

Private and Confidential- For Private Circulation only

(This Disclosure Document /Private Placement Offer Letter is neither a Prospectus nor a Statement in Lieu of Prospectus)

Dated: **27-Jun-17**

Schedule – I Disclosures as per SEBI (Issue and Listing of Debt Securities) Regulation, 2008 as amended (including Securities And Exchange Board Of India (Issue And Listing Of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012) and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015, SEBI (Listing obligation & Disclosure Requirements) Regulation, 2015 SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011 and Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014

EDELWEISS FINVEST PRIVATE LIMITED

Edelweiss Finvest Private Limited (EFPL) was incorporated as a Private Limited company under the name and style of ARUM Investments Private Limited on August 23, 2006 under the provisions of the Companies Act, 1956. EFPL received certificate of Registration as an NBFC from RBI on February 23, 2007. The CIN of the Company is U65993MH2006PTC164007.

Registered Office:

Edelweiss House, Off.C.S.T. Road,
 Kalina, Mumbai – 400098, Maharashtra, India,
 Tel: +91 22 4009 4400/ +91 22 4088 6310;
 E-mail: spinvestor@edelweissfin.com;

ISSUE BY WAY OF PRIVATE PLACEMENT BY EDELWEISS FINVEST PRIVATE LIMITED (THE “COMPANY” / “ISSUER”) OF 2500 SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF FACE VALUE OF Rs. 100,000/- EACH AGGREGATING TO RS 250,000,000/- ISSUED AS PER THE RESPECTIVE SUMMARY TERM SHEETS (THE “ISSUE”)

GENERAL RISKS
Investment in debt and debt related securities involve a degree of risk and investors should not invest any funds in the debt instruments, unless they can afford to take the risks attached to such investments. For taking an investment decision, the investors must rely on their own examination of the Company and the Issue including the risks involved. The Securities and Exchange Board of India (“SEBI”) does not take any responsibility for this Issue in any manner.
GENERAL DISCLAIMER
This Disclosure Document is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by Edelweiss Finvest Private Limited. This Disclosure Document is for the exclusive use of the intended recipient(s) to whom it is addressed and delivered and it should not be circulated or distributed to third parties. It cannot be acted upon by any person other than to whom it has been specifically addressed. Multiple copies hereof given to the same person / entity shall be deemed to be offered to the same person. It has to be distinctly understood that this Information Memorandum should not in any way be deemed/construed to have been approved or vetted by SEBI and this issue is not recommended or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any proposal for which the debentures issued thereof is proposed to be made or for the correctness of the statements made or opinions expressed in this Information Memorandum. However the company undertakes to file this Information Memorandum and/or Private Placement Offer Letter with the registrar of companies (through the online portal provided by the Ministry of corporate Affairs) and SEBI within 30 days from the date of circulation of the Private Placement Offer Letter as per the provisions of the Companies Act, 2013 and the rules there under.

CREDIT RATING

“CRISIL PP-MLD AAr/Stable” (pronounced “CRISIL PP-MLD double A r rating with stable outlook”) by CRISIL Limited for Rs. 350 Crores Long Term Principal Protected Market Linked Debenture issue. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. A prefix of ‘PP-MLD’ indicates that the instrument is a principal-protected market linked debenture. The terms of such instruments indicate that while the issuer promises to pay back the face value/principal of the instrument, the coupon rates of these instruments will not be fixed, and could be linked to one or more external variables such as commodity prices, equity share prices, indices, or foreign exchange rates. The ‘r’ suffix indicates that payments on the rated instrument have significant risks other than credit risk. The terms of the instrument specify that the payments to investors will not be fixed, and could be linked to one or more external variables such as commodity prices, equity indices, or foreign exchange rates. This could result in variability in returns because of adverse movement in value of the external variables, and/or possible material loss of principal on early redemption of the instrument. The risk of such adverse movement in price / value is not addressed by the rating. CRISIL reserves the right to suspend, withdraw, or revise the rating / outlook assigned at any time, on the basis of new information, or unavailability of information or other circumstances which CRISIL believes may have impact on the rating.

LISTING

The Debentures are proposed to be listed on BSE Limited (“BSE” or the “Stock Exchange”).

ISSUE PROGRAMME*

ISSUE OPENS ON: 27-Jun-17

ISSUE CLOSSES ON: 27-Jun-17

*The Company reserves the right to extend or close the Issue earlier from the aforesaid dates or change the Issue schedule including the Deemed Date of Allotment at its sole and absolute discretion, without giving any reasons or prior notice.



DEBENTURE TRUSTEE	REGISTRAR TO ISSUE
 SBICAP Trustee Company Ltd. SBICAP Trustee Company Limited Apeejay House, 6th Floor, 3, Dinshaw Wachha Road, Churchgate, Mumbai 400 020 Tel: +91 22 4302 5530 Fax: +91 22 4302 5500 E-mail: corporate@sbicaptrustee.com Website: www.sbicaptrustee.com Contact Person: Mr. Ajit Joshi, Compliance Officer	 Karvy Computershare Private Limited Karvy Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad - 500 032 Tel: +91 40 6716 2222 Fax: +91 40 2300 1153 E-mail : varghese@karvy.com Website: https://karisma.karvy.com Contact Person: Mr P A Varghese, Zonal Head-Corporate Registry

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13.	The names of the debenture trustee(s) and consent to the Issuer for his appointment under regulation 4 (4) and in all the subsequent periodical communications sent to the holders of debt securities.
14.	The detailed rating rationale (s) adopted (not older than one year on the date of opening of the issue)/ credit rating letter issued (not older than one month on the date of opening of the issue) by the rating agencies
15.	If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.
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1. DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates or requires, the following terms shall have the meanings given below in this Disclosure Document.

Term	Description
“Edelweiss Finvest Private Limited” or “EFPL” or the “Company” or the “Issuer”	Edelweiss Finvest Private Limited, a private limited company incorporated under the Companies Act, 1956 and having its Registered Office at Edelweiss House, Off.C.S.T. Road, Kalina, Mumbai – 400098, Maharashtra, India,
Articles of Association	Articles of association of the Company, as amended from time to time.
Board of Directors/Board	The Board of Directors of the Company and includes Committee thereof.
Memorandum of Association	The Memorandum of Association of the Company, as amended from time to time.
Promoter(s) / Holding Company / Guarantor	ECap Equities Limited Edelweiss Financial Services Limited, Ultimate Holding Company
Disclosure Document	Offer Document / Information Memorandum / Private Placement Offer Letter / Offer Letter as per Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014

Issue Related Terms

Term	Description
Affiliate (s)	Affiliate (s) shall mean with respect to any person, any other person directly or indirectly Controlling, Controlled by, or under direct, indirect or common Control with, such person.
AGM	Annual General Meeting
Category I	Refers to the programme of the Issuer to accept subscription of less than INR 1,00,00,000 (Rupees One Crore Only) from each Investor
Category II	Refers to the programme of the Issuer to accept subscription of more than INR 1,00,00,000 (Rupees One Crore Only) from each Investor
Application Form	The form in which an investor can apply for subscription to the Debentures.
BSE / Stock Exchange	BSE Limited
Bankers to the Issue	The banker to the Issue, in this case being Citi Bank N.A. or ICICI Bank Limited or HDFC Bank, as the case may be.
Beneficial Owner(s)	Holder(s) of the Debentures in dematerialized form as defined under section 2 of the Depositories Act.
Calculation Agent	Edelcap Securities Limited
CDSL	Central Depository Services (India) Limited.
Credit Rating Agency	CRISIL Limited
Events of Default	The occurrence of any one of the events as mentioned in the Trust Deed shall constitute an Event of Default.
Debentures	2500 Secured, REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF THE FACE VALUE OF RS. 100,000/- EACH AGGREGATING TO RS 250,000,000/- ISSUED AS PER THE RESPECTIVE SUMMARY TERM SHEETS (THE “ISSUE”)
Debenture Trust Deed	Debenture Trust Deed between the Company and SBICAP Trustee Company Limited (the Debenture Trustees) as stated in the Summary Term Sheet
Depository(ies)	A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participant) Regulations, 1996, as amended from time to time, in this case being NSDL and CDSL.

Depositories Act	The Depositories Act, 1996, as amended from time to time.
DP-ID	Depository Participant Identification Number.
EGM	Extra- ordinary General Meeting
Equity Shares	Equity Shares of the Company of face value of Re.10 each.
FII	Foreign Institutional Investor as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 and amendments thereafter and registered with the SEBI under applicable laws in India.
FPI	Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 and registered with the SEBI under applicable laws in India.
IISL	India Index Services and Products Limited
NBFC	Non- Banking Financial Company
Mutual Funds	As per SEBI (Mutual Funds) Regulations, 1996 “mutual fund” means a fund established in the form of a trust to raise monies through the sale of units to the public or a section of the public under one or more schemes for investing in securities including money market instruments or gold or gold related instruments or real estate assets
Gilts or Government Securities'	Means securities created and issued by the Central Government and/or State Government (including treasury bill) or Government Securities as defined in the Public Debt Act, 1944 as amended from time to time.
G-Sec	Government security (G-Sec) means a security created and issued by the Government for the purpose of raising a public loan or any other purpose as notified by the Government in the Official Gazette and having one of the following forms. <ul style="list-style-type: none"> i. a Government Promissory Note (GPN) payable to or to the order of a certain person; or ii. a bearer bond payable to a bearer; or iii. a stock; or a bond held in a Bond Ledger Account (BLA).
GLD	G-Sec Linked Debenture
IRF	Interest Rate Futures means a standardized interest rate derivative contract traded on a recognized stock exchange to buy or sell a notional security or any other interest bearing instrument or an index of such instruments or interest rates at a specified future date, at a price determined at the time of the contract. Eligible instruments for IRF: The Interest Rate Futures deriving value from the following underlying are permitted on the recognised stock exchanges: (i) 91-Day Treasury Bills; (ii) 2-year, 5-year and 10-year coupon bearing notional Government of India security, and (iii) Coupon bearing Government of India security.
IRFLD	Interest Rate Futures Linked Debenture
NSDL	National Securities Depository Limited.
NRI	A person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the FEMA Regulations.
NSE	National Stock Exchange of India Limited.
OCB	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under FEMA Regulations. OCBs are not permitted to invest in this Issue.
Disclosure Document	This Disclosure Document /Private Placement Offer Letter through which the Debentures are offered on private placement basis
NLD	Nifty Linked Debentures

PAN	Permanent Account Number.
RBI	Reserve Bank of India
Registered Debenture Holder	The Debenture holder whose name appears in the Register of Debenture Holders or in the beneficial ownership record furnished by NSDL/CDSL for this purpose.
Register of Debenture Holders	The register maintained by the Company containing the name of Debenture holders entitled to receive coupon/redemption amount in respect of the Debentures on the Record Date.
SCRA	Securities Contracts (Regulations) Act, 1956.
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act, 1992.
SEBI Act	The Securities and Exchange Board of India Act, 1992, as amended from time to time.
Valuation Agency	The Company has entered into valuation agreement(s) with Credit Analysis and Research Limited ("CARE") a SEBI registered credit rating agency.
Working Days	All days except Saturday, Sunday and any public holiday.

Events for Early Redemption:

Force Majeure Event shall mean any war, strike, lock-out, natural disaster, act of terrorism, any restriction on trading in the underlying, an act of state or situations beyond the reasonable control of the Company occurring after an obligation under the Disclosure Document is entered into by the Company, or such obligation has become illegal or impossible, in whole or in part and includes any breakdown, failure or malfunction beyond the control of the Company of any telecommunication or computer system including, without limitation, unavailability or outages or breakdowns of any communication system(s), breach or effect of any virus in the processes or the 'payment and delivery mechanism', sabotage, fire, explosion(s), acts of God, civil commotion or industrial action of any kind, riots, insurrection, acts of Government, computer hacking, unauthorized access to computer data and storage devices and computer crashes.

Market Suspension Event for Market Linked Debentures means the event of any suspension of trading by the authorised body on any official trading day, whereby trading shall be halted for a certain period of the day or the day or for the remainder of the trading day.

Issuer Tax Change Event means that, on or after the Deemed Date of Allotment of the Debentures, the imposition of any withholding or deduction on any payments in respect of the Debentures by or on behalf of the Issuer if such withholding or deduction is required by law.

Change in Law means that, on or after the Deemed Date of Allotment of the Debentures (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Issuer determines in its sole discretion that (X) it has become illegal for the Issuer to hold, acquire or dispose of the Underlying Security/Units/hedge positions relating to the Debentures, or (Y) the Issuer will incur a materially increased (as compared with the circumstances existing on the Deemed Date of Allotment) cost in relation to the performance of the Issuer's obligations under the Debentures (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on the tax position of the Issuer).

Hedging Disruption means that the Issuer or any of its Affiliates or its Holding Company is unable, after using commercially reasonable efforts, to either (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the underlying price risk (or any other relevant price risk including, but not limited to, the currency risk) of issuing and performing its obligations with respect to the Debentures, or (B) freely realize, recover, receive, repatriate, remit or transfer the proceeds of hedge positions or the Debentures.

Increased Cost of Hedging means that the Issuer and/or any of its Affiliates or its Holding Company would incur a materially increased (as compared with circumstances existing on the Deemed Date of allotment) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the underlying price risk (or any other relevant price risk including, but not limited to, the currency risk) of issuing and performing its obligations with respect to the Debentures, or (B) realize, recover or remit the proceeds of hedge positions or the Debentures.

Reference Index Modification Event Reference Index Modification Event means any material change in composition of index or the mutual fund scheme/ method of computation of index as determined by the calculation agent or calculation of NAV of the relevant scheme by the mutual fund, which leads to substantially increased cost of hedging/ Hedging Disruption.

Schedule – I as per SEBI (Issue and Listing of Debt Securities) Regulation, 2008 as amended (including Securities And Exchange Board Of India (Issue And Listing Of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012), and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015, SEBI (Listing Obligation & Disclosure Requirements) Regulation, 2015, SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011 and Form no. PAS-4 pursuant to section 42 and rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014

2. ISSUER INFORMATION

(i) REGISTERED OFFICE OF THE ISSUER

Edelweiss Finvest Private Limited

Edelweiss House, Off.C.S.T. Road,
Kalina, Mumbai – 400098, Maharashtra, India,
Tel: +91 22 4009 4400/ +91 22 4088 6310; Fax: +91 22 4079 5062;
E-mail: spinvestor@edelweissfin.com; Website: www.edelweissfin.com

(ii) CHIEF FINANCIAL OFFICER OF THE ISSUER:

Name: Ms. Sheetal Desai
Edelweiss House, Off C.S.T. Road,
Kalina, Mumbai – 400 098,
Maharashtra, India.
Tel: +91 22 4009 4400;

(iii) DEBENTURE TRUSTEE

SBICAP Trustee Company Limited
Apeejay House, 6th Floor,
3, Dinshaw Wachha Road,
Churchgate, Mumbai 400 020
Tel: +91 22 4302 5530 Fax: +91 22 4302 5500
E-mail: corporate@sbicaptrustee.com
Website: www.sbicaptrustee.com
Contact Person: Mr. Ajit Joshi, Compliance Officer

(iv) REGISTRAR TO THE ISSUE

Name: Karvy Computershare Private Limited
Address: Karvy Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad - 500 032

(v) CREDIT RATING AGENCY TO THE ISSUE

Name: CRISIL Limited
Address: CRISIL House,
Central Avenue, Hiranandani Business Park, Powai
Mumbai- 400 076

(vi) AUDITORS OF THE ISSUER

Name: B S R & Associates LLP, Chartered Accountants
Address: Lodha Excelus,
5th Floor, Apollo Mills Compound

N. M. Joshi Marg, Mahalakshmi,
 Mumbai - 400 011, Maharashtra, India

3. A BRIEF SUMMARY OF THE BUSINESS/ ACTIVITIES OF THE ISSUER AND ITS LINE OF BUSINESS

(a) Overview

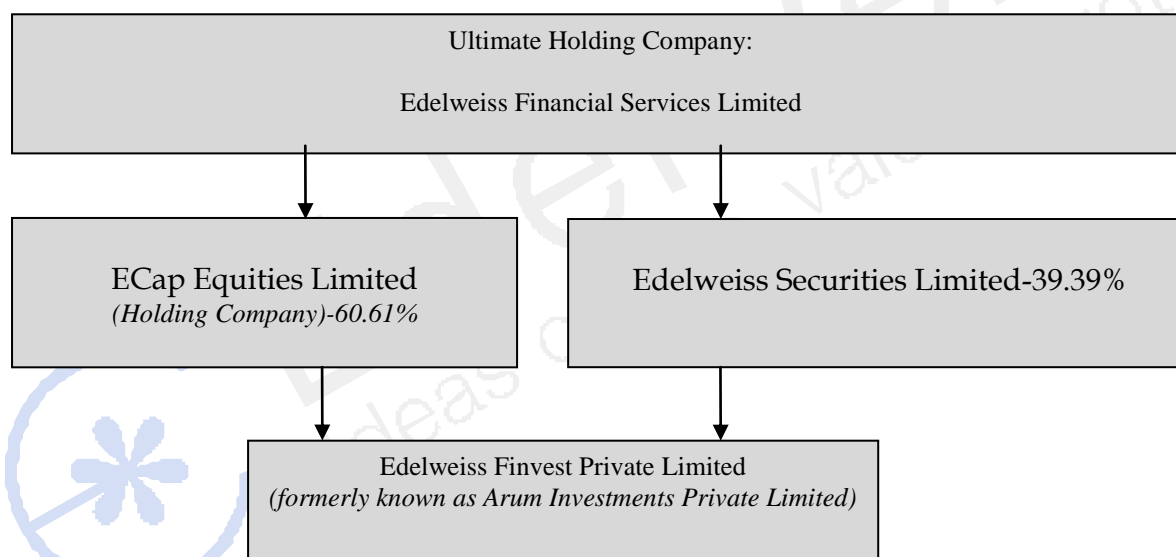
Edelweiss Finvest Private Limited was incorporated on August 23, 2006 as a Private Limited company under the name and style of Arum Investments Private Limited. The Company is a Non Banking Financial Company (NBFC) registered with the Reserve Bank of India. The Company is primarily engaged in the business of credit and investments.

The Company is a subsidiary of ECap Equities Limited and in turn the subsidiary of Edelweiss Financial Services Limited. At present, the Company offers the following loan products:

Loan against Securities;
 Loan against Immovable Property;
 Loan against assets;

The Company is also investing in securities.

(b) Equity Structure :



(c) Key Operational and Financial Parameters for the last three audited years and half year ended September 30, 2016.

