP   | -  | 10,050,598   |
| 17         | Share of profit in partnership firm                          | Edelweiss Wealth Advisors LLP   | 14,474,073   | -  |
| 18         | Margins placed with (refer note below)                       | Edelweiss Securities Limited Edelweiss Custodial Services Limited   | 2,532,820,252<br>2,990,925,215   | 1,275,305,617<br>147,824,406   |
| 19         | Margins withdrawn from (refer note below)                    | Edelweiss Securities Limited  | 825,343,669  | 2,112,961,222  |
|            |  | Edelweiss Custodial Services Limited  | 1,836,091,686  | 23,207,751   |
| 20         | Advance towards Purchase consideration given to              | Alternative Investment Market Advisors Private Limited  | 20,116,847   | -  |
| 21         | Advance towards Purchase consideration repaid by             | Alternative Investment Market Advisors Private Limited  | 19,977,200   | -  |
|            | Purchase of debt securities from  Sale of debt securities to | Edelweiss Finance & Investments Limited ECL Finance Limited Edelweiss Commodities Services Limited Edelweiss Financial Services Limited Edelweiss Asset Reconstruction Company Limited Edelcap Securities Limited Edelweiss Housing Finance Limited Edelweiss Retail Finance Limited Edelweiss Finance & Investments Limited ECL Finance Limited Edelweiss Commodities Services Limited Edelweiss Agri Value Chain Limited Edelweiss Tokio Life Insurance Company Limited Edelweiss Broking Limited Edelweiss Finvest Private Limited | 264,598 2,741,549,114 55,110,904,664 - 575,000,000 - 997,048,130 440,000,000 428,461,170 2,145,706,774 37,880,058,316 - 200,253,425 20,811,845 1,018,186,301 | 23,271,450<br>1,132,097,492<br>100,348,165,810<br>3,732,667,500<br>180,000,000<br>525,027,397<br>-<br>-<br>105,065,479<br>1,310,520,593<br>44,251,364,018<br>1,000,000,000 |
| 24         | Income distribution from                                     | EW Clover Scheme  | 50,000,000   | -  |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.29 Related parties (continued)

### ii. Transactions with related parties:

| Sr. | Nature of transaction                  | Related party name  | For the year  | For the year ended |
|-----|--|---|---------------|--------------------|
| No. |  |   | ended         | 31 March 2017      |
|     |  |   | 31 March 2018 | •                  |
| 25  | Redemption of nifty link debentures    | ECL Finance Limited                                       | 1,458,900,000 | 5,139,200,000      |
| 23  | nedemption of firity link dependares   | Edelweiss Finance & Investments Limited                   | 122,100,000   | 827,500,000        |
|     | •                                      | Edelweiss Commodities Services Limited                    | -             | 2,000,000,000      |
|     |  | Edelweiss Finvest Private Limited                         | 37,500,000    | -                  |
| 26  | Profit on sale of debentures of        | Edelweiss Finvest Private Limited                         | 88,094,581    | -                  |
| 27  | Brokerage earned from                  | Edelweiss Securities Limited                              | 1,867,174     | 6,765,893          |
| 28  | Advisory fee income from               | Burlington Business Solutions Limited                     |               | 500,000            |
|     |  | Auris Corporate Centre Limited                            |               | 500,000            |
|     |  | Olive Business Centre Limited                             | -             | 1,000,000          |
|     |  | Eternity Business Centre Limited                          | -             | 1,000,000          |
|     |  | Serenity Business Park Limited                            |               | 1,000,000          |
| 29  | Rent income from                       | Edelweiss Financial Services Limited                      | 3,672,922     | -                  |
|     |  | Edelweiss Securities Limited                              | 6,439,241     | -                  |
|     |  | Edelweiss Finance & Investments Limited                   | 402,397       | -                  |
|     |  | Edelweiss Business Services Limited                       | 17,122,645    | -                  |
|     |  | Edelweiss Housing Finance Limited                         | 8,411,486     | -                  |
|     |  | Edelcap Securities Limited                                | 813,217       | -                  |
|     |  | Edelweiss Commodities Services Limited                    | 8,957,512     | -                  |
|     |  | Edelweiss Asset Management Limited                        | 3,810,074     | -                  |
|     |  | Edelweiss Insurance Brokers Limited                       | 73,467        | -                  |
|     |  | ECL Finance Limited                                       | 18,321,753    | -                  |
|     |  | Edelweiss Global Wealth Management Limited                | 1,770,286     | -                  |
|     |  | Edelweiss Broking Limited                                 | 46,286,110    | -                  |
|     |  | Edelweiss Alternative Asset Advisors Limited              | 519,652       | -                  |
|     |  | Edelweiss Custodial Services Limited                      | 387,283       | -                  |
|     |  | Edelweiss Investment Advisors Limited                     | 562,524       | -                  |
|     |  | Edel Commodities Limited                                  | 87,262        | -                  |
|     |  | Edelweiss Finvest Private Limited                         | 149,210       | -                  |
|     |  | Edelweiss Tokio Life Insurance Company Limited            | 90,176,002    | -                  |
|     |  | Edelweiss Comtrade Limited                                | 1,110,300     | -                  |
|     |  | Edelweiss Retail Finance Limited                          | 10,035,209    | -                  |
|     |  | Edelweiss Multi Strategy Funds Management Private Limited | 122,598       | -                  |
|     |  | Edelweiss Multi Strategy Fund Advisors LLP                | 51,253        | _                  |
|     |  | Edelweiss Agri Value Chain Limited                        | 278,451       | -                  |
| 30  | Interest income on margins placed with | Edelweiss Custodial Services Limited                      | 50,264,171    | 218,688            |
|     | - '                                    | Edelweiss Securities Limited                              | 1,382,305     | 1,244,240          |
|     |  |   |               |                    |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.29 Related parties (continued)

| Sr.<br>No. | Nature of transaction                 | Related party name   | For the year<br>ended<br>31 March 2018 | For the year ender<br>31 March 2017 |
|------------|---------------------------------------|--|--|-------------------------------------|
|            |                                       |  |  |                                     |
| 31         | Interest income on debt instrument of | Edelweiss Finvest Private Limited                            | 38,684,840                             | 45,708,410                          |
|            |                                       | ECL Finance Limited  | 509,093,987                            | 900,501,55                          |
|            |                                       | Edelweiss Finance & Investments Limited                      | 48,075,565                             | 79,216,53                           |
|            |                                       | Edelweiss Commodities Services Limited                       | 16,399,308                             | 298,924,71                          |
|            |                                       | Edelweiss Agri Value Chain Limited                           | -                                      | 2,291,00                            |
|            |                                       | Edelweiss Asset Reconstruction Company Limited               | 2,199,452                              | -                                   |
|            |                                       | Edelweiss Housing Finance Limited                            | -                                      | -                                   |
|            |                                       | Edelweiss Retail Finance Limited                             | -                                      | -                                   |
|            |                                       | Edelweiss Securities Limited                                 | -                                      | -                                   |
|            |                                       | Edelweiss Financial Services Limited                         | -                                      | -                                   |
| 32         | Interest income on loans given to     | Edelweiss Commodities Services Limited                       | 23,651,585                             | 94,719,04                           |
|            |                                       | Edelcap Securities Limited                                   | •                                      | 14,59                               |
| 33         | Cost reimbursements recovered from    | Edelweiss Financial Services Limited                         | 294,439                                | _                                   |
|            |                                       | Edelweiss Securities Limited                                 | 732,232                                | -                                   |
|            |                                       | Edelweiss Finance & Investments Limited                      | 33,210                                 | -                                   |
|            |                                       | Edelweiss Business Services Limited                          | 1,383,415                              | -                                   |
|            |                                       | Edelweiss Housing Finance Limited                            | 685,981                                | -                                   |
|            |                                       | Edelcap Securities Limited                                   | 674,980                                | -                                   |
|            |                                       | Edelweiss Commodities Services Limited                       | 76,729                                 | -                                   |
|            |                                       | Edelweiss Asset Management Limited                           | 311,643                                | -                                   |
|            |                                       | Edelweiss Insurance Brokers Limited                          | 5,992                                  | -                                   |
|            |                                       | ECL Finance Limited  | 2,091,872                              | -                                   |
|            |                                       | Edelweiss Global Wealth Management Limited                   | 145,945                                | -                                   |
|            |                                       | Edelweiss Broking Limited                                    | 3,811,314                              | -                                   |
|            |                                       | Edelweiss Alternative Asset Advisors Limited                 | 40,454                                 | -                                   |
|            |                                       | Edelweiss Custodial Services Limited                         | 34,852                                 | -                                   |
|            |                                       | Edelweiss Investment Advisors Limited                        | 45,943                                 | -                                   |
|            |                                       | Edel Commodities Limited                                     | 7,099                                  | -                                   |
|            |                                       | Edelweiss Finvest Private Limited                            | 10,961                                 | -                                   |
|            |                                       | Edelweiss Tokio Life Insurance Company Limited               | 3,666,772                              | -                                   |
|            |                                       | EFSL Trading Limited   | 2,763                                  | -                                   |
|            |                                       | Edelweiss Comtrade Limited                                   | 91,251                                 | -                                   |
|            |                                       | Edelweiss Retail Finance Limited                             | 819,787                                | -                                   |
|            |                                       | Edelweiss Multi Strategy Funds Management Private<br>Limited | 9,935                                  | -                                   |
|            |                                       | Edelweiss Multi Strategy Fund Advisors LLP                   | 4,061                                  | _                                   |
|            |                                       | Edelweiss Agri Value Chain Limited                           | 22,848                                 | _                                   |
|            |                                       | Edelweiss Trustee Services Limited                           | -                                      | 100,00                              |
| 34         | Reimbursements received from          | EFSL Trading Limited   | _                                      | 209,96                              |
|            | nemalisements received nom            | Edelweiss Financial Services Limited                         | 63,772,584                             | 11,547,87                           |
| 35         | Interest expense on loans taken from  | Edelweiss Financial Services Limited                         | _                                      | 1,463,85                            |
|            |                                       | Edelweiss Commodities Services Limited                       | 1,565,139,820                          | 1,354,170,60                        |
|            |                                       | Edel Investments Limited                                     | -,:::,:::,::::                         |                                     |
|            |                                       | EFSL Trading Limited   | _                                      | 54,034,24                           |
|            |                                       | 1  | I                                      | 1 .,55 +,2-                         |

### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.29 Related parties (continued)

| Sr. | Nature of transaction                                    | Related party name                                       | For the year           | For the year ended     |
|-----|--|--|------------------------|------------------------|
| No. |  |  | ended<br>31 March 2018 | 31 March 2017          |
|     |  |  | 02 11101 011 2020      |                        |
| 36  | Reimbursements paid to                                   | Edelweiss Financial Services Limited                     | -                      | 122,593,504            |
|     |  | Edelweiss Commodities Services Limited                   | 67,332,143             | 72,077,332             |
|     |  | Edelweiss Business Services Limited                      | 2,056,408              | 155,108,150            |
| 37  | Cost reimbursements paid to                              | Edelweiss Securities Limited                             | 127,979                | 16,903                 |
|     |  | Edelweiss Alternative Asset Advisors Limited             | 27,678,300             | -                      |
|     |  | Edelweiss Commodities Services Limited                   | 3,317,188              | 1,636,590              |
|     |  | Edelweiss Broking Limited                                | 5,080,288              | 8,512,136              |
|     |  | Edelweiss Financial Services Limited                     | 589,137                | 1,350,698              |
| }   |  | Edelweiss Business Services Limited                      | -                      | 65,017                 |
|     |  | Eternity Business Centre Limited                         | -                      | 1,311,705              |
|     |  | EFSL Trading Limited                                     | 849,837                | -                      |
| 38  | Clearing charges paid to                                 | Edelweiss Securities Limited                             | -                      | 270,025                |
|     |  | Edelweiss Custodial Services Limited                     | 316,050                | 40,250                 |
| 39  | Brokerage paid to  | Edelweiss Securities Limited                             | 113,273,173            | 1,061,497              |
| 40  | Contribution in partnership firm through current account | Edelweiss Wealth Advisors LLP                            |                        | 25,201,911             |
| 41  | Payment by Partnership firm through current account      | Edelweiss Wealth Advisors LLP                            | 23,737,202             | -                      |
| 42  | Processing fees paid to                                  | Edelweiss Business Services Limited                      | -                      | 27,700                 |
| 43  | Professional fees paid to                                | Edelweiss Business Services Limited                      | 26,626,629             | -                      |
| 44  | Rating support fees paid to                              | Edelweiss Financial Services Limited                     | 73,372                 | 5,000,000              |
| 45  | Corporate Guarantee support fee paid to                  | Edelweiss Financial Services Limited                     | 28,245,000             | -                      |
| 46  | Interim equity dividend paid to                          | Edelweiss Financial Services Limited                     | 300,000,000            | -                      |
| 47  | Preference shares dividend paid to                       | Edelweiss Financial Services Limited ECL Finance Limited | -                      | 1,260,000<br>1,260,000 |



## Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.29 Related parties (continued)

| Sr.<br>No. | Nature of transaction                 | Related party name                                     | For the year<br>ended | For the year ended<br>31 March 2017 |
|------------|---------------------------------------|--|-----------------------|-------------------------------------|
|            |                                       |  | 31 March 2018         |                                     |
|            | Balances with related parties         |  |                       |                                     |
| 48         | Short term loans taken from           | Edelweiss Commodities Services Limited                 | 2,620,556,528         | -                                   |
| 49         | Stock in trade - debentures and bonds | ECL Finance Limited                                    | 382,792,926           | 28,590,212                          |
|            |                                       | Edelweiss Finance & Investments Limited                | 87,064,755            | -                                   |
|            |                                       | Edelweiss Finvest Private Limited                      | 3,302,637,945         | -                                   |
|            |                                       | Edelweiss Commodities Services Limited                 | 250,998,000           | 5,746,633,118                       |
|            |                                       | Edelweiss Asset Reconstruction Company Limited         | 256,000,000           | -                                   |
|            |                                       | Edelweiss Housing Finance Limited                      | 168,470,268           | -                                   |
| 50         | Long term deposits payable to         | Edelweiss Tokio Life Insurance Company Limited         | 40,650,000            | -                                   |
| 51         | Trade payables to                     | Edelweiss Securities Limited                           | -                     | 775,717,892                         |
|            |                                       | EFSL Trading Limited                                   | 267,249               | <del>-</del>                        |
|            |                                       | Edelweiss Business Services Limited                    | 5,176,258             | 105,234                             |
|            |                                       | Edelweiss Commodities Services Limited                 | -                     | 270,000                             |
|            |                                       | Edelweiss Alternative Asset Advisors Limited           | 32,171,122            | -                                   |
|            |                                       | Edelweiss Financial Services Limited                   | 30,009,627            | -                                   |
| 52         | Other payable to                      | Edelcap Securities Limited                             | 1,339,000             | 161,000                             |
|            |                                       | Edelweiss Asset Reconstruction Company Limited         | -                     | 528,000                             |
|            |                                       | EFSL Trading Limited                                   | •                     | 231,000                             |
|            |                                       | Edelweiss Multi Strategy Fund Advisors LLP             | •                     | 8,000                               |
|            |                                       | Edelweiss Financial Services Limited                   | 663,000               | -                                   |
|            |                                       | Edelweiss Business Services Limited                    | 2,050,000             | -                                   |
|            |                                       | ECL Finance Limited                                    | 14,000                | -                                   |
|            |                                       | Edel Commodities Limited                               | 28,000                | -                                   |
| 53         | Interest payable on loans taken from  | Edelweiss Commodities Services Limited                 | 59,303,565            | 139,472,870                         |
|            |                                       | Edelweiss Finance & Investments Limited                | -                     | 27,740                              |
|            |                                       | EFSL Trading Limited                                   | •                     | 3,782,398                           |
| 54         | Nomination deposits payable to        | Edelweiss Financial Services Limited                   | 100,000               | 100,000                             |
| 55         | Investments in equity shares of       | Edelweiss Finvest Private Limited                      | 3,767,197,569         | 416,301,389                         |
|            |                                       | Edelcap Securities Limited                             | 13,000,000            | 13,000,000                          |
|            |                                       | Edelweiss Asset Management Limited                     | 324,860,000           | 315,000,000                         |
|            |                                       | Edelweiss Asset Reconstruction Company Limited         | 446,425,675           | 446,425,675                         |
|            |                                       | Burlington Business Solutions Limited                  | -                     | 201,075,715                         |
|            |                                       | Auris Corporate Centre Limited                         | -                     | 176,872,071                         |
|            |                                       | Olive Business Centre Limited                          | -                     | 172,293,073                         |
|            |                                       | Eternity Business Centre Limited                       | .                     | 209,371,049                         |
|            |                                       | Serenity Business Park Limited                         | .                     | 212,856,897                         |
|            |                                       | Alternative Investment Market Advisors Private Limited | 83,665,678            | -                                   |
|            |                                       | J  |                       |                                     |

### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.29 Related parties (continued)

| Sr.<br>No. | Nature of transaction                       | Related party name   | For the year<br>ended<br>31 March 2018 | For the year ended<br>31 March 2017 |
|------------|---|--|--|-------------------------------------|
|            |   |  |  |                                     |
| 56         | Investments in preference shares of         | Edelweiss Finvest Private Limited                                | -                                      | 3,350,896,180                       |
|            |   | Edelcap Securities Limited                                       | 1,620,000,000                          | 1,620,000,000                       |
| 57         | Investments in debentures of                | Edelweiss Finvest Private Limited                                | -                                      | 356,967,581                         |
| 58         | Investments in venture funds of             | EW Clover Scheme   | 125,000,000                            | 125,000,000                         |
| 59         | Investment in partnership firm              | Edelweiss Wealth Advisors LLP                                    | 33,000                                 | 33,000                              |
| 60         | Partner's current account - receivable from | Edelweiss Wealth Advisors LLP                                    | 519,273                                | 9,782,402                           |
| <b>5</b> 1 | Tanda assat abba for a                      | Edit of Section 1  |  |                                     |
| 61         | Trade receivables from                      | Edelweiss Securities Limited                                     | 955,562,981                            | -                                   |
|            |   | Edelweiss Housing Finance Limited                                | 2,030,092                              | -                                   |
|            |   | EFSL Trading Limited   | -<br>730 100                           | 241,463                             |
|            |   | Edelcap Securities Limited Burlington Business Solutions Limited | 739,188                                | -                                   |
|            |   | Auris Corporate Centre Limited                                   | -                                      | 525,000                             |
|            |   | Olive Business Centre Limited                                    | •                                      | 525,000                             |
|            |   | Eternity Business Centre Limited                                 | _                                      | 1,050,000<br>1,050,000              |
|            |   | Serenity Business Park Limited                                   | _                                      | 1,050,000                           |
|            |   | Edelwiess Trustee Services Limited                               | _                                      | 105,000                             |
|            |   | Edelweiss Commodities Services Limited                           | 966,914                                | -                                   |
|            |   | ECL Finance Limited  | 12,268,180                             | <u>-</u>                            |
|            |   | Edelweiss Global Wealth Management Limited                       | 33,804                                 | _                                   |
|            |   | Edelweiss Broking Limited  | 13,080,244                             |                                     |
|            |   | Edelweiss Custodial Services Limited                             | 61,268                                 | _                                   |
|            |   | Edelweiss Finvest Private Limited                                | 173,861                                | -                                   |
|            |   | Edelweiss Tokio Life Insurance Company Limited                   | 31,511,398                             | -                                   |
|            |   | Edelweiss Comtrade Limited                                       | 194,556                                | -                                   |
|            |   | Edelweiss Retail Finance Limited                                 | 1,921,327                              | -                                   |
|            |   | Edelweiss Agri Value Chain Limited                               | 36,321                                 | -                                   |
| 62         | Short term loans given to                   | Edelweiss Commodities Services Limited                           | -                                      | 5,918,401,811                       |
| 63         | Other receivables from                      | Edelweiss Financial Services Limited                             | -                                      | 1,135,483                           |
|            |   | Edelweiss Securities Limited                                     | 69,000                                 | 884,000                             |
|            |   | Edelweiss Finance & Investments Limited                          | -                                      | 334,000                             |
|            |   | Edelweiss Broking Limited  | -                                      | 41,000                              |
|            |   | EC Commodity Limited   | -                                      | 305,000                             |
|            |   | Edelweiss Capital Markets Limited                                | 94,000                                 | -                                   |
|            |   | EFSL Trading Limited   | 18,000                                 | -                                   |
|            |   | Alternative Investment Market Advisors Private Limited           | 139,647                                | -                                   |
|            |   |  |  |                                     |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.29 Related parties (continued)

### ii. Transactions with related parties:

| Sr.<br>No. | Nature of transaction                      | Related party name  | For the year ended   | For the year ended<br>31 March 2017 |
|------------|--|---|----------------------|-------------------------------------|
|            |  |   | 31 March 2018        | 31 Water 2017                       |
| 64         | Interest receivable on debt instruments of | Edelweiss Finvest Private Limited                                 | -                    | 22,791,591                          |
| 65         | Interest receivable on loans given to      | Edelweiss Commodities Services Limited                            | -                    | 6,596,463                           |
| 66         | Interest receivable on margins placed with | Edelweiss Securities Limited Edelweiss Custodial Services Limited | 336,020<br>2,975,506 | 12,918<br>39,561                    |
| 67         | Margins placed with                        | Edelweiss Securities Limited Edelweiss Custodial Services Limited | -<br>1,279,450,184   | 22,831,557<br>124,616,656           |

Note (1): Loan given/taken to/from related parties and margin money placed / refund received with/ from related parties are disclosed based on the maximum incremental amount given/taken and placed / refund received during the reporting period.

Note (2): Disclosure under section 186(4) of the Companies Act, 2013 for loans and guarantee: Loans have been given for general business purpose.



## Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.27 Related parties

In accordance with Accounting Standard 18 on Related party transactions notified under section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014.

### i. List of related parties and relationship:

| ame of related parties by whom control is exercised          | Edelweiss Financial Services Limited (Holding company)    |
|--|---|
| ame of related parties over whom control is                  | Edelcap Securities Limited                                |
| xercised   | Edelweiss Retail Finance Limited                          |
|  | Edelweiss Finvest Private Limited (Formerly known as      |
|  | Arum Investment Private Limited)                          |
|  | Burlington Business Solutions Limited (from 9 March 2017) |
|  | Auris Corporate Centre Limited (from 9 March 2017)        |
|  | Olive Business Centre Limited (from 9 March 2017)         |
|  | Eternity Business Centre Limited (from 9 March 2017)      |
|  | Serenity Business Park Limited (from 9 March 2017)        |
| Fellow subsidiaries  | ECL Finance Limited                                       |
| ellow substitutions with whom transactions have taken place) | EC Commodity Limited                                      |
| Mith Augu daugartions have reven braces                      | Edelweiss Commodities Services Limited                    |
|  | Edelweiss Global Wealth Management Limited                |
|  | Edel Investments Limited                                  |
|  | EFSL Trading Limited                                      |
|  | Edelweiss Finance & Investments Limited                   |
|  | Edelweiss Securities Limited                              |
|  | Edelweiss Broking Limited                                 |
|  | Edelweiss Business Services Limited ( Formerly known      |
|  | as Edelweiss Web Services Limited)                        |
|  | Edelweiss Agri Value Chain Limited                        |
|  | Edelweiss Investment Adviser Limited                      |
|  | Edelweiss Asset Management Limited                        |
|  | Edelweiss Asset Reconstruction Company Limited            |
|  | Edelweiss Custodial Services Limited                      |
|  | Edelweiss Multi Strategy Fund Advisors LLP                |
|  | Edelweiss Trustee Services Limited                        |
| Name of related parties over whom significant influence      | Edelweiss Wealth Advisors LLP                             |
| is exercised   | EW Clover Scheme  |
| Key Management Personnel                                     | Jalpa Jadhav ( to 29 September 2017)                      |
| (with whom transactions have taken place)                    |   |

| Sr. No. | Nature of transaction   | Related party name  | For the year ended<br>31 March 2017     | For the year ended<br>31 March 2016 |
|---------|---|---|---|-------------------------------------|
|         | Capital account transactions during the year Investment in equity shares of | Edelweiss Finvest Private Limited<br>Edelweiss Asset Management Limited<br>Edelweiss Asset Reconstruction Company Limited | 2,382,504<br>315,000,000<br>446,425,675 | 364,779,740<br>-<br>-               |



# Notes to the financial statements (continued)

(Currency: Indian Rupees)

## 2.27 Related parties (continued)

| ir. No. | Nature of transaction                            | Related party name                      | For the year ended<br>31 March 2017 | For the year ended<br>31 March 2016 |
|---------|--|---|-------------------------------------|-------------------------------------|
| 2       | Purchase of equity shares from                   | Edelweiss Securities Limited            | 201,075,715                         | -                                   |
| -       | Tarenose of Equity officers from                 | Edelweiss Broking Limited               | 176,872,071                         | •                                   |
|         |  | Edelweiss Finvest Private Limited       | 172,293,073                         | -                                   |
|         |  | Edelweiss Commodities Services Limited  | 422,227,946                         | •                                   |
| 3       | Investment in preference shares of               | Edelcap Securities Limited              | -                                   | 1,120,000,000                       |
|         | •  | Edelweiss Finvest Private Limited       | 99,861,808                          | 8,374,600                           |
| 4       | Investment in debentures of                      | Edelweiss Finvest Private Limited       | 17,207,872                          | -                                   |
|         | Current account transactions during the year     |   |                                     |                                     |
| 5       | Short term loans taken from                      | Edelweiss Financial Services Limited    | 84,004,901                          | 11,985,072,953                      |
|         |  | Edelweiss Commodities Services Limited  | 61,817,232,824                      | 18,258,187,000                      |
|         |  | Edelweiss Finance & Investments Limited | 450,000,000                         | -                                   |
| 6       | Short term loans repaid to (refer note below)    | Edelweiss Financial Services Limited    | 279,269,821                         | 22,249,617,172                      |
| •       |  | Edelweiss Commodities Services Limited  | 68,741,396,897                      | 12,119,500,000                      |
|         | · ·  | Edel Investments Limited                | -                                   | 500,000                             |
|         |  | Edelweiss Finance & Investments Limited | 450,000,000                         | -                                   |
|         |  | EFSL Trading Limited                    | 500,000,000                         | •                                   |
| 7       | Long term loans given to (refer note below)      | Edelcap Securities Limited              | -                                   | 720,000,000                         |
| 8       | Long term loans repaid by (refer note below)     | Edelcap Securities Limited              | 500,000                             | 719,500,000                         |
| 9       | Short term loans given to (refer note below)     | Edelweiss Commodities Services Limited  | 6,000,500,000                       | -                                   |
| 10      | Short term loans repaid by (refer note below)    | Edelweiss Commodities Services Limited  | 78,900,000                          | -                                   |
| 11      | Nomination deposits received from                | Edelweiss Financial Services Limited    | 200,000                             | 100,00                              |
| 12      | Nomination deposits received returned back       | Edelweiss Financial Services Limited    | 200,000                             | 200,00                              |
| 13      | Nomination deposits paid                         | Edelcap Securities Limited              | -                                   | 200,00                              |
| 14      | Nomination deposits paid received back           | Edelcap Securities Limited              | -                                   | 400,00                              |
| 15      | Share of loss in partnership firm                | Edelweiss Wealth Advisors LLP           | 10,050,59                           | 8,701,91                            |
| 16      | Margins placed with (refer note below)           | Edelweiss Securities Limited            | 1,275,305,61                        | 7 974,617,35                        |
| 10      | Bridge Bridge                                    | Edelweiss Custodial Services Limited    | 147,824,40                          | -                                   |
| 17      | Margins withdrawn from (refer note below)        | Edelweiss Securities Limited            | 2,112,961,22                        | 2 1,013,410,1                       |
| 1/      | Inter Pura Artificiant I dill ficici note peront | Edelweiss Custodial Services Limited    | 23,207,75                           | ı                                   |



## Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.27 Related parties (continued)

| Sr. No. | Nature of transaction                        | Related party name                             | For the year ended<br>31 March 2017 | For the year ended<br>31 March 2016 |
|---------|--|--|-------------------------------------|-------------------------------------|
| 10      | Purchase of debt securities from             | Edelweiss Finance & Investments Limited        | 23,271,450                          | 19,280,613                          |
| 18      | Purchase of deoc securities from             | ECL Finance Limited                            | 1,132,097,492                       | 2,253,002,342                       |
|         |  | Edelweiss Commodities Services Limited         | 100,348,165,810                     | 7,713,503,222                       |
|         |  | Edelweiss Financial Services Limited           | 3,732,667,500                       | .,                                  |
|         |  | Edelweiss Asset Reconstruction Company Limited | 180,000,000                         | -                                   |
|         |  | Edelcap Securities Limited                     | 525,027,397                         | -                                   |
| 19      | Sale of debt securities to                   | Edelweiss Finance & Investments Limited        | 105,065,479                         | 621,249,659                         |
|         |  | ECL Finance Limited                            | 1,310,520,593                       | 3,122,619,183                       |
|         |  | Edelweiss Commodities Services Limited         | 44,251,364,018                      | 7,606,969,569                       |
|         |  | Edelweiss Agri Value Chain Limited             | 1,000,000,000                       | -                                   |
| 20      | Purchase of commodities from                 | Edelweiss Commodities Services Limited         | -                                   | 3,916,681,950                       |
| 21      | Redemption of nifty link debentures          | ECL Finance Limited                            | 5,139,200,000                       | 7,388,000,000                       |
|         |  | Edelweiss Finance & Investments Limited        | 827,500,000                         | 3,462,000,000                       |
|         |  | Edelweiss Commodities Services Limited         | 2,000,000,000                       | -                                   |
| 22      | Brokerage earned from                        | Edelweiss Securities Limited                   | 6,765,893                           | 7,148,396                           |
| 23      | Advisory fee income from                     | Burlington Business Solutions Limited          | 500,000                             |                                     |
|         |  | Auris Corporate Centre Limited                 | 500,000                             | -                                   |
|         |  | Olive Business Centre Limited                  | 1,000,000                           | -                                   |
|         |  | Eternity Business Centre Limited               | 1,000,000                           | -                                   |
|         |  | Serenity Business Park Limited                 | 1,000,000                           | -                                   |
| 24      | Net amount incurred on settlement of forward |  |                                     | 5 005 004                           |
| 24      | contracts                                    | Edelweiss Business Services Limited            | •                                   | 5,085,000                           |
|         |  | Edelweiss Investment Adviser Limited           | -                                   | 18,180,000                          |
|         |  | EFSL Trading Limited                           | -                                   | 4,005,000                           |
|         |  | Edelweiss Global Wealth Management Limited     |                                     | 21,112,47                           |
| 25      | Interest income on margins placed with       | Edelweiss Custodial Services Limited           | 218,688                             | -                                   |
|         |  | Edelweiss Securities Limited                   | 1,244,240                           | 1,831,44                            |
| 26      | Interest income on debt instrument of        | Edelweiss Finvest Private Limited              | 45,708,410                          | 45,708,41                           |
| "       |  | ECL Finance Limited                            | 900,501,550                         | 1,726,177,55                        |
|         |  | Edelweiss Finance & Investments Limited        | 79,216,53                           | 7 282,962,17                        |
| ١       | ·  | Edelweiss Commodities Services Limited         | 298,924,71                          |                                     |
|         |  | Edelweiss Agri Value Chain Limited             | 2,291,00                            | -                                   |
| 27      | Interest income on loans given to            | Edelweiss Commodities Services Limited         | 94,719,04                           | i                                   |
|         |  | Edelcap Securities Limited                     | 14,59                               | 32,639,01                           |
| 28      | Cost reimbursements recovered from           | Edelweiss Trustee Services Limited             | 100,00                              | -                                   |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

## 2.27 Related parties (continued)

| Sr. No. | Nature of transaction                                    | Related party name  | For the year ended<br>31 March 2017 | For the year ended<br>31 March 2016 |
|---------|--|---|-------------------------------------|-------------------------------------|
| 29      | Reimbursements received from                             | EFSL Trading Limited  | 209,966                             | -                                   |
| 2,5     | nembursement vectored was                                | Edelweiss Financial Services Limited                        | 11,547,874                          | -                                   |
| 30      | Interest expense on loans taken from                     | Edelweiss Financial Services Limited                        | 1,463,857                           | 1,064,325,012                       |
| ••      |  | Edelweiss Commodities Services Limited                      | 1,354,170,601                       | 280,207,392                         |
|         |  | Edel Investments Limited                                    | -                                   | 26,236                              |
|         |  | EFSL Trading Limited  | 54,034,247                          | 57,500,000                          |
|         | ·  | Edelweiss Finance & Investments Limited                     | 887,671                             |                                     |
| 31      | Reimbursements paid to                                   | Edelweiss Financial Services Limited                        | 122,593,504                         | 154,408,433                         |
| 71      |  | Edelweiss Commodities Services Limited                      | 72,077,332                          | 45,601                              |
|         |  | Edelweiss Business Services Limited                         | 155,108,150                         | 4,323,310                           |
| 32      | Cost reimbursements paid to                              | Edelweiss Securities Limited                                | 16,903                              | -                                   |
| 32      | Cost reimbursements paid to                              | Edelweiss Asset Management Limited                          | -                                   | 2,326,343                           |
|         |  | Edelweiss Commodities Services Limited                      | 1,636,590                           | 12,678,859                          |
|         |  | Edelweiss Broking Limited                                   | 8,512,136                           | 5,437,518                           |
|         | ·  | Edelweiss Financial Services Limited                        | 1,350,698                           | 13,212,500                          |
|         |  | Edelweiss Business Services Limited                         | 65,017                              | -                                   |
|         |  | Eternity Business Centre Limited                            | 1,311,705                           | -                                   |
| 33      | Clearing charges paid to                                 | Edelweiss Securities Limited                                | 270,025                             | 295,000                             |
| 1       |  | Edelweiss Custodial Services Limited                        | 40,250                              | -                                   |
| 34      | Brokerage paid to  | Edelweiss Securities Limited                                | 1,061,497                           | 31,446,508                          |
| 35      | Contribution in partnership firm through current account | Edelweiss Wealth Advisors LLP                               | 25,201,911                          | 3,333,000                           |
| 36      | Processing fees paid to                                  | Edelweiss Business Services Limited                         | 27,700                              | 62,520                              |
| 37      | Rating support fees paid to                              | Edelweiss Financial Services Limited                        | 5,000,000                           | -                                   |
| 38      | Interim equity dividend paid to                          | Edelweiss Financial Services Limited                        | -                                   | 150,000,000                         |
| 39      | Preference shares dividend paid to                       | Edelweiss Financial Services Limited<br>ECL Finance Limited | 1,260,00<br>1,260,00                | i i                                 |
| 40      | Remuneration paid to                                     | Jaipa Jadhav  | 224,38                              | 5                                   |
|         | Balances with related parties                            |   |                                     |                                     |
| 41      | Short term loans taken from                              | Edelweiss Financial Services Limited                        |                                     | 195,264,92                          |
| ""      | Short term toans taken from                              | Edelweiss Commodities Services Limited                      | -                                   | 6,927,362,26                        |
| 1       |  | EFSL Trading Limited  | I                                   | 500,000,00                          |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.27 Related parties (continued)

| Sr. No. | Nature of transaction                      | Related party name                             | For the year ended<br>31 March 2017 | For the year ended<br>31 March 2016 |
|---------|--|--|-------------------------------------|-------------------------------------|
| 42      | See this words, debantures and hands       | ECL Finance Limited                            | 28,590,212                          | 118,294,683                         |
| 42      | Stock in trade - debentures and bonds      | Edelweiss Finance & Investments Limited        | 20,550,222                          | 13,488,044                          |
|         |  | Edelweiss Commodities Services Limited         | 5,746,633,118                       | 5,358,154,036                       |
|         |  | Edelweiss Financial Services Limited           | -,,                                 | 999,561,667                         |
|         | •  | Edelweiss Financial Services Connect           |                                     |                                     |
| 43      | Trade payables to                          | Edelweiss Securities Limited                   | 775,717,892                         | -                                   |
| 7.5     | l l l l l l l l l l l l l l l l l l l      | Edelweiss Broking Limited                      | -                                   | 5,747,509                           |
|         |  | Edelweiss Business Services Limited            | 105,234                             | 42,359                              |
|         |  | Edelweiss Commodities Services Limited         | 270,000                             | 339,828                             |
|         |  | Edelweiss Asset Management Limited             |                                     | 2,431,029                           |
| 44      | Advances payable to                        | Edelcap Securities Limited                     | 161,000                             |                                     |
| • • •   |  | Edelweiss Asset Reconstruction Company Limited | 528,000                             | -                                   |
|         |  | EFSL Trading Limited                           | 231,000                             | -                                   |
|         |  | Edelweiss Multi Strategy Fund Advisors LLP     | 8,000                               | -                                   |
| 45      | Interest payable on loans taken from       | Edelweiss Financial Services Limited           | -                                   | 9,535,116                           |
|         |  | Edelweiss Commodities Services Limited         | 139,472,870                         | 73,172,526                          |
|         |  | Edelweiss Finance & Investments Limited        | 27,740                              | -                                   |
|         |  | EFSL Trading Limited                           | 3,782,398                           | 2,813,730                           |
| 46      | Nomination deposits payable to             | Edelweiss Financial Services Limited           | 100,000                             | 100,000                             |
| 47      | Investments in equity shares of            | Edelweiss Finvest Private Limited              | 416,301,389                         | Į.                                  |
|         |  | Edelcap Securities Limited                     | 13,000,000                          | 1                                   |
|         |  | Edelweiss Asset Management Limited             | 315,000,000                         | -                                   |
|         |  | Edelweiss Asset Reconstruction Company Limited | 446,425,675                         | -                                   |
|         |  | Burlington Business Solutions Limited          | 201,075,715                         | -                                   |
| Ì       |  | Auris Corporate Centre Limited                 | 176,872,071                         | 1                                   |
|         |  | Olive Business Centre Limited                  | 172,293,073                         | 1                                   |
|         |  | Eternity Business Centre Limited               | 209,371,049                         | i i                                 |
|         |  | Serenity Business Park Limited                 | 212,856,897                         | 1                                   |
| 48      | Investments in preference shares of        | Edelweiss Finvest Private Limited              | 3,350,896,18                        | 3,251,034,372                       |
| "       | investments in preference shares or        | Edelcap Securities Limited                     | 1,620,000,00                        | 1,620,000,000                       |
| 49      | Investments in debentures of               | Edelweiss Finvest Private Limited              | 356,967,58                          | 339,759,709                         |
| 50      | Investments in venture funds of            | EW Clover Scheme                               | 125,000,00                          | 125,000,000                         |
| 51      | Investment in partnership firm             | Edelweiss Wealth Advisors LLP                  | 33,00                               | 0 33,00                             |
| .52     | Partner's current account - credit balance | Edelweiss Wealth Advisors LLP                  | -                                   | 5,368,91                            |
| 53      | Partner's current account - debit balance  | Edelweiss Wealth Advisors LLP                  | 9,782,40                            | 2 -                                 |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

#### 2.27 Related parties (continued)

#### ii. Transactions with related parties:

| Sr. No. | Nature of transaction                      | Related party name                      | For the year ended<br>31 March 2017 | For the year ended<br>31 March 2016 |
|---------|--|---|-------------------------------------|-------------------------------------|
| 54      | Trade receivables from                     | Edelweiss Securities Limited            | _                                   | 4,348,004                           |
|         | ,  | Edelweiss Financial Services Limited    | -                                   | 50,898                              |
|         |  | EFSL Trading Limited                    | 241,463                             | -                                   |
|         |  | Edelcap Securities Limited              | -                                   | 242,000                             |
|         |  | Burlington Business Solutions Limited   | 525,000                             | -                                   |
|         |  | Auris Corporate Centre Limited          | 525,000                             | -                                   |
|         |  | Olive Business Centre Limited           | 1,050,000                           | -                                   |
|         |  | Eternity Business Centre Limited        | 1,050,000                           | -                                   |
|         |  | Serenity Business Park Limited          | 1,050,000                           | -                                   |
|         |  | Edelwiess Trustee Services Limited      | 105,000                             | -                                   |
| 55      | Short term loans given to                  | Edelweiss Commodities Services Limited  | 5,918,401,811                       |                                     |
| 56      | Long term loans given to                   | Edelcap Securities Limited              | •                                   | 500,000                             |
| 57      | Advances receivable from                   | Edelweiss Financial Services Limited    | 1,135,483                           | -                                   |
|         |  | Edelweiss Securities Limited            | 884,000                             |                                     |
|         |  | Edelweiss Finance & Investments Limited | 334,000                             | -                                   |
|         |  | Edelweiss Broking Limited               | 41,000                              | -                                   |
| ļ       |  | EC Commodity Limited                    | 305,000                             | -                                   |
| 58      | Interest receivable on debt instruments of | Edelweiss Finvest Private Limited       | 22,791,591                          | 22,488,538                          |
| 59      | Interest receivable on loans given to      | Edelweiss Commodities Services Limited  | 6,596,463                           | -                                   |
| "       |  | Edelcap Securities Limited              |                                     | 2,903                               |
| 60      | Interest receivable on margins placed with | Edelweiss Securities Limited            | 12,918                              | 62,917                              |
| "       | The contract of the grade was              | Edelweiss Custodial Services Limited    | 39,561                              | -                                   |
| 61      | Margins placed with                        | Edelweiss Securities Limited            | 22,831,557                          | 145,219,080                         |
| "       | THIS BUT PIACEU WILL                       | Edelweiss Custodial Services Limited    | 124,616,656                         | 1                                   |

Note: (1) Loan given/taken to/from related parties and margin money placed / refund received with/ from related parties are disclosed based on the maximum incremental amount given/taken and placed / refund received during the reporting period.

(2) Disclosure under section 186(4) of the Companies Act, 2013 for loans and guarantee: Loans have been given for general business purpose.



# Related Party transactions entered during FY 2015-16

# **ECap Equities Limited**

### Notes to the financial statements (continued)

(Currency: Indian Rupees)

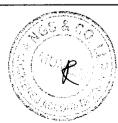
#### 2.27 Related parties

In accordance with Accounting Standard 18 on Related party transactions notified under section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014.

