

# Private and Confidential- For Private Circulation only

(Strictly Privileged & Confidential)

(This Disclosure Document/Private Placement Offer Letter is neither a Prospectus nor a Statement in Lieu of Prospectus)

Dated: 31-Dec-19

Name of Company	EDELWEISS FINVEST PRIVATE LIMITED	
Description of Company	Edelweiss Finvest Private Limited (EFPL) was incorporated as a Private Limited company under the name and style of Arum Investments Private Limited on August 23, 2006 under the provisions of the Companies Act, 1956. EFPL received certificate of Registration as an NBFC from RBI on February 23, 2007	
Corporate Identity Number	U65993MH2006PTC164007	
Registered Office	Tower 3, Wing 'B', Kohinoor City Mall, Kohinoor City, Kirol Road, Kurla (West), Mumbai – 400070 Telephone: +91 22 4272 2200	
E-mail	spinvestor@edelweissfin.com	
Website	https://edelweissfinvest.edelweissfin.com	

PRIVATE PLACEMENT OFFER LETTER FOR ISSUE BY WAY OF PRIVATE PLACEMENT BY EDELWEISS FINVEST PRIVATE LIMITED (THE "COMPANY" / "ISSUER") OF 200 SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF FACE VALUE OF Rs. 100,000/- EACH AGGREGATING TO RS 20,000,000/- ISSUED AS PER THE RESPECTIVE SUMMARY TERM SHEETS (THE "ISSUE")

#### **GENERAL RISKS**

Investment in debt and debt related securities involve a degree of risk and investors should not invest any funds in the debt instruments, unless they can afford to take the risks attached to such investments. For taking an investment decision, the investors must rely on their own examination of the Company and the Issue including the risks involved. The Securities and Exchange Board of India ("SEBI") does not take any responsibility for this Issue in any manner.

# GENERAL DISCLAIMER

This Disclosure Document is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by Edelweiss Finvest Private Limited. This Disclosure Document is for the exclusive use of the intended recipient(s) to whomit is addressed and delivered and it should not be circulated or distributed to third parties. It cannot be acted upon by any person other than to whom it has been specifically addressed. Multiple copies hereof given to the same person / entity shall be deemed to be offered to the same person. It has to be distinctly understood that this Information Memorandum should not in any way be deemed/construed to have been approved or vetted by SEBI and this issue is not recommended or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any proposal for which the debentures issued thereof is proposed to be made or for the correctness of the statements made or opinions expressed in this Information Memorandum. However the company undertakes to file this Information Memorandum and/or Private Placement Offer Letter with the registrar of companies (through the online portal provided by the Ministry of corporate Affairs) and SEBI within 30 days from the date of circulation of the Private Placement Offer Letter as per the provisions of the Companies Act, 2013 and the rules there under.

# SEBI DISCLAIMER

It has to be distinctly understood that this Information Memorandum should not in any way be deemed/construed to have been approved or vetted by SEBI and this issue is not recommended or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any proposal for which the debentures issued thereof is proposed to be made or for the correctness of the statements made or opinions expressed in this Information Memorandum

#### MEMORANDUM OF PRIVATE PLACEMENT

This Information Memorandum is neither a prospectus nor a statement in lieu of a prospectus. This is only an information brochure, in the form of a single initial disclosure document, intended for private use and should not be construed to be a prospectus and/or an invitation to the public for subscription to Debentures under any law for the time being in force. The Issuer however retains the right, at its sole and absolute discretion, to change the 'GENERAL TERMS AND CONDITIONS'.



#### **ISSUE PROGRAMME\***

ISSUE OPENS ON: 31-Dec-19 ISSUE CLOSES ON: 31-Dec-19

\*The Company reserves the right to extend or close the Issue earlier from the aforesaid dates or change the Issue schedule including the Deemed Date of Allotment at its sole and absolute discretion, without giving any reasons or prior notice.

#### **DEBENTURE TRUSTEE REGISTRAR TO ISSUE** SBICAP Trustee Company Ltd. Karvy Fintech Private Limited SBICAP Trustee Company Limited Karvy Selenium Tower B, Plot 31-32, Apeejay House, 6th Floor, Gachibowli, Financial District, Nanakramguda, 3, Dinshaw Wachha Road, Hyderabad - 500 032 Churchgate, Mumbai 400 020 Tel: +91 40 6716 2222 Tel: +91 22 4302 5530 Fax: +91 22 4302 5500 Fax: +91 40 2300 1153 E-mail:corporate@sbicaptrustee.com E-mail: varghese@karvy.com Website: www.sbicaptrustee.com Website: https://karisma.karvy.com Contact Person: Ms. Savitri Yadav, Compliance Officer Contact Person: Mr. P A Varghese, Zonal Head-Corporate Registry



# DISCLOSURES AS PER FORM PAS-4 [Pursuant to Section 42 of Companies Act, 2013 and Rule 14(3) of Companies (Prospectus and Allotment of Securities) Rules, 2014]

The table below sets out the disclosure requirements as provided in PAS-4 and the relevant reference in this Information Memorandum where these disclosures, to the extent applicable, have been provided.

Sr. No.	Particulars	Reference
Part –A	PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER:	
1.	GENERAL INFORMATION:	
i.	Name, address, website and other contact details of the company indicating both registered office and corporate office;	Serial No.2
ii.	Date of incorporation of the company;	Serial No.2
iii.	Business carried on by the company and its subsidiaries with the details of branches or units, if any;	Serial No.3
iv.	Brief particulars of the management of the company;	Serial No.6
٧.	Names, addresses, DIN and occupations of the directors;	Serial No.6
vi.	Management's perception of risk factors;	Serial No.18
vii.	Details of default, if any, including therein the amount involved, duration of default and present status, in repayment of —	Serial No.8(h)
	<ul><li>i) statutory dues;</li><li>ii) debentures and interest thereon;</li><li>iii) deposits and interest thereon;</li><li>iv) loan from any bank or financial institution and interest thereon.</li></ul>	
viii.	Names, designation, address and phone number, email ID of the nodal/compliance officer of the company, if any, for the private placement offer process;	Serial No.2
ix.	Any Default in Annual filing of the Company under the Companies Act, 2013, or the rules made thereunder.	No
2	PARTICULARS OF THE OFFER:	
i.	Financial position of the Company for the last 3 financial years;	Serial No.3 (c)
ii.	Date of passing of board resolution;	Refer Summary
iii.	Date of passing of resolution in the general meeting, authorizing the offer of securities;	Termsheet
iv.	Kinds of securities offered (i.e. whether share or debenture) and class of security; the total number of shares or other securities to be issued;	
v.	Price at which the security is being offered including the premium, if any, along with justification of the price;	
vi.	Name and address of the valuer who performed valuation of the security offered, and basis on which the price has been arrived at along with report of the registered valuer;	Not Applicable
vii.	Relevant date with reference to which the price has been arrived at;	
viii.	The class or classes of persons to whom the allotment is proposed to be made;	Refer Summary Termsheet
ix.	Intention of Promoters, Directors or Key Managerial Personnel to subscribe to the offer (applicable in case they intend to subscribe to the offer);	Not Applicable
Х.	The proposed time within which the allotment shall be completed;	Refer Summary Termsheet
xi.	The names of the proposed allottees and the percentage of post private placement capital that may be held by them;	Not Applicable
xii.	The change in control, if any, in the company that would occur consequent to the private placement;	Not Applicable



Sr. No.	Particulars	Reference
xiii.	The number of persons to whom allotment on preferential basis / private placement /	Refer annexure
	rights issue has already been made during the year, in terms of number of securities as well	
	as price;	
xiv.	The justification for the allotment proposed to be made for consideration other than cash	Not applicable
	together with valuation report of the registered valuer;	
XV	Amount which the Company intends to raise by way of proposed offer of securities;	Refer Summary
xvi	Terms of raising of securities:	Termsheet
	(a) duration; if applicable	
	(b) rate of dividend;	
	(c) rate of interest;	
	(d) mode of payment e) repayment;	
xvii	Proposed time schedule for which the private placement offer cum	
AVII	application letter is valid;	
xviii	Purposes and objects of the offer;	
xix	Contribution being made by the promoters or directors either as part of the offer or	None
	separately in furtherance of such objects;	
хх	Principle terms of assets charged as security, if applicable;	Refer Summary
		Termsheet
xxi	The details of significant and material orders passed by the Regulators, Courts and	None
	Tribunals impacting the going concern status of the Company and its future operations;	710
xxii	The pre-issue and post-issue shareholding pattern of the Company;	Not applicable
3	MODE OF PAYMENT FOR SUBSCRIPTION:	Serial No.17(c)
	• Cheque; or	
	Demand Draft; or     Other Replace Changele	
4	• Other Banking Channels.  DISCLOSURES WITH REGARD TO INTEREST OF DIRECTORS, LITIGATION ETC:	
4	DISCLOSURES WITH REGARD TO INTEREST OF DIRECTORS, LITIGATION ETC.	
i.	Any financial or other material interest of the directors, promoters or key managerial	No
	personnel in the offer and the effect of such interest in so far as it is different from the	
	interests of other persons.	
ii.	Details of any litigation or legal action pending or taken by any Ministry or Department of	Serial No.12(b)
	the Government or a statutory authority against any promoter of the offeree Company	
	during the last three years immediately preceding the year of the issue of the private	
	placement offer cum application letter and any direction issued by such Ministry or	
	Department or statutory authority upon conclusion of such litigation or legal action shall be	
	disclosed  Demographics of directors (during the current year and lost three financial years):	Corial No.C
iii. iv.	Remuneration of directors (during the current year and last three financial years); Related party transactions entered during the last three financial years immediately	Serial No.6 Serial No.11(b)
ıv.	preceding the year of issue of private placement offer cum application letter including with	Schal MO.11(D)
	regard to loans made or, guarantees given or securities provided;	
v.	Summary of reservations or qualifications or adverse remarks of auditors in the last five	Serial No.11(c)
	financial years immediately preceding the year of issue of private placement offer cum	30.10.11(0)
	application letter and of their impact on the financial statements and financial position of	
	the Company and the corrective steps taken and proposed to be taken by the Company for	
	each of the said reservations or qualifications or adverse remark;	



Sr. No.	Particulars	Reference
vi.	Details of any inquiry, inspections or investigations initiated or conducted under the	Serial No.12(c)
	Companies Act, 2013 or any previous Company law in the last three years immediately	
	preceding the year of issue of private placement offer cum application letter in the	
	case of Company and all of its subsidiaries, and if there were any prosecutions filed	
	(whether pending or not), fines imposed, compounding of offences in the last three	
	years immediately preceding the year of the private placement offer cum application	
	letter and if so, section-wise details thereof for the Company and all of its subsidiaries;	
vii.	Details of acts of material frauds committed against the company in the last three	Serial No.12(d)
	years, if any, and if so, the action taken by the company.	
5	FINANCIAL POSITION OF THE COMPANY:	
a	The capital structure of the company in the following manner in a tabular form-	Serial No.4(b)
	a. the authorised, issued, subscribed and paid up capital	
	(number of securities, description and aggregate nominal value);	
	b. size of the present offer;	
	c. Paid-up capital	
	(i) after the offer	
	(ii) after conversion of convertible instruments (if applicable)	*
	d. share premium account (before and after the offer)	ACA.
b	the details of the existing share capital of the issuer company in a tabular form, indicating therein with regard to each allotment, the date of allotment, the number of shares allotted, the face value of the shares allotted, the price and the form of consideration	Serial No.4(c)
С	Profits of the company, before and after making provision for tax, for the three financial years immediately preceding the date of issue of private placement offer cum application letter;	Serial No.11(e)
d	Dividends declared by the company in respect of the said three financial years; interest	Serial No.11(f)
	coverage ratio for last three years (Cash profit after tax plus interest paid/interest paid)	, ,
e	A summary of the financial position of the company as in the three audited balance sheets immediately preceding the date of issue of private placement offer cum application letter;	Serial No.3(c)
f	Audited Cash Flow Statement for the three years immediately preceding the date of	Serial No.10
	issue of private placement offer cum application letter;	
g	Any change in accounting policies during the last three years and their effect on the	Serial No.11(d)
	profits and the reserves of the company.	
Part –B	Application Form	
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9.	Details of Promoters of the Company
10.	Abridged version of Audited Standalone Financial information for at least last three years
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12.	Details of any material event/ development or change having implications on the financials/credit quality (which may affect the issue or the investor's decision to invest / continue to invest in the debt securities.
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# 1. DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates or requires, the following terms shall have the meanings given below in this Disclosure Document.

Term	Description
"Edelweiss Finvest Private Limited" or "EFPL" or the "Company" or the "Issuer"	Edelweiss Finvest Private Limited, a private limited company incorporated under the Companies Act, 1956 as Arum Investents Private Limited and having its Registered Office at Tower 3, Wing 'B', Kohinoor City Mall, Kohinoor City, Kirol Road, Kurla (West), Mumbai – 400070
Articles of Association	Articles of Association of the Company, as amended from time to time.
Board of Directors/Board	The Board of Directors of the Company and includes committee thereof.
Memorandum of Association	The Memorandum of Association of the Company, as amended from time to time.
Promoter(s) / Holding Company	ECap Equities Limited Edelweiss Financial Services Limited, Ultimate Holding Company
Disclosure Document	Offer Document / Information Memorandum / Private Placement Offer Letter / Offer Letter as per Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013, Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014 and SEBI regulations.

# **Issue Related Terms**

Term	Description	
Affiliate (s)	Affiliate (s) shall mean with respect to any person, any other person directly or indirectly Controlling, Controlled by, or under direct, indirect or common Control with, such person.	
AGM	Annual General Meeting	
Application Form	The form in which an investor can apply for subscription to the Debentures.	
Bankers to the Issue	The banker to the Issue, in this case being Citi Bank N.A. or ICICI Bank Limited or HDFC Bank, as the case may be.	
Beneficial Owner(s)	Holder(s) of the Debentures in dematerialized form as defined under section 2 of the Depositories Act.	
Calculation Agent	Edelcap Securities Limited	
Category I	Refers to the programme of the Issuer to accept subscription of less than INR 1,00,00,000 (Rupees One Crore Only) from each Investor	
Category II	Refers to the programme of the Issuer to accept subscription of more than INR 1,00,00,000 (Rupees One Crore Only) from each Investor	
CDSL	Central Depository Services (India) Limited.	
Companies Act	Companies Act, 2013 and amendments made thereunder.	
Events of Default	The occurrence of any one of the events as mentioned in the Trust Deed shall constitute an Event of Default.	
Debentures	<b>200</b> Secured, REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF THE FACE VALUE OF RS. <b>100,000/-</b> EACH AGGREGATING TO RS <b>20,000,000/-</b> ISSUED AS PER THE RESPECTIVE SUMMARY TERM SHEETS (THE "ISSUE")	
Debenture Holders	Persons who are for the time being holders of the Debentures and whose names are last mentioned in the Debentures / Debenture Register and shall include Beneficiaries.	
Debenture Trust Deed	Debenture Trust Deed between the Company and SBICAP Trustee Company Limited (the Debenture Trustees) as stated in the Summary Term Sheet	



