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Terms	Description		
Issuer	PNB Housing Finance Ltd.("PNBHFL"/ the "Company"/the "Issuer")		
Instrument	Secured Redeemable Non-Convertible Bands in the nature of promissory Notes ("Bands")		
Security	7.55% PNB Housing Finance Ltd. 2020		
Issue size	Rs. 500 crores ("the issue")		
Instrument Form	In Demat mode		
Face Value	Rs. 10,00,000/- Per Bond		
Issue Price	At Par (Rs. 10,00,000/- per Bond)		
Redemption Price	At Par (Rs. 10,00,000/- per Bond)		
Credit Rating	"CARE AAA" by CARE and "IND AAA" by India Ratings		
Security	First charge on the specific book debts of the Company with minimum asset coverage of 1.10 times and such other security as may be deemed suitable by the Company in consultation with the Trustee		
Tenor	3 years		
Seniority	Senior Bonds		
Mode of Issue	Private Placement		
Put/Call Option date	2 years from the date of allotment i.e. 15th June 2019		
Put & Call Option Price	At Par		
Put & Call Notification Time	The notice for exercising Put/Call Option should be submitted 15 days prior to Option exercise date, i.e. on or before 5 pm of May 31, 2019		
Redemption	At par at the end of 3 years from the date of Allotment		
Redemption Date	15 th June 2020		
Coupon rate	7.55%		
Interest payment	Annual		
Interest payment date	Annually on March 31 of every year and on maturity of Bonds		
Trustee	IDBI Trusteeship Services Limited		
Listing	On the Wholesale Debt Market (WDM) Segment of the National Stock Exchange of India Ltd. ("NSE")		
Issuer	PNB Housing Finance Ltd. ("PNBHFL"/ the "Company"/the "Issuer")		
Instrument	Secured Redeemable Non-Convertible Bonds in the nature of promissory Notes ("Bonds")		
Step Up/ Step Down Coupon Rate	None		
Coupon Type	Fixed		
Coupon Reset	None Astronomy A		
Day Count Basis	Actual/ Actual Interest shall be computed on an "actual/actual basis". Where the interest period (start date to end date) includes February 29, interest shall be computed on 366 days-a-year basis.		
Interest on Application Money against which	In respect of Investors who get Allotment of Bonds in the Issue, interest on Application Money shall be payable at the Coupon Rate (subject to deduction of income tax under		

Terms	Description				
Allotment is made	provisions of the Income Tax Act, 1961, or any other statutory modification or re- ctment thereof, as applicable) on the aggregate face value amount of Bonds for the od starting from and including the date of realization of Application Money in Issuer's k Account up to but excluding the Deemed Date of Allotment. Such interest on lication Money shall be paid by the Issuer to the relevant Applicants within 15 days of the Deemed Date of Allotment.				
Interest on Refunded Money against which Allotment is not made	In respect of applications, which are valid but rejected on account of oversubscription, interest on refunded money shall be payable at the Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) (excluding the valid rejections) for the period starting from and including the date of realization of Application Money in Issuer's Bank Account up to but excluding the Deemed Date of Allotment. The refund amounts together with interest thereon shall be paid by the Issuer to the relevant Applicants within 15 days from the Deemed Date of Allotment.				
	No interest on Application Money will be payable in respect of applications which are invalid and rejected for not being in accordance with the terms of this Private Placement Offer Letter.				
Listing	Proposed on the Wholesale Debt Market (WDM) segment of National Stock of Inc. Limited ("NSE") As per SEBI Circular CIR/IMD/FIIC/18/2010 dated November 26, 2010, and RBI Circular No. 89 dated March 1, 2012 SEBI Registered Fils/sub accounts of Fil can Invest primary issues of Non-Convertible Debentures (NCDs)/ bonds only if listing of surbonds / NCDs is committed to be done within 15 days of such investment. In case the Issue is not listed within 15 days from the deemed date of Allotment issuer would immediately redeem/buyback the said securities from the FIIS/ sub-accounts of FIIs.				
Depository	National Securities Depository Limited and Central Depository Services (India) Limited				
Registrars	Link Intime India Pvt Ltd				
Settlement	Payment of interest and repayment of principal shall be made by way of cheque(s)/ interest/ redemption warrant(s)/ demand (s)/ credit through direct credit/ RTGS/ Fund Transfer/ NECS/ NEFT or any other electronic mode offered by the Banks				
Business Day/ Working Day	A "Business Day/ "Working Day" shall be a day on which commercial banks are or for business in the city of New Delhi except with reference to Issue Schedule and Rec Date, where "Business Day"/ "Working Day" shall mean a day excluding Sunday a public holidays at New Delhi or at any other payment centre notified in terms of Negotiable Instruments Act, 1881				
Effect of holidays	As per SEBI Circular 11th November 2016 (CIR/IMD/DF-1/122/2016)				
	If the interest payment date falls on a holiday, the payment of interest up to original scheduled date, will be made on the following working day, however the dates of the future coupon payments would be as per the schedule originally stipulated at the time of issuing the security.				
	If the Redemption Date (also being the last Coupon Payment Date) of the Bonds falls on a day that is not a Business Day, the redemption proceeds shall be paid by the Issuer on the immediately preceding Business Day along with interest accrued on the Bonds until but excluding the date of such payment				
	If the Record Date falls on a day which is not a Business Day, the immediately succeeding Business Day will be considered as the Record Date.				
Record Date	15 days prior to each Coupon Payment Date and Redemption Date				
Mode of Subscription	The Applicants may make remittance of application money through either of following two modes:				
	 Cheque(s)/ demand (s)/ bank funds transfer may be drawn in favour of 'PNB Housing Finance Ltd." and marked "A/c Payee Only" payable at par at any of the CBS branches of the Collecting Banker to the Issue as per details given hereunder: 				
	Name of the Banker Punjab National Bank				