(Rs in Crore)				
Parameters	Half Year ended September 30, 2016	Financial Year ended March 31, 2016	Financial Year ended March 31, 2015	Financial Year ended March 31, 2014
Net worth #	511.74	492.83	451.80	567.31
Total Debt	176.64	28.34	27.04	537.07
of which – Long Term Borrowing	100.24	26.89	26.89	537.07
- Short Term Borrowing	76.40	1.45	0.15	-
- Current Maturities of Long Term Borrowing	-	-	-	-
Net Fixed Assets	0.11	0.12	0.12	0.13
Non Current Assets	100.44	5.05	10.69	96.72
Cash and Cash Equivalents	16.01	8.28	28.06	7.76

Current Investments	7.00	7.00	60.00	46.59
Current Assets	24.61	25.08	4.01	50.24
Non Current Liabilities	0.42	0.41	0.11	0.04
Current Liabilities	38.06	18.83	8.88	66.02
Assets Under Management - Credit Financing	578.69	494.89	384.95	968.99
Off Balance Sheet Assets	-	-	-	-
Interest Income	54.76	64.87	126.19	151.55
Interest Expense	23.20	9.86	71.98	83.18
Provisioning & Write-offs	-	-	72.71	8.08
PAT	19.10	41.20	28.17	39.72
Gross NPA (%)	-	-	-	8.34%
Net NPA (%)	-	-	-	7.57%
Tier I Capital Adequacy Ratio (%)	68.72%	93.89%	101.37%	48.80%
Tier II Capital Adequacy Ratio (%)	4.72%	5.41%	6.25%	4.29%
Gross Debt: Equity Ratio of the Company:-				
Before the issue of debt securities	0.3452			
After the issue of debt securities	0.3940			

Includes compulsory convertible preference share capital and reduced deferred tax assets.

(d) Project cost and means of financing, in case of funding of new projects :**Not applicable**

4. A BRIEF HISTORY OF THE ISSUER

(a) History:

Edelweiss Finvest Private Limited was incorporated on August 23, 2006 in the name and style of "Arum Investments Private Limited", a Private Limited Company. The Company got registered with Reserve Bank of India as Non-Banking Finance Company not accepting public deposits on February 23, 2007. The Company is primarily engaged in the business of credit and investments.

(b) Capital Structure of the Company as on December 31, 2016

Share Capital

Particulars	Amount (Rs. in Crores)
A. Authorised Capital	
1,15,00,000 (Previous year: 3,00,00,00) Equity shares of Rs. 10 each (Previous year: Rs. 10 each)	11.50
2,35,00,000 (Previous year: 32,00,00,00) Preference shares of Rs. 10 each (Previous year: Rs. 10 each)	23.50
Total	35.00
B. Issued, Subscribed and Paid Up Capital	
2,80,59,98 (Previous year: 2,80,59,98) Equity shares of Rs.10 (Previous year: Rs.10 each, fully paid-up)	2.80
800,000 (Previous year: 800,000) 0.01% Compulsorily Convertible Non-cumulative Preference Shares "under Series A" of Rs.10 (Previous year: Rs.10 each, fully paid-up)	0.80
1,13,45,363 (Previous year: 1,13,45,363) 0.01% Compulsorily Convertible Non-cumulative Preference Shares "under Series A" of Rs.10 (Previous year: Rs.10 each, fully paid-up)	11.35
1,05,61,539 (Previous year: 1,05,61,539) 0.01% Compulsorily Convertible Non-cumulative Preference Shares "under Series A" of Rs.10 (Previous year: Rs.10 each, fully paid-up)	10.56
Total	25.51
Paid up capital	N.A
(A) after the offer;	
(B) after conversion of convertible instruments (if applicable)	
(d) share premium account (before and after the offer)	

(c) Change in share capital as on December 31, 2016 (for last five years) :

(i) Authorized Share Capital and the changes therein: N.A

Date of Change (AGM/EGM)	Amount in Rs.	Particulars / Remarks
-	-	-

(ii) Change in Equity Share Capital as on December 31, 2016 (for last five years): N.A

Date of Allotment	No. of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Nature of Consideration	Reasons for Allotment	Cumulative No. of Equity Shares	Cumulative Paid-up Share Capital (Rs. In Cr)	Cumulative Share Premium (Rs. In Cr)	Remarks
-	-	-	-	-	---	-	-	-	----

(d) Details of any acquisitions or amalgamation in the last one year : None

(e) Details of any reorganization or reconstruction in the last one year : None

5. DETAILS OF THE SHAREHOLDING PATTERN AS ON DECEMBER 31, 2016

(a) Shareholding pattern of the Company as on December 31, 2016:

Sr. No.	Particulars	Total No. of Equity Shares	Total Shareholding as % of total no. of Equity Shares
1.	Edelweiss Securities Ltd*	11,05,186	39.39
2.	ECap Equities Limited	17,00,812	60.61
	Total	28,05,998	100

* Includes the shares held by Nominees.

Preference Shares

Compulsorily Convertible Non-cumulative Preference Shares “under Series A” (CCPS A)

Sr. No.	Shareholder	No. of CCPS A	Shareholding (%)
1	Edelweiss Securities Ltd	1,54,208	19.28
2	Edelweiss Finance & Investments Limited	4,66,300	58.29
3	Edelweiss Commodities Services Limited	1,79,492	22.43
	Total	8,00,000	100

Compulsorily Convertible Non-cumulative Preference Shares “under Series B” (CCPS B)

Sr. No.	Shareholder	No. of CCPS B	Shareholding (%)
1	ECap Equities Limited	1,13,45,363	100
	Total	1,13,45,363	100

Compulsorily Convertible Non-cumulative Preference Shares “under Series C” (CCPS C)

Sr. No.	Shareholder	No. of CCPS C	Shareholding (%)
1	Edelweiss Commodities Services Limited	11,47,994	10.87
2	ECap Equities Limited	94,13,545	89.13
	Total	1,05,61,539	100

Note: None of the shares are pledged by Promoters and Promoter Group.

(b) List of Top 10 holders of Equity Shares of the Company as on December 31, 2016:

Sr. No.	Name of Shareholder	No. of Equity Shares held	% of Share Holding
1	Edelweiss Securities Ltd*	11,05,186	39.39
2	ECap Equities Limited	17,00,812	60.61
	Total	28,05,998	100

*Note: None of the shares are pledged by Shareholders.



Edelweiss
 Ideas create, values protect

6. OUR MANAGEMENT

The Articles of Association of our Company require us to have not less than 2 (two) and shall not be more than 15 (Fifteen). As on December 31, 2016, the Company had 4 (four) Non-executive Director and two Independent Directors

Board of Directors

The general superintendence, direction and management of our affairs and business are vested in the Board of Directors. Currently, we have Six Directors on the Board of Directors.

DETAILS OF DIRECTORS –

NAMES AND ADDRESSES OF THE DIRECTORS OF THE ISSUER AS ON DECEMBER 31, 2016

Name, Designation, DIN, Nationality, Occupation and Address	Age (Years)	Date of Appointment	Other Directorships
Mr. Ravindra Ankam Designation : Nominee Director DIN : 03210147 Nationality : Indian Occupation : Service Address: 12-2-417/A/15, Jayanagar Colony Hyderabad 500 028	51	27/03/2015	1. Edelcap Securities Limited 2. Edelweiss Investment Adviser Limited 3. ECap Equities Limited 4. LRM Engineering Private Limited 5. Green Bird IT Services Private Limited 6. Logicismatter (India) Private Limited 7. Mudhole Enterprises Private Limited 8. ETS Educational Services(India) PVT Ltd 9. KL HI-Tech Secure Print Limited 10. EFSL Trading Limited
Ms. Puja D'souza Designation : Director DIN : 05136515 Nationality : Indian Occupation : Service Address: Flat No. 803, Orchid Kesar Garden Sector 20, Khargar, Navi Mumbai 410 210	37	27/03/2015	1. Styrax Commodities Limited 2. Edelcap Securities Limited
Mr. Sanjay Shah Designation : Director DIN : 0000314 Nationality : Indian Occupation : Service Address: 426, Sujata Niketan Chs Ltd Rani Sati Road, Malad East Mumbai 400 097	38	27/03/2015	1. Styrax Commodities Limited 2. Edelweiss Investment Adviser Limited 3. Edel Finance Company Limited 4. ConsultShah Financial Services Private Limited 5. Edelweiss Capital Markets Limited 6. Edelweiss Retail Finance Ltd 7. Edel Commodities Trading Limited 8. Falcom Realty Private LTD 9. Edelweiss Fund Advisors Private Ltd 10. Thehouse Enterprise Technologies Private Limited Powerpay Tech India Private Limited
Mr. Hari Ram Misra Designation : Director DIN : 07599248	48	21/09/2016	Nil

Nationality : Indian Occupation : Service Address : Flat No.- 1201, F- Wing, Ram Niwas Tapovan, Malad (East) Mumbai 400097			
Mr. Kulbir Singh Rana Designation : Director DIN : 03280892 Nationality : Indian Occupation : Service Address : FLAT NO. 704, ORCHID - A, EVERSHINE PARK, VEERA DESAI RD EXTN, ANDHERI WEST MUMBAI 400053	50	21/09/2016	1. EDEL FINANCE COMPANY LIMITED 2. BURLINGTON BUSINESS SOLUTIONS LIMITED 3. EDELWEISS FINVEST PRIVATE LIMITED

(a) Change in Directors since last three years (for the period January 01, 2014 to December 31, 2016) :

Name, Designation	DIN	Date of Appointment / Resignation	Director of the Company since (in case of resignation)	Remarks
Mr. Ravindra Ankam Designation :Independent Director	03210147	27/03/2015 (Appointment)		
Mr. Sanjay Shah Designation :Independent Director	00003142	27/03/2015 (Appointment)		
Ms. Puja D'souza Designation :Non -Executive Director	05136515	27/03/2015 (Appointment)		
Mr. Ashish Pithawala Designation :Non -Executive Director	00016547	21/09/2016 (Resignation)	07/02/2013	-
Mr. Parag Kothari Designation :Non -Executive Director	05158699	21/09/2016 (Resignation)	29/12/2011	-
Mr. Avadh Behari Tandon Designation :Non- Executive Director	00041407	10/12/2016	18/04/2013	-
Mr. Suneel Vohra Designation :Non- Executive Director	00222705	10/12/2016	May 16, 2011	-

Confirmations

Our Directors have not been identified as willful defaulters by the RBI, ECGC or any government authority.

Any financial or other material interest of the directors, promoters or key managerial personnel in the offer and the effect of such interest in so far as it is different from the interests of other persons. NIL

Debenture holding of Directors:

As on date, none of our Directors hold any debentures in the Company.

Remuneration of the Directors: NIL

7. DETAILS OF AUDITORS OF THE COMPANY

(a) Details of the auditor of the Company

Name	Address	Auditor since
B S R & Associates LLP, Chartered Accountants	Lodha Excelus, 5 th Floor, Apollo Mills Compound, N. M. Joshi Marg, Mahalakshmi, Mumbai - 400 011, Maharashtra India.	February 5, 2011

(b) Details of changes in auditors since last three years : None

8. DETAILS OF BORROWINGS AS ON DECEMBER 31, 2016

(a) Details of Secured Loan Facilities :

Lender's name	Type of facility	Amount sanctioned	Principal amount outstanding	Repayment Date / Schedule	Security
Non convertible debentures	-	-	1,074,300,000	Refer Annexure A	Financing receivable
Total			1,074,300,000		

(b) Details of Unsecured Loan Facilities :

Lender's Name	Type of Facility	Amount Sanctioned	Principal amount outstanding	Repayment Date / Schedule
Edelweiss Commodities Services Limited	Working Capital Loan	-	221,236,879	On demand
Total			221,236,879	

(c) Details of Non Convertible Debentures : Annexure A
(d) Details of Compulsorily Convertible Debentures :

Lender's name	Type of facility	Amount sanctioned	Principal amount outstanding	Repayment Date / Schedule
Ecap Equities Limited	Compulsorily convertible debentures	-	268,873,000	The tenure of CCDs is upto 31 December 2017. During the term of the CCD, the holder of each CCD can convert any or all the CCDs held by them into 1 equity share of the Company of Rs. 10 each at the rate of Rs. 125 each. However, there will be mandatory conversion into equity shares of all the CCDs outstanding as on 31 December 2017 at the aforementioned rate of conversion.
Total			268,873,000	

(e) List of Top 10 Debenture holders as on December 31, 2016

Sr. No.	Name of Debenture holder	Amount (Rs. In Lakhs)
1.	ECAP EQUITIES LIMITED	2,688.73
2.	IIFL CASH OPPORTUNITIES FUND	2,505.00
3.	J K LAKSHMI CEMENT LIMITED	2,500.00
4.	IIFL SELECT SERIES 1	800.00
5.	INTERNATIONAL TRACTORS LTD	500.00
6.	PRODAPT TECHNOLOGY HOLDINGS PRIVATE LIMITED	400.00
7.	PRADEEP SATYAPAL MEHRA	370.00
8.	ASK INVESTMENT MANAGERS PRIVATE LIMITED PMS POOL ACCOUNT	300.00
9.	UMA SHANKER	300.00
10.	GOLDIAM INTERNATIONAL LIMITED	250.00

(f) The amount of corporate guarantee issued by the issuer along with name of the counter party (like name of the subsidiary, JV entity, group company, etc) on behalf of whom it has been issued : NONE
(g) Details of Commercial Paper :

The total face value of Commercial Papers outstanding as on December 31, 2016 is: **NIL**

Maturity Date	Amount Outstanding (Rs.)
-	-

(h) Details of rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures / Preference Shares) as on December 31, 2016: **NIL**

Number of shares	Particulars	Amt in Rs
-	-	-

(i) Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, loans from any bank or financial institutions, deposits, debt securities and other financial indebtedness including corporate guarantee issued by the Company, Statutory dues : **NONE**

(i) Details of outstanding borrowings taken / debt securities issued where taken / issued (a) for consideration other than cash, whether in whole or part, (b) at premium or discount, or (c) in pursuance of an options

The Issuer has not issued any debt securities: (a) for consideration other than cash, whether in whole or part; (b) at premium or discount, or (ii) in pursuance of an option as on December 31, 2016. **NIL**

9. DETAILS OF PROMOTERS OF THE COMPANY :

Details of Promoter holding in the Company as on December 31, 2016

Sr. No.	Name of Shareholders	Total no. of Equity Shares	No, of shares in demat form	Total Shareholding as % if total no. of equity shares	No of shares pledged	% of shares pledged with respect to shares owned
1.	Edelweiss Securities Ltd*	11,05,186	11,05,186	39.39	--	---
2.	ECap Equities Limited	17,00,812	17,00,812	60.61		

* Includes the shares held by Nominees.

10. Abridged version of Audited Consolidated (wherever available) and Standalone Financial information (like Profit & Loss statement, Balance Sheet and Cash Flow statement) for at least last three years and auditor qualifications , if any.

Abridged version of Audited Standalone Financial information for last three years are enclosed as **Annexure B**

11. (a) Abridged version of Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement and Balance Sheet) and auditors qualifications, if any. **Annexure C**

(b) Related party transactions entered during the last three financial years immediately preceding the year of circulation of Disclosure Document including with regard to loans made or, guarantees given or securities provided

Refer attached audited financial statements. - **Annexure D**

(c) Summary of reservations or qualifications or adverse remarks of auditors in the last five financial years immediately preceding the year of circulation of Disclosure Document and their impact on the financial statements and financial position of the company and the corrective steps taken and proposed to be taken by the company for each of the said reservations or qualifications or adverse remark. **NIL**

(d) Any change in accounting policies during the last three years and their effect on the profits and the reserves of the company. **NONE**

(e) Profits of the company, before and after making provision for tax, for the three financial years immediately preceding the date of circulation of Disclosure Document. **Annexure E**

(f) Dividends declared by the company in respect of the said three financial years; interest coverage ratio for last three years (Cash profit after tax plus interest paid/interest paid). No dividend declared

12. (a) Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities. **NONE**

(b) Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the offeree company during the last three years immediately preceding the year of the circulation of the Disclosure Document and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action. **NONE**

(c) Details of any inquiry, inspections or investigations initiated or conducted under the Companies Act or any previous company law in the last three years immediately preceding the year of circulation of Disclosure Document in the case of Company and all of its subsidiaries. **NIL**

(d) Details of acts of material frauds committed against the company in the last three years, if any, and if so, the action taken by the company. **NIL**

(e) Prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last three years immediately preceding the year of the Disclosure Document and if so, section-wise details thereof for the Company and all of its subsidiaries. **NIL**

13. The names of the debenture trustee(s) shall be mentioned with statement to the effect that debenture trustee(s) has given his consent to the Issuer for his appointment under regulation 4 (4) and in all the subsequent periodical communications sent to the holders of debt securities.

The Issuer has received the consent of SBICAP Trustee Company Limited to act as the Trustees on behalf of the Debenture Holders.

14. The detailed rating rationale (s) adopted (not older than one year on the date of opening of the issue)/ credit rating letter issued (not older than one month on the date of opening of the issue) by the rating agencies shall be disclosed.

The rating rationale/letter adopted/issued by the Rating Agency is enclosed as **Annexure F**.

15. If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.

Edelweiss Financial Services Limited, the ultimate Holding Company has issued unconditional and irrevocable guarantee securing interest and principal of the Issuer under these Debentures.

16. Copy of consent letter from the Debenture Trustee shall be disclosed.

The copy of consent letter from Debenture Trustee is enclosed as **Annexure G**

17. Names of all the recognised stock exchanges where the debt securities are proposed to be listed clearly indicating the designated stock exchange

The Debentures are proposed to be listed on BSE. The designated stock exchange is the BSE.

18. Other details

(a) Debenture Redemption Reserve

The Debenture Redemption Reserve shall be as per the provisions of the Companies Act, 2013 and the applicable Rules as amended from time to time specified for Non-banking Financial Companies

(b) Name and address of the valuer who performed valuation of the security offered is not applicable in this case.

(c) Issue/instrument specific regulations - relevant details (Companies Act, RBI guidelines, etc).

- The Companies Act, 2013 and the applicable Rules as amended from time to time

- SEBI (Issue and Listing of Debt Securities) Regulation, 2008 as amended (including Securities and Exchange Board of India (Issue and Listing of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012) and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015.
- SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011
- SEBI Circular CIR/IMD/DF/17/2013 dated October 22, 2013
- SEBI Circular CIR/IMD/DF/18/2013 dated October 29, 2013 to the extent applicable
- RBI Notification bearing no. RBI/2011-12/423 A.P. (DIR Series) Circular No. 89 dated March 1, 2012 issued by Reserve Bank of India, Foreign Exchange Department, Central Office, Mumbai – 400 001 in respect of FII investment in 'to be listed' debt securities - (Applicable to FPI/FII investors only)
- RBI Circular RBI/2013-14/402 IDMD.PCD. 08/14.03.01/2013-14 and RBI Notification No. IDMD.PCD.07/ED(RG) - 2013 dated December 5, 2013 and amendments thereafter
- SEBI Circular CIR/MRD/DRMNP/35/2013 dated December 05, 2013 and amendments thereafter
- RBI Circular RBI/2014-15/475/DNBR (PD) CC No.021/03.10.001/2014-15 dated February 20, 2015
- SEBI (Listing Obligation & Disclosure requirement) Regulations, 2015 and amendments thereafter
- SEBI Circular CIR/IMD/DF-1/122/2016 dated November 11, 2016 and amendments thereafter

(d) Application for the Debentures

How to Apply

Applications for the Debentures must be made in the Application Form and must be completed in block letters in English by investors. Application Forms must be accompanied by a cheque or electronic fund transfer instruction drawn or made payable in favour of "Edelweiss Finvest Private Limited" and marked 'A/c Payee Only' in case of cheques. The full amount of the Debentures applied for has to be paid along with the delivery of the fully completed and executed Application Form together with other applicable documents described below.