Depository(ies)	A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participant) Regulations, 1996, as amended from time to time, in this case being NSDL and CDSL.	
Depositories Act	The Depositories Act, 1996, as amended from time to time.	
Disclosure Document	This Disclosure Document/Private Placement Offer Letter through which the Debentures are offered on private placement basis	
DP-ID	Depository Participant Identification Number.	
EGM	Extra -ordinary General Meeting	
Equity Shares	Equity shares of the Company of face value of Rs. 10 each.	
FEMA	Foreign Exchange Management Act, 1999, as amended, and the related rules and regulations framed thereunder	
FII	Foreign Institutional Investor as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 and registered with the SEBI under applicable laws in India.	
FPI	Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 and registered with the SEBI under applicable laws in India.	
Gilts or Government Securities'	Means securities created and issued by the Central Government and/or State Government (including treasury bill) or Government Securities as defined in the Public Debt Act, 1944 as amended from time to time.	
G-Sec	Government security (G-Sec) means a security created and issued by the Government for the purpose of raising a public loan or any other purpose as notified by the Government in the Official Gazette and having one of the following forms.  i. a Government Promissory Note (GPN) payable to or to the order of a certain person; or  ii. a bearer bond payable to a bearer; or  iii. a stock; or a bond held in a Bond Ledger Account (BLA).	
GLD	G-Sec Linked Debenture	
IISL	India Index Services and Products Limited	
INR / Rs. / Rupees	Currency of Republic of India	
Investors	Persons who fall under the category of eligibility to whom this Information Memorandum may be sent with a view to offering the Debentures on Private Placement basis.	
IRF	Interest Rate Futures means a standardized interest rate derivative contract traded on a recognized stock exchange to buy or sell a notional security or any other interest bearing instrument or an index of such instruments or interest rates at a specified future date, at a price determined at the time of the contract.	
	Eligible instruments for IRF: The Interest Rate Futures deriving value from the following underlying are permitted on the recognised stock exchanges:	
	(i) 91-Day Treasury Bills; (ii) 2-year, 5-year and 10-year coupon bearing notional Government of India security, and (iii) Coupon bearing Government of India security.	
IRFLD	Interest Rate Futures Linked Debenture	
Mutual Funds	As per SEBI (Mutual Funds) Regulations, 1996 "mutual fund" means a fund established in	
wataa ranas	To per Jebi (Mutuari unus) negarations, 1330 mutuariunu means arunu estabrisheum	



	the form of a trust to raise monies through the sale of units to the public or a section of the public under one or more schemes for investing in securities including money market instruments or gold or gold related instruments or real estate assets	
NPA	Non Performing Asset	
NEFT	National Electronic Fund Transfer	
NLD	Nifty Linked Debenture	
NSDL	National Securities Depository Limited.	
NRI	A person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the FEMA Regulations .	
ОСВ	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under FEMA Regulations. OCBs are not permitted to invest in this Issue.	
PAN	Permanent Account Number.	
Preference Shares	Preference shares of the Company of face value of Rs. 10 each.	
Private Placement	Private Placement means any offer of securities or invitation to subscribe securities to a select group of persons by a Company (other than by way of public offer) through issue of a private placement offer letter and which satisfies the conditions specified in the Section 42 of the Companies Act, 2013 read with Rules framed thereunder	
RBI	Reserve Bank of India	
Registered Debenture Holder	The Debenture holder whose name appears in the Register of Debenture Holders or in the beneficial ownership record furnished by NSDL/CDSL for this purpose.	
Register of Debenture Holders	The register maintained by the Company containing the name of Debenture holders entitled to receive coupon/redemption amount in respect of the Debentures on the Record Date, which shall be maintained at the Corporate Office.	
Reference Index	Reference Index is an Index prepared and managed by the Index Administrator which tracks the performance of a select portfolio of listed equity stocks, underlying securities / indices( as the case may be) that are available for trading on the Stock Exchange. This Index covers major sectors of the Indian economy and offers investors exposure to Indian market in one efficient portfolio. This index is not available for trading in the derivatives/cash segments directly.	
RTGS	Real Time Gross Settlement	
SCRA	Securities Contracts (Regulations) Act, 1956, as amended from time to time	
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act, 1992.	
SEBI Act	The Securities and Exchange Board of India Act, 1992, as amended from time to time.	
Security Documents	Security documents entered into for creation of security for the benefit of the Debenture Holders.	
Valuation Agency	The Company has entered into valuation agreement(s) with Credit Analysis and Research Limited ("CARE") and CRISIL Limited SEBI registered credit rating agencies.	
Working Days All days except Saturday, Sunday and any public holiday.		
Wilful Defaulter	Wilful defaulter means an Issuer who is categorized as a wilful defaulter by any bank or financial institution or consortium thereof, in accordance with the guidelines on willful defaulters issued by the Reserve Bank of India and includes an Issuer whose director or promoter is categorized as such.	
WDM	Wholesale debt market	



#### **Events for Early Redemption:**

Force Majeure Event shall mean any war, strike, lock-out, natural disaster, act of terrorism, any restriction on trading in the Underlying, an act of state or situations beyond the reasonable control of the Company occurring after an obligation under the Disclosure Document is entered into by the Company, or such obligation has become illegal or impossible, in whole or in part and includes any breakdown, failure or malfunction beyond the control of the Company of any telecommunication or computer system including, without limitation, unavailability or outages or breakdowns of any communication system(s), breach or effect of any virus in the processes or the 'payment and delivery mechanism', sabotage, fire, explosion(s), acts of God, civil commotion or industrial action of any kind, riots, insurrection, acts of Government, computer hacking, unauthorized access to computer data and storage devices and computer crashes.

Market Suspension Event for Market Linked Debentures means the event of any suspension of trading by the authorised body on any official trading day, whereby trading shall be halted for a certain period of the day or the day or for the remainder of the trading day.

**Issuer Tax Change Event** means that, on or after the Deemed Date of Allotment of the Debentures, the imposition of any withholding or deduction on any payments in respect of the Debentures by or on behalf of the Issuer if such withholding or deduction is required by law.

Change in Law means that, on or after the Deemed Date of Allotment of the Debentures (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Issuer determines in its sole discretion that (X) it has become illegal for the Issuer to hold, acquire or dispose of the Underlying Security/Units/hedge positions relating to the Debentures, or (Y) the Issuer will incur a materially increased (as compared with the circumstances existing on the Deemed Date of Allotment) cost in relation to the performance of the Issuer's obligations under the Debentures (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on the tax position of the Issuer).

**Hedging Disruption** means that the Issuer or any of its Affiliates or its Holding Company is unable, after using commercially reasonable efforts, to either (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the Underlying price risk (or any other relevant price risk including, but not limited to, the currency risk) of issuing and performing its obligations with respect to the Debentures, or (B) freely realize, recover, receive, repatriate, remit or transfer the proceeds of hedge positions or the Debentures.

Increased Cost of Hedging means that the Issuer and/or any of its Affiliates or its Holding Company would incur a materially increased (as compared with circumstances existing on the Deemed Date of allotment) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the Underlying price risk (or any other relevant price risk including, but not limited to, the currency risk) of issuing and performing its obligations with respect to the Debentures, or (B) realize, recover or remit the proceeds of hedge positions or the Debentures.

Reference Index Modification Event Reference Index Modification Event means any material change in composition of index or the mutual fund scheme/ method of computation of index as determined by the calculation agent or calculation of NAV of the relevant scheme by the mutual fund, which leads to substantially increased cost of hedging/ Hedging Disruption.

**Regulatory Events for Investor:** Subject to regulatory requirements of applicable regulatory authorities, upon the occurrence of any one of the following events, the Company shall be entitled but not obliged to redeem the Debentures in the hands of the concerned investor:

- a) The representations/declarations of the investor being untrue or misleading when made or later found to be untrue during the tenure of his investment;
- b) Legal action/proceedings being initiated to suspend the investor's license by any regulatory authority or its name being struck off in the records of the Ministry of Company Affairs;



- c) Any regulatory order passed against investor debarring investor from investments in stock market directly or indirectly etc.
- d) Proceedings for insolvency / bankruptcy or winding up being instituted against the investor;
- e) Company having reason to believe that any of the aforesaid events is likely to occur imminently.

<u>Disclosures as per Form no.PAS-4 pursuant to section 42 and rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014 and SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011.</u>

# 2. ISSUER INFORMATION

Date of incorporation of the company	August 23, 2006	
Registered Office	Tower 3, Wing 'B', Kohinoor City Mall,	
negistered office	Kohinoor City, Kirol Road,	
	Kurla (West), Mumbai – 400070	
	Telephone: +91 22 4272 2200	
Registered Office	Tower 3, Wing 'B', Kohinoor City Mall,	
negistered office	Kohinoor City, Kirol Road,	
	Kurla (West), Mumbai – 400070	
	Telephone: +91 22 4272 2200	
Compliance Officer	As on date the Company does not have a Compliance officer	
Chief Financial Officer	As on date the Company does not have a Chief Financial Officer	
Debenture Trustee of the	SBICAP Trustee Company Limited	
Issue	Apeejay House, 6th Floor,	
	3, Dinshaw Wachha Road,	
	Churchgate, Mumbai 400 020	
	Tel: +91 22 4302 5530 Fax: +91 22 4302 5500	
	E-mail:corporate@sbicaptrustee.com	
	Website: www.sbicaptrustee.com	
	Contact Person: Ms. Savitri Yadav , Compliance Officer	
5		
Registrar of the Issue	Karvy Fintech Private Limited	
	Karvy Selenium Tower B, Plot 31-32, Gachibowli ,Financial District, Nanakramguda,	
	Hyderabad - 500 032	
Credit Rating Agency(ies) of	#Additional Description#	
the Issue	$\mathcal{O}$	
Auditors of the Issuer	S.R. Batliboi & Co. LLP Chartered Accountants	
	12th Floor, The Ruby, 29, Senapati Bapat Marg	
	Dadar (West), Mumbai – 400 028.	

# 3. A BRIEF SUMMARY OF THE BUSINESS/ ACTIVITIES OF THE ISSUER AND ITS LINE OF BUSINESS

# (a) Overview:

Edelweiss Finvest Private Limited was incorporated on August 23, 2006 as a Private Limited company under the name and style of Arum Investments Private Limited. The Company is a Non Banking Financial Company (NBFC) registered with the Reserve Bank of India. The Company is primarily engaged in the business of engaged in the business of credit and investments.

The Company is a subsidiary of ECap Equities Limited.

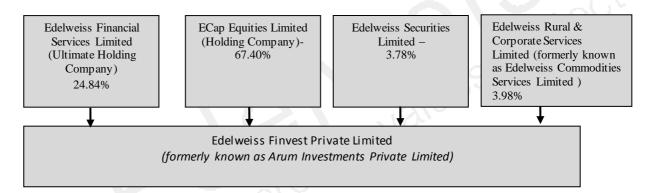
At present, the Company offers the following loan products:



Loan against Securities; Loan against Immovable Property; Loan against assets; Term Loan.

The Company is also investing in securities.

# (b) Corporate Structure:



(c) Key Operational and Financial Parameters for the Half year ended September 30, 2019:

	(Rs in Crore)
Parameters	Half Year ended September 30, 2019
	Unaudited
Networth #	1049.47
Total Debt	1596.58
of which – Long Term Borrowing	949.96
- Short Term Borrowing	3.37
- Current Maturities of Long Term Borrowing	643.25
Net Fixed Assets	0.65
Non Current Assets	709.96
Cash and Cash Equivalents	155.49



Current Investments	-
Current Assets	776.13
Non Current Liabilities	80.76
Current Liabilities	60.86
Assets Under Management - Credit Financing	1145.45
Off Balance Sheet Assets	-
Interest Income	155.99
Interest Expense	120.83
Provisioning & Write-offs	-44.35
PAT	32.38
Gross NPA (%)	0.38%
Net NPA (%)	0.23%
Tier I Capital Adequacy Ratio (%)	22.87%
Tier II Capital Adequacy Ratio (%)	0.81%
Gross Debt: Equity Ratio of the Company:-	
Before the issue of debt securities *	0
After the issue of debt securities *	0
# Includes compulsory convertible preference share capital and reduced deferred tax assets.	0,5

# (d) Key Operational and Financial Parameters for the last three audited years and Financial year ended March 31, 2019:

Parameters	Financial Year ended March 31, 2019	Financial Year ended March 31, 2018	Financial Year ended March 31, 2017
	a. 6.1 51, 1513		
	Audited	Audited	Audited
Networth #	1,005.08	801.64	687.08
Total Debt	2,277.41	2,633.08	1,311.88
of which – Long Term Borrowing	1,213.06	1,151.35	681.55
- Short Term Borrowing	1.24	777.42	1.20
- Current Maturities of Long Term Borrowing	1,063.12	704.32	629.12
Net Fixed Assets	0.77	0.11	0.11
Non Current Assets	232.87	496.80	414.69
Cash and Cash Equivalents	467.01	36.38	7.02
Current Investments	-	-	-
Current Assets	234.79	188.54	185.63
Non Current Liabilities	63.63	43.63	21.01
Current Liabilities	45.37	41.22	23.85
Assets Under Management - Credit Financing	2,456.06	2,797.74	1,436.37
Off Balance Sheet Assets	-	-	-



Revenue from operations *	525.78	387.44	109.95
Interest Expense *	226.40	150.45	36.39
Provisioning & Write-offs *	11.96	91.74	1.20
PAT *	170.80	106.38	46.31
Gross NPA (%)	0.34%	1.76%	0.00%
Net NPA (%)	0.17%	0.00%	0.00%
Tier I Capital Adequacy Ratio (%)	26.81%	21.91%	42.03%
Tier II Capital Adequacy Ratio (%)	0.78%	0.73%	0.23%
Gross Debt: Equity Ratio of the Company:-			
Before the issue of debt securities	2.27	3.28	1.91
After the issue of debt securities		-	-
# Includes reduced deferred tax assets.			

<sup>\*</sup> The Company has prepared financials as per Indian Accounting standards (Ind AS) for the first time for FY 2018-19. Accordingly, financials for the comparative period of FY 2017-18 and opening balance sheet as at 1-Apr-17 were restated as per Ind AS. Details for FY 2016-17 - revenue from operations, interest expense, provisioning & write-offs and PAT are as per Indian GAAP or previous GAAP.

(e) Project cost and means of financing, in case of funding of new projects: Not applicable

# 4. A BRIEF HISTORY OF THE ISSUER

# (a) History:

Edelweiss Finvest Private Limited was incorporated on August 23, 2006 in the name and style of "Arum Investments Private Limited", a Private Limited Company. The Company got registered with Reserve Bank of India as Non-Banking Finance Company not accepting public deposits on February 23, 2007. The name of the Company was changed to Edelweiss Finvest Private Limited w.e.f. June 15, 2016. The Company is primarily engaged in the business of credit and investments.

# (b) Capital Structure of the Company as on September 30, 2019:

# **Share Capital**

Particulars	Amount (Rs. in Crores)
A. Authorised Capital	
3,50,00,000 Equity shares of Rs. 10 each	35.00
Total	35.00
B. Issued, Subscribed and Paid Up Capital	
3,33,25,875 Equity shares of Rs. 10 each	33.32
Total	33.32
Paid up capital	
(A) after the offer;.	
(B) after conversion of convertible instruments (if applicable)	N.A
(d) share premium account (before and after the offer)	

# (c) Change in share capital as on September 30, 2019 (for last five years):

# i. Authorized Share Capital and the changes therein:



Date of Change (AGM/EGM)	Amount in Rs.	Particulars / Remarks
EGM – March 31, 2018	-	Re-classification of 1,05,61,539 Preference Shares of the face value of Rs. 10/- each, forming part of the existing Authorised Share Capital of the Company into 1,05,61,539 Equity Shares of Rs. 10/-each.
EGM – December 31, 2017	-	Re-classification of 1,16,79,000 Preference Shares of the face value of Rs. 10/- each, forming part of the existing Authorised Share Capital of the Company into 1,16,79,000 Equity Shares of Rs. 10/-each

# ii. Equity Share Capital and the changes therein:

Date of Allotment	No. of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Nature of Conside- ration	Reasons for Allotment	Cumulative No. of Equity Shares	Cumulative Paid-up Share Capital (Rs. In Cr)	Cumulative Share Premium (Rs. In Cr)	Remarks
August 1, 2017	8279275 -	10	178.35	Pursuant to the Scheme of Arrange ment –	Pursuant to the Scheme of Arrangement	11085273	110852730		
December 31, 2017	11,679,063	10	10	Pursuant to Conversi on of Compuls ory Convertib le Preferenc e Shares (CCPS A & CCPS B)	Pursuant to Conversion of Compulsory Convertible Preference Shares (CCPS A & CCPS B)	22764336	227643360		
March 31, 2018	1,05,61,53 9	10	10	Pursuant to Conversi on of Compuls ory Convertib le Preference Shares (CCPS C)	Pursuant to Conversion of Compulsory Convertible Preference Shares (CCPS C)	22764337	3,33,25,875	-	-

- (d) Details of any acquisitions or amalgamation in the last one year: None
- (e) Details of any reorganization or reconstruction in the last one year: None
- 5. DETAILS OF THE SHAREHOLDING PATTERN AS ON September 30, 2019
  - (a) Equity Shareholding pattern of the Company as on September 30, 2019:

Sr. No.	Particulars	Total No. of Equity Shares	Total Shareholding as % of total no. of Equity Shares
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1.	ECap Equities Limited*	2,24,59,720	67.40
2	Edelweiss Financial Services Limited	82,79,275	24.84
3	Edelweiss Securities Ltd	12,59,394	3.78
4	Edelweiss Rural & Corporate Services Limited (formerly known as Edelweiss Commodities Services Limited )	13,27,486	3.98
	Total	3,33,25,875	100

<sup>\*</sup> including shares held by nominees of Promoters.