### i. List of related parties and relationship:

| Name of related parties by whom control is exercised    | Edelweiss Financial Services Limited (Holding company)                     |
|---|--|
| Name of related parties over whom control is            | Edelcap Securities Limited (Subsidiary company)                            |
| exercised   | Edelweiss Retail Finance Limited (Subsidiary company)                      |
|   | Arum Investments Private Limited (from 31 March, 2016)                     |
| Fellow subsidiaries                                     | ECL Finance Limited  |
| (with whom transactions have taken place)               | EC Commodity Limited   |
|   | Edelweiss Commodities Services Limited                                     |
|   | Edelweiss Global Wealth Management Limited                                 |
|   | Edel Investments Limited   |
|   | EFSL Commodities Limited   |
|   | Edelweiss Comtrade Limited   |
|   | Edelweiss Finance & Investments Limited                                    |
|   | Edelweiss Securities Limited   |
|   | Edelweiss Broking Limited  |
|   | EFSL Comtrade Limited  |
|   | Edelweiss Web Services Limited   |
|   | Edel Commodities Trading Limited   |
|   | Edelweiss Agri Value Chain Limited (formerly known as Edelweiss Integrated |
|   | Commodity Management Limited)  |
|   | Edelweiss Investment Adviser Limited                                       |
|   | Edelweiss Asset Management Limited   |
| Name of related parties over whom significant influence | Forefront Wealth Advisors LLP  |
| is exercised  | Arum Investments Private Limited (upto 30 March, 2016)                     |
|   | EW Clover Scheme   |

| Sr. No. | Nature of transaction                        | Nature of transaction Related party name                    |                            | For the year<br>ended<br>31 March 2015 |
|---------|--|---|----------------------------|--|
|         | Capital account transactions during the year |   |                            |  |
| 1       | Investment in equity shares of               | Arum Investments Private Limited                            | 364,779,740                | 49,139,145                             |
| 2       | Investment in preference shares of           | Edelcap Securities Limited Arum Investments Private Limited | 1,120,000,000<br>8,374,600 | 500,000,000<br>3,242,659,772           |
| 3       | Investment in debentures of                  | Arum Investments Private Limited                            | -                          | 339,759,709                            |
| 4       | Investment in partnership firm               | Forefront Wealth Advisors LLP                               | -                          | 33,000                                 |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.27 Related parties (continued)

| Sr. No. | Nature of transaction                         | Related party name  | For the year<br>ended<br>31 March 2016        | For the year<br>ended<br>31 March 2015                                 |
|---------|---|---|---|--|
|         | Current account transactions during the year  |   |   |  |
| 5       | Short term loans taken from                   | Edelweiss Financial Services Limited Edelweiss Commodities Services Limited Edel Investments Limited EFSL Commodities Limited   | 11,985,072,953<br>18,258,187,000<br>-<br>-    | 21,850,828,245<br>9,526,545,272<br>76,300,000<br>500,000,000           |
| 6       | Short term loans repaid to (refer note below) | Edelweiss Financial Services Limited Edelweiss Commodities Services Limited Edel Investments Limited  | 22,249,617,172<br>12,119,500,000<br>500,000   | 11,394,280,959<br>13,050,610,459<br>75,800,000                         |
| 7       | Long term loans given to (refer note below)   | Edelcap Securities Limited  | 720,000,000                                   | -  |
| 8       | Long term loans repaid by (refer note below)  | Edelweiss Financial Services Limited Edelcap Securities Limited   | -<br>719,500,000                              | 1,500,000,000  |
| 9       | Nomination deposits received from             | Edelweiss Financial Services Limited  | 100,000                                       | 200,000  |
| 10      | Nomination deposits received returned back    | Edelweiss Financial Services Limited  | 200,000                                       | -  |
| 11      | Nomination deposits paid                      | Edelcap Securities Limited  | 200,000                                       | -  |
| 12      | Nomination deposits paid received back        | Edelcap Securities Limited  | 400,000                                       | <del>-</del>   |
| 13      | Nomination deposits given to                  | Edelcap Securities Limited  | -   | 200,000  |
| 14      | Share of loss in partnership firm             | Forefront Wealth Advisors LLP   | 8,701,911                                     | 5,440  |
| 15      | Margins placed with (refer note below)        | Edelweiss Securities Limited  | 974,617,350                                   | 1,664,093,951  |
| 16      | Margins withdrawn from (refer note below)     | Edelweiss Securities Limited Edelweiss Broking Limited  | 1,013,410,100                                 | 2,850,867,417<br>17,351,728  |
| 17      | Purchase of debt securities from              | Edelweiss Finance & Investments Limited ECL Finance Limited Edelweiss Commodities Services Limited  | 19,280,613<br>2,253,002,342<br>7,713,503,222  | 49,707,534<br>-<br>42,226,550  |
| 18      | Sale of debt securities to                    | Edelweiss Finance & Investments Limited ECL Finance Limited Edelweiss Commodities Services Limited  | 621,249,659<br>3,122,619,183<br>7,606,969,569 | -<br>- ·   |
| 19      | Purchase of commodities from                  | Edelweiss Commodities Services Limited  | 3,916,681,950                                 | 1,540,775,273  |
| 20      | Sale of commodities to                        | Edelweiss Commodities Services Limited Edel Commodities Trading Limited Edelweiss Global Wealth Management Limited EFSL Comtrade Limited Edelweiss Web Services Limited | -<br>-<br>-                                   | 88,911,909<br>256,450,908<br>256,259,399<br>115,412,066<br>661,709,802 |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

## 2.27 Related parties (continued)

|         |  |  | For the year          | For the year  |
|---------|--|--|-----------------------|---------------|
| Sr. No. | Nature of transaction  | Related party name   | ended                 | ended         |
|         |  |  | 31 March 2016         | 31 March 2015 |
|         | The state of the s | FCI Finance Limited  | 7 200 000 000         | 6,540,300,000 |
| 21      | Redemption of nifty link debentures  | ECL Finance Limited  | 7,388,000,000         | 0,340,300,000 |
|         |  | Edelweiss Finance & Investments Limited                                      | 3,462,000,000         | -             |
| 22      | Brokerage earned from  | Edelweiss Securities Limited   | 7,148,396             | 5,093,725     |
|         | Net amount incurred on settlement of forward   |  |                       |               |
| 23      | contracts  | Edelweiss Web Services Limited   | 5,085,000             | -             |
| ı       |  | Edelweiss Investment Adviser Limited   | 18,180,000            | -             |
|         |  | EFSL Commodities Limited   | 4,005,000             | -             |
|         |  | Edelweiss Global Wealth Management Limited                                   | 21,112,472            | -             |
|         | Net amount earned on settlement of forward   |  |                       |               |
| 24      | contracts with   | Edelweiss Commodities Services Limited                                       | <u>.</u>              | 5,880,000     |
|         | Contracts with   | Edel Investments Limited   | -                     | 7,560,000     |
|         |  |  |                       |               |
| 25      | Interest income on margins placed with   | EC Commodity Limited   |                       | -             |
|         |  | Edelweiss Securities Limited   | 1,831,447             | 26,691,462    |
|         |  | Edelweiss Broking Limited  | •                     | 171,140       |
| 26      | Interest income on debt instrument of  | Arum Investments Private Limited   | 45,708,411            | 7,638,940     |
|         |  | ECL Finance Limited  | 1,726,177,550         | 903,001,585   |
|         |  | Edelweiss Finance & Investments Limited                                      | 282,962,172           | -             |
|         |  | Edelweiss Commodities Services Limited                                       | 43,159,044            | -             |
| 27      | Interest income on loans given to  | Edelweiss Financial Services Limited   | _                     | 106,356,164   |
| 27      | Interest income on loans given to  | 1  | 32,639,016            | 100,550,104   |
|         |  | Edelcap Securities Limited   | 32,039,010            | -             |
| 28      | Interest income on delayed payments to   | Edel Commodities Trading Limited   |                       | 4,288,339     |
|         |  | Edelweiss Global Wealth Management Limited                                   | -                     | 7,548,802     |
|         |  | EFSL Comtrade Limited  | -                     | 1,822,191     |
|         |  | Edelweiss Web Services Limited   | -                     | 13,492,500    |
| 29      | Warehousing income from  | Edel Commodities Trading Limited   | _                     | 953,700       |
| -       | wareneasing massive manifestation  | Edelweiss Global Wealth Management Limited                                   | _                     | 953,700       |
|         |  | EFSL Comtrade Limited  | _                     | 437,113       |
|         |  | Edelweiss Web Services Limited   | -                     | 1,876,800     |
| 20      | lubanah aurah aurah an bana balan balan barah  | Edolucies Financial Condess United   | 1 064 225 042         | 182,450,405   |
| 30      | Interest expense on loans taken from   | Edelweiss Financial Services Limited  Edelweiss Commodities Services Limited | 1,064,325,012         | 496,060,655   |
|         |  |  | 280,207,392<br>26,236 | 1,525,404     |
|         |  | Edel Investments Limited  EFSL Commodities Limited                           | 57,500,000            | 1,525,404     |
|         |  | 5. 52 Sommounes Emineu   | 37,300,000            | 137,334       |
| 31      | Interest expense on delayed payments to  | Edelweiss Commodities Services Limited                                       | •                     | 43,240,769    |
| 32      | Reimbursements paid to   | Edelweiss Financial Services Limited   | 154,408,433           | 36,074,149    |
|         |  | <b>Edelweiss Commodities Services Limited</b>                                | 45,601                | 14,300        |
|         |  | Edelweiss Web Services Limited   | 4,323,310             | 6,900         |



### Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.27 Related parties (continued)

|         |  |   | For the year  | For the year   |
|---------|--|---|---------------|----------------|
| Sr. No. | Nature of transaction  | Related party name                          | ended         | ended          |
|         |  |   | 31 March 2016 | 31 March 2015  |
|         |  |   |               |                |
| 33      | Cost reimbursements paid to  | Edelweiss Securities Limited                |               | 567            |
|         |  | Edelweiss Asset Management Limited          | 2,326,343     | 2,755,970      |
|         |  | Edelweiss Commodities Services Limited      | 12,678,859    | 5,683,290      |
|         |  | Edelweiss Broking Limited                   | 5,437,518     | -              |
|         |  | Edelweiss Financial Services Limited        | 13,212,500    | -              |
| 34      | Clearing and custodian charges paid to   | Edelweiss Securities Limited                | 295,000       | 410,000        |
| 1       | Contribution in partnership firm through current   |   |               |                |
| 35      | account  | Forefront Wealth Advisors LLP               | 3,333,000     | -              |
| 36      | Processing fees paid to  | Edelweiss Web Services Limited              | 62,520        | 20,610         |
| 37      | Warehousing expenses paid to   | Edelweiss Agri Value Chain Limited          | _             | 251,899        |
|         | The state of the s | Edelweiss Commodities Services Limited      | _             | 6,325,275      |
|         |  |   |               | -,,-           |
| 38      | Interim equity dividend paid to  | Edelweiss Financial Services Limited        | 150,000,000   | -              |
|         | Balances with related parties  |   |               |                |
| 39      | Short term loans taken from  | Edelweiss Financial Services Limited        | 195,264,920   | 10,459,809,139 |
|         |  | Edelweiss Commodities Services Limited      | 6,927,362,262 | 788,675,262    |
|         |  | Edel Investments Limited                    | -             | 500,000        |
|         |  | EFSL Commodities Limited                    | 500,000,000   | 500,000,000    |
| 40      | Stock in trade - debentures and bonds  | ECL Finance Limited                         | 118,294,683   | 1,246,258,522  |
|         |  | Edelweiss Financial and Investments Limited | 13,488,044    | 268,516,740    |
|         |  | Edelweiss Commodities Services Limited      | 5,358,154,036 | 1,329,369,692  |
|         |  | Edelweiss Financial Services Limited        | 999,561,667   | -              |
| 41      | Trade payables to  | Edelweiss Securities Limited                | _             | 177,192        |
|         |  | Edelweiss Financial Services Limited        |               | 5,214          |
|         |  | Edelweiss Broking Limited                   | 5,747,509     | _              |
|         |  | Edelweiss Web Services Limited              | 42,359        | -              |
|         |  | Edelweiss Commodities Services Limited      | 339,828       | 368,762        |
|         |  | Edelweiss Agri Value Chain Limited          | _             | 226,709        |
|         |  | Edelweiss Asset Management Limited          | 2,431,029     | 2,821,010      |
| 42      | Interest payable on loans taken from   | Edelweiss Financial Services Limited        | 9,535,116     | 41,372,220     |
|         |  | Edelweiss Commodities Services Limited      | 73,172,526    | 1,587,046      |
|         |  | Edel Investments Limited                    | -             | 2,977          |
| , ,     |  | EFSL Commodities Limited                    | 2,813,730     | 141,781        |



## Notes to the financial statements (continued)

(Currency: Indian Rupees)

### 2.27 Related parties (continued)

#### ii. Transactions with related parties:

|         |  |                                      |               | For the year  |
|---------|--|--------------------------------------|---------------|---------------|
|         |  |                                      | For the year  | For the year  |
| Sr. No. | Nature of transaction                      | Related party name                   | ended         | ended         |
|         |  |                                      | 31 March 2016 | 31 March 2015 |
| 43      | Nomination deposits payable to             | Edelweiss Financial Services Limited | 100,000       | 200,000       |
| 44      | Investments in equity shares of            | Arum Investments Private Limited     | 413,918,885   | 49,139,145    |
| 44      | myestinents in equity shares of            | Edelcap Securities Limited           | 13,000,000    | 13,000,000    |
| İ       |  | <u> </u>                             |               |               |
| 45      | Investments in preference shares of        | Arum Investments Private Limited     | 3,251,034,372 | 3,242,659,772 |
|         | ·  | Edelcap Securities Limited           | 1,620,000,000 | 500,000,000   |
| 46      | Investments in debentures of               | Arum Investments Private Limited     | 339,759,709   | 339,759,709   |
| 47      | Investments in venture funds of            | EW Clover Scheme                     | 125,000,000   | -             |
| 48      | Investment in partnership firm             | Forefront Wealth Advisors LLP        | 33,000        | 33,000        |
| 49      | Partner's current account - credit balance | Forefront Wealth Advisors LLP        | 5,368,911     | 5,440         |
| 50      | Trade receivables from                     | Edelweiss Securities Limited         | 4,348,004     | 19,994,929    |
| 30      | Trade receivables from                     | Edelweiss Financial Services Limited | 50,898        | -             |
|         |  | ECL Finance Limited                  | -             | 24,579,413    |
|         |  | Edelcap Securities Limited           | 242,000       | 361,000       |
|         |  | Edelweiss Web Services Limited       | -             | 73,202        |
| 51      | Long term loans given to                   | Edelcap Securities Limited           | 500,000       | -             |
| 52      | Nomination deposits receivable from        | Edelcap Securities Limited           | -             | 200,000       |
| 53      | Interest receivable on debt instruments of | Arum Investments Private Limited     | 22,488,538    | 20,512,432    |
| 54      | Interest receivable on loans given to      | Edelweiss Financial Services Limited | -             | 114,780       |
| "       |  | Edelcap Securities Limited           | 2,903         | -             |
| 55      | Interest receivable on margins placed with | Edelweiss Securities Limited         | 62,917        | 311,921       |
| 56      | Margins placed with                        | Edelweiss Securities Limited         | 145,219,080   | 113,166,622   |
| 57      | Other receivables from                     | Edelcap Securities Limited           | -             | 115,801       |

Note: Loan given/taken to/from related parties and margin money placed / refund received with/ from related parties are disclosed based on the maximum incremental amount given/taken and placed / refund received during the reporting period.

Disclosure under section 186(4) of the Companies Act, 2013 for loans and guarantee: Loans have been given for general business purpose.



Corporate Office: Apeejay House, 6th Floor, 3 Dinshaw Wachha Road, Churchgate, Mumbai - 400 020.

Tel: 022-4302 5555 Fax: 022-2204 0465 Email: helpdesk@sbicaptrustee.com



No.0139/2017-2018/CL - 1978 Date: 28th September, 2017.

ECap Equities Limited Edelweiss House, 5th floor, Off. C.S.T. Road, Kalina, MUMBAI - 400098 Dear Sir.

# Appointment of SBICAP Trustee Company Limited as Debenture Trustee for issue of Secured Debentures aggregating to Rs. 2000 crs

This is with reference to the appointment of SBICAP Trustee Company Limited as Debenture Trustee.

In this connection, we hereby give our consent to act as Debenture Trustee for the above assistance on the following terms :

| 1) One Time Fees          | Rs. 1,50,000/- plus applicable taxes (one time payment) to be paid immediately on acceptance of trusteeship assignment for the above referred Issue.   |
|---------------------------|--|
| 2) Annual Service Charges | Rs. 1,00,000/- p.a plus applicable taxes payable yearly in advance on 1st April each year from the date of allotment of Bonds. The Trusteeship remuneration will be payable by you till the time repayment / redemption of entire bonds and its satisfaction of charges in full. |
| 3) Trust Settlement Fee   | Rs. 1,000/- only.  |
| 4) Out of Pocket Expenses | On actual basis.   |

All Expenses relating to legal and other expenses including enforcement of security will be charged separately.