Cheques/ electronic fund transfer instruction may be drawn on any bank which is situated and is a member or sub-member of the Bankers' clearing houses located at Mumbai. Investors are required to make payments only through cheques/ electronic transfer payable at Mumbai.

The Company assumes no responsibility for any applications/cheques/ lost in mail or in transit.

The payment by FPIs / FIIs shall be made through the payment modes permitted by Reserve Bank of India.

Who can Apply

Nothing in this Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to an offer, to be made to the Indian public or any section thereof through this Disclosure Document, and this Disclosure Document and its contents should not be construed to be a prospectus under the Companies Act.

The following categories of investors, when specifically approached, are eligible to apply for this private placement of Debentures

- Individuals
- Hindu Undivided Family
- Trust
- Limited Liability Partnerships
- Partnership Firm(s)
- Portfolio Managers registered with SEBI
- Association of Persons
- Companies and Bodies Corporate including Public Sector Undertakings.
- Commercial Banks
- Regional Rural Banks
- Financial Institutions
- Insurance Companies
- Mutual Funds
- FPIs /FIIs,/sub-accounts of FIIs

- Any other investor eligible to invest in these Debentures

All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue.

This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed and only such recipients are eligible to apply for the Debentures. Furthermore, NRIs, OCBs, and other persons resident outside India (except as specifically provided in this Disclosure Document) are not eligible to apply for or hold the Debentures.

Application by Banks/Corporate Bodies/Mutual Funds/FIs/Trusts/Statutory Corporations

The applications must be accompanied by certified true copies of (i) memorandum and articles of association/constitution/bye-laws/trust deed; (ii) resolution authorizing investment and containing operating instructions; and (iii) specimen signatures of authorized signatories; Application made by an Asset Management Company or custodian of Mutual Fund shall clearly indicate the name of the concerned scheme for which application is being made.

Application by FPIs / FIIs / sub accounts of FIIs

The application should be accompanied by all documents required in case of investments to be made by such FPIs / FIIs / sub accounts of FIIs including (i) approval, if any from Reserve Bank of India / SEBI; (ii) self attested copy of PAN; (iii) SEBI registration certificate (including of the sub-account of FII); FPIs / FIIs / sub accounts of FIIs, (iv) tax residence certificate provided by the Income Tax authority of foreign country of which the FII is a tax resident, wherever applicable/Address Proof, (v) authorized signatories, (vi) Board resolution permitting investment in debentures/structured products, (vi) demat statement, (vii) financials for the past 2 years and (viii) the POA

Application under Power of Attorney

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signatures of all authorised signatories must be lodged along with the submission of the completed Application Form. Further, modifications/additions in the power of attorney or authority should be delivered to the Company at its Office.

PAN

Each of the applicants should mention his/her/their PAN allotted under the IT Act. Applications without this will be considered incomplete and are liable to be rejected.

Basis of Allotment

The Company has the sole and absolute right to allot the Debentures to any applicant.

Right to Accept or Reject Applications

The Company is entitled at its sole and absolute discretion to accept or reject any application, in part or in full, without assigning any reason. Application Forms that are not complete in all respects shall be rejected at the sole and absolute discretion of the Company.

Payment of Coupon

Coupon will be paid only to the Debenture holders registered in the Register of Debenture holders or to the Beneficial Owners. Coupon on the Debentures, if any shall be payable on the Redemption Date. The determination of the persons entitled to receive Coupon in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture holders or the Depositories' record) shall be made on the Record Date. In the case of joint holders of Debentures, Coupon shall be payable to the first named Debenture holder.

Redemption

The entire principal amount of the Debentures will be repaid, on or before the Redemption Date. No surrender of debentures by the debentureholders will be allowed prior to the redemption date.

The Debentures held in the dematerialised form shall be taken as discharged on payment of the redemption amount by the

Company on maturity to the registered debentureholders whose name appears in the Register of debentureholders on the record date. Such payment will be a legal discharge of the liability of the Company towards the debentureholders. On the Company dispatching the amount as specified above in respect of the Debentures, the liability of the Company shall stand extinguished.

The Company's liability to the debentureholders towards all their rights including for payment or otherwise shall cease and stand extinguished from the due dates of redemption in all events. Further the Company will not be liable to pay any Coupon or compensation from the dates of such redemption.

Right to Re-purchase and Re-issue the Debentures

The Company will have power, exercisable at its sole and absolute discretion from time to time, to re-purchase a part or all of its Debentures from the secondary markets or otherwise, at any time prior to the Redemption Date, subject to applicable law and in accordance with the applicable guidelines/regulations, if any.

In the event of a part or all of its Debentures being repurchased as aforesaid or redeemed under any circumstances whatsoever, the Company shall have, and shall be deemed always to have had, the power to reissue the Debentures either by reissuing the same Debentures or by issuing other debentures in their place.

Further the Company, in respect of such re-purchased/re-deemed Debentures shall have the power, exercisable either for a part or all of those Debentures, to cancel, keep alive, appoint nominee(s) to hold or reissue at such price and on such terms and conditions as it may deem fit and as permitted by law.

Place, Currency and Mode of Payment

All obligations of the Company on the Debentures including Coupon, are payable at Mumbai in Indian rupees only. The payments will be made through cheques or RTGS/NEFT/Fund Transfer mode.

Issue of Debentures In Dematerialised Form

The Debentures will be issued only in dematerialized form. The trading in Debentures will be in dematerialized mode only. The Company has made arrangements with the depositories for the issue of the Debentures in dematerialised form. Investors will have to hold the Debentures in dematerialised form as per the provisions of Depositories Act. The Depository Participant's name, DP-ID and beneficiary account number must be mentioned at the appropriate place in the Application Form. The Company shall take necessary steps to credit the Debentures allotted to the depository account of the investor.

Succession

In the event of demise of a Registered Debenture holder of the Debentures, or the first holder in the case of joint holders, the Company will recognize the executor or administrator of the demised Debenture holder or the holder of succession certificate or other legal representative of the demised Debenture holder as the Registered Debentures holder of such Registered Holder's Debentures if such a person obtains probate or letter of administration or is the holder of succession certificate or other legal representation, as the case may be, from a Court in India having jurisdiction over the matter and delivers a copy of the same to the Company. The Company may in its absolute discretion, where it thinks fit, dispense with the production of the probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the Debentures standing in the name of the demised Debenture holder(s) on production of sufficient documentary proof or indemnity. In case a person other than individual holds the Debentures, the rights in the Debentures shall vest with the successor acquiring interest therein, including liquidator or such any person appointed as per the applicable law.

Notices

The notices, communications and writings to the Debenture holder(s) required to be given by the Company shall be deemed to have been given if sent by registered post/courier to the Registered Debenture holder(s) at the address of the Debenture holder(s) registered with the Corporate Office.

All notices, communications and writings to be given by the Debenture holder(s) shall be sent by registered post or courier by hand delivery to the Company at its Corporate Office or to such persons at such address as may be notified by the Company from time to time and shall be deemed to have been received on actual receipt of the same.

Rights of Debenture holders

The Debenture holder(s) shall not be entitled to any right and privileges of shareholders other than those available to them under the Companies Act. The Debenture shall not confer upon the holder the right to receive notice(s) or to attend and to vote at any general meeting(s) of the shareholders of the Company.

Modifications of Rights

The rights, privileges and conditions attached to the Debentures may be varied, modified or abrogated upon a Special Request or by a Special Resolution duly passed at the meeting of the Debentureholders convened in accordance with the provisions set out in the Fifth Schedule of the Debenture Trust Deed.

Future Borrowings

Subject to the applicable regulations, the Company shall be entitled, from time to time, to make further issue of Debentures, other debt securities (whether *pari passu* or junior to the Debentures) and other instruments and securities to any person or persons including to the public or a section of the public and/or members of the Company and/or to raise further loans, advances and/or avail further financial and/or guarantee facilities from financial institutions, banks and/or any other person(s) without any further approval from or notice to the Debenture holders/Debenture Trustee.

Tax Benefits

A debenture holder is advised to consider the tax implications in respect of subscription to the Debentures after consulting his tax advisor.

Coupon Cheques/Refund Cheques

Loss of Coupon cheques/refund cheques should be intimated to the Company immediately. Upon receipt of request for issue of duplicate Coupon cheques/refund cheques, the Company shall consider the same and such issue of duplicate cheques shall be governed by applicable law and any other conditions as may be prescribed by the Company.

Debenture Trustee

The Issuer has received the consent of SBICAP Trustee Company Limited to act as the Trustees on behalf of the Debenture Holders. All the rights and remedies of the Debenture holders shall vest in and shall be exercised by the Debenture Trustee without referring to the Debenture holders. All investors are deemed to have irrevocably given their authority and consent to SBICAP Trustee Company Limited to act as their debenture trustee and for doing such acts and signing such documents to carry out their duty in such capacity. Any payment by the Company to the Debenture Trustee on behalf of the Debenture holders shall discharge the Company *pro tanto* to the Debenture holders. Resignation/retirement of the Debenture Trustee shall be as per terms of the trust deed executed between the Company and the Debenture Trustee. A notice in writing to the Debenture holders shall be provided for the same.

Valuation Agency

The Company has appointed Credit Analysis and Research Limited ("CARE") as the Valuation Agent to provide value for debentures. The Valuation Agent will publish the valuation on its website at least once every calendar week. The valuation of the Debentures shall be available at <http://www.edelweissfin.com/Home/Individuals.aspx> and on the website of the Valuation Agency at <https://researchreports.careratings.com/mld-valuation/> within 7 Working Days from Deemed Date of Allotment. Upon request by any Debenture Holder for the value of the Debentures, the Issuer shall arrange to provide the same. The Company reserves the right to change the Valuation Agent at its sole and absolute discretion, during the tenure of the Debentures without giving any reasons or prior notice to the Debenture holders. The Issuer shall inform about such change as and when it occurs to the Debenture holders.

Anti Money Laundering

Since these debentures are issued in "compulsory demat mode" and the Company uses depository system for allotment of the debentures, KYC checks conducted by depository participants at the time of accepting the customer or transaction under the prevention of money laundering policy adopted by depositories or depository participant shall be considered adequate irrespective of risk level of the customer or transaction. However, as a matter of a good practice, Company may examine transactions/clients that may fall under "suspicious transactions" category as defined under Prevention of Money Laundering Act, 2002 and seek further information from the clients.

19. MANAGEMENT'S PERCEPTION OF RISK FACTORS

Potential investors should consider carefully all the risk factors in this Disclosure Document for evaluating the Issuer and its business and the Debentures before making any investment decision relating to the Debentures. Unless the context requires otherwise, the risk factors described below apply to the Issuer only. If any one of the following stated risks actually occurs, the Issuer's business, financial conditions and results of operations could suffer and, therefore, the value of the Issuer's Debentures could decline.

Unless specified or quantified in the relevant risk factors, the Issuer is not in a position to quantify the financial or other implications of any risk mentioned herein below:

1. Early Termination for Extraordinary Reasons, Illegality and Force Majeure If the Issuer determines that, for reasons beyond its control, the performance of its obligations under the Debentures has become illegal or impractical in whole or in part for any reason, or the Issuer determines that, for reasons beyond its control, it is no longer legal or practical for it to maintain its hedging arrangements with respect to the Debentures for any reason, the Issuer may at its discretion and without obligation terminate early the Debentures. If the Issuer terminates early the Debentures, the Issuer will, if and to the extent permitted by applicable law, pay the holder of each such Debenture an amount determined by the Calculation Agent/Issuer.

2. Interest Rate Risk (Company specific): Since EFPL is engaged in lending and financing activities, its business and income will largely be dependent on interest income from its operations. Interest rates are highly sensitive to many factors, including the monetary policies of RBI, deregulation of the financial sector in India, domestic and International economic and political conditions, inflation and other factors beyond the control of EFPL. Due to these factors, interest rates in India have historically experienced a relatively high degree of volatility. There can be no assurance that significant interest rate movements will not have an effect on the results of its operations.

Interest Rate Risk on Bonds/ Government securities:

Bonds/ Government securities which are fixed return securities, run price-risk like any other fixed income security. Generally, when interest rates rise, prices of fixed income securities fall and when interest rates drop, the prices increase. The level of interest rates is determined by the rates at which government raises new money through RBI, the price levels at which the market is already dealing in existing securities, rate of inflation etc. The extent of fall or rise in the prices is a function of the prevailing coupon rate, number of days to maturity of a security and the increase or decrease in the level of interest rates. The prices of Bonds/ Government securities are also influenced by the liquidity in the financial system and/or the open market operations (OMO) by RBI. Pressure on exchange rate of the rupee may also affect security prices. Such rise and fall in price of bonds/ government securities may influence valuations as and when such changes occur.

Risk associated in Mutual Fund Investment:

In accordance with the investment management strategies, major corpus of the NCDs will be predominately invested into Mutual Fund units which in turn will allocate its assets into Bonds/Government securities. Hence, all risks associated with NCDs investment into Mutual fund, including performance of their Underlying instruments will therefore be applicable. Investors who intend to invest in such NCDs are required to and deemed to have understood the risk factors of the Underlying, some of which are as follows:

- The NCDs will invest in a Bond/Government securities through Mutual Fund schemes. Hence, movements in the NAV of the Underlying schemes may impact the performance of the NCDs. Further, any change in the investment policies or fundamental attributes of the Underlying will affect the performance of such NCDs

The investment strategy of Mutual funds involves periodic asset allocation changes that entail investing into or redeeming out of the Underlying schemes. The performance may be impacted by exit loads or other redemption charges that may be charged at the time of redemption from the Underlying schemes.

- The Underlying Funds may suspend or restrict the purchase/ redemption of units due to occurrence of certain events as specified in the Scheme Information Document or other such documents. The periodic asset allocation changes could get delayed as a result of such suspension/restriction of purchase/redemption of units

- Re-investment Risk: The investment made by the funds is subject to reinvestment risk. This risk refers to the interest rate levels at which cash flows received from the securities are reinvested. The additional income from reinvestment is the

“interest on interest” component. The risk is that the rate at which interim cash flows can be reinvested may be lower than that originally assumed.

Risks associated with transaction in units through Stock Exchange mechanism: In respect of transactions in Units of the Mutual fund schemes through NSE and/or BSE or any other recognized stock exchange, allotment and redemption of Units on any Business Day will depend upon the order processing/settlement by NSE, BSE or such other exchange and their respective clearing corporations on which the Mutual Fund has no control. Further, transactions conducted through the stock exchange mechanism shall be governed by the operating guidelines and directives issued by NSE, BSE or such other recognized exchange in this regard.

- **Market Liquidity Risk:** The liquidity of NCD investments made in the Mutual Fund may be restricted by trading volumes, settlement periods and transfer procedures. Different segments of the Indian financial markets have different settlement periods and such periods may be extended significantly by unforeseen circumstances. There have been times in the past, when settlements have been unable to keep pace with the volume of securities transactions, making it difficult to conduct further transactions. Delays or other problems in settlement of transactions could result in temporary periods when the assets of the fund are uninvested and no return is earned thereon. The inability of the Fund to make intended securities purchases, due to settlement problems, could cause this strategy to miss certain investment opportunities. By the same token, the inability to sell securities held in the portfolios, due to the absence of a well developed and liquid secondary market for debt securities, would result at times, in potential losses to such funds.

3. Changes or discontinuance of the Underlying: Changes in the Underlying and factors which either affect or may affect the value of the Underlying, may affect the return on an investment in the Debentures. In case of the regulators or the authorized bodies discontinuing or restricting the use of the benchmark/underlying, the Issuer will be bound to take necessary action as may be prescribed by the regulators or the authorized body or as may be required by the law or as may be required to accommodate the situation

4. Credit Risk: Any lending and investment activity by the Issuer is exposed to credit risk arising from repayment default by borrowers and other counterparties. The Issuer has a systematic credit evaluation process to monitor the performance of its asset portfolio on a regular and continual basis to detect any material development, and constantly evaluate the changes and developments in sectors in which it has substantial exposure and to take timely appropriate remedial actions. The Issuer also undertakes periodic reviews of its entire asset portfolio with a view to determine the portfolio valuation identify potential areas of action and devise appropriate strategies thereon. Despite these efforts, there can be no assurance that repayment default will not occur and in such circumstances may have an effect on its results of operations. The principal amount is subject to the credit risk of the Issuer whereby the investor may or may not recover all or part of the funds in case of default by the Issuer.

5. Returns on Debentures are subject to Model Risk: Returns on the Debentures are based on complex mathematical models involving multiple derivative exposures which may or may not be hedged and the actual behavior of the Underlying / Reference Index selected for hedging may significantly differ from returns predicted by the mathematical models.

6. Increasing competition from banks, financial institutions and NBFCs: The successful implementation of Issuers growth plans depends on its ability to face the competition. The main competitors of the Issuer are NBFCs, financial institutions and banks. The Issuer, being an NBFC, does not have access to large quantities of low cost deposits because of which it may become less competitive. Many of its competitors have significantly greater financial, technical, marketing and other resources. Many of them also offer a wider range of services and financial products than the Issuer does and have greater brand recognition and a larger client base. As the Issuer ventures into offering newer products, it is likely to face additional competition from those who may be better capitalised, have longer operating history and better management. If the Issuer is unable to manage its business and compete effectively with current or future competitors it might impede its competitive position and profitability.

7. Downgrading in Credit Rating:

A long term borrowing through NCDs is/are as follows:

CRISIL Limited has assigned “CRISIL PP-MLD AAr/Stable” (pronounced “CRISIL PP-MLD double A r rating with stable outlook”)

has assigned

The Issuer cannot guarantee that this rating will not be downgraded. In the event of deterioration in the financial health of the Issuer, there is a possibility that the Rating Agency may downgrade the rating of the Debentures. Such a downgrade in the credit rating may lower the value of the Debentures and may also result in the Issuer having to withdraw this borrowing programme.

8. Security may be insufficient to redeem debentures

In the event that the company is unable to meet its payment and other obligations towards investors under the terms of the debentures, the Debenture Trustee may enforce the security as per the terms of security documents, and other related documents. The Debenture Holder(s)' recovery in relation to the debentures will be subject to (a) the market value of such secured property, (b) finding willing buyer for the security at a price sufficient to repay debenture holder(s)' amounts outstanding under the debentures. The value realized from the enforcement of the security may be insufficient to redeem the debentures.