Note: Shares pledged or encumbered by the promoters – None

(b) List of Top 10 holders of Equity Shares of the Company as on September 30, 2019:

Sr. No.	Name of Shareholder	No. of Equity Shares held	% of Share Holding
1	ECap Equities Limited	2,24,59,720	67.40
2	Edelweiss Financial Services Limited	82,79,275	24.84
3	Edelweiss Securities Ltd	12,59,394	3.78
4	Edelweiss Commodities Services Limited	13,27,486	3.98
	Total	3,33,25,875	100

# 6. BRIEF PARTICULARS OF THE MANAGEMENT OF THE COMPANY:

(a) NAMES AND ADDRESSES OF THE DIRECTORS OF THE ISSUER AS ON December 27, 2019:





Sr. No.	Name, Designation, DIN, Nationality, Occupation and Address	Age (Years)	Date of Appointment	Other Directorships
1	Mr. Amit Dhawan  Designation: Managing Director &  Chief Executive Officer  DIN: 02800746  Nationality: Indian  Occupation: Service  Address: C-50, Second Floor, Gulmohar Park South  Delhi 110049.	46	07/08/2018	Nil
2	Ms. Puja D'souza Designation: Director DIN: 05136515 Nationality: Indian Occupation: Service Address: Flat No. 803, Orchid Kesar Garden Sector 20, Khargar, Navi Mumbai 410 210.	39	27/03/2015	Edelweiss Global Wealth Management Limited
3	Mr. Ashish Kehair Designation: Director DIN: 07789972 Nationality: Indian Occupation: Service Address: Flat No. E-113, Priya Pushpakunj CHS, 15, Jawahar Lal Nehru Road, Santacruz (East), Mumbai-400 055.	44	23/05/2018	Nil
4	Mr. Sanjay Shah Designation: Independent Director DIN: 00003142 Nationality: Indian Occupation: Service Address: 426, Sujata Niketan Chs Ltd Rani Sati Road, Malad East Mumbai 400 097	40	27/03/2015	<ol> <li>Styrax Commodities         Limited</li> <li>Edelweiss Retail Finance         Ltd</li> <li>Falcom Realty Private Ltd.</li> <li>Thehouuse Enterprise         Technologies Private         Limited</li> <li>Blow Sales Private Limited</li> <li>Cheerful Dealtrade         Private Limited</li> <li>Palsmith Advisors Private         Limited</li> <li>Marshal Vinimay Private         Limited</li> </ol>
6	Mr. Bharat Bakshi Designation: Independent Director DIN: 07648220 Nationality: Indian Occupation: Service Address: 1209(L) Navjivan Commercial Building, Lamington Road, Mumbai - 400 008.	57	15/03/2018	ECap Equities Limited



# (b) Change in Directors since last three years (i.e. 2016-17, 2017-18 and 2018-19 and till December 27, 2019):

Name, Designation	DIN	Date of Appointment/ Re-appointment/ Resignation	Director of the Company since (in case of resignation)	Remarks
Mr. Amit Dhawan	02800746	07/08/2018	-	Appointment
<b>Designation</b> : Managing Director & Chief				
Executive Officer				
Mr. Ashish Kehair	07789972	23/05/2018	-	Appointment
<b>Designation</b> : Non-Executive Director				
Mr. Bharat Bakshi	07648220	15/03/2018	-	Appointment
<b>Designation</b> : Independent Director				
Mr. Ravindra Ankam	03210147	15/03/2018	27/03/2015	Resignation
<b>Designation</b> :Independent Director				
Mr. Sanjay Shah	00003142	15/03/2018	27/03/2015	Re-Appointment
<b>Designation</b> : Independent Director				
Ms. Puja D'souza	05136515	27/03/2015	-	Appointment
<b>Designation</b> : Non-Executive Director				
Mr. Ashish Pithawala	00016547	21/09/2016	07/02/2013	Resignation
<b>Designation</b> : Non -Executive Director				
Mr. Parag Kothari	05158699	21/09/2016	29/12/2011	Resignation
<b>Designation</b> : Non-Executive Director				
Mr. Avadh Behari Tandon	00041407	10/12/2016	18/04/2013	Resignation
<b>Designation</b> : Non-Executive Director				
Mr. Suneel Vohra	00222705	10/12/2016	16/05/2011	Resignation
<b>Designation</b> : Non-Executive Director				
Mr. Kulbir Singh Rana	03280892	25/10/2018	21/09/2016	Resignation
<b>Designation</b> : Non –Executive Director				
Mr. Hari Ram Misra	07599248	23/05/2018	21/09/2016	Resignation
<b>Designation</b> : Non –Executive Director				
Mr. Shrikant Subbarayan	05225191	12/08/2019	25/10/2018	Resignation
<b>Designation</b> : Non –Executive Director				
Mr. Kunnasagaran Chinniah	01590108	25/10/2018	12/12/2019	Resignation
<b>Designation</b> : Independent Director				

# Confirmations

- 1. None of the Directors are identified as willful defaulters by the RBI, ECGC or any government authority.
- 2. Neither the Issuer nor any of its Promoters or Directors has been declared as a willful defaulter.

Any financial or other material interest of the directors, promoters or key managerial personnel in the offer and the effect of such interest in so far as it is different from the interests of other persons. NIL

# **Debenture holding of Directors:**

As on date, none of our Directors hold any debentures in the Company.

# **Remuneration of the Directors**

No remuneration has been paid to the Directors except sitting fees for attending Board and Committee meetings



during the last three financial years:

Sr.	Name of the Director	March 31, 2019	March 31, 2018	March 31, 2017
No.	Name of the Director	(Rs.)	(Rs.)	(Rs.)
1.	Mr. Ravindra Ankam	-	1,20,000	50,000
2.	Mr. Sanjay Shah	2,40,000	1,30,000	50,000
3.	Mr. Bharat Bakshi	2,30,000	20,000	-
4	Mr. Kunna Sagaran Chhinnah	20,000	-	-

# 7. DETAILS OF AUDITORS OF THE COMPANY

# (a) Details of the auditor of the Company

Name	Address	Auditor since
S.R. Batliboi & Co. LLP	12th Floor, The Ruby, 29, Senapati Bapat Marg	May 23, 2018
Chartered Accountants	Dadar (West), Mumbai – 400 028.	IVIAY 23, 2016

# (b) Details of changes in auditors since last three years :

Name	Address	Tenure
BSR & Associates Chartered Accountants	Lodha Excelus, 5th Floor, Apollo Mills Compound, N. M. Joshi Marg, Mahalakshmi, Mumbai - 400 011.	Up to 20 July, 2017
Price Waterhouse Chartered Accountants LLP	252, Veer Savarkar Marg, Shivaji Park, Dadar (West) Mumbai – 400 028.	From 20 July, 2017 to May 22, 2018
S.R. Batliboi & Co. LLP Chartered Accountants	12th Floor, The Ruby, 29, Senapati Bapat Marg Dadar (West), Mumbai – 400 028.	From May 23, 2018

# 8. DETAILS OF BORROWINGS AS ON September 30, 2019:

# (a) Details of Secured Loan Facilities:

Lender's name	Type of facility	Amount sanctioned	Principal amount outstanding	Repayment Date / Schedule	Security
Non convertible debentures	1	1	12,462,000,000	Refer Annexure	Financing receivable, securities held for trading,
Term loans from bank	Term Loan	500,000,000	275,000,000	In 20 installments of Rs. 2.5 crs each per quarter	Financing receivable, securities held for trading
Total			12,737,000,000		

# (b) Details of Unsecured Loan Facilities as on September 30, 2019:

Lender's Name	Type of	Amount	Principal amount	Repayment Date /
Lender 3 Name	Facility	Sanctioned	outstanding	Schedule
Non convertible debentures				
Non convertible dependires			1,632,700,000	
Subordinated Debt			150,000,000	
Loan from Fellow Subsidiary			12.010.052	
Company			13,018,852	
Inter corporate loan				



Total		1,795,718,852	

- (c) Details of Non Convertible Debentures: Refer Annexure
- (d) List of Top 10 Debenture holders as on September 30, 2019

Sr. No.	Name of Debenture holder	Amount (Rs. In Lakhs)
1.	Food Corporation of India CPF Trust	4900
2.	Adecco Employees Provident Fund Trust	3000
3.	MTNL Gpf Trust	3000
4.	Indian Oil Corporation Ltd (Refineries Division) Employees	
	Provident Fund	2500
5.	HVPNLEmployees Pension Fund Trust	1600
6.	EIL Employees Provident Fund	1530
7.	Padma Dalmia	1300
8.	Techno Electric & Engineering Company Limited	1140
9.	Ulka Advertising Pvt Ltd Staff Provident Fund	1060
10.	Padma Dalmia	1050

- (e) The amount of corporate guarantee issued by the issuer along with name of the counter party (like name of the subsidiary, JV entity, group company, etc) on behalf of whom it has been issued: None
- (f) Details of Commercial Paper:

The total face value of Commercial Papers outstanding as on September 30, 2019: NIL

- (g) Details of Rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures / Preference Shares) as on September 30, 2019: NIL
- (h) Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, loans from any bank or financial institutions, deposits, debt securities and other financial indebtness including corporate guarantee issued by the Company, in the past five years: NONE
- (i) Details of outstanding borrowings taken / debt securities issued where taken / issued (a) for consideration other than cash, whether in whole or part, (b) at premium or discount, or (c) in pursuance of an option

The Issuer has not issued any debt securities or has any outstanding borrowings taken: (i) for consideration other than cash, whether in whole or part; or (ii) in pursuance of an option as on September 30, 2019.

As on September 30, 2019, the Issuer has issued debt securities at a premium as per the table below:

Date of Issue	Product Code	No Of Debentures	Face Value	Premium Per Debenture (INR)	Aggregate Discount (INR)
05-Jan-18	L0E701A01	100	100000	125	12500
31-Jan-18	D0A801A03	500	100000	470	235000
05-Feb-18	A8A801A02	1250	100000	675	843750
14-Feb-18	A8A801A03	2400	100000	912	2188800
15-Feb-18	I1C801A01	497	100000	486	241542
16-Feb-18	I1C801A02	100	100000	129	12900
23-Feb-18	I1C801A03	2585	100000	531	1372635



27-Feb-18	A8A801A04	2500	100000	1242	3105000
28-Feb-18	I1C801A04	773	100000	781	603713
28-Feb-18	L0E701A04	147	100000	1144	168168
01-Mar-18	A8A801A05	500	100000	1292	646000
13-Mar-18	A8A801A06	700	100000	1597	1117900
14-Mar-18	D0A801A05	125	100000	1093	136625
16-Mar-18	I1C801A05	100	100000	138	13800
26-Mar-18	F9C802A01	300	100000	107	32100
28-Mar-18	C1E801A02	100	100000	201	20100
28-Mar-18	I1C801A07	523	100000	514	268822
28-Mar-18	L0E701A05	98	100000	1661	162778
06-Apr-18	C1D801A01	300	100000	210	63000
06-Apr-18	I1C801A08	294	100000	2175	639450
12-Apr-18	D0A801A06	392	100000	1761	690312
16-Apr-18	D0A801A08	100	100000	1854	185400
16-Apr-18	L0E701A06	100	100000	1996	199600
17-Apr-18	F9C802A02	997	100000	589	587233
18-Apr-18	C1D801A03	335	100000	492	164820
18-Apr-18	D0A801A09	125	100000	1900	237500
18-Apr-18	F9C802A03	300	100000	611	183300
18-Apr-18	L0E701A08	956	100000	2070	1978920
19-Apr-18	A8A801A07	2500	100000	2534	6335000
25-Apr-18	A8A801A08	1350	100000	2686	3626100
25-Apr-18	J1D803A01	1000	100000	298	298000
26-Apr-18	C1E801A03	100	100000	1916	191600
26-Apr-18	D0A801A10	225	100000	2086	469350
26-Apr-18	F9C802A04	746	100000	787	587102
02-May-18	I1C801A10	100	100000	3057	305700
03-May-18	A8A801A10	1640	100000	2889	4737960
07-May-18	C1E801A04	100	100000	1263	126300
08-May-18	I1C801A11	100	100000	2597	259700
11-May-18	C1D801A04	200	100000	1033	206600
11-May-18	C1E801A05	500	100000	1369	684500
14-May-18	J1D803A02	500	100000	769	384500
15-May-18	D0A801A11	250	100000	2527	631750
16-May-18	D0A801A12	97	100000	2551	247447
18-May-18	C1E801A06	1250	100000	1554	1942500
30-May-18	D0A801A13	63	100000	2878	181314
30-May-18	L0E701A09	605	100000	2887	1746635
31-May-18	A8A801A11	1000	100000	3598	3598000
04-Jun-18	L0E701A10	150	100000	2952	442800
07-Jun-18	C1D801A05	100	100000	1672	167200
08-Jun-18	D0A801A14	925	100000	2693	2491025
08-Jun-18	I1C801A14	147	100000	4201	617547



08-Jun-18	L0E701A11	500	100000	3028	1514000
15-Jun-18	F9C802A06	246	100000	1325	325950
15-Jun-18	I1C801A16	25	100000	682	17050
20-Jun-18	B2H801A01	276	100000	542	149592
21-Jun-18	F9C802A07	100	100000	1464	146400
25-Jun-18	C1E801A07	152	100000	4244	645088
27-Jun-18	F9C802A08	500	100000	1604	802000
27-Jun-18	I1C801A17	104	100000	3347	348088
28-Jun-18	F9C802A09	200	100000	1628	325600
29-Jun-18	B2H801A02	363	100000	1000	363000
29-Jun-18	F9C802A10	692	100000	1651	1142492
05-Jul-18	F9C802A11	100	100000	1791	179100
09-Jul-18	L0E701A14	100	100000	3477	347700
10-Jul-18	C1E801A08	964	100000	3722	3588008
23-Jul-18	F9C802A12	4910	100000	1863	9147330
24-Jul-18	C1E801A10	100	100000	5149	514900
25-Jul-18	F9C802A13	200	100000	2260	452000
26-Jul-18	C1D801A10	500	100000	2843	1421500
30-Jul-18	C1D801A09	341	100000	3213	1095633
30-Jul-18	D0A801A16	345	100000	4071	1404495
30-Jul-18	I1C801A18	100	100000	6262	626200
30-Jul-18	L0E701A15	493	100000	5706	2813058
31-Jul-18	C1D801A11	100	100000	2963	296300
31-Jul-18	F9C802A14	197	100000	2401	472997
02-Aug-18	F9C802A15	1952	100000	2448	4778496
02-Aug-18	G9G807A01	548	100000	638	349624
03-Aug-18	F9C802A17	150	100000	1937	290550
06-Aug-18	D0A801A17	143	100000	4110	587730
06-Aug-18	F9C802A16	100	100000	2543	254300
07-Aug-18	F9C802A19	300	100000	2453	735900
10-Aug-18	F9C802A20	200	100000	2524	504800
14-Aug-18	F9C802A21	200	100000	2619	523800
20-Aug-18	G9G807A02	1650	100000	259	427350
21-Aug-18	D0A801A21	250	100000	4202	1050500
21-Aug-18	F9C802A22	100	100000	2786	278600
21-Aug-18	G9G807A04	100	100000	288	28800
24-Aug-18	F9C802A24	1500	100000	2858	4287000
28-Aug-18	F9C802A25	2430	100000	2900	7047000
29-Aug-18	I1C801A20	100	100000	7979	797900
30-Aug-18	C1D801A14	200	100000	3393.995	678799
30-Aug-18	F9C802A26	100	100000	3002	300200
31-Aug-18	C1D801A13	314	100000	3418	1073252
31-Aug-18	D0A801A19	477	100000	4449	2122173
31-Aug-18	F9C802A18	5332	100000	3026	16134632



