

**MEANT FOR USE OF THE ADDRESSEE ONLY**



**MAGMA FINCORP LIMITED (THE "ISSUER")**

(Incorporated on 18<sup>th</sup> December 1978 under the name ARM Group Enterprise Pvt. Ltd. The name of the company was changed to Magma Leasing Ltd. on 24<sup>th</sup> August 1993 then further changed to Magma Shrachi Finance Ltd. on June 19, 2007 and now renamed as Magma Fincorp Ltd. on July 31, 2008)

**Registered & Corporate Office:** "Magma House", 24, Park Street, Kolkata-700 016

Tel: (033) 44017200, 44017448; Fax: +91-33-44017313

CIN: L51504WB1978PLC031813

Website: [www.magma.co.in](http://www.magma.co.in); Email: [tibrewal.a@magma.co.in](mailto:tibrewal.a@magma.co.in)

**Contact Person:** Mr. Atul Tibrewal

**DISCLOSURE DOCUMENT UNDER THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF DEBT SECURITIES) REGULATIONS, 2008 AS AMENDED FROM TIME TO TIME AND SEBI (ISSUE AND LISTING OF DEBT SECURITIES (AMENDMENT) REGULATIONS 2012 ("DISCLOSURE DOCUMENT").**

THIS DISCLOSURE DOCUMENT IS FOR THE ISSUE OF 50 NUMBER OF RATED SECURED REDEEMABLE NON-CONVERTIBLE DEBENTURES ON PRIVATE PLACEMENT BASIS OF THE FACE VALUE OF RS. 10,00,000 (TEN LAKHS) EACH AGGREGATING TO RS. 5 CRORES (RUPEES FIVE CRORES) FOR CASH AT PAR TO BE LISTED ON A WHOLESALE DEBT MARKET SEGMENT OF THE BSE LIMITED.

**GENERAL RISKS**

For taking an investment decision, investors must rely on their own examination of the Issue and the Disclosure Document including the risks involved. The Issue has not been recommended or approved by Securities and Exchange Board of India (SEBI) nor does SEBI guarantee the accuracy or adequacy of this Disclosure Document.

**CREDIT RATING**

"CARE Rating CARE AA- stable (pronounced AA minus) for Rs.187.10 crores vide letter dated 11<sup>th</sup> July 2016 for Proposed Secured Debenture which was subsequently revalidated on 2<sup>nd</sup> January 2017. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.

The above rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The rating obtained is subject to revision at any point of time in the future. The rating agencies have a right to suspend, withdraw the rating at any time on the basis of new information etc.

**ISSUER'S ABSOLUTE RESPONSIBILITY:**

The Issuer, having made all reasonable inquiries, accepts responsibility for, and confirms that this Disclosure Document contains all information with regard to the Issuer and the issue, which is material in the context of the issue, that the information contained in this Disclosure Document is true and correct in all material respects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Disclosure Document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

**LISTING:** The Debentures are proposed to be listed on the Wholesale Debt Market (WDM) segment of the BSE Limited ("BSE" or the "Stock Exchange").



TRUSTEE FOR THE DEBENTUREHOLDERS	REGISTRAR TO THE ISSUE
<p><b>IDBI Trusteeship Services Limited</b> <b>Registered Office</b> Asian Building, Ground Floor 17, R Karmani Marg, Ballard Estate, Mumbai - 400 001 Tel: (022) 40807000 ; Fax: 91-22-66311776/ 22625247 E-mail: <a href="mailto:itsl@idbitrustee.co.in">itsl@idbitrustee.co.in</a></p>	<p> <b>Niche Technologies Private Limited</b> D - 511, Bagree Market, Kolkata - 700 001 Tel: (033) 22357270/71 Fax: 91-33-2215682</p>

This schedule prepared is in conformity with SEBI (Issue & Listing of Debt Securities) Regulations, 2008, SEBI (Issue & Listing of Debt Securities) (Amendment) Regulations, 2012 issued vide circular no. LAD-NRO/GN/2012-13/19/5392 dated October 12, 2012 (referred in this document "SEBI guidelines") and SEBI (Issue & Listing of Debt Securities) (Amendment) Regulations, 2014 issued vide circular No. LAD-NRO/GN/2013-14/43/207 dated January 31, 2014 and Securities and Exchange Board of India (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 issued vide circular no. LAD-NRO/GN/2014-15/25/539 dated 24 March, 2015; Issues pertaining to primary issuance of debt securities issued vide circular no. CIR/IMD/DF/18/2013 dated October 29, 2013 (referred in this Document "SEBI Regulations/ Circulars") and the Raising Money through Private Placement by NBFCs-Debentures etc. dated June 27, 2013 read with Raising Money through Private Placement of Non-Convertible Debentures (NCDs) by NBFCs dated February 20, 2015 is for issue on a private placement basis, but is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by the Issuer.



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**I. DEFINITIONS AND ABBREVIATIONS**

The Company / Issuer / Issuer Company/ We / Our Company/ Us/ MFL/ Magma	Magma Fincorp Limited, incorporated on 18 <sup>th</sup> December 1978 under the name ARM Group Enterprise Pvt. Ltd. The name of the Company was changed to Magma Leasing Limited on 24 <sup>th</sup> August 1993 then further changed to Magma Shrachi Finance Limited on June 19, 2007 and now renamed as Magma Fincorp Limited on July 31, 2008 having its Registered Office at "Magma House", 24, Park Street, Kolkata-700 016
Application Form	Pre-numbered form, which shall be issued by the Company to the Debenture Holder(s) as may be specifically named in such Application Form in which an investor can apply for subscription to the Debentures as annexed to this Disclosure Document.
ALCO	Asset Liability Management Committee
Allot/Allotment/Allotted	Unless the context otherwise requires or implies, the allotment of the Debentures pursuant to the Issue
Articles	Articles of Association of the Company
Board/Board of Directors	Board of Directors of the Company or a committee thereof.
Record Date	Means, in relation to any date on which a payment has to be made by the Issuer in respect of the Debentures, the date that is 15 (fifteen) days prior to that payment date.
Business Day Convention	If any interest payment date falls on a day which is not a Business Day ('Business Day' being a day (other than Saturday, Sunday) on which Commercial Banks are open for Business in the city of Kolkata and Mumbai) then the succeeding Business Day will be considered as the effective date for such payment of interest without interest for such additional period i.e. the interest payment shall be made as per the original scheduled cashflows. In case if the principal redemption date falls on a day which is not a Business Day ('Business Day' being a day (other than Saturday, Sunday) on which Commercial Banks are open for Business in the city of Kolkata and Mumbai), then the payment due shall be made on the immediate preceding Business Day along with coupon/interest accrued on the NCDs until the scheduled repayment date as per the original scheduled cashflows
Business Day	Business Day being a day (other than Saturday, Sunday) on which Commercial Banks are open for business in Kolkata and Mumbai.
CDSL	Central Depository Services (India) Limited
CEO	Chief Executive Officer
Credit Rating Agency (s)	Any SEBI registered Rating Agency, appointed from time to time
Coupon Payment Date	Date of payment of interest on the Debentures
Date of Allotment	The date on which allotment for the Issue is made
Debentures/ NCDs/Bonds	50 Secured Redeemable Non-Convertible Debentures of face value of RS. 10,00,000 (Rupees Ten Lakhs) each aggregating to Rs. 5 Crores (Rupees Five Crores) to be issued by Magma Fincorp Limited
Debenture Holder(s)	The investors who are Allotted Debentures or holds the Debentures on respective Record Dates
Debenture Trust Deed	Debenture Trust Deed to be executed between the Issuer and the Debenture Trustee
Debenture Trustee	Trustee for the Debenture holders, in this case being IDBI Trusteeship Services Limited
Depository/ies	National Securities Depository Limited (NSDL) / Central Depository Services (India) Limited (CDSL)
DP	Depository Participant
Director(s)	Director(s) of Magma Fincorp Ltd. unless otherwise mentioned
Disclosure Document/ Disclosure Document/ Documents/ This Document	Shelf These This Disclosure Document dated 9 <sup>th</sup> January 2017 for Private Placement of Secured Redeemable Non-Convertible Debentures of face value of Rs. 10 lakhs each for cash aggregating to Rs.5 Crores to be issued by Company on private placement basis.
FCCB	Foreign Currency Convertible Bonds



FEMA Regulations	The Regulations framed by the RBI under the provisions of the Foreign Exchange Management Act, 1999, as amended from time to time
FII	Foreign Institutional Investor (as defined under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995) registered with SEBI which term shall include the Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as registered with SEBI
Financial Year/ FY	Period of twelve months ending March 31, of that particular year
FIIs	Financial Institutions
Issue	Issue of Rated, Listed, Secured, Redeemable Non-Convertible Debenture on a Private Placement basis.
India Rating	India Ratings and Research Private Limited
Interest Payment Date	Date defined as such in the Debenture Trust Deed
M&A	Merger & Acquisition
Memorandum / MoA	Memorandum of Association of the Company
N.A	Not Applicable
NAV	Net Asset Value
NBFCs	Non-Banking Finance Companies
NBFCs-ND-SI	Systemically Important Non-Deposit taking Non-Banking Financial Companies
NCD	Non-Convertible Debentures
NPAs	Non Performing Assets
NRIIs	Non Resident Indians
NSDL	National Securities Depository Ltd.
NRI	A person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the FEMA Regulations.
PAN	Permanent Account Number
Registrar/Registrar to the Issue	Registrar to the Issue, in this case being <b>Niche Technologies Private Limited</b>
Reference Date	Means the date on which the Issuer receives the subscription monies with respect to the Debentures
RTGS	Real Time Gross Settlement, an electronic funds transfer facility provided by RBI
RBI	The Reserve Bank of India
Rs.	Indian National Rupee
SEBI	Securities and Exchange Board of India constituted under the Securities and Exchange Board of India Act, 1992 (as amended from time to time).
SEBI Regulations/ Guidelines	The Securities and Exchange Board of India (Issue and Listing of Debt Securities) (Amendment) Regulations, 2012 issued by SEBI as amended from time to time.
Security Documents	Any security document entered into from time to time for creation of any Security for the benefit of the Debenture Holders
Stock Exchange	BSE Limited (BSE)
The Act	The Companies Act, 2013 (as amended from time to time) and The Companies Act, 1956 (only insofar as it is applicable)
WDM	Wholesale Debt Market
“We”, “us” and “our”	Unless the context otherwise requires, Our Company and its Subsidiaries.



## **II. DISCLAIMER**

### **GENERAL DISCLAIMER**

This Disclosure Document is neither a "Prospectus" nor a "Statement in Lieu of Prospectus". This document does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by Magma Fincorp Limited. The document is for the exclusive use to whom it is delivered and it should not be circulated or distributed to third party/ (ies). The Issuer Company certifies that the disclosures made in This Document are generally adequate and are in conformity with the Act and SEBI Regulations. This requirement is to facilitate investors to take an informed decision for making investment in the proposed Issue. It is the responsibility of potential investors to also ensure that they will sell these NCDs in strict accordance with This Document and other applicable laws, so that the sale does not constitute an offer to the public, within the meaning of the Companies Act 2013.

Apart from This Document, no offer document or prospectus has been prepared in connection with this Issue and no prospectus in relation to the Issuer or the Debentures relating to this offer has been delivered for registration nor is such a document required to be registered under the applicable laws.

This Disclosure Document is issued by the Company and has been prepared by the Company to provide general information on the Company to potential investors to whom it is addressed and who are eligible and willing to subscribe to the Debentures and does not purport to contain all the information a potential investor may require. Where this Disclosure Document summarizes the provisions of any other document, that summary should not be solely relied upon and the relevant document should be referred to for the full effect of the provisions. Neither this Disclosure Document, nor any other information supplied in connection with the Debentures is intended to provide the basis of any credit or other evaluation. Any recipient of this Disclosure Document should not consider such receipt a recommendation to purchase the Debentures. Each potential investor contemplating the purchase of any Debentures should make its own independent investigation of the financial condition and affairs of the Issuer, and its own appraisal of the creditworthiness of the Issuer. Potential investors should consult their own legal, regulatory, tax, financial, accounting, and/or other professional advisors as to the risks and investment considerations arising from an investment in the Debentures and should possess the appropriate resources to analyse such investment and the suitability of such investment to such potential investors in particular circumstances.

This Document shall not be considered as a recommendation to purchase the Debentures and recipients are urged to determine, investigate and evaluate for themselves, the authenticity, origin, validity, accuracy, completeness, adequacy or otherwise the relevance of information contained in This Document. The recipients are required to make their own independent valuation and judgment of the Company and the Debentures. The potential investors should also consult their own tax advisors on the tax implications relating to acquisition, ownership, sale or redemption of the Debentures and in respect of income arising thereon. Investors are also required to make their own assessment regarding their eligibility for making investment(s) in the Debentures. The Company or any of its directors, employees, advisors, affiliates subsidiaries or representatives do not accept any responsibility and/ or liability for any loss or damage however arising and of whatever nature and extent in connection with the said information.

Each person receiving and acting on This Document acknowledges that:

- such person has been afforded an opportunity to request and to review and has received all additional information considered by him/her/it to be necessary to verify the accuracy of or to supplement the information herein and
- has not relied on any intermediary that may be associated with any tranche or issuance of NCDs in connection with its investigation of the accuracy of such information or its investment decision.

The Issuer does not undertake to update the Document to reflect subsequent events after the date of the Document and thus it should not be relied upon with respect to such subsequent events without first confirming its accuracy with the Issuer. Neither the delivery of This Document nor any sale of NCDs made hereunder shall, under any circumstances, constitute a representation or create any implication that there has been no change in the affairs of the Issuer since the date hereof.

However, the Issuer shall be, for every issue of NCDs under This Document, file a Term Sheet and update This Document to the extent necessary which besides being with the BSE shall be issued to the then potential investor of such issue of NCDs. The Document is made available to investors in the Issue on the strict understanding that it is confidential.



## **FORCE MAJEURE**

The Company reserves the right to withdraw the Offer prior to the earliest closing date in the event of any unforeseen development adversely affecting the economic and regulatory environment or otherwise. In such an event, the Company will refund the application money, if any, along with interest payable on such application money, if any, without assigning any reason.

## **FILING OF THE DISCLOSURE DOCUMENT**

This Document has been filed with the BSE in terms of SEBI Regulations and with the Registrar of Companies West Bengal as required in the Companies Act, 2013, as the Debentures are being privately placed.

## **DISCLAIMER OF THE RESERVE BANK OF INDIA**

The Debentures have not been recommended or approved by the Reserve Bank of India nor does the RBI guarantee the accuracy or adequacy of This Document. It is to be distinctly understood that This Document should not, in any way, be deemed or construed that the securities have been recommended for investment by the RBI. RBI does not take any responsibility either for the financial soundness of the Issuer Company, or the securities being issued by the Issuer Company or for the correctness of the statements made or opinions expressed in This Document. Potential investors may make investment decision in the securities offered in terms of This Document solely on the basis of their own analysis and RBI does not accept any responsibility about servicing/ repayment of such investment.

## **DISCLAIMER OF THE SECURITIES & EXCHANGE BOARD OF INDIA**

This Document has not been filed with Securities & Exchange Board of India (SEBI). The Securities have not been recommended or approved by SEBI nor does SEBI guarantee the accuracy or adequacy of This Document. It is to be distinctly understood that This Document should not, in any way, be deemed or construed that the same has been cleared or vetted by SEBI. SEBI does not take any responsibility either for the financial soundness of any scheme or the project for which the Issue is proposed to be made, or for the correctness of the statements made or opinions expressed in This Document. The issue of Debentures being made on private placement basis, filing of This Document is not required with SEBI however SEBI reserves the right to take up at any point of time, with the Issuer Company, any irregularities or lapses in This Document.



### III. MANAGEMENT'S PERCEPTION OF RISK FACTORS

Risk Management is an important and separate function in Magma. The risk team comprises of a dedicated team of professionals who are adept at using latest analytical tools and appropriate software which supports the company in designing appropriate product and customer segment specific credit policies and processes keeping in view its own risk appetite and historical portfolio performance.

The following are the risks envisaged by the management and Investors should consider the following risk factors carefully for evaluating the Company and its business before making any investment decision. Unless the context requires otherwise, the risk factors described below apply to Magma Fincorp Limited only.

#### Market risk

Magma's approach towards mitigation of market risk operate at two levels; namely -

- a. Identification of lead economic indicators relevant to Magma's lending business; and
- b. Establishing and regular monitoring of delinquency parameters at the portfolio level

#### Lead indicators

Lead indicators that govern Magma's credit & risk policies are as follows:

- a. National GDP growth
- b. IIP trends
- c. Core Sector performance
- d. Inflation

The above indicators have direct impact on customer cash flows and operational viability of a number of commercial assets that Magma funds; these are tracked very closely throughout the year to ensure portfolio level corrective steps from time to time.

Regular portfolio reviews by Magma's Risk Management Committee (RMC) ensures assessment of evolving and changing market risks. The RMC meets at regular intervals to chalk out road-map in respect of building asset base as well as maintaining portfolio quality in the evolving market.

#### Operational risk management

Operational risk encompasses anything that is beyond a credit or a market risk and covers a wide range of the Company's activities. It involves alignment of all functions and verticals towards identifying key risks. Each functional vertical does transaction testing to evaluate internal compliance and thereby lay down processes for further improvement. Thus, the approach is "bottom-up" ensuring acceptance of findings and faster adoption of corrective actions, if any, to ensure mitigation of perceived risks.