Terms	Description					
		Credit into Current A/c No.	3097008700006127			
	2.		ugh RTGS mechanism for credit as per details			
		given hereunder:				
		Name of the Banker	Punjab National Bank			
		Account Name	PNB Housing Finance Ltd			
		Credit into Current A/c No.	3097008700006127			
		IFSC Code				
		Address of the Branch	PUNB0013100			
		Narration	BO 74, Janpath, New Delhi - 110 001			
	14 76 4	1,000	Application Money for Bonds			
	Appli acco subs Mone the A	panies (Prospectus and Allotme ication Money for subscription to unt of the person/ entity subscribin cription to the Bonds to be held by shall be made from the bank acc application Form. Applicants are required to submit ment reflecting debit for the applica	nce of sub clause (d) of clause (2) of Rule 14 of the Securities) Rules, 2014, remittance of the Bonds shall be made only from the bands to the Bonds. In case of monies payable or by joint holders, the remittance of Application count of the person whose name appears first in the self-attested copy of their bank account thom money. Such bank account statement must			
	conta	ain the name of Applicant, account	number, name and branch of the bank			
Investors who are eligible	a)	Scheduled Commercial Banks:	The residence of the property of the party.			
to apply	b)	Insurance Companies registered v	with IRDA			
	c)	Mutual Funds	The state of the s			
	d) Public Financial Institutions specified in Section 2(72) of the Companies Act 2013					
	e) FII and sub-accounts registered with SEBI (subject to compliance with SEBI/ RBI					
	norms);					
	f) Provident Funds, Gratuity Funds, Superannuation Funds and Pension Funds					
	Co-operative Banks, Regional Rural Banks authorized to invest in bonds.					
	debentures, regional rotal banks authorized to invest in bonds/					
	 Companies and Bodies Corporate authorized to invest in bonds/ debentures. 					
	Societies authorized to invest in bonds/ debentures.					
	Trusts authorized to invest in bonds/ debentures					
	k) Statutory Corporations/ Undertakings established by Central/ State legislature					
	authorized to invest in bonds/ depentures:					
	Resident Individual Investors:					
	m) Hindu Undivided Families through Karta;					
	n) Partnership firms formed under applicable laws in India in the name of the partners.					
	Qualified Foreign Investors/FII/ Qualified Portfolio Investors					
Investors who are not	a)	Sovereign Wealth Funds:	STATE OF STA			
eligible to apply	b)	Venture Capital Funds and Enreion	Venture Canital Investors			
	b) Venture Capital Funds and Foreign Venture Capital Investors c) Overseas Corporate Bodies;					
	d) Multilateral and Bilateral Development Financial Institutions:					
	e) Foreign Nationals:					
	f) Non-Resident Indians:					
	g) Persons resident outside India.					
	h) Minors without a guardian name:					
	0	Person ineligible to contract under	applicable statutory/ regulatory requirements.			
ransaction Documents	Issue	has executed/ shall execute the	a documents including but not find a service of			
	Issuer has executed/ shall execute the documents including but not limited to the following in connection with the Issue:					
	 Letter appointing IDBI Trusteeship Services Ltd. as Trustees to the Bondholders; 					
	Debenture Trusteeship Agreement;					
	3. Debenture Trust Deed and/or Deed of Hypothecation and/or other security					
	document(s):					
	4 Rating Agreement with CARE					
	Rating Agreement with India Rating and Research :					
	Tripartite Agreement between the Issuer Registrar and NSDL for issue of Bonds					
	in dematerialized form;					
	7. Tripartite Agreement between Issuer, Registrar and CDSL for issue of Bonds in					
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Terms	Description		
	Letter appointing Registrar and MoU entered into between Issuer and the Registrar; Application made to NSE for seeking its in-principle approval for listing of Bonds. Listing Agreement with NSE;		
Conditions precedent to subscription of Bonds	The subscription from investors shall be accepted for allocation and allotment by the Issuer subject to the following:		
	Rating letters from CARE and India Rating and Research not being more than on month old from the issue opening date; Written consent letter from IDBI Trusteeship Services Ltd. conveying their consent to act as Trustees for the Bondholders. Making an application to NSE for seeking its in-principle approval for listing consents.		
Conditions subsequent to subscription of Bonds	The Issuer shall ensure that the following documents are executed/ activities are completed as per time frame mentioned elsewhere in this Private Placement Offer Letter.		
	 Ensuring that payment made for subscription to Bonds is received from band account of the person/entity subscribing to the Bonds and keep record of the band accounts from where payments for subscriptions have been received. In case of subscription to the Bonds to be held by joint holders, application monies should be received from the bank account of the person whose name appears first in the Application Form; Maintaining a complete record of private placement offers in Form PAS-5 and filling the such record along with Private Placement Offer Letter in Form PAS-4 with ROC, National Capital Territory of Delhi & Haryana with fee as provided in Companies (Registration Offices and Fees) Rules, 2014 and with SEBI, within a pend of thirty days of circulation of the Private Placement Offer Letter. Filing a return of allotment of Bonds with complete list of all Bondholders in Form PAS-3 under section 42 of the Companies Act, 2013, with the ROC, National Capital Territory of Delhi & Haryanawithin thirty days of the Deemed Date of Allotment along with fee as provided in the Companies (Registration Offices and Fees) Rules, 2014. Credit of Demat account(s) of the Allottee(s) by number of Bonds allotted within two working days from the Deemed Date of Allotment; Making listing application to NSE within applicable time and seeking listing permission within 15 days from the Deemed Date of Allotment of Bonds. Executing the Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s) in Form No.SH 12 or as near thereto as possible, in favour of Trustee within sixty days of Deemed Date of Allotment of the Bonds and submit with NSE within five working days of execution of the same for uploading on its website. Besides, the Issuer shall perform all activities, whether mandatory or otherwise, as mentioned elsewhere in this Private Placement Offer Letter 		
Events of Default	repayment of principal amount of the Bonds on the respective due dates. The		
Remedies	Upon the occurrence of any of events of default, the Trustees shall on instructions from majority Bondholders, declare the amounts outstanding to be due and payable forthwith and the security created under security documents shall become enforceable, and the Trustees shall have the right to enforce any security created pursuant to the security documents towards repayment of the amounts outstanding and/or exercise such other rights as the Trustees may deem fit under the applicable laws		
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Terms	Description
Role and Responsibilities of Trustees	Trustees shall protect interest of the Bondholders in event of default by Company in regard to timely payment of interest and repayment of principal and shall take necessary action at the cost of the Company. No Bondholder shall be entitled to proceed directly against the Company unless the Trustees, having become so bound to proceed, fail to do so.
	In pursuance of the extant provisions, if shall be the duty of the Trustee to (a) Satisfy himself that the Private Placement Offer Letter does not contain any matter which is inconsistent with terms of the issue of Bonds or with the Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s): (b) satisfy that the covenants in the Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s)are not prejudicial to the interest of the Bondholders; (c) call for periodical status or performance reports from the Company; (d) communicate promptly to the Bondholders defaults, if any, with regard to payment of interest or redemption of Bonds and action taken by the Trustee therefor; (e) appoint a nominee director on the Board of the Company in the event of i two consecutive defaults in payment of interest to the Bondholders, or ii default in creation of security for Bonds, or iii. default in redemption of Bonds. (f) ensure Company does not breach any of terms of issue of Bonds or covenants of Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s) and take reasonable steps as may be necessary to remedy any such breach. (g) inform the Bondholders immediately of any breach of the terms of issue of Bonds or covenants of the Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s). (h) ensure the implementation of the conditions regarding creation of security for the Bonds, if any, and Debenture Redemption Reserve. (i) ensure that the assets of the Company issuing Bonds and of the guarantors, if any are sufficient to discharge the interest and principal amount at all times and that such assets are free from any other encumbrances except those which are specifically agreed to by the Bondholders. (i) do such acts as are necessary in the event the security becomes enforceable. (k) call for reports on the utilization of funds raised by the issue of Bonds. (ii) take steps to convene a meeting of the Bondholders as
	the Bonds for the time being outstanding. (b) happening of any event, which constitutes a breach, default or which in the opinion of the Trustees affects the interest of the Bondholders.
	The Trustees shall carry out its duties and perform its functions as required to discharge its obligations under the terms of the Companies Act, 2013. SEBI Debt Regulations, the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993. Debenture Trusteeship Agreement, Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s). Private Placement Offer Letter and all other related transaction documents, with due care, diligence and loyalty.
	The Company shall execute the Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s) in Form No.SH 12 or as near thereto as possible, in favour of the Trustee within sixty days of Deemed Date of Allotment of the Bonds and submit with NSE within five working days of execution of the same for uploading on its website. In the event of delay in execution of Debenture Trust Deed and/or Deed of

