

# Addendum to Disclosure Document dated April 28, 2017

## **Pricing Supplement Dated July 14, 2017**

# Private Placement of Fully paid up, Unsecured, Non-Convertible Perpetual Debenture of Tata Capital Financial Services Limited pursuant to Disclosure Document dated April 28, 2017

Private Placement of 500 Fully paid up, Unsecured, Non-Convertible, Perpetual Debentures ("Unsecured NCDs") of the Face Value of Rs. 10,00,000/- (Rupees Ten Lacs Only) each aggregating Rs. 50,00,00,000/- (Rupees Fifty Crores Only) to be listed on the WDM Segment of the NSE.

Security Name	8.77% Fully paid up, Unsecured, Non-Convertible, Perpetual Debentures Series TCFSL PD "B" FY 2017-18		
I/C			
Issuer / Company	Tata Capital Financial Services Limited		
Type of Instrument	Fully paid up, Unsecured, Non-Convertible, Perpetual Debentures		
Nature of Instrument	Un-Secured		
Seniority	The claims of the investor in PDI shall be		
	a) Superior to the claims of investors in equity share; an		
	b) Subordinated to the claims of all other creditors.		
Mode of Issue	Private Placement		
Eligible Investors	Refer (IX) Offering Information in Point No.09 of the Information		
	Memorendum		
Listing (including name of stock	On the Wholesale Debt Market (WDM) segment of National Stock		
Exchange(s) where it will be listed	Exchange of India Limited		
and timeline for listing			
Rating of the instrument	CRISIL AA (Stable) by CRISIL LIMITED		
~ ~	ICRA AA (Stable) by ICRA LIMITED		
Issue Size	Rs. 50,00,00,000 (Rupees Fifty Crores only) :		
Option to retain oversubscription	-		
(Amount)			
Object of the Issue	Refer (VII) Offering Information of the Information Memorendum		
Details of the utilization of the proceeds	Refer (VII) Offering Information of the Information Memorendum		
Coupon Rate	8.77% p.a. 1		
Step Up / Step Down Coupon Rate	100 bps once during the life of the instrument after 10 years from		
	the date of allotment if call is not exercised.		
Coupon Payment Frequency	Annual		
Coupon Payment Dates	July 14 <sup>th</sup> , of every year		
Coupon Type	Fixed Rate		
Coupon Reset Process (including rates,	Not Applicable		
Spread, effective date, interest rate cap			
and floor etc.			
Days Count Basis	Actual by Actual		
Interest on Application Money	At Coupon Rate from the date of realization of the cheque / receipt		
	of funds in case of RTGS till one day prior to date of allotment.		
	The interest will be paid within one month from the Allotment		
	Date		
Default Interest Rate	-		

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Tenor	Perpetual		
Redemption Date	NA-Perpetual		
Redemption Amount per NCD	Rs. 10,00,000 (Rupees Ten Lacs only)		
Redemption Premium / Discount	Nil		
Issue Price	At Par, Rs. 10,00,000 (Rupees Ten Lacs only)		
Discount at which security is issued and the effective yield as a result of such discount	-		
Put Option Date	None		
Put Option Price	None		
Call option date	As per Call option conditions		
Call Option Price	At the Face Value		
Call Option Conditions	a) that the instrument has run for a minimum period of ten years from the date of allotment and b) Call option shall be exercised only with the prior approval of RBI. While considering the proposals received from NBFC – ND – SI for exercising the call option the RBI would, among other things, take into consideration the NBFC's CRAR position both at the time of exercise of the call option and after the exercise of the Call option.		
Lock in Clause	In terms of RBI guidelines vide its circular no. DNBS (PD) CC. No.131/03.05.002/2008-2009 dated October 29, 2008 addressed to "All Non-Deposit Taking Non-Banking Finance Companies with assets size of Rs 100 crore and above" in connection with "Enhancement of NBFCs' capital raising option for capital adequacy purposes" containing terms and conditions applicable to Perpetual Debt Instruments (PDI) for being eligible for inclusion in Tier I capital, (a) these Unsecured NCDs shall be subjected to a lock-in clause in terms of which the Company may defer the payment of interest, if (i) the CRAR of the Issuer is below the minimum regulatory requirement prescribed by RBI; or (ii) the impact of such payment results in CRAR of the Issuer falling below or remaining below the minimum regulatory requirement prescribed by RBI; (b) However, the Issuer may pay interest with the prior approval of the RBI when the impact of such payment may result in net loss or increase the net loss, provided the CRAR remains above the regulatory norm. (c) The interest shall not be cumulative except in cases as in (a) above. (d) All instances of invocation of the lock- in clause shall be notifed by the issuing NBFCs – ND – SI to the Regional Office of Department of Non – Banking Supervision of the Reserve Bank of India in whose jurisdiction NBFC is registered		
Put Notification Time	None		
Call Notification Time	None		
Face Value	Rs. 10,00,000 (Rupees Ten Lacs only)		
Minimum Application and in multiples of Debt securities thereafter	Minimum Subscription of 1 NCD's (Face Value per NCD Rs. 10,00,000)		