Over the past few years, Magma has undertaken following steps to minimize operational risk

- All processes are standardized and documented
- Clearly defined delegation of authority matrix
- Credit and operations verticals segregated to ensure effective maker-checker system
- Implementation of training calendar for all functions
- Easy access for all employees to various processes, rules, regulations and operating guidelines through web-based interactive system
- Internal audit process covering both on-site and off-site audit of branches and departments

In a nutshell, internal metrics form the key of risk management in Magma. The entire credit process is metrics-driven to achieve the risk-return goals and ensure a healthy portfolio in the years to come.

#### Asset liability risk

Any mismatch in the tenures of borrowed and disbursed funds may result in liquidity crunch and thereby impact Company's ability to service its loans. Thus it is imperative that there exists nil or minimal mismatch between the tenures of borrowing and assets. At Magma, prudence and appropriate risk is the guiding principle for decision making in the treasury functions. The Company has maintained appropriate asset liability maturity as regards its tenure and interest rates.



#### Foreign exchange risk

The Company has marginal exposure to foreign exchange risk, since its entire disbursements are in rupee terms and more than 99% of its borrowings are in the nature of rupee debt. The limited foreign exchange exposure has been appropriately hedged.

#### Liquidity risk management

Magma has for a period of nearly three decades, worked meticulously in diversifying its borrowing profile and has repeatedly enhanced the set of institutions it borrows from. Such diversified and stable funding sources emanate from several segments of lenders like Banks, Insurance Companies, Mutual Funds and other institutions. As a consequence of its impeccable portfolio quality consistently maintained over the past several years, the Company has established a formidable track record in its access to the securitization / assignment market. As a matter of prudence and with a view to manage liquidity risk at optimum levels, Magma keeps suitable levels of unutilized bank limits effectively mitigate possible contingencies arising out therefrom.

The Company has in place an Asset Liability Committee (ALCO) comprising of Company's senior management, which periodically reviews the asset - liability positions, cost of funds and sensitivity of forecasted cash flow over both short and long-term time horizons. It accordingly recommends for corrective measures to bridge the gaps, if any. The ALCO reviews the changes in the economic environment and financial markets and suggests suitable strategies for effective resource management. This results in proper planning on an on-going basis in respect of managing various financial risks viz. asset liability risk, interest rate risk etc.

### IV. DETAILS OF THE ISSUER COMPANY

#### A. ISSUER INFORMATION

##### a) NAME AND ADDRESS OF THE FOLLOWING:

Sr. No.	Particulars	Details
1.	Name of the Issuer	Magma Fincorp Limited
2.	Date of Incorporation	18 <sup>th</sup> December, 1978
3.	Registered Office	"Magma House", 24, Park Street, Kolkata-700 016
4.	Corporate Office	Magma Fincorp Limited "Magma House", 24, Park Street, Kolkata-700 016
5.	CIN No.	L51504WB1978PLC031813
6.	Web site and e-mail address	<a href="http://www.magma.co.in">www.magma.co.in</a> ; Email: <a href="mailto:tibrewal.a@magma.co.in">tibrewal.a@magma.co.in</a>
7.	Compliance Officer	Ms. Shabnum Zaman (Company Secretary) Magma Fincorp Limited "Magma House", 24, Park Street, Kolkata-700 016 Email ID: <a href="mailto:shabnum.zaman@magma.co.in">shabnum.zaman@magma.co.in</a> Phone No.: 033 44027736
8.	Chief Finance Officer (CFO) of the Issuer	Mr. Kailash Baheti Magma Fincorp Limited Magma House, 24, Park Street, Kolkata-700 016
9.	Trustee to the Issue	<b>IDBI Trusteeship Services Limited</b> Asian Building, Ground Floor 17, R Karmani Marg, Ballard Estate, Mumbai - 400 001 Tel: (022) 40807000 ; Fax: 91-22-66311776/ 22625247 E-mail: <a href="mailto:itsl@idbitrustee.co.in">itsl@idbitrustee.co.in</a>
10.	Registrar to the Issue	<b>Niche Technologies Private Limited</b> D - 511, Bagree Market, Kolkata - 700 001
12.	Credit Rating Agency (s) of the Issue	<b>Credit Analysis &amp; Research Limited</b> 4 <sup>th</sup> Floor, Godrej Colloseum, Somaiya Hospital Road Off Eastern Express Highway Sion (E) Mumbai 400022
13.	Auditor(s) of the Issuer	<b>B S R &amp; Co. LLP</b> Maruthi Info-Tech Centre, 11-12/1 Inner Ring Road, Koramangala Bangalore – 560071



## **B. BRIEF SUMMARY OF THE BUSINESS CARRIED ON BY THE ISSUER AND ITS SUBSIDIARIES**

### *a) Overview*

#### **History & Background of the Issuer Company**

- ❖ Magma Fincorp Ltd. was originally incorporated as a private limited company with the name as Arm Group Enterprises Private Ltd. under the Companies Act, 1956 and received its certificate of incorporation from the Registrar of Companies on 18.12.1978. The Company became a public limited company w.e.f 13.10.1980 and the name was changed to Arm Group Enterprises Ltd. Later on w.e.f 24<sup>th</sup> August 1993, the name was changed to Magma Leasing Ltd, then on June 19, 2007 the name was changed to Magma Shrachi Finance Ltd. after its merger with Shrachi Infrastructure Finance Ltd. and then to Magma Fincorp Ltd. as on July 31, 2008.
- ❖ Originally registered with Reserve Bank of India (RBI) as a Deposit - Taking NBFC, converted into Non-Deposit taking company on 9<sup>th</sup> August, 2004. Further, classified as "Systemically Important Non Deposit Taking NBFC-Asset Financing Company" i.e. SI-ND-NBFC-AFC by RBI on 14<sup>th</sup> March, 2007.
- ❖ Since then, Magma has emerged over the last decade-and-a-half as one of India's largest non-banking financial companies& is today One of the fastest growing financial services company in India.
- ❖ Magma has a proven track record in carrying out successful M&A pursuing inorganic growth, in addition to organic growth of branches and products.
- ❖ Magma is headquartered in Kolkata (India) and registered with the Reserve Bank of India.
- ❖ MFL has a track record of growth built on strong distribution network, strong customer relationship and strong risk management capabilities. It has also established an uninterrupted track record of profit making and dividend paying company.
- ❖ With a local presence in 23 states through 268+ branches having retail client base of over 900000.
- ❖ Today, MFL is one of the formidable forces to reckon in retail asset financing with a significant presence throughout the country with conscious presence in semi- urban and rural India.
- ❖ It is represented by a qualified team of 8790 Magmaites.

#### **Business Overview**

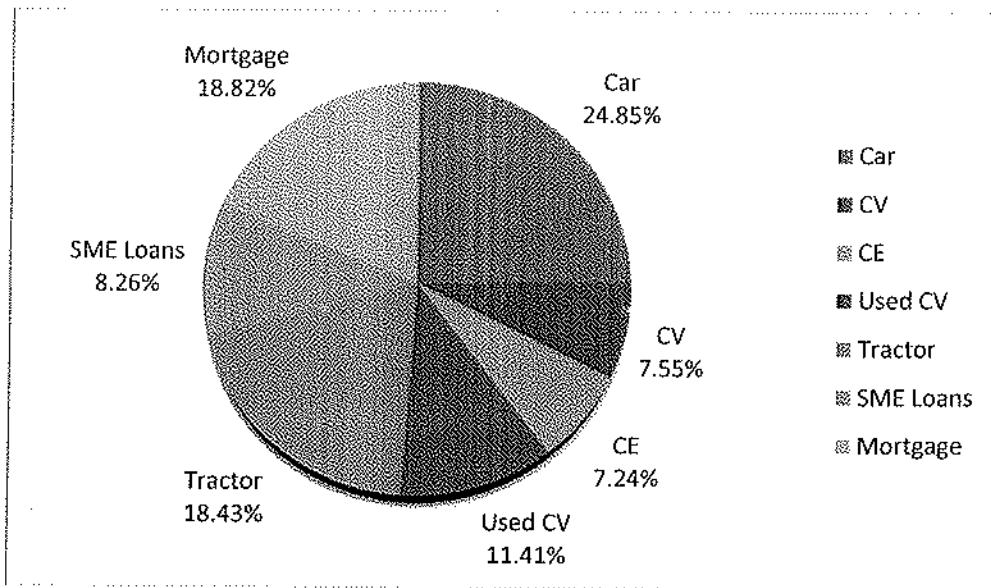
Magna Fincorp Limited ("Magma") is a non-deposit taking non-banking finance company (NBFC), registered with the Reserve Bank of India (RBI) as an Asset Finance Company. The Company provides a bouquet of financial products including financing of New and Used Vehicles (Utility Vehicles & Cars, Commercial Vehicles & Construction Equipment), Tractors and SME Loans. It also operates in Housing Finance (Home Loans, Loans Against Property & Construction Finance Loans) and General Insurance business, either directly or through its subsidiary or associates concerns.

The Company follows a customer centric approach, offering the customer with a bouquet of products so as to fulfill his diverse financial needs, at various stages of his life time. The Company's approach towards customers is centred around investing early into customers (i.e. first time buyers or under banked customers) by aligning the business processes to specialize in customer's specific business needs. The same is supported by a robust recovery system based on customer behaviour, servicing the customers through its branches, a call-centre as also through the web, and designing and developing products and processes based on customer feedback. The entire Origination, Under-writing, Customer Service and the Recoveries processes are aligned to cater to the disenfranchised segment.



**Assets Under Management ("AUM"):**

As at September 30, 2016 the Company's AUMs stood at approx. Rs 17600 Crores. The segment wise breakup of the AUM was as under:



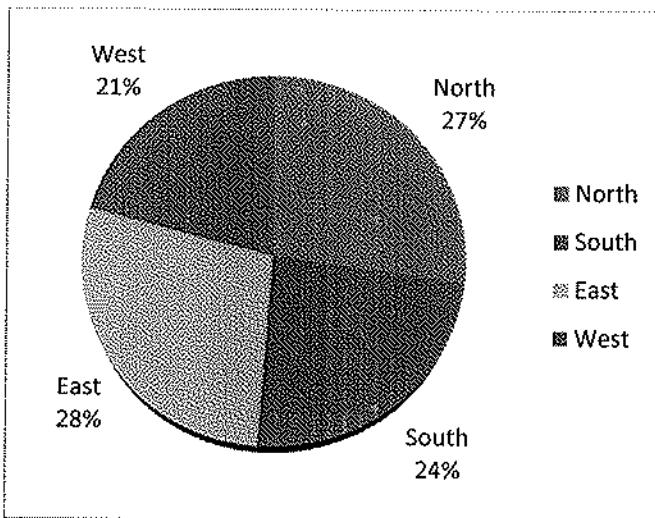
(The above figures include on balance sheet & off balance sheet assets on a consolidated basis)

➤ **Network of Branches:**

The company has a network of 268 branches spread across the country.

The company mainly focused in the rural areas (32%) & (68%) in urban and semi urban areas.

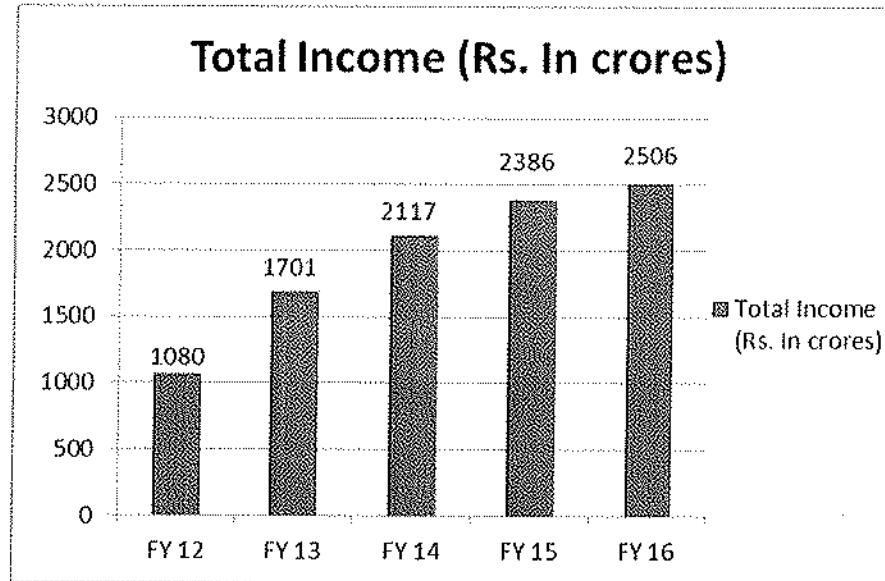
**Region Wise Distribution**



➤ GROWTH STORY

Growth Story of the Company for the past Five Year: MFL is today the one of the fastest growing NBFCs in India.

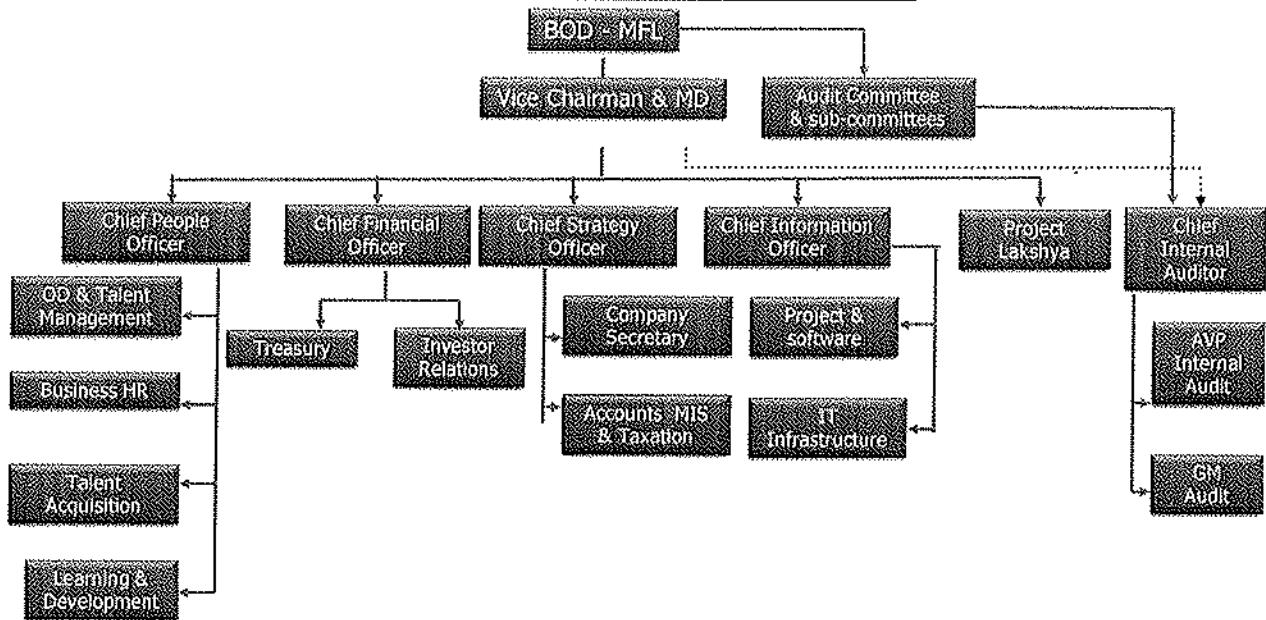
Gross Income



b) *Corporate Structure*

Organisation Structure – Magma

## STAFF & SUPPORT FUNCTION



HR Cornerstones : Quality Talent Acquisition | Meritocracy, Reward & Recognition | Training & Development | Employee Satisfaction & Engagement.



**c) Details of Subsidiary Companies of the Issuer**

**a) Magma ITL Finance Ltd.**

Magma ITL Finance Limited ('MITL') is a joint venture between Magma Fincorp Limited, and International Tractors Limited, manufacturers of 'Sonalika' brand of tractors. Magma holds 74% shareholding in MITL, while 26% is held by International Tractors Limited. The Joint Venture Asset financing company is established for funding "Sonalika" brand of tractors.

MITL was incorporated on 1st November 2007 under the Companies Act 1956, and received its certificate of Registration from RBI for commencing its business activities as Non Deposit taking NBFC on 13th March 2008.

**➤ Business Overview**

The vision of the company is to provide funding to the farming community all over the country for purchase of Sonalika tractors and other equipment which they need for agriculture and allied purpose and also extend allied services like insurance etc. which they are currently not served well.

The company registered a PAT of Rs. 3.36 cr during the half year ended Sept 16 and Rs. 8.08 crores in FY 15-16 as against Rs. 25.38 crores in FY 14-15.

**➤ Network of Branches:**

MITL operates through 188 branches across the country as of 30<sup>th</sup> Sept 2016.

**b) Magma Advisory Services Ltd**

Magma Advisory Services Limited (MASL) is a wholly owned subsidiary company of the Issuer for providing manpower and advisory services. This company also holds entire share capital of Magma Housing Finance.

MASL was incorporated on 21<sup>st</sup> May 2012 under the Companies Act 1956.

**➤ Business Overview**

The main objects of the Company is to provide manpower services and advisory services. The company registered a PAT of Rs. 2.71 lakhs in FY 15-16 as against Rs. 5.35 lakhs in FY 14-15.

**➤ Network of Branches:**

MASL is the holding company of Magma Housing Finance and hence does not operate through any specific branch.

**c) Magma Housing Finance (A Public Company with Unlimited Liability)**

Magma Housing Finance (earlier known as GE Money Housing Finance) is the housing-finance arm of Magna Group. It was incorporated on 21 April 2004 in Delhi, India to carry on the business of housing finance. The Company was registered as a "Non-deposit taking Housing Finance Company" with the National Housing Bank (NHB) in October 2004. The Company commenced business operations in November 2004.

Magma Fincorp Ltd, through its wholly owned subsidiary, Magma Advisory Services Ltd. (MASL), acquired the entire shareholding of GE Money Housing Finance (GEMHF). The acquisition of the business was completed on 11<sup>th</sup> February 2013. The acquisition has allowed Magma group to leverage its strong branch presence in the rural and semi-urban markets and offering its customers various funding options under one roof.