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Terms	Description				
	Hypothecation and/or other security document(s) within sixty days of Deemed Date Allotment of the Bonds, the Company shall refund the subscription with the Coupon R or pay penal interest at the rate of 2.00% p.a. over the Coupon Rate till these conditions are complied with, at the option of the Bondholders. The Company shall, till the redemption of the Bonds, submit its latest audited/ liming review half yearly consolidated (if available) and standalone financial information is as Statement of Profit & Loss, Balance Sheet and Cash Flow Statement and audiqualifications, if any, to the Trustee within the timelines as mentioned in Simple Listing Agreement issued by SEBI vide circular No. SEBI/IMD/BOND/1/2009/11 dated May 11, 2009 as amended from time to time. Further, the Issuer shall within days from the end of the financial year, submit a copy of the latest annual report to Trustee and the Trustee shall be obliged to share the details submitted under this clawith all 'Qualified Institutional Buyers' (QIBs) and other existing Bondholders within working days of their specific request.				
Governing Law and Jurisdiction	The Bonds are governed by and shall be construed in accordance with the existing law of India. Any dispute arising thereof shall be subject to the jurisdiction of district cour of New Delhi				
Additional Covenants	Security Creation: In the and/or Deed of Hypothec of Deemed Date of All subscription with the Core	ne event of delay in execution of Debenture Trust Deed cation and/or other security document(s) within sixty days lotment of the Bonds, the Company shall refund the upon Rate or pay penal interest at the rate of 2.00% p.a. If these conditions are complied with, at the option of the			
	the date of receipt of the is not able to allot the li money to the subscriber days and if the Company	the Company shall allot the Bonds within sixty days from a application money for such Bonds and if the Company Bonds within such period, it shall repay the application is within fifteen days from the date of completion of sixty of fails to repay the application money within the aforesaid to repay such money with interest at the rate of 12% p. a dieth day.			
	3. Default in Payment: In case of default in payment of interest and/ or principal redemption on the due dates, the Company shall pay additional interest at the rate of 2 00% p.a. over the Coupon Rate for the defaulting period i.e. the period commencing from and including the date on which such amount becomes due and upto but excluding the date on which such amount is actually paid.				
	4. Delay in Listing: The Company shall make listing application to NSE and seek listing permission within 15 days from the Deemed Date of Allotment of Bonds. In case of delay in listing of the Bonds, the Company shall pay penal interest at the rate of 1 00% p.a. over the Coupon Rate from the expiry of 30 days from the Deemed Date of Allotment till the listing of Bonds to the Bondholder(s)				
	The interest rates mentioned other	in above four covenants shall be independent of each			
Issue Schedule*	Issue Opening Date	15 th June 2017 15 th June 2017 15 th June 2017			