9. Repayment is subject to the credit risk of issuer

Potential investors should be aware that receipt of the principal amount, (i.e. the redemption amount) and any other amounts that maybe due in respect of the debentures is subject to the credit risk of the Issuer. Potential investors acknowledge the risk that the issuer may not be able to satisfy their obligations under the debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the issuer, the payment of sums due on the debentures may not be made or may be substantially reduced or delayed.

EXTERNAL RISK FACTORS

1. The Debentures may be illiquid

The Company intends to list the Debentures on the WDM segment of the BSE. The Company cannot provide any guarantee that the Debentures will be frequently traded on the Stock Exchange(s) and that there would be any market for the Debenture(s). It is not possible to predict if and to what extent a secondary market may develop in the Debentures or at what price the Debentures will trade in the secondary market or whether such market will be liquid or illiquid. The fact that the Debentures may be so listed or quoted or admitted to trading does not necessarily lead to greater liquidity. The more limited the secondary market is, the more difficult it may be for holders of the Debentures to realise value for the Debentures prior to settlement of the Debentures.

2. A slowdown in economic growth in India

A slowdown in the Indian economy / GDP may adversely affect Company's business, including its ability to enhance its asset portfolio and the quality of its assets, and its ability to implement certain measures could be adversely affected by a movement in interest rates, or various other factors affecting the growth of industrial, manufacturing and services sector or a general down trend in the economy. Any adverse revision to India's credit rating for domestic and international debt by international rating agencies may adversely impact the Company's ability to raise additional financing and the interest rates and other commercial terms at which such additional financing is available.

3. Material changes in regulations to which the Company is subject

NBFCs in India are subject to detailed supervision and regulation by the RBI, though currently NBFCs not accepting public deposits are exempt from many provisions. In addition, the Company is generally subject to changes in Indian law, as well as to changes in regulations and policies and accounting principles. The RBI also requires the Company to make provisions in respect of NPAs. Any changes in the regulatory framework affecting NBFCs including the provisioning for NPAs or capital adequacy requirements could adversely affect the profitability of the Company or its future financial performance by requiring a restructuring of its activities, increasing costs or otherwise. The Company is subject to certain statutory, regulatory, exposure and prudential norms and this may limit the flexibility of the Company's loans, investments and other products.

Conditions in the Indian Debt market may affect the coupon on the Debentures.

Applicable to Mutual fund product based on G Sec:

Even though the Government securities market is more liquid compared to other debt instruments, on occasions, there could be difficulties in transacting in the market due to extreme volatility or unusual constriction in market volumes or on occasions when an unusually large transaction has to be put through. The Central and State Governments are the issuers of the local currency debt. The Government raises money to meet its capital and revenue expenditure by issuing debt or discounted securities. Since these securities carry minimal risks, they may command lower yields.

The performance may be affected by changes in Government policies, general levels of interest rates and risks associated with trading volumes, liquidity and settlement systems

The Indian securities markets are smaller than securities markets in more developed economies and the regulation and monitoring of Indian securities markets and the activities of investors, brokers and other participants differ, in some cases significantly, from those in the more developed economies.

Conditions in the Indian Equity market may affect the coupon on the Debentures.

Applicable to Index Linked product:

The Indian stock exchanges have also experienced problems that have affected the market price and liquidity of the securities of Indian companies. In addition, the governing bodies of the Indian stock exchanges have from time to time restricted securities from trading, limited price movements and restricted margin requirements. If similar problems occur in the future, the market price and liquidity of the Equity Shares could be adversely affected, thereby affecting the indices.

20. UNDERTAKINGS BY THE INVESTOR:

The following risks associated to the Debentures, is subject to and pursuant to the terms of the Debentures as provided in this Disclosure Document, The initial subscriber by subscribing to, and any subsequent purchaser by purchasing the Debentures, shall be deemed to have agreed, and accordingly the Company shall be entitled to presume, that each of the initial subscriber, and any subsequent purchaser (Debenture holder, as also referred to hereinabove and hereinafter):

(A) has

- (1) sufficient knowledge (including of applicable laws, rules, regulations, circulars), experience and expertise as an investor, to make the investment in such Debentures;
- (2) not relied on either of the Company, or any of its affiliates, holding company, or any person acting on its behalf for any information, advice or recommendations of any sort except as regards the accuracy of the specific factual information about the terms of the Debentures as set out in the Disclosure Document;
- (3) understood that information contained in the Disclosure Document, or any other document issued by the Company is not being construed as business or investment advice; and
- (4) made an independent evaluation and judgment of all risks and merits before investing in the Debentures;

(B) has understood there may be delay in listing of the Debentures and even after being listed, may not be marketable or may not have a market at all;

(C) has understood that without prejudice to (A), and (B) above,

- (1) the method and manner of computation of, returns and calculations on the Debentures shall be solely determined by the Company, whose decision shall be final and binding; The valuation to be provided by the valuation agency is only an indicative value on the valuation date and can be different from the actual realizable value of the Debenture;
- (2) in the event of any discretions to be exercised, in relation to method and manner of any of the above computations including due to any disruptions in any of the financial markets or if for any other reason the calculations cannot be made as per the method and manner originally stipulated or referred to or implied, such alternative methods or approach shall be used as deemed fit by the Company and may include the use of estimates and approximations. All such computations shall be valid and binding on the Debenture holder, and no liability therefore will attach to the Company;

- (D) has understood that in the event that the Debenture holder suffers adverse consequences or loss, the Debenture holder shall be solely responsible for the same and the Company, or any of its affiliates, holding company, or any person acting on its behalf shall not be responsible, in any manner whatsoever, for any adverse consequences or loss suffered by the Debenture holder, including but not limited to, on the basis of any claim that no adequate disclosure regarding the risks involved was made or that the full risks involved were not explained or understood;
- (E) has reviewed the terms and conditions applicable to the Debentures as contained in the Disclosure Document, and understood the same, and, on an independent assessment thereof, confirmed the same to be correct and, found the same acceptable for the investment made and has also reviewed the risk disclosure with respect to the Debentures, and understood the risks, and determined that the Debentures are a suitable investment and that the Debenture holder can bear the economic risk of that investment, including the possibility of receiving lower than expected returns.
- (F) has received all the information believed to be necessary and appropriate or material in connection with, and for, the investment in the Debentures;
- (G) holds the Debentures as an investment and has not purchased the Debentures on a speculative basis;
- (H) as an investor, is knowledgeable about applicable laws, rules, regulations with respect to the Debentures and is experienced in making investments, including in debt instruments having variable or unpredictable returns or no returns and also investments similar to the Debentures;
- (I) in investing in the Debentures:
- (i) has obtained such independent and appropriate financial, tax, accounting and legal advice as required and/or deemed necessary, to enable the Debenture holder to independently evaluate, assess and understand the appropriateness, merits and risks associated with investing in the Debentures, and also as to the Debenture holders' legal competency and ability (including under applicable laws and regulations), to invest in the Debentures;
 - (ii) has assumed, on the Debenture holders' own account, all risk of loss that may occur or be suffered including as to the returns on and/or the sale value of the Debentures and shall not look directly or indirectly to the Company (or to any person acting on its behalf) to indemnify or otherwise hold the Debenture holder harmless in respect of any such loss and/or damage and confirms that the Debenture holder is aware that, as returns on the Debentures are primarily linked to the Securities and even otherwise, the Debenture holder may receive negligible returns or not receive any returns at all over the term and/or part thereof, of the Debentures or upon maturity;
- (J) has understood that, at any time during the term of the Debentures, the value of the Debentures may be substantially less than its redemption amount;
- (K) undertakes that, if the Debenture holder sells the Debentures to subsequent investors, the Debenture holder shall ensure, and it is the Debenture holder's obligation in that regard, that:
- (1) the subsequent investors receive the terms and conditions, risks and representations contained in the Disclosure Document and any other related document and fully understands the Debentures,
 - (2) sale to subsequent investors will be subject to such investors having confirmed the receipt of all of (1) above,
 - (3) the sale and transfer of the Debentures shall be effected only in the manner stipulated: by the Stock Exchange in accordance with the rules, regulations and bye-laws of the Stock Exchange;
- (L) has the legal ability to invest in the Debentures, and the investment does not contravene any provision of any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture holder, or its assets;
- (M) where the Debenture holder is a partnership firm
- (i) its investing in the Debentures on its terms is within the scope of its investment policy and is not in conflict with the provisions of the partnership deed currently in force;
 - (ii) the investment in Debentures is being made by and on behalf of the partners (and binds all the partners jointly and severally), and that the partnership is in force and existing, and the investment has been ratified by all of the partners, jointly and severally;
 - (iii) the investment in Debentures has been duly authorised by all the partners, and does not contravene any provisions of the partnership deed, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the partnership or its assets or any of the partners or their respective assets;

- (iv) for any minor as may have been admitted to the benefits of the partnership, the legal guardian of the minor has confirmed that the above applies equally to the minor as if the minor were a partner; and
 - (v) for any Hindu Undivided Family ("HUF") that may be partner, the Karta declares that the above equally binds each of the co-parcenors and beneficiaries of the HUF; and
- (N) where the Debenture holder is a company, also confirms that:
- (i) notwithstanding the variable nature of the return on the Debentures, the Debenture holder is not precluded under any law, rules, regulations and/ or circular/s issued by any statutory authority/ies including under the Companies Act, 2013 and its Rules, from investing in the Debentures;
 - (ii) all necessary corporate or other necessary action has been taken to authorize, and that the Debenture holder has corporate ability and authority, to invest in the Debentures; and
 - (iii) investment in the Debentures does not contravene any provisions of the memorandum and the articles of association, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture holder or the Debenture holder's assets.
- (O) where there is an intermediary who sells the Debentures and/or invests in the Debentures on behalf of its Clients/investor(s) ("Intermediary"), it also confirms that :
- (i) it is registered with SEBI;
 - (ii) it is fully in compliance with the laws and regulations applicable to it including the SEBI Circular dated CIR/IMD/DF/17/2011 dated September 28, 2011 ("Structured Products Guidelines"), the Prevention of Money Laundering Act, 2002 ("PML Act"), the Prevention of Money Laundering (Maintenance of Records of the Nature and Value of Transactions, the Procedure and Manner of Maintaining and Time for Furnishing Information and Verification and Maintenance of Records of the Identity of the Clients of the Banking Companies, Financial Institutions and Intermediaries) Rules, 2005 ("PML Rules"), the requirements of Circular dated 20th March 2006 "Guidelines on Anti-Money Laundering Standards" of the SEBI ("AML Guidelines") together with the PML Act and the PML Rules, the "AML Laws & Rules", all applicable know-your-client norms ("KYC Guidelines") and all applicable rules, regulation and guidelines issued by any relevant regulator and the Intermediary has strictly complied with all applicable AML Laws & Rules and KYC Guidelines in relation to each of the Clients / investor(s);
 - (iii) the Intermediary is selling the Debentures, to appropriate Clients/the investor(s) or is investing on behalf of its Clients /the investor(s) appropriately and such sale / investment in the Debentures is within the scope of its authority and accordingly binds each of the Clients/ investor(s);
 - (iv) the intermediary has satisfied itself as to the capacity and authority of each of the Clients / investor(s) to invest in such Debentures;
 - (v) the Intermediary has conducted a risk profiling of each Client / Investor (s) pursuant to the Structured Products Guidelines and has satisfied itself that the Debentures are suitable to the risk profile of the Client / investor.
 - (vi) the Intermediary has fully advised each of its Clients / the investor(s) of the risks relating to investment in the Debentures and ensured that the Client / investor has understood the risks involved in investment in the Debentures and is capable of taking the risks posed by the Debentures;
 - (vii) the Intermediary in case of a Portfolio Manager as required under the SEBI (Portfolio Managers) Regulations, 1993 and in case of any other Intermediary under the regulations applicable to that Intermediary has fully advised each of its Clients / the investor(s) of the rights of such Clients / investor(s) against the Intermediary as its principal and accepts responsibility for such advice;
 - (viii) Should there be any dispute by the Clients / investor(s) as regards the investment in the Debentures including but not limited to the scope of its authority with regard to such investment the same shall be dealt with entirely by the Intermediary with each of the Clients / investor(s), with no reference to the Issuer;
 - (ix) the Intermediary hereby consents (including on the basis of any request made by the Issuer in this regard) to provide and/or to the disclose to the Issuer any information regarding any or all of the Client / investor and the investment in the Debenture, as required under applicable regulations and/or as requested by any governmental or regulatory authority or under a provision of law and agrees that such information shall be disclosed by the Issuer to any governmental and/or regulatory authorities.;
 - (x) The Intermediary shall provide its Clients / the investor(s) with a copy of the Offer Document;
 - (xi) The Intermediary shall guide the Clients / investor(s) as to where the valuations (of the Debentures) will be available;
 - (xii) The Intermediary shall guide the Clients / investor(s) as to the applicable exit loads/exit options/liquidity support, (if any) etc. being provided by the Issuer or through the secondary market;

(xiii) The Intermediary confirms and undertakes that it has not and will not use the name of the Issuer or any of its group entities in any of its advertisement or any marketing material other than for the selling the Debentures; and The Intermediary confirms that the marketing material shall only contain information that is provided in this Disclosure Document and should not contain any information that is extraneous to this Disclosure Document.

(P) where the Debenture holder is a FPI / FII / sub account, it also confirms that the investment by such FPI/ FII and on behalf of each sub-account shall not exceed individual debt limits allocated as per applicable rules, regulations, guidelines from time to time.

Potential Conflicts of Interest

The Company has appointed Edelcap Securities Limited, its affiliate as its calculation agent for the purposes of calculating amounts payable or deliverable to holders under these Debentures. Under certain circumstances, the agent as an affiliate and its responsibilities as calculation agent for the Debentures could give rise to conflicts of interest. The calculation agent is required to carry out its duties in good faith and using its reasonable judgement. However, because the Company may control the affiliate, potential conflicts of interest could arise. The Issuer may enter into an arrangement with an affiliate to hedge market risks associated with its obligations under the Debentures. Such an affiliate would expect to make a profit in connection with this arrangement. The Company may not seek competitive bids for such arrangements from unaffiliated parties.

21. Disclaimers

This Disclosure Document in relation to the Debentures is made available by the Company to the applicant on the further strict understanding that

- (i) the applicant other than FPI/FII is a “Person Resident in India” as defined under the Foreign Exchange Management Act, 1999,
- (ii) in providing this Disclosure Document to the applicant, the applicant confirms that there will be no violation of rules, regulations and byelaws issued by any applicable authority including those issued by the Securities and Exchange Board of India;
- (iii) the applicant has sufficient knowledge, experience, and professional advice to make his own evaluation of the merits and risks of a transaction of the type under this Disclosure Document; and
- (iv) the applicant is not relying on the Issuer nor on any of the affiliates or the Holding Company for information, advice or recommendations of any sort except for the accuracy of specific factual information about the possible terms of the transaction.

The Company is not acting as the advisor or agent of the applicant. This Disclosure Document does not purport to identify for the applicant, the risks (direct or indirect) or other material considerations, which may be associated with the applicant entering into the proposed transaction. Prior to entering into any proposed transaction, the applicant should independently determine, without reliance upon the Company or the affiliates of the Company or the Holding Company, the economic risks and merits, as well as the legal, tax, and accounting characterizations and consequences of the transaction and including that the applicant is able to assume these risks. The Company, and/or the affiliates of the Company or the Holding Company, may act as principal or agent in similar transactions and/or in transactions with respect to instruments underlying a proposed transaction. The Company, and/or the affiliates of the Company and / or the Holding Company may, from time to time, have a long or short proprietary position/s and/or actively trade, by making markets for its clients, in financial products identical to or economically related to those financial products described in this Disclosure Document. The Company may also undertake hedging transactions related to the initiation or termination of a transaction, that may adversely affect the market price, rate, index or other market factors(s) underlying the financial product and consequently its value. The Company may have a commercial relationship with and access to information of reference securities, financial products, or other interests underlying a transaction.

This Disclosure Document and its contents are the Company's property, and are to be considered proprietary information and may not be reproduced or otherwise disseminated in whole or in part without the Issuer's written consent unless required to by judicial or administrative proceeding, and then with prior notice to the Company. If any recipient of this information memorandum and or private placement offer letter decides not to participate in the issue, that recipient must promptly return this information memorandum and or all private placement offer and all reproductions whether in whole or in part and any other information statement, notice, opinion, memorandum, expression or forecast made or supplied at any time in relation thereto or received in connection with the issue to the issuer.

Information Memorandum and/or the Private Placement Offer Letter does not constitute, nor may it be used for or in connection with, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer/solicitation. No action is being taken to permit an offering of the debentures or the distribution of this Information Memorandum and/or the Private Placement Offer Letter in any jurisdiction where such action is required. Persons into whose possession this Information Memorandum and/or the Private Placement Offer Letter come are required to inform themselves of, and to observe, any such restrictions. This information memorandum is made available to potential investors in the issue on the strict understanding that it is confidential.

Applicants must understand that while the Debentures would be listed, in view of the nature and complexity of the Debentures, marketability may be impacted in a manner that cannot be determined.

Past performance is not indicative of future performance. Investment in the Debentures may be subject to the risk of loss, meaning the Debenture holder may lose some or all of its investment especially where changes in the value of the transaction may be accentuated by leverage. Even where the Debentures are principal protected, there is a risk that any failure by a person including a counterparty to perform obligations when due may result in the loss of all or part of the investment. Applicants are not being offered any guaranteed or indicative returns through these Debentures.

No liability whatsoever is accepted for any loss arising (whether direct or consequential) from any use of the information contained in this Disclosure Document. The Company undertakes no obligation to effect any subsequent updates on information after the date of Information Memorandum and thus it should not be relied upon with respect to such subsequent events without first confirming its accuracy with the Issuer. Any opinions attributed to the Company, and/or the affiliates of the Company and / or the Holding Company constitute the Company's judgment as of the date of the material and are subject to change without notice. Provision of information may cease at any time without reason or notice being given.

Applicants must understand that while the issue and other dates are specified, with the change in any regulations by the SEBI or any other regulatory body or for any other reason, the issue itself / these dates can be cancelled / reformed at the discretion of the Issuer and shall be final and binding on the prospective holders /holders of those debentures.

NOTE:

This Disclosure Document is not intended for distribution and it is meant solely for the consideration of the person to whom it is addressed and should not be reproduced by the recipient. The Debentures mentioned herein are being issued on a private placement basis and this offer does not constitute nor should it be considered a public offer/invitation. Nothing in this Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to an offer to the Indian public or any section thereof to subscribe for or otherwise acquire the Debentures. This Disclosure Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed directly through a communication by the Company and have been marked against the serial number provided herein and only such recipients are eligible to apply for the Debentures. Furthermore, NRIs, OCBs, and other persons resident outside India (except as specifically provided in this Disclosure Document) are not eligible to apply for or hold the Debentures. All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue. The Company or any other parties, whose names appear herein, shall not be liable for any statements made herein or any event or circumstance arising there from. Potential investors are required to make their own independent evaluation and judgment before making the investment and are believed to be experienced in investing in debt markets and are able to bear the economic risk of investing in such instruments.