Overdue payment of Annual Services Charges, if any, may carry an interest at 12% (twelve percent) per annum payable from the due date till the date of actual payment.

We request you to kindly contact following officials:

Ardhendu Mukhopadhyay contact no.022 - 43025502 Cell no.8879150002 and/or Deepak Dhondye contact no.022 - 43025514 Cell no.8879150014 for any assistance in future.

We keenly look forward for our association.

Note:- The correspondence address shall be considered for levying GST. If there is any change in correspondence address we request you to kindly intimate us.

Yours Faithfully,

Ardhendu Mukhopadhyay

**Authorised Signatory** 

For Ecap Equities Limited

We accept the above terms
For Bravesh Singh

Autholisedos/Authorised Signatories

(signature with stamp)



Certified true extract of the resolution passed by the Board of Directors of ECap Equities Limited at its Meeting held on January 22, 2018

"RESOLVED that subject to the approval of the members of the Company and pursuant to the provisions of Sections 42, 71 and other applicable provisions, if any, of the Companies Act, 2013 (including any statutory modification(s) or re-enactment thereof) {the Act} and the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended from time to time (the Rules) consent of the Board be and is hereby given to offer, issue and allot the Securities including Non-convertible Debentures ("the NCDs") upto an amount not exceeding Rs. 4,000 crores on a private placement basis, in one or more tranches, whether listed or not, to the eligible persons, as may be decided from time to time.

**FURTHER RESOLVED** that for the purpose of creating, offering, issuing allotting the Securities including NCDs , creation of security and for related matters, the Debenture Committee be and is hereby authorised to do all such acts, deeds, matters and things, as may be necessary for giving effect to this Resolution."

### For ECap Equities Limited

TK

Disc. milk. omPersonal, potat/Code=400089, stankhlarashtra, 2.5.4.20+5506.42.18525/25dc/328e29f3a2007de0bde200df 37997753cec12bd7779f25.

RAMASWAMY al Mod 1020 Mal No. 2018.022.

Director

Name:

T. K. Ramaswamy

DIN No.:

05158707

Address:

Edelweiss House, Off C.S. T Road, Kalina, Mumbai - 400 098



Certified true extracts of the Special Resolution passed by the Members of ECap Equities Limited at the Extraordinary General Meeting of the Company held on March 15, 2017

#### Item No. 2

"RESOLVED that in supersession of the Resolution passed by the members at the Annual General Meeting held on August 14, 2014, consent of the Company be and is hereby accorded, pursuant to Sections 180(1)(c) and 180(1)(a) and all other applicable provisions, if any, of the Companies Act, 2013 (the 'Act'), and the Rules framed thereunder to the Board of Directors of the Company (hereinafter referred to as 'the Board' which term shall be deemed to include any Committee which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by this Resolution) for borrowing from time to time, any sum or sums of money for the purposes of the Company, upon such terms and conditions and with or without security, as the Board may in its discretion think fit, notwithstanding that the money or monies to be so borrowed by the Company (apart from the temporary loans obtained or to be obtained from time to time from the Company's Bankers in the ordinary course of business) together with the sums already borrowed, may exceed the aggregate of the paid-up share capital of the Company and its free reserves that is to say, reserves not set apart for any specific purposes, provided however that the sums so borrowed and remaining outstanding on account of principal shall not, at any time, exceed Rs. 5,000 crores."

### For ECap Equities Limited

TK

| Control of the 
Name:

T. K. Ramaswamy

DIN No.:

05158707

Address:

Edelweiss House, Off C.S. T Road, Kalina, Mumbai - 400 098



Certified true extracts of the Explanatory Statement in respect of the Special Resolution passed by the Members of ECap Equities Limited at the Extraordinary General Meeting of the Company held on March 15, 2017

### Item No. 2

The Members at the Annual General Meeting of the members of the Company held on August 14, 2014, had approved the limits for borrowing monies in excess of the paid-up share capital and free reserves of the Company upto Rs. 2,000 crores and to secure the re-payment thereof.

Keeping in view the financial requirements, it is proposed to increase the borrowing limits from Rs. 2,000 crores to Rs. 5,000 crores.

The Board recommends the passing of the Resolution set out in Item No. 2 as a Special Resolution.

None of the Directors and Key Managerial Personnel of the Company and their relatives are in any way, concerned or interested in this item of business.

### For ECap Equities Limited

RAMASWAM

Director

Name:

T. K. Ramaswamy

DIN No.:

05158707

Address:

Edelweiss House, Off C.S. T Road, Kalina, Mumbai - 400 098

Corporate Identity Number: U67190TG2008PLC057122
Registered Office: 2<sup>nd</sup> Floor, MB Towers, Plot No. 5, Road No. 2, Banjara Hills, Hyderabad 500 034 Tel No.: +91 40 40316900 Corporate Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai 400 098 Tel No.: +91 22 4009 4400



Certified true extract of the Special Resolution passed by the Members of ECap Equities Limited at the Extraordinary General Meeting of the Company held on February 14, 2018

"RESOLVED that pursuant to the provisions of Sections 42, 71 and other applicable provisions, if any, of the Companies Act, 2013 (including any statutory modification(s) or re-enactment thereof) {the Act} and the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended from time to time (the Rules) (including any statutory modification(s) or re-enactment thereof), subject to the provisions of any other statutes, Regulations, if any, subject to the Memorandum & Articles of Association of the Company and subject to the approval, consent, permission, exemption and/or sanction of the appropriate authorities, institutions or bodies, as may be necessary and subject to such conditions, as may be prescribed by any of them while granting any such approval, consent, permission, exemption or sanction, the Board of Directors of the Company (hereinafter referred to as 'the Board' which term shall be deemed to include any Committee which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by this Resolution) be and is hereby authorised on behalf of the Company to offer and invite subscriptions for Securities including Non-convertible Debentures ("the NCDs") aggregating to Rs. 4,000 crores to the eligible investors on a private placement basis, in one or more tranches.

**FURTHER RESOLVED** that subject to and in accordance with the provisions of the Act, the Board be and is hereby authorised on behalf of the Company to do all such acts, deeds, matters and things as it may, in its absolute discretion, deem necessary and with power on behalf of the Company to settle questions, difficulties or doubts that may arise in this regard, without requiring the Board to secure any further consent or approval of the members of the Company."

### For ECap Equities Limited

TK
Digitals upport by 1 i. MARCH MART
No 1 cit. in whether and cline station and continues and conti

Director

Name:

T. K. Ramaswamy

DIN No.:

05158707

Address:

Edelweiss House, Off C.S. T Road, Kalina, Mumbai - 400 098



Certified true extracts of the Explanatory Statement in respect of the Special Resolution passed by the Members of ECap Equities Limited at the Extraordinary General Meeting of the Company held on February 14, 2018

Pursuant to the provisions of Section 42 of the Companies Act, 2013 ("the Act") read with the Companies (Prospectus and Allotment of Securities) Rules, 2014, a company offering or making an invitation to subscribe to the NCD's a private placement basis, is required to obtain the prior approval of the members by way of a Special Resolution.

The Members at the Extraordinary General Meeting held on February 15, 2017, had approved the issue of NCD's on private placement basis, for an amount not exceeding Rs. 2,000 crores and the said approval of the members will remain in force for a period of 1 year.

To meet its financial requirements, the Company has been raising funds by issue of NCD's on a private placement basis and will continue to do so.

In view of the above, it would be necessary to obtain the approval of the members for issue of NCD's on private placement basis, for an amount not exceeding Rs. 4,000 crores. The NCD's may be issued at par or at a premium and, may be listed on the stock exchanges and, on such other terms and conditions as the Board of Directors (which term shall be deemed to include any Committee which the Board may have constituted or hereinafter constitute to exercise the powers conferred by this Resolution).

The Special Resolution set out in the Notice shall remain in force for a period of 1 year.

None of the Directors and the Key Managerial Personnel and their relatives have any particular interest or concern, in this item of business except to the extent of the NCD's, if any, which may be subscribed by them.

### For ECap Equities Limited

RAMASWAMY Nersal Number-

Director

Name:

T. K. Ramaswamy

DIN No.:

05158707

Address:

Edelweiss House, Off C.S. T Road, Kalina, Mumbai – 400 098



July 16, 2018

### **Summary of rated instruments**

| Instrument*  | Previous Rated Amount (Rs. crore) | Current Rated Amount (Rs. crore) | Rating Action                      |
|--|-----------------------------------|----------------------------------|------------------------------------|
| Commercial Paper Programme                                       | 1,250.00                          | 1,250.00                         | [ICRA]A1+; reaffirmed              |
| Short term Principle Protected Market Linked Debenture Programme | 150.00                            | 150.00                           | PP-MLD[ICRA]A1+; reaffirmed        |
| Short term Non-Convertible Debenture programme                   | 150.00                            | 150.00                           | [ICRA]A1+; reaffirmed              |
| Non-Convertible Debenture programme                              | 750.00                            | 750.00                           | [ICRA]AA(Stable); reaffirmed       |
| Long term Market Linked Debenture programme                      | 1,840.04                          | 1,840.04                         | PP-MLD[ICRA]AA(Stable); reaffirmed |
| Long term Market Linked Debenture programme                      | 9.96                              | 0.00                             | PP-MLD[ICRA]AA(Stable); withdrawn  |
| Total  | 4,150.00                          | 4,140.04                         |                                    |

<sup>\*</sup> Instrument details are provided in Annexure-1

### **Rating action**

ICRA has reaffirmed the long-term rating of [ICRA]AA (pronounced ICRA double A) for the Rs. 750 crore non-convertible debenture programme of Ecap Equities Limited (Ecap). ICRA has also reaffirmed the long-term rating of PP-MLD[ICRA]AA (pronounced principal protected market linked debentures ICRA double A) for the Rs 1,840.04 crore long-term market linked debentures programme of Ecap. The outlook on the long-term ratings is stable. ICRA has reaffirmed short-term rating of [ICRA]A1+ (pronounced ICRA A one plus) for the Rs. 1,250 crore commercial paper programme and Rs. 150 crore short-term non-convertible debenture programme of Ecap. ICRA has also reaffirmed the rating of PP-MLD[ICRA]A1+ (pronounced principal protected market linked debentures ICRA A one plus) for the Rs. 150 crore short-term principle protected market linked debenture programme of Ecap. ICRA has also withdrawn the long-term rating of PP-MLD[ICRA]AA with a stable outlook for the Rs. 9.96 crore long-term market linked debenture programme as the company has fully redeemed the instrument on maturity and there is no amount outstanding against the rated instrument.

### **Rationale**

While reaffirming the rating, ICRA has taken a consolidated view of Edelweiss Group given the close linkages between Group entities, common promoters and senior management team, shared brand name, and strong financial and operational synergies. The ratings also take into account the improvement in the Group's operational metrics, its adequate capitalisation and healthy liquidity position, which provide it with enhanced financial flexibility. The ratings also factor in the scaling up of the credit business, its growing focus on retail lending, and the strong performance of the wealth and asset management businesses, which were supported by the improved performance of the capital markets in the last fiscal. The strengths are partially offset by credit and concentration risks in the Group's wholesale lending segments, risks associated with the distressed assets business given the focus on large ticket size single-credit exposures, coupled with the evolving nature of the industry, and the exposure to volatility in capital markets. However, the Group's demonstrated ability to maintain adequate asset quality coupled with the emphasis on risk management practices provides comfort. Over the years, the Group has endeavoured to venture into new businesses to diversify its business portfolio. The costs associated with incubating new businesses, coupled with the early stages of some of the new



ventures, have resulted in a drag on the consolidated profitability levels. However, the gradual improvement in profitability in the past fiscal, supported by the Group's conscious efforts to improve operational efficiency, provides comfort. While assigning the ratings, ICRA has taken note of the Group's relatively high leverage level, albeit with some moderation in FY2018 following a capital infusion (Rs. 1,528 crore) in November 2017 through a qualified institutional placement. While the Group has consistently attempted to improve and diversify its resource profile, it remains exposed to refinancing risks. However, the Group's demonstrated ability to raise funds from banks and capital markets and its adequate liquidity cushion (~9% of total assets) provide comfort. Going forward, the Group's ability to scale up the new businesses, in alignment with its core strategy, and realise commensurate returns from its investments while maintaining a stable asset quality, remains critical from a credit perspective.

### **Outlook: Stable**

ICRA believes that Edelweiss Group will continue to benefit from its diversified business profile, its demonstrated track record and established position in capital markets related businesses, and its robust risk management systems. The outlook may be revised to Positive if there is a substantial and sustained improvement in the Group's profitability, leading to an improvement in its financial risk profile. The outlook may be revised to Negative if there is significant deterioration in the asset quality of the credit book and profitability indicators, thereby adversely affecting its financial risk profile.

### **Key rating drivers**

### **Credit strengths**

Diversified revenue stream with presence in credit and non-credit segments - Edelweiss Group is a diversified financial services player engaged in the credit, capital markets and other advisory businesses. The Group commenced operations in the capital markets related business and has established its position as a leading entity in the institutional equity broking and investment banking segments over the years. In a bid to diversify its revenue stream and reduce dependence on capital markets, the Group forayed into other segments like credit (wholesale lending in FY2006 and retail lending in FY2011), distressed assets (FY2010), and life insurance (FY2012). On a consolidated basis, EFSL's total operating income increased to Rs. 5,089 crore in FY2018 from Rs. 3,748 crore in FY2017, registering a 36% growth, which was supported by scaling up of the credit business and the healthy performance of the capital markets related businesses. With the scaling up of the credit business, net interest income is a key revenue driver contributing 30% to the operating income in FY2018. The Group's investment banking and fee income, trading, and broking businesses contributed 35%, 11% and 7% to the operating income, respectively, in FY2018.

Steady growth in loan book with growth across segments - Over the years, the credit business has emerged as the key revenue and profit driver for the Group, which was traditionally a capital markets player. As on March 31, 2018, the Group's loan book grew 52.2% year-on-year (YoY) to Rs. 42,010 crore, consisting of the wholesale (61% of the loan book) and retail segments (39%). The wholesale segment primarily includes structured collateralised credit (22% of the overall loan book) extended to promoters and corporates, real estate financing (24%) and distressed assets credit (15%). The retail segment includes a diverse mix of retail mortgage (16% of the overall loan book), loan against shares (11%), SME and business loans (9%), and agri and rural financing (3%). The increasing prominence of the retail financing business is evidenced by the increase in its share of the retail book to 39% of the overall portfolio as on March 31, 2018 from 28% as on March 31, 2015. The company expects the share to increase to ~50% by March 31, 2020.

