

## ANNEXURE I: TERM SHEET

| Security Name                              | 7.65% HDFC Credila, March 26, 2019  |
|--|---|
| Issuer                                     | HDFC Credila Financial Services Private Limited (formerly known as Credila Financial Services Private Limited)  |
| Type of Instrument                         | Secured, Rated, Listed, Redeemable, Non-Convertible Debentures  |
| Nature of Instrument                       | Secured, Rated, Listed, Redeemable, Non-Convertible Debentures  |
| Seniority                                  | Senior "  |
| Mode of Issue                              | Private placement   |
| Eligible/Identified Investors              | As provided in Clause 7.14  |
| Listing                                    | The Debentures are to be listed on the WDM of BSE within a maximum period of 20 (Twenty) days from the Deemed Date of Allotment.  In the event of the Issuer's failure to do so, to the extent that any Debenture Holders are Foreign Institutional Investors or sub-accounts of Foreign Institutional Investors, or Qualified Foreign Investors, the Issuer shall immediately redeem any and all Debentures which are held by such Foreign Institutional Investor(s) or such sub-account(s) of Foreign Institutional Investor(s) or Qualified Foreign Investors.  In case of delay in listing of the Debentures beyond 20 (Twenty) days from the Deemed Date of Allotment, the Issuer will pay penal interest of at least 1 % p.a. over the Coupon Rate from the expiry of 30 (Thirty) days from the Deemed Date of Allotment till the listing of such Debentures. |
| Rating of Instrument                       | "CRISIL AAA" by CRISIL  |
| Issue Size                                 | ₹ 200,00,00,000/- (Rupees Two Hundred Crores only)  |
| Option to retain oversubscription          | N.A.  |
| Objects of the Issue                       | As mentioned in Section 6.21  |
| Details of the utilization of the Proceeds | As mentioned in Section 6.21  |
| Coupon Rate                                | 7.65% (Seven point Sixty Five Percent) per annum payable annually (withholding taxes as applicable)   |
| Step Up/ Step Down Coupon Rate             | N.A.  |
| Coupon Payment Frequency                   | Annually  |
| Coupon Payment Dates                       | On March 28, 2018 and March 26, 2019.   |
| Coupon Type                                | Fixed Coupon Rate   |
| Coupon Reset                               | N. A.   |
| Day Count Basis                            | Actual / Actual   |

HDFC CREDILA FINANCIAL SERVICES PVT. LTD.

(formerly known as Credila Financial Services Pvt. Ltd.)

 $\textbf{Corporate Identity Number:} \, \mathsf{U67190MH2006PTC159411}$ 

Regd. Office: B-301, Citi Point, Andheri-Kurla Road, Andheri (East), Mumbai 400 059, India.

Tel: +91-22-28266636 loan@credila.com



| Interest on Application Money   | 7.65% (Seven point Sixty Five Percent) per annum withholding taxes as applicable. Interest on application money shall be paid by the Issuer to the applicants at the respective Coupon Rate from and including the date of realization of the application money upto one day prior to the Deemed Date of Allotment. Such interest shall be payable by the issuer within 7 (Seven) working days from the Deemed Date of Allotment. |
|---|---|
| Default Interest Rate   | In the event of a payment default of the amounts due under this Issue, the Issuer shall pay an additional 2% (Two Percent) per annum over and above the applicable Coupon Rate on the outstanding principal amount of the Debentures, calculated from the date of the occurrence of the default until the Debentures are redeemed pursuant to such default, as applicable.  |
| Delay Penalty   | In the case of a delay in the execution of Debenture Trust Deed, the Issuer shall refund the subscription with the agreed rate of interest or shall pay penalty interest of 2% (Two Percent) per annum over the and above the applicable Coupon Rate until such time the conditions have been complied with at the option of the Investor.  |
| Tenor   | 636 Days  |
| Redemption Date   | March 26, 2019  |
| Redemption Amount   | ₹ 10,00,000/- (Rupees Ten Lakhs Only) per Debenture on the Redemption Date plus accrued coupon if any.  |
| Redemption Premium/ Discount  | N.A.  |
| Issue Price   | ₹ 10,00,000/- (Rupees Ten Lakhs Only) per Debenture   |
| Issue of the Debentures   | The Issuer shall issue the Debenture / Letters of Allotment in dematerialized form within 2 (Two) Business days from the Deemed Date of Allotment   |
| Discount at which security is issued<br>and the effective yield as a result of<br>such discount | N.A.  |
| Put Date  | N.A.  |
| Put Price   | N.A.  |
| Call Date   | N.A.  |
| Call Price  | N.A.  |
| Put Notification Time   | N.A.  |
| Call Notification Time  | N.A.  |
| Face Value  | ₹ 10,00,000 /- (Rupees Ten Lakhs Only) per Debenture  |
| Minimum Application size and in multiples of 10 Debentures thereafter                           | 50 Debentures and in multiples of 10 Debentures thereafter  |
| Issue Timing  | Issue Opening Date: June 28, 2017   |

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|---|---|
|   | Issue Closing Date: June 28, 2017 Pay-in Date: June 28, 2017 Deemed Date of Allotment: June 28, 2017  |
|   | All documentation including, but not limited to, the Information Memorandum, Board Resolution, Rating Letters, Appointment of Trustees to be completed and made available to the Sole Arranger, 1 (One) business day prior to Issue Opening Date.                                       |
| Issuance mode of the Instrument         | Demat only  |
| Trading mode of the Instrument          | Demat only  |
| Settlement mode of the Instrument       | RTGS / Online Transfer  |
| Depositories                            | NSDL/CDSL   |
| Business Days                           | Means a day (other than a Sunday or a Bank holiday) on which banks are open for general business in Mumbai.   |
| Business Day Convention                 | If the due date for any Coupon falls on a Sunday or a day which is a bank holiday in Mumbai, then the immediately succeeding Business Day shall be the due date for such payment.   |
|   | If any other due date for all other monies payable under this Deed falls on a Sunday or a day which is a bank holiday in Mumbai then the immediately preceding Business Day shall be the due date for such payment.   |
| Record Date                             | The date which will be used for determining the Debenture Holders who shall be entitled to receive the amounts due on any Due Date, which shall be the date falling 15 (fifteen) calendar days prior to any Coupon Payment Date.  |
| Security                                | pari passu charge with other existing lenders on the loan receivables of the Company's underlying portfolio of loans having minimum asset cover of 1.05 times of the principal outstanding and interest accrued but not paid, to be maintained throughout the tenure of the Debentures. |
| Transaction Documents                   | Information Memorandum Rating Letters Rating Rational Trustee Consent Application Form Debenture Trustee Agreement Debenture Trust Deed Deed of Hypothecation   |
| Conditions Precedent t<br>Disbursement  | This transaction is subject to standard conditions precedent, including submission of this Disclosure Document/Information Memorandum to the BSE prior to listing   |
| Conditions Subsequent t<br>Disbursement | This transaction is subject to standard conditions subsequent, including submission of this Disclosure Document/Information Memorandum to   |
|   |   |



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|   | the ROC and to SEBI and listing of the Debentures, within the stipulated statutory time-frames  |
|---|---|
| Events of Default                                 | As per Debenture Trust Deed   |
| Provisions related to Cross Default<br>Clause     | N.A.  |
| Role and Responsibilities of<br>Debenture Trustee | As per Debenture Trust Deed   |
| Governing Law                                     | The Debentures and documentation will be governed by and construed in accordance with the laws of India and the parties submit to the exclusive jurisdiction of the courts in Mumbai. |



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