Stock Exchange Disclaimer Clause

It is to be distinctly understood that filing of this Disclosure Document with the Stock Exchange should not, in any way, be deemed or construed that the same has been cleared or approved by the Stock Exchange. The Stock Exchange does not take any responsibility either for the financial soundness of any scheme or the project for which the Issue is proposed to be made, or for the correctness of the statements made or opinions expressed in this Disclosure Document.

Information in relation to Nifty 10 yr Benchmark G-Sec Clean Price Index

The Nifty 10 yr Benchmark G-Sec Clean Price Index is constructed using the clean price of a 10 year bond issued by the Government of India and declared as benchmark by FIMMDA. The index seeks to track the performance of the 10 year benchmark security on the basis of clean price. The index has a base date of Jan 03, 2011 and base value of 1000.

Index Manufacturer – India Index Services & Products Limited (IISL) Background

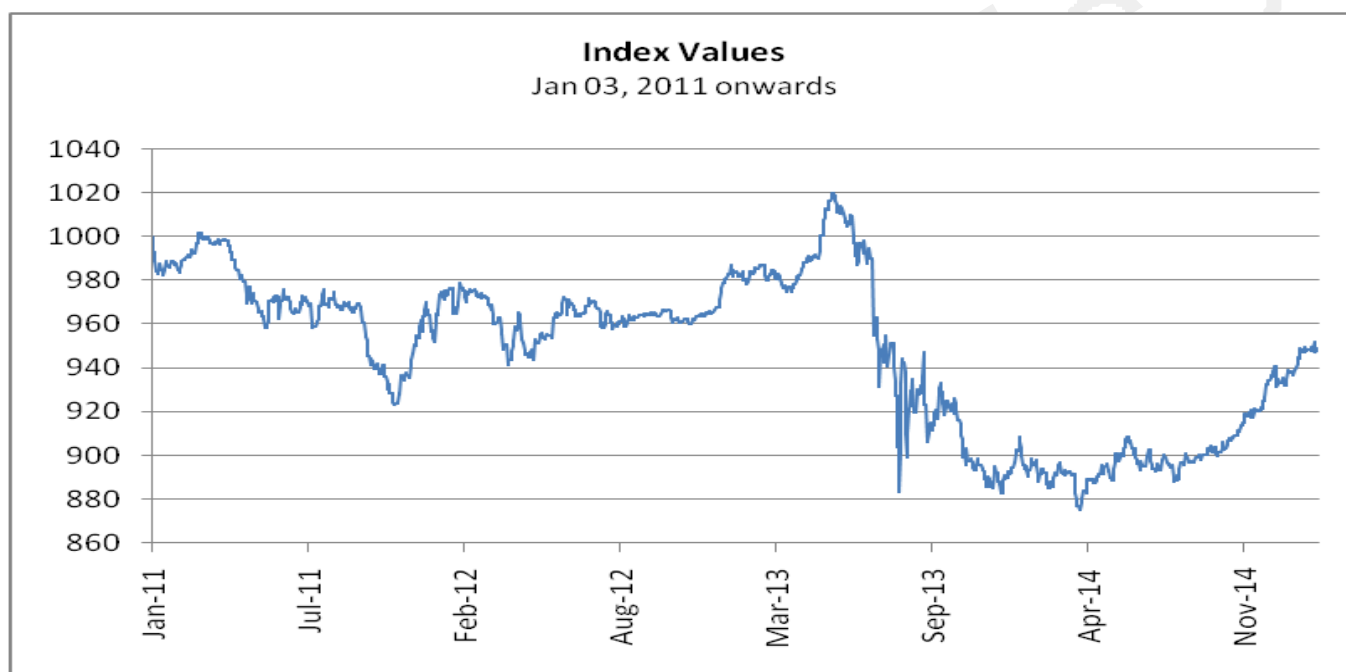
- IISL, a subsidiary of NSE was setup in May 1998 to create and manage indices for NSE and its participants
- IISL maintains over 80 equity indices comprising broad-based benchmark indices, sectoral indices
- They manage the most popular and most traded indices on Indian markets such as Nifty 50, Nifty Bank and all NSE sectoral indices
- This index is managed by IISL. The index is calculated on a daily basis by IISL.

INDEX METHODOLOGY:

Index represents 10 year Government of India Bond identified as “Benchmark” security by FIMMDA.

- The Index will only consider the clean price of the 10 year on the run for index calculations
- The index is computed using the price returns methodology.
- The FIMMDA prices are used for valuation of the bonds in the index.
- The index values will be published at end of the day
- Index is reviewed on monthly basis.

Historical Performance



For Nifty 50 linked Debentures:

Disclaimer by IISL

The Product(s) are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the Nifty 50 to track general stock market performance in India. The relationship of IISL to the Issuer is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to the Issuer or the Product(s). IISL does not have any obligation to take the needs of the Issuer or the owners of the Product(s) into consideration in determining, composing or calculating the Nifty 50. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the equation by which the Product(s) is to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Product(s).

IISL do not guarantee the accuracy and/or the completeness of the Nifty 50 or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by the Issuer, owners of the product(s), or any other person or entity from the use of the Nifty 50 or any data included therein. IISL makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Products, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.

An investor, by subscribing or purchasing an interest in the Product(s), will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

For Nifty Bank linked Debentures:

Disclaimer by IISL

(i) The Nifty Bank Index linked Debentures ("Debentures") are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Debentures or any member of the public regarding the advisability of investing in securities generally or in the Debentures particularly or the ability of the Nifty Bank Index to track general stock market performance in India. The relationship of IISL to Edelweiss Finvest Private Limited ("EFPL") is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to EFPL or the Debentures. IISL does not have any obligation to take the needs of EFPL or the owners of the Debentures into consideration in determining, composing or calculating the Nifty Bank Index. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Debentures to be issued or in the determination or calculation of the equation by which the Debentures are to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Debentures.

(ii) IISL does not guarantee the accuracy and/or the completeness of the Nifty Bank Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by EFPL, owners of the Debentures, or any other person or entity from the use of the Nifty Bank Index or any data included therein. IISL makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Debentures, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.

(iii) An investor, by subscribing or purchasing an interest in the Debentures, will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

For Nifty 10 yr Benchmark G-Sec (Clean Price) Index:

Disclaimer by IISL

The Product(s) are not sponsored, endorsed, sold or promoted by India Index Services & Products Limited ("IISL"). IISL does not make any representation or warranty, express or implied, to the owners of the Product(s) or any member of the public regarding the advisability of investing in securities generally or in the Product(s) particularly or the ability of the Nifty 10 yr Benchmark G-Sec Clean Price Index to track general Government Securities market performance in India. The relationship of IISL to the Licensee is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by IISL without regard to the Licensee or the Product(s). IISL does not have any obligation to take the needs of the Licensee or the owners of the Product(s) into consideration in determining, composing or calculating the Nifty 10 yr Benchmark G-Sec Clean Price Index. IISL is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Product(s) to be issued or in the determination or calculation of the equation by which the Product(s) is to be converted into cash. IISL has no obligation or liability in connection with the administration, marketing or trading of the Product(s).

IISL does not guarantee the accuracy and/or the completeness of the Nifty 10 yr Benchmark G-Sec Clean Price Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. IISL does not make any warranty, express or implied, as to results to be obtained by the Licensee, owners of the product(s), or any other person or entity from the use of the Nifty 10 yr Benchmark G-Sec Clean Price Index or any data included therein. IISL makes no

express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, IISL expressly disclaim any and all liability for any damages or losses arising out of or related to the Products, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.

Disclaimer on Valuation

(i) Disclaimer by the Issuer

The Valuation reflects the independent views of the Valuation Agent. It is expressly stated that the valuation is not the view of the Issuer or its affiliates. The Issuer has not reviewed the Valuation and is not responsible for the accuracy of the Valuations. The Valuations provided by the Valuation Agent, and made available on the website of the Issuer and the Valuation Agent do not represent the actual price that may be received upon sale or redemption of the Debentures. They merely represent the Valuation Agent's computation of the valuation which may in turn be based on several assumptions. The Valuations provided by the Valuation Agent may include the use of models by the Valuation Agent (that may be different from the proprietary models used by the Issuer and / or the calculation agent) and consequently, valuations provided by other parties (including the Issuer and / or the calculation agent) may be significantly different.

(ii) Disclaimer by the Valuation Agent

Post appointment of the Valuation Agent by the Issuer, the disclaimer clause of Valuation Agent shall be communicated to the Debenture holder and the said disclaimer clause shall form part of this Disclosure Document.



22. A) SUMMARY TERM SHEET FOR FOF703A

Security Name	EFPL – Secured Market Linked Non Convertible Debentures
Product Code	FOF703
Option Type	Option A
Issuer	EDELWEISS FINVEST PRIVATE LIMITED
Type of Instrument	Principal Protected - Market Linked Redeemable Non- convertible Debenture
Nature of Instrument	Secured
Seniority	Senior
Principal Protection	Principal is protected at maturity
Underlying/ Reference Index	NIFTY 50 INDEX
Mode of Issue	Private Placement
Option to retain oversubscription (Amount)	Not Applicable
Eligible Investors	<p>The following categories of investors, when specifically approached, are eligible to apply for this private placement of Debentures</p> <ul style="list-style-type: none"> • Individuals • Hindu Undivided Family • Trust • Limited Liability Partnerships • Partnership Firm(s) • Portfolio Managers registered with SEBI • Association of Persons • Companies and Bodies Corporate including Public Sector Undertakings. • Commercial Banks • Regional Rural Banks • Financial Institutions • Insurance Companies • Mutual Funds • FPIs /FIIs,/sub-accounts of FIIs • Any other investor eligible to invest in these Debentures
Minimum application Size	25 Debentures bearing face value of Rs. 100,000/- each and in multiples of 1 Debenture(s) thereafter.
Investor Category I	Subscription amount being less than Rs. 1,00,00,000/- (Rupees One Crore) after considering discount or premium, if any.
Investor Category II	Subscription amount being equal to or greater than Rs. 1,00,00,000/- (Rupees One Crore) after considering discount or premium, if any.
Face Value	Rs. 100,000/- Per Debenture
Issue price	Rs. 100,000/- Per Debenture
Justification of Issue Price	Not Applicable
Tenor In Days	1217 Days from the Deemed Date of Allotment
Issue Opening Date	27-Jun-17
Issue Closing Date	27-Jun-17
Initial Fixing Date	27-Jun-17
Initial Fixing Level	Official Closing Level of NIFTY 50 INDEX as on Initial Fixing Date
Final Fixing Date	30-Apr-20,28-May-20,25-Jun-20

Final Fixing Level	Average of Official Closing Levels of NIFTY 50 INDEX as on Final Fixing Dates	
Redemption Date *	26-Oct-20	
Redemption Value *	Face Value*(1+Coupon)	
Pay-in-Date	27-Jun-17	
Deemed Date of Allotment	27-Jun-17	
Underlying Performance	(Final Fixing Level / Initial Fixing Level) – 1	
Coupon *	Scenario	Coupon
	If Final Fixing Level > 100% of Initial Fixing Level	33.90%
	If Final Fixing Level <= 100% of Initial Fixing Level	31.26%
Step up/Step down coupon rate	Not Applicable.	
Coupon payment frequency	Coupon, if any will be paid on Redemption Date	
Coupon payment dates *	Coupon, if any will be paid on Redemption Date	
Coupon type	Coupon linked to Underlying / Reference Index.	
Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc).	Not Applicable	
Day Count Basis	Not Applicable	
Default interest rate	In case of default in payment of Coupon and/or principal redemption on the Redemption date, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period.	
Proposed time schedule for which the Disclosure Document is valid	Till redemption	
Redemption Premium / Discount	Not Applicable	
Put Option	None	
Put Option Date	Not Applicable	
Put Option Price	Not Applicable	
Put Notification Time	Not Applicable	
Call Option	None, except in the case of Early Redemption Option	
Call Option Date	Not Applicable	
Call Option Price	Not Applicable	
Call Notification Time	Not applicable	
Listing	<ul style="list-style-type: none"> <u>For FPIs /FIIs,/sub-accounts of FIIs</u> The Company proposes to list these Debentures on the BSE WDM segment. The Issuer confirms that the Debentures would be listed within 15 days from the Deemed Date of Allotment. <u>For applicants other than FPI/FIIs/sub-accounts of FIIs</u> The Company proposes to list these Debentures on the BSE WDM segment. The Issuer confirms that the Debentures would be listed within 20 days from the Deemed Date of Allotment 	
Issuance mode of Debenture	DEMAT form	
Trading mode of the Debenture	DEMAT form only	
Depository	NSDL and CDSL	

Security	The Debentures shall be secured by way of a first pari passu mortgage and charge over the Mortgage Premises as defined in the Debenture Trust Deed; a charge on the receivables and stock in trade to the extent equal to the principal and interest amounts of the Debentures outstanding at any point of time and the unconditional and irrevocable guarantee issued by Edelweiss Financial Services Limited, the ultimate Holding Company guarantee in favour of the Debenture Trustee for the benefit of the Debenture holders as a security for the Debt in relation to the Debentures
Rating	“CRISIL PP-MLD AAr/Stable” (pronounced “CRISIL PP-MLD double A r rating with stable outlook”) by CRISIL Limited for Rs. 350 Crores Long Term Principal Protected Market Linked Debenture issue. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. A prefix of ‘PP-MLD’ indicates that the instrument is a principal-protected market linked debenture. The terms of such instruments indicate that while the issuer promises to pay back the face value/principal of the instrument, the coupon rates of these instruments will not be fixed, and could be linked to one or more external variables such as commodity prices, equity share prices, indices, or foreign exchange rates. The ‘r’ suffix indicates that payments on the rated instrument have significant risks other than credit risk. The terms of the instrument specify that the payments to investors will not be fixed, and could be linked to one or more external variables such as commodity prices, equity indices, or foreign exchange rates. This could result in variability in returns because of adverse movement in value of the external variables, and/or possible material loss of principal on early redemption of the instrument. The risk of such adverse movement in price / value is not addressed by the rating. CRISIL reserves the right to suspend, withdraw, or revise the rating / outlook assigned at any time, on the basis of new information, or unavailability of information or other circumstances which CRISIL believes may have impact on the rating.
Purpose and objects of the Issue	General corporate purposes, business operations and investments
Contribution by Promoters or Director either as part of this offer or separately in furtherance of the objects of the Issue	Nil
Details of the Utilisation of the proceeds	The Issuer proposes to augment its resources to meet its requirements of funds to carry on its business operations. The proceeds of the issue of Debentures would be utilized for general corporate purposes.
Settlement	Cheque / pay order will be dispatched by courier or registered post at the address provided in the Application Form / at the address as subsequently notified to the Issuer in writing by Debenture-holder(s) or at the address on the Depository’s record. Where applicable, settlement will be effected by account to account transfer vide Reserve Bank of India’s Real Time Gross Settlement System.
Business Day Convention	<p>If any of the date(s), including the Record Date, as defined in the Disclosure Document fall on a Sunday or a public holiday, the next working day shall be considered as the effective date.</p> <p>However, if any Initial Fixing Date, Final Fixing Date or Observation Date as defined in the Disclosure Document falls on an expiry day, which is thereafter declared as a public holiday/trading holiday, then the day notified by the Exchanges/Regulators as the new expiry day shall be considered as the effective date for the above mentioned dates.</p> <p>However incase Redemption Date (for payment of Principal and Coupon, if any) falls on Sunday or a public holiday, the previous working day shall be considered as the effective date</p>

Interest on Application Money	This issue does not contemplate any interest on application money till allotment of Debentures.
Record Date	The date, as may be fixed by the Company, which will be 15 days prior to the redemption date on which the determination of the persons entitled to receive coupon/redemption amount in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture Holders or NSDL/CDSL record) shall be made.
Transaction Documents	<ul style="list-style-type: none"> • Letter appointing Karvy Computershare Private Limited as Registrar and Transfer Agents • MoU entered into between the Company and the Registrar. • Memorandum and Articles of Association of the Company. • Date of passing of Board Resolution: July 01,2016 • Date of passing of resolution in general meeting: July 11,2016 • Consent Letter from SBICAP Trustee Company Limited for acting as Debenture Trustee for and on behalf of the holder(s) of the Debentures. • Consent Letter from Karvy Computershare Private Limited for acting as Registrars to the Issue • Letter from CRISIL Limited conveying the credit rating for the Debentures of the Company and the rating rationale pertaining thereto. • Tripartite Agreement between the Company, National Securities Depository Limited ("NSDL") and the Registrar for the Issue of Debentures in dematerialised form. • Tripartite Agreement between the Company, Central Depository Services (India) Limited ("CDSL") and the Registrar for the Issue of Debentures in dematerialised form. • Debenture Trust deed between Company and SBICAP Trustee Company Limited dated August 25, 2016. • License Agreement with IISL and amendments thereafter. • Valuation Agreement dated July 12, 2016 between Company and Credit Analysis and Research Limited and amendments thereafter , as may be applicable..
Conditions Precedent to Disbursement	Nil
Conditions Subsequent to Disbursement	Nil
Events of Default	Please refer "Events of Default" under section Definitions and Abbreviations.
Provisions related to Cross Default Clause	Not Applicable
Early Redemption Option	<p>The Company has an option to redeem the Debentures ("Early Redemption Option"), to be exercised by the Company any time after the Deemed Date of Allotment on occurrence of any one or more than one of the following events-</p> <p>"Issuer Tax Change Event" and/or "Change in Law" and/or "Force Majeure Event" and/or "Hedging Disruption Event" and/or "Market Suspension Event" and/or "Increased Cost of Hedging" and/or "Reference Index Modification Event".</p> <p>Further, notwithstanding anything contained in this Disclosure Document, the Company shall not be liable for any failure to perform any of its obligations under this Disclosure Document, if the performance is prevented, hindered or delayed by any one or more of the events mentioned above, its obligations shall be terminated with immediate effect. The decision of the Company about the occurrence of the events mentioned above shall be final and binding in respect of all Debenture</p>