**➤ Business Overview**

The Company started new loans origination, under the Magma management from June, 2013. It offers Home Loans for residential, commercial and plot purchase as also Loan against property, besides some Construction Finance to builders and developers. The Company has assets under management of Rs.1960.92 Cr as at 30<sup>th</sup> September 2016, which includes both the new loans origination and the acquired assets through the takeover of GE Money Housing Finance and Loan Against Property portfolio buyout of GE Money Financial Services Private Limited.

The company registered a PAT of Rs. 14.69 cr during the half year ended Sept 16 and Rs. 22.81 crores in FY 15-16 as against 10.60 crores in FY 14-15.



➤ Network of Branches:

MFL's existing distribution and branch reach has been leveraged to reach out to smaller markets and focus on customer segments with informal income and the company has started lending in 202 branches as on 30<sup>th</sup> September 2016.

**Details of Joint Venture of the Issuer Company**

a) **Magma HDI General Insurance Company Limited**

The Company has a Joint Venture Agreement with HDI-Gerling Industrie Versicherung AG, for General Insurance business in India in the name of Magma HDI General Insurance Company Limited (the "JV Company"). The JV Company had commenced commercial operations of General Insurance business in India from 1st October 2012. Magma Fincorp Limited directly holds 31.33% of the equity share capital of Magma HDI as on 31<sup>st</sup> March, 2016.

➤ **Business Overview**

The company registered profit of Rs. 2.28 cr during the half year ended Sept 16 vs a loss of Rs. 11.85 crores in FY 15-16 against a profit 5.81 crores in FY 14-15.

**C. Directors of the Issuer as on 30<sup>th</sup> September 2016:**

a) *Details of the current Directors of the Company as on 30<sup>th</sup> September, 2016:*

Sr. No.	Name, Designation, DIN and Occupation	Age	Address	Directorship of the company since	Details of other Directorship
1	Mr. Mayank Poddar Chairman- Emeritus and Whole Time Director 00009409 Business	63	"Park Centre" 9th Floor, 24, Park Street, Kolkata – 700 016	18/12/1978	a) Mask Corp. USA (Company incorporated in USA) b) Magma HDI General Insurance Company Limited c) Magma ITL Finance Limited d) Magma Housing Finance ( A Public Company with Unlimited Liability) e) Magma Advisory Services Limited f) Fluence Advisory Services Limited g) Jaguar Advisory Services Pvt. Ltd h) Celica Developers Pvt. Ltd i) Microfirm Capital Pvt. Ltd j) Bengal Rowing Club
2	Mr. Sanjay Chamria Vice Chairman & Managing Director 00009894 Service	52	22/1 Belvedre Road, Kolkata-27	28/09/1993	a) Magma ITL Finance Limited b) Magma HDI General Insurance Company Limited c) Magma Housing Finance ( A Public Company with Unlimited Liability) d) Fluence Advisory Services Limited e) Finance Industry Development Council f) Magma Consumer Finance Private Ltd g) Microfirm Capital Pvt. Ltd h) Jaguar Advisory Services Pvt. Ltd i) Celica Developers Pvt. Ltd



Sr. No.	Name, Designation, DIN and Occupation	Age	Address	Directorship of the company since	Details of other Directorship
3	Mr. Narayan K Seshadri Chairman and Director 00053563 Financial Consultant	59	Flat No. 10, 7th Floor, Skylark Co-operative Housing Society Ltd. Little Gibbs Road, Malabar Hill, Mumbai 400 006	31/10/2006	<ul style="list-style-type: none"> <li>a) PI Industries Limited</li> <li>b) Kalpataru Power Transmission Limited</li> <li>c) Wabco India Limited</li> <li>d) Astrazeneca Pharma India Limited</li> <li>e) SBI Capital Markets Limited</li> <li>f) Sundaram Investment Limited</li> <li>g) Radiant Life Care Private Limited</li> <li>h) IRIS Business Services Limited</li> <li>i) Halcyon Resources &amp; Management Pvt. Ltd</li> <li>j) A2O Software India Pvt Ltd</li> <li>k) Halcyon Enterprises Private Limited</li> <li>l) Tranzmute Capital &amp; Management Private Ltd</li> <li>m) Lindner Investments Limited, BVI*</li> <li>n) Indrise Investments *</li> <li>o) TVS Electronics Limited</li> <li>p) Seynse Technologies Private Limited</li> <li>q) Clearing Corporation of India Limited</li> </ul>
4	Mr. Nabankur Gupta Director 00020125 Business	68	11 Jayshree, 75 Worli Seaface, Mumbai- 400 025	22/10/2008	<ul style="list-style-type: none"> <li>a) Raymond Limited</li> <li>b) J.K.Helene Curtis Limited</li> <li>c) Cravatex Limited</li> <li>d) Pritish Nanady Communications Limited</li> <li>e) PNC Wellness Limited</li> <li>f) VIP Industries Limited</li> <li>g) Videocon d2h Limited</li> <li>h) Blueocean Capital and Advisory Services Pvt Ltd</li> <li>i) Quantum Advisors Private Limited</li> <li>j) Gomukhi Indus Capital Advisory Pvt Ltd</li> </ul>
5	Mr. Satya Brata Ganguly Director 00012220 Financial Consultant	74	16B Minto Park, 13 D L Khan Road, Kolkata 700027	16/07/2010	<ul style="list-style-type: none"> <li>a) West Bengal Industrial Development Corp Ltd.</li> <li>b) Paharpur Cooling Towers Ltd.</li> <li>c) Emami Ltd.</li> <li>d) Peerless Trust Management Company Limited</li> <li>e) Su-kam Power Systems Limited</li> <li>f) Magma ITL Finance Ltd</li> <li>g) Rupa &amp; Co Ltd</li> </ul>



Sr. No.	Name, Designation, DIN and Occupation	Age	Address	Directorship of the company since	Details of other Directorship
6	Mr. Sanjay Omprakash Nayar Director 00002615 Company Director	56	Flat No. 9, The Rushilla Co-op Housing Society Limited, 17/C Carmichael Road, Mumbai – 400 026	01/07/2011	<ul style="list-style-type: none"> <li>a) KKR India Advisors Private Limited</li> <li>b) KKR India Financial Services Private Limited</li> <li>c) Coffee Day Enterprises Limited</li> <li>d) Coffee Day Global Limited</li> <li>e) Pratham Education Foundation</li> <li>f) Indian School of Business</li> <li>g) Valleyview Probuild Pvt Ltd</li> <li>h) Grameen Capital India Limited</li> <li>i) Heritage View Developers Private Limited</li> <li>j) Pratham Institute for Literacy Education &amp; Vocational Training</li> <li>k) Grameen Capital Investment Advisors Pvt Ltd</li> <li>l) Sea View Probuild Pvt Ltd</li> <li>m) Sealink View Probuild Pvt Ltd</li> <li>n) Apollo Hospitals Enterprise Ltd</li> <li>o) Gland Pharma Limited</li> <li>p) Seynse Technologies Private Limited</li> <li>q) Avendus Capital Pvt Ltd</li> <li>r) Max Financial Services Limited</li> </ul>
7	Ritva Kaarina Laukkainen Director 06882930 Non Executive Director at various Board of Directors	62	Gumpendorfer Strasse 22, Vienna, Austria, Vienna, 1060 , Austria	14/10/2014	<ul style="list-style-type: none"> <li>a) AccessHolding Microfinance AG.</li> <li>b) Finnfund, Finland</li> </ul>
8	V K Viswanathan Independent Non Executive Director 01782934 Service	66	Apt #F-01, First Floor, Legacy Caldera, #56, SRT Road, Cunningham Cross Road, Bangalore – 560052, Karnataka	13/08/2016	<ul style="list-style-type: none"> <li>a) Bosch Limited</li> <li>b) Bharti Airtel Ltd</li> <li>c) HDFC Standard Life Insurance Company Ltd</li> <li>d) Century Metal Recycling Pvt Ltd</li> <li>e) K S B Pumps Ltd</li> <li>f) Credit Information Bureau (India) Ltd</li> <li>g) Magma HDI General Insurance Company Limited</li> <li>h) United Spirits Limited</li> </ul>

The Company certifies that none of its Directors are appearing on the RBI/ ECGC defaulters list.

**b) Brief profile of the Board of Directors and Management of the Company**

**Brief particulars of Board of Directors of the Company**

➤ **Mr. Mayank Poddar**

Mr. Poddar started his entrepreneurial career while in college with a publication business aimed at primary school and college students. Thereafter, started automobile business of dealing and repairing cars. And later he took the reins of his family business in real estate and vehicle financing, Magma Fincorp Limited was founded by him

Mr. Poddar contributes to the policy formulation of the Company and provides overall guidance in achieving



corporate objectives. Under his leadership the Company has grown manifold both in size and profitability. Mr. Poddar also manages several real estate business etc. projects across the country.

➤ **Mr. Sanjay Chamria**

Mr. Chamria anchors policy formation, strategy planning and execution since the very inception of the Company. He was born and educated in Kolkata, and graduated as one of the country's youngest chartered accountants in 1985 with national ranking. For nearly three decades, he has steered the organization from a three-employee, one-office set up to a conglomerate with 9000 employees and 225+ offices across India with multiple business interests viz. Assets based Agri and Commercial Finance, Mortgage Finance and General Insurance.

Mr. Chamria uses his position as one of the foremost leaders in India's asset financing industry to articulate his views on critical issues facing the industry and its future. He has represented the BFSI and NBFC industry at various forums, including RBI, and before the finance ministry and other government bodies. He has also chaired committees at the FICCI, the Hire Purchase & Lease Association of India, the CII, the Finance Industry Development Council (FIDC) and the Indian Merchants Chamber in Mumbai.

➤ **Mr. Sanjay Omprakash Nayar**

Since 2009, Mr. Nayar is associated with KKR in Mumbai, a leading global alternative asset management firm with more \$52 billion in assets, and 6000 employees in 14 offices around the world. Prior to working with KKR, Mr. Nayar spent 24 years with Citigroup, most recently as CEO of Citi's Indian and South Asian operations and as a member of Citigroup's Asia Executive Operating Committee and Global Senior Leadership Committee.

Mr. Nayar has served as the Deputy Chairman and Chairman of the Foreign Banks' Committee for the Indian Banks' Association (IBA), as a board member of the US India Business Council (USIBC) and of the Habitat for Humanity India Builds campaign. Mr. Nayar has participated in various sector reform committees set up by the Indian government and domestic regulators. Currently he serves on the boards of NGOs such as Habitat for Humanity, Pratham and Grameen Capital.

➤ **Mr. Narayan K Seshadri**

After graduating from University of Bangalore and earning his chartered accountancy in 1983, Mr. Seshadri spent two years working in finance within India before shifting his career abroad. In the following eight years, Mr. Seshadri worked with Peat Marwick Mitchell (later KPMG) as an audit and tax consultant in Muscat, and then in the financial services and property sectors in London.

In 1991, Mr. Seshadri returned to India to join Arthur Andersen where he worked on the India Country Leadership Team before becoming the Head of Business Consulting in 1998. Five years later, Mr. Seshadri helmed the merger of Andersen Business Consultancy Practice with KPMG Consulting to form one of India's largest consultancy firms. He has also been a member of the Forex Market Policy Committee established by the Governor of the Reserve Bank of India, and on the sub-committee of the Expert Group on Foreign Exchange Markets in India. Since 2004 Mr. Seshadri has worked as an entrepreneur consultant in the area of distressed business turnaround.

➤ **Mr. Nabankur Gupta**

After earning his B. Tech in Electrical Engineering from IIT Delhi, Mr. Gupta joined Philips as Head of Marketing in Consumer Electronics.

In the years that followed he worked with Videocon and Raymond before opening his own company, Nobby Brand Architects & Strategic Marketing Consultants.

Mr. Gupta is an independent director on the Board of several Companies. He is an advisor to several corporate houses and a mentor for various company heads, and serves an occasional guest faculty member at ISB and other Business Schools. In 1996, Mr. Gupta was distinguished as one of the world's 20 "Marketing Superstars" by Advertising Age International, New York, recognizing a long and distinguished career in marketing and management consultancy. He has been the recipient of several national and international awards including UP Ratna from the UP Mahasangh and the Outstanding Contribution Award for National Development from IIT Delhi.

➤ **Mr. Satya Brata Ganguly**



Mr. Ganguly spent the first 22 years of his career working with Dunlop India Ltd, finishing his time there as the Director of Research and Technical Services. In 1986, Mr. Ganguly joined the Board of Chloride India Ltd. (now Exide Industries Ltd.) as a full-time Director overseeing manufacturing operations. By 2000, Mr. Ganguly was appointed Chairman and CEO, a position he held until 2007 when he was awarded the title of Chairman Emeritus of Exide Industries.

Mr. Ganguly is also actively involved in the economic development of West Bengal, including the oversight of economic reforms originating in state and central government sectors and a variety of social, educational and cultural organizations.

➤ **Ms. Ritva Kaarina Laukkanen**

Educated at Helsinki School of Business Administration, London Business School and Harvard University, Ms. Laukkanen has over 30 years of experience in international investment and financial markets with focus on emerging markets and development finance. She had a long career spanning over 20 years at IFC, the private sector arm of the World Bank Group where she held several technical and leadership positions at IFC's Treasury operations, Financial Markets business, Manufacturing & Services investments as well as leading IFC's Loan Syndications business. Ms. Laukkanen currently acts as a non-executive director in various boards. She chairs the Board of Finnfund, the Finnish government owned development finance company, and represents IFC in selected boards. She also assists emerging markets focused non-profit organizations like the Women's Bank

➤ **Mr. V K Viswanathan**

Mr. Viswanathan is a Commerce Graduate from Madras University and a Chartered Accountant from the Institute of Chartered Accountants of India. He is the Chairman of the Board of Directors of Bosch Limited. Prior to this role, Mr. Viswanathan was the Managing Director of Bosch Limited and President, Bosch Group in India. He has been the past President of Indo-German Chamber of Commerce (2012-13). He has also served as the Vice President of ACMA (Automotive Manufacturers' Association) for the year 2005-06. He was also associated with Hindustan Unilever Ltd. in many senior positions for 17 years.

**Apart from the Board of Directors, the senior management of our Company comprises of the following people**

➤ **Mr. Kailash Baheti**

Mr. Baheti (52) is a Graduate in Commerce, a Chartered Accountant, a Company Secretary and Cost and Management Accountant. Mr. Baheti has been designated as the Chief Financial Officer of the Company. He was working with the Company as Chief Strategy Officer for over 5 years and has acquired a deep understanding of all the businesses in the group. In his capacity as Chief Strategy Officer, he has also been responsible for efficient management of Operating Expenses, which has seen significant downward movement over last 2 years. He has been actively involved in all the businesses of the group, including in acquisitions of the Housing Finance business from GE and Auto Lease business from Religare, in launch of the General Insurance business and in recent successful migration of the Company to Branch structure. Prior to joining Magma, Mr. Baheti had worked as CEO of Century Extrusions Limited. He had worked for the said Company for more than two decades in various capacities. He also serves as a director on the board of Magma Housing Finance, ever since its takeover from GE.

➤ **Mr. Kaushik Banerjee**

Mr. Banerjee, in his capacity as President & CEO – Asset Finance, heads the asset financing business of Magma. Mr. Banerjee is Commerce Graduate from Sydenham College of Commerce & Economics, Mumbai followed by an MBA in Marketing from the Asian Institute of Management Manila, Philippines. Mr. Banerjee has over 25 years experience in retail financing in India. As the CEO – Asset Finance, he is responsible for profitable growth of the asset financing business of the group. He hopes to see the company achieve greater success while enhancing its reputation for superior service and customer centricity.

➤ **Mr. Jashobrata Bose**

Mr. Bose (38) is a Bachelors of Engineering (Mechanical) from Birla Institute of Technology & Science, Pilani and MBA from Xavier Labour Relations Institute, Jamshedpur. Mr. Bose had started his career with Hindustan Unilever followed by ITC and Accenture. During his stint in these companies he had developed rich expertise in the field of operations, sales, marketing and strategy. Over last two years, he is associated with Sanofi India Limited in the capacity of Director, Strategy. He is having vast experience in sales and channel transformation programs across various sectors, digital marketing strategy conceptualization, Equity



Investment, business strategy formulation, implementation etc.

➤ **Mr. Debraj Sinha**

Mr. Sinha is a Masters in Personnel Management from the Symbiosis Institute of Business Management (SIBM), Pune. He has over 18 years of rich experience in diverse areas of organizational transformation & change management, rewards & performance, HR technology and talent acquisition & management. He has handled multiple leadership roles in the insurance, asset management and investment banking sectors and was associated with organizations like, Max Life and Hewitt Associates. His professional experience has been not only in the pure HR arena but also in Business Development and Client acquisition, leading key client engagements and delivery and devising and implementing effective cost management tools. His previous assignment was as the Chief Human Resources Officer of Max Bupa Health Insurance.

➤ **Mr. Mahender Bagrodia**

Mr. Bagrodia, Chief of Receivables Management has earlier served as the National Risk and Credit Head in Magma. He has an experience of over 23 years in the retail finance industry of which 19 years has been with Magma Fincorp Ltd.

➤ **Mr. Raj Kumar Kapoor**

Mr. Kapoor, Magma's Chief Internal Auditor overseas on-site and off-site inspection. Though he is new to the finance industry, he brings to bear years of experience as a chartered accountant. His primary responsibilities include preparation of the internal audit report and extend into risk management.