Comfortable asset quality of lending portfolio supported by underwriting and risk management practices – The Group has strong risk management practices to ensure stable asset quality in the collateralised credit and real estate financing segments. The Group also maintains an adequate collateral cover in the wholesale financing segments. The Group's reported asset quality indicators deteriorated marginally with gross non-performing assets (NPA) at 1.75% of overall



advances (compared to 1.59% as on March 31, 2017) and net NPAs at ~0.70% as on March 31, 2018. This can be partly attributed to the Group shifting to the 90+ days past due (dpd) NPA recognition norm for Non-Banking Financial Companies (NBFCs). The Group's ability to maintain asset quality across business cycles while achieving targeted portfolio growth amid competitive pressure would be closely monitored by ICRA and would remain a key rating sensitivity.

Strong presence in investment banking and institutional equity broking; asset and wealth management also increasing in scale – Edelweiss Group continues to hold a leading position in the investment banking and institutional equity businesses. With a total average daily volume of Rs. 11,000 crore in FY2018 (retail and institutional), Edelweiss is among the leading institutional broking entities in the country. The other capital markets related businesses include proprietary trading and investments, and wealth and asset management. The Group offers wealth management advisory services to its high net worth clients with assets under advice of Rs. 90,100 crore as on March 31, 2018 compared to Rs. 60,300 crore as on March 31, 2017. The Group is also engaged in asset management with assets under management of Rs. 29,200 crore as on March 31, 2018 with a special focus on alternative assets.

Healthy liquidity profile supported by Group's treasury operations - The Group has an active treasury function, which enhances its liquidity position. It had an adequate liquidity cushion of Rs. 5,200 crore as on March 31, 2018 (~9% of total assets) in the form of undrawn bank lines, fixed deposits, Government securities and liquid mutual funds, which further enhance its financial flexibility. The consolidated capitalisation (calculation is based on RBI norms for NBFCs) remained adequate at 17.04% as on March 31, 2018.

Gradual improvement in profitability metrics though continues to lag peers - Over the past few years, the Group has endeavoured to improve its operational efficiencies, which is reflected in the improvement in the cost to income ratio across businesses. Consequently, the company reported an improvement in net profitability with return on assets (RoA) increasing to 1.58% in FY2018 from 1.34% in FY2017. During FY2018, the Group reported a net profit of Rs. 890 crore (RoE of 16.18%) compared to Rs. 609 crore (RoE of 15.22%) in FY2017. However, the profitability levels trail behind peers, given the costs associated with incubating new businesses, the moderate profitability in the early stages of a new venture and the loss-making insurance business that continues to impact overall profitability. The Group's RoA, as reported by the company, would be higher at 2.6% in FY2018, excluding the losses in the insurance business.

### **Credit challenges**

Exposed to credit risk in wholesale credit business; limited seasoning of asset reconstruction business - The Group remains exposed to credit risks given its high concentration in wholesale lending, particularly the structured collateralised funding and real estate segments, which are inherently risky in nature. Structured collateralised funding to corporates and real estate together contributed 46% to the credit portfolio as on March 31, 2018. The concentration risks in the wholesale books remain high, which could expose the asset quality to sharp deterioration in case of any slippages. In ICRA's view, the seasoning of the asset reconstruction industry remains limited. Also, the ability of asset reconstruction companies (ARCs) to judiciously acquire new assets while maintaining a comfortable capital structure and a competitive cost of borrowings remains a key rating sensitivity. In ICRA's view, any delay or inability in the resolution of delinquent assets could impact the company's profitability and liquidity profile and will remain a key rating monitorable. However, recent changes like Insolvency and Bankruptcy Code (IBC) are expected to quicken the speed of resolution of distressed assets going forward.

High gearing levels; ability to maintain ALM remains critical – The Group's gearing remained high at 6.10 times as on March 31, 2018 vis-à-vis 6.32 times as on March 31, 2017. The adjusted gearing, excluding the collateralised borrowing and lending operations and other liquid assets in the Balance Sheet Management Unit, would be lower at 4.94 times as on March 31, 2018 after the recent capital raising. The company raised capital amounting to Rs. 1,528 crore through a qualified institutional placement in November 2017, which resulted in an improvement in the gearing in FY2018. The



total borrowings at a consolidated level increased to Rs. 47,323 crore as on March 31, 2018 from Rs. 33,379 crore as on March 31, 2017. The Group has a diversified resource profile. The dependence on bank borrowings has increased over the years along with funds being raised from other sources like masala bonds and subordinated debt. The share of long-term liabilities in total liabilities has been increasing over the years, in line with the increase in the credit book, which is long term in nature. Over the past three years, the Group's debt levels increased, keeping pace with the scaling up of the credit business. The Group's ability to maintain comfortable asset liability matching (ALM) in future would be a key rating monitorable.

**Exposed to inherent cyclicality in capital markets** - The Group remains exposed to the inherent volatility in capital markets as its various businesses are directly or indirectly linked to the performance of these markets. However, the Group's focus on diversifying its business profile over the years has reduced its dependence on capital markets.

Ability to scale up operations in non-core business and align it with core business strategy remains critical — Over the years, the Group has ventured into various businesses to diversify its revenue profile and reduce its dependence on capital markets. The Group has also expanded its presence in managing warehouses to further consolidate and improve its presence in commodity distribution and commodity financing. Edelweiss Group forayed into life insurance through a joint venture with Tokio Marine Insurance in 2011. Operations in the general insurance business commenced in February 2018 after the receipt of the requisite approvals from Insurance Regulatory and Development Authority of India (IRDAI). The life insurance business has been incurring losses, given the long gestation period in the industry, and remains a drag on the Group's overall profitability. This business is expected to impact the consolidated profitability in the initial years of operations though it is expected to break even in FY2022. The Group's ability to report profits in the insurance businesses and other new ventures would be a key driver for its overall profitability and would remain a key rating sensitivity.

Analytical approach: For arriving at the ratings, ICRA has applied its rating methodologies as indicated below.

#### Links to applicable criteria:

ICRA's Credit Rating Methodology for Non-Banking Finance Companies

### About the company

### **Edelweiss Financial Services Limited**

Edelweiss Financial Services Ltd (EFSL), the holding company of the Edelweiss Group of companies, was incorporated in 1995 by first-generation entrepreneurs to offer investment banking services primarily to technology companies. At present, Edelweiss Group is engaged in wholesale and retail financing, distressed assets resolution, commodity financing, corporate debt syndication and debt restructuring, institutional and retail equity broking, corporate finance advisory, wealth advisory and asset management. The Group forayed into housing finance in FY2011, life insurance in FY2012 and general insurance in FY2018. During FY2018, the Group reported profit after tax (PAT) of Rs. 890 crore compared to PAT of Rs. 609 crore in FY2017.

#### **Ecap Equities Limited**

Ecap, a subsidiary of Edelweiss Financial Services Limited (rated [ICRA]AA (stable)), is engaged in arbitrage trading. Ecap, along with Edelweiss Securities, houses the proprietary trading book of the group, with no lending activity being carried out from these entities. The company earned a net profit of Rs. 35 crore in FY2018 on a total income (interest income and non-interest income) of Rs. 424 crore as compared to net profit of Rs. 2 crore on a total income of Rs. 216 crore in FY2017. The company had a networth of Rs. 194 crore as on March 31, 2018.



# **Key financial indicators (Audited - Consolidated for EFSL)**

|                        | FY2016 | FY2017 | FY2018 |
|------------------------|--------|--------|--------|
| Total Income           | 5,268  | 6,619  | 8,623  |
| Profit after Tax       | 414    | 609    | 890    |
| Net Worth              | 3,675  | 4,329  | 6,673  |
| Loan Book              | 20,014 | 27,608 | 42,010 |
| Total Assets           | 36,985 | 44,823 | 63,514 |
| Return on Assets       | 1.00%  | 1.34%  | 1.58%  |
| Return on Equity       | 12.12% | 15.22% | 16.18% |
| Gross NPA              | 1.40%  | 1.59%  | 1.75%  |
| Net NPA                | 0.50%  | 0.60%  | 0.70%  |
| Capital Adequacy Ratio | 18%    | 17%    | 17%    |
| Gearing                | 6.35   | 6.32   | 6.10   |
| Adjusted Gearing       | 4.95   | 5.20   | 4.94   |

Source: Company, ICRA research

Status of non-cooperation with previous CRA: Not applicable

**Any other information: None** 



# **Rating history for last three years:**

|   |   | Current       | Current Rating (FY2019) |                    |  | Chronology of Rating History for the past 3 years |  |  |  |                                    |  |  |           |
|---|---|---------------|-------------------------|--------------------|--|---|--|--|--|------------------------------------|--|--|-----------|
|   | Instrument  | Type          | Amou<br>nt<br>Rated     | Amount<br>Outstand | Date & Rating  | FY2018  |  |  |  | FY201                              | 7                                      |  | FY2016    |
|   |   | Туре          | (Rs. crore)             | ing (Rs.<br>crore) | Jul-18   | Mar-18  | Feb-18                                 | Dec-17                                 | Sep-17                                 | Mar-17                             | Feb-17                                 | Jan-17                                 | Mar-16    |
| 1 | Non<br>Convertible<br>Debenture<br>programme            | Long<br>Term  | 750.0<br>0              | 0.00               | [ICRA]A<br>A<br>(stable)                             | [ICRA]A<br>A<br>(stable)                          | [ICRA]A<br>A<br>(stable)               | [ICRA]A<br>A<br>(stable)               | [ICRA]A<br>A<br>(stable)               | [ICRA]A<br>A<br>(stable)           | [ICRA]A<br>A<br>(stable)               | [ICRA]A<br>A<br>(stable)               | -         |
| 2 | Long term Market Linked Debenture programme             | Long<br>Term  | 1,840.<br>04            | 473.09             | PP-MLD<br>[ICRA]A<br>A<br>(stable)                   | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable)            | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | PP-MLD<br>[ICRA]A<br>A<br>(stable) | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | -         |
| 3 | Long term<br>Market<br>Linked<br>Debenture<br>programme | Long<br>Term  | 9.96                    | 0.00               | PP-MLD<br>[ICRA]A<br>A<br>(stable);<br>withdra<br>wn | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable)            | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | PP-MLD<br>[ICRA]A<br>A<br>(stable) | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | PP-<br>MLD<br>[ICRA]A<br>A<br>(stable) | -         |
| 3 | Commercial<br>Paper<br>Programme                        | Short<br>Term | 1,250                   | NA                 | [ICRA]A<br>1+  | [ICRA]A<br>1+                                     | [ICRA]A<br>1+                          | [ICRA]A<br>1+                          | [ICRA]A<br>1+                          | [ICRA]A<br>1+                      | [ICRA]A<br>1+                          | [ICRA]A<br>1+                          | [ICRA]A1+ |
| 4 | Short term<br>NCD                                       | Short<br>Term | 150.0<br>0              | NA                 | [ICRA]A<br>1+  | [ICRA]A<br>1+                                     | [ICRA]A<br>1+                          | -                                      | -                                      | -                                  | -                                      | -                                      | -         |
| 5 | Short term<br>Market<br>Linked<br>Debentures            | Short<br>Term | 150.0<br>0              | NA                 | PP-MLD<br>[ICRA]A<br>1+                              | PP-<br>MLD<br>[ICRA]A<br>1+                       | PP-<br>MLD<br>[ICRA]A<br>1+            | -                                      | -                                      | -                                  | -                                      | -                                      | -         |

# **Complexity level of the rated instrument:**

ICRA has classified various instruments based on their complexity as "Simple", "Complex" and "Highly Complex". The classification of instruments according to their complexity levels is available on the website <a href="https://www.icra.in">www.icra.in</a>



## **Annexure-1: Instrument Details**

|                  |  | Date of Issuance / | Coupon | Maturity  | Amount<br>Rated<br>(Rs. | Current Rating              |
|------------------|--|--------------------|--------|-----------|-------------------------|-----------------------------|
| ISIN No          | Instrument Name                        | Sanction           | Rate   | Date      | crore)                  | and Outlook                 |
| NA               | Commercial Paper                       | NA                 | NA     | 7-365     | 1250.00                 | [ICRA]A1+                   |
|                  | Non Convertible  Debenture programme – |                    |        |           |                         |                             |
| NA               | Yet to be issued                       | NA                 | NA     | NA        | 750.00                  | [ICRA]AA (stable)           |
| INE572007315     | Long term Market Linked<br>Debentures  | 5-May-17           | MLD    | 5-Aug-19  | 20.00                   | PP-MLD [ICRA]AA<br>(stable) |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007323     | Debentures                             | 9-May-17           | MLD    | 8-Aug-18  | 2.00                    | (stable)                    |
| INE572007AE0     | Long term Market Linked<br>Debentures  | 30-May-17          | MLD    | 30-Aug-19 | 2.25                    | PP-MLD [ICRA]AA<br>(stable) |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007885     | Debentures                             | 26-May-17          | MLD    | 25-Jan-21 | 0.10                    | (stable)                    |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007919     | Debentures                             | 26-May-17          | MLD    | 25-May-22 | 0.10                    | (stable)                    |
| 1115572627225    | Long term Market Linked                | 26.14 1=           | NAL D  | 25.6 46   | 0.46                    | PP-MLD [ICRA]AA             |
| INE572007927     | Debentures                             | 26-May-17          | MLD    | 25-Sep-19 | 0.10                    | (stable)                    |
| INIEE 72007 A 00 | Long term Market Linked                | 20 1 17            | MALE   | 7.0-+ 10  | 10.00                   | PP-MLD [ICRA]AA             |
| INE572007A09     | Debentures                             | 30-Jun-17          | MLD    | 7-Oct-19  | 10.00                   | (stable)                    |
| INE572007AM3     | Long term Market Linked Debentures     | 28-Jun-17          | MLD    | 28-Dec-20 | 3.00                    | PP-MLD [ICRA]AA<br>(stable) |
| IIVES/200/AIVIS  | Long term Market Linked                | 20-Juli-17         | IVILD  | 26-Dec-20 | 5.00                    | PP-MLD [ICRA]AA             |
| INE572007AL5     | Debentures Long term Market Linked     | 20-Jun-17          | MLD    | 19-Sep-19 | 25.00                   | (stable) PP-MLD [ICRA]AA    |
| INE572007AR2     | Debentures                             | 30-Jun-17          | MLD    | 30-Sep-19 | 2.00                    | (stable)                    |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007AP6     | Debentures                             | 30-Jun-17          | MLD    | 9-Oct-19  | 5.00                    | (stable)                    |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007AQ4     | Debentures                             | 30-Jun-17          | MLD    | 30-Sep-19 | 14.40                   | (stable)                    |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007AN1     | Debentures                             | 29-Jun-17          | MLD    | 28-Sep-18 | 5.00                    | (stable)                    |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007AA8     | Debentures                             | 29-May-17          | MLD    | 27-Oct-20 | 0.10                    | (stable)                    |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007AC4     | Debentures                             | 29-May-17          | MLD    | 27-Oct-20 | 0.10                    | (stable)                    |
| 1115572007402    | Long term Market Linked                | 20.14 47           | 1415   | 27.0 . 20 | 0.40                    | PP-MLD [ICRA]AA             |
| INE572007AD2     | Debentures                             | 29-May-17          | MLD    | 27-Oct-20 | 0.10                    | (stable)                    |
| INIEE72007004    | Long term Market Linked                | 20 1/21/17         | MID    | 20 Can 10 | 0.10                    | PP-MLD [ICRA]AA<br>(stable) |
| INE572007984     | Debentures Long term Market Linked     | 29-May-17          | MLD    | 30-Sep-19 | 0.10                    | (Stable) PP-MLD [ICRA]AA    |
| INE572007AJ9     | Debentures                             | 8-Jun-17           | MLD    | 9-Sep-19  | 13.00                   | (stable)                    |
| 114E372O07AJ3    | Long term Market Linked                | O Juli-17          | IVILD  | J-36p-13  | 13.00                   | PP-MLD [ICRA]AA             |
| INE572007AI1     | Debentures                             | 7-Jun-17           | MLD    | 6-Oct-20  | 1.00                    | (stable)                    |
|                  | Long term Market Linked                |                    |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007950     | Debentures                             | 29-May-17          | MLD    | 1-Oct-19  | 0.10                    | (stable)                    |
|                  | Long term Market Linked                | ,                  |        |           |                         | PP-MLD [ICRA]AA             |
| INE572007976     | Debentures                             | 29-May-17          | MLD    | 29-Mar-19 | 0.10                    | (stable)                    |