	<p>holders.</p> <p>Intimation to Investor:</p> <p>If the Company opts to redeem the debentures on occurrence of the events mentioned above, it shall intimate the investor within reasonable time period from the occurrence of any of the events mentioned above that it has exercised the Early Redemption Option.</p> <p>Early Redemption Option Exercise Date:</p> <p>The third Business Day from the date of Early Redemption Option intimation to the debenture holder</p> <p>Redemption Proceeds: In case the Early Redemption Option is exercised by the Company, the Debenture holder shall be paid the fair value of the Debenture calculated as on such Early Redemption Option Exercise Date.</p> <p>The fair value will be calculated by the [Calculation Agent] based on</p> <p>a. For the Principal Repayment: The present value of the Debenture will be calculated by the calculation agent based on the G-Sec yield one day prior to Early Redemption Option Exercise Date plus AA- spread over G-Sec yield, on the basis of a poll undertaken from three reference market-makers selected by the calculation agent at its sole discretion in good faith.</p> <p>b. For Coupon Payment: The value of the pay-out will be calculated using the standard 'Black and Scholes' option valuation model with input parameters as determined by the [Calculation Agent].</p> <p>The decision of the [Calculation Agent] in deciding the Coupon payment based on the 'Black and Scholes' option valuation model, shall be final and binding in respect of all the Debenture holders.</p>
Roles and Responsibilities of Debenture Trustee	<p>Regulation 15 of SEBI (Debenture Trustees) Regulation 1993, prescribes duties of the Debenture Trustees including following :</p> <ol style="list-style-type: none"> 1. Call for periodical reports from the issuer. 2. To take possession of Trust property in accordance with the provisions of the Trust Deed. 3. To enforce security in the interest of the debenture holders. 4. To ensure on a continuous basis that the property charged to debentures is available and adequate at all times to discharge the interest and principal amount payable to debenture holders. 5. To exercise due diligence to ensure compliance by the issuer with the provisions of the Companies Act, the listing agreement of the stock exchange or the trust deed. 6. To take appropriate measures for protecting the interest of debenture holders as soon as there is a breach of Trust Deed. 7. To ascertain that the debentures have been redeemed or converted in accordance to the provisions of the offer document. 8. To inform SEBI immediately of any breach of trust deed or provision and law. 9. To appoint a Nominee Director on the Board of Issuer in the event of <ul style="list-style-type: none"> • Two consecutive defaults in payment of interest to the debenture holders or • Default in creation of security for debentures • Default in redemption of debentures <p>As a Debenture Trustee it may have to take steps as he may deem fit –</p> <ol style="list-style-type: none"> 1. To ensure that the assets of the Company issuing debentures are sufficient to discharge the principal amount at all times. 2. To satisfy himself that the prospectus does not contain any matter which is inconsistent with the terms of the Debentures. 3. To ensure that the Company does not commit any breach of covenants

	<p>of the Trust Deed or Terms of issue of Debentures.</p> <p>4. To take such reasonable steps to remedy any breach of the covenants of the Trust Deed.</p> <p>5. To take steps to call a meeting of holders of Debentures as and when such meeting is required to be held.</p>
Placement Charges	Upto 1.00% of Face Value to be collected on behalf of the distributor.
Valuation Agency Fees	Fees paid to Valuation Agent by the Issuer shall be in the range of 5 bps p.a. to 15 bps p.a on the face value of the outstanding Debentures
Governing Law and Jurisdiction	The Debentures are governed by and will be construed in accordance with the Indian law. The Company, the Debentures and Company's obligations under the Debentures shall, at all times, be subject to the directions of the RBI and the SEBI. The Debenture holders, by purchasing the Debentures, agree that the Mumbai High Court shall have exclusive jurisdiction with respect to matters relating to the Debentures.
Other Terms	<p>Default in Payment: In case of default in payment of Coupon and/or principal redemption on the Redemption Date, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period.</p> <p>Delay in Listing: <u>For applicant other than FPI/FII/sub-accounts of FIIs</u> In case of delay in listing of the Debentures beyond 20 days from the Deemed Date of Allotment, the Company will pay penal interest @1 % p.a. over the Coupon from the expiry of 30 days from the Deemed Date of Allotment till the listing of such Debentures to the investor.</p> <p><u>For investments by FPIs / FII/sub-accounts of FIIs</u> In case of delay in listing of the Debentures beyond 15 days from the Deemed Date of Allotment, the Company will pay penal interest @1 % p.a. over the Coupon from the expiry of 30 days from the Deemed Date of Allotment till the listing of such Debentures to the investor.</p> <p>With reference to the Notification bearing no. RBI/2011-12/423 A.P. (DIR Series) Circular No. 89 dated March 1, 2012 issued by Reserve Bank of India, Foreign Exchange Department, Central Office, Mumbai – 400 001 in respect of FII investment in 'to be listed' debt securities, Issuer confirms that the Debentures would be listed within 15 days from the Deemed Date of Allotment. In case the Debentures issued to the FIIs / sub-accounts of FIIs are not listed within 15 days of Deemed Date of Allotment to the FIIs / sub-accounts of FIIs, for any reason, the FIIs/ sub-accounts of FIIs shall immediately dispose of the NCDs either by way of sale to domestic participants/investors until the Debentures are listed or if the FIIs / sub-accounts of FIIs approaches the Issuer, the Issuer shall immediately redeem / buyback the Debentures from the FIIs/sub-accounts of FIIs</p> <p>The interest rates mentioned in above are independent of each other.</p>

Illustration of Cash Flows:

Company	EDELWEISS FINVEST PRIVATE LIMITED
Face Value	Rs. 100,000/- Per Debenture
Deemed Date of Allotment	27-Jun-17

Redemption Date	26-Oct-20	
Coupon	Scenario	Coupon
	If Final Fixing Level > 100% of Initial Fixing Level	33.90%
	If Final Fixing Level <= 100% of Initial Fixing Level	31.26%
Coupon Payment Dates/Frequency	Coupon if any, will be paid on Redemption Date	
Day Count Convention	Not Applicable	

Cash Flows	Date	No. of days in Coupon Period	Amount (in Rupees)
Coupon on Redemption, if any	26-Oct-20	1217	* Coupon linked to Underlying / Reference Index.
Face Value	26-Oct-20	1217	Rs. 100,000/- Per Debenture
Total	26-Oct-20	1217	Rs. 100,000 *(1+Coupon) /- Per Debenture

* Coupon on the Debentures, if any shall be payable on the Redemption Date

Company reserves the right to change the issue closing date and in such an event, the Deemed date of allotment may also be revised by the Company at its sole and absolute discretion. In the event of any change in the above issue dates, the investors shall be intimated of the revised schedule by the Company.



23.A) SCENARIO ANALYSIS FOR F0F703A

The following table shows the value of the Debenture at maturity under different market conditions:

Scenario I

Final Fixing Level is less than Initial Fixing Level

Initial Level	Final Level	Underlying Performance	Coupon	Annualized Return
9700	0	-100%	31.26%	8.50%
9700	970	-90%	31.26%	8.50%
9700	1940	-80%	31.26%	8.50%
9700	2910	-70%	31.26%	8.50%
9700	3880	-60%	31.26%	8.50%
9700	4850	-50%	31.26%	8.50%
9700	5820	-40%	31.26%	8.50%
9700	6790	-30%	31.26%	8.50%
9700	7760	-20%	31.26%	8.50%
9700	8730	-10%	31.26%	8.50%
9700	9699.03	-0.01%	31.26%	8.50%

Scenario II

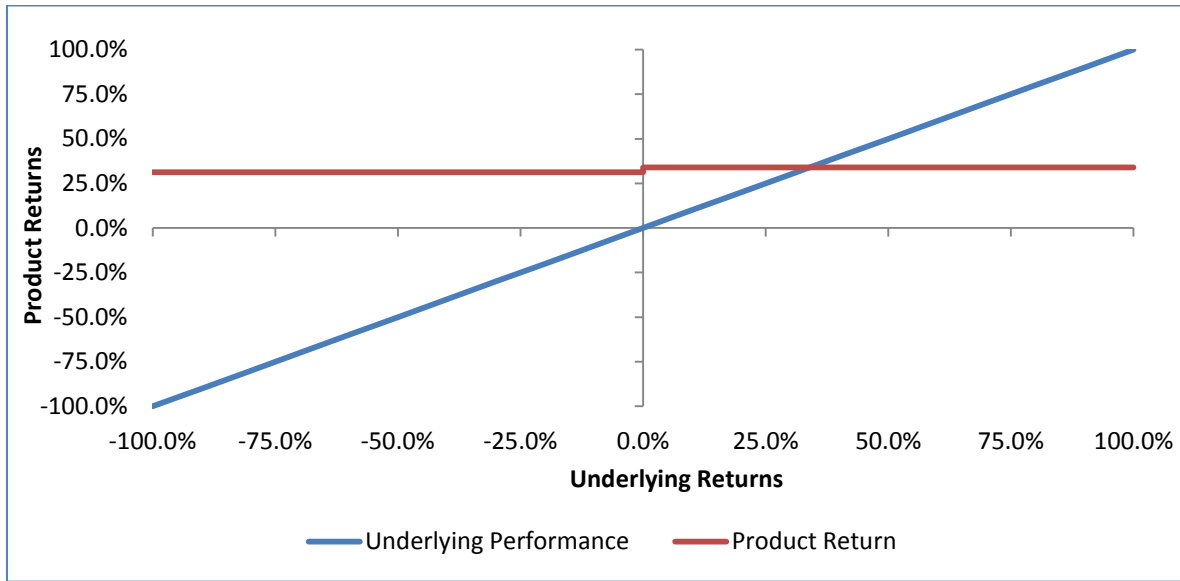
Final Fixing Level is equal to Initial Fixing Level

Initial Level	Final Level	Underlying Performance	Coupon	Annualized Return
9700	9700	0%	31.26%	8.50%

Scenario III

Final Fixing Level is greater than Initial Fixing Level

Initial Level	Final Level	Underlying Performance	Coupon	Annualized Return
9700	9700.97	0.01%	33.90%	9.15%
9700	10670	10%	33.90%	9.15%
9700	11640	20%	33.90%	9.15%
9700	12610	30%	33.90%	9.15%
9700	13580	40%	33.90%	9.15%
9700	14550	50%	33.90%	9.15%
9700	15520	60%	33.90%	9.15%
9700	16490	70%	33.90%	9.15%
9700	17460	80%	33.90%	9.15%
9700	18430	90%	33.90%	9.15%
9700	19400	100%	33.90%	9.15%



This scenario analysis is provided for illustrative purposes only and does not represent actual termination or unwind prices, nor does it present all possible outcomes or describe all factors that may affect the value of your investment.

24) DECLARATION

It is hereby declared that this Disclosure Document contains full disclosure in accordance with Form no. PAS-4 pursuant to Section 42 of the Companies Act, 2013 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014, Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 06, 2008 and as amended from time to time (including Securities Exchange Board Of India (Issue And Listing Of Debt Securities) (Amendment) Regulations, 2012 through notification dated October 12, 2012), and SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2015 through notification dated March 24, 2015, SEBI Circular CIR/IMD/DF/17/2011 dated September 28, 2011 and RBI Circular RBI/2014-15/475/DNBR (PD) CC No.021/03.10.001/2014-15 dated February 20, 2015. The Issuer also confirms that this Disclosure Document does not omit disclosure of any material fact which may make the statements made therein, in the light of the circumstances under which they are made, misleading. The Disclosure Document also does not contain any false or misleading statement. The Issuer accepts no responsibility for the statements made otherwise than in this Disclosure Document or in any other material issued by or at the instance of the Issuer and any one placing reliance on any other source of information would be doing so at his own risk.

Further, the Directors declare that:

- a) the company has complied with the provisions of the Act and the rules made thereunder;
- b) the compliance with the Act and the rules does not imply that payment of dividend or interest or repayment of debentures, if applicable, is guaranteed by the Central Government;
- c) the monies received under the offer shall be used only for the purposes and objects indicated in the Offer letter;

I am authorized by the Debenture Committee constituted by the Board of Directors of the Company vide resolution number 6 dated July 1, 2016 to sign this Disclosure Document and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with. Whatever is stated in this Disclosure Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of this form has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this form.

For EDELWEISS FINVEST PRIVATE LIMITED

Signature valid

Digitally signed by Puja D'Souza



Name: Puja D'Souza
Designation: Director

Place: Mumbai
Date: 27 Jun 2017

❖ This is a digitally signed document and it is recommended to validate the signature before taking print out of the document.

Annexure A
Details of Non Convertible Debentures

Debtenture Series	ISSUER	Tenor / Period of maturity	Coupon	Amount	Dates of Allotment	Redemption Date/ Schedule	Rating	Secured/Unsecured	Security
H7I601D	Edelweiss Finvest Private Ltd	1,250	Market Linked	8,00,00,000	01-Sep-16	03-Feb-20	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
H9I602A	Edelweiss Finvest Private Ltd	1,156	Market Linked	1,00,00,000	06-Sep-16	06-Nov-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
H9I602D	Edelweiss Finvest Private Ltd	913	Market Linked	1,00,00,000	06-Sep-16	08-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
H9I602E	Edelweiss Finvest Private Ltd	822	Market Linked	27,00,00,000	06-Sep-16	07-Dec-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
H9I602F	Edelweiss Finvest Private Ltd	1,826	Market Linked	5,00,00,000	06-Sep-16	06-Sep-21	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
H8I603A	Edelweiss Finvest Private Ltd	823	Market Linked	20,00,000	08-Sep-16	10-Dec-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
D8I601A	Edelweiss Finvest Private Ltd	731	Market Linked	2,10,00,000	12-Sep-16	13-Sep-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
H8L601A	Edelweiss Finvest Private Ltd	823	Market Linked	1,00,00,000	15-Sep-16	17-Dec-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
I7I601A	Edelweiss Finvest Private Ltd	396	Market Linked	1,00,00,000	16-Sep-16	17-Oct-17	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
H8I604A	Edelweiss Finvest Private Ltd	823	Market Linked	1,05,00,000	29-Sep-16	31-Dec-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
H8I604B	Edelweiss Finvest Private Ltd	823	Market Linked	1,00,00,000	29-Sep-16	31-Dec-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
I7I605A	Edelweiss Finvest Private Ltd	459	Market Linked	25,00,00,000	30-Sep-16	02-Jan-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
I7I601A	Edelweiss Finvest Private Ltd	457	Market Linked	3,70,00,000	05-Oct-16	05-Jan-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
I7I601D	Edelweiss Finvest Private Ltd	1,217	Market Linked	3,00,00,000	05-Oct-16	04-Feb-20	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
I7I602B	Edelweiss Finvest Private Ltd	823	Market Linked	1,00,00,000	06-Oct-16	07-Jan-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K8K605B	Edelweiss Finvest Private Ltd	1,188	Market Linked	2,23,00,000	30-Nov-16	02-Mar-20	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K8K605C	Edelweiss Finvest Private Ltd	824	Market Linked	2,00,00,000	30-Nov-16	04-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K9L601A	Edelweiss Finvest Private Ltd	1,188	Market Linked	1,00,00,000	02-Dec-16	04-Mar-20	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K9L601B	Edelweiss Finvest Private Ltd	824	Market Linked	2,00,00,000	02-Dec-16	06-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K9L601C	Edelweiss Finvest Private Ltd	824	Market Linked	2,00,00,000	02-Dec-16	06-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K9L601E	Edelweiss Finvest Private Ltd	822	Market Linked	1,00,00,000	02-Dec-16	04-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K9L601F	Edelweiss Finvest Private Ltd	822	Market Linked	70,00,000	02-Dec-16	04-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K8L601A	Edelweiss Finvest Private Ltd	824	Market Linked	1,75,00,000	07-Dec-16	11-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K8L601B	Edelweiss Finvest Private Ltd	824	Market Linked	20,00,000	07-Dec-16	11-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K8L601C	Edelweiss Finvest Private Ltd	824	Market Linked	1,00,00,000	07-Dec-16	11-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
L8L602A	Edelweiss Finvest Private Ltd	822	Market Linked	1,00,00,000	16-Dec-16	18-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K7L604A	Edelweiss Finvest Private Ltd	459	Market Linked	2,00,00,000	22-Dec-16	26-Mar-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K7L604D	Edelweiss Finvest Private Ltd	823	Market Linked	1,50,00,000	22-Dec-16	25-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
L9L602A	Edelweiss Finvest Private Ltd	1,187	Market Linked	1,00,00,000	26-Dec-16	27-Mar-20	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
L8L607A	Edelweiss Finvest Private Ltd	822	Market Linked	1,00,00,000	27-Dec-16	29-Mar-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
C8L602A	Edelweiss Finvest Private Ltd	548	Market Linked	3,00,00,000	28-Dec-16	29-Jun-18	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
L8L608A	Edelweiss Finvest Private Ltd	822	Market Linked	1,00,00,000	30-Dec-16	01-Apr-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K7K602A	Edelweiss Finvest Private Ltd	1,095	Market Linked	50,00,000	25-Nov-16	25-Nov-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K7K602B	Edelweiss Finvest Private Ltd	1,096	Market Linked	50,00,000	25-Nov-16	26-Nov-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16
K7K602C	Edelweiss Finvest Private Ltd	1,097	Market Linked	1,00,00,000	25-Nov-16	27-Nov-19	PP MLD [ICRA] AA	SECURED	Refer DTD dated 25-Aug-16

B S R & Associates LLP

Chartered Accountants

5th Floor, Lodha Excelus,
Apollo Mills Compound
N. M. Joshi Marg, Mahalaxmi
Mumbai - 400 011
India

Telephone +91 (22) 4345 5300
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Review report

To the Board of Directors of Edelweiss Finvest Private Limited


We have reviewed the accompanying statement of unaudited financial results of Edelweiss Finvest Private Limited ('the Company') for the half year ended 30 September 2016 ('the Statement'). This Statement has been prepared by the Company pursuant to Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors in its meeting held on 8 November 2016. Our responsibility is to issue a report on the Statement based on our review. Attention is drawn to the fact that the figures for the corresponding half year ended 30 September 2015 as reported in the Statement have been approved by the Company's Board of Director but have not been subjected to review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the applicable accounting standards notified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

For B S R & Associates LLP
Chartered Accountants

Firm's Registration No: 116231W/W-100024



Ashwin Suvarna
Partner

Membership No: 109503

Mumbai
8 November 2016

Unaudited Financial Results for the half year ended on 30 September 2016

Particulars	Half Year Ended		(₹ in Crores)
	30 September 2016	30 September 2015	Year ended
	Unaudited	Unaudited	31 March 2016 Audited
1. Interest earned (a)+(b)+(c)+(d)	54.77	26.15	64.86
(a) Interest on loans	54.56	26.12	64.82
(b) Income on investments (includes fixed deposits)	0.21	0.03	0.04
(c) Interest on balances with Reserve Bank of India and other inter bank funds	-	-	-
(d) Others	-	-	-
2. Other Income (includes income from treasury operations)	(0.46)	4.12	4.12
3. Total Income (1+2)	54.31	30.27	68.98
4. Interest expended	23.20	3.01	9.86
5. Operating Expenses (i)+(ii)	1.35	0.84	1.80
(i) Employees cost	0.28	0.65	1.48
(ii) Other operating expenses	1.07	0.19	0.32
6. Total Expenditure (4+5) excluding Provisions and Contingencies	24.55	3.85	11.66
7. Operating Profit before Provisions and Contingencies (3-6)	29.76	26.42	57.32
8. Provisions (other than tax) and Contingencies	0.54	0.43	0.53
9. Exceptional Items	-	-	-
10. Profit (+)/ Loss (-) from Ordinary Activities before tax (7-8-9)	29.22	25.99	56.79
11. Tax expense	10.11	8.99	15.59
12. Net Profit(+)/ Loss(-) from Ordinary Activities after tax (10-11)	19.11	17.00	41.20
13. Extraordinary items (net of tax expense)	-	-	-
14. Net Profit (+)/Loss(-) for the period/year (12-13)	19.11	17.00	41.20
15. Paid-up equity share capital (Face Value of ₹ 10 each)	2.81	2.81	2.81
16. Reserves excluding Revaluation Reserves			467.87
17. Analytical Ratios			
(i) Capital Adequacy Ratio	73.44%	100.57%	99.30%
(ii) Earnings Per Share (In ₹) (Refer note 2)			
Basic	68.09	60.56	146.83
Diluted	7.45	6.14	15.98
18. NPA Ratios			
a) % of Gross NPA to Total credit exposure	Nil	Nil	Nil
b) % of Net NPA to Total credit exposure	Nil	Nil	Nil
19. Return on Assets (Refer note 3)	3.01%	3.41%	8.01%

Notes:-

- The above unaudited financial results of Edelweiss Finvest Private Limited ("EFPL" or "the Company") for the half year ended 30 September 2016 have been subjected to a 'Limited Review' by the Statutory Auditors of the Company and have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on 8 November 2016.
- Earnings per share for the half year ended 30 September 2016 and 30 September 2015 have been calculated for six months and not annualised.
- Return on Assets has been computed as a percentage of profit after tax to average total assets and not annualised for half year ended results.
- The Statement referred to in Regulation 52(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 is attached as Annexure A.