➤ **Mr. Sachin Khandelwal**

Mr. Khandelwal has nearly two decades of experience in banking, finance and automobile industry. In his role as Chief Sales Officer, his endeavor is to understand the evolving needs of our customers, in a systematic way, leveraging the best possible technology and the best enabled origination processes, to offer the right products and services to Magma's targeted Customer segment.

Prior to joining Magma Housing Finance, Sachin was the Managing Director and CEO of ICICI Home Finance Company. He has had multiple exposures within the bank, handling the International Retail Business, Global Private Banking Business, the Vehicle finance business and the Cards & Merchants Payments businesses. Sachin also headed the Mobile Commerce initiatives for the bank and worked closely with regulators and key industry associations to roll-out the guidelines for mobile banking and prepaid instruments in India.

➤ **Mr. Rajive Kumaraswamy**

A Chartered Accountant and Cost Accountant by education, he has worked with ICICI Limited/ ICICI Bank (Jan 1995 – Dec 2001) in the Corporate Lending Group. He has held various senior positions in ICICI Lombard General Insurance Company (Jan 2002 – May 2012) in the capacity of Head – Corporate u/w and Claims, Head – Broker Relations Group, Head – Financial Institutions Group, Chief Risk Officer and Head – Corporate Centre. His last assignment was with SCOR SE India (May 2012 – May 2016) as Chief Representative for India Liaison Office.

➤ **Mr. Vikas Mittal**

Vikas is the Chief Sales Officer of the Insurance Joint Venture, Magma HDI General Insurance Company Limited. He is a Chartered Accountant and a Cost & Works Accountant with more than 20 years of rich experience in Banking & Finance, across institutional & retail equity brokerage, private banking, retail banking, wealth management, lending and now general insurance. He has worked in reputed organisations like ICICI Bank, ABN AMRO Bank and Citigroup Wealth Advisors, where he was the Managing Director and Country Business Manager. He is an Executive & Personal Coach, credentialed by the International Coaching Federation, US as a qualified Associate Certified Coach (ACC).



**D. Capital Structure of the Company as on 30<sup>th</sup> September 2016**

**a) SHARE CAPITAL (Rs. In lakhs)**

Authorised			
26,50,00,000	(2013: 22,00,00,000)	Equity shares of Rs.2 each	5,300.00
5,43,00,000	(2013: 5,52,00,000)	Preference shares of Rs.100 each	54,300.00
			<b>59,600.00</b>

**ISSUED, SUBSCRIBED AND PAID-UP**

**Equity share capital**

23,68,43,672	Equity shares of Rs.2 each, fully paid up.	4736.87
		<b>4736.87</b>

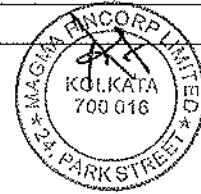
**b) Change in capital structure as on 30<sup>th</sup> September 2016 for the last five years**

**i. Authorised Capital**

Sr. No	Particulars	Year of change
1	350,00,000 Equity Share of the face value of Rs. 10/- each sub-divided into 17,50,00,000 Equity Shares of the face value of Rs. 2/- each	2010
2	Reclassification of existing shares into 22,00,00,000 Equity shares of Rs. 2 each and 2,41,00,000 Preference shares of Rs. 100 each aggregation to Rs. 285,00,00,000/-.	2011
3	Increased from existing share capital to Rs. 596,00,00,000/- divided into 22,00,00,000 Equity Shares of Rs. 2/- each and 5,52,00,000 Preference Shares of Rs. 100/- each	2012
4	Reclassification of existing shares into 26,50,00,000 Equity Shares of Rs. 2/- each and 5,43,00,000 Preference Shares of Rs. 100/- each	2013

**ii. Equity Share Capital**

Date of AGM/EGM	Amount Rs.	Particulars
01/07/2009	122,42,00,000	Allotted to Qualified Institutional Buyers ("QIBs") in the Qualified Institutions Placement under Chapter VIII of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
05/06/2007	4,546,800	ESOP
15/07/2010	N.A	Sub division of equity shares of Rs. 10 each into 5 equity shares of Rs. 2 each.
05/06/2007	15,316,200	ESOP
21/06/2011	4,387,185,000	Allotted at a premium of Rs.86/- each on Preferential basis under Sec 81(1A) & SEBI (ICDR) Regulations to IFC and Zend.
05/06/2007	1,283,400	ESOP
08/04/2010	500,000,000	Allotted to Microfirm Softwares Private Limited at a premium of Rs. 48/- each on preferential basis under sec 81(1A) & SEBI(ICDR) Regulations arising out of option attached to 1,00,00,000 warrants
05/06/2007	2,469,600	ESOP
05/06/2007	5,754,600	ESOP



Date of AGM/EGM	Amount Rs.	Particulars
05/06/2007	23,31,000	ESOP
05/06/2007	46,72,800	ESOPs
05/06/2007	12,02,400	ESOP
05/06/2007	48,98,700	ESOP
05/06/2007	45,00,000	ESOP
05/06/2007	13,07,700	ESOP
05/06/2007	9,00,000	ESOP
05/06/2007	2,16,000	ESOP
05/06/2007	22,50,000	ESOP
05/06/2007	18,00,000	ESOP
28/04/2015	500,00,00,076	Allotted at an issue price of Rs. 108/- each including a premium of Rs. 106/- each on Preferential basis under Sections 42 and 62 and other applicable provisions, if any, of the Companies Act, 2013 & SEBI (ICDR) Regulations to Zend Mauritius VC Investments, Ltd, Indium V (Mauritius) Holdings Limited and LeapFrog Financial Inclusion India Holdings Limited.
05/06/2007	14,04,000	ESOP
05/06/2007	28,50,000	ESOP
05/06/2007	9,00,000	ESOP

### iii. PREFERENCE SHARE CAPITAL

Date of AGM/EGM/	Amount Rs.	Particulars
12/06/2010	10,00,00,000	Private placement
12/06/2010	25,00,00,000	Private Placement
05/11/2012	36,00,00,000	Private Placement
03/08/2013*	30,00,00,000	Redemption of 5% CNCR Preference Shares of face value of Rs. 30 crores fully paid -up.
17/02/2015*	421,83,980	Redemption of fifth and last installment of Rs. 20/- each of 21,09,199 Nos. 9.70% Cumulative Non-Convertible Redeemable Preference Shares of Rs. 100/- each
19/06/2015*	10,00,00,000	Redemption of 10,00,000 Nos. 9.6% Cumulative Non-Convertible Redeemable Preference Shares (NCPS)
30/06/2015*	25,00,00,000	Redemption of 25,00,000 Nos. 12% Cumulative Non Convertible Redeemable Preference Shares (NCPS)
11/11/2015*	36,00,00,000	Redemption of 36,00,000 Nos. 11% Cumulative Redeemable Non Convertible Preference Shares (CRNCPS)
04/04/2016*	6500999	Redemption of fifth and last installment of Rs. 20/- each of 65,00,999 Nos. Cumulative Non-Convertible Redeemable Preference Shares (CNCRPS) of Rs. 100/- each carrying dividend rate fixed at 6 months US Dollar Libor plus 3.25%

\*Date of redemption

Note: The dates referred to for preference share capital is the date of postal ballot.



**c) Capital History of the Issuer**

*i. Details of Equity share capital history as on 30<sup>th</sup> September 2016:*

**Rs. In crores.**

Date of allotment	No. of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Exercise Price	Consideration (Rs.)	Consideration in cash or other than cash, details as applicable (Rs.)	Cumulative			Nature of Allotment	Remarks
							No. of equity shares	Paid Up Equity Capital	Equity share premium (Rs.)		
12/01/79	200	10	10	N.A.	2,000	N.A.	200	2,000	Nil	Allotted in cash	Nil
03/08/79	7,800	10	10	N.A.	78,000	N.A.	8000	80,000	Nil	Allotted in cash	Nil
23/08/80	3,000	10	10	N.A.	30,000	N.A.	11,000	1,10,000	Nil	Allotted in cash	Nil
14/11/80	69,000	10	10	N.A.	6,90,000	N.A.	80,000	8,00,000	Nil	Allotted in cash	Nil
13/04/81	1,20,000	10	10	N.A.	12,00,000	N.A.	2,00,000	20,00,000	Nil	Allotted in Cash (Public Issue during 1980-81 vide Prospectus dated 10th December, 1981	Nil
04/03/89	39,54,500	10	N.A.	N.A.	N.A.	N.A.	41,54,500	4,15,45,000	Nil	Allotted to the Shareholders of Calcutta Credit Corporation Limited pursuant to Scheme of Amalgamation (SOA) vide Hon'ble Calcutta High Court Order dated 17th November 1988	Nil
21/08/93	13,70,900	10	N.A.	N.A.	N.A.	N.A.	55,25,400	5,52,54,000	N.A.	Allotted to the Shareholders of erstwhile Magma Leasing Limited pursuant to SOA vide Hon'ble Calcutta High Court Order dated 21st August, 1993	Nil
21/08/93	7,50,000	10	N.A.	N.A.	N.A.	N.A.	62,75,400	6,27,54,000	N.A.	Allotted to the Shareholders of erstwhile ARM Leasing Limited pursuant to the SOA vide Hon'ble Calcutta High Court Order dated 21st August, 1993	Nil



Date of allotment	No. of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Exercise Price	Consideration (Rs.)	Consideration in cash or other than cash, details as applicable (Rs.)	Cumulative			Nature of Allotment	Remarks
							No. of equity shares	Paid Up Equity Capital	Equity share premium (Rs.)		
10/05/95	25,10,160	10	20	20	5,02,03,200	N.A	87,85,560	8,78,55,600	2,51,01,600	Allotted at a premium of Rs.10/- each on conversion of Part 'A' of PCDs of Rs.40/- each offered on Rights basis to the existing Shareholders vide Letter of Offer dated 30th January 1995	Nil
19/07/95	N.A	N.A	N.A	N.A	(40,00,000)	N.A	N.A	N.A	2,11,01,600	Utilisation of Securities Premium against allotment of FCDs to Allahabad Bank at a discount of Rs. 10/- each	Nil
19/07/97	24,15,458	10	20.70	N.A	4,99,99,980.60	N.A	1,12,01,018	11,20,10,180	4,69,47,000	Allotted on conversion of 4,00,000 Nos.12.25% Secured FCDs of Rs.125/- each to Allahabad Bank, I.F. Br., Cal.	Nil
20/08/01	1,73,974	10	N.A	N.A	N.A	N.A	1,13,74,992	11,37,49,920	4,69,47,000	Allotted to the Shareholders of erstwhile Consortium Finance Limited pursuant to SOA vide Hon'ble High Court Orders dated 27th March, 2001 and 21st May, 2001 approved by Hon'ble High Courts at Calcutta and Delhi respectively	Nil
05/08/05	30,17,000	10	96	N.A	28,96,32,000	N.A	1,43,91,992	14,39,19,920	30,64,09,000	Allotted in cash at a premium of Rs.86/- each on Preferential basis	Nil
05/08/05	N.A	N.A	N.A	N.A	(1,28,45,234)	N.A	N.A	N.A	29,35,63,766	Utilisation of Securities Premium against share Issue expenses.	Nil



Date of allotment	No. of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Exercise Price	Consideration (Rs.)	Consideration in cash or other than cash, details as applicable (Rs.)	Cumulative			Nature of Allotment	Remarks
							No. of equity shares	Paid Up Equity Capital	Equity share premium (Rs.)		
04/08/06	2,537,772	10	180	N.A	45,67,98,960	N.A	1,69,29,764	16,92,97,640	72,49,85,006	Allotted in cash at a premium of Rs.170/- each on preferential basis	Nil
04/08/06	N.A	N.A	N.A	N.A	(2,39,37,994)	N.A	N.A	N.A	74,89,23,000	Utilisation of Securities Premium against share Issue expenses.	Nil
08/05/07	32,33,076	10	N.A	N.A	3,23,30,760	N.A	2,01,62,840	20,16,28,400	74,89,23,000	Under Scheme of Amalgamation of Shrachi Infrastructure Finance Ltd ,the shareholders of Shrachi were allotted equity shares of Magma Leasing Ltd.	Nil
04/02/08	16,14,300	10	200	N.A	32,28,60,000	N.A	2,17,77,140	21,77,71,400	1,05,56,40,000	Allotted upon conversion of 30,00,000 5% Optionally Convertible Preference Shares (OCPS) of Rs 100/- each to the holders to OCPS	Nil
04/02/08	N.A	N.A	N.A	N.A	(2,71,10,000)	N.A	N.A	N.A	1,02,85,30,000	Utilisation of Premium against Conversion of 5% Cumulative Optionally Convertible Redemable Preference Shares "OCPS" of Rs. 100 each and Share Issue Expenses	Nil
12/05/10	40,67,220	10	301	N.A	1,22,42,33,220	N.A	2,58,44,360	25,84,43,600	2,21,20,91,000	Allotted to Qualified Institutional Buyers ("QIBs") in the Qualified Institutions Placement under Chapter VIII of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009,	Nil



Date of allotment	No. of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Exercise Price	Consideration (Rs.)	Consideration in cash or other than cash, details as applicable (Rs.)	Cumulative			Nature of Allotment	Remarks
							No. of equity shares	Paid Up Equity Capital	Equity share premium (Rs.)		
25/05/10	25,260	10	251.65	180	45,46,800	N.A	2,58,69,620	25,86,96,200	2,21,81,96,000	ESOP (251.65 is the grant price and 180 is the issue price, balance is adjusted with Share premium account)	Nil
17/08/10	12,93,48,100	2	NA	N.A	NA	N.A	12,93,48,100	25,86,96,200	2,21,81,96,000	Subdivision of equity shares of '10 each into 5 equity shares of Rs. 2 each.	Nil
19/11/10	4,25,450	2	50.33	36	1,53,16,200	N.A	12,97,73,550	25,95,47,100	2,23,87,58,000	ESOP (50.33 is the grant price and 36 is the issue price, balance is adjusted with Share premium account)	Nil
19/11/10	N.A	N.A	N.A	N.A	(4,58,46,595)	N.A	N.A	N.A	2,19,29,11,000	Utilisation of Securities Premium against share issue expenses.	Nil
30/06/11	4,98,54,375	2	88	N.A	4,38,71,85,000	N.A	17,96,27,925	35,92,55,850	6,48,03,87,000	Allotted at a premium of Rs. 86/- each on Preferential basis under Sec 81(1A) & SEBI (ICDR) Regulations to IFC and Zend	Nil
29/07/11	35,650	2	50.33	36	12,83,400	N.A	17,96,63,575	35,93,27,150	6,48,21,10,000	ESOP (50.33 is the grant price and 36 is the issue price, balance is adjusted with Share premium account)	Nil
28/10/11	1,00,00,000	2	50	N.A	50,00,00,000	N.A	18,96,63,575	37,93,27,150	69,62,11,000	Allotted to Microfirm Softwares Private Limited at a premium of '48/- each on preferential basis under sec 81(1A) & SEBI (ICDR) Regulations arising out of option attached to 1,00,00,000 warrants	Nil
25/11/11	68,600	2	50.33	36	24,69,600	N.A	18,97,32,175	37,94,64,350	6,96,54,26,000	ESOP(50.33 is the grant price and 36 is the issue price, balance is adjusted	Nil



Date of allotment	No. of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Exercise Price	Consideration (Rs.)	Consideration in cash or other than cash, details as applicable (Rs.)	Cumulative			Nature of Allotment	Remarks
							No. of equity shares	Paid Up Equity Capital	Equity share premium (Rs.)		
										with Share premium account)	
25/11/11	N.A	N.A	N.A	N.A	(8,38,79,739)	N.A	N.A	N.A	6,88,15,46,000	Utilisation of Securities Premium against share Issue expenses.	Nil
07/08/12	1,59,850	2	50.33	36	57,54,600	N.A	18,98,92,025	37,97,84,050	6,88,92,71,000	ESOP(50.33 is the grant price and 36 is the issue price, balance is adjusted with Share premium account)	Nil
30/11/12	64,750	2	50.33	36	23,31,000	N.A	18,99,56,775	37,99,13,550	6,89,24,01,000	ESOP(50.33 is the grant price and 36 is the issue price, balance is adjusted with Share premium account)	Nil
24/07/13	1,29,800	2	50.33	36	46,72,800	N.A	19,00,86,575	38,01,73,150	6,89,86,74,000	ESOP(50.33 is the grant price and 36 is the issue price, balance is adjusted with Share premium account)	Nil
03/08/13	N.A	N.A	N.A	N.A	(15,90,00,000)	N.A	N.A	N.A	6,73,96,74,000	Utilisation of Premium against redemption of 5% CNCR Preference Shares of face value of Rs.100/- each fully paid – up on	Nil
06/12/13	33,400	2	50.33	36	12,02,400	N.A	19,01,19,975	38,02,39,950	6,74,12,88,000	ESOP(50.33 is the grant price and 36 is the issue price, balance is adjusted with Share premium account)	Nil
30/07/14	1,36,075	2	50.33	36	48,98,700	N.A	19,02,56,050	38,05,12,100	6,74,78,64,505	ESOP(50.33 is the grant price and 36 is the issue price, balance is adjusted with Share premium account)	Nil
30/07/14	60,000	2	58.75	60	36,00,000	N.A	19,03,16,050	38,06,32,100	6,75,13,44,505	ESOP(issued at a price of Rs. 60 each)	Nil
30/07/14	15,000	2	70.75	60	9,00,000	N.A	19,03,31,050	38,06,62,100	6,75,23,75,755	ESOP(issued at a price of Rs. 60 each)	Nil
05/11/2014	36,325	2	50.33	36	13,07,700	N.A	19,03,67,375	38,07,34,750	6,75,41,31,342	ESOP(issued at a price of Rs. 36 each)	Nil