05-Sep-18	F9C802A30	200	100000	3145	629000
06-Sep-18	F9C802A31	96	100000	3169	304224
07-Sep-18	F9C802A32	100	100000	3193	319300
12-Sep-18	D0A801A24	100	100000	4745	474500
12-Sep-18	F9C802A34	500	100000	3313	1656500
19-Sep-18	H1I801A07	350	100000	1000	350000
25-Sep-18	F9C802A35	2259	100000	3626	8191134
26-Sep-18	F9C802A33	128	100000	3650	467200
26-Sep-18	H1I801A11	225	100000	1000	225000
27-Sep-18	F9C802A36	200	100000	3674	734800
28-Sep-18	C1D801A16	79	100000	4104	324216
10-Oct-18	C1E801A14	23	100000	5473	125879
16-Oct-18	L0E701A17	500	100000	5008	2504000
30-Oct-18	C1D801A19	149	100000	4196	625204
30-Oct-18	D0A801A27	119	100000	5528	657832
16-Nov-18	D0A801A28	72	100000	5565	400680
16-Nov-18	J9J802A01	48	100000	94	4512
20-Nov-18	J9J802A02	130	100000	505	65650
03-Dec-18	D0A801A30	141	100000	6012	847692
10-Dec-18	D0A801A31	25	100000	5055	126375
14-Dec-18	J9J802A03	394	100000	1444	568936
21-Dec-18	C1D801A20	256	100000	3535	904960
25-Dec-18	D0A801A33	189	100000	6321	1194669
28-Dec-18	C1D801A21	48	100000	4872	233856
28-Dec-18	J9J802A04	25	100000	1473	36825
04-Jan-19	L1A801A06	151	100000	35	5285
08-Jan-19	L1A801A08	50	100000	378	18900
10-Jan-19	L1A801A07	1029	100000	507	521703
11-Jan-19	D0A801A37	28	100000	6318	176904
11-Jan-19	L1A801A10	94	100000	450	42300
14-Jan-19	J9J802A07	97	100000	1934	187598
15-Jan-19	D0A801A38	94	100000	6429	604326
18-Jan-19	D0A801A39	24	100000	7338	176112
18-Jan-19	L1A801A12	1698	100000	1050	1782900
23-Jan-19	L1A801A14	25	100000	950	23750
25-Jan-19	L1A801A15	737	100000	840	619080
30-Jan-19	C1D801A22	110	100000	4622	508420
30-Jan-19	L1A801A16	259	100000	651	168609
31-Jan-19	L1A801A17	1450	100000	1203	1744350
01-Feb-19	D0A801A41	117	100000	6903	807651
01-Feb-19	J9J802A08	26	100000	1461	37986
01-Feb-19	L1A801A19	375	100000	1389	520875
06-Feb-19	D0A801A42	188	100000	7390	1389320
08-Feb-19	D0A801A44	140	100000	7098	993720



08-Feb-19	J9J802A10	147	100000	1644	241668
08-Feb-19	L1A801A18	2554	100000	1959	5003286
20-Feb-19	A0A910A02	100	100000	747	74700
21-Feb-19	D0A801A45	50	100000	7801	390050
22-Feb-19	J9J802A11	136	100000	2371	322456
25-Feb-19	L1A801A24	50	100000	3675	183750
26-Feb-19	D0A801A46	23	100000	9148	210404
27-Feb-19	L1A801A23	828	100000	3409	2822652
01-Mar-19	D0A801A47	94	100000	8357	785558
08-Mar-19	D0A801A48	93	100000	8546	794778
08-Mar-19	I1C801A27	28	100000	1882	52696
14-Mar-19	D0A801A51	91	100000	9600	873600
18-Mar-19	D0A801A52	73	100000	8816	643568
20-Mar-19	D0A801A53	200	100000	8870	1774000
22-Mar-19	D0A801A54	40	100000	8924	356960
26-Mar-19	C1D801A26	94	100000	7357	691558
26-Mar-19	D0A801A57	68	100000	9939	675852
27-Mar-19	D0A801A56	100	100000	9060	906000
29-Mar-19	D0A801A58	951	100000	9114	8667414
12-Apr-19	I1C801A28	48	100000	3849	184752
02-May-19	C1D801A27	139	100000	8349	1160511
02-May-19	D0A801A59	137	100000	10041	1375617
15-May-19	D0A801A60	100	100000	10689	1068900
24-May-19	C1D801A28	92	100000	8943	822756
14-Jun-19	D0A801A61	180	100000	11223	2020140

As on September 30, 2019, the Issuer has issued debt securities at a discount as per the table below:

Date of Issue	Product Code	No Of Debentures	Face Value	Discount Per Debenture (INR)	Aggregate Discount (INR)
27-Dec-18	A8A801A12	400	100000	10109	4043600
01-Oct-18	B2H801A03	260	100000	3963	1030380
28-Sep-18	B2H801A04	500	100000	1404	702000
04-Oct-18	B2H801A05	100	100000	6103	610300
30-Oct-18	B2H801A07	364	100000	3854	1402856
07-Dec-18	B2H801A09	52	100000	5489	285428
20-Mar-17	C0C702A	100	100000	750	75000
27-Apr-16	D9D601A	570	100000	2750	1567500
31-May-17	E0E706A	480	100000	4000	1920000
29-Jun-16	F9F601A	667	100000	2750	1834250
11-Jul-16	F9G601A	276	100000	2750	759000
28-Jul-16	G9G603A	491	100000	2750	1350250
29-Jul-16	G9J601A	171	100000	3000	513000
28-Sep-18	H1I801A05	832	100000	1000	832000



25-Sep-18	H1I801A08	475	100000	3184	1512400
17-Sep-18	H1I801A10	618	100000	2750	1699500
04-Oct-18	H1I801A12	100	100000	2000	200000
03-Oct-18	H1I801A13	80	100000	1000	80000
05-Oct-18	H1I801A14	154	100000	3663	564102
16-Oct-18	H1I801A15	100	100000	3868	386800
19-Oct-18	H1I801A16	104	100000	5177	538408
31-Oct-18	H1I801A17	184	100000	3835	705640
10-Oct-18	H1I801A18	300	100000	4393	1317900
26-Oct-18	H1I801A19	107	100000	6823	730061
30-Nov-18	H1I801A22	128	100000	3150	403200
06-Nov-18	H1I801A24	10	100000	5060	50600
22-Nov-18	H1I801A25	103	100000	4124	424772
07-Dec-18	H1I801A26	77	100000	3563	274351
14-Dec-18	H1I801A27	59	100000	3306	195054
24-Dec-18	H1I801A28	183	100000	9756	1785348
21-Dec-18	H1I801A29	26	100000	3093	80418
28-Dec-18	H1I801A30	26	100000	2617	68042
04-Jan-19	H1I801A31	79	100000	5250	414750
11-Jan-19	H1I801A32	26	100000	3352	87152
18-Jan-19	H1I801A33	56	100000	2382	133392
22-Feb-19	I1C801A26	33	100000	71	2343
23-Aug-19	I1C801A29	33	100000	52	1716
24-Dec-18	L1A801A02	460	100000	3500	1610000
31-Dec-18	L1A801A04	2464	100000	3500	8624000
01-Jan-19	L1A801A05	385	100000	3500	1347500
14-Jan-19	L1A801A11	705	100000	3500	2467500
29-Jan-19	L1A801A13	207	100000	2950	610650
06-Feb-19	L1A801A20	20	100000	2500	50000
19-Jan-17	L9A703A	220	100000	7025	1545500
01-Feb-17	L9B701A	1165	100000	4160	4846400
20-Feb-17	L9B702A	403	100000	4050	1632150



- 9. Details of Promoters of the Company:
  - (a) Details of Promoter holding in the Company as on September 30, 2019

Sr. No.	Name of Shareholders	Total no. of Equity	No, of shares in	Total Shareholding as	No of shares pledged	% of shares pledged with
		Shares	demat form	% if total no. of equity shares		respect to shares owned
1.	ECap Equities Limited	2,24,59,720	2,24,59,720	67.40		
2.	Edelweiss Financial Services Limited	82,79,275	82,79,275	24.84		
3.	Edelweiss Securities Ltd	12,59,394	12,59,394	3.78		
4.	Edelweiss Rural & Corporate Services Limited (formerly known as Edelweiss Commodities Services Limited)	13,27,486	13,27,486	3.98		

- 10. Abridged version of Audited Consolidated (wherever available) and Standalone Financial information ( like Profit & Loss statement, Balance Sheet and Cash Flow statement) for at least last three years and auditor qualifications, if any. Refer Annexure
- 11. (a) Abridged version of Latest Audited / Limited Review Half Yearly consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement and Balance Sheet) and auditor's qualifications, if any. Refer Annexure
  - (b) Related party transactions entered during the last three financial years immediately preceding the year of circulation of Disclosure Document including with regard to loans made or, guarantees given or securities provided. Refer Annexure
  - (c) Summary of reservations or qualifications or adverse remarks of auditors in the last five financial years immediately preceding the year of circulation of Disclosure Document and their impact on the financial statements and financial position of the company and the corrective steps taken and proposed to be taken by the company for each of the said reservations or qualifications or adverse remark. Nil
  - (d) Any change in accounting policies during the last three years and their effect on the profits and the reserves of the company. None
  - (e) Profits of the company, before and after making provision for tax, for the three financial years immediately preceding the date of circulation of Disclosure Document: Refer Annexure
  - (f) Dividends declared by the company in respect of the said three financial years; interest coverage ratio for last three years (Cash profit after tax plus interest paid/interest paid): No dividend declared



12. (a) Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities. Edelweiss Financial Services Limited, the Ultimate Holding Company of the Issuer, and other merchant bankers in the matter of Initial Public Offer of Credit Analysis and Research Limited (together referred to as the "Appellants") have filed an appeal before the Securities Appellate Tribunal, Mumbai ("SAT") against the impugned order dated November 28, 2014 ("Order"). SEBI vide Order had imposed the maximum penalty prescribed under Section 15 HB of the SEBI Act amounting to INR 1,00,00,000/- jointly and severally on the Appellants for the violation of Clause 1 of Form C of Schedule VI of Regulation 8 (2) of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 and Regulation 13 read with clause 1, 4, 6, 7 and 20 of Code of Conduct for Merchant Bankers as specified in Schedule III of the SEBI (Merchant Bankers) Regulations 1992. Aggrieved, the Appellants have filed the Appeal inter-alia to set aside the order and to stay the Order. The Securities Appellate Tribunal by a majority order dated September 30, 2016 has set aside the order passed by SEBI as well as the penalty imposed on the merchant bankers.

Edelweiss Financial Services Limited, the Ultimate Holding Company of the Issuer, Axis Capital Limited and SBI Capital Markets Limited ("Appellants"/ "Merchant Bankers") had filed an appeal before the Securities Appellate Tribunal, Mumbai ("SAT") on May 19, 2016 to, *inter alia*, set aside an order dated March 31, 2016 ("Order") passed by an adjudicating officer of SEBI ("Respondent") and to grant an interim stay on the Order. The Respondent *vide* the Order had imposed a penalty of Rs. 1,00,00,000/- jointly and severally on the Appellants for violation of Regulation 57(1), Regulation 57(2)(a)(ii) and Regulation 64(1) of the SEBI ICDR Regulations and Regulation 13 of the SEBI (Merchant Bankers) Regulations, 1992 ("MB Regulations") in relation to certain disclosure requirements set forth under the SEBI ICDR Regulations and adherence to the code of conduct set forth under the MB Regulations for the merchant bankers, respectively, in the initial public offer of Electrosteel Steels Limited. SAT vide its order dated November 14, 2019, has reduced the penalty amount from Rs. 1,00,00,000/- to Rs. 50,00,000/-. The penalty of Rs. 50,00,000/- imposed on the Merchant Bankers has been paid jointly.

- (b) Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the offeree company during the last three years immediately preceding the year of the circulation of the Disclosure Document and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action. NONE
- (c) Details of any inquiry, inspections or investigations initiated or conducted under the Companies Act or any previous company law in the last three years immediately preceding the year of circulation of Disclosure Document in the case of Company and all of its subsidiaries. NIL
- (d) Details of acts of material frauds committed against the company in the last three years, if any, and if so, the action taken by the company. NIL
- (e) Prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last three years immediately preceding the year of the Disclosure Document and if so, section-wise details thereof for the Company and all of its subsidiaries. NIL
  - a. Debenture Trustee:

The Company has appointed SBICAP Trustee Company Limited as the Debenture Trustee to the Issue.

SBICAP Trustee Company Limited has given consent to act as the Debenture Trustee on behalf of the Debenture holders

A copy of the consent letter is enclosed as Annexure

b. Details of guarantee / letter of comfort or any other document / letter with similar intent

Not Applicable

c. Other details



#### i. Debenture Redemption Reserve

The Debenture Redemption Reserve shall be as per the provisions of the Companies Act, 2013 and the applicable Rules as amended from time to time specified for Non-banking Financial Companies. The Company being RBI Licenced NBFC is exempted from creating the DRR.

# ii. Issue/instrument specific regulations - relevant details (Companies Act, RBI guidelines, etc).

- The Companies Act, 2013 and the applicable Rules as amended from time to time;
- o SEBI (Issue and Listing of Debt Securities) Regulation, 2008 as amended to the extent applicable,
- SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011;
- SEBI Circular CIR/IMD/DF/17/2013 dated October 22, 2013;
- SEBI Circular CIR/IMD/DF/18/2013 dated October 29, 2013 to the extent applicable;
- SEBI Circular CIR/MRD/DRMNP/35/2013 dated December 05, 2013 and amendments thereafter;
- SEBI Circular CIR/IMD/DF-1/122/2016 dated November 11,2016 and amendments thereafter.
- o RBI Notification No. DNBR.(PD) 006 /GM(MSG)-2015 dated February 20, 2015 and amendments thereafter;
- RBI Circular RBI/2013-14/402 IDMD.PCD. 08/14.03.01/2013-14 and RBI Notification No. IDMD.PCD.07/ED(RG) 2013 dated December 5, 2013 and amendments thereafter;

# iii. Application for the Debentures

# **How to Apply**

Applications for the Debentures must be made in the Application Form and must be completed in block letters in English by investors. Application Forms must be accompanied by a cheque or electronic fund transfer instruction drawn or made payable in favour of "EDELWEISS FINVEST PRIVATE LIMITED" and marked 'A/c Payee Only' in case of cheques. The full amount of the Debentures applied for has to be paid along with the delivery of the fully completed and executed Application Form together with other applicable documents described below.

Cheques/ electronic fund transfer instruction may be drawn on any bank which is situated and is a member or submember of the Bankers' clearing houses located at Mumbai. Investors are required to make payments only through cheques/ electronic transfer payable at Mumbai.

The Company assumes no responsibility for any applications/cheques/lost in mail or in transit.

The payment by FPIs / FIIs shall be made through the payment modes permitted by Reserve Bank of India.

# Who can Apply

Nothing in this Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to an offer, to be made to the Indian public or any section thereof through this Disclosure Document, and this Disclosure Document and its contents should not be construed to be a prospectus under the Companies Act.

The following categories of investors, when specifically approached, are eligible to apply for this private placement of Debentures

- Individuals
- Hindu Undivided Family
- Trust
- Limited Liability Partnerships
- Partnership Firm(s)
- Portfolio Managers registered with SEBI
- Association of Persons
- Companies and Bodies Corporate including Public Sector Undertakings.
- Commercial Banks
- Regional Rural Banks



- Financial Institutions
- Insurance Companies
- Mutual Funds
- FPIs /FIIs,/sub-accounts of FIIs
- Any other investor eligible to invest in these Debentures

All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue.

This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed and only such recipients are eligible to apply for the Debentures. Furthermore, NRIs, OCBs, and other persons resident outside India (except as specifically provided in this Disclosure Document) are not eligible to apply for or hold the Debentures.

# Application by Banks/Corporate Bodies/Mutual Funds/FIs/Trusts/Statutory Corporations

The applications must be accompanied by certified true copies of (i) memorandum and articles of association/constitution/bye-laws/trust deed; (ii) resolution authorizing investment and containing operating instructions; and (iii) specimen signatures of authorized signatories; Application made by an Asset Management Company or custodian of Mutual Fund shall clearly indicate the name of the concerned scheme for which application is being made.