On behalf of the Board of Directors

Hari Ram Misra

Hari Ram Misra
Director
DIN : 07599248

Date: 8 November 2016
Place: Mumbai



Annexure - A

Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

a) Details of Credit Rating

(₹ in Crores)

Instrument category	CRISIL	ICRA
i) Long Term Instruments - Debentures		
Rating	-	[ICRA] AA & PP-MLD [ICRA]AA
Amount	-	350
ii) Short Term Instruments - Debentures		
Rating	CRISIL PP- MLD A1+R	PP-MLD [ICRA]A1+
Amount	500	150
iii) Commercial papers-short term		
Rating	CRISIL A1+	[ICRA] A1+
Amount	1,000	1,000

Particulars	30 September 2016	31 March 2016
b) Debt-equity ratio ¹	0.35	0.06
c) Capital redemption reserve (₹ in Crores)	8.43	8.43
d) Debenture redemption reserve ²	NIL	NIL
e) Net worth ³ (₹ in Crores)	511.74	492.83

Note:

- Debt-equity Ratio = Total debt (Long term + Short term + Current maturities of long term debt) / Net worth
- As per Rule 18(7)(b)(ii) of the Companies (Share Capital and Debentures) Rules, 2014 the Company, being NBFC, is not required to create debenture redemption reserve in respect of privately placed debentures.
- Net worth = Share capital + Share application money pending allotment + Reserves & Surplus – Deferred Tax Assets



f) Details of previous due date, next due date for the payment of interest and repayment of principal of non convertible debt securities:-

Sr. No.	Debenture Series	Previous due date from 1 April 2016 to 30 September 2016		Next due date from 1 October 2016 to 31 March 2017		Principal & Interest
		For Interest	For Principal	For Interest	For Principal	Amount ₹ in Crores
1	H7I601D	NA	NA	NA	NA	NA
2	H9I602A	NA	NA	NA	NA	NA
3	H9I602D	NA	NA	NA	NA	NA
4	H9I602E	NA	NA	NA	NA	NA
5	H9I602F	NA	NA	NA	NA	NA
6	H8I603A	NA	NA	NA	NA	NA
7	D8I601A	NA	NA	NA	NA	NA
8	H8L601A	NA	NA	NA	NA	NA
9	I7I601A	NA	NA	NA	NA	NA
10	H8I604A	NA	NA	NA	NA	NA
11	H8I604B	NA	NA	NA	NA	NA
12	I7I605A	NA	NA	NA	NA	NA

Note

The details with regard to the interest/principal are provided in respect of those Series, in respect of which the interest/principal payment was due in the previous 6 months (i.e. 1 April 2016 to 30 September 2016) or falling due in the next 6 months (i.e. 1 October, 2016 to 31 March, 2017).



Arum Investments Private Limited

Notes to the financial statements (Continued)

(Currency: Indian rupees)

2.26 Disclosure as required by Accounting Standard 18 – “Related Party Disclosure” as prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 (Continued)

Transactions with related parties:

Sr. No.	Nature of Transaction	Related Party Name	2015-16	2014-15
(I) Current account transactions during the year				
1	Short term loans taken from (Refer note 1)	Edelweiss Financial Services Limited	20,19,15,12,972	14,87,028
		Edelweiss Commodities Services Limited	11,18,52,00,000	-
2	Short term loans repaid to (Refer note 1)	Edelweiss Financial Services Limited	20,17,96,00,000	-
		Edelweiss Commodities Services Limited	11,18,40,54,042	-
3	Short term loans given to (Refer note 1)	ECL Finance Limited	14,77,00,000	-
		Edelweiss Commodities Services Limited	9,64,05,145	-
		Edelcap Securities Limited	3,09,00,000	-
4	Short term loans given repaid by (Refer note 1)	Edelweiss Commodities Services Limited	62,64,05,145	-
		Edelcap Securities Limited	31,41,00,000	-
5	Interest expense on loans taken from	Edelweiss Financial Services Limited	4,11,44,556	1,430
		Edelweiss Commodities Services Limited	96,10,467	-
6	Interest expense on debentures	Ecap Equities Limited	4,57,08,411	76,38,940
7	Interest income on short term loan from	Edelcap Securities Limited	4,20,66,705	-
		Edelweiss Commodities Services Limited	4,00,95,491	-
		ECL Finance Limited	44,391	-
8	Cost reimbursements paid to	Edelweiss Financial Services Limited	6,40,69,997	12,06,51,847
		Edelweiss Alternative Asset Advisors Limited	3,86,07,121	-
		Edelweiss Web Services Limited	1,19,70,628	-
		Edelweiss Commodities Services Limited	94,917	-
		Edelweiss Financial Services Limited	75,955	-
9	Cost reimbursements received from	Edelweiss Securities Limited	-	2,62,000
10	Rent paid to	Edelweiss Commodities Services Limited	5,07,256	-
11	Brokerage paid on sale of equity shares	Edelweiss Securities Limited	13,042	47,998
12	Remuneration to Key Management Personnel (Refer note 2)	Tarang Mehta	-	8,01,814
		Bhavin N Mehta	17,15,905	-
(II) Secondary market transactions				
	Sale of securities (Stock in trade) to	ECL Finance Limited	62,78,71,233	-
		Edelweiss Finance and Investments Limited	30,43,49,508	-
		Edelweiss Commodities Services Limited	1,11,92,71,675	-
	Purchase of securities (Stock in trade) from	Edelweiss Finance and Investments Limited	-	5,80,16,672
		Edelweiss Commodities Services Limited	15,64,40,437	-

Arum Investments Private Limited

Notes to the financial statements (Continued)

(Currency: Indian rupees)

2.26 Disclosure as required by Accounting Standard 18 – “Related Party Disclosure” as prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 (Continued)

Transactions with related parties:

Sr. No.	Nature of Transaction	Related Party Name	2015-16	2014-15
(III) Balances with related parties				
1	17% Compulsorily Convertible Debentures	Ecap Equities Limited	26,88,73,000	26,88,73,000
2	Short term taken from	Edelweiss Financial Services Limited	1,34,00,000	14,88,315
		Edelweiss Commodities Services Limited	11,45,958	-
3	Short term loans given to	Edelcap Securities Limited	21,68,00,000	-
		ECL Finance Limited	14,77,00,000	-
4	Trade Payables to	Edelweiss Financial Services Limited	4,85,000	5,91,055
		Edelweiss Web Services Limited	5,685	-
		Edelweiss Securities Limited	-	4,56,484
5	Trade receivable from	ECL Finance Limited	1,13,000	-
6	Accrued interest on borrowings	Ecap Equities Limited	2,24,88,538	2,05,12,435
7	Interest accrued and due on short term loans taken from	Edelweiss Commodities Services Limited	2,43,801	-
		Edelweiss Financial Services Limited	1,94,109	-
8	Interest accrued and due on short term loans given to	Edelcap Securities Limited	21,32,044	-
		ECL Finance Limited	44,391	-
9	Other Advances to	Edelweiss Securities Limited	-	2,62,000
10	Remuneration to Key Management Personnel payable (Refer note 2)	Bhavin N Mehta	6,00,000	-

Note 1: The Intra group company loans are generally in the nature of revolving demand loans. Loan given/taken to/from parties and margin money placed/refund received with/from related parties are disclosed based on the maximum incremental amount given/taken and placed/refund received during the reporting period.

Note 2: Information relating to remuneration paid to key managerial person mentioned above excludes provision made for gratuity, leave encashment and deferred bonus which are provided for group of employees on an overall basis. These are included on cash basis.

Arum Investments Private Limited

Notes to the financial statements for the year ended 31 March 2015 (Continued)

(Currency: Indian rupees)

2.25 Disclosure as required by Accounting Standard 18 – “Related Party Disclosure” as prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 (Continued)

(D) Transactions with related parties:

Sr. No.	Nature of Transaction	Related Party Name	2014-15	2013-14
(I) Current account transactions during the year				
1	Short term loans and advances taken from	Edelweiss Financial Services Limited	14,87,028	4,49,149
		Edelweiss Securities Limited	-	18,55,991
2	Interest expense on loans taken from	Edelweiss Financial Services Limited	1,430	-
3	Interest expense on debentures	Ecap Equities Limited	76,38,940	
4	Cost reimbursements paid to	Edelweiss Financial Services Limited	5,34,641	45,58,000
5	Cost reimbursements received from	Edelweiss Securities Limited	2,62,000	-
6	Reimbursements paid to	Edelweiss Financial Services Limited	12,01,17,206	3,63,41,029
		Edelweiss Securities Limited	-	3,661
7	Brokerage paid on sale of equity shares	Edelweiss Securities Limited	47,998	-
8	Remuneration to Key Management Personnel	Tarang Mehta	8,01,814	-
(II) Balances with related parties				
Long-term borrowings				
1	17% Compulsorily Convertible Debentures	Ecap Equities Limited	26,88,73,000	-
Short-term borrowings				
2	Loans and advances from	Edelweiss Financial Services Limited	14,88,315	-
3	Trade Payables to	Edelweiss Financial Services Limited	5,91,055	46,65,569
		Edelweiss Securities Limited	4,56,484	-
Other liabilities				
4	Interest accrued and due on borrowings	Ecap Equities Limited	2,05,12,435	-
Other assets				
5	Other Advances to	Edelweiss Securities Limited	2,62,000	-

(In Rupees)

(a)	Particular	FY15-16	FY14-15	FY13-14
	PBT	56,79,01,817	31,30,24,737	58,60,66,600
	Tax Expenses	15,58,89,069	3,13,58,778	18,88,21,450
	PAT	41,20,12,748	28,16,65,959	39,72,45,150

(b)	Particular	FY15-16	FY14-15	FY13-14
	Dividend declared(Equity share and Preference shares)	NA	NA	NA
	Interest Coverage ratio*	5.23	2.38	1.58
	*Cash profit after tax plus interest paid/interest paid			

Interest Coverage ratio:	FY15-16	FY14-15	FY13-14
PAT	41,20,12,748	28,16,65,959	39,72,45,150
Add: Depreciation	69,457	86,099	77,924
Add: Provision for standard assets	52,51,091	(1,28,28,780)	49,61,792
Add: Provision for non performing assets	-	(8,07,89,719)	8,07,89,719
Add: Bad- debts and advances written off	-	80,78,97,192	-
Cash Profit after tax	41,73,33,295	99,60,30,751	48,30,74,585
Add :Finance Cost	9,86,49,152	71,97,52,917	83,18,45,651
	51,59,82,447	1,71,57,83,669	1,31,49,20,236



No.0073/2016-2017/CL - 1619
Date : 22nd July, 2016.

Revised

Edelweiss Finvest Private Limited
Edelweiss House,
Off C.S.T. Road, Kalina,
Santacruz, Mumbai
MUMBAI - 400098

Attn : Bhavesh Singh - Assistant Manager

Dear Sir,

Appointment of SBICAP Trustee Company Limited as Debenture Trustee for issue of Secured NCDs of Rs. 1,500 crores and Unsecured NCDs of Rs. 500 crores.

This is with reference to the appointment of SBICAP Trustee Company Limited as Debenture Trustee.

In this connection, we hereby give our consent to act as Debenture Trustee for the above assistance on the following terms :

1) One Time Fees	Rs. 2,00,000/- plus applicable taxes (one time payment) to be paid immediately on acceptance of trusteeship assignment for the above mentioned Facility.
2) Annual Service Charges	Rs. 1,50,000/- p.a plus applicable taxes payable yearly in advance on 1st April each year from the date of execution of the documents or date of allotment of Bonds whichever is earlier. The Trusteeship remuneration will be payable by you till the time repayment / redemption of entire bonds and its satisfaction of charges in full.
3) Trust Settlement Fee	Rs. 1,000/- payable in advance before execution of documents.
4) Out of Pocket Expenses	On actual basis.



Overdue payment of Annual Services Charges, if any, may carry an interest at 12% (twelve percent) per annum payable from the due date till the date of actual payment.

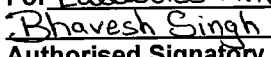
We request you to kindly contact following officials :

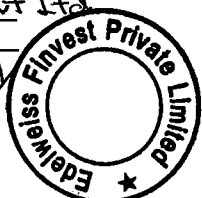
Ardhendu Mukhopadhyay contact no.022 - 43025502 Cell no.8879150002 and/or Deepak Dhondye contact no.022 - 43025514 Cell no.8879150014 for any assistance in future.

We keenly look forward for our association.

Yours faithfully,


Ardhendu Mukhopadhyay
Authorised Signatory


We accept the above terms
For Edelweiss Finvest Pvt Ltd

Bhavesh Singh
Authorised Signatory
(signature with stamp)



NOTICE

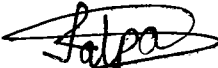
Notice is hereby given that an Extraordinary General Meeting of Edelweiss Finvest Private Limited (formerly known as Arum Investments Private Limited) will be held on Monday, July 11, 2016 at 10.30 a.m. at the Registered Office of the Company at Edelweiss House, Off C.S.T. Road, Kalina, Mumbai - 400 098, to transact the following special business:

To consider and, if thought fit, to pass, with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED that pursuant to the provisions of Sections 42 and 71 of the Companies Act, 2013, the Companies (Prospectus and Allotment of Securities) Rules, 2014, Companies (Share Capital and Debentures) Rules, 2014 (as amended from time to time) and other applicable provisions, if any, of the Companies Act, 2013 (including any statutory modification(s) or re-enactment thereof), subject to the provisions of any other statutes, Regulations, if any, subject to the Memorandum & Articles of Association of the Company and subject to the approval, consent, permission, exemption and/or sanction of the appropriate authorities, institutions or bodies, as may be necessary and subject to such conditions, as may be prescribed by any of them while granting any such approval, consent, permission, exemption or sanction, the Board of Directors of the Company be and is hereby authorised on behalf of the Company to offer and invite subscriptions for the Non-Convertible Debentures ("the Debentures") aggregating to Rs. 2,000 crores to the eligible investors on a private placement basis, in one or more tranches.

FURTHER RESOLVED that subject to and in accordance with the provisions of the Act, the Board of Directors of the Company (hereinafter referred to as 'the Board' which term shall be deemed to include any Committee which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by this Resolution) be and is hereby authorised on behalf of the Company to do all such acts, deeds, matters and things as it may, in its absolute discretion, deem necessary and with power on behalf of the Company to settle questions, difficulties or doubts that may arise in this regard, without requiring the Board to secure any further consent or approval of the members of the Company."

For and on behalf of the Board of Directors
For Edelweiss Finvest Private Limited
(Formerly known as Arum Investments Private Limited)


Jaija Jadav
Company Secretary

Mumbai, July 1, 2016

Proud to announce Rs. 1 crore life cover to each and every athlete of the 2016 Indian Olympic team by Edelweiss Tokio Life Insurance Co. Ltd.

NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER. THE INSTRUMENT APPOINTING PROXY MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY-EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.**
 - 2. The Explanatory Statement pursuant to Section 102(1) of the Companies Act, 2013 is annexed.**
-

Annexure to the Notice dated July 1, 2016
Explanatory Statement pursuant to the provisions of
Section 102 of the Companies Act, 2013

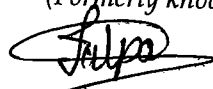
As per the provisions of Section 42 of the Companies Act, 2013 ("the Act") read with the Companies (Prospectus and Allotment of Securities) Rules, 2014 and the Companies (Share Capital and Debentures) Rules, 2014, a company making an offer to subscribe to Non-convertible Debentures ("Debentures") on a private placement basis, is required to obtain the prior approval of the members by way of a Special Resolution.

To meet the financial requirements, the Company continues to raise funds by issue of Debentures on a private placement basis. Hence it is proposed to obtain the approval of the members for issue of Debentures on a private placement basis, for an amount not exceeding Rs. 2,000 crores. The Debentures may be issued at par or at a premium and, may be listed on the Stock Exchanges and, on such other terms and conditions as the Board of Directors (which term shall be deemed to include any Committee which the Board may have constituted or hereinafter constitute to exercise its powers) may determine.

The Special Resolution set out in the Notice shall remain in force for a period of 1 year. The Directors recommends passing the resolution set out in Notice as a Special Resolution.

None of the Directors and the Key Managerial Personnel and their relatives are interested or concerned, any manner in this item of business.

For and on behalf of the Board of Directors
For Edelweiss Finvest Private Limited
(Formerly known as Arum Investments Private Limited)


Jalpa Jadav
Company Secretary

Mumbai, July 1, 2016

Certified true extracts of the Minutes of the Meeting of the Board of Directors of Edelweiss Finvest Private Limited held on July 1, 2016.

"RESOLVED that subject to the approval of the members of the Company and pursuant to the provisions of Sections 42 and 71 of the Companies Act, 2013 and the Companies (Prospectus and Allotment of Securities) Rules, 2014 and all other applicable provisions, if any, of the Companies Act, 2013 (including any statutory modification(s) or re-enactment thereof), consent of the Board be and is hereby given to offer, issue and allot the Non-Convertible Debentures ("the Debentures") upto an amount not exceeding Rs. 2,000 crores on a private placement basis, in one or more tranches, whether listed or not, to the eligible persons, as may be decided from time to time.

FURTHER RESOLVED that for the purpose of creating, offering, issuing allotting the Debentures, creation of security, the Debenture Committee be and is hereby authorised on behalf of the Board to do all such acts, deeds, matters and things, as may be necessary for giving effect to this Resolution."

For Edelweiss Finvest Private Limited
(Formerly known as Arum Investments Private Limited)



Jalpa Jadav
Company Secretary

Proud to announce Rs. 1 crore life cover to each and every athlete of the 2016 Indian Olympic team by Edelweiss Tokio Life Insurance Co. Ltd.