Date of allotment	No. of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Exercise Price	Consideration (Rs.)	Consideration in cash or other than cash, details as applicable (Rs.)	Cumulative			Nature of Allotment	Remarks
							No. of equity shares	Paid Up Equity Capital	Equity share premium (Rs.)		
05/11/2014	15,000	2	58.75	60	9,00,000	N.A	19,03,82,375	38,07,64,750	6,75,50,01,342	ESOP(issued at a price of Rs. 60 each)	Nil
03/02/2015	6,000	2	50.33	36	2,16,000	NA	19,03,88,375	38,07,76,750	6,75,52,91,322	ESOP(issued at a price of Rs. 36 each)	Nil
03/02/2015	22,500	2	58.75	60	13,50,000	NA	19,04,10,875	38,08,21,750	6,75,65,96,322	ESOP(issued at a price of Rs. 60 each)	Nil
03/02/2015	15,000	2	100	60	9,00,000	N.A	19,04,25,875	38,08,51,750	6,75,80,66,322	ESOP(issued at a price of Rs. 60 each)	Nil
24/04/2015	30,000	2	100	60	1800000	N.A.	19,04,55,875	38,09,11,750	6761006322	ESOP(issued at a price of Rs. 60 each)	Nil
8/05/2015	4,62,96,297	2	108	-	5,00,00,00,076	N.A	23,67,52,172	47,35,04,344	11668413804	Allotted at a issue price of Rs. 108/- each including a premium of Rs. 106/- each on Preferential basis to Zend Mauritius VC Investments, Ltd, Indium V ( Mauritius) Holdings Limited and LeapFrog Financial Inclusion India Holdings Limited.	
19/06/15	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	11693413804	Utilisation of Premium against redemption of 9.60% CNCR Preference Shares of face value of Rs.100/- each fully paid --up on 19 <sup>th</sup> June 2015	Nil
-	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	11570540000	Utilisation of Securities Premium against share Issue expenses.	Nil
31/07/2015	14000	2	50.33	36	504000	N.A.	236766172	473332344	11571216620	ESOP(issued at a price of Rs. 36 each)	Nil
31/07/2015	15000	2	58.75	60	900000	N.A.	236781172	473562344	11572086620	ESOP(issued at a price of Rs. 60 each)	Nil
08/02/2016	10000	2	58.75	60	600000	NA	236791172	473582344	11522666620	ESOP(issued at a price of Rs. 60 each)	Nil
08/02/2016	15000	2	100.00	60	900000	NA	236806172	473612344	11524136620	ESOP(issued at a price of Rs. 60 each)	Nil



Date of allotment	No. of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Exercise Price	Consideration (Rs.)	Consideration in cash or other than cash, details as applicable (Rs.)	Cumulative			Nature of Allotment	Remarks
							No. of equity shares	Paid Up Equity Capital	Equity share premium (Rs.)		
08/02/2016	22500	2	65.70	60	1350000	NA	236828672	473657344	11,525,569,870	ESOP(issued at a price of Rs. 60 each)	Nil
26/04/2016	15000	2	70.75	60	900000	NA	236843672	473687344	11,52,66,01,120	ESOP(issued at a price of Rs. 60 each)	Nil
13/08/2016	15000	2	58.75	60	900000	NA	236858672	473717344	11527471120	ESOP(issued at a price of Rs. 60 each)	Nil
13/08/2016	37500	2	58.75	60	2250000	NA	236896172	473792344	11529646120	ESOP(issued at a price of Rs. 60 each)	Nil
13/08/2016	15000	2	79.80	60	900000	NA	236911172	473822344	11530813120	ESOP(issued at a price of Rs. 60 each)	Nil
13/08/2016	22500	2	65.90	60	1350000	NA	236933672	473867344	11532250870	ESOP(issued at a price of Rs. 60 each)	Nil

value of Rs. 2/- each

ii. Preference Share Capital as on 30 September 2016:

Date of Allotment	Number of Preference Shares	Face Value (Rs)	Issue Price (Rs)	Consideration	Reasons for Allotment	Cumulative Paid Up Preference Capital (Rs. Crores)
12.03.2001	4,00,000	100	100	4,00,00,000	Private placement	4
29.06.2001	6,00,000	100	100	6,00,00,000	Private placement	10
07.11.2001	6,00,000	100	100	6,00,00,000	Private placement	16
	4,00,000	100	100	4,00,00,000	Redemption of 4,00,000 shares	12
17.02.2006	21,09,199 #	100	100	21,09,19,900	Private Placement	0 (after redemption of Rs. 100/- till 17.2.15)
	6,00,000	100	100	6,00,00,000	Redemption of 6,00,000 shares	6
04.08.2006	30,00,000	100	100	30,00,00,000	Private Placement	36
04.08.2006	30,00,000	100	100	30,00,00,000	Private Placement	66
	6,00,000	100	100	6,00,00,000	Redemption of 6,00,000 shares	60
26.03.2007	65,00,999 ##	100	100	65,00,99,900	Private Placement	73
04.02.2008	30,00,000	100	200	Conversion of 30,00,000 Preference shares into 16,14,300 Equity Shares as per the terms of issue	Private Placement	43
19.06.2010	10,00,000	100	100	10,00,00,000	Private placement	53
30.06.2010	25,00,000	100	100	25,00,00,000	Private Placement	78
12.11.2012	36,00,000	100	100	36,00,00,000	Private Placement	114
04.08.2013	30,00,000	100	100	(30,00,00,000)	Redemption	84
*19.06.2015	10,00,000	100	100	(10,00,00,000)	Redemption	74
**30.06.2015	25,00,000	100	100	(25,00,00,000)	Redemption	49
***11.11.2015	36,00,000	100	100	(36,00,00,000)	Redemption	13
****04.04.2016	65,00,999	20	100	(198420000)	Redemption	-



Date of Allotment	Number of Preference Shares	Face Value (Rs)	Issue Price (Rs)	Consideration	Reasons for Allotment	Cumulative Paid Up Preference Capital (Rs. Crores)
Note:-# Full redemption of fifth and final instalment of Rs. 20 each per share on 17/02/2015 as per the terms of issue. ##Reduced to Rs. 20 per share upon redemption of 4th instalment of Rs. 20/- each per share on 01/04/2015 as per the terms of issue *fully Redeemed on 19 June 2015 as per the terms of issue. ** Fully Redeemed on 30 June 2015 as per the terms of issue. ***Fully Redeemed on 11 November 2015 as per terms of issue. ****Fully Redeemed on 4 April 2016 as per terms of issue.						

**d) Details of allotment of equity share and preference share capital in last 1 year:**

Date of Allotment	Equity/Preference share allotted	No. of shares allotted	Price at which shares were allotted	Type of Consideration	Details of consideration if allotment is made for consideration other than cash
24/07/13	Equity	1,29,800	Rs. 36/- per Share	Cash	N.A
06/12/2013	Equity	33,400	Rs. 36/- per Share	Cash	N.A
30/07/14	Equity	1,36,075	Rs. 36/- per Share	Cash	N.A
30/07/14	Equity	75,000	Rs. 60/- per Share	Cash	N.A
06/11/2014	Equity	36,325	Rs. 36/- per Share	Cash	N.A
06/11/2014	Equity	15,000	Rs. 60/- per Share	Cash	N.A
03/02/2015	Equity	6,000	Rs. 36/- per Share	Cash	N.A
03/02/2015	Equity	37,500	Rs. 60/- per Share	Cash	N.A
24/04/ 2015	Equity	30,000	Rs. 60/- per Share	Cash	N.A
08/05/2015	Equity	4,62,96,297	Rs. 108/- per share	Cash	N.A.
31/07/2015	Equity	14,000	Rs. 50.33/- per share	Cash	N.A.
31/07/2015	Equity	15,000	Rs. 58.75/- per share	Cash	N.A.
08/02/2016	Equity	47500	Rs. 60/- per share	Cash	N.A.
26/04/2016	Equity	15000	Rs. 60/- per share	Cash	N.A.
13/08/2016	Equity	90,000	Rs. 60/- per share	Cash	N.A.

*Note: There is no fresh allotment of Preference Shares in last 1 year.*



**e) Details of change in directors since last three years**

Name, Designation and DIN	Date of Appointment/Resignation	Director of the Company since (in case of resignation)	Remarks
Mr. K N Bhandari Director 00191219	Resignation – 14.05.2014	22.10.2008	-
Ms. Ritva Kaarina Laukkanen Director 06882930	Appointment as Non Executive Director w.e.f. 14.10.2014	-	-
Mr. Neil Graeme Brown Director 01313315	Resignation-06.05.2016	04.08.2006	
Mr. Srenik Singhvi Director 01320619	Resignation-13.08.2016	12.05.2016	
Mr. V K Viswanthan Director 01782934	Appointment as Independent Non Executive Director w.e.f. 13.08.2016		

**E. Details of the auditors of the Company:**

**a) Details of the auditor of the Company.**

Name	Address	Auditor Since
BSR & Co LLP	Statutory Auditor Maruthi Info-Tech Centre, 11-12/1 Inner Ring Road, Koramangala, Bangalore – 560071	12 <sup>th</sup> December 2011
MKB & Associates	Secretarial Auditor Shantiniketan, 5th Floor, Room No. 511, 8, Camac Street, Kolkata-700 017	Appointed on 8 May 2015 for FY 15-16

**b) Details of change in Auditor since last three years**

Name	Address	Date of Appointment / Resignation	Auditor of the company since (in case of Resignation)	Remarks
BSR & Co. LLP	Maruthi Info-Tech Centre, 11-12/1 Inner Ring Road, Koramangala, Bangalore – 560071	Appointment 12 <sup>th</sup> December 2011	-	--
S S Kothari & Co.	India Steamship House, 21 Old Court House Street, Kolkata – 700001	Resignation 31.03.2013	23.06.1997	-

F:



**G. Shareholding Pattern of the Company as on last quarter end 30 September 2016**

Particulars	Total No of Equity Shares	No of shares in demat form	Total Shareholding as % of total
<b>(A) Shareholding of Promoter and Promoter Group</b>			
<b>(1) Indian</b>			
Individuals / Hindu Undivided Family	481580	481580	0.203%
Bodies Corporate	63450383	63450383	26.780%
<b>Sub Total (A)(1)</b>	<b>63931963</b>	<b>63931963</b>	<b>26.983%</b>
<b>(2) Foreign</b>	-	-	-
Individuals (Non-Residents Individuals / Foreign Individuals)	Nil	Nil	Nil
<b>Sub Total (A)(2)</b>	<b>Nil</b>	<b>Nil</b>	<b>Nil</b>
<b>Total shareholding of Promoter and Promoter Group (A) = (A)(1)+(A)(2)</b>	<b>63931963</b>	<b>63931963</b>	<b>26.983%</b>
<b>(B) Public Shareholding</b>	-	-	-
<b>(1) Institutions</b>	-	-	-
Mutual Funds / UTI	4101027	4101027	1.731
Foreign Portfolio Investors	46356043	46356043	19.565
Financial Institutions / Banks	535097	412407	0.226
<b>Any Others (Specify)</b>	-	-	-
Foreign Institutional Investors	825076	825076	0.348
QFI-Corporate	96150677	96150672	40.581
<b>Sub Total (B)(1)</b>	<b>147967920</b>	<b>147845225</b>	<b>62.451</b>
Central Government/State Government(s)/President of India	Nil	Nil	Nil
<b>Sub-Total (B)(2)</b>	<b>Nil</b>	<b>Nil</b>	<b>Nil</b>
<b>(3) Non-Institutions</b>	-	-	-
<b>Individuals</b>	-	-	-
Individual shareholders holding nominal share capital up to Rs. 2 lakh	10831218	9741113	4.571
Individual shareholders holding nominal share capital in excess of to Rs. 2 lakh	1801161	1801161	0.760
<b>Any Others (Specify)</b>	-	-	-
Bodies Corporate	8589917	8550932	3.625
NRIs/OCBs	1200733	1192403	0.507
Trusts	610920	610920	0.258



Particulars	Total No of Equity Shares	No of shares in demat form	Total Shareholding as % of total
Clearing Members	1999840	1999840	0.844
<b>Sub Total (B)(3)</b>	<b>25033789</b>	<b>23896369</b>	<b>10.566</b>
<b>Total Public shareholding (B) = (B)(1) + (B)(2) +(B)(3)</b>	<b>173001709</b>	<b>171741594</b>	<b>73.017</b>
<b>Total (A)+(B)</b>	<b>236933672</b>	<b>235673557</b>	<b>100.00%</b>

a) Details of shares pledged or encumbered by the promoters (if any): NIL

b) Details of promoters of the Company:

*Details of promoter holding in the company as on the latest quarter end: As on as on 30<sup>th</sup> September 2016*

Sr. No.	Name of the shareholder	Total No. of Equity shares	No. of shares in demat form	Total Shareholding as a % of total no. of equity shares	No. of shares pledged	% of shares pledged with respect to shares owned
1	Celica Developers Pvt Ltd	29434455	29434455	12.423 %	-	-
2	Microfirm Softwares Pvt Ltd	34015928	34015928	14.357 %	-	-
3	Ashita Poddar	16500	16500	0.007 %	-	-
4	Kalpana Poddar	55080	55080	0.023 %	-	-
5	Mansi Poddar	285000	285000	0.12 %	-	-
6	Shaili Poddar	125000	125000	0.053 %	-	-
	<b>TOTAL</b>	<b>63931963</b>	<b>63931963</b>	<b>26.983%</b>	<b>-</b>	<b>0.00%</b>

#### H. List of Top 10 shareholders and debentures of the Company

a) List of Top 10 equity shares holders of the Company as on last quarter ended: 30<sup>th</sup> September 2016

Sr. No	Shareholder(s)	Number of Equity Shares	No. of shares in demat form	Total shareholding as Percentage (%) of total number of equity shares
1.	Zend Mauritius VC Investments Ltd	34276629	34276629	14.467
2.	Microfirm Capital Private Limited	34015928	34015928	14.357
3.	Celica Developers Pvt Ltd	29434455	29434455	12.423
4.	International Finance Corporation	23000000	23000000	9.707
5.	Indium V (Mauritius) Holdings Limited	20355524	20355524	8.591
6.	Lavender Investments Limited	18851431	18851431	7.956



7.	LeapFrog Financial Inclusion India Holdings Limited	18518519	18518519	7.816
8.	Bank Muscat India Fund	8754888	8754888	3.695
9.	Laurus (Mauritius) Limited	7900000	7900000	3.334
10.	KKR Mauritius Direct Investments I Ltd.	3674831	3674831	1.551

**b) List of Top 10 holders of preference shares of the Company as on last quarter ended 31 December 2016- Not Applicable**

**c) List of Top 10 debenture holders (As on 31<sup>st</sup> December 2016)**

Sl No.	Name of the debenture holder	(Rs. In Crs) Amount
1	IFC	215
2	LIC OF INDIA	200
3	HDFC MF	200
4	Nederlandse Financierings-Maatschappij Voor Ontwikkelingslanden N.V. (FMO)	125
5	Franklin MF	107.5
6	AXIS MF	100
7	Bangiya Gramin Vikash Bank	62
8	Uco Bank	50
9	Bank Of India	50
10	RRVK	49



**I. Details of borrowing of the company, as on the latest quarter ended 30<sup>th</sup> September 2016:**

*a) Details of secured loan facilities*

(Rs. in crores)

SL No.	Lenders Name	Type of facility	Amount sanctioned	Amount O/s	Repayment schedule	Repayment Date	Security
1	Bank of Baroda	Secured Term Loans	200.00	50.00	8 equal quarterly installments	21-Mar-17	Exclusive charge over receivables of the Company
2	Bank of Maharashtra	Secured Term Loans	100.00	27.78	54 monthly installments	29-Dec-17	Exclusive charge over receivables of the Company
3	SIDBI	Secured Term Loans	500.00	155.50	19 quarterly installments	10-Jan-18	Exclusive charge over receivables of the Company
4	IREDA 1	Secured Term Loans	18.00	2.70	40 quarterly installments	31-Mar-18	Windmills
5	IREDA 2	Secured Term Loans	12.22	3.36	40 quarterly installments	30-Jun-19	Windmills
6	IREDA 3	Secured Term Loans	8.15	1.63	40 quarterly installments	30-Sep-18	Windmills
7	IREDA 5	Secured Term Loans	13.38	2.94	36 quarterly installments	30-Sep-18	Windmills
8	SIDBI	Secured Term Loans	90.00	33.12	19 quarterly installments	10-Apr-18	Exclusive charge over receivables of the Company
9	SIDBI	Secured Term Loans	10.00	4.21	19 quarterly installments	10-Aug-18	Exclusive charge over receivables of the Company
10	Union Bank Of India	Secured Term Loans	150.00	26.47	17 quarterly installments	24-Jun-17	Exclusive charge over receivables of the Company
11	Canara Bank	Secured Term Loans	100.00	57.14	7 half Yearly Installments	12-Aug-18	Exclusive charge over receivables of the Company
12	Bank of India	Secured Term Loans	300.00	75.00	8 Equal quarterly Installments	31-Mar-17	Exclusive charge over receivables of the Company
13	Vijaya Bank	Secured Term Loans	200.00	130.00	20 Equal quarterly Instalments	20-Dec-19	Exclusive charge over receivables of the Company
14	Allahabad Bank	Secured Term Loans	100.00	81.25	16 Equal quarterly Installments	27-Nov-19	Exclusive charge over receivables of the Company
15	Bank of India	Secured Term Loans	300.00	243.75	16 Equal quarterly Installments	30-Dec-19	Exclusive charge over receivables of the Company
16	ICICI Bank	Secured Term Loans	200.00	133.33	12 Equal quarterly Installments	27-Sep-18	Exclusive charge over receivables of the Company



17	Bank of Baroda	Secured Term Loans	200.00	200.00	16 Equal quarterly Installments	28-Mar-20	Exclusive charge over receivables of the Company
18	United Bank of India	Secured Term Loans	170.00	170.00	16 Equal quarterly Installments	31-Mar-20	Exclusive charge over receivables of the Company
19	State Bank of India	Secured Term Loans	100.00	100.00	16 Equal quarterly Installments	28-Feb-21	Exclusive charge over receivables of the Company
20	Bank of Maharashtra	Secured Term Loans	100.00	100.00	16 Equal quarterly Installments	28-Mar-21	Exclusive charge over receivables of the Company
21	Punjab & Sind Bank	Secured Term Loans	100.00	100.00	12 Equal quarterly Installments	31-May-20	Exclusive charge over receivables of the Company
22	Oriental Bank of Commerce	Secured Term Loans	100.00	100.00	16 Equal quarterly Installments	30-Jun-21	Exclusive charge over receivables of the Company
23	Syndicate Bank	Secured Term Loans	200.00	200.00	16 Equal quarterly Installments	22-Sep-21	Exclusive charge over receivables of the Company
24	Bank of Baroda	Secured Term Loans	300.00	300.00	16 Equal quarterly Installments	27-Sep-21	Exclusive charge over receivables of the Company
<b>Total</b>			<b>3,571.75</b>	<b>2,298.18</b>			

Note: All installments are as per the original installments payable for the loan sanctioned.