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Issue Timing Issue Opening Date Issue Closing Date Pay-in Date	14 <sup>th</sup> July -2017 14 <sup>th</sup> July -2017 14 <sup>th</sup> July -2017		
Deemed Date of Allotment	14 <sup>th</sup> July-2017		
Bank Account details in case of application amount remitted by Real	Name of beneficiary	Tata Capital Financial Services Limited	
Time Gross Settlement (RTGS)	Name of Bank	HDFC Bank Limited	
	Account No	00600310030555	
	Branch	Fort Branch	
	Address of Bank / Branch	Motwani Chambers, Fort, Mumbai 400001	
	IFSC Code	HDFC0000060	
Issuance mode of the Instrument	Demat only		
Trading mode of the Instrument	Demat only		
Settlement mode of the Instrument	Refer (IX) Offering Information in Point No.20 of the Information Memorendum		
Depository	National Securities Depository Limited & Central Depository Services (India) Limited		
Business Day Convention	Refer (IX) Offering Information in Point No.21 of the Information Memorendum		
Record Date	15 Days prior to the relevant event.		
Security	Unsecured		
Security Cover	Not Applicable		
Transaction Documents	As per Mutual Agreement and Relevant Applicable Guidelines		
Condition Precedent to Disbursement	None		
Condition Subsequent to Disbursement	None		
Events of Default	-		
Provision related to Cross Default	-		
Clause			
Role and Responsibilities of Debenture	Refer (IX) Offering Information in Point No.31 of the Information		
Trustee	Memorendum		
Governing Law and Jurisdiction	India		
Arrangers /Broker's Name	DARASHAW & COMPANY PRIVATE LIMITED <		

#### Redemption / Payment of Interest

In order to ensure uniformity for payment of interest / redemption with respect to debt securities, it has been decided that interest / redemption payments shall be made only on the days when the money market is functioning in Mumbai. (Refer SEBI Circular CIR/IMD/DF-1/122/2016 dated November 11, 2016)

Redemption amount payable to each debenture holder shall be paid by warrants bearing the redemption payment dates or by way of RTGS where such details have been provided. Such warrants shall be dispatched to the debenture holders whose names appear on the register of debenture holders on the record date i.e. 15 days before the redemption payment date and in case of joint holders, to the one whose name appears first in the Register of debenture holders. In the event of the company not receiving any notice of transfer on the record date i.e. 15 days before the redemption payment date, the transferee(s) for the debentures shall not have any claim against the company in respect of amount so paid to the registered Debenture holders.

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The interest payable to each Debenture Holder(s) / Investor(s) shall be paid by interest warrants bearing the interest payment dates or by way of RTGS where such details have been provided. Such warrants shall be dispatched to the Debenture Holder(s) / Investor(s) whose names appear on the register of Debenture Holder(s) / Investor(s) on the record date i.e. 15 days before the Interest payment date , and in case of joint holders, to the one whose name appears first in the Register of Debenture Holder(s) / Investor(s). In the event of the company not receiving any notice of transfer on the record date i.e. 15 days before the interest payment date, the transferee(s) for the NCDs shall not have any claim against the company in respect of amount so paid to the registered Debenture Holder(s) / Investor(s).

Wherever the signature(s) of such transferor(s) in the intimation sent to the company is/are not in accordance with the specimen signature(s) of such transferor(s) available on the records of the company, all payments on such debenture(s) will be kept at abeyance by the company till such time as the company is satisfied in this regard.

(The Issuer reserves the right to vary any of the above dates at its sole discretion, without giving any reasons or prior notice)

For Tata Capital Financial Services Limited

Authorised Signatories