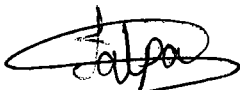
Edelweiss Finvest Private Limited
Corporate Identity Number: U65993MH2006PTC164007
(Formerly known as Arum Investments Private Limited)
Corporate Office : Edelweiss House, Off CST Road, Kalina, Mumbai 400098 ☎ +91 22 4009 4400

Certified true extracts of the Special Resolution passed by the Members of Edelweiss Finvest Private Limited at the Extraordinary General Meeting of the Company held on July 11, 2016

"RESOLVED that pursuant to the provisions of Sections 42 and 71 of the Companies Act, 2013, the Companies (Prospectus and Allotment of Securities) Rules, 2014, Companies (Share Capital and Debentures) Rules, 2014 (as amended from time to time) and other applicable provisions, if any, of the Companies Act, 2013 (including any statutory modification(s) or re-enactment thereof), subject to the provisions of any other statutes, Regulations, if any, subject to the Memorandum & Articles of Association of the Company and subject to the approval, consent, permission, exemption and/or sanction of the appropriate authorities, institutions or bodies, as may be necessary and subject to such conditions, as may be prescribed by any of them while granting any such approval, consent, permission, exemption or sanction, the Board of Directors of the Company be and is hereby authorised on behalf of the Company to offer and invite subscriptions for the Non-Convertible Debentures ("the Debentures") aggregating to Rs. 2,000 crores to the eligible investors on a private placement basis, in one or more tranches.

FURTHER RESOLVED that subject to and in accordance with the provisions of the Act, the Board of Directors of the Company (hereinafter referred to as 'the Board' which term shall be deemed to include any Committee which the Board may have constituted or hereinafter constitute to exercise its powers including the powers conferred by this Resolution) be and is hereby authorised on behalf of the Company to do all such acts, deeds, matters and things as it may, in its absolute discretion, deem necessary and with power on behalf of the Company to settle questions, difficulties or doubts that may arise in this regard, without requiring the Board to secure any further consent or approval of the members of the Company."

For Edelweiss Finvest Private Limited
(formerly known as Arum Investments Private Limited)



Jalpa Jadav
Company Secretary

Proud to announce Rs. 1 crore life cover to each and every athlete of the 2016 Indian Olympic team by Edelweiss Tokio Life Insurance Co. Ltd.

Edelweiss Finvest Private Limited
Corporate Identity Number: U65993MH2006PTC164007
(Formerly known as Arum Investments Private Limited)
Corporate Office : Edelweiss House, Off CST Road, Kalina, Mumbai 400098 ☎ +91 22 4009 4400

Certified true extracts of the Explanatory Statement in respect of the Special Resolution passed by the Members of Edelweiss Finvest Private Limited at the Extraordinary General Meeting of the Company held on July 11, 2016.


As per the provisions of Section 42 of the Companies Act, 2013 ("the Act") read with the Companies (Prospectus and Allotment of Securities) Rules, 2014 and the Companies (Share Capital and Debentures) Rules, 2014, a company making an offer to subscribe to Non-convertible Debentures ("Debentures") on a private placement basis, is required to obtain the prior approval of the members by way of a Special Resolution.

To meet the financial requirements, the Company continues to raise funds by issue of Debentures on a private placement basis. Hence it is proposed to obtain the approval of the members for issue of Debentures on a private placement basis, for an amount not exceeding Rs. 2,000 crores. The Debentures may be issued at par or at a premium and, may be listed on the Stock Exchanges and, on such other terms and conditions as the Board of Directors (which term shall be deemed to include any Committee which the Board may have constituted or hereinafter constitute to exercise its powers) may determine.

The Special Resolution set out in the Notice shall remain in force for a period of 1 year. The Directors recommends passing the resolution set out in Notice as a Special Resolution.

None of the Directors and the Key Managerial Personnel and their relatives are interested or concerned, any manner in this item of business.

For Edelweiss Finvest Private Limited
(formerly known as Arum Investments Private Limited)


Jalpa Jadav
Company Secretary

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Edelweiss Finvest Private Limited
Corporate Identity Number: U65993MH2006PTC164007
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Corporate Office : Edelweiss House, Off CST Road, Kalina, Mumbai 400098 © +91 22 4009 4400

Ratings

Rating Rationale

February 07, 2017 | Mumbai

Edelweiss Finvest Private Limited

'CRISIL PP-MLD AAr/Stable' assigned to Long-Term Principal-Protected Market-Linked Debentures

Rating Action

Rs.300 Crore Long-Term Principal-Protected Market-Linked Debentures	CRISIL PP-MLD AAr/Stable (Assigned)
Rs.350 Crore Long-Term Principal-Protected Market-Linked Debentures	CRISIL PP-MLD AAr/Stable (Reaffirmed)
Rs.200 Crore Non-Convertible Debentures	CRISIL AA/Stable (Reaffirmed)
Rs.500 Crore Short-Term Principal-Protected Market-Linked Debentures	CRISIL PP-MLD A1+r (Reaffirmed)
Rs.1000 Crore Short-Term Debt	CRISIL A1+ (Reaffirmed)

1 crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities

Detailed Rationale

CRISIL has assigned its **'CRISIL PP-MLD AAr/Stable'** rating to the Rs.300 crore long-term principal-protected market-linked debentures of Edelweiss Finvest Private Limited (EFPL). CRISIL has reaffirmed the existing debt instruments at **'CRISIL AA/CRISIL PP-MLD AAr/Stable/CRISIL PP-MLD A1+r/CRISIL A1+'**.

On December 26, 2016, CRISIL had upgraded the long term ratings of the Edelweiss group companies based on the increasing share of retail and small and medium enterprise (SME) loans to its overall credit book over the past few years while maintaining its asset quality. Also, the rating upgrade reflected the lower than expected leverage level of the group.

The ratings continue to reflect CRISIL's expectation of sustained diversification in the Edelweiss group's business and earnings profile over the medium term, and the group's demonstrated ability to build significant competitive positions in multiple lines of business. Furthermore, given the group's established market position in capital market-related segments, it will continue to benefit from the improved operating environment for these businesses, resulting in higher earnings and accruals to capital over the medium term. The ratings also reflect the Edelweiss group's comfortable liquidity policy.

These rating strengths are partially offset by the vulnerability of the group's asset quality to the inherent concentration risks in the wholesale lending segment. Furthermore, the group's gearing, although being lower than CRISIL's expectations, is higher than its peers. Also, its profitability ratios are lower than those of its peers.

Analytical Approach

For arriving at the ratings, CRISIL has combined the business and financial risk profiles of all entities in the Edelweiss group because of their significant operational and financial integration.

Key Rating Drivers & Detailed Description Strengths

* **Diversified business profile:** The Edelweiss group has been diversifying within each of its key businesses, as well as entering new businesses, over the past few years. Many of these have now attained reasonable scale and are expected to lend greater stability to the group's earnings profile. Within capital markets, retail broking volumes now constitute around half the group's overall broking volumes. In the commodities business, agricultural commodities became a focus area in fiscals 2015 and 2016 with the group rapidly scaling up the business. The current focus is on building the agri value chain business. In terms of new business lines, the group's life insurance business has grown significantly and is expected to break-even over the next five to six years. As the group's retail and SME businesses expand and life insurance business turns profitable, the revenue contribution from the retail segments is expected to increase.

* **Demonstrated ability to build significant competitive positions across businesses:** The Edelweiss group has built significant competitive positions in multiple business segments. While it remains a large player in the traditional broking business, it has one of the largest wholesale lending books among non-banks; this portfolio stood at Rs 13310 crore (excluding lending to associate company) as on September 30, 2016. In the distressed assets segment, Edelweiss Asset Reconstruction Company (EARC), is now the largest in the country with total securities receipts managed of Rs 31810 crore as on September 30, 2016. EARC became a subsidiary of the Edelweiss Group in the second quarter of fiscal 2017 and the group holds 75% stake in this company as on date. In the commodities space, the group is one of the largest non-bank importers of precious metals. However, the group has scaled down its agricultural commodities trading business and is focusing on the agricultural commodities value chain business.

* **Established position in the capital market businesses:** The group's earnings and accrual to capital are expected to

benefit from the buoyancy in the capital markets over the medium term, given the group's established market position in related businesses. Profit from the fee-based capital markets and asset management businesses increased in fiscal 2016 compared with fiscal 2015, and is expected to witness healthy growth over the medium term. The group has an established franchise in institutional broking and investment banking, and an expanding presence in retail broking, wealth management, and asset management. It is also one of the largest Indian institutional brokerage houses, with over 300 foreign and domestic institutional clients. The retail broking franchise is also expanding, with around 5,10,000 clients as on September 30, 2016. The Edelweiss group operates across the corporate finance and advisory domains-equity markets, private equity, mergers and acquisitions, advisory structured financial syndication, and debt issues. The group's wealth business and alternate assets business has also witnessed significant growth. The group's assets under advice in the global wealth management business were Rs 44100 crores and the assets under management in the asset management business were Rs 6900 crores and the assets under management of the EARC were Rs. 31810 crores as on September 30, 2016.

*** Comfortable liquidity:** The Edelweiss group also has a comfortable liquidity policy. The liquidity cushion, which was around Rs 1000 crores till March 31, 2014, increased to Rs 3300 crores as on September 30, 2016 and is being further increased to be at a level of around 10% of the balance sheet size. The liquidity cushion consists of unencumbered government securities and fixed deposits, unutilised bank lines, and liquid shares. To further manage liquidity requirements, the group has placed a limit on the quantum of debt coming up for repayment over a three-month period. The group's assets and liabilities continue to be well-matched as can be seen from the trend in cumulative mismatches in three-month and one-year buckets. CRISIL believes that the group's focus on liquidity will hold it in good stead as it grows its balance sheet.

Weaknesses

*** Asset quality exposed to concentration risks inherent in wholesale lending:** However, the Edelweiss group's asset quality will remain vulnerable to the concentration risks inherent in its wholesale loan book, despite the strong focus on collateral. As on September 30, 2016, the group's wholesale book constituted almost 62% of its total loan portfolio, with the 10 largest loans constituting around 19% of the wholesale portfolio. Furthermore, around 44% of the wholesale portfolio comprises real estate loans; this segment is vulnerable to cyclical downturns. The group follows strong credit appraisal and risk management practices and has good collateral cover for its wholesale loans; the level of gross non-performing assets was comfortable, at 1.46% as on September 30, 2016. However, CRISIL believes that the inherent nature of the loan portfolio renders the group vulnerable to economic stress; any sharp deterioration in asset quality will also impact its profitability and capital. The proportion of wholesale lending in the overall credit book remains a key rating monitorable.

*** High gearing:** Though the group's gearing improved in fiscal 2016 after increasing significantly in fiscal 2015, it is higher than that of peers. As on September 30, 2016, gearing was 6.4 times against 4.2 times as on March 31, 2014, and 7.0 times as on December 31, 2015. At the same time, the net gearing excluding the liquid assets of Balance Sheet Management Unit (BMU), stood at 5.1 times as on September 30, 2016. This increase has been due to expansion in both the credit and commodities businesses, requirement for higher margins in the broking business, as well as increase in treasury/BMU assets. With expected growth across businesses, especially credit, over the medium term, the gearing is expected to increase to around 7.5 times (net gearing of below 6.5 times) over the medium term. While the risks of a higher gearing are partially mitigated by the group's limits on short-term debt maturity and the liquidity cushion available, the pace of increase in gearing will remain a key rating monitorable.

*** Lower profitability than peers:** The Edelweiss group's profitability ratios are lower than that of other large financial sector groups; the group's return on assets was 1.2% and return on equity was 10.9% in 2015-16. For the half year ended September 30, 2016, the RoA (annualised) was 1.6% while the RoE (annualised) was 12.1%. While profitability has been improving over the past few years, it remains lower than that of its peers. This is because a significant portion, over 25%, of the group's capital (equity plus borrowings) is employed in businesses or investments that are either low-yielding or loss-making at this point. The group has a large balance sheet management portfolio, which is used for managing their liquidity. This portfolio comprises largely of government securities, fixed deposits, and corporate bonds, which have a low return on capital employed. Furthermore, the insurance business continues to be loss-making (net loss of Rs 155 crores in 2015-16, out of which Edelweiss group's share of loss was Rs. 104 crore). Expected improvement in the profitability of the insurance business and reduction in the share of funds allocated to BMU will benefit the group's profitability only over the long term.

Outlook: Stable

CRISIL believes that the Edelweiss group will benefit over the medium term from the increasing diversification in its business and earnings profile, its ability to build a significant market presence in its chosen lines of business, its established position in capital-market-related businesses, and its comfortable liquidity policy. The outlook might be revised to 'Positive' in case of a significant improvement in the capital position of the group, especially significant reduction in its gearing levels along with a continued increase of retail and SME loan share in the overall credit book. Conversely, the outlook may be revised to 'Negative' in case of asset quality challenges in the Edelweiss group's lending business or a more-than-expected increase in the group's gearing. It might also be revised to 'Negative' in case there is unrelated diversification by the group.

About the Company

The Edelweiss group comprised Edelweiss Financial Services Ltd (EFSL, the parent company), 63 subsidiaries, and 6 associate companies as on March 31, 2016. The group conducts its business from 237 offices (including 9 international offices) across 122 cities as on March 31, 2016. Its main business lines are credit (comprising wholesale, retail, SME, and agricultural financing), non-credit businesses (comprising financial markets-related fee businesses, asset management and commodities) and life insurance. These businesses entail loans to corporates and individuals, mortgage finance, including loans against property and small-ticket housing loans, SME finance, commodity sourcing and distribution, life insurance, institutional and retail equity broking, corporate finance and advisory, wealth management, third-party financial products distribution, and alternative and domestic asset management. In addition, the balance sheet management unit focuses on liquidity and asset-liability management.

For 2015-16, the Edelweiss group reported profit after tax (PAT) of Rs.414 crores on total income of Rs 5316 crores, vis-a-vis PAT of Rs 329 crores on total income of Rs 3912 crores for fiscal 2015. For the half year ended September 30, 2016, the group reported a PAT of Rs 284 crores on a total income of Rs 3080 crores as against Rs 187 crores and Rs 2416 crores respectively in the corresponding period in the previous year.

EFPL, formerly known as Arum Investments Pvt Ltd, received its certificate of registration as an NBFC from RBI on February 23, 2007. Till 2014, the company acted as the lending vehicle for Edelweiss Special Opportunities Fund (ESOF), which was set up in 2009. With ESOF winding down in 2014, EFPL is now engaged in lending.

The company became a 100% subsidiary of EFSL in March 2016, and subsequently its name was changed to Edelweiss Finvest Pvt. Ltd. on June 15, 2016.

For fiscal 2016, EFPL reported PAT of Rs. 41.2 crores on a total income of Rs. 68.9 crore, vis-a-vis PAT of Rs 28.2 crore on total income of Rs.169.3 crore for 2014-15. For the half year ended September 30, 2016, EFPL reported a PAT of Rs 19.1 crore on a total income of Rs 54.3 crore.

Any other information

On December 26, 2016, CRISIL upgraded its long-term rating on the Edelweiss group companies based on the increase in the share of retail and SME loans in the group's credit book over the past few years. In terms of diversification in lending, the share of retail and small and medium enterprise (SME) loans increased to almost 38% per cent of the group's overall loan portfolio (excluding loans to its associate company and distressed assets credit) as on September 30, 2016 from 18% four years earlier; this portfolio stood at Rs 8040 crores as on September 30, 2016. The share is expected to continue to increase further over the medium term with the group planning to do most of its incremental real estate lending from the real estate fund which is being launched. The increasing trend in share of retail and SME loans in the overall credit book is expected to increase the granularity of its lending portfolio. The group has scaled up its retail and SME credit book while maintaining its asset quality. The gross non-performing assets (GNPA) stood at 1.46% as on September 30, 2016 and has been under 1.5% for the past several years. However, the GNPA levels have seen an increasing trend (increasing from 0.95% as on March 31, 2014) and it remains a key rating monitorable. The gearing decreased marginally to 6.4 times as on September 30, 2016, from 6.6 times on March 31, 2016. At the same time, the net gearing excluding the liquid assets of Balance Sheet Management Unit (BMU) stood at 5.1 times as on September 30, 2016. Although the gearing has been lower than CRISIL's expectations, it still remains higher than its peers.

Note on complexity levels of the rated instrument:

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Annexure - Details of Instrument(s)

ISIN	Name of Instrument	Banker Name	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (INR. Crs)	Rating Assigned with Outlook
NA	Long-Term Principal-Protected Market-Linked Debentures*	NA	NA	NA	NA	643.75	CRISIL PP-MLD AAr/Stable
INE241O07630	Long-Term Principal-Protected Market-Linked Debentures	NA	02-Feb-17	Market Linked	02-Feb-22	1.25	CRISIL PP-MLD AAr/Stable
INE241O07648	Long-Term Principal-Protected Market-Linked Debentures	NA	02-Feb-17	Market Linked	06-May-19	1.00	CRISIL PP-MLD AAr/Stable
INE241O07622	Long-Term Principal-Protected Market-Linked Debentures	NA	02-Feb-17	Market Linked	03-June-20	2.00	CRISIL PP-MLD AAr/Stable
INE241O07655	Long-Term Principal-Protected Market-Linked Debentures	NA	02-Feb-17	Market Linked	03-June-20	2.00	CRISIL PP-MLD AAr/Stable
NA	Debentures*	NA	NA	NA	NA	200	CRISIL AA/Stable

NA	Short Term Principal Protected Market Linked Debentures*	NA	NA	NA	NA	500	CRISIL PP-MLD A1+r
NA	ShortTerm Debt	NA	NA	NA	7-365 days	1000	CRISIL A1+

*Yet to be issued

Annexure - Rating History for last 3 Years

Instrument	Current			2017 (History)		2016		2015		2014		Beginning
	Type	Quantum	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	
Long Term Principal Protected Market Linked Debentures	LT	650	CRISIL PP-MLD AA/Stable		--		--		--		--	--
Non Convertible Debentures	LT	200	CRISIL AA/Stable		--		--		--		--	--
Short Term Debt	ST	1000	CRISIL A1+		No Rating Change	11-04-16	CRISIL A1+		--		--	--
Short Term Debt Issue	ST		--		--	16-09-16	Withdrawal		--		--	--
						19-08-16	CRISIL A1+					
Short Term Debt Issue	ST				--	27-06-16	Withdrawal					
						11-04-16	CRISIL A1+					
Short Term Principal Protected Market Linked Debentures	ST	500	CRISIL PP-MLD A1+r		No Rating Change	01-07-16	CRISIL PP-MLD A1+r		--		--	--

Table reflects instances where rating is changed or freshly assigned. 'No Rating Change' implies that there was no rating change under the release.

Links to related criteria**Rating Criteria for Finance Companies****For further information contact:**

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Last updated: April 2016

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