*b) Details of unsecured loan facilities*

(Rs. in Crores)

Lender's Name	Type of Facility	Amt Sanctioned	Principal outstanding	Amt	Repayment Date / Schedule
		Nil			

*c) Details of secured non-convertible debentures issued and outstanding as on 30<sup>th</sup> September 2016*

(Rs. in Crores)

SL. No.	Debenture Series	Tenure /Period of Maturity	Coupon	Amount	Date of allotment	Redemption date	Secured Rating	Unsecured
1	Y	5 Yrs	11.50%	100.00	14-Dec-11	14-Dec-16	CARE AA-	Secured
2	HH	5 Yrs	10.80%	200.00	28-Jun-12	27-Jun-17	CARE AA-	Secured
3	SS	3 Yrs	10.70%	15.00	22-Oct-13	22-Oct-16	CARE AA-	Secured
4	AAA	1234 days	10.22%	32.70	23-Jun-14	08-Nov-17	CARE AA-	Secured
5	BBB	3 years	10.25%	12.30	23-Jun-14	23-Jun-17	CARE AA-	Secured



6	DDD	2 years	9.15%	50.00	21-Nov-14	21-Nov-16	CARE AA-	Secured
7	EEE	729 days	9.63%	100.00	30-Apr-15	28-Apr-17	CARE AA-	Secured
8	FFF	679 days	9.55%	50.00	11-May-15	20-Mar-17	CARE AA-	Secured
9	GGG	603 days	0.00%	4.80	11-May-15	03-Jan-17	CARE AA-	Secured
10	HHH	548 days	9.85%	75.00	26-Aug-15	24-Feb-17	ICRA AA-	Secured
11	III	21 mths	9.85%	75.00	26-Aug-15	26-May-17	ICRA AA-	Secured
12	JJJ	730 days	0.00%	15.00	26-Aug-15	25-Aug-17	ICRA AA-	Secured
13	KKK	18 mths	0.00%	25.00	01-Sep-15	01-Mar-17	CARE AA-	Secured
14	LLL	24 mths	0.00%	35.00	01-Sep-15	01-Sep-17	CARE AA-	Secured
15	MMM	728 days	9.68%	15.00	04-Feb-16	01-Feb-18	IND AA-	Secured

*Note: All the above Debentures are secured against exclusive charge on earmarked receivables of the Company. Debenture with series upto MM are also secured against Mortgage of Jalgaon property measuring 60.60 sq mt, situated in Maharashtra. Debentures with series OO onwards are secured against mortgage of Property situated in Kolkata. The debentures, secured otherwise, may not be secured in terms of Rule 18 of Companies (Share Capital and Debenture) Rules, 2014.*



d) Non-convertible redeemable unsecured subordinated debt as on 30<sup>th</sup> September 2016

(Rs in crores)

SL No.	Tenure	Coupon (%)	Amount	Date of allotment	Date of Repayment	Rating	Secured / Unsecured	Security
1	5Yrs & 6 mths	11.75%	15.00	05-Dec-11	05-Jun-17	CARE AA-BWR AA	Unsecured	NA
2	7Yrs	11.20%	125.00	09-Dec-11	09-Dec-18	CARE AA-BWR AA	Unsecured	NA
3	5Yrs & 6 mths	11.75%	50.00	14-Dec-11	14-Jun-17	CARE AA-BWR AA	Unsecured	NA
4	5Yrs & 6 mths	11.75%	15.00	28-Dec-11	28-Jun-17	CARE AA-BWR AA	Unsecured	NA
5	5Yrs & 6 mths	11.75%	12.00	07-Mar-12	07-Sep-17	CARE AA-BWR AA	Unsecured	NA
6	5Yrs & 6 mths	12.00%	15.00	27-Mar-12	27-Sep-17	CARE AA-BWR AA	Unsecured	NA
7	7Yrs	11.75%	25.30	30-Mar-12	30-Mar-19	CARE AA-BWR AA	Unsecured	NA
8	10Yrs	11.50%	25.00	06-Sep-12	06-Sep-22	CARE AA-BWR AA	Unsecured	NA
9	5Yrs & 9 mths	11.50%	60.00	06-Sep-12	06-Jun-18	CARE AA-BWR AA	Unsecured	NA
10	10Yrs	11.00%	10.00	17-Jan-13	17-Jan-23	CARE AA-BWR AA	Unsecured	NA
11	7Yrs	11.00%	15.00	17-Jan-13	17-Jan-20	CARE AA-BWR AA	Unsecured	NA
12	7Yrs	11.00%	55.00	11-Mar-13	11-Mar-20	CARE AA-BWR AA	Unsecured	NA
13	7Yrs	11.00%	60.00	19-Mar-13	19-Mar-20	CARE AA-BWR AA	Unsecured	NA
14	10Yrs	10.70%	48.00	23-Apr-13	21-Apr-23	CARE AA-BWR AA	Unsecured	NA
15	10Yrs	10.90%	14.00	26-Sep-13	26-Sep-23	CARE AA-BWR AA	Unsecured	NA
16	7 Yrs 1 mth	11.00%	15.00	28-Mar-14	28-Apr-21	CARE AA-	Unsecured	NA
17	7 Yrs	11.45%	215.00	30-Jun-14	30-Jun-21	CARE AA-	Unsecured	NA
18	7 Yrs	11%	100.00	30-Jun-16	30-Jun-23	-	Unsecured	NA
	<b>Total</b>		<b>874.30</b>					



**e) Perpetual debt instruments as on 30<sup>th</sup> September 2016**

(Rs. in crores)

SL No.	Tenure	Coupon	Amount	Date of allotment	Date of Repayment	Rating	Secured / Unsecured	Security
1	10 yrs	13.50%	10.00	24-Mar-10	Perpetual	CARE A+ BWR AA-	Unsecured	NA
2	10 yrs	13.75%	20.00	29-Mar-10	Perpetual	CARE A+ BWR AA-	Unsecured	NA
3	10 yrs	12.50%	10.00	09-Dec-10	Perpetual	CARE A+ BWR AA-	Unsecured	NA
4	10 yrs	12.50%	15.00	07-Jan-11	Perpetual	CARE A+ BWR AA-	Unsecured	NA
5	10 yrs	12.10%	25.50	20-May-13	Perpetual	CARE A+ BWR AA-	Unsecured	NA
6	10 yrs	12.00%	25.00	26-Sep-13	Perpetual	CARE A+ BWR AA-	Unsecured	NA
7	10 yrs	12.10%	2.00	18-Sep-15	Perpetual	CARE A+	Unsecured	NA
8	10 yrs	12.10%	5.00	15-Oct-15	Perpetual	CARE A+	Unsecured	NA
9	10 yrs	12.10%	3.00	14-Jun-16	Perpetual	BWR AA-	Unsecured	NA
10	10 yrs	12.10%	1.70	05-Jul-16	Perpetual	BWR AA-	Unsecured	NA
11	10 yrs	12.10%	10.00	01-Aug-16	Perpetual	BWR AA-	Unsecured	NA
12	10 yrs	12.10%	3.00	09-Sep-16	Perpetual	BWR AA-	Unsecured	NA
	<b>Total</b>		<b>130.20</b>					

*The amount of corporate guarantee issued by the Issuer along with name of the counterparty (like name of the subsidiary, JV entity, Group Company, etc.) on behalf of whom it has been issued as on September 30, 2016.*

There is no outstanding Corporate Guarantee as on 30<sup>th</sup> September, 2016 issued by the Issuer Company.

**f) Details of commercial paper:- As on 30<sup>th</sup> September 2016 (Rs. in crores)**

Sl No.	Date of maturity	Amount O/s
1	24-Nov-16	55.00
2	18-Nov-16	50.00
3	28-Nov-16	15.00
4	26-Dec-16	235.00
	<b>Grand Total</b>	<b>355.00</b>

**g) Details of rest of the borrowing (If Any including hybrid debt like FCCB, optionally convertible debentures / preference shares) as on 30<sup>th</sup> September 2016 – Nil**

**h) Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities and other financial indebtedness including corporate guarantee issued by the Issuer: Nil**

**i) Project cost and means of financing, in case of funding of new project: Not Applicable**



**J. Financial position of the company**

**Key operational and financial parameters for the last 3 audited years**

(Rs. In Crores)

Parameters	Consolidated Unaudited Half year ended Sept 16	Consolidated Audited FY 2015-16	Consolidated Audited FY 2014-15	Consolidated Audited FY 2013-14
Net worth	2,249.76	2,151.28	1,654.90	1,503.78
Total Debt	10,794.24	11,845.53	11,623.36	10,129.29
of which – Non Current Maturities of Long Term Borrowing	3,385.30	3,313.16	3,568.62	3,218.93
- Short Term Borrowing	5,692.99	7,004.56	6,329.55	5,232.77
Current Maturities of Long Term Borrowing	1,715.96	1,527.81	1,725.20	1,677.59
Net Fixed Assets	289.27	278.46	220.5615	197.99
Non-Current Assets	9,798.19	10,287.13	9,787.58	8,078.63
Cash and Cash Equivalents	325.13	408.38	626.83	826.59
Current Investments	92.80	75.53	105.82	109.90
Current Assets	4,769.83	5,236.03	5,094.90	5,099.53
Current Liabilities	8,465.12	9,654.58	9,246.85	8,087.14
Assets Under Management	17,600.03	19,607.47	21,174.95	19,703.00
Off Balance Sheet Assets	4,544.48	4,084.32	6,292.47	6,525.00
Interest Income	1,143.87	2,332.39	2,209.71	1,989.79
Interest Expense	596.38	1,191.60	1,232.94	1,177.07
Provisioning/Write off	182.87	374.98	244.36	184.09
PAT	98.16	213.48	187.27	159.63
Gross NPA (%)	8.42	7.36	3.93	2.67
Net NPA (%)	6.35	5.74	2.92	1.96
Tier I Capital Adequacy Ratio (%)	15.8	14.6	11.09	11.5
Tier II Capital Adequacy Ratio (%)	4.3	4.1	5.21	5.1

**Gross Debt: Equity Ratio of the Company as on September 30, 2016-**

Before the issue of debt Securities	4.22
After the issue of debt Securities	4.22

**K. Details of acquisition or amalgamation in the last 1 year: None**

**L. Details of any reorganisation or reconstruction in the last 1 year; None**



**V. PARTICULARS OF THE OFFER**

**Authority for the Placement**

The present issue of Rs. 5 Crores is within the general borrowing limits in terms of the resolution passed under Section 180(1)(c) of the Companies Act, 2013 passed through Postal Ballot on 17<sup>th</sup> June, 2014 giving their consent to the borrowing by the Directors of the Company from time to time up to Rs. 25000 Crores subject to any restrictions imposed by the terms of the agreement entered into from time to time for grant of loans to the Company of all monies deemed by them to be requisite or proper for the purpose of carrying on the business of the Company. The borrowings under these Debentures will be within the prescribed limits as aforesaid. This private placement of Debentures is being made pursuant to the resolution of the Board of Directors passed at its meeting held on 9<sup>th</sup> February, 2016 which has approved the placement of debentures upto Rs. 1800 Crores and further pursuant to resolution passed by the shareholders of the Issuer by way of postal ballot on 31<sup>st</sup> March 2016, wherein the shareholders have approved issuance of debentures up to a limit of Rs. 1800 Crores during the financial year 2016-17.

The Company can carry on its existing activities and future activities planned by it in view of the existing approvals, and no further approvals from any Government authority are required by the Company to carry on its said activities.

The name and designation of the persons authorised vide the resolution passed at the meeting of the Management Committee of the Board of Directors of the Company dated 9<sup>th</sup> January 2017 as required by RBI/2012-13/560 DNBD(PD) CC No. 330 /03.10.001/2012-13 dated June 27, 2013 are given below:

<b>Name</b>	<b>Designation</b>
Mr. Sanjay Chamria	Vice Chairman & Managing Director
Mr. Gauri Shankar Agarwal	Senior Vice President, Head Treasury
Mr. Kailash Baheti	Chief Financial Officer
Ms. Shabnum Zaman	Company Secretary
Mr. Ajay Kumar Rungta	Associate Vice President
Mr. Atul Tibrewal	Associate Vice President
Mr. Abhisek Bose	Senior Manager
Ms. Payal Hamirbasia	Scnior Manager



**A. ISSUE DETAILS:**

Security Name	9.55 Magma Fincorp Ltd Jan 22
Issuer	Magma Fincorp Limited
Type of Instrument	Rated, Listed, Secured Redeemable Non-Convertible Debentures
Nature of Instrument	Secured
Seniority	Senior
Mode of Issue	Private Placement
Validity of This Document	From the date of circulation of This Document until 10 <sup>th</sup> January 2017 or such later date as may be agreed by the Company and the Debenture Trustee
Eligible Investors	Only the persons who are specifically addressed through a communication are eligible to apply for the Debentures. No other person can apply
Listing	The NCDs are proposed to be listed on WDM segment of BSE Limited. The Company shall forward the listing application to the BSE Limited within 15 days from the Deemed Date of Allotment. In case of delay in listing of the debt securities beyond 20 days from the Deemed Date of Allotment, the Company will pay penal interest of 1 % p.a. over the coupon rate from the expiry of 30 days from the deemed date of allotment till the listing of such debt securities to the investor.
Rating of the Instrument	"CARE AA-" with a stable outlook by Care Ratings
Issue Size	Rs. 5 crores
Option to retain oversubscription (Amount)	Not applicable
Objects of the Issue	Please refer to clause " <u>Object &amp; Utilization of the Issue Proceeds</u> " of this Disclosure Document
Details of the utilization of the Proceeds	Please refer to clause " <u>Object &amp; Utilization of the Issue Proceeds</u> " of this Disclosure Document
Coupon Rate	9.55% p.a.
Step Up/Step Down Coupon Rate	N.A.
Coupon Payment Frequency	Annually and on Maturity
Coupon Payment Date	10 <sup>th</sup> January every year and on maturity
Coupon Type	Fixed
Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc.)	N.A.
Day Count Basis	Actual/ Actual
Interest on Application Money	Interest on application would not be payable.
Default Interest Rate	2% p.a. over the coupon rate will be payable by the Company for the defaulting period
Tenor	1823 days
Redemption Date	7 <sup>th</sup> January 2022
Redemption Amount	At Par



Redemption Premium /Discount	Nil
Issue Price	Rs. 10,00,000/- per NCD
Premium on Issue Price	Nil
Justification for the issue price	Not applicable since the issue is at par.
Discount at which security is issued and the effective yield as a result of such discount.	N.A
Put option Date	N.A
Put option Price	N.A
Call Option Date	N.A.
Call Option Price	N.A.
Put Notification Time	N.A.
Call Notification Time	N.A.
Face Value	Rs 10,00,000 (Rupees Ten Lakhs) per Debenture
Minimum Application per investor	10 Debentures and in multiple of 1 Debenture thereafter.
Issue Timing	
1. Issue Opening Date	10 <sup>th</sup> January 2017
2. Issue Closing Date	10 <sup>th</sup> January 2017
3. Pay-in Date	10 <sup>th</sup> January 2017
4. Deemed Date of Allotment	10 <sup>th</sup> January 2017
Issuance mode of the Instrument	Demat only
Trading mode of the Instrument	Demat only
Settlement mode of the Instrument	Payment of interest and principal will be made by way of RTGS.
Mode of Payment/Repayment	Any payment to be made by the Issuer to the Debentureholder or the Debenture Trustee, as the case may be, shall be made for value on the due date in Indian Rupees by electronic transfer
Depository	NSDL/CDSL
Business Day Convention	Means a day (other than a Saturday or Sunday) on which banks are open for business generally in Kolkata and Mumbai
Record Date	Means, in relation to any date on which a payment has to be made by the Issuer in respect of the Debentures, the date that is 15 (fifteen) days prior to that payment date.
Security	<p>The Debentures would be secured as below, by and under the debenture trust deed dated 8<sup>th</sup> May 2015 executed between the company and the trustee, IDBI Trusteeship Services Ltd.</p> <p>(a) Pari passu Mortgage over the Company's Immovable property</p> <p>(b) First Exclusive Charge by way of hypothecation over receivables of the Company excluding receivables hypothecated to banks, with an asset cover ratio of 1.00 time of the total principal amount and interest outstanding(<b>Asset Cover</b>) to be maintained during the tenor of the NCDs.</p> <p>In case of delay in execution of the trust deed beyond 90 days from the date of allotment of the Debentures or such other days as prescribed under the Act, the company will refund the subscription with an agreed rate of interest or will pay penal interest of atleast 2% p.a. over the coupon rate till these conditions are complied with at the option of the investor.</p>



	<p>So long as the Asset Cover as envisaged herein is maintained and duly certified by a Practicing Chartered Accountant the Debenture Trustee shall release excess assets on the basis of an appropriate request as may be made by the Issuer.</p> <p>If the Asset Cover falls below 1.00 times on any account, including upon enforcement of the hypothecated assets to meet shortfall in payment of the coupon on the Debentures, the Company shall within 2 (two) Business Days of such occurrence, hypothecate further assets or such additional security as may be acceptable to the Debenture Trustee to maintain the Asset Cover</p>
Transaction Documents	<p>(a) the Debenture Trust Deed,</p> <p>(b) this Document</p> <p>(c) any other document that may be designated as a transaction document by the Debenture Trustee</p>
Conditions Precedent to Disbursement	Due diligence, constitutional documents, specimen signatures, borrowing certificate, financial statements, credit rating of AA+
Condition Subsequent to Disbursement	<p>As provided in Debenture Trust Deed to be executed between the Company and the Debenture Trustee. In addition, the Company shall make all filings and reporting to any Government Agency in accordance with the applicable law and the time period prescribed by applicable law, including but not limited to</p> <p>a) Filing of Form PAS-3, PAS-4, PAS-5 with the Registrar of Companies, West Bengal</p> <p>b) Filing the charge creation certificates with the Registrar of Companies, West Bengal</p> <p>c) Filing and reporting to be made with the relevant Stock Exchange and other regulatory authority</p>
Events of Default	Please refer clause " <i>Event of Default</i> " of this Disclosure Document
Role and Responsibilities of Debenture Trustee	Please refer clause " <i>Name of Debenture Trustee- Role and Responsibilities of Debenture Trustee</i> " of this Disclosure Document.
Governing Law and Jurisdiction	The Debentures offered are subject to provisions of the Companies Act, 1956 and Companies Act, 2013 as may be applicable, Securities Contract Regulation Act, 1956, terms of this Disclosure Document, Instructions contained in the Application Form and other terms and conditions as may be incorporated in the Trustee Agreement and the Debenture Trust Deed. Over and above such terms and conditions, the Debentures shall also be subject to the applicable provisions of the Depositories Act 1996 and the laws as applicable, guidelines, notifications and regulations relating to the allotment & issue of capital and listing of securities issued from time to time by the Government of India (GoI), Reserve Bank of India (RBI), Securities & Exchange Board of India (SEBI), concerned Stock Exchange or any other authorities and other documents that may be executed in respect of the Debentures. Any disputes arising out of this issue will be subject to the non-exclusive jurisdiction of the courts at Kolkata.



**Illustration of Bond Cash Flows:**

**Initial Subscription Amount**

Company	Magma Fincorp Limited
Face value per security	Rs. 10,00,000
Date of allotment	10 <sup>th</sup> January 2017
Redemption	7 <sup>th</sup> January 2022
Coupon	9.55% p.a.
Frequency of Interest payment with specified dates	10 <sup>th</sup> January every year and on maturity i.e. 7 <sup>th</sup> January 2022
Day Count convention	Actual/Actual

Cash Flows	Date	No. of Days in coupon	Amount (Rs.)
Coupon	Wednesday, January 10, 2018	365	95,500
Coupon	Thursday, January 10, 2019	365	95,500
Coupon	Friday, January 10, 2020	365	95,500
Coupon	Sunday, January 10, 2021	366	95,500
Coupon	Friday, January 7, 2022	362	94,715
Principal	Friday, January 7, 2022		10,00,000



## **B. Object & Utilization of the Issue Proceeds**

The Company proposes to raise Rs. 5 crores through the issue of Secured Redeemable Non-Convertible debentures of face value of Rs. 10 lakhs each, by way of private placement as per the terms and conditions. The current borrowing program will be used to augment the working capital needs of the Company & for General Corporate Purposes.

The net proceeds from the Issue shall not be used for any purpose which is in contravention of the RBI guidelines applicable to banks and Financial Institutions on investment in NBFCs.

No part of the proceeds of the NCDs would be utilized by the Issuer directly/indirectly towards Capital markets and Real Estate purposes. Hence the subscription to the current NCD issue would not be considered /treated as a capital market exposure. Further none of the proceeds from the issue of the Debentures may be used to refinance or reschedule existing indebtedness of a Client (including debt to equity conversions).

We shall only issue debentures for deployment of funds on our own balance sheet and not to facilitate resource requests of group entities/ parent company / associates.

We shall not extend loans against the security of our own debentures.

The expenses of the present Issue would also be met from the Proceeds of the Issue. The Main Object Clause of the Memorandum of Association of the Company enables it to undertake the activities for which the funds are being raised through the present issue and also the activities, which the Company has been carrying on till date. The Proceeds of this Issue after meeting all expenses of the Issue will be used by the Company for meeting issue objects.

## **C. Name of Debenture Trustee**

The Company has appointed **IDBI Trusteeship Services Limited** a SEBI approved Trust Management Company as the agent and trustees for and on behalf of the Debenture holders. The address and contact details of the Debenture Trustees are as under:

### **IDBI Trusteeship Services Limited**

17, R Karmani Marg, Ballard Estate, Mumbai - 400 001  
Tel: (022) 40807000 ; Fax: 91-22-66311776/ 22625247

E-mail: [itsl@idbitrustee.co.in](mailto:itsl@idbitrustee.co.in)

IDBI Trusteeship Services Limited has given its written consent for its appointment as Debenture Trustee to the Issue under regulation 4 (4) of the SEBI Debt Listing Regulations and inclusion of its name in the form and context in which it appears in this Offer Document and in all the subsequent periodical communications sent to the Debenture Holders. The consent letter from Debenture Trustee is provided in Annexure II of this Offer Document.

### ***Role and Responsibilities of Debenture Trustee***

The Company shall execute a Debenture Trust Deed inter-alia, specifying the powers, authorities, responsibilities and obligations of the Company and the Trustees in respect of the Debentures.

## **D. Rating Rationale and Credit Rating Adopted by Rating Agencies**

“Care ratings CARE AA- (pronounced AA minus) for Rs. 187.10 crores vide letter dated 11th July 2016 for Proposed Secured Debenture which was subsequently revalidated on 2<sup>nd</sup> January 2017. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk

The rating letters are enclosed as *Annexure I* of this Disclosure Document

The above ratings are not a recommendation to buy, sell or hold securities and investors should take their own decision. The ratings may be subject to revision or withdrawal at any time by the assigning rating agencies and each rating should be evaluated independently of any other rating. The ratings obtained are subject to



revision at any point of time in future. The rating agencies have the right to suspend, withdraw the rating at any time on the basis of new information etc.

**a) DETAILS/COPY OF GUARANTEE LETTER OR LETTER OF COMFORT OR ANY OTHER DOCUMENT / LETTER WITH SIMILAR INTENT, IF ANY**

Not Applicable

**b) Consent Letter from the Trustee**

The consent letter is enclosed as **Annexure II** of this Disclosure Document

**c) Names of all the recognised stock exchanges where the debt securities are proposed to be listed.**

The NCDs are proposed to be listed on the Wholesale Debt Market (WDM) segment of the BSE Limited. BSE Limited shall be the Designated Stock Exchange.

The Company shall forward the listing application to the BSE Limited within the 15 days from the Deemed Date of Allotment(s).

In case of delay in listing of the debt securities beyond 20 days from the Deemed Date of Allotment, the Company will pay penal interest of 1 % p.a. over the coupon rate from the expiry of 30 days from the deemed date of allotment till the listing of such debt securities to the investor.

**E. OTHER DETAILS:**

**a) DEBENTURE REDEMPTION RESERVE (DRR)**

In accordance with Rule (18)(7)(b)(ii) of Companies (Share Capital and Debentures) Rules 2014 the Company is not required to create DRR for privately placed Debentures. Therefore, No debenture redemption reserve is being created for the issue of NCDs in pursuance of This Document.

**b) Minimum Subscription for overall issue**

In terms of clarifications issued by SEBI (Ref. No. SEBI/MRD/SE/AT46/2003) dated 22<sup>nd</sup> December 2003, the minimum subscription clause is not applicable to privately placed debt securities.

**c) Minimum Subscription/ Minimum Ticket size for single investor**

The minimum subscription amount for a single investor shall be 10 debentures and in multiples of 1 debenture thereafter vide RBI circular DNBR (PD) CC No.021/03.10.001/2014-15 dated 20th February 2015.

**d) Deemed Date of Allotment**

Interest on Debentures shall accrue to the Debentureholder(s) from and including the Deemed Date of Allotment that will be notified in the term sheet. All benefits relating to the Debentures will be available to the investors from the Deemed Date of Allotment. The Company reserves the right to keep multiple allotment date(s)/ deemed date(s) of allotment at its sole and absolute discretion without any prior notice and shall have a right to allot the Debentures in tranches / series which shall form the part of this Issue. In case if the issue closing date is changed (pre-poned/ postponed), the Deemed Date of Allotment may also be changed (pre-poned/ postponed) by the Company at its sole and absolute discretion.

**e) Underwriting**

The present Issue of Debentures is on private placement basis and has not been underwritten.

**f) Status of NCDs**

The NCDs shall be secured, redeemable, non-convertible debentures each having a face value of Rs. 10,00,000 (Rupees Ten Lakhs only) and not exceeding the aggregate principal amount up to Rs 5 crores for cash at par, in a dematerialized form, on a private placement basis, for the purpose of augmenting the working capital needs of the Company and for general corporate purposes in accordance with applicable law, pursuant to the provisions of the Companies Act, 1956 and the Companies Act, 2013, as may be applicable, Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 as amended from time to time and the board resolution of the Company dated 9<sup>th</sup> February 2016, authorizing borrowing of funds by way



of issuing various series of secured/unsecured, redeemable, non - convertible debentures including subordinated debt in the nature of debentures, from time to time, for an aggregate amount not exceeding the limit of Rs. 1800 crores.

**g) Market Lot**

The market lot shall be one NCD of face value of Rs. 10 Lakhs each ("Market Lot"). Since the NCDs are being issued only in dematerialised form, the odd lots will not arise either at the time of issuance or at the time of transfer of NCDs.

**h) Interest on Application Money**

Interest on application money would not be payable.

However, where the entire or Part subscription amount has been refunded, the interest at the respective coupon rate on application money will be paid along with the Refund Orders. Where an applicant is allotted lesser number of debentures than applied for, the excess amount paid on application will be refunded to the applicant along with the interest at the respective coupon rate on refunded money.

**i) Interest on NCDs**

The Debentures shall carry interest at the rate finalised pursuant to the terms of the Debenture Trust Deed (subject to deduction of tax at source at the rates prevailing from time to time under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof for which a certificate will be issued by the Company) payable to the holders of Debentures (the "Holders" and each, a "Holder") as of the relevant Record Date. The interest payable on any Interest Payment Date will be paid to the Debenture holder(s) whose names appear in the List of Beneficial Owners given by the Depository to the Company as on the Record Date.

The first interest period is defined as the actual number of days falling between the Deemed Date of Allotment to one day prior to the next interest payment date. The second and subsequent interest period (except the last interest period) is defined as the actual number of days in a year between the last interest payment date till one day prior to next interest payment date. The last interest period is defined as the actual number of days falling till one day prior to the redemption date. The Interest payment would be made as per the terms specified in the Term Sheet.

If any interest payment date falls on a day which is not a Business Day ('Business Day' being a day means a day (other than a Saturday or Sunday) on which banks are open for business generally in Kolkata and Mumbai then payment of interest will be made on the next working day without interest for the intervening period i.e. the interest payment would be made as per the original scheduled repayment schedule.

In case the Deemed Date of Allotment is revised (pre-poned/ postponed) then the above Interest Payment Date may also be revised pre-poned/ postponed) accordingly in accordance with the Debenture Trust Deed.

**j) Tax Deduction at Source**

Tax as applicable under the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof will be deducted at source.

Tax exemption certificate/ document, under Section 193 of the Income Tax Act, 1961, if any, must be lodged at the registered office of the Company or at such other place as may be notified by the company in writing, at least 30 calendar days before the interest payment dates.

Tax exemption certificate / document in respect of non-deduction of tax at source on interest on application money, must be submitted along with the Application Form.

**k) Debentures in Dematerialized Form**

The Company has finalized depository arrangements with National Securities Depository Limited (NSDL) / Central Depository Services (India) Limited (CDSL) for dematerialization of the Debentures. The investor has to necessarily hold the Debentures in dematerialized form and deal with the same as per the provisions of Depositories Act, 1996 (as amended from time to time). The normal procedures followed for transfer of securities held in dematerialized form shall be followed for transfer of these Debentures held in electronic



form. The seller should give delivery instructions containing details of the buyer's DP account to his Depository Participant.

Applicants to mention their Depository Participant's name, DP-ID and Beneficiary Account Number/Client ID in the appropriate place in the Application Form. In case the depository arrangement is finalized before the completion of all legal formalities for issue of debenture certificates, debentures to successful allottee(s) having Depository Account shall be credited to their Depository Account against surrender of Letter of Allotment.

Interest or other benefits with respect to the Debentures would be paid to those Debenture holders whose names appear on the list of beneficial owners given by the Depositories to the Issuer as on a record date/book closure date. The Issuer would keep in abeyance the payment of interest or other benefits, till such time that the beneficial owner is identified by the Depository and informed to the Issuer where upon the interest/benefits will be paid to the beneficiaries within a period of 30 days.

**i) Transfer of Debentures**

Debentures shall be transferred subject to and in accordance with the rules/ procedures as prescribed by the NSDL /CDSL Depository Participant of the transferor/ transferee and any other applicable laws and rules notified in respect thereof. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these debentures held in electronic form. The seller should give delivery instructions containing details of the buyer's DP account to his Depository Participant.

Transfer of Debentures to and from NRIs/ OCBs, in case they seek to hold the Debentures and are eligible to do so, will be governed by the then prevailing guidelines of RBI. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, interest will be paid/ redemption will be made to the person, whose name appears in the records of the Depository. In such cases, claims, if any, by the transferee(s) would need to be settled with the transferor(s) and not with the company.

**ii) Payment of Redemption**

Each Debenture of face value of Rs. 10.00 lakhs each redeemable as specified in the term sheet.

The Debentures will not carry any obligation, for interest or otherwise, after the date of redemption. The Debentures held in the dematerialized form shall be taken as discharged on payment of the redemption amount by the Company on maturity to the registered Debenture holders whose name appear in the Register of Debenture holders on the Record Date. Such payment will be a legal discharge of the liability of the Company towards the Debenture holders. On such payment being made, the Company will inform NSDL/CDSL and accordingly the account of the Debenture holders with NSDL/CDSL will be adjusted.

In case if the principal redemption date falls on a day which is not a Business Day ('Business Day' means a day (other than a Saturday or Sunday) on which banks are open for business generally in Kolkata and Mumbai, then the payment due shall be made on the previous working day and the interest thereon shall be paid as per the original scheduled repayment date.

**n) Right to Reissue Debenture(s)**

The Company will have the power, as provided for under the Companies Act, 1956, exercisable at its absolute discretion from time to time to repurchase some or all the Debenture at any time prior to the specified date of maturity as per the prevailing guidelines/regulations of Reserve Bank of India and other Authorities. This right does not construe a call option. In the event of the Debenture being bought back, or redeemed before maturity in any circumstance whatsoever, the Company shall be deemed to always have the right, subject to the provisions of Section 121 of the Companies Act, 1956 and relevant provision of the Companies Act, 2013 as may be applicable to re-issue such Non-convertible debenture either by re-issuing the same Debenture or by issuing other Non-convertible debenture in their place.

The Company may also, at its discretion and as per the prevailing guidelines/regulations of Reserve Bank of India and other Authorities at any time purchase Non Convertible Debenture at discount, at par or at premium in the open market. Such Non Convertible Debenture may, at the option of Company, be cancelled, held or resold at such price and on such terms and conditions as the Company may deem fit and as permitted by Law.



**o) Future Borrowings**

The Company shall be entitled to make further issue(s) of debentures, raise further loans of advances and/or avail further deferred payment guarantees or other financial facilities from time to time from such persons/banks/financial institutions or body corporate/or any other agency on such terms and conditions as the Company may think appropriate, subject to the issuer maintaining the adequate security cover as agreed. However, until the debentures are fully redeemed, the Company shall not create any further charge on the Securities offered under this Issue without the prior written approval of the Debenture Trustee.

**p) Disputes and Governing Law**

The Debentures shall be construed to be governed in accordance with Indian Law. The competent alone shall have jurisdiction in connection with any matter arising out of or under these precincts.

Over and above the aforesaid Terms and Conditions, the said Debentures shall be subject to the Terms and Conditions to be incorporated in the Debentures to be issued to the allottees and the Debenture Trust Deed/Trustee Agreement

**q) Trading of Debentures**

The marketable lot of debentures shall be Rs. 10 lakhs per debenture. The same shall be tradable on the debt segment of BSE Limited.

**r) List of Beneficial Owners**

The Company shall request the Depository to provide a list of Beneficial Owners as at the end of the Record Date. This shall be the list, which shall be considered for payment of interest or repayment of principal amount, as the case may be.