Cash Flow of Interest Payment for 3 years ("IP")

	Original Coupon Payment Date & Redemption Date	Interest for No. of Days	Amount payable per Bond (in Rs.)	Day
Issue/Allotment	Thursday, June 15, 2017		1.000.000	Thursday
1st IP	Saturday, March 31, 2018	289	59,779	Saturday
2nd IP	Sunday, March 31, 2019	365	75,500	Sunday
3rd IP	Tuesday, March 31, 2020	366	75,500	Tuesday
4th IP	Monday, June 15, 2020	76	15,721	Monday
Maturity	Monday, June 15, 2020	0	1,000.000	Monday

Cash flow of Interest Payment for 2 years - If Put/Call option is exercised

	Original Coupon Payment Date & Redemption Date	Interest for No. of Days	Amount payable per Bond (in Rs.)	Day
ssue/Allotment	Thursday, June 15, 2017		1,000,000	Thursday
1st IP	Saturday, March 31, 2018	289	59.779	Saturday
2nd IP	Sunday, March 31, 2019	365	75,500	Sunday
3rd IP	Saturday, June 15, 2019	76	15,721	Saturday
Maturity	Saturday, June 15, 2019	0	1,000,000	Saturday

We request you to consider our proposal

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For PNB Housing Finance Limited

Sanjaya Gupta

(Managing Director)