# Application by FPIs / FIIs / sub accounts of FIIs

The application should be accompanied by all documents required in case of investments to be made by such FPIs / FIIs / sub accounts of FIIs including (i) approval, if any from Reserve Bank of India / SEBI; (ii) self attested copy of PAN; (iii) SEBI registration certificate (including of the sub-account of FII); FPIs / FIIs / sub accounts of FIIs, (iv) tax residence certificate provided by the Income Tax authority of foreign country of which the FII is a tax resident, wherever applicable/Address Proof, (v) authorized signatories, (vi) Board resolution permitting investment in debentures/structured products, (vi) demat statement, (vii) financials for the past 2 years and (viii) the POA

# Application under Power of Attorney

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signatures of all authorised signatories must be lodged along with the submission of the completed Application Form. Further, modifications/additions in the power of attorney or authority should be delivered to the Company at its Office.

# **PAN**

Each of the applicants should mention his/her/their PAN allotted under the IT Act. Applications without this will be considered incomplete and are liable to be rejected.

# Basis of Allotment

The Company has the sole and absolute right to allot the Debentures to any applicant.

# Right to Accept or Reject Applications

The Company is entitled at its sole and absolute discretion to accept or reject any application, in part or in full, without assigning any reason. Application Forms that are not complete in all respects shall be rejected at the sole and absolute discretion of the Company.

# **Payment of Coupon**

Coupon will be paid only to the Debenture holders registered in the Register of Debenture holders or to the Beneficial Owners. Coupon on the Debentures, if any shall be payable on the Redemption Date. The determination of the persons entitled to receive Coupon in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture holders or the Depositories' record) shall be made on the Record Date. In the case of joint holders of Debentures, Coupon shall be payable to the first named Debenture holder.



#### Redemption

The entire principal amount of the Debentures will be repaid, on or before the Redemption Date. No surrender of debentures by the debentureholders will be allowed prior to the redemption date.

The Debentures held in the dematerialised form shall be taken as discharged on payment of the redemption amount by the Company on maturity to the registered debentureholders whose name appears in the Register of debentureholders on the record date. Such payment will be a legal discharge of the liability of the Company towards the debentureholders. On the Company dispatching the amount as specified above in respect of the Debentures, the liability of the Company shall stand extinguished.

The Company's liability to the debentureholders towards all their rights including for payment or otherwise shall cease and stand extinguished from the due dates of redemption in all events. Further the Company will not be liable to pay any Coupon or compensation from the dates of such redemption.

# Right to Re-purchase and Re-issue the Debentures

The Company will have power, exercisable at its sole and absolute discretion from time to time, to re-purchase a part or all of its Debentures from the secondary markets or otherwise, at any time prior to the Redemption Date, subject to applicable law and in accordance with the applicable guidelines/regulations, if any.

In the event of a part or all of its Debentures being repurchased as aforesaid or redeemed under any circumstances whatsoever, the Company shall have, and shall be deemed always to have had, the power to reissue the Debentures either by reissuing the same Debentures or by issuing other debentures in their place.

Further the Company, in respect of such re-purchased/re-deemed Debentures shall have the power, exercisable either for a part or all of those Debentures, to cancel, keep alive, appoint nominee(s) to hold or reissue at such price and on such terms and conditions as it may deem fit and as permitted by law.

# Right to further issue the Debentures

Company reserves right to make multiple issuances under the same ISIN with reference to SEBI Circular CIR/IMD/DF-1/67/2017 dated June 30, 2017 and SEBI Circular CIR/DDHS/P/59/2018 dated March 28, 2018.

Issue can be made either by way of creation of fresh ISIN or by way of issuance under the existing ISIN at premium /par/discount as the case may be in line with SEBI Circular CIR/IMD/DF-1/ 67 /2017 dated June 30, 2017 and SEBI Circular CIR/DDHS/P/59/2018 dated March 28, 2018.

# Place, Currency and Mode of Payment

All obligations of the Company on the Debentures including Coupon, are payable at Mumbai in Indian rupees only. The payments will be made through cheques or RTGS/NEFT/Fund Transfer mode.

# Issue of Debentures in Dematerialised Form

The Debentures will be issued only in dematerialized form. The trading in Debentures will be in dematerialized mode only. The Company has made arrangements with the depositories for the issue of the Debentures in dematerialised form. Investors will have to hold the Debentures in dematerialised form as per the provisions of Depositories Act. The Depository Participant's name, DP-ID and beneficiary account number must be mentioned at the appropriate place in the Application Form. The Company shall take necessary steps to credit the Debentures allotted to the depository account of the investor.

# Succession

In the event of demise of a Registered Debenture holder of the Debentures, or the first holder in the case of joint holders, the Company will recognize the executor or administrator of the demised Debenture holder or the holder of succession certificate or other legal representative of the demised Debenture holder as the Registered Debentures holder of such Registered Holder's Debentures if such a person obtains probate or letter of administration or is the holder of succession certificate or other legal representation, as the case may be, from a Court in India having jurisdiction over the matter and delivers a copy of the same to the Company. The Company may in its absolute discretion, where it



thinks fit, dispense with the production of the probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the Debentures standing in the name of the demised Debenture holder(s) on production of sufficient documentary proof or indemnity. In case a person other than individual holds the Debentures, the rights in the Debentures shall vest with the successor acquiring interest therein, including liquidator or such any person appointed as per the applicable law.

#### **Notices**

The notices, communications and writings to the Debenture holder(s) required to be given by the Company shall be deemed to have been given if sent by registered post/courier to the Registered Debenture holder(s) at the address of the Debenture holder(s) registered with the Corporate Office.

All notices, communications and writings to be given by the Debenture holder(s) shall be sent by registered post or by hand delivery to the Company at its Corporate Office or to such persons at such address as may be notified by the Company from time to time and shall be deemed to have been received on actual receipt of the same.

#### **Rights of Debenture holders**

The Debenture holder(s) shall not be entitled to any right and privileges of shareholders other than those available to them under the Companies Act. The Debenture shall not confer upon the holder the right to receive notice(s) or to attend and to vote at any general meeting(s) of the shareholders of the Company.

#### **Modifications of Rights**

The rights, privileges and conditions attached to the Debentures may be varied, modified or abrogated upon a Special Request or by a Special Resolution duly passed at the meeting of the Debentureholders convened in accordance with the provisions set out in the Fifth Schedule of the Debenture Trust Deed.

#### **Future Borrowings**

Subject to the applicable regulations, the Company shall be entitled, from time to time, to make further issue of Debentures, other debt securities (whether pari passu or junior to the Debentures) and other instruments and securities to any person or persons including to the public or a section of the public and/or members of the Company and/or to raise further loans, advances and/or avail further financial and/or guarantee facilities from financial institutions, banks and/or any other person(s) without any further approval from or notice to the Debenture holders/Debenture Trustee.

#### **Tax Benefits**

A debenture holder is advised to consider the tax implications in respect of subscription to the Debentures after consulting his tax advisor.

# Coupon Cheques/Refund Cheques

Loss of Coupon cheques/refund cheques should be intimated to the Company immediately. Upon receipt of request for issue of duplicate Coupon cheques/refund cheques, the Company shall consider the same and such issue of duplicate cheques shall be governed by applicable law and any other conditions as may be prescribed by the Company.

#### **Debenture Trustee**

The Issuer has received the consent of SBICAP Trustee Company Limited to act as the Trustees on behalf of the Debenture Holders. All the rights and remedies of the Debenture holders shall vest in and shall be exercised by the Debenture Trustee without referring to the Debenture holders. All investors are deemed to have irrevocably given their authority and consent to SBICAP Trustee Company Limited to act as their debenture trustee and for doing such acts and signing such documents to carry out their duty in such capacity. Any payment by the Company to the Debenture Trustee on behalf of the Debenture holders shall discharge the Company *pro tanto* to the Debenture holders. Resignation/retirement of the Debenture Trustee shall be as per terms of the trust deed executed between the Company and the Debenture Trustee. A notice in writing to the Debenture holders shall be provided for the same.



#### Valuation Agency

The Company has entered into valuation agreement(s) with SEBI registered credit rating agencies namely CRISIL Limited ("CRISIL") and Credit Analysis and Research Limited ("CARE"). The Issuer at its sole discretion shall appoint one of these agencies as a Valuation Agent to provide Valuation on Debentures. The details of Valuation Agent and the website link of the Valuation Agent where the Valuations shall be available will be communicated by the Issuer to the Debenture holder. Such communication shall form part of this Disclosure Document. The Valuation Agent will publish the valuation on its website at least once every calendar week. The valuation of the Debentures shall be available at https://edelweissfinvest.edelweissfin.com/investor-relations#parentVerticalTab5 and on the website of the Valuation Agency within 7 Working Days from Deemed Date of Allotment. Upon request by any Debenture Holder for the value of the Debentures, the Issuer shall arrange to provide the same. The Company reserves the right to change the Valuation Agent at its sole and absolute discretion, during the tenure of the Debentures without giving any reasons or prior notice to the Debenture holders. The Issuer shall inform about such change as and when it occurs to the Debenture holders.

#### Anti Money Laundering

Since these debentures are issued in "compulsory demat mode" and the Company uses depository system for allotment of the debentures, KYC checks conducted by depository participants at the time of accepting the customer or transaction under the prevention of money laundering policy adopted by depositories or depository participant shall be considered adequate irrespective of risk level of the customer or transaction. However, as a matter of a good practice, Company may examine transactions/clients that may fall under "suspicious transactions" category as defined under Prevention of Money Laundering Act, 2002 and seek further information from the clients.

#### 18. MANAGEMENT'S PERCEPTION OF RISK FACTORS

Potential investors should consider carefully all the risk factors in this Disclosure Document for evaluating the Issuer and its business and the Debentures before making any investment decision relating to the Debentures. Unless the context requires otherwise, the risk factors described below apply to the Issuer only. If any one of the following stated risks actually occurs, the Issuer's business, financial conditions and results of operations could suffer and, therefore, the value of the Issuer's Debentures could decline.

Unless specified or quantified in the relevant risk factors, the Issuer is not in a position to quantify the financial or oth er implications of any risk mentioned herein below:

#### a) Early Termination for Extraordinary Reasons, Illegality and Force Majeure :

If the Issuer determines that, for reasons beyond its control, the performance of its obligations under the Debentures has become illegal or impractical in whole or in part for any reason, or the Issuer determines that, for reasons beyond its control, it is no longer legal or practical for it to maintain its hedging arrangements with respect to the Debentures for any reason, the Issuer may at its discretion and without obligation terminate early the Debentures. If the Issuer terminates early the Debentures, the Issuer will, if and to the extent permitted by applicable law, pay the holder of each such Debenture an amount determined by the Calculation Agent/Issuer.

# b) Interest Rate Risk:

Interest Rate Risk (Company specific): Since EFPL is engaged in lending and financing activities, its business and income will largely be dependent on interest income from its operations. Interest rates are highly sensitive to many factors, including the monetary policies of RBI, deregulation of the financial sector in India, domestic and International economic and political conditions, inflation and other factors beyond the control of EFPL. Due to these factors, interest rates in India have historically experienced a relatively high degree of volatility. There can be no assurance that significant interest rate movements will not have an effect on the results of its operations.

# Interest Rate Risk on Bonds/ Government securities:

Bonds/ Government securities which are fixed return securities, run price-risk like any other fixed income security. Generally, when interest rates rise, prices of fixed income securities fall and when interest rates drop, the prices increase. The level of interest rates is determined by the rates at which government raises new money through RBI, the price levels at which the market is already dealing in existing securities, rate of inflation etc. The extent of fall or



rise in the prices is a function of the prevailing coupon rate, number of days to maturity of a security and the increase or decrease in the level of interest rates. The prices of Bonds/ Government securities are also influenced by the liquidity in the financial system and/or the open market operations (OMO) by RBI. Pressure on exchange rate of the rupee may also affect security prices. Such rise and fall in price of bonds/ government securities may influence valuations as and when such changes occur.

# c) Changes or discontinuance of the Underlying:

Changes in the Underlying and factors which either affect or may affect the value of the Underlying, may affect the return on an investment in the Debentures. In case of the regulators or the authorized bodies discontinuing or restricting the use of the benchmark/underlying, the Issuer will be bound to take necessary action as may be prescribed by the regulators or the authorized body or as may be required by the law or as may be required to accommodate the situation

#### d) Credit Risk:

Any lending and investment activity by the Issuer is exposed to credit risk arising from repayment default by borrowers and other counterparties. The Issuer has a systematic credit evaluation process to monitor the performance of its asset portfolio on a regular and continual basis to detect any material development, and constantly evaluate the changes and developments in sectors in which it has substantial exposure and to take timely appropriate remedial actions. The Issuer also undertakes periodic reviews of its entire asset portfolio with a view to determine the portfolio valuation identify potential areas of action and devise appropriate strategies thereon. Despite these efforts, there can be no assurance that repayment default will not occur and in such circumstances may have an effect on its results of operations. The principal amount is subject to the credit risk of the Issuer whereby the investor may or may not recover all or part of the funds in case of default by the Issuer.

#### e) Returns on Debentures are subject to Model Risk:

Returns on the Debentures are based on complex mathematical models involving multiple derivative exposures which may or may not be hedged and the actual behavior of the Underlying Reference Index selected for hedging may significantly differ from returns predicted by the mathematical models.

#### f) Increasing competition from banks, financial institutions and NBFCs

The successful implementation of Issuers growth plans depends on its ability to face the competition. The main competitors of the Issuer are NBFCs, financial institutions and banks. The Issuer does not have access to large quantities of low cost deposits because of which it may become less competitive. Many of its competitors have significantly greater financial, technical, marketing and other resources. Many of them also offer a wider range of services and financial products than the Issuer does and have greater brand recognition and a larger client base. As the Issuer ventures into offering newer products, it is likely to face additional competition from those who may be better capitalised, have longer operating history and better management. If the Issuer is unable to manage its business and compete effectively with current or future competitors it might impede its competitive position and profitability.

#### g) Security may be insufficient to redeem debentures

In the event that the company is unable to meet its payment and other obligations towards investors under the terms of the debentures, the Debenture Trustee may enforce the security as per the terms of security documents, and other related documents. The Debenture Holder(s)'recovery in relation to the debentures will be subject to (a) the market value of such secured property, (b) finding willing buyer for the security at a price sufficient to repay debenture holder(s)'amounts outstanding under the debentures. The value realized from the enforcement of the security may be insufficient to redeem the debentures.

# h) Repayment is subject to the credit risk of issuer



Potential investors should be aware that receipt of the principal amount, (i.e. the redemption amount) and any other amounts that maybe due in respect of the debentures is subject to the credit risk of the Issuer. Potential investors acknowledge the risk that the issuer may not be able to satisfy their obligations under the debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the issuer, the payment of sums due on the debentures may not be made or may be substantially reduced or delayed.

#### **EXTERNAL RISK FACTORS**

#### a) The Debentures may be illiquid

The Company does not intend to list the Debentures on the Stock Exchange. The Company cannot provide any guarantee that the Debentures will be traded and that there would be any market for the Debenture(s).

#### b) A slowdown in economic growth in India

A slowdown in the Indian economy / GDP may adversely affect Company's business, including its ability to enhance its asset portfolio and the quality of its assets, and its ability to implement certain measures could be adversely affected by a movement in interest rates, or various other factors affecting the growth of industrial, manufacturing and services sector or a general down trend in the economy. Any adverse revision to India's credit rating for domestic and international debt by international rating agencies may adversely impact the Company's ability to raise additional financing and the interest rates and other commercial terms at which such additional financing is available.

#### c) Material changes in regulations to which the Company is subject

NBFCs in India are subject to detailed supervision and regulation by the RBI, though currently NBFCs not accepting public deposits are exempt from many provisions. In addition, the Company is generally subject to changes in India n law, as well as to changes in regulations and policies and accounting principles. The RBI also requires the Company to make provisions in respect of NPAs. Any changes in the regulatory framework affecting NBFCs including the provisioning for NPAs or capital adequacy requirements could adversely affect the profitability of the Company or its future financial performance by requiring a restructuring of its activities, increasing costs or otherwise. The Company is subject to certain statutory, regulatory, exposure and prudential norms and this may limit the flexibility of the Company's loans, investments and other products.

# d) Conditions in the Indian Debt market may affect the coupon on the Debentures.

Even though the Government securities market is more liquid compared to other debt instruments, on occasions, there could be difficulties in transacting in the market due to extreme volatility or unusual constriction in market volumes or on occasions when an unusually large transaction has to be put through. The Central and State Governments are the issuers of the local currency debt. The Government raises money to meet its capital and revenue expenditure by issuing debt or discounted securities. Since these securities carry minimal risks, they may command lower yields.