|               |                                    | Date of Issuance / | Coupon | Maturity                                | Amount<br>Rated<br>(Rs. | Current Rating              |
|---------------|------------------------------------|--------------------|--------|---|-------------------------|-----------------------------|
| ISIN No       | Instrument Name                    | Sanction           | Rate   | Date                                    | crore)                  | and Outlook                 |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007992  | Debentures                         | 29-May-17          | MLD    | 30-Sep-19                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007AB6  | Debentures                         | 29-May-17          | MLD    | 27-Oct-20                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007AF7  | Debentures                         | 31-May-17          | MLD    | 30-Aug-19                               | 10.00                   | (stable)                    |
| INEE72007069  | Long term Market Linked            | 20 May 17          | MID    | 20 Mar 10                               | 0.10                    | PP-MLD [ICRA]AA             |
| INE572007968  | Debentures Long term Market Linked | 29-May-17          | MLD    | 29-Mar-19                               | 0.10                    | (stable)<br>PP-MLD [ICRA]AA |
| INE572007851  | Debentures                         | 26-May-17          | MLD    | 25-Nov-19                               | 0.10                    | (stable)                    |
| 1112372007031 | Long term Market Linked            | 20 Way 17          | IVILD  | 23 1101 13                              | 0.10                    | PP-MLD [ICRA]AA             |
| INE572007869  | Debentures                         | 26-May-17          | MLD    | 25-Jan-21                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            | 20                 |        | 20 00 22                                | 0.20                    | PP-MLD [ICRA]AA             |
| INE572007877  | Debentures                         | 26-May-17          | MLD    | 25-Jan-21                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007901  | Debentures                         | 26-May-17          | MLD    | 25-May-22                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007935  | Debentures                         | 26-May-17          | MLD    | 25-Sep-19                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007943  | Debentures                         | 29-May-17          | MLD    | 1-Oct-19                                | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007745  | Debentures                         | 25-May-17          | MLD    | 24-Sep-19                               | 0.10                    | (stable)                    |
| INFE72007760  | Long term Market Linked            | 25 May 17          | MID    | 24 Can 10                               | 0.10                    | PP-MLD [ICRA]AA             |
| INE572007760  | Debentures                         | 25-May-17          | MLD    | 24-Sep-19                               | 0.10                    | (stable)<br>PP-MLD [ICRA]AA |
| INE572007794  | Long term Market Linked Debentures | 25-May-17          | MLD    | 25-Nov-19                               | 0.10                    | (stable)                    |
| INES/200//54  | Long term Market Linked            | 25-ividy-17        | IVILD  | 25-1101-15                              | 0.10                    | PP-MLD [ICRA]AA             |
| INE572007844  | Debentures                         | 26-May-17          | MLD    | 25-Nov-19                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            | ,                  |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007810  | Debentures                         | 25-May-17          | MLD    | 23-Oct-20                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007828  | Debentures                         | 25-May-17          | MLD    | 23-Oct-20                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007711  | Debentures                         | 25-May-17          | MLD    | 22-Jan-21                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007729  | Debentures                         | 25-May-17          | MLD    | 22-Jan-21                               | 0.10                    | (stable)                    |
| INFE720077F2  | Long term Market Linked            | 25 14 47           | MID    | 24.6 40                                 | 0.40                    | PP-MLD [ICRA]AA             |
| INE572007752  | Debentures                         | 25-May-17          | MLD    | 24-Sep-19                               | 0.10                    | (stable)                    |
| INE572007778  | Long term Market Linked Debentures | 25-May 17          | MLD    | 24-Sep-19                               | 0.10                    | PP-MLD [ICRA]AA<br>(stable) |
| INE5/200///8  | Long term Market Linked            | 25-May-17          | IVILD  | 24-3ep-19                               | 0.10                    | PP-MLD [ICRA]AA             |
| INE572007786  | Debentures                         | 25-May-17          | MLD    | 25-Nov-19                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            | 25 IVIUY 17        | IVILD  | 23 1100 13                              | 0.10                    | PP-MLD [ICRA]AA             |
| INE572007802  | Debentures                         | 25-May-17          | MLD    | 23-Oct-20                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            | , -,               |        | 3 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 |                         | PP-MLD [ICRA]AA             |
| INE572007612  | Debentures                         | 25-May-17          | MLD    | 24-Sep-19                               | 0.10                    | (stable)                    |
|               | Long term Market Linked            |                    |        |   |                         | PP-MLD [ICRA]AA             |
| INE572007620  | Debentures                         | 25-May-17          | MLD    | 24-Sep-19                               | 0.10                    | (stable)                    |



|                    |                                       | Date of Issuance / | Coupon | Maturity   | Amount<br>Rated<br>(Rs. | Current Rating              |
|--------------------|---------------------------------------|--------------------|--------|------------|-------------------------|-----------------------------|
| ISIN No            | Instrument Name                       | Sanction           | Rate   | Date       | crore)                  | and Outlook                 |
|                    | Long term Market Linked               |                    |        |            |                         | PP-MLD [ICRA]AA             |
| INE572007646       | Debentures                            | 25-May-17          | MLD    | 23-Oct-20  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               |                    |        |            |                         | PP-MLD [ICRA]AA             |
| INE572007653       | Debentures                            | 25-May-17          | MLD    | 23-Oct-20  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               |                    |        |            |                         | PP-MLD [ICRA]AA             |
| NE572007661        | Debentures                            | 25-May-17          | MLD    | 23-Oct-20  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               | 05.14 45           |        | 22.2.22    | 0.40                    | PP-MLD [ICRA]AA             |
| NE572007695        | Debentures                            | 25-May-17          | MLD    | 23-Oct-20  | 0.10                    | (stable)                    |
| NEE 73007607       | Long term Market Linked               | 25 NA 47           | MID    | 22.0-+ 20  | 0.40                    | PP-MLD [ICRA]AA             |
| NE572007687        | Debentures                            | 25-May-17          | MLD    | 23-Oct-20  | 0.10                    | (stable)                    |
| NEE 72007702       | Long term Market Linked               | 25 May 17          | MID    | 22 Jan 21  | 0.10                    | PP-MLD [ICRA]AA             |
| NE572007703        | Debentures                            | 25-May-17          | MLD    | 22-Jan-21  | 0.10                    | (stable)                    |
| NE572007737        | Long term Market Linked Debentures    | 25-May-17          | MLD    | 22-Jan-21  | 0.10                    | PP-MLD [ICRA]AA (stable)    |
| NE3/200//3/        | Long term Market Linked               | 25-iviay-17        | IVILU  | 22-Jd11-21 | 0.10                    | PP-MLD [ICRA]AA             |
| NE572007588        | Debentures                            | 25-May-17          | MLD    | 25-Nov-19  | 0.10                    | (stable)                    |
| NL372007388        | Long term Market Linked               | 23-iviay-17        | IVILD  | 25-1101-19 | 0.10                    | PP-MLD [ICRA]AA             |
| NE572007596        | Debentures                            | 25-May-17          | MLD    | 25-Nov-19  | 0.10                    | (stable)                    |
| NL372007330        | Long term Market Linked               | 25-1VIdy-17        | IVILD  | 25-1101-15 | 0.10                    | PP-MLD [ICRA]AA             |
| NE572007604        | Debentures                            | 25-May-17          | MLD    | 24-Sep-19  | 0.10                    | (stable)                    |
| 112372007004       | Long term Market Linked               | 23 Way 17          | IVIED  | 24 3cp 13  | 0.10                    | PP-MLD [ICRA]AA             |
| NE572007471        | Debentures                            | 23-May-17          | MLD    | 22-Nov-18  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               |                    |        |            | 0.20                    | PP-MLD [ICRA]AA             |
| NE572O07554        | Debentures                            | 23-May-17          | MLD    | 21-Sep-20  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               | ,                  |        |            |                         | PP-MLD [ICRA]AA             |
| NE572007570        | Debentures                            | 23-May-17          | MLD    | 22-Jul-22  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               |                    |        |            |                         | PP-MLD [ICRA]AA             |
| NE572O07562        | Debentures                            | 23-May-17          | MLD    | 24-May-21  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               |                    |        |            |                         | PP-MLD [ICRA]AA             |
| NE572007638        | Debentures                            | 25-May-17          | MLD    | 24-Sep-19  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               |                    |        |            |                         | PP-MLD [ICRA]AA             |
| NE572O07679        | Debentures                            | 25-May-17          | MLD    | 23-Oct-20  | 0.10                    | (stable)                    |
|                    | Long term Market Linked               |                    |        |            |                         | PP-MLD [ICRA]AA             |
| NE572007AS0        | Debentures                            | 30-Jun-17          | MLD    | 30-Sep-19  | 1.50                    | (stable)                    |
|                    | Long term Market Linked               |                    |        |            | _                       | PP-MLD [ICRA]AA             |
| NE572007430        | Debentures                            | 22-May-17          | MLD    | 22-Jun-20  | 0.10                    | (stable)                    |
| NIEEZO 0 0 2 7 1 2 | Long term Market Linked               | 22.1.              |        | 24.4       | 0.40                    | PP-MLD [ICRA]AA             |
| NE572007513        | Debentures                            | 23-May-17          | MLD    | 24-May-21  | 0.10                    | (stable)                    |
| NEE 72007020       | Long term Market Linked               | 26 14-: 47         | MID    | 20 1 10    | 2.00                    | PP-MLD [ICRA]AA             |
| NE572007836        | Debentures                            | 26-May-17          | MLD    | 26-Aug-19  | 2.00                    | (stable)                    |
| NEE 72007 F 20     | Long term Market Linked               | 22 May 17          | MID    | 22 Nov 10  | 0.10                    | PP-MLD [ICRA]AA             |
| NE572007539        | Debentures                            | 23-May-17          | MLD    | 22-Nov-18  | 0.10                    | (stable)                    |
| NE572O07547        | Long term Market Linked<br>Debentures | 23-May-17          | MLD    | 22-Nov-19  | 0.10                    | PP-MLD [ICRA]AA<br>(stable) |
| INL3/200/34/       | Long term Market Linked               | 23-ividy-1/        | IVILU  | 22-NUV-19  | 0.10                    | PP-MLD [ICRA]AA             |
| NE572007380        | Debentures                            | 22-May-17          | MLD    | 22-Jun-20  | 0.10                    | (stable)                    |
| NL3/200/300        | Long term Market Linked               | ZZ-iviay-17        | IVILD  | 22-Juli-20 | 0.10                    | PP-MLD [ICRA]AA             |
| NE572007407        | <del>-</del>                          | 23-May-17          | MLD    | 22-Nov-10  | 0.10                    |                             |
| NE572O07497        | Debentures                            | 23-May-17          | MLD    | 22-Nov-19  | 0.10                    | (stable)                    |



|                |                                    | Date of Issuance / | Coupon | Maturity    | Amount<br>Rated<br>(Rs. | Current Rating           |
|----------------|------------------------------------|--------------------|--------|-------------|-------------------------|--------------------------|
| ISIN No        | Instrument Name                    | Sanction           | Rate   | Date        | crore)                  | and Outlook              |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| INE572007505   | Debentures                         | 23-May-17          | MLD    | 21-Sep-20   | 0.10                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| INE572007521   | Debentures                         | 23-May-17          | MLD    | 22-Jul-22   | 0.10                    | (stable)                 |
|                | Long term Market Linked            | 6.1.4=             |        | 6.6.40      | 4.00                    | PP-MLD [ICRA]AA          |
| INE572007AH3   | Debentures                         | 6-Jun-17           | MLD    | 6-Sep-19    | 4.30                    | (stable)                 |
| INIEET2007417  | Long term Market Linked            | 12 Jun 17          | MID    | 12 Can 10   | 2.50                    | PP-MLD [ICRA]AA          |
| INE572007AK7   | Debentures Long term Market Linked | 13-Jun-17          | MLD    | 12-Sep-18   | 2.50                    | (stable) PP-MLD [ICRA]AA |
| INE572007414   | Debentures                         | 22-May-17          | MLD    | 22-Aug-18   | 0.10                    | (stable)                 |
| INL5/200/414   | Long term Market Linked            | 22-ividy-17        | IVILD  | 22-Aug-10   | 0.10                    | PP-MLD [ICRA]AA          |
| INE572007455   | Debentures                         | 22-May-17          | MLD    | 23-May-22   | 0.10                    | (stable)                 |
|                | Long term Market Linked            | ,/                 | 2      |             | 0.20                    | PP-MLD [ICRA]AA          |
| INE572007489   | Debentures                         | 23-May-17          | MLD    | 21-Feb-19   | 0.10                    | (stable)                 |
|                | Long term Market Linked            | ,                  |        |             |                         | PP-MLD [ICRA]AA          |
| INE572007AG5   | Debentures                         | 1-Jun-17           | MLD    | 30-Nov-20   | 0.30                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| NE572007356    | Debentures                         | 19-May-17          | MLD    | 19-Aug-19   | 2.00                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| NE572007372    | Debentures                         | 22-May-17          | MLD    | 23-Sep-19   | 0.10                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| INE572007364   | Debentures                         | 22-May-17          | MLD    | 23-Aug-18   | 0.10                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| INE572007406   | Debentures                         | 22-May-17          | MLD    | 23-May-22   | 0.10                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| NE572007422    | Debentures                         | 22-May-17          | MLD    | 23-Sep-19   | 0.10                    | (stable)                 |
| INIEE 72007462 | Long term Market Linked            | 22 14 47           | MALE   | 22 4 10     | 1.00                    | PP-MLD [ICRA]AA          |
| INE572007463   | Debentures                         | 23-May-17          | MLD    | 23-Aug-19   | 1.00                    | (stable)                 |
| INE572007448   | Long term Market Linked Debentures | 22 May 17          | MLD    | 21 Doc 20   | 0.10                    | PP-MLD [ICRA]AA (stable) |
| INE372007446   | Long term Market Linked            | 22-May-17          | IVILD  | 21-Dec-20   | 0.10                    | PP-MLD [ICRA]AA          |
| INE572007398   | Debentures                         | 22-May-17          | MLD    | 21-Dec-20   | 0.10                    | (stable)                 |
| 111272007330   | Long term Market Linked            | 22-ividy-17        | IVILD  | 21-Dec-20   | 0.10                    | PP-MLD [ICRA]AA          |
| NE572007893    | Debentures                         | 26-May-17          | MLD    | 25-Jan-21   | 0.10                    | (stable)                 |
|                | Long term Market Linked            | 20 11104 17        | 11125  | 25 3411 21  | 0.10                    | PP-MLD [ICRA]AA          |
| NE572O07281    | Debentures                         | 5-May-17           | MLD    | 4-May-22    | 1.50                    | (stable)                 |
|                | Long term Market Linked            |                    |        | , <b>.,</b> |                         | PP-MLD [ICRA]AA          |
| INE572007299   | Debentures                         | 5-May-17           | MLD    | 3-Sep-20    | 1.25                    | (stable)                 |
|                | Long term Market Linked            | •                  |        |             |                         | PP-MLD [ICRA]AA          |
| INE572007307   | Debentures                         | 5-May-17           | MLD    | 5-Aug-19    | 5.00                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| INE572007331   | Debentures                         | 18-May-17          | MLD    | 17-Aug-18   | 5.00                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| INE572007349   | Debentures                         | 19-May-17          | MLD    | 17-Nov-20   | 2.00                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| NE572007091    | Debentures                         | 30-Mar-17          | MLD    | 29-Jul-20   | 0.30                    | (stable)                 |
|                | Long term Market Linked            |                    |        |             |                         | PP-MLD [ICRA]AA          |
| NE572007034    | Debentures                         | 9-Mar-17           | MLD    | 8-Jul-20    | 1.25                    | (stable)                 |