**s) Succession**

In the event of demise of the sole/first holder of the Debenture(s) or the last survivor, in case of joint holders for the time being, the Company will recognize the executor or administrator of the deceased Debenture Holder, or the holder of succession certificate or other legal representative as having title to the Debenture(s). The Company shall not be bound to recognize such executor or administrator, unless such executor or administrator obtains probate, letter of administration wherever it is necessary, or such holder is the holder of succession certificate or other legal representation, as the case may be, from a Court in India having jurisdiction over the matter. The Company may, in its absolute discretion, where it thinks fit, dispense with production of probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the Debenture(s) standing in the name of the deceased Debenture Holder on production of sufficient documentary proof or indemnity.

- 1) Where a non-resident Indian becomes entitled to the Debenture by way of succession, the following steps have to be complied:
- 2) Documentary evidence to be submitted to the Legacy Cell of the RBI to the effect that the Debenture was acquired by the NRI as part of the legacy left by the deceased holder.

**t) Disclosure Clause**

In the event of default in the repayment of the principal and/or interest thereon on the due dates, the investors and/or the Reserve Bank of India/SEBI will have an unqualified right to disclose or publish the name of the borrower and its directors as defaulter in such manner and through such medium as the Investors and/or the Reserve Bank of India in their absolute discretion may think fit. Over and above the aforesaid Terms and Conditions, the said Debentures shall be subject to the Terms and Conditions to be incorporated in the Debenture Trust Deed.

**u) Registrars**

Niche Technologies Private Limited is acting as Registrar and Transfer agents for the Company for debt instruments. Requests for registration of transfer, along with Debenture Certificates/Letters of Allotment and appropriate transfer documents should be sent to the Registrars. The transferee shall also furnish name, address and specimen signatures and wherever necessary, authority for purchase of debentures. The Registrars after examining the adequacy and correctness of the documentation shall register the transfer in its books. However, as the NCDs are compulsory issued in demat mode, this may not be applicable.



v) **Events of Default**

Events of Default shall be as prescribed in the Debenture Trust Deed executed for this purpose.

w) **Debenture holder not a Shareholder**

The Debenture Holders will not be entitled to any of the rights and privileges available to the shareholders. If, however, any resolution affecting the rights attached to the debentures is placed before the members of the Bank, such resolution will first be placed before the Debenture holders for their consideration.

**Modification of Rights**

The rights, privileges, terms and conditions attached to the Debentures may be varied, modified or abrogated with the consent, in writing, of those holders of the Debentures who hold at least three fourth of the outstanding amount of the Debentures or with the sanction accorded pursuant to a resolution passed at a meeting of the

Debenture holders, provided that nothing in such consent or resolution shall be operative against the Company where such consent or resolution modifies or varies the terms and conditions of the Debentures, if the same are not acceptable to the Company.

x) **Abridged version of audited consolidated (wherever available) and standalone financial information (like profit & loss statement, balance sheet and cash flow statement) for at least last three years and auditor qualifications , if any.**

As per Audited Financial Statement for year ended 31<sup>st</sup> March 2014, 2015 and 2016.

y) **Abridged version of latest audited / limited review half yearly consolidated (wherever available) and standalone financial information (like profit & loss statement, and balance sheet) and auditors' qualifications, if any.**

As per Audited Financial Statement for year ended 31<sup>st</sup> March 2014, 2015 and 2016

z) **Any material event/ development or change having implications on the financials/credit quality (e.g. Any material regulatory proceedings against the issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities.**

The Issuer Company hereby declares that there has been no material event, development or change at the time of issue which may affect the issue or the investor's decision to invest/ continue to invest in the debt securities of the Issuer Company.

aa) **CONFLICT**

In case of any inconsistency where there is a conflict between the conditions as stipulated in this Offer Document and the Debenture Trust Deed, the provisions of the Debenture Trust Deed shall prevail and override the provisions of this Offer Document. The Issuer agrees, upon request in writing from the Debenture Trustee, to issue any supplement to this Offer Document and ensure that this is consistent with the terms and conditions set out in the Debenture Trust Deed.

bb) **APPLICATION PROCESS**

**Mode of Subscription/ How to Apply**

This being a Private Placement Offer, Investors who have been addressed through this communication directly only are eligible to apply.

All Application Forms, duly completed, together with RTGS details for the amount payable on application must be delivered before the closing date of the issue to the Issuer.

Applications for the Debentures must be in the prescribed form (enclosed) and completed in BLOCK CAPITAL LETTERS in English and as per the instructions contained therein



Applications complete in all respects (along with all necessary documents as detailed in this Disclosure Document) must be submitted before the last date indicated in the issue time table or such extended time as decided by the Issuer, at any of the designated collection centers, accompanied by the subscription amount by way of RTGS credit in favour of the Issuer.

**Notices:**

**Any communication shall be by letter, sent by registered post, courier or fax:**

The notices to the Debenture holder(s) required to be given by the Company or the Trustees shall be deemed to have been given if sent by registered post, courier or fax to the sole/first allottee or sole/first registered holder of the Debentures, as the case may be. All notices to be given by the Debenture holder(s) shall be sent by registered post or by hand delivery to Registrars or to such persons at such address as may be notified by the Company from time to time.

All transfer related documents, tax exemption certificates, intimation for loss of Letter of Allotment/Debenture(s), etc., requests for issue of duplicate debentures, interest warrants etc. and/or any other notices / correspondence by the Debenture holder(s) to the Company with regard to the issue should be sent by Registered Post or by hand delivery to the Registrar, or to such persons at such address as may be notified by the Company from time to time.

(b) Communications will take effect in the case of a letter, when delivered, in the case of fax, when the relevant delivery receipt is received by the sender; provided that any communication which is received (or deemed to take effect in accordance with the foregoing) outside business hours or on a non-Business Day in the place of receipt shall be deemed to take effect at the opening of business on the next following Business Day in such place. Any communication delivered to any party under this Deed which is to be sent by fax will be written legal evidence.

**Allotment Process:**

The beneficiary account of the investor(s) with National Securities Depository Ltd. (NSDL)/ Central Depository Services Ltd (CDSL) Depository Participant will be given initial credit within two working days from the Deemed Date of Allotment. The initial credit in the account will be akin to the Letter of Allotment. On completion of the all statutory formalities, such credit in the account will be akin to a Debenture Certificate.

**Right to Accept or Reject Applications**

The Company reserves its full, unqualified and absolute right to accept or reject any application, in part or in full, without assigning any reason thereof. The applicants will be intimated about such rejection along with the refund warrant, together with interest on application money, if applicable, from the date of receipt of credit of application money remitted vide RTGS into the designated account of the Issuer till one day prior to the date of refund. The application forms that are not complete in all respects are liable to be rejected and such applicant would not be paid any interest on the application money. Application would be liable to be rejected on one or more technical grounds, including but not restricted to:

1. Number of debentures applied for is less than the minimum application size;
2. Applications exceeding the issue size;
3. Bank account details not given;
4. Details for issue of debentures in electronic/ dematerialized form not given; PAN not mentioned in appropriate place.
5. In case of applications under Power of Attorney by limited companies, corporate bodies, trusts, etc. relevant documents not submitted;

In the event, if any Debenture(s) applied for is/ are not allotted in full, the excess application money of such debentures will be refunded, as may be permitted.

**Eligible Investors**

The following categories of Investors, when specifically approached through issuance of an Offer Document along with the Application Form, are eligible to apply for this private placement of debentures subject to fulfilling their respective investment norms/rules and compliance with laws applicable to them by submitting all the relevant



documents along with the Application Form:

1. Scheduled Commercial Banks;
2. Financial Institutions;
3. Insurance Companies;
4. Primary/ State/ District/ Central Co-operative Banks (subject to permission from RBI);
5. Regional Rural Banks;
6. Mutual Funds;
7. Companies, Bodies Corporate authorized to invest in Debentures;
8. Provident Funds, Gratuity, Superannuation & Pension Funds, subject to their Investment guidelines.
9. Trusts
10. Individuals
11. Foreign Institutional Investors (FIIs);
12. Or any other investor category eligible to invest subject to current applicable rules, act, laws etc

**Application not to be made by**

1. Hindu Undivided Family (neither by the name of the Karta);
2. Overseas Corporate Bodies (OCBs);
3. Non Resident Indians (NRIs)

All Investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this issue of Debentures.

The following is an indicative list of documents to accompany any application:

**Application by Banks/eligible Foreign institutional investors**

The application must be accompanied by certified true copies of

- (i) Board Resolution authorizing investment and containing operating instructions or letter of authorization, if applicable or Power of Attorney, if applicable
- (ii) Copy of the PAN Card
- (iii) Specimen signature of authorized signatories
- (iv) Registration Certificate as may be applicable.

**Application by Corporate Bodies/Eligible Financial institutions/Companies/Statutory Corporation/ Trust**

The application must be accompanied by certified true copies of

- (v) Memorandum and Articles of Association/Trust Deed / Proof of constitution as may be applicable
- (vi) Copy of the PAN Card
- (vii) Board Resolution authorizing investment and containing operating instructions
- (viii) Specimen signature of authorized signatories
- (ix) Necessary certificate for claiming exemption from deduction of tax at source on interest on application money

**Application by Mutual Funds/ Insurance Companies**

The application must be accompanied by certified true copies of

- (x) SEBI /IRDA Registration certificate as may be applicable
- (xi) Copy of the PAN Card
- (xii) Authorised signatory list containing operating instructions along with Specimen signatures and power of attorney forwarded by the custodian of the Mutual Funds/ Insurance Companies
- (xiii) Application form shall clearly indicate the name of the concerned scheme for which application is being made

Necessary forms for claiming exemption from deduction of tax at source on the interest income/ interest on application money, wherever applicable.

**Applications under Power of Attorney**

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signatures of all the authorized signatories and the tax exemption certificate/document, if any, must



be lodged along with the submission of the completed Application Form. Further modifications/additions in the power of attorney or authority should be notified to the Company at its registered office.

In case of applications made under a Power of Attorney or by a Limited Company or a Body Corporate or Registered Society or Mutual Fund, and scientific and/or industrial research organisations or Trusts etc., the relevant Power of Attorney or the relevant resolution or authority to make the application, as the case may be, together with the certified true copy thereof along with the certified copy of the Memorandum and Articles of Association and/or Bye-Laws as the case may be must be attached to the Application Form or lodged for scrutiny separately with the photocopy of the Application Form, quoting the serial number of the Application Form at the Company's branch where the application has been submitted, or at the office of the Registrars to the Issue after submission of the Application Form to the bankers to the issue or any of the designated branches as mentioned on the reverse of the Application Form, failing which the applications are liable to be rejected. Such authority received by the Registrars to the Issue more than 10 days after closure of the subscription list may not be considered

**Note:** Participation by potential investors in the issue may be subject to statutory and/or regulatory requirements applicable to them in connection with subscription to Indian securities by such categories of persons or entities. Applicants are advised to ensure that they comply with all regulatory requirements applicable to them, including exchange controls and other requirements. Applicants ought to seek independent legal and regulatory advice in relation to the laws applicable to them. The Issuer shall not be bound to verify compliance of such regulatory requirements and shall not be responsible/ liable for any contravention of such regulatory requirements by the Applicants.

Potential investors will be invited to subscribe to Debentures by way of the Application Form provided for in the Offer Document during the period between the Issue Opening Date and the Issue Closing Date (both dates inclusive). The Issuer reserves the right to change the issue schedule including the Deemed Date of Allotment at its sole discretion, without giving any reasons or prior notice. Debentures will be open for subscription during the banking hours on each day during the period covered by the Issue Schedule.

All applications for the Debenture(s) must be in the prescribed Application Form and be completed in block letters in English. The investor shall make the payment by way of an RTGS Transfer to the account details as mentioned in the Application Form

The Company will not be responsible in any manner for any delayed receipts / non-receipt of RTGS payments or applications lost in mail.

The application form will be made available along with the Offer Document.

**cc) Signatures**

Signatures should be made in English or in any of the Indian Languages. Thumb impressions must be attested by an authorized official of a Bank or by a Magistrate/Notary Public under his/her official seal.

**dd) PAN/GIR Number**

All Applicants should mention their Permanent Account Number or the GIR Number allotted under Income Tax Act, 1961 and the Income Tax Circle / Ward / District. In case where neither the PAN nor the GIR Number has been allotted, the fact of such a non-allotment should be mentioned in the Application Form in the space provided

**ee) Nomination Facility**

As per Section 109 A of the Companies Act, 1956 and other relevant provisions of the Companies Act, 2013, only individuals applying as sole applicant/Joint Applicant can nominate, in the prescribed manner, a person to whom his debentures shall vest in the event of his death. Non-individuals including holders of Power of Attorney cannot nominate.



### **DECLARATION**

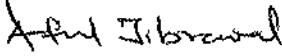
It is hereby declared that this Disclosure Document contains full disclosures in accordance with Securities and Exchange Board of India (Issue & Listing of Debt Securities) regulations, 2008 issued vide circular no. LAD-NRO/GN/2008/13/127878 dated June 6, 2008 and SEBI (Issue & Listing of Debt Securities) (Amendment) Regulations, 2012 issued vide circular no. LAD-NRO/GN/2012-13/19/5392 dated October 12, 2012 and amendments thereto.

The Issuer also confirms that this Disclosure Document does not omit disclosure of any material fact which may make the statements made therein, in light of the circumstances under which they are made, misleading. The Disclosure Document also does not contain any false or misleading statement.

The Issuer accepts no responsibility for the statement made otherwise than in this Disclosure Document or in any other material issued by or at the instance of the Issuer and that any one placing reliance on any other source of information would be doing so at his own risk.

Signed by **Mr. Atul Tibrewal**, AVP Treasury pursuant to the authority granted by the Board of Directors of the Company in their meeting held on 9th January 2017.

For Magma Fincorp Limited

  
Atul Tibrewal  
(Authorised signatory)

Date: 9<sup>th</sup> January 2017



A) Annexure I: Credit Rating



No. CARE/KRO/RL/2016-17/1989

Mr. Atul Tibrewal  
AVP - Treasury  
Magma Fincorp Ltd.  
24, Park Street,  
Kolkata – 700 016.

January 02, 2017

Confidential

Dear Sir,

Credit rating for proposed Secured Redeemable Bonds issue

On the basis of recent developments including operational and financial performance of your company for H1FY17 (Unaudited), our Rating Committee has reviewed the following rating:

Instrument <sup>1</sup>	Amount (Rs. crore)	Rating <sup>1</sup>	Remarks
Proposed Secured Redeemable Bonds issue	187.10 (Rupees one hundred eighty seven crore and ten lacs only)	CARE AA-; Stable (Double A Minus; Outlook: Stable)	Reaffirmed

2. The proposed Secured Redeemable Bonds issue would have a minimum tenure of more than one year.
3. The rationale for the rating will be communicated to you separately.
4. Please arrange to get the rating revalidated, in case the proposed issue is not made within six months from the date of this letter.
5. Please inform us the details of issue [date of issue, name of investor, amount issued, interest rate, date of maturity, etc.] as soon as it has been placed.
6. Kindly arrange to submit to us a copy of each of the documents pertaining to the NCD issue, including the offer document and the trust deed.
7. CARE reserves the right to undertake a surveillance/review of the rating from time to time, based on circumstances warranting such review, subject to at least one such review/surveillance every year.

<sup>1</sup>Complete definitions of the ratings assigned are available at [www.careratings.com](http://www.careratings.com) and in other CARE publications.

**CREDIT ANALYSIS & RESEARCH LTD.**

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10A, Shakespear Sarani, Kolkata 700 071  
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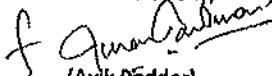


8. CARE reserves the right to suspend/withdraw/revise the rating assigned on the basis of new information or in the event of failure on the part of the company to furnish such information, material or clarifications as may be required by CARE. CARE shall also be entitled to publicize/disseminate such suspension / withdrawal / revision in the assigned rating in any manner considered appropriate by it, without reference to you.
9. Users of this rating may kindly refer our website [www.careratings.com](http://www.careratings.com) for latest update on the outstanding rating.
10. CARE ratings are not recommendations to buy, sell, or hold any securities.

If you need any clarification, you are welcome to approach us in this regard.

Thanking you,

Yours faithfully,

  
f Avik Podder

(Avik Podder)  
Analyst  
[avik.podder@careratings.com](mailto:avik.podder@careratings.com)

Ishan Marda  
(Ishan Marda)  
Manager  
[ishan.marda@careratings.com](mailto:ishan.marda@careratings.com)

Encl.: As above

**Disclaimer**

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.  
In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

**CREDIT ANALYSIS & RESEARCH LTD.**

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CIN-L67190MH1993PLC071691



**B) Annexure II: Trustee Consent**

**IDBI Trusteeship Services Ltd.**

499/ITSL/OPR/CL/2015-16/DEB/65,

Date : 29th April, 2015.

**Magma Fincorp Limited.**

Park Center Building, 24,

Park Street, Kolkata - 700 016.



Regd. Office :  
Asian Building, Ground Floor  
17, R. Kaman Marg, Ballard Estate,  
Mumbai - 400 001

Kind Attn: - Mr. Chandan Harlalka,

Dear Sir,

Consent to act as Debenture Trustee for secured NCD Issue aggregating to INR 200 Crores.

This has reference to our discussion regarding the appointment of IDBI Trusteeship Services Ltd. (ITSL) as Debenture Trustee for the Company's proposed NCD issue aggregating to INR 200 Crores on private placement basis. In this connection, we confirm our acceptance to act as Debenture Trustee for the same, subject to the company agreeing the conditions as set out in Annexure - A.

We are also agreeable for inclusion of our name as trustees in the Company's offer document / disclosure document / listing application / any other document to be filed with SEBI / ROC / the Stock Exchange(s) or any other authority as required.

Magma Fincorp Limited shall enter into Debenture Trustee Agreement for the said issue of the NCDs.

Yours faithfully,

For IDBI Trusteeship Services Limited,

  
Authorized Signatory. 