The performance may be affected by changes in Government policies, general levels of interest rates and risks associated with trading volumes, liquidity and settlement systems.

The Indian securities markets are smaller than securities markets in more developed economies and the regulation and monitoring of Indian securities markets and the activities of investors, brokers and other participants differ, in some cases significantly, from those in the more developed economies

# e) Conditions in the Indian Equity market may affect the coupon on the Debentures.

# Applicable to Index Linked product:



The Indian stock exchanges have also experienced problems that have affected the market price and liquidity of the securities of Indian companies. In addition, the governing bodies of the Indian stock exchanges have from time to time restricted securities from trading, limited price movements and restricted margin requirements. If similar problems occur in the future, the market price and liquidity of the Equity Shares could be adversely affected, thereby affecting the indices.

#### 19. UNDERTAKINGS BY THE INVESTOR:

The following risks associated to the Debentures, is subject to and pursuant to the terms of the Debentures as provided in this Disclosure Document, The initial subscriber by subscribing to, and any subsequent purchaser by purchasing the Debentures, shall be deemed to have agreed, and accordingly the Company shall be entitled to presume, that each of the initial subscriber, and any subsequent purchaser (Debenture holder, as also referred to hereinabove and hereinafter):

(A) has

- (1) sufficient knowledge (including of applicable laws, rules, regulations, circulars), experience and expertise as an investor, to make the investment in such Debentures;
- (2) not relied on either of the Company, or any of its affiliates, holding company, or any person acting on its behalf for any information, advice or recommendations of any sort except as regards the accuracy of the specific factual information about the terms of the Debentures as set out in the Disclosure Document;
- (3) understood that information contained in the Disclosure Document, or any other document issued by the Company is not being construed as business or investment advice; and
- (4) made an independent evaluation and judgment of all risks and merits before investing in the Debentures;
- (B) has understood that the Debentures will not be listed and therefore it, may or may not have a market at all
- (C) has understood that without prejudice to (A), and (B) above,
  - (1) the method and manner of computation of, returns and calculations on the Debentures shall be solely determined by the Company, whose decision shall be final and binding; The valuation to be provided by the valuation agency is only an indicative value on the valuation date and can be different from the actual realizable value of the Debenture;
  - (2) in the event of any discretions to be exercised, in relation to method and manner of any of the above computations including due to any disruptions in any of the financial markets or if for any other reason the calculations cannot be made as per the method and manner originally stipulated or referred to or implied, such alternative methods or approach shall be used as deemed fit by the Company and may include the use of estimates and approximations. All such computations shall be valid and binding on the Debenture holder, and no liability therefore will attach to the Company;
  - (3) Investor confirms that issuer will not be responsible for the performance of Index and is only using Index as underlying and is only responsible for tracking/mapping its performance as per calculation methodology agreed herein. Any loss to investor due to underperformance of Index shall be borne by investor and neither Issuer nor Index Administrator shall be responsible for any losses to investor. Further, Issuer shall not be responsible or liable to investor for any loss caused due to any action, inaction, omission or negligence of Index administrator or Index calculating agent.
  - (4) Investors hereby authorise, agree, acknowledge that Issuer may receive information from Index calculating agent or Index Administrator w.r.t change in Index composition or calculation methodology and Issuer may provide necessary consent to Index calculating agent or Index Administrator that issuer deems fit in its sole discretion and such events may not constitute early redemption event at Issuer discretion.
- (D) has understood that in the event that the Debenture holder suffers adverse consequences or loss, the Debenture holder shall be solely responsible for the same and the Company, or any of its affiliates, holding company, or any person acting on its behalf shall not be responsible, in any manner whatsoever, for any adverse consequences or loss suffered by the Debenture holder, including but not limited to, on the basis of any claim that no adequate disclosure regarding the risks involved was made or that the full risks involved were not explained or understood;



- (E) has reviewed the terms and conditions applicable to the Debentures as contained in the Disclosure Document, and understood the same, and, on an independent assessment thereof, confirmed the same to be correct and, found the same acceptable for the investment made and has also reviewed the risk disclosure with respect to the Debentures, and understood the risks, and determined that the Debentures are a suitable investment and that the Debenture holder can bear the economic risk of that investment, including the possibility of receiving lower than expected returns.
- (F) has received all the information believed to be necessary and appropriate or material in connection with, and for, the investment in the Debentures;
- (G) holds the Debentures as an investment and has not purchased the Debentures on a speculative basis;
- (H) as an investor, is knowledgeable about applicable laws, rules, regulations with respect to the Debentures and is experienced in making investments, including in debt instruments having variable or unpredictable returns or no returns and also investments similar to the Debentures;
- (I) in investing in the Debentures:
  - (i) has obtained such independent and appropriate financial, tax, accounting and legal advice as required and/or deemed necessary, to enable the Debenture holder to independently evaluate, assess and understand the appropriateness, merits and risks associated with investing in the Debentures, and also as to the Debenture holders' legal competency and ability (including under applicable laws and regulations), to invest in the Debentures;
  - (ii) has assumed, on the Debenture holders' own account, all risk of loss that may occur or be suffered including as to the returns on and/or the sale value of the Debentures and shall not look directly or indirectly to the Company (or to any person acting on its behalf) to indemnify or otherwise hold the Debenture holder harmless in respect of any such loss and/or damage and confirms that the Debenture holder is aware that, as returns on the Debentures are primarily linked to the Securities and even otherwise, the Debenture holder may receive negligible returns or not receive any returns at all over the term and/or part thereof, of the Debentures or upon maturity;
- (J) has understood that, at any time during the term of the Debentures, the value of the Debentures may be substantially less than its redemption amount;
- (K) undertakes that, if the Debenture holder sells the Debentures to subsequent investors, the Debenture holder shall ensure, and it is the Debenture holder's obligation in that regard, that:
  - (1) the subsequent investors receive the terms and conditions, risks and representations contained in the Disclosure Document and any other related document and fully understand the Debentures,
  - (2) sale to subsequent investors will be subject to such investors having confirmed the receipt of all of (1) above,
  - (3) the sale and transfer of the Debentures shall be effected only in the manner stipulated by the depository and under the provisions of Companies Act, 2013.
- (L) has the legal ability to invest in the Debentures, and the investment does not contravene any provision of any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture holder, or its assets;
- (M) where the Debenture holder is a partnership firm
  - (i) its investing in the Debentures on its terms is within the scope of its investment policy and is not in conflict with the provisions of the partnership deed currently in force;
  - (ii) the investment in Debentures is being made by and on behalf of the partners (and binds all the partners jointly and severally), and that the partnership is in force and existing, and the investment has been ratified by all of the partners, jointly and severally;
  - (iii) the investment in Debentures has been duly authorised by all the partners, and does not contravene any provisions of the partnership deed, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the partnership or its assets or any of the partners or their respective assets;
  - (iv) for any minor as may have been admitted to the benefits of the partnership, the legal guardian of the minor has confirmed that the above applies equally to the minor as if the minor were a partner; and
  - (v) for any Hindu Undivided Family ("HUF") that may be partner, the Karta declares that the above equally binds each of the co-parcenors and beneficiaries of the HUF; and



- (N) where the Debenture holder is a company, also confirms that:
  - (i) notwithstanding the variable nature of the return on the Debentures, the Debenture holder is not precluded under any law, rules, regulations and/or circular/s issued by any statutory authority/ies including under the Companies Act, 2013 and its Rules, from investing in the Debentures;
  - (ii) all necessary corporate or other necessary action has been taken to authorize, and that the Debenture holder has corporate ability and authority, to invest in the Debentures; and
  - (iii) investment in the Debentures does not contravene any provisions of the memorandum and the articles of association, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture holder or the Debenture holder's assets.
- (O) where there is an intermediary who sells the Debentures and/or invests in the Debentures on behalf of its Clients/investor(s) ("Intermediary"), it also confirms that:
  - (i) it is registered with SEBI;
  - (ii) it is fully in compliance with the laws and regulations applicable to it including the SEBI Circular dated CIR/IMD/DF/17/2011 dated September 28, 2011 ("Structured Products Guidelines"), the Prevention of Money Laundering Act, 2002 ("PML Act"), the Prevention of Money Laundering (Maintenance of Records of the Nature and Value of Transactions, the Procedure and Manner of Maintaining and Time for Furnishing Information and Verification and Maintenance of Records of the Identity of the Clients of the Banking Companies, Financial Institutions and Intermediaries) Rules, 2005 ("PML Rules"), the requirements of Circular dated 20th March 2006 "Guidelines on Anti-Money Laundering Standards" of the SEBI ("AML Guidelines") together with the PML Act and the PML Rules, the "AML Laws & Rules"), all applicable know-your-client norms ("KYC Guidelines") and all applicable rules, regulation and guidelines issued by any relevant regulator and the Intermediary has strictly complied with all applicable AML Laws & Rules and KYC Guidelines in relation to each of the Clients / investor(s);
  - (iii) the Intermediary is selling the Debentures, to appropriate Clients/the investor(s) or is investing on behalf of its Clients /the investor(s) appropriately and such sale / investment in the Debentures is within the scope of its authority and accordingly binds each of the Clients/investor(s);
  - (iv) the intermediary has satisfied itself as to the capacity and authority of each of the Clients / investor(s) to invest in such Debentures;
  - (v) the Intermediary has conducted a risk profiling of each Client / Investor (s) pursuant to the Structured Products Guidelines and has satisfied itself that the Debentures are suitable to the risk profile of the Client / investor.
  - (vi) the Intermediary has fully advised each of its Clients / the investor(s) of the risks relating to investment in the Debentures and ensured that the Client / investor has understood the risks involved in investment in the Debentures and is capable of taking the risks posed by the Debentures;
  - (vii) the Intermediary in case of a Portfolio Manager as required under the SEBI (Portfolio Managers) Regulations, 1993 and in case of any other Intermediary under the regulations applicable to that Intermediary has fully advised each of its Clients / the investor(s) of the rights of such Clients / investor(s) against the Intermediary as its principal and accepts responsibility for such advice;
  - (viii) Should there be any dispute by the Clients / investor(s) as regards the investment in the Debentures including but not limited to the scope of its authority with regard to such investment the same shall be dealt with entirely by the Intermediary with each of the Clients / investor(s), with no reference to the Issuer;
  - (ix) the Intermediary hereby consents (including on the basis of any request made by the Issuer in this regard) to provide and/or to the disclose to the Issuer any information regarding any or all of the Client / investor and the investment in the Debenture, as required under applicable regulations and/or as requested by any governmental or regulatory authority or under a provision of law and agrees that such information shall be disclosed by the Issuer to any governmental and/or regulatory authorities.;
  - (x) The Intermediary shall provide its Clients / the investor(s) with a copy of the Offer Document;
  - (xi) The Intermediary shall guide the Clients / investor(s) as to where the valuations (of the Debentures) will be available;
  - (xii) The Intermediary shall guide the Clients / investor(s) as to the applicable exit loads/exit options/liquidity support, (if any) etc. being provided by the Issuer or through the secondary market;
  - (xiii) The Intermediary confirms and undertakes that it has not and will not use the name of the Issuer or any of its group entities in any of its advertisement or any marketing material other than for the selling the Debentures; and



The Intermediary confirms that the marketing material shall only contain information that is provided in this Disclosure Document and should not contain any information that is extraneous to this Disclosure Document.

(P) where the Debenture holder is a FPI / FII / sub account, it also confirms that the investment by such FPI / FII and on behalf of each sub-account shall not exceed individual debt limits allocated as per applicable rules, regulations, guidelines from time to time.

## **Potential Conflicts of Interest**

The Company has appointed Edelcap Securities Limited, its subsidiary as its calculation agent for the purposes of calculating amounts payable or deliverable to holders under these Debentures. Under certain circumstances, the agent as subsidiary and its responsibilities as calculation agent for the Debentures could give rise to conflicts of interest. The calculation agent is required to carry out its duties in good faith and using its reasonable judgment. However, because the Company may control the subsidiary, potential conflicts of interest could arise. The Issuer may enter into an arrangement with a subsidiary to hedge market risks associated with its obligations under the Debentures. Such a subsidiary would expect to make a profit in connection with this arrangement. The Company may not seek competitive bids for such arrangements from other affiliated and unaffiliated parties.

#### 20. Disclaimers

This Disclosure Document in relation to the Debentures is made available by the Company to the applicant on the further strict understanding that

- (i) the applicant other than FPI/FII is a "Person Resident in India" as defined under the Foreign Exchange Management Act, 1999,
- (ii) in providing this Disclosure Document to the applicant, the applicant confirms that there will be no violation of rules, regulations and byelaws issued by any applicable authority including those issued by the Securities and Exchange Board of India;
- (iii) the applicant has sufficient knowledge, experience, and professional advice to make his own evaluation of the merits and risks of a transaction of the type under this Disclosure Document; and
- (iv) the applicant is not relying on the Issuer nor on any of the affiliates or the Holding Company for information, advice or recommendations of any sort except for the accuracy of specific factual information about the possible terms of the transaction.

The Company is not acting as the advisor or agent of the applicant. This Disclosure Document does not purport to identify for the applicant, the risks (direct or indirect) or other material considerations, which may be associated with the applicant entering into the proposed transaction. Prior to entering into any proposed transaction, the applicant should independently determine, without reliance upon the Company or the affiliates of the Company or the Holding Company, the economic risks and merits, as well as the legal, tax, and accounting characterizations and consequences of the transaction and including that the applicant is able to assume these risks. The Company, and/or the affiliates of the Company or the Holding Company, may act as principal or agent in similar transactions and/or in transactions with respect to instruments underlying a proposed transaction. The Company, and/or the affiliates of the Company and / or the Holding Company may, from time to time, have a long or short proprietary position/s and/or actively trade, by making markets for its clients, in financial products identical to or economically related to those financial products described in this Disclosure Document. The Company may also undertake hedging transactions related to the initiation or termination of a transaction, that may adversely affect the market price, rate, index or other market factors(s) underlying the financial product and consequently its value. The Company may have a commercial relationship with and access to information of reference securities, financial products, or other interests underlying a transaction.

This Disclosure Document and its contents are the Company's property, and are to be considered proprietary information and may not be reproduced or otherwise disseminated in whole or in part without the Issuer's written consent unless required to by judicial or administrative proceeding, and then with prior notice to the Company. If any recipient of this information memorandum and or private placement offer letter decides not to participate in the issue, that recipient must promptly return this information memorandum and or all private placement offer and all reproductions whether in whole or in part and any other information statement, notice, opinion, memorandum, expression or forecast made or supplied at any time in relation thereto or received in connection with the issue to the issuer.



Information Memorandum and/or the Private Placement Offer Letter does not constitute, nor may it be used for or in connection with, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer/solicitation. No action is being taken to permit an offering of the debentures or the distribution of this Information Memorandum and/or the Private Placement Offer Letter in any jurisdiction where such action is required. Persons into whose possession this Information Memorandum and/or the Private Placement Offer Letter come are required to inform themselves of, and to observe, any such restrictions. This information memorandum is made available to potential investors in the issue on the strict understanding that it is confidential.

Applicants must understand that while the Debentures would not be listed, in view of the nature and complexity of the Debentures, marketability may be impacted in a manner that cannot be determined.

Past performance is not indicative of future performance. Investment in the Debentures may be subject to the risk of loss, meaning the Debenture holder may lose some or all of its investment especially where changes in the value of the transaction may be accentuated by leverage. Even where the Debentures are principal protected, there is a risk that any failure by a person including a counterparty to perform obligations when due may result in the loss of all or part of the investment. Applicants are not being offered any guaranteed or indicative returns through these Debentures.

No liability whatsoever is accepted for any loss arising (whether direct or consequential) from any use of the information contained in this Disclosure Document. The Company undertakes no obligation to effect any subsequent updates on the information after the date of Information Memorandum and thus it should not be relied upon with respect to such subsequent events without first confirming its accuracy with the Issuer. Any opinions attributed to the Company, and/or the affiliates of the Company and / or the Holding Company constitute the Company's judgment as of the date of the material and are subject to change without notice. Provision of information may cease at any time without reason or notice being given.

Applicants must understand that while the issue and other dates are specified, with the change in any regulations by the SEBI or any other regulatory body or for any other reason, the issue itself / these dates can be cancelled / reformed at the discretion of the Issuer and shall be final and binding on the prospective holders /holders of those debentures.

# NOTE:

This Disclosure Document is not intended for distribution and it is meant solely for the consideration of the person to whom it is addressed and should not be reproduced by the recipient. The Debentures mentioned herein are being issued on a private placement basis and this offer does not constitute nor should it be considered a public offer/invitation. Nothing in this Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to an offer to the Indian public or any section thereof to subscribe for or otherwise acquire the Debentures. This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed directly through a communication by the Company and have been marked against the serial number provided herein and only such recipients are eligible to apply for the Debentures. Furthermore, NRIs, OCBs and other persons resident outside India (except as specifically provided in this Disclosure Document) are not eligible to apply for or hold the Debentures. All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue. The Company or any other parties, whose names appear herein, shall not be liable for any statements made herein or any event or circumstance arising there from. Potential investors are required to make their own independent evaluation and judgment before making the investment and are believed to be experienced in investing in debt markets and are able to bear the economic risk of investing in such instruments.

## Information in relation to Nifty 10 yr Benchmark G-Sec Clean Price Index

The Nifty 10 yr Benchmark G-Sec Clean Price Index is constructed using the clean price of a 10 year bond issued by the Government of India and declared as benchmark by FIMMDA. The index seeks to track the performance of the 10 year benchmark security on the basis of clean price. The index has a base date of Jan 03, 2011 and base value of 1000.

Index Manufacturer - India Index Services & Products Limited (IISL) Background



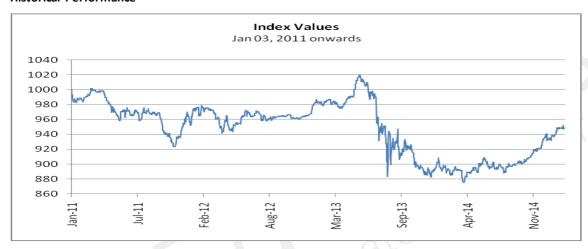
- IISL, a subsidiary of NSE was setup in May 1998 to create and manage indices for NSE and its participants
- IISL maintains over 80 equity indices comprising broad-based benchmark indices, sectoral indices
- They manage the most popular and most traded indices on Indian markets such as Nifty 50, Nifty Bank and all NSE sectoral indices
- This index is managed by IISL. The index is calculated on a daily basis by IISL.

#### **INDEX METHODOLOGY:**

Index represents 10 year Government of India Bond identified as "Benchmark" security by FIMMDA.

- The Index will only consider the clean price of the 10 year on the run for index calculations
- The index is computed using the price returns methodology.
- The FIMMDA prices are used for valuation of the bonds in the index.
- The index values will be published at end of the day
- Index is reviewed on monthly basis.

#### **Historical Performance**



# For Nifty Bank linked Debentures:

### Disclaimer by IISL

- i. The Nifty Bank Index linked Debentures ("Debentures") are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Debentures or any member of the public regarding the advisability of investing in securities generally or in the Debentures particularly or the ability of the Nifty Bank Index to track general stock market performance in India. The relationship of IISL to EDELWEISS FINVEST PRIVATE LIMITED ("EFPL") is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to EFPL or the Debentures. IISL does not have any obligation to take the needs of EFPL or the owners of the Debentures into consideration in determining, composing or calculating the Nifty Bank Index. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Debentures to be issued or in the determination or calculation of the equation by which the Debentures are to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Debentures.
- ii. IISL does not guarantee the accuracy and/or the completeness of the Nifty Bank Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by EFPL, owners of the Debentures, or any other person or entity from the use of the Nifty Bank Index or any data included therein. IISL makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Debentures, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.



**iii.** An investor, by subscribing or purchasing an interest in the Debentures, will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

#### For Nifty 50 Linked Debentures:

#### Disclaimer by IISL

The Product(s) are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the Ni fty 50 to track general stock market performance in India. The relationship of IISL to the Issuer is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to the Issuer or the Product(s). IISL does not have any obligation to take the needs of the Issuer or the owners of the Product(s) into consideration in determining, composing or calculating the Nifty 50. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the equation by which the Product(s) is to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Product(s).

IISL do not guarantee the accuracy and/or the completeness of the Nifty 50 or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by the Issuer, owners of the product(s), or any other person or entity from the use of the Nifty 50 or any data included therein. IISL makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Products, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.

An investor, by subscribing or purchasing an interest in the Product(s), will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

# For Nifty 10 yr Benchmark G-Sec (Clean Price) Index:

# Disclaimer by IISL

The Product(s) are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the Nifty 10 yr Benchmark G-Sec Clean Price Index to track general Government Securities market performance in India. The relationship of IISL to the Licensee is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to the Licensee or the Product(s). IISL does not have any obligation to take the needs of the Licensee or the owners of the Product(s) into consideration in determining, composing or calculating the Nifty 10 yr Benchmark G-Sec Clean Price Index. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the equation by which the Product(s) is to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Product(s).

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# FOR ASK HIGH CONVICTION INDEX POWERED BY ASK INVESTMENT MANAGER PRIVATE LIMITED:



The Ask High Conviction Index administered and powered by ASK Investment Manager Private Limited tracks the performance of a select portfolio of listed equity futures that are available for trading on the National Stock Exchange (NSE) equity derivatives segment. The Index covers major sectors of the Indian economy and offers investors exposure to Indian market in one efficient portfolio.

- A) Index Administrator- ASK Investment Manager Private Limited (ASKIM) owns methodology of the customized index mentioned and all its IP /marks. Also the Index Administrator solely entitled in its absolute discretion to make any changes and / or modifications with respect to the Indices, including but not limited to the criteria for calculation of the Indices, inclusion and exclusion of the constituent of the Indices, giving effect to the corporate actions relevant to the constituents, of the Indices.
- B) Index Calculating Agent- India Index Services and Products Limited (IISL) who is computing the index based on the methodology provided by the Index Administrator who solely entitled in its absolute discretion to make any changes and / or modifications with respect to the Indices, including but not limited to the criteria for calculation of the Indices, inclusion and exclusion of the constituent of the Indices, giving effect to the corporate actions relevant to the constituents, of the Indices. The calculating agent will play no part in the portfolio security selection process.

## Eligible Securities -

There is a pre-defined universe of securities identified by the Index Administrator based on the liquidity of the security (or index) in the equity derivatives segment. The security forming part of the Index must be domiciled in India and shall be available for futures trading on the NSE. The pre-defined universe of securities is segregated into 6 distinct buckets (equity allocation) and 1 optional bucket (cash allocation) (both identified upfront). Within the buckets, the securities are categorized as Category A security, Category B security. The Index Calculating Agent will play no part in the portfolio security selection process and is merely a calculating agent for the index based on portfolio and method decided by ASKIM and shared with the calculating agent.

#### **Index Construction -**

The selection criteria of the securities forming part of the Index are as follows:

The selection criteria of the securities forming part of the Index are as follows:

- Each bucket has a minimum weight of 10% and a maximum weight of 30% in the Index.
- Each Category A security has a maximum weight of 8.00% in the Index.
- Each Category B security has a maximum weight of 5.00% and the total weight of Category B securities in the Index together cannot exceed 30% in the Index.
- Minimum number of securities in the Index shall be 15.
- The Index Administrator can choose to allocate up to 40% max weight to the optional bucket

Any increase or decrease in Index weights due to change in underlying futures prices is acceptable even if they breach the above minimum/maximum weights.

At all points of time, the overall exposure through securities (including the Optional bucket) in the Index will add up to 100%.

#### **Index Reconstitution:**

The Index will be an actively/dynamically managed portfolio of securities by the Index Administrator. The Index Administrator has the flexibility to switch securities in the Index and substitute them with any other security / securities from the pre-defined universe of securities subject to selection criteria as defined above.

Intimation of such changes needs to be made by the Index Administrator before 12 noon on the day of change to IISL. Any intimation received post the cut-off time of 12 noon can be rejected by IISL at its sole discretion.



Security wise criteria at the time of reconstitution to be handled by Index Administrator –

- (i) If the Index Administrator chooses to exit from a security / group of securities from a specific bucket with current bucket weight less than the minimum weight of 10%, then the security/securities being replaced must be from the same bucket
- (ii) If the Index Administrator chooses to exit from a security / group of securities from a specific bucket with current bucket weight greater than the minimum weight of 10%, then the security/securities being replaced can be from any of the buckets subject to bucket weight still remaining at least 10%.

If at the time of Index reconstitution, the current weight of any specific bucket is more than 30% in the Index, then the security/securities can be replaced within the same bucket wherein the overall bucket weight does not exceed the previous day weight

Security wise criteria at the time of reconstitution to be handled by Index Administrator-

- (i) If at the time of Index reconstitution, the current weight of any Category A security is more than 8.00% in the Index, then there cannot be any further allocation to the said Category A security. However, it can continue with such higher weight and there is no requirement of rebalancing the same.
- (ii) If at the time of Index reconstitution, the current weight of any Category B security is more than 5.00% in the Index, and then there cannot be any further allocation to the said Category B security. However, it can continue with such higher weight and there is no requirement of rebalancing the same.

#### Index Maintenance -

Maintaining the ASK High Conviction Index by IISL includes daily end-of-day computation, weights at security and bucket level, and completing the adjustments for additions and deletions of securities after considering index costs, effect of corporate actions on the underlying security viz. bonus, stock splits, etc. Corporate actions such as splits, rights offerings, and share changes are applied on the ex-date of underlying security.

For certain special corporate actions like demerger, merger etc. where the futures contract of the underlying security is not available for trading after the corporate action date (effective date) (as intimated by NSE) or where the futures contract is mandatorily settled to give effect of the corporate action announced by the Company (effective date) (as intimated by NSE), the Index Administrator should intimate IISL at-least 1 working day prior to such effective date to substitute such security with any other security / securities from the pre-defined universe of securities subject to selection criteria as defined above. This is also applicable in conditions where the underlying security forming part of the Index is moving out of the equity derivatives segment. All such securities will be also moving out of the pre-defined universe of securities identified by the Index Administrator.

For all other corporate actions as defined in: <a href="https://www.nseindia.com/products/content/derivatives/equities/adjust\_in\_case\_corp.htm">https://www.nseindia.com/products/content/derivatives/equities/adjust\_in\_case\_corp.htm</a>, adjustment to index values may need to be considered similar to those applied to derivatives contracts listed on the NSE.

If the portfolio shared by ASKIM is not in line with Agreed Methodology in terms of weights based on current day close price, then the previous day portfolio will be valid and index will be calculated based on old portfolio at END OF DAY. The same observation will be shared with ASKIM at END OF DAY.

## Index Calculation Methodology -

The methodology / inputs for daily calculation of the ASK High Conviction Index will be as under:

- Base Value of the Index will be 1,000 on day 1



- Total cost charged to Index:
  - o Index management charge (2.50% p.a. \* 1.18) charged daily (calculated as ((2.50%\*1.18)/365) on the Index Value
  - Transaction cost (0.20%\*1.18) (Not applied on base date).
- Daily accrual rate on Optional bucket is 3.50%/365
- Calculation of Portfolio Value (PV):
  - O Closing price of Near-month futures contract of the underlying security (please note that on the futures expiry dates the settlement price of the underlying security will be considered) (A)
  - o No. of units (after adjusting for the daily index management charge and transaction cost except for base date) as arrived basis the weights assigned by the Index Administrator to each security (B)

No. of units for each Index constituent will also be adjusted downwards to the extent of 6 bps (absolute) on the next working day after the expiry of the futures & options contract.

In case of any weight assigned to the Optional Bucket, the number of units will be increased to the extent of the daily accrual rate as defined above

- o Portfolio Value = A x B
- Calculation of Net Return (t):
  - $\circ$  PV<sub>t</sub> $^{\wedge}$  / PV<sub>t-1</sub> 1
- Index Value (t): Index Value (t-1) \* (1+ Net Return (t))

^ This is after considering the portfolio adjustment required for the total costs as described above.

The Issuer shall pay the Index Administrator/Advisor the advisory fees for advising the Issuer on matters pertaining to the Index.

The advisory fees payable shall be agreed mutually for every Product.

The fees shall be calculated on the FV of Assets Under Management (AUM) of the Products and payable on a quarterly basis.

A professional team at ASKIM manages the Ask High Conviction Index. The portfolio manager of ASKIM is responsible for security selection, implementing its investment strategy and managing day to day portfolio.

All Index related announcements and the daily Index Value will be posted on the website of ASKIM .

The value of the Index will be published post market closing hours around 7 pm.

Price of Index constituents are sourced from the NSE.

For the calculation of indices, the IISL will follow the official holiday schedule. A complete holiday schedule for the year is available on the IISL website. Please refer to the <a href="https://www.niftyindices.com">www.niftyindices.com</a> and <a href="https://www.nseindia.com">www.nseindia.com</a>.

In certain events/scenarios, the Index administrator may need prior approval of the issuer as agreed between the parties from time to time.

Disclaimers by the Calculation agent (IISL) -



The Product(s) are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the "Ask High Conviction Index powered by ASK Investment Manager Private Limited" to track general stock market performance in India. The relationship of IISL to the Issuer/EFPL is only in respect of the licensing of the "Ask High Conviction Index powered by ASK Investment Manager Private Limited" which is determined, composed and calculated by IISL. IISL has taken due care and caution in calculation, development, compilation, maintenance and dissemination of "Ask High Conviction Index powered by ASK Investment Manager Private Limited" as per the requirements, specifications and instructions of the Issuer/EFPL. Information has been obtained by IISL from the sources which it considers reliable. However, IISL does not guarantee the accuracy, adequacy or completeness of information and is not responsible for any errors or omissions or for the results obtained from the use of such information. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the equation by which the Product(s) is to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Product(s).

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Neither IISL nor any of its group companies are acting as an investment adviser or fiduciary. The investors must independently determine, in consultation with their own advisors, whether Indices mentioned herein are appropriate for their purposes. An investor, by subscribing or purchasing an interest in the Product(s), will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

## Disclaimers by the Index Manager (ASK Investment Manager Private Limited) -

- (i) The Product(s) are not sponsored, endorsed, sold or promoted by ASK Investment Manager Private Limited (ASKIM). ASKIM does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the Ask High Conviction Index to track general stock market performance in India. ASKIM does not have any obligation to take the needs of the owners of the Product(s) into consideration in determining, composing or calculating the Ask High Conviction Index to the extent the said stock selection falls under agreed broad criteria between ASKIM and Owners of Product(s). ASKIM is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the Product(s). ASKIM has no obligation or liability in connection with the administration, marketing or trading of the Product(s)".
- (ii) ASKIM does not guarantee the accuracy and/or the completeness of the Ask High Conviction Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. ASKIM does not make any warranty, express or implied, as to results to be obtained by owners of the product(s), or any other person or entity from the use of the Ask High Conviction Index or any data included therein. ASKIM makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, ASKIM expressly disclaim any and all liability for any damages or losses arising out of or related to the Products, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.

## Disclaimer on Valuation

i. Disclaimer by the Issuer



The Valuation reflects the independent views of the Valuation Agent. It is expressly stated that the valuation is not the view of the Issuer or its affiliates. The Issuer has not reviewed the Valuation and is not responsible for the accuracy of the Valuations. The Valuations provided by the Valuation Agent, and made available on the website of the Issuer and the Valuation Agent do not represent the actual price that may be received upon sale or redemption of the Debentures. They merely represent the Valuation Agent's computation of the valuation which may in turn be based on several assumptions. The Valuations provided by the Valuation Agent may include the use of models by the Valuation Agent (that may be different from the proprietary models used by the Issuer and / or the calculation agent) and consequently, valuations provided by other parties (including the Issuer and / or the calculation agent) may be significantly different.

No review of the Reference Stocks or the Stocks Issuers, including without limitation, any public filings made by the Stock Issuers have been made for the purposes of forming a view as to the merits of an investment linked to the Reference Index. Nor is any guarantee or express or implied warranty in respect of the selection of the Reference Index made nor is any assurance or guarantee as to the performance of the Reference Index given. Investors should not conclude that the sale by the Issuer is any form of investment recommendation by it or any of its affiliates, or agents acting on any of their behalf.

The Issuer accepts no responsibility for the accurate extraction, reproduction and summary of any information relating to Reference Index. No further or other responsibility in respect of such information is accepted by the Issuer.

Investors should ensure that they understand the nature of the Debentures and the fact that the performance of the Reference Index will affect the nature and value of the investment return on the Debentures. Also a relatively small movement in the value of the Reference Stock can result in a disproportionately large movement in the price of the Debentures. Investors should conduct their own investigations and, in deciding whether or not to purchase Debentures, purchasers of the Debentures should form their own views of the merits of an investment related to the Reference Index based on such investigations and not in reliance on any information given in this Information Memorandum.

## ii. Disclaimer by the Valuation Agent

Post appointment of the Valuation Agent by the Issuer, the disclaimer clause of Valuation Agent shall be communicated to the Debenture holder and the said disclaimer clause shall form part of this Disclosure Document.





# 22. A ) SUMMARY TERM SHEET FOR F3C902A

Issuer	EDELWEISS FINVEST PRIVATE LIMITED		
Security Name	EFPL – Secured Market Linked Non Convertible Debentures		
Product Code	F3C902		
Option	A		
Issuer	EDELWEISS FINVEST PRIVATE LIMITED		
Date of passing of Board Resolution	January 23,2019		
Date of passing of resolution in general meeting	March 28,2019		
Type of Instrument	Non Principal Protected - Market Linked Redeemable Non- convertible Debenture		
Nature of Instrument	Secured		
Seniority	Senior		
Principal Protection	Principal is not protected at maturity		
Underlying/ Reference Index	ASK HIGH CONVICTION INDEX		
Mode of Issue	Private Placement		
Option to retain oversubscription (Amount)	Not Applicable		
Eligible Investors	The following categories of investors, when specifically approached, are eligible to apply for this private placement of Debentures  Individuals  Hindu Undivided Family  Trust  Limited Liability Partnerships  Partnership Firm(s)  Portfolio Managers registered with SEBI  Association of Persons  Companies and Bodies Corporate including Public Sector Undertakings.  Commercial Banks  Regional Rural Banks  Regional Rural Banks  Insurance Companies  Mutual Funds  FPIs /FIIs,/sub-accounts of FIIs  Any other investor eligible to invest in these Debentures		
Issue Size	RS 20,000,000/-		
Minimum application Size	10 Debentures bearing face value of Rs. 100,000/- each and in multiples of 1 Debenture(s) thereafter.		
Investor Category I	Subscription amount being <b>less than</b> Rs. 1,00,00,000/- (Rupees One Crore) after considering discount or premium, if any.		
Investor Category II	Subscription amount being <b>equal to or greater than</b> Rs. 1,00,00,000/- (Rupees One Crore) after considering discount or premium, if any.		
Face Value/Principal	Rs. 100,000/- Per Debenture		
Issue price	Rs. 100,000/- Per Debenture		
Justification of Issue Price	Not Applicable		
Tenor In Days	1462 Days from the Deemed Date of Allotment		



Issue Opening Date	31-Dec-19	
Issue Closing Date	31-Dec-19	
Initial Fixing Date	31-Dec-19,30-Jan-20,27-Feb-20,26-Mar-20	
Initial Fixing Level	Average of Official Closing Levels of ASK HIGH CONVICTION INDEX as on Initial Fixing Dates*(1+0.236%)	
Final Fixing Date	30-Mar-23,27-Apr-23,25-May-23,29-Jun-23	
Final Fixing Level	Average of Official Closing Levels of ASK HIGH CONVICTION INDEX as on Final Fixing Dates*(1-0.236%)	
Redemption Date *	01-Jan-24	
Redemption Value *	Face Value*(1+Coupon)	
Pay-in-Date	31-Dec-19	
Deemed Date of Allotment	31-Dec-19	
Underlying Performance	(Final Fixing Level / Initial Fixing Level) – 1	
Participation Rate: PR	170.00%	
Coupon *	Max(0,PR*Underlying Performance)+Min(0,Underlying Performance)	
Step up/Step down coupon rate	Not Applicable.	
Coupon payment frequency	Coupon, if any will be paid on Redemption Date	
Coupon payment dates *	Coupon, if any will be paid on Redemption Date	
Coupon type	Coupon linked to Underlying / Reference Index.	
Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc).	Not Applicable	
Day Count Basis	Not Applicable	
Default interest rate	In case of default in payment of Coupon and/or principal redemption on the Redemption date, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period.	
Proposed time schedule for which the Disclosure Document is valid	Till redemption	
Redemption Premium / Discount	Not Applicable	
Put Option	None	
Put Option Date	Not Applicable	
Put Option Price	Not Applicable	
Put Notification Time	Not Applicable	
Call Option	None, except in the case of Early Redemption Option	
Call Option Date	Not Applicable	
Call Option Price	Not Applicable	
Call Notification Time	Not applicable	
Listing	Unlisted	
Issuance mode of Debenture	DEMAT form	
Trading mode of the Debenture	DEMAT form only	
Depository	NSDL and CDSL	
Security	The Debentures shall be secured by way of a pari passu mortgage and charge over the Mortgage Premises as defined in the Debenture Trust Deed; a charge on the receivables and stock in trade to the extent equal to	



	the principal and interest amounts of the Debentures outstanding at any point of time .		
Purpose and objects of the Issue	General corporate purposes, business operations and investments		
Contribution by Promoters or Director either as part of this offer or separately in furtherance of the objects of the Issue	Nil		
Details of the Utilisation of the proceeds	The Issuer proposes to augment its resources to meet its requirements of funds to carry on its business operations. The proceeds of the issue of Debentures would be utilized for general corporate purposes.		
Settlement	Cheque / pay order will be dispatched by courier or registered post at the address provided in the Application Form / at the address as subsequently notified to the Issuer in writing by Debenture-holder(s) or at the address on the Depository's record. Where applicable, settlement will be effected by account to account transfer vide Reserve Bank of India's Real Time Gross Settlement System.		
Business Day Convention	If any of the date(s), including the Record Date, as defined in the Disclosure Document fall on a Sunday or a public holiday, the next working day shall be considered as the effective date.  However, if any Initial Fixing Date, Final Fixing Date or Observation Date as defined in the Disclosure Document falls on an expiry day, which is thereafter declared as a public holiday/trading holiday, then the day notified by the Exchanges/Regulators as the new expiry day shall be considered as the effective date for the above mentioned dates.  However incase Redemption Date (for payment of Principal and Coupon, if any) falls on Sunday or a public holiday, the previous working day shall be considered as the effective date		
Interest on Application Money	This issue does not contemplate any interest on application money till allotment of Debentures.		
Record Date	The date, as may be fixed by the Company, which will be 3 days prior to the redemption date on which the determination of the persons entitled to receive coupon/redemption amount in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture Holders or NSDL/CDSL record) shall be made.		
Transaction Documents	1.		



	<ul> <li>Services (India) Limited ("CDSL") and the Registrar for the Issue of Debentures in dematerialised form.</li> <li>Valuation Agreement entered with CRISIL and Credit Analysis and Research Limited and amendments thereafter to the respective agreements, as may be applicable</li> <li>Reference Index License Agreement with IISL dated 09-feb-18 and amendments thereafter.</li> <li>Index Administrator (sponsor) agreement dated 15-May-18 and amendments thereafter.</li> </ul>	
Conditions Precedent to Disbursement	Nil	
Conditions Subsequent to Disbursement	Nil	
Events of Default	Please refer "Events of Default" under section Definitions and Abbreviations.	
Provisions related to Cross Default Clause	Not Applicable	
Early Redemption Option	The Company has an option to redeem the Debentures ("Early Redemption Option"), to be exercised by the Company any time after the Deemed Date of Allotment on occurrence of any one or more than one of the following events-  "Issuer Tax Change Event" and/or "Change in Law" and/or "Force Majeure	
	Event" and/or "Hedging Disruption Event" and/or "Market Suspension Event" and/or "Increased Cost of Hedging" and/or "Reference Index Modification Event" and/or "Regulatory events for Investor".	
	Further, notwithstanding anything contained in this Disclosure Document, the Company shall not be liable for any failure to perform any of its obligations under this Disclosure Document, if the performance is prevented, hindered or delayed by any one or more of the events mentioned above, its obligations shall be terminated with immediate effect. The decision of the Company about the occurrence of the events mentioned above shall be final and binding in respect of all Debenture holders.	
	Intimation to Investor:	
	If the Company opts to redeem the debentures on occurrence of the events mentioned above, it shall intimate the investor within reasonable time period from the occurrence of any of the events mentioned above that it has exercised the Early Redemption Option.	
	Early Redemption Option Exercise Date:	
	The third Business Day from the date of Early Redemption Option intimation to the debenture holder	
	Redemption Proceeds: In case the Early Redemption Option is exercised by the Company, the Debenture holder shall be paid the fair value of the Debenture calculated as on such Early Redemption Option Exercise Date.	
	The fair value will be calculated by the [Calculation Agent] based on	
	a. For the Principal Repayment: The present value of the Debenture will be calculated by the calculation agent based on the G-Sec yield one day prior to Early Redemption Option Exercise Date plus AA-spread over G-Sec yield, on the basis of a poll undertaken from three reference market-makers selected by the calculation agent at its sole discretion in good faith.	
	b. For Coupon Payment: The value of the pay-out will be calculated using the standard 'Black and Scholes' option valuation model with input parameters as determined by the [Calculation Agent].	
	The decision of the [Calculation Agent] in deciding the Coupon payment based on the 'Black and Scholes' option valuation model, shall be final and binding in respect of all the Debenture holders.	



Roles and Responsibilities of Debenture Trustee	Regulation 15 of SEBI (Debenture Trustees) Regulation 1993, prescribes duties of the Debenture Trustees including following:	
	Call for periodical reports from the issuer.	
	To take possession of Trust property in accordance with the provisions of the Trust Deed.	
	To enforce security in the interest of the debenture holders.	
	4. To ensure on a continuous basis that the property charged to debentures is available and adequate at all times to discharge the interest and principal amount payable to debenture holders.	
	5. To exercise due diligence to ensure compliance by the issuer with the provisions of the Companies Act, the listing agreement of the stock exchange or the trust deed.	
	6. To take appropriate measures for protecting the interest of debenture holders as soon as there is a breach of Trust Deed.	
	7. To ascertain that the debentures have been redeemed or converted in accordance to the provisions of the offer document.	
	8. To inform SEBI immediately of any breach of trust deed or provision and law.	
	9. To appoint a Nominee Director on the Board of Issuer in the event of	
	Two consecutive defaults in payment of interest to the debenture holders or	
	Default in creation of security for debentures	
	Default in redemption of debentures	
	As a Debenture Trustee it may have to take steps as he may deem fit –	
	1. To ensure that the assets of the Company issuing debentures are sufficient to discharge the principal amount at all times.	
	2. To satisfy himself that the prospectus does not contain any matter which is inconsistent with the terms of the Debentures.	
	3. To ensure that the Company does not commit any breach of covenants of the Trust Deed or Terms of issue of Debentures.	
	4. To take such reasonable steps to remedy any breach of the covenants of the Trust Deed.	
	5. To take steps to call a meeting of holders of Debentures as and when such meeting is required to be held.	
Distribution Fees	The Issuer will pay the distributor a distribution fee which shall not exceed 4.36 % of the Principal Amount	
Governing Law and Jurisdiction	The Debentures are governed by and will be construed in accordance with the Indian law. The Company, the Debentures and Company's obligations under the Debentures shall, at all times, be subject to the directions of the RBI and the SEBI. The Debenture holders, by purchasing the Debentures, agree that the Mumbai High Court shall have exclusive jurisdiction with respect to matters relating to the Debentures.	
Other Terms	Default in Payment:	
	In case of default in payment of Coupon and/or principal redemption on the Redemption Date, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period.	
	Delay in Registration of Debenture Trust Deed: Where an issuer fails to execute the trust deed within the period specified in the sub-regulation (1) of Regulation 15, without prejudice to any liability arising on account of violation of the provisions of the Act and these Regulations, the issuer shall also pay interest of at least two percent per	



annum to the debenture holder, over and above the agreed coupon rat	
till the execution of the trust deed.	

# 22.Illustration of Cash Flows:

Company	EDELWEISS FINVEST PRIVATE LIMITED
Face Value	Rs. 100,000/- Per Debenture
Deemed Date of Allotment	31-Dec-19
Redemption Date	01-Jan-24
Coupon	Max(0,PR*Underlying Performance)+Min(0,Underlying Performance)
Coupon Payment	Coupon if any, will be paid on Redemption Date
Dates/Frequency	
Day Count Convention	Not Applicable

Cash Flows	Date	No. of days in Coupon Period	Amount (in Rupees)
Coupon on Redemption, if any	01-Jan-24	1462	* Coupon linked to Underlying / Reference Index.
Face Value	01-Jan-24	1462	Rs. 100,000/- Per Debenture
Total	01-Jan-24	1462	Rs. 100,000 *(1+Coupon) /- Per Debenture

<sup>\*</sup> Coupon on the Debentures, if any shall be payable on the Redemption Date

# \*Principal Amount = (Face Value per debenture) \* (No. of Debentures subscribed)

Company reserves the right to change the issue closing date and in such an event, the Deemed date of allotment may also be revised by the Company at its sole and absolute discretion. In the event of any change in the above issue dates, the investors shall be intimated of the revised schedule by the Company.



# 23. A) SCENARIO ANALYSIS FOR F3C902 A

The following table shows the value of the Debenture at maturity under different market conditions:

# Scenario I

Final Fixing Level is less than Initial Fixing Level

Initial Level	Final Level	<b>Underlying Performance</b>	Coupon	Annualized Return*
1000.00	0.00	-100.00%	-100.00%	-100.00%
1000.00	100.00	-90.00%	-90.00%	-43.72%
1000.00	200.00	-80.00%	-80.00%	-33.09%
1000.00	300.00	-70.00%	-70.00%	-25.96%
1000.00	400.00	-60.00%	-60.00%	-20.45%
1000.00	500.00	-50.00%	-50.00%	-15.89%
1000.00	600.00	-40.00%	-40.00%	-11.97%
1000.00	700.00	-30.00%	-30.00%	-8.52%
1000.00	800.00	-20.00%	-20.00%	-5.42%
1000.00	900.00	-10.00%	-10.00%	-2.60%

# Scenario II

Final Fixing Level is equal to Initial Fixing Level

Initial Level	Final Level	<b>Underlying Performance</b>	Coupon	Annualized Return*
1000.00	1000.00	0.00%	0.00%	0.00%

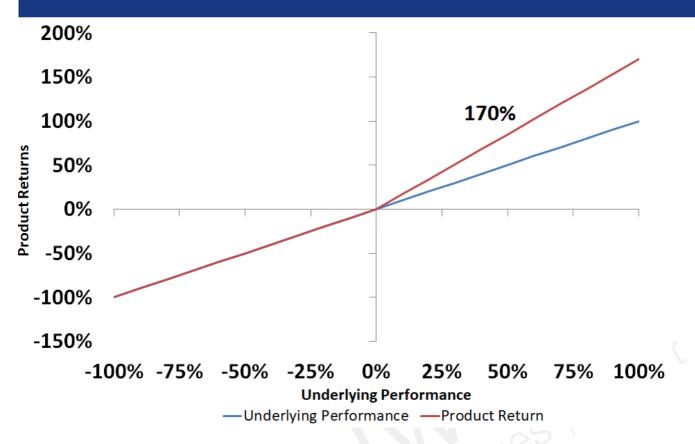
## Scenario III

Final Fixing Level is greater than Initial Fixing Level

Initial Level	Final Level	<b>Underlying Performance</b>	Coupon	Annualized Return*
1000.00	1100.00	10.00%	17.00%	4.00%
1000.00	1200.00	20.00%	34.00%	7.58%
1000.00	1300.00	30.00%	51.00%	10.84%
1000.00	1400.00	40.00%	68.00%	13.83%
1000.00	1500.00	50.00%	85.00%	16.60%
1000.00	1600.00	60.00%	102.00%	19.19%
1000.00	1700.00	70.00%	119.00%	21.62%
1000.00	1800.00	80.00%	136.00%	23.91%
1000.00	1900.00	90.00%	153.00%	26.08%
1000.00	2000.00	100.00%	170.00%	28.14%

<sup>\*</sup>Effective annualized returns are basis effective issue price





This scenario analysis is provided for illustrative purposes only and does not represent actual termination or unwind prices, nor does it present all possible outcomes or describe all factors that may affect the value of your investment.