|                |                                       |             |        |              | Amount |                             |
|----------------|---------------------------------------|-------------|--------|--------------|--------|-----------------------------|
|                |                                       | Date of     |        |              | Rated  |                             |
|                |                                       | Issuance /  | Coupon | Maturity     | (Rs.   | Current Rating              |
| ISIN No        | Instrument Name                       | Sanction    | Rate   | Date         | crore) | and Outlook                 |
| INIEEE220020E0 | Long term Market Linked               | 20.14 47    | N.41.D | 20 1 40      | 4.25   | PP-MLD [ICRA]AA             |
| INE572007059   | Debentures                            | 20-Mar-17   | MLD    | 20-Jun-19    | 1.25   | (stable)                    |
| INIEEE22002007 | Long term Market Linked               | 22.14 47    | N.41.D | 24.6 20      | 0.45   | PP-MLD [ICRA]AA             |
| INE572007067   | Debentures                            | 22-Mar-17   | MLD    | 21-Sep-20    | 0.15   | (stable)                    |
| INFE72007042   | Long term Market Linked               | 15 Nav 17   | MID    | 14 1 20      | 2.00   | PP-MLD [ICRA]AA             |
| INE572007042   | Debentures                            | 15-Mar-17   | MLD    | 14-Jul-20    | 3.60   | (stable)                    |
| INIEE72007209  | Long term Market Linked Debentures    | 26 Apr 17   | MLD    | 26 Jul 10    | 1 20   | PP-MLD [ICRA]AA             |
| INE572007208   | Long term Market Linked               | 26-Apr-17   | IVILU  | 26-Jul-19    | 1.30   | (stable)<br>PP-MLD [ICRA]AA |
| INE572007273   | Debentures                            | 4-May-17    | MLD    | 2 Can 20     | 1.85   |                             |
| INE3/200/2/3   | Long term Market Linked               | 4-IVIdy-17  | IVILD  | 2-Sep-20     | 1.05   | (stable) PP-MLD [ICRA]AA    |
| INE572007224   | Debentures                            | 27-Apr-17   | MLD    | 26-Aug-20    | 3.50   | (stable)                    |
| INL3/200/224   | Long term Market Linked               | 27-Apr-17   | IVILU  | 20-Aug-20    | 3.30   | PP-MLD [ICRA]AA             |
| INE572007257   | Debentures                            | 2-May-17    | MLD    | 1-Aug-19     | 15.00  | (stable)                    |
| 111272007237   | Long term Market Linked               | Z-IVIGY-17  | IVILD  | 1-Aug-13     | 13.00  | PP-MLD [ICRA]AA             |
| INE572007265   | Debentures                            | 3-May-17    | MLD    | 2-Aug-19     | 10.00  | (stable)                    |
| 1112372007203  | Long term Market Linked               | 3 Way 17    | IVILD  | 2 Aug 13     | 10.00  | PP-MLD [ICRA]AA             |
| INE572007174   | Debentures                            | 19-Apr-17   | MLD    | 18-Aug-20    | 0.15   | (stable)                    |
| 1112372007174  | Long term Market Linked               | 13 / (р) 1/ | IVIED  | 10 / 10 / 20 | 0.13   | PP-MLD [ICRA]AA             |
| INE572007216   | Debentures                            | 27-Apr-17   | MLD    | 29-Jul-19    | 1.00   | (stable)                    |
| 1112372007210  | Long term Market Linked               |             | 11125  | 25 (0.15)    | 2.00   | PP-MLD [ICRA]AA             |
| INE572007182   | Debentures                            | 21-Apr-17   | MLD    | 20-Oct-20    | 0.40   | (stable)                    |
|                | Long term Market Linked               | r-          |        |              |        | PP-MLD [ICRA]AA             |
| INE572007190   | Debentures                            | 25-Apr-17   | MLD    | 25-Jul-19    | 25.00  | (stable)                    |
|                | Long term Market Linked               | ·           |        |              |        | PP-MLD [ICRA]AA             |
| INE572007232   | Debentures                            | 28-Apr-17   | MLD    | 30-Jul-19    | 1.50   | (stable)                    |
|                | Long term Market Linked               |             |        |              |        | PP-MLD [ICRA]AA             |
| INE572007240   | Debentures                            | 28-Apr-17   | MLD    | 30-Jul-18    | 2.00   | (stable)                    |
|                | Long term Market Linked               |             |        |              |        | PP-MLD [ICRA]AA             |
| INE572007125   | Debentures                            | 30-Mar-17   | MLD    | 29-Jul-20    | 1.40   | (stable)                    |
|                | Long term Market Linked               |             |        |              |        | PP-MLD [ICRA]AA             |
| INE572007109   | Debentures                            | 30-Mar-17   | MLD    | 30-Mar-21    | 1.00   | (stable)                    |
|                | Long term Market Linked               |             |        |              |        | PP-MLD [ICRA]AA             |
| INE572007133   | Debentures                            | 30-Mar-17   | MLD    | 29-Jul-20    | 1.00   | (stable)                    |
|                | Long term Market Linked               |             |        |              |        | PP-MLD [ICRA]AA             |
| INE572007141   | Debentures                            | 5-Apr-17    | MLD    | 5-Jul-19     | 1.00   | (stable)                    |
| INE572007AY8   | Long term Market Linked               |             |        |              |        | PP-MLD [ICRA]AA             |
| -              | Debentures                            | 7-Sep-17    | MLD    | 8-Oct-18     | 49.00  | (stable)                    |
| INE572007AV4   | Long term Market Linked               | 24 1.1 47   | MUD    | 20.0 : 10    | 4.50   | PP-MLD [ICRA]AA             |
|                | Debentures                            | 31-Jul-17   | MLD    | 30-Oct-19    | 4.50   | (stable)                    |
| INE572007BI9   | Long term Market Linked               | 20 N : 47   | MUD    | 24 14 24     | 15.00  | PP-MLD [ICRA]AA             |
|                | Debentures                            | 28-Nov-17   | MLD    | 31-May-21    | 15.00  | (stable)                    |
| INE572007BJ7   | Long term Market Linked               | F Doc 17    | MID    | E Nov 10     | 2.00   | PP-MLD [ICRA]AA             |
|                | Debentures                            | 5-Dec-17    | MLD    | 5-Nov-19     | 3.00   | (stable)                    |
| INE572007BC2   | Long term Market Linked<br>Debentures | 29-Nov 17   | MLD    | 20-N/ar 10   | 3.49   | PP-MLD [ICRA]AA             |
|                | Long term Market Linked               | 28-Nov-17   | IVILU  | 29-Mar-19    | 5.45   | (stable) PP-MLD [ICRA]AA    |
| INE572007AT8   | Debentures                            | 18-Jul-17   | MLD    | 18-Oct-19    | 4.00   | (stable)                    |
|                | Dependices                            | TO-JUI-T/   | IVILD  | 10-001-19    | 4.00   | (stable)                    |



|                 |   | Date of    |          |           | Amount<br>Rated  |                              |
|-----------------|---|------------|----------|-----------|------------------|------------------------------|
|                 |   | Issuance / | Coupon   | Maturity  | (Rs.             | <b>Current Rating</b>        |
| ISIN No         | Instrument Name                                   | Sanction   | Rate     | Date      | crore)           | and Outlook                  |
| INE572007AU6    | Long term Market Linked<br>Debentures             | 28-Jul-17  | MLD      | 28-Oct-19 | 3.00             | PP-MLD [ICRA]AA<br>(stable)  |
| 111555000000000 | Long term Market Linked                           | 20-Jul-17  | IVILD    | 26-001-19 | 3.00             | PP-MLD [ICRA]AA              |
| INE572007AW2    | Debentures  | 23-Aug-17  | MLD      | 23-Dec-20 | 5.00             | (stable)                     |
| INE572007BB4    | Long term Market Linked<br>Debentures             | 12-Dec-17  | MLD      | 24-Mar-20 | 22.00            | PP-MLD [ICRA]AA<br>(stable)  |
| INE572007BC2    | Long term Market Linked<br>Debentures             | 20-Dec-17  | MLD      | 29-Mar-19 | 9.89             | PP-MLD [ICRA]AA<br>(stable)  |
| INE572007BB4    | Long term Market Linked<br>Debentures             | 8-Dec-17   | MLD      | 24-Mar-20 | 30.00            | PP-MLD [ICRA]AA<br>(stable)  |
| INE572007BA6    | Long term Market Linked<br>Debentures             | 23-Nov-17  | MLD      | 12-Mar-19 | 3.63             | PP-MLD [ICRA]AA (stable)     |
| INE572007AZ5    | Long term Market Linked<br>Debentures             | 19-Sep-17  | MLD      | 28-Sep-23 | 27.68            | PP-MLD [ICRA]AA<br>(stable)  |
| INE572007AZ5    | Long term Market Linked<br>Debentures             | 21-Sep-17  | MLD      | 28-Sep-23 | 3.15             | PP-MLD [ICRA]AA (stable)     |
| INE572007BA6    | Long term Market Linked<br>Debentures             | 12-Oct-17  | MLD      | 12-Mar-19 | 4.00             | PP-MLD [ICRA]AA<br>(stable)  |
| INE572007BB4    | Long term Market Linked Debentures                | 23-Oct-17  | MLD      | 24-Mar-20 | 4.00             | PP-MLD [ICRA]AA (stable)     |
| INE572007BB4    | Long term Market Linked Debentures                | 3-Nov-17   | MLD      | 24-Mar-20 | 31.00            | PP-MLD [ICRA]AA<br>(stable)  |
| INE572007BC2    | Long term Market Linked Debentures                | 3-Nov-17   | MLD      | 29-Mar-19 | 25.00            | PP-MLD [ICRA]AA (stable)     |
| INE572007BB4    | Long term Market Linked Debentures                | 10-Nov-17  | MLD      | 24-Mar-20 | 1.50             | PP-MLD [ICRA]AA<br>(stable)  |
| INE572007BG3    | Long term Market Linked Debentures                | 15-Nov-17  | MLD      | 17-May-21 | 3.00             | PP-MLD [ICRA]AA (stable)     |
| INE572007BB4    | Long term Market Linked Debentures                | 17-Nov-17  | MLD      | 24-Mar-20 | 1.00             | PP-MLD [ICRA]AA<br>(stable)  |
|                 | Long term Market Linked<br>Debentures – Yet to be | 7          |          |           |                  | PP-MLD [ICRA]AA              |
| NA              | issued.   | NA         | NA       | NA        | 1,366.95         | (stable)                     |
|                 | Short term Market Linked                          | NIA        | NIA      |           | 450.00           |                              |
|                 | Debentures Short term NCD                         | NA<br>NA   | NA<br>NA | NA<br>NA  | 150.00<br>150.00 | PP-MLD[ICRA]A1+<br>[ICRA]A1+ |
|                 | SHOIL LEITH INCD                                  | INA        | INA      | IVA       | 130.00           | [ICNA]AIT                    |

Source: Ecap Equities Limited



#### **ANALYST CONTACTS**

Karthik Srinivasan +91 22 61143444 karthiks@icraindia.com

+91 22 61143439 sainath.chandrasekaran@icraindia.com

Sainath Chandrasekaran

### **RELATIONSHIP CONTACT**

L. Shivakumar +91 22 6114 3406 shivakumar@icraindia.com

### Samriddhi Chowdhary

+91 22 61143462 samriddhi.chowdhary@icraindia.com

Parvathy S +91 22 61143428 parvathy.s@icraindia.com

#### MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani Tel: +91 124 4545 860 communications@icraindia.com

### Helpline for business queries:

+91-124-2866928 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

### **About ICRA Limited:**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



### **ICRA Limited**

#### **Corporate Office**

Building No. 8, 2nd Floor, Tower A; DLF Cyber City, Phase II; Gurgaon 122 002

Tel: +91 124 4545300 Email: <u>info@icraindia.com</u> Website: www.icra.in

### **Registered Office**

1105, Kailash Building, 11th Floor; 26 Kasturba Gandhi Marg; New Delhi 110001

Tel: +91 11 23357940-50

#### **Branches**

Mumbai + (91 22) 24331046/53/62/74/86/87

Chennai + (91 44) 2434 0043/9659/8080, 2433 0724/ 3293/3294, Kolkata + (91 33) 2287 8839 /2287 6617/ 2283 1411/ 2280 0008,

Bangalore + (91 80) 2559 7401/4049 Ahmedabad+ (91 79) 2658 4924/5049/2008 Hyderabad + (91 40) 2373 5061/7251 Pune + (91 20) 6606 9999

© Copyright, 2018 ICRA Limited. All Rights Reserved.

Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents