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This Shelf Disclosure Document is neither a prospectus nor a statement in lieu of a prospectus

SHELF DISCLOSURE DOCUMENT



ESS KAY FINCORP LIMITED

A public limited company incorporated under the Companies Act, 1956  
Date of Incorporation: November 21, 1994; CIN: U65923RJ1994PLC009051  
Registered Office: G 1-2, New Khasa Kothi, Jaipur - 302001(Rajasthan)  
Telephone No.: 0141-4161300/400; Fax No.: +91-141-4012809  
Contact Person: Mr. Atul Arora/ Mr. Vivek Singh  
Email: [atul@skfin.in](mailto:atul@skfin.in); Website: [www.skfin.in](http://www.skfin.in)

**SHELF DISCLOSURE DOCUMENT UNDER COMPANIES ACT 2013 AND RULES FRAMED THEREUNDER, SCHEDULE I OF SEBI (ISSUE AND LISTING OF DEBT SECURITIES) REGULATIONS, 2008 AMENDED FROM TIME TO TIME AND THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 AND RBI CIRCULAR FOR RAISING MONEY THROUGH PRIVATE PLACEMENT OF NON-CONVERTIBLE DEBENTURES (NCDS) BY NBFCs.**

**ISSUE: SHELF DISCLOSURE DOCUMENTS (SDD) FOR THE PRIVATE PLACEMENT OF 300 LISTED, SECURED, RATED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF THE FACE VALUE OF RS. 10,00,000/- (RUPEES TEN LAKH ONLY) EACH ("DEBENTURES"/ "NCDS"), TO BE ISSUED IN ONE OR MORE SERIES/TRANCHES, AGGREGATING UPTO RS. 30,00,00,000/- (RUPEES THIRTY CRORES ONLY)**

**GENERAL RISKS:** For taking an investment decision, investors must rely on their own examination of the Issue and the Shelf Disclosure Document including the risks involved. The Issue has not been recommended or approved by Securities and Exchange Board of India nor does SEBI guarantee the accuracy or adequacy of this Shelf Disclosure Document. Specific attention of investors is invited to statement of "Risk Factors" contained under SECTION 3: of this Shelf Disclosure Document.

**ISSUER'S ABSOLUTE RESPONSIBILITY:** The Issuer, having made all reasonable inquiries, accepts responsibility for, and confirms that this Shelf Disclosure Document contains all information with regard to the Issuer and the Issue, which is material in the context of the Issue and as required under the Schedule I of SEBI (Issue and Listing of Debt Securities) Regulations, 2008, Section 42 of the Companies Act, 2013 and the rules framed thereunder, that the information contained in this Shelf Disclosure Document is true and correct in all material respects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

**CREDIT RATING:** The Debentures proposed to be issued by the Issuer have been rated by "CRISIL Limited" ("Rating Agency"). The Rating Agency assigned a rating of "CRISIL A" (Pronounced CRISIL Single A) in respect of the Debentures. Instruments with this rating are considered to have adequate degree of safety regarding timely servicing of financial obligations. Such instruments carry low credit risk.

The rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The ratings obtained are subject to revision at any point of time in the future. The rating agency has the right to suspend, withdraw the rating at any time on the basis of new information, etc. Please refer to ANNEXURES III of this Shelf Disclosure Document for the letter from the Rating Agency assigning the credit rating abovementioned issued by the Rating Agency.

**LISTING:** The Debentures are proposed to be listed on the wholesale debt market of the BSE Limited ("BSE").

Registrar & Share Transfer Agent  
KFIN Technologies Private Limited  
KFintech, Tower - B, Plot No 31 & 32,  
Selenium Building, Financial District,  
Nanakramguda,  
Gachibowli, Hyderabad - 500 032,  
Tel: +91- 040 - 67162222  
Email: [compliance.corp@kfintech.com](mailto:compliance.corp@kfintech.com)

Debenture Trustee  
IDBI Trusteeship Services Limited  
Asian Building, Ground Floor, 17,  
R. Kamani Marg,  
Ballard Estate,  
Mumbai - 400001  
Phone: 022 40807000  
Email: [deepak.avasthi@idbitrustee.com](mailto:deepak.avasthi@idbitrustee.com)

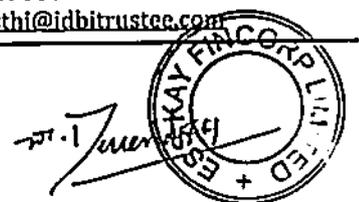


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## SECTION 1: DEFINITIONS AND ABBREVIATIONS

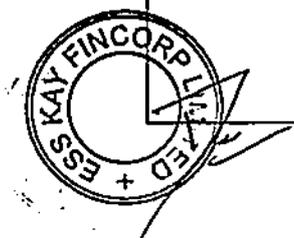
Act or Companies Act	Means Companies Act, 2013, and for any matters or affairs prior to the notification of the relevant provisions of the Companies Act, 2013, the Companies Act, 1956 and shall include any re-enactment, amendment or modification of the Companies Act, 2013, as in effect from time to time and shall include the rules made thereunder
Allot/Allotment/Allotted	Unless the context otherwise requires or implies, the allotment of the Debentures pursuant to this Issue.
Applicant	Means a person who has submitted a completed Application Form to the Company
Application Form	The form used by the recipient of this Shelf Disclosure Document, to apply for subscription to the Debentures.
Application Money	Means the subscription monies paid by the Applicants at the time of submitting the Application Form
Assets	Means, for any date of determination, the assets of the Company on such date as the same would be determined in accordance with Indian GAAP at such date
Assets Under Management	Means, the loan and investment receivables on the balance sheet of the Issuer, plus the loan receivables originated and serviced by the Issuer and securitized / assigned over time, plus the loan receivables originated and serviced by the Issuer on the balance sheet of another financial institution.
Board / Board of Directors	Means the Board of Directors of the Issuer.
Business Day	Any day of the week (excluding Saturdays, Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881)) on which banks are normally open for business and on which money market is functioning in Mumbai.
BSE	Means BSE Limited
Capital Adequacy Ratio	Means the capital adequacy ratio prescribed by the RBI for NBFC from time to time, currently being the aggregate of Tier I Capital and Tier II Capital divided by Risk Weighted Assets
CDSL	Means Central Depository Services Limited
CERSAI	CERSAI Means Central Registry of Securitization Asset Reconstruction and Security Interest of India
CIN	Corporate Identification Number
Client Loan	Means each loan made by the Company as a lender and "Client Loans" shall refer to the aggregate of such loans.
Constitutional Documents	Means the memorandum of association and the articles of association of the Company
Control	Shall have the meaning as ascribed to the term in the Companies Act, 2013.
Current Assets	Means financial assets on the balance sheet that shall realize cash within 12 months of the relevant date, or expenses that are paid upfront.
Current Liabilities	Means financial and operational liabilities that are payable within 12 months of the relevant date.
Debentures/ NCDs	300 Secured, Rated, Redeemable, Non-Convertible Debentures of the face value of Rs. 10,00,000/- (Rupees Ten Lakh Only) Each ("Debentures"/ "NCDs"), to be issued in one or more Series/Tranches, aggregating upto Rs. 30,00,00,000/- (Rupees Thirty Crores Only)
Deemed Date of Allotment	The Deemed Date of Allotment of the Debentures comprised in each Series/Tranche will be as specified in Term Sheet(s) issued for that Series/Tranche.
Deed of Hypothecation	The unattested deed of hypothecation entered into/to be entered into between the Issuer and the Debenture Trustee, pursuant to which hypothecation over Hypothecated Receivables shall be created by the Issuer in favour of the Debenture Trustee (acting for and on behalf of the Debenture Holder(s)).
Debenture Holders/ Investors	Means the Applicants whose names and addresses are set out in the Application Form and who have agreed to subscribe to the Debentures, and for any subsequent Debenture Holders, each person that fulfills the following requirements: (a) Persons who are registered as Beneficial Owners; and (b) Persons who are registered as a debenture holder in the Register of Debenture Holders. Sub-paragraphs (a) and (b) shall be deemed to include transferees of the Debentures registered with the Company and the Depository from time to time, and in the event of any inconsistency between sub-paragraph (a) and (b)



	above, sub paragraph (a) shall prevail.
Debenture Trustee	IDBI Trusteeship Services Limited or such other Debenture Trustee appointed by the Company from time to time.
Debenture Trustee Agreement	Agreement executed by and between the Debenture Trustee and the Issuer for the purposes of appointment of the Debenture Trustee to act as debenture trustee in connection with the issuance of the Debentures.
Debenture Trust Deed/ DTD	Shall mean the debenture trust deed executed/to be executed by and between the Debenture Trustee and the Company which will set out the terms upon which the Debentures are being issued, security is being created over the receivables of Issuer Company and shall include the representations and warranties and the covenants to be provided by the Issuer.
Debenture Trustees Regulations	Means the Securities Exchange Board of India (Debenture Trustees) Regulations, 1993 (as amended or restated from time to time).
Demat	Means dematerialized securities which are securities that are in electronic form, and not in physical form, with the entries noted by the Depository
Depository	Means the depository with whom the Company has made arrangements for dematerializing the Debentures, being CDSL or NSDL.
Director(s)	Director(s) of the Issuer.
DP ID	Depository Participant Identification Number.
Due Date(s)	Any date(s) on which the holders of the Debentures thereof are entitled to any Payments (on account of coupon or principal or any charges, penalties or otherwise), whether on maturity or earlier, on exercise of the option to redeem the Debentures prior to the scheduled Maturity Date (s) or acceleration.
EFT	Electronic Fund Transfer
Event of Default	Shall mean any event, act or condition as set out in Section 0 of this Shelf Disclosure Document.
Financial Year	Means each period of 12 (twelve) months commencing on April 1 of any calendar year and ending on March 31 of the subsequent calendar year or the financial year of the Company used for the purposes of accounting.
Financial Indebtedness	<p>means in relation to an entity, any obligation (whether incurred as principal or surety) for the payment or repayment of money, whether present or future, actual or contingent including but not limited to:</p> <ol style="list-style-type: none"> <li>a) moneys borrowed (including moneys borrowed from shareholders);</li> <li>b) any amount raised by acceptance under any acceptance credit, bill acceptance or bill endorsement facility or dematerialized equivalent;</li> <li>c) any amount raised pursuant to any note purchase facility or the issue of bonds, notes, debentures, loan stock or any similar instrument;</li> <li>d) the amount of any liability in respect of any lease or hire purchase contract which would, in accordance with GAAP, be treated as a finance or capital lease;</li> <li>e) receivables sold or discounted (other than any receivables to the extent they are sold on a non-recourse basis);</li> <li>f) any amount raised under any other transaction (including any forward sale or purchase agreement) having the commercial effect of a borrowing;</li> <li>g) any derivative transaction entered into in connection with protection against or benefit from fluctuation in any rate or price (and, when calculating the value of any derivative transaction, only the marked to market value if payable by a borrower under each such transaction shall be taken into account);</li> <li>h) shares which are expressed to be redeemable or (B) any shares or instruments convertible into shares which are the subject of a put option or any form of buyback guarantee granted by the issuer issuing such shares or convertible instruments;</li> <li>i) any obligation under any put option including any form of guarantee, letter of comfort, short fall undertaking, keep fit letter or indemnity in respect of any shares or instruments convertible into shares issued by another entity;</li> <li>j) any counter-indemnity obligation in respect of a guarantee, indemnity, bond, standby or documentary letter of credit or any other instrument issued by a bank or financial institution; and</li> <li>k) the amount of any liability in respect of any guarantee or indemnity for any of the items referred to in paragraphs (a) to (j) above.</li> <li>l) any transactions or amounts treated as debt under generally accepted accounting standards in India and/or under Applicable Law.</li> </ol>



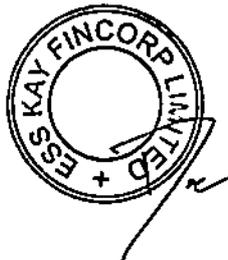
	m) and includes all Financial Indebtedness in respect of any of the items referred to in paragraphs (a) to (l) above which the relevant person has irrevocably committed to incur (whether by way of issue of an irrevocable drawdown notice (or equivalent), guarantee of any such Financial Indebtedness which has been similarly committed to be incurred or otherwise), notwithstanding that no actual liability or debt exists at the time of such consideration
Final Settlement Date(s)	Shall mean the date(s) on which the Payments have been irrevocably discharged in full and the Debentures have been redeemed by the Company in full in accordance with the terms of the Transaction Documents.
GAAP	Generally Accepted Accounting Principles prescribed by the Institute of Chartered Accountants of India from time to time and consistently applied by the Issuer.
Governmental Authority	Shall mean any government (central, state or otherwise) or any governmental agency, semi-governmental or judicial or quasi-judicial or administrative entity, department or authority, agency or authority including any stock exchange or any self-regulatory organization, established under any Law
Gross Loan Portfolio	Means the outstanding principal balance of all of the Company's outstanding Client Loans including current, delinquent and restructured Client Loans, and includes principal balance of all Client Loans securitized, assigned, originated on behalf of other institutions or otherwise sold off in respect of which the Company has provided credit enhancements in any form or manner whatsoever, but not Client Loans that have been charged off. It includes on balance sheet and off-balance sheet portfolio but does not include interest receivables and accrued interest.
Indian GAAP	Means the generally accepted accounting principles, standards and practices in India or any other prevailing accounting standard in India as may be applicable
Indian Accounting Standard (IND AS)	Means Accounting standard adopted by companies in India and issued under the supervision of Accounting Standards Board (ASB)
Interest/Coupon	Means the interest payable on the Debentures on the Interest Payment Dates, at the Interest Rate or the Revised Interest Rate as the case may be.
Interest Rate/Coupon Rate	Shall mean rate of interest as specified in the relevant Term Sheet for each Series.
Interest Payment Date(s)/Coupon Payment Date(s)	Means Payment dates on which Interest payable on the Debentures, more specifically mentioned in respective Term Sheet for each Series.
Interest Expense	Means all interest payable by the Company on all borrowings of the Company and all financial assistance availed by the Company from any bank, financial institution or any other person
Issue	300 Secured, Rated, Redeemable, Non-Convertible Debentures of the face value of Rs. 10,00,000/- (Rupees Ten Lakh Only) Each ("Debentures"/ "NCDs"), to be issued in one or more Series/Tranches, aggregating upto Rs. 30,00,00,000/- (Rupees Thirty Crores Only) for cash at par, in dematerialized form on a private placement basis
Issuer/Company	<b>Ess Kay Fincorp Limited</b>
Law	Means any applicable law, code, ordinance, interpretation, guideline, directive, judgment, injunction, decree, treaty, regulation, rule or order of any court, tribunal or Governmental Authority, in force in India
Liability	Means, for any date of determination, the liabilities of the Company on such date as the same would be determined in accordance with the Indian GAAP at such date.
Local Currency	Means Indian Rupees (denoted "INR" /"Rs."), the lawful currency of India
Majority Debenture Holders	Means such number of Debenture Holders collectively holding equal to or more than 51% (Fifty One percent) of the value of the Outstanding Principal Amounts of the Debentures
Material Adverse Effect	Means the effect or consequence of an event, circumstance, occurrence or condition which has caused, as of any date of determination, or could reasonably be expected to cause, in the opinion of the Debenture Holders, a material and adverse effect on (a) the financial condition, business or operation of the Company, environmental, social or otherwise or prospects of the Company, which in the opinion of the Debenture Trustee is prejudicial to the ability of the entity to perform its obligations under the Transaction Documents; (b) the ability of the Company to perform its obligations under the Transaction Documents; or (c) the validity, legality or enforceability of any of the Transaction Documents (including the ability of any party to enforce any of its remedies thereunder); or (d) the rights or remedies of the Debenture Trustee acting for the benefit of the



	Debenture Holders hereunder or under any other Transaction Document
Net Owned Funds	Has the meaning ascribed to it under Section 45IA of the RBI Act, 1934
NBFC Master Circular	Means the Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company prescribed by the RBI from time to time, as may be applicable
N.A.	Not Applicable.
Non-Performing Assets/NPA	Means the aggregate of all loans, bonds and other credit facilities provided by the Issuer where one or more repayment instalments are overdue as per the threshold limits prescribed by RBI from time to time. Under IND AS accounting norms, this shall mean the total of Stage 3 assets, as defined from time to time
NSDL	Means National Securities Depository Limited
Off Balance Sheet Portfolio	Shall mean principal balance of loans securitized, assigned, originated on behalf of other institutions in respect of which the Issuer has provided credit enhancements in any form or manner whatsoever
Obligations	Means all present and future obligations (whether actual or contingent and whether owed jointly or severally or in any capacity whatsoever) obligations of the Company to the Debenture Holders or the Debenture Trustee in respect of the Debentures and as specified under the Transaction Documents including without limitation, payment of Outstanding Principal Amounts, accrued Interest, default interest (if any), additional interest, fees, commissions and all costs, charges, expenses and other monies payable by the Company in respect of the Debentures.
Outstanding Principal Amounts	Means, at any date, the Local Currency principal amount outstanding under the Debentures.
Outstanding Amounts	Means the Outstanding Principal Amounts, together with all interest, default interest, additional interest, fees, costs, commissions, charges, Trustee fees and other amounts due and payable by the Company under or in respect of the Trust Deed or any Transaction Document
Payment(s)	Shall mean any payment towards the Outstanding Amounts made/to be made or owed by the Company in relation to the Debentures.
Payment Default	Shall mean default by the Company in making any Payment on any Due Date(s).
Person	Shall mean any individual, partnership, joint venture, firm, corporation, association, limited liability company, trust or other enterprise or any government or political subdivision or any agency, department or instrumentality thereof
Payment Obligations	Means all present and future obligations (whether actual or contingent and whether owed jointly or severally or in any capacity whatsoever) of the Company to the Debenture Holders or the Debenture Trustee under this Deed and shall include the obligation to redeem the Debentures in terms thereof, any outstanding remuneration of the Debenture Trustee, default interest payable, if any, and all fees, costs, charges and expenses and other monies payable by the Company under the Transaction Documents
Purpose	the Issuer shall utilize the proceeds from the Issue for on lending purpose.
Rating Agency	CRISIL Limited, being a credit rating agency registered with SEBI pursuant to SEBI (Credit Rating Agencies) Regulations 1999, as amended from time to time or any other SEBI registered credit rating agency appointed by the Issuer from time to time
RBI	Means the Reserve Bank of India
Record Date	The date which will be used for determining the Debenture Holder(s) who shall be entitled to receive the amounts due on any Due Date(s), which shall be the date falling 7 (Seven) Calendar days prior to any Due Date(s).
R&T Agent	Registrar and Transfer Agent to the Issue, in this case being KFIN Technologies Private Limited or such other registrar appointed by the company from time to time.
Register of Beneficial Owners	Means the register of beneficial owners of the Debentures maintained in the records of the Depository, as the case may be.
Register of Debenture Holders	Means the register maintained by the Company at its registered office and containing the names of the Debenture Holders
Risk Weighted Assets	Shall be calculated as per the method prescribed in the NBFC Master Circular
ROC	Means the jurisdictional Registrar of Companies
Redemption Amount	With respect to each Series/Tranche, shall mean the amount to be paid by the Company to the Debenture Holder(s) at the time of the redemption of the Debentures and shall include the Outstanding Principal Amounts, redemption premium (if any), the accrued Coupon, default interest (if any), additional



	interest (if any), and any other amounts, if any, in respect of the Debentures, payable on each of the Redemption Date(s) as shall be specified in the Issue details.
Redemption Date(s)/ Maturity Date(s)	Shall mean the date(s) on which the Redemption Amount(s) for the Debentures shall be redeemed by the Company as shall be specified in the Issue details for each Series;
SEBI	Means the Securities and Exchange Board of India
SEBI Debt Listing Regulations	The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulation, 2008 issued by SEBI, as amended from time to time.
SEBI LODR Regulations	SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time
Series/Tranche	Collectively the Debentures issued under the relevant series pursuant to the issue of a Term Sheet(s)
Shelf Disclosure Document	This document which sets out the information regarding the Debentures being issued on a private placement basis and has been issued pursuant to regulation 21A of the SEBI Debt Listing Regulations.
Tax	Means any present or future tax, levy, duty, charge, fees, deductions, withholdings, turnover tax, transaction tax, stamp tax or other charge of a similar nature (including any penalty or interest payable on account of any failure to pay or delay in paying the same), now or hereafter imposed by Law by any Governmental Authority and as maybe applicable in relation to the payment obligations of the company under this issue
TDS	Tax Deducted at Source.
Terms & Conditions	Shall mean the terms and conditions pertaining to the Issue as outlined in the Transaction Documents
Term Sheet / Issue Addendum	Shall mean the addendum to this Shelf Disclosure Document issued by the Company in respect of a Series of the Debentures which mentions key terms of the Debentures issued under a particular Series, including inter alia, Interest Rate, allotment date, Redemption Date, credit rating, security description, covenants if any and shall include amendments made thereto from time to time
Transaction Documents	Shall mean the documents executed or to be executed in relation to the issuance of the Debentures as more particularly set out in this Shelf Disclosure Document
WDM	Wholesale Debt Market.



**SECTION 2: NOTICE TO INVESTORS AND DISCLAIMERS****2.1 ISSUER'S DISCLAIMER**

This Shelf Disclosure Document is neither a prospectus nor a statement in lieu of a prospectus and should not be construed to be a prospectus or a statement in lieu of a prospectus under the Companies Act. Multiple copies hereof given to the same entity shall be deemed to be given to the same person and shall be treated as such. This Shelf Disclosure Document does not constitute and shall not be deemed to constitute an offer or invitation to subscribe to the Debentures to the public in general.

As per the applicable provisions, it is not necessary for a copy of this Shelf Disclosure Document to be filed or submitted to the SEBI for its review and/or approval. However pursuant to the provisions of Section 42 of the Companies Act 2013 read with the Companies (Prospectus and Allotment of Securities) Rules, 2014, the Company undertakes to file the copy this Shelf Disclosure Document with the Registrar of Companies.

This Shelf Disclosure Document has been prepared in conformity with the SEBI Debt Listing Regulations as amended from time to time and applicable RBI regulations governing private placements of Debentures by NBFCs. This Shelf Disclosure Document has been prepared solely to provide all material information about the Issuer to Eligible Investors (as defined below) to whom it is addressed and who are willing and eligible to subscribe to the Debentures. This Shelf Disclosure Document does not purport to contain all the information that any Eligible Investor may require. Further, this Shelf Disclosure Document has been prepared for informational purposes relating to this transaction only and upon the express understanding that it will be used only for the purposes set forth herein.

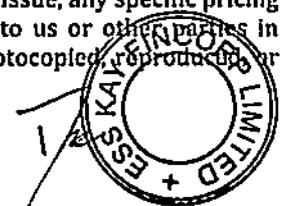
Neither this Shelf Disclosure Document nor any other information supplied in connection with the Debentures is intended to provide the basis of any credit or other evaluation and any recipient of this Shelf Disclosure Document should not consider such receipt as a recommendation to subscribe to any Debentures. Each potential Investor contemplating subscription to any Debentures should make its own independent investigation of the financial condition and affairs of the Issuer, and its own appraisal of the creditworthiness of the Issuer. Potential investors should consult their own financial, legal, tax and other professional advisors as to the risks and investment considerations arising from an investment in the Debentures and should possess the appropriate resources to analyze such investment and the suitability of such investment to such potential Investor's particular circumstances.

The Issuer confirms that, as of the date hereof, this Shelf Disclosure Document (including the documents incorporated by reference herein, if any) contains all the information that is material in the context of the Issue and regulatory requirements in relation to the Issue and is accurate in all such material respects. No person has been authorized to give any information or to make any representation not contained or incorporated by reference in this Shelf Disclosure Document or in any material made available by the Issuer to any potential Investor pursuant hereto and, if given or made, such information or representation must not be relied upon as having been authorized by the Issuer. The Issuer certifies that the disclosures made in this Shelf Disclosure Document are adequate and in conformity with the SEBI Debt Listing Regulations. Further, the Issuer accepts no responsibility for statements made otherwise than in the Shelf Disclosure Document or any other material issued by or at the instance of the Issuer and anyone placing reliance on any source of information other than this Shelf Disclosure Document would be doing so at its own risk.

This Shelf Disclosure Document and the respective contents hereof respectively, are restricted only for the intended recipient(s) who have been addressed directly and specifically through a communication by the Issuer and only such recipients are eligible to apply for the Debentures. All Investors are required to comply with the relevant regulations / guidelines applicable to them for investing in this Issue. The contents of this Shelf Disclosure Document are intended to be used only by those Investors to whom it is distributed. It is not intended for distribution to any other person and should not be reproduced by the recipient.

No invitation is being made to any persons other than those to whom Application Forms along with this Shelf Disclosure Document being issued have been sent. Any application by a person to whom the Shelf Disclosure Document has not been sent by the Issuer shall be rejected without assigning any reason.

The person who is in receipt of this Shelf Disclosure Document shall not reproduce or distribute in whole or in part or make any announcement in public or to a third party regarding the contents hereof without the consent of the Issuer. The recipient agrees to keep confidential all information provided (or made available hereafter), including, without limitation, the existence and terms of the Issue, any specific pricing information related to the Issue or the amount or terms of any fees payable to us or other parties in connection with the Issue. This Shelf Disclosure Document and may not be photocopied, reproduced or



distributed to others at any time without the prior written consent of the Issuer. Upon request, the recipients will promptly return all material received from the Issuer (including this Shelf Disclosure Document) without retaining any copies hereof. If any recipient of this Shelf Disclosure Document decides not to participate in the Issue, that recipient must promptly return this Shelf Disclosure Document and all reproductions whether in whole or in part and any other information statement, notice, opinion, memorandum, expression or forecast made or supplied at any time in relation thereto or received in connection with the Issue to the Issuer.

The Issuer does not undertake to update the Shelf Disclosure Document to reflect subsequent events after the date of Shelf Disclosure Document and thus it should not be relied upon with respect to such subsequent events without first confirming its accuracy with the Issuer. Provided however that, any subsequent event, circumstance, occurrence or condition which is material to the Issue or which may influence the investment decision of the Investors in the subsequent Tranches/Series, shall be reflected in the Term Sheet(s) for the relevant Series/Tranche(s).

Neither the delivery of this Shelf Disclosure Document nor any sale of Debentures made hereafter shall, under any circumstances, constitute a representation or create any implication that there has been no change in the affairs of the Issuer since the date hereof.

This Shelf Disclosure Document does not constitute, nor may it be used for or in connection with, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer or solicitation. No action is being taken to permit an offering of the Debentures or the distribution of this Shelf Disclosure Document in any jurisdiction where such action is required. Persons into whose possession this Shelf Disclosure Document comes are required to inform them of, and to observe, any such restrictions. The Shelf Disclosure Document is made available to potential investors in the Issue on the strict understanding that it is confidential.

**2.2 DISCLAIMER CLAUSE OF STOCK EXCHANGES**

If required, a copy of this Shelf Disclosure Document has been filed with the BSE in terms of the SEBI Debt Listing Regulations. It is to be distinctly understood that submission of this Shelf Disclosure Document to the BSE should not in any way be deemed or construed to mean that this Shelf Disclosure Document has been reviewed, cleared, or approved by the BSE; nor does the BSE in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Shelf Disclosure Document, nor does the BSE warrant that the Issuer's Debentures will be listed or will continue to be listed on the BSE; nor does the BSE take any responsibility for the soundness of the financial and other conditions of the Issuer, its promoters, its management or any scheme or project of the Issuer.

**2.3 DISCLAIMER CLAUSE OF SEBI**

As per the provisions of the SEBI Debt Listing Regulations, it is not stipulated that a copy of this Shelf Disclosure Document has to be filed with or submitted to the SEBI for its review / approval. It is to be distinctly understood that this Shelf Disclosure Document should not in any way be deemed or construed to have been approved or vetted by SEBI and that this Issue is not recommended or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any proposal for which the Debentures issued thereof is proposed to be made or for the correctness of the statements made or opinions expressed in this Shelf Disclosure Document.

**2.4 DISCLAIMER CLAUSE OF RBI**

The Issuer has obtained a certificate of registration issued by the RBI to carry on the activities of an NBFC under section 45 IA of the RBI Act, 1934. However, a copy of this Shelf Disclosure Document has not been filed with or submitted to the Reserve Bank of India ("RBI"). It is distinctly understood that this Shelf Disclosure Document should not in any way be deemed or construed to be approved or vetted by RBI. RBI does not accept any responsibility or guarantee about the present position as to the financial soundness of the Issuer or for the correctness of any of the statements or representations made or opinions expressed by the Issuer and for discharge of liability by the Issuer. By issuing the aforesaid certificate of registration to the Issuer, RBI neither accepts any responsibility nor guarantee for the payment of any amount due to any investor in respect of the Debentures.

**2.5 DISCLAIMER CLAUSE OF THE SOLE ARRANGER**

The Issuer hereby declares that it has exercised due-diligence to ensure complete compliance with prescribed disclosure norms in this Shelf Disclosure Document. The only role of the Sole Arranger with respect to the Debentures is confined to arranging placement of the Debentures on the basis of this Shelf Disclosure Document as prepared by the Issuer. Without limiting the foregoing, the Sole Arranger is not



acting, and has not been engaged to act, as an underwriter, merchant banker or other intermediary with respect to the Debentures. The Issuer is solely responsible for the truth, accuracy and completeness of all the information provided in this Shelf Disclosure Document. Neither is the Sole Arranger responsible for preparing, clearing, approving, scrutinizing or vetting this Shelf Disclosure Document, nor is it responsible for doing any due-diligence for verification of the truth, correctness or completeness of the contents of this Shelf Disclosure Document. The Sole Arranger shall be entitled to rely on the truth, correctness and completeness of this Shelf Disclosure Document. It is to be distinctly understood that the aforesaid use of this Shelf Disclosure by the Sole Arranger should not in any way be deemed or construed to mean that the Shelf Disclosure Document has been prepared, cleared, approved, scrutinized or vetted by the Sole Arranger. Nor should the contents of this Shelf Disclosure Document in any manner be deemed to have been warranted, certified or endorsed by the Sole Arranger as to the truth, correctness or completeness thereof. Each recipient must satisfy itself as to the accuracy, reliability, adequacy, reasonableness or completeness of the Shelf Disclosure Document.

The Sole Arranger has not conducted any due diligence review on behalf or for the benefit of the Debenture Trustee or any of the Debenture Holders. Each of the Debenture Holders should conduct such due diligence on the Issuer and the Debentures as it deems appropriate and make its own independent assessment thereof.

Distribution of this Shelf Disclosure Document does not constitute a representation or warranty, express or implied by the Sole Arranger that the information and opinions herein will be updated at any time after the date of this Shelf Disclosure Document. The Sole Arranger does not undertake to notify any recipient of any information coming to the attention of the Sole Arranger after the date of this Shelf Disclosure Document. No responsibility or liability or duty of care is or will be accepted by the Sole Arranger for updating or supplementing this Shelf Disclosure Document or for providing access to any additional information as further information becomes available.

Neither the Sole Arranger nor any of their respective directors, employees, officers or agents shall be liable for any direct, indirect or consequential loss or damage suffered by any person as a result of relying on any statement in or omission from this Shelf Disclosure Document or in any other information or communications made in connection with the Debentures.

The Sole Arranger is acting for the Company in relation to the Issue of the Debentures and not on behalf of the recipients of this Shelf Disclosure Document. The receipt of this Shelf Disclosure Document by any recipient is not to be constituted as the giving of investment advice by the Sole Arranger to that recipient, nor to constitute such a recipient a customer of the Sole Arranger. The Sole Arranger is not responsible to any other person for providing the protection afforded to the customers of the Sole Arranger nor for providing advice in relation to the Debentures

Each recipient of this Shelf Disclosure Document acknowledges that:

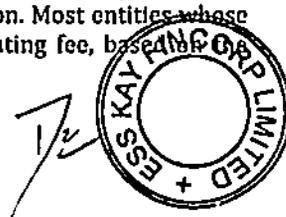
- i. each recipient has been afforded an opportunity to request and to review and has received all additional information considered by the recipient to be necessary to verify the accuracy of or to supplement the information contained herein; and
- ii. such recipient has not relied on the Sole Arranger in connection with its investigation of the accuracy of such information or its investment decision.

## 2.6 DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is made in India to investors as specified under the paragraph titled "Eligible Investors" of this Shelf Disclosure Document, who shall be/have been identified upfront by the Issuer. This Shelf Disclosure Document does not constitute an offer to sell or an invitation to subscribe to Debentures offered hereby to any person to whom it is not specifically addressed. Any disputes arising out of this Issue will be subject to the exclusive jurisdiction of the courts and tribunals at Mumbai. This Shelf Disclosure Document does not constitute an offer to sell or an invitation to subscribe to the Debentures herein, in any other jurisdiction to any person to whom it is unlawful to make an offer or invitation in such jurisdiction.

## 2.7 DISCLAIMER IN RESPECT OF RATING AGENCIES

Ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. The Rating Agency has based its ratings on information obtained from sources believed by it to be accurate and reliable. The Rating Agency does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by the Rating Agency have paid a credit rating fee, based on the amount and type of bank facilities/instruments.



**2.8 ISSUE OF DEBENTURES IN DEMATERIALIZED FORM**

The Debentures will be issued in dematerialized form. The Issuer has made arrangements with the Depositories for the issue of the Debentures in dematerialized form. Investors will have to hold the Debentures in dematerialized form as per the provisions of Depositories Act. The Issuer shall take necessary steps to credit the Debentures allotted to the beneficiary account maintained by the Investor with its depository participant. The Issuer will make the Allotment to the Investors on the Deemed Date of Allotment after verification of the Application Form, the accompanying documents and on realization of the application money.



### SECTION 3: RISK FACTORS

The following are the risks relating to the Company, the Debentures and the market in general envisaged by the management of the Company. Potential investors should carefully consider all the risk factors in this Shelf Disclosure Document for evaluating the Company and its business and the Debentures before making any investment decision relating to the Debentures. The Company believes that the factors described below represent the principal risks inherent in investing in the Debentures but does not represent that the statements below regarding risks of holding the Debentures are exhaustive. The ordering of the risk factors is intended to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another. Investors should also read the detailed information set out elsewhere in this Shelf Disclosure Documents and reach their own views prior to making any investment decision.

#### **I. REPAYMENT IS SUBJECT TO THE CREDIT RISK OF THE ISSUER.**

Potential investors should be aware that receipt of the principal amount (i.e. the redemption amount) and any other amounts that may be due in respect of the Debentures is subject to the credit risk of the Issuer. Potential investors assume the risk that the Issuer will not be able to satisfy their obligations under the Debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the Issuer, the payment of sums due on the Debentures may not be made or may be substantially reduced or delayed.

#### **II. THE SECONDARY MARKET FOR DEBENTURES MAY BE ILLIQUID.**

The Debentures may be very illiquid, and no secondary market may develop in respect thereof. Even if there is a secondary market for the Debentures, it is not likely to provide significant liquidity. Potential investors may have to hold the Debentures until redemption to realize any value.

#### **III. CREDIT RISK & RATING DOWNGRADE RISK**

The Rating Agency has assigned the credit ratings to the Debentures. In the event of deterioration in the financial health of the Issuer, there is a possibility that the rating agency may downgrade the rating of the Debentures. In such cases, potential investors may incur losses on revaluation of their investment or make provisions towards sub-standard/ non-performing investment as per their usual norms.

#### **IV. CHANGES IN INTEREST RATES MAY AFFECT THE PRICE OF NCDs.**

All securities where a fixed rate of interest is offered, such as this Issue, are subject to price risk. The price of such securities will vary inversely with changes in prevailing interest rates, i.e. when interest rates rise, prices of fixed income securities fall and when interest rates drop, the prices increase. The extent of fall or rise in the prices is a function of the existing coupon, days to maturity and the increase or decrease in the level of prevailing interest rates. Increased rates of interest, which frequently accompany inflation and/or a growing economy, are likely to have a negative effect on the pricing of the Debentures.

#### **V. TAX CONSIDERATIONS AND LEGAL CONSIDERATIONS**

Special tax considerations and legal considerations may apply to certain types of investors. Potential investors are urged to consult with their own financial, legal, tax and other advisors to determine any financial, legal, tax and other implications of this investment.

#### **VI. ACCOUNTING CONSIDERATIONS**

Special accounting considerations may apply to certain types of taxpayers. Potential investors are urged to consult with their own accounting advisors to determine implications of this investment.

#### **VII. MATERIAL CHANGES IN REGULATIONS TO WHICH THE ISSUER IS SUBJECT COULD IMPAIR THE ISSUER'S ABILITY TO MEET PAYMENT OR OTHER OBLIGATIONS.**

The Issuer is subject generally to changes in Indian law, as well as to changes in government regulations and policies and accounting principles. Any changes in the regulatory framework could adversely affect the profitability of the Issuer or its future financial performance, by requiring a restructuring of its activities, increasing costs or otherwise.

#### **VIII. LEGALITY OF PURCHASE**

Potential investors of the Debentures will be responsible for the lawfulness of the acquisition of the Debentures, whether under the laws of the jurisdiction of its incorporation or the jurisdiction in which it



operates or for compliance by that potential investor with any law, regulation or regulatory policy applicable to it.

**ix. POLITICAL AND ECONOMIC RISK IN INDIA**

The Issuer operates only within India and, accordingly, all of its revenues are derived from the domestic market. As a result, it is highly dependent on prevailing economic conditions in India and its results of operations are significantly affected by factors influencing the Indian economy. An uncertain economic situation, in India and globally, could result in a further slowdown in economic growth, investment and consumption. A slowdown in the rate of growth in the Indian economy could result in lower demand for credit and other financial products and services and higher defaults. Any slowdown in the growth or negative growth of sectors where the Issuer has a relatively higher exposure could adversely impact its performance. Any such slowdown could adversely affect its business, prospects, results of operations and financial condition.

**x. RISKS RELATED TO THE BUSINESS OF THE ISSUER**

- (a) *All the loans provided by the Issuer are secured. However, if the Issuer is unable to control the level of non-performing loans ("NPAs") in the future, or if the loan loss reserves are insufficient to cover future loan losses, the financial condition of the Issuer and results of operations may be materially and adversely affected. Non-performing or low credit quality loans can negatively impact its results of operations.*

As on March 31, 2020, the gross NPA was Rs 97.39 crores on a gross portfolio of Rs 2986.47 crores (including managed / securitized portfolio of Rs. 128.32crores).

The Issuer cannot assure that it will be able to effectively control and reduce the level of the NPAs of its Client Loans. The amount of its reported NPAs may increase in the future as a result of growth of Client Loans, and also due to factors beyond its control, such as over-extended member credit that it is unaware of. If the Issuer is unable to manage its NPAs or adequately recover its loans, the results of its operations will be adversely affected.

The Issuer's current loan loss reserves may not be adequate to cover an increase in the amount of NPAs or any future deterioration in the overall credit quality of the Issuer's total loan portfolio. As a result, if the quality of the Issuer's total loan portfolio deteriorates the Issuer may be required to increase the loan loss reserves, which will adversely affect the Issuer's financial condition and results of operations. The Issuer's borrowers are from the middle and lower middle class segments and, as a result, might be vulnerable if economic conditions worsen or growth rates decelerate in India, or if there are natural disasters such as floods and droughts in areas where the Issuer's members live. Moreover, there is no precise method for predicting loan and credit losses, and the Issuer cannot assure that the Issuer's monitoring and risk management procedures will effectively predict such losses or that loan loss reserves will be sufficient to cover actual losses. If the Issuer is unable to control or reduce the level of its NPAs or poor credit quality loans, the Issuer's financial condition and results of the Issuer's operations could be materially and adversely affected.

- (b) *Issuer requires certain statutory and regulatory approvals for conducting business and failure to obtain or retain them in a timely manner, or at all, may adversely affect operations.*

Non-Banking Financial Companies in India are subject to strict regulation and supervision by the RBI. The Issuer requires certain approvals, licenses, registrations and permissions for operating, including registration with the RBI as a NBFC. Further, such approvals, licenses, registrations and permissions must be maintained/renewed over time, applicable requirements may change and may not be aware of or comply with all requirements all of the time. Additionally, the Issuer may need additional approvals from regulators to introduce new insurance and other fee based products to its members. In particular, the Issuer is required to obtain a certificate of registration for carrying on business as a NBFC that is subject to numerous conditions. In addition, branches are required to be registered under the relevant shops and establishments laws of the states in which they are located. The shops and establishment laws regulate various employment conditions, including working hours, holidays and leave and overtime compensation. If the Issuer fails to obtain or retain any of these approvals or licenses, or renewals thereof, in a timely manner, or at all, business may be adversely affected. If the Issuer fails to comply, or a regulator claims that it has not complied, with any of these conditions, its certificate of registration may be suspended or cancelled, and the Issuer shall not be able to carry on such activities.



- (c) *Issuer may be required to increase capital ratio or amount of loan loss reserves, which may result in changes to business and accounting practices that would harm business and results of operations.*

The Issuer is subject to the RBI minimum capital to risk weighted assets ratio regulations. Pursuant to Section 45-1C of the RBI Act, 1934, every NBFC is required to create a reserve fund and transfer thereto a sum not less than 20.0% (Twenty Percent) of its net profit every year, as disclosed in the profit and loss account and before any dividend is declared. The Issuer is also required to maintain a minimum capital adequacy ratio of 15.0% (Fifteen Percent) in relation to aggregate risk-weighted assets and risk adjusted assigned loans. The RBI may also in the future require compliance with other financial ratios and standards. Compliance with such regulatory requirements in the future may require alteration of its business and accounting practices or take other actions that could materially harm its business and operating results

- (d) *The Issuer is exposed to certain political, regulatory and concentration of risks*

Due to the nature of its operations, the Issuer is exposed to political, regulatory and concentration risks.

- (e) *The Issuer intends to expand into new cities / states, with no guarantee that these operations will be successful*

The Issuer plans to expand its operations in all the six (6) states in which it has a presence currently and new states across India. The Issuer believes that this strategy is advisable from a financial perspective and that it will provide risk diversification benefits and enable it to achieve its corporate objectives. However, if the Issuer is not effectively able to manage such operations and expansion, it may lose money invested in such expansion, which could adversely affect its business and results of operations.

- (f) *Competition from other financial institutions may adversely affect the Issuer's profitability*

The Issuer considers that commercial banks and other NBFCs have generally not targeted its client base effectively. However, banks and NBFCs do offer loans to individual proprietors either on an unsecured basis or against the value of their personal property. There are also housing finance companies that provide loans to this customer group. It is possible that their activities in this sector could increase, resulting in competition that adversely affects its profitability and financial position. The Issuer believes that its sector expertise, credit analysis and portfolio management capabilities are all sources of competitive strength and are a mitigant to this risk.

- (g) *Changes in interest rates of the loans that the Issuer can borrow could reduce profit margins*

If the cost of the loans that the Issuer receives increases, due to either market or credit movements, the net interest margin might reduce and adversely affect the Issuer's financial condition.

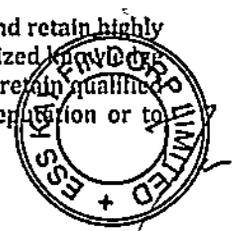
- (h) *Large scale attrition, especially at the senior management level, can make it difficult for the Issuer to manage its business.*

If the Issuer is not able to attract, motivate, integrate or retain qualified personnel at levels of experience that are necessary to maintain the Issuer's quality and reputation, it will be difficult for the Issuer to manage its business and growth. The Issuer depends on the services of its executive officers and key employees for its continued operations and growth. In particular, the Issuer's senior management has significant experience in the banking and financial services industries.

The loss of any of the Issuer's executive officers, key employees or senior managers could negatively affect its ability to execute its business strategy, including its ability to manage its rapid growth.

The Issuer's business is dependent on its team of personnel who directly manage its relationships with its borrowers. The Issuer's business and profits would suffer adversely if a substantial number of such personnel left the Issuer or became ineffective in servicing its borrowers over a period of time.

The Issuer's future success will depend in large part on its ability to identify, attract and retain highly skilled managerial and other personnel. Competition for individuals with such specialized knowledge and experience is high, and the Issuer may be unable to attract, motivate, integrate or retain qualified personnel at levels of experience that are necessary to maintain its quality and reputation or to



sustain or expand its operations. The loss of the services of such personnel or the inability to identify, attract and retain qualified personnel in the future would make it difficult for the Issuer to manage its business and growth and to meet key objectives.

- (i) ***The Issuer's business and results of operations would be adversely affected by strikes, work stoppages or increased wage demands by employees***

The employees are not currently unionized. However, there can be no assurance that they will not unionize in the future. If the employees unionize, it may become difficult to maintain flexible labour policies, and could result in high labour costs, which would adversely affect the Issuer's business and results of operations.

- (j) ***The Issuer's insurance coverage may not adequately protect it against losses. Successful claims that exceed its insurance coverage could harm the Issuer's results of operations and diminish its financial position***

The Issuer maintains insurance coverage of the type and in the amounts that it believes are commensurate with its operations and other general liability insurances. The Issuer's insurance policies, however, may not provide adequate coverage in certain circumstances and may be subject to certain deductibles, exclusions and limits on coverage.

In addition, there are various types of risks and losses for which the Issuer does not maintain insurance, such as losses due to business interruption and natural disasters, because they are either uninsurable or because insurance is not available to the Issuer on acceptable terms. A successful assertion of one or more large claims against the Issuer that exceeds its available insurance coverage or results in changes in its insurance policies, including premium increases or the imposition of a larger deductible or co-insurance requirement, could adversely affect the Issuer's business, financial condition and results of operations



## SECTION 4: REGULATORY DISCLOSURES

The Shelf Disclosure Document has been prepared in accordance with the provisions of SEBI Debt Listing Regulations and in this section, the Issuer has set out the details required as per Schedule I of the SEBI Debt Listing Regulations.

### 4.1 Documents Submitted to the Exchanges

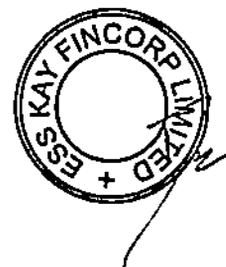
The following documents and such other documents have been required from time to time shall be submitted to the BSE if the proposed NCDs intend to get listed:

- a) Memorandum and Articles of Association of the Issuer and necessary resolution(s) for the allotment of the Debentures;
- b) Copy of last 3 (Three) years audited Annual Reports;
- c) Statement containing particulars of, dates of, and parties to all material contracts and agreements;
- d) Certified copy of the Board Resolution dated June 03, 2020 read with the resolution passed by the Executive Committee of the Board of Directors dated August 12, 2020 authorising the issuance of the Debentures;
- e) Certified true copy of the shareholders' resolution passed by the Company at the General Meeting held on May 21, 2020 authorizing the Company to borrow, upon such terms as the Board may think fit, upto an aggregate limit of INR 45,00,00,00,000/- (Indian Rupees Four Thousand and Five Hundred Crores);
- f) Certified true copy of the shareholders' resolution passed by the Company at the General Meeting held on May 21, 2020 authorizing the Company to create security in respect of its borrowings under Section 180(1)(a) of the Companies Act, 2013;
- g) Certified true copy of the shareholders' resolution passed by the Company at the General Meeting held on May 21, 2020 authorizing the Company to issue non-convertible debentures under Section 42 of the Companies Act, 2013;
- h) An undertaking from the Issuer stating that the necessary documents for the creation of the charge, including the Debenture Trust Deed would be executed within the time frame prescribed in the relevant regulations/acts/rules etc. and the same would be uploaded on the website of the BSE, where the debt securities have been listed, within 5 (Five) working days of execution of the same;
- i) Any other particulars or documents that the recognized stock exchange may call for as it deems fit.

### 4.2 Documents Submitted to the Debenture Trustee

List of disclosures to be submitted to the Debenture Trustee in electronic form (soft copy) at the time of allotment of the debt securities:

- a) Memorandum and Articles of Association and necessary resolution(s) for the allotment of the debt securities;
- b) Copy of last three years audited Annual Reports;
- c) Statement containing particulars of, dates of, and parties to all material contracts and agreements;
- d) Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (Profit & Loss statement, Balance Sheet and Cash Flow statement) and auditor qualifications, if any;
- e) An undertaking to the effect that the Company would, until the redemption of the debt securities, submit the details mentioned in point (d) above to the Debenture Trustee within the timelines as mentioned in the SEBI LODR Regulations. Further, the Company shall promptly submit to the Debenture Trustee all the other documents/ intimations as are required to be submitted under the provisions of Regulation 56 of the SEBI LODR Regulations. Further, the Issuer shall within 180 days from the end of the financial year, submit a copy of the latest annual report to the Trustee and the Trustee shall be obliged to share the details submitted under this clause with all 'Qualified Institutional Buyers' (QIBs) and other existing debenture-holders within two working days of their specific request.



## 4.3 Name and address of the following:

Name:	Ess Kay Fincorp Limited
Registered & Corporate Office of Issuer:	G1&2, New Market, Khasa Koti Circle, Jaipur, Rajasthan - 302006
Compliance Officer of Issuer:	Ms. Anagha Bangur, Company Secretary G1&2, New Market, Khasa Koti Circle, Jaipur, Rajasthan - 302006
Chief Financial Officer of Issuer:	Mr. Atul Arora, G1&2, New Market, Khasa Koti Circle, Jaipur, Rajasthan - 302006
Contact Person of the Issuer	Mr. Vivek Singh, G1&2, New Market, Khasa Koti Circle, Jaipur, Rajasthan - 302006
NBFC Registration Number:	B-10.00080
Corporate Identification Number	U65923RJ1994PLC009051
Website of Issuer:	<a href="http://www.skfin.in">www.skfin.in</a>
Arranger	NA
Auditors of the Issuer	B S R & Co. LLP 5 <sup>th</sup> Floor, Lodha Excelus Apollo Mills Compound N.M Joshi Marg, Mahalaxmi Mumbai-4000 11
Trustee to the Issue	IDBI Trusteeship Services Limited Asian Building, Ground Floor, 17, R. Kamani Marg, Ballard Estate, Mumbai - 400001 Phone: 022 40807000 Email: <a href="mailto:deepak.avasthi@idbitrustee.com">deepak.avasthi@idbitrustee.com</a>
Registrar	KFIN Technologies Private Limited KFintech, Tower - B, Plot No 31 & 32, Selenuim Building, Financial District, Nanakramguda, Gachibowli, Hyderabad - 500 032, Tel: +91- 040 - 67162222 Email: <a href="mailto:compliance.corp@kfintech.com">compliance.corp@kfintech.com</a>
Credit Rating Agency	CRISIL Limited Crisil House, Central Avenue, Hiranandani Business Park, Powai, Mumbai - 400076

## 4.4 A brief summary of the business/ activities of the Issuer and its line of business containing at least following information:-

## (a) Overview:

Ess Kay is registered as an Asset Financing Non-Banking Financial Corporation (NBFC-AFC) with the RBI. It was incorporated in 1994 and is primarily engaged in financing of commercial vehicles - mostly light commercial vehicles and multi utility vehicles. Its corporate and registered office is in Jaipur, Rajasthan.

It provides loans primarily to first time buyers and small transporters for purchase of used vehicles. The Issuer's experienced management team, knowledge of local market, good franchise in Rajasthan, good systems and processes, control on asset quality indicators and adequate profitability are credit the positives for the company.

## (b) Current Corporate Status:



The Issuer was incorporated as a private limited company under the Companies Act of 1956 on November 21, 1994 and is registered with the Reserve Bank of India as a non-deposit accepting NBFC and converted from a private limited to public limited company under the Companies Act of 2013 on September 04, 2017. The Issuer derives the following benefits of being registered as an NBFC.

- **Access to Funds:**  
Commercial lenders have greater comfort lending to a regulated NBFC with transparent ownership. As an Issuer, Ess Kay can raise equity and offer commercial returns.
- **Diverse Funding Sources:**  
An NBFC can access commercial investors and international capital markets, diversifying away from donors or members as equity funders.
- **Commercialization:**  
Classifying Ess Kay as an NBFC increases its commercial credibility and integrates it and its clients into the formal financial sector which ultimately increases its outreach potential.
- **Mainstream Resources:**  
As a for-profit commercial NBFC, Ess Kay will be more likely to attract mainstream capital resources which Societies or Trusts would find difficult to attract.
- **Regulatory Coverage:**  
As Ess Kay grows in size, operating as an NBFC within the regulatory framework mitigates risks from political and regulatory intervention.
- **Stakeholder Involvement:**  
As an NBFC, Ess Kay can bring a variety of stakeholders to the table, including clients, management, employees and investors.

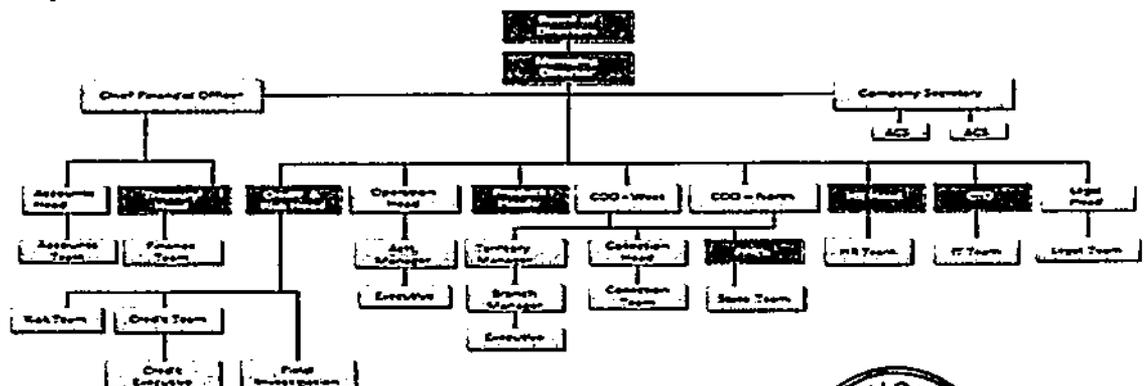
(c) Business Segments

Ess Kay lends financial assistance in the form of loans, to help meet customers' needs in the transportation life cycle from end-to-end. We finance Medium Commercial Vehicles (MCV), Light Commercial Vehicles (LCV), Multi-Utility Vehicle (MUV), Cars, Two - Wheelers and MSME financing. Apart from financing new vehicles, we have Refinancing loans available for used and pre-owned vehicles of all kinds and brands.

Product Details:

Product	Features	Purpose	Eligibility
Vehicles loans	Secured by hypothecation of vehicle	Purchase of vehicle	Self-occupied Individuals
MSME	Secured by mortgage of property	Expansion of business	Self-occupied residential and commercial property Individuals

(d) Corporate Structure



## 4.5 Key Operational and Financial Parameters for the last 3 Audited years

(Rs in Crores)

Parameters	Audited 31-Mar-17	Audited 31-Mar-18	Audited 31-Mar-19	Audited 31-Mar-20
	(in Lakhs)	(in Lakhs)	(in Lakhs)	(in Lakhs)
Net Worth	8,627	20,630	55,518	87,873
Total Debt	61462	89763	129917	2,56,178
- Non-current maturities of long term Borrowings	30198	42815	80262	*
- short term borrowings	4597	8523	6505	Bifurcation not available
- Current maturities of long term Borrowings	26667	38425	43150	
Net Fixed Assets	1016	1230	1704	4210
Non-Current Assets	38367	69175	102226	
Cash and Cash equivalents	5543	2937	27761	6,237
Current investments	-	-	1100	13,837
Current Assets	37714	51696	66525	-
Current Liabilities	37811	56944	59369	-
Assets Under Management	82449	128198	200184	3,07,665
Off balance sheet assets	24931	27155	47216	12,832
Interest Income	12056	16931	28901	54,545
Interest Expense	6570	8479	13096	23,248
Provisioning for loan portfolio	674	1206	2059	4777
PAT	1230	2195	5223	7,854
Gross NPA (%)	4.22%	3.37%	3.83%	4.04%
Net NPA (%)	3.41%	2.57%	2.87%	2.42%
Recognition of NPA	120 days	90 days	90 days	90 days
Tier I Capital Adequacy Ratio (%)	11.56%	16.72%	31.17%	30.62%
Tier II Capital Adequacy Ratio (%)	6.20%	3.52%	1.85%	1.04%

\*FY 2017, 2018 and 2019 are Audited as per IGAAP, while March 31, 2020 is as per Ind AS.

\*\* Due to applicability of Ind AS, the details as per this bifurcation are not available.

## 4.6 Gross Debt: Equity Ratio of the Company as on March 31, 2020:

Debt to Equity as on March 31, 2020	2.91
Before the issue of debt securities (As on SDD's Date)	2.90
After the issue of debt securities (As on SDD's Date)	2.92

## Calculations

As on March 31, 2020, debt-to-equity ratio is calculated as follows:

	(Rs. Crores)
Debt	2565.44
Equity	882.03
Debt/Equity	2.92

Before the issue, debt-to-equity ratio is calculated as follows:

	(Rs. Crores)
Debt	2,601.40
Equity	898.16
Debt/Equity	2.90

Subsequent to the issue, debt-to-equity ratio shall be calculated as follows:

	(Rs. Crores)
Debt	2,626.40
Equity	898.16
Debt/Equity	2.92

## 4.7 Project cost and means of financing, in case of funding of new projects:



Not Applicable

#### 4.8 Any Change in Accounting policies in last 3 years

- **Change in Accounting Policy in FY 2018-19:**

The Company has not change in the accounting policy during the financial year ending March 31, 2019.

- **Change in Accounting Policy in FY 2017-18:** During the financial year ending March 31, 2018, the

Company has changed the provisioning norms of standards assets from 0.35% to 0.40% based on RBI Notification No. RBI/DNBR/2016-17/45 dated September 1, 2016. Pursuant to this change, the provision on standard assets has been increased by Rs 60.27 lacs and profits have been reduced by Rs 60.27 lacs.

During the financial year ending March 31, 2018, the Company has changed its NPA provisioning policy based on RBI Notification No. RBI/DNBR/2016-17/45 dated September 01, 2016 pursuant to which loans outstanding for a period exceeding 90 days are classified as substandard assets and substandard assets for a period exceeding 12 months are classified as doubtful debts. Due to this, the profit for the year has been decreased by Rs 72.96 lacs.

- **Changes in 2016-17**

- Changes in provisioning norms on NPA assets (refer pg. no 9-10 of the audited results for 2016-17).
- Changes in provisioning policy of NPA assets.

During the financial year ending March 31, 2017, the Company has changed the provisioning norms of standards assets from 0.30% to 0.35%. Pursuant to this change, the provision on standard assets increased by Rs 39.07 lakhs and profits has been reduced by Rs 39.07 lakhs.

During the financial year ending March 31, 2017, the Company has changed its NPA provisioning policy based on RBI Notification No. DNBR.009/CGM(CDS)-2015 dated March 27, 2015 pursuant to which loans outstanding for a period exceeding 120 days are classified as substandard assets and substandard assets for a period exceeding 14 months are classified as doubtful debts. Due to this, the profit for the year has been decreased by Rs 123.51 lakhs

#### 4.9 Related Party Transactions for last three financial years: As per Annexure V

#### 4.10 Brief History of the Company Since Its Incorporation Giving Details Of The Following Activities

##### a. Details of Share Capital as on June 30, 2020

(Rs. in Crores)	
Share Capital	Amount
Authorised Capital	
Equity Share Capital	5.75
Preference Share Capital	Nil
<b>TOTAL</b>	<b>5.75</b>
Issued, Subscribed and Fully Paid- up	
Equity Shares Capital	5.04
Preference Shares Capital	Nil
<b>TOTAL</b>	<b>5.04</b>

##### b. Changes in its capital structure as on June 30, 2020, for the last five years:

Date of Change (AGM/ EGM)	Change in authorized Share Capital		Particulars
	Existing	Revised	Change in capital
December 31, 2010	1.25 (E.S.)	2.50 (E.S.)	+1.25 (E.S.)
December 31, 2012	2.50 (E.S.)	4.50 (E.S.)	+2.00 (E.S.)
		1.25 (P.S.)	+1.25 (P.S.)



December 5,2017	4.5(E.S) 1.25 (P.S.)	5.75(E.S) 0.00 (P.S.)	+1.25(E.S)
November 9,2018	5.75 (E.S)	5.75 (E.S)	Each ES of Rs. 100 was splitted into 50 ES of Rs. 02 each.

Note:- E.S. stands for Equity Share Capital and P.S. stands for Preference Share Capital.

c. Equity Share Capital History of the Company as on June 30, 2020, for the last five years

Date of allotment	Name of equity shareholder	No. shares	Face Value (Rs.)	Issue price	Consideration Amount (Rs.)	Nature of Allotment	Cumulative paid-up capital - (Rs.)			Remarks
							No. of equity shares	Equity share Capital	Equity Share Premium (In Rs.)	
					(No. of shares * Issue price)					
31.03.2010	Asha Kothari	3650	100	500	1,825,000	Equity	123,150	12,315,000		Share transferred on 15.1.2012
	Mantra Trading Company	2000	100	500	1,000,000	Equity				Share transferred on 22.12.2011
	Vajra Trading Company	2000	100	500	1,000,000	Equity				Share transferred on 22.12.2011
	Ess Kay Finserve Pvt. Ltd.	3200	100	500	1,600,000	Equity				Share transferred on 22.12.2011
	<b>Total</b>	<b>10,850</b>	<b>100</b>	<b>500</b>	<b>5,425,000</b>	<b>Equity</b>				
31.03.2011	Shalini Setia	800	100	500	400,000	Equity	164,790	16,479,000		
	Arjun Das Setia	320	100	500	160,000	Equity				Shared Transferred on 07.07.2014
	Rajendra Kumar Setia	40520	100	500	20,260,000	Equity				
	<b>Total</b>	<b>41,640</b>	<b>100</b>	<b>500</b>	<b>20,820,000</b>	<b>Equity</b>				
27.12.2011	Rajendra Kumar Setia	17,620	100	500	8,810,000	Equity	182,410	18,241,000		
05.03.2012	BanyanTree Growth Capital LLC	60	100	1500	90,000	Equity	182,470	18,247,000		
31.03.2012	Shalini Setia	2368	100	2000	1,184,000	Equity	199,518	19,951,800		
	Arjun Das Setia	1200	100	2000	600,000	Equity				Shares transferred on 16.08.2014
	Rajendra Kumar Setia	13480	100	2000	6,740,000	Equity				
	<b>Total</b>	<b>17,04</b>	<b>100</b>	<b>2000</b>	<b>34,096,000</b>	<b>Equity</b>				



Date of allotment	Name of equity shareholder	No. shares	Face Value (Rs.)	Issue price	Consideration Amount (Rs.)	Nature of Allotment	Cumulative paid-up capital (Rs.)		Remarks
		8							
26.03.2014	Rajendra Kumar Setia	190	100	2632	500,080	Equity	202,415	20,241,500	
	Ladder Up Corporate Advisory Private Limited	2707	100	2632	7,124,824	Equity			
	<b>Total</b>	<b>2,897</b>	<b>100</b>	<b>2632</b>	<b>7,624,904</b>	<b>Equity</b>			
	BanyanTree Growth Capital LLC	119,940	100	100	179,910,000	Preference	119,940	11,994,000	
31.03.2014							322,355	32,235,500	
31.03.2015							322,355	32,235,500	
31.03.2016							322,355	32,235,500	
12.11.2016	Yash Setia	13	100	NA	NA	Equity	322,355	32,235,500	Share received on 12.11.2016
	Shalini Setia	13	100	NA	Na	Equity			Share received on 12.11.2016
	Atul Arora	13	100	3790.68	49278.84	Equity			Share purchased from existing shareholder on 12.11.2016
27.03.2017	Banyan Tree Growth Capital LLC	68294	100	175.623	NA	Equity	270799	2707090	68294 Equity share issued in lieu of Compulsory Convertible preference shares
	<b>Total</b>	<b>68333</b>	<b>-</b>	<b>3790.68</b>	<b>49278.84</b>	<b>Equity</b>			
30.12.2017	Norwest Venture Partners X - Mauritius	44,468	100	12,467.26	55,43,94,117.68	Equity	350919	3509190	Fresh Allotment
	Baring Private Equity India AIF	15,963	100	12,467.26	19,90,14,871.38	Equity			Fresh Allotment
	Karma Holdings Mauritius	4,817	100	12,467.26	6,00,54,791.42	Equity			Fresh Allotment



Date of allotment	Name of equity shareholder	No. shares	Face Value (Rs.)	Issue price	Consideration Amount (Rs.)	Nature of Allotment	Cumulative paid-up capital (Rs.)			Remarks
	Limited									
	Evolve India Fund II LTD	14,962	100	12,467.26	18,65,35,144.12	Equity				Fresh Allotment
	Norwest Venture Partners X - Mauritius	41,356	100	12,467.26	51,55,96,004.56	Equity				Transfers from Banyan Tree Growth Capital, Rajendra Kumar Setia & Ladder Up Finance Limited
30.12.2017	Baring Private Equity India AIF	14,845	100	12,467.26	18,50,76,474.70	Equity	350919	3509190	991977924.6	Transfers from Banyan Tree Growth Capital, Rajendra Kumar Setia & Ladder Up Finance Limited
	Karma Holdings Mauritius Limited	4,480	100	12,467.26	5,58,53,324.80	Equity				Transfers from Banyan Tree Growth Capital, Rajendra Kumar Setia & Ladder Up Finance Limited
	Evolve India Fund II LTD	13,914	100	12,467.26	17,34,69,455.64	Equity				Transfers from Banyan Tree Growth Capital, Rajendra Kumar Setia & Ladder Up Finance Limited
23.03.2018	Evolve Coinvest I	28,876	100	12,467.26	36,00,04,599.76	Equity	350919	3509190	991977924.6	Transfers
26.02.2018	Rajendra Kumar Setia	1,250	100	20.00	2,50,00,000.00	Equity	350919	3509190	991977924.6	Transfers



Date of allotment	Name of equity shareholder	No. shares	Face Value (Rs.)	Issue price	Consideration Amount (Rs.)	Nature of Allotment	Cumulative paid-up capital (Rs.)			Remarks
11.09.2018	HUF Split into 50 Equity Shares having FV 02 Per Share	NA	02	NA	NA	Equity	17545950	35091900	NA	Split
13.10.2018	Rajendra Kumar Setia	754650	02	NA	NA	Equity	18300600	36601200	NA	Conversion of Warrants
31.10.2018	TPG Growth IV SF Pte Limited	167703	02	596.29	99999621.87	Equity	18468303	36936606	NA	Purchase from RKS
31.10.2018	TPG Growth IV SF Pte Limited	2904835	02	596.29	1732124062.15	Equity	18756447	37512894	2802391729.41	Fresh Allotment
31.10.2018	Evolvence Coinvest I	455847	02	596.29	271817007.63	Equity	21661282	43322564		Fresh Allotment
31.10.2018	Norwest Venture Partners X - Mauritius	1354847	02	596.29	807881717.63	Equity	23016129	46032258		Fresh Allotment
21.11.2019	TPG Growth IV SF Pte. LTD.	1316497	02	1078.62	1419999994.14	Equity	24332626	486652	2345642760.20	Fresh Allotment
21.11.2019	Norwest Venture	630435	02	1078.62	679999799.70	Equity	249663061	499261		
21.11.2019	Partners X	231778	02	1078.62	250000386.36	Equity	25194839	50389678		

Notes (if any): Nil

## d. Details of any Acquisition or Amalgamation in the last 1 year:

Nil

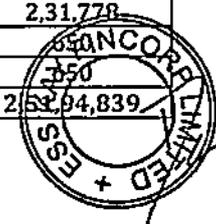
## e. Details of any Reorganization or Reconstruction in the last 1 year :

Nil

## 4.11 Details of the Shareholding of the Company as on the latest quarter end

## a. Shareholding pattern of the Company as on June 30, 2020:-

Sl.	Name of Shareholder	Number of Shares	Percentage (%) of holding	Number of shares held in Demat Form
1	Rajendra Kumar Setia	1,03,27,547	40.99%	1,03,27,547
2	Shalini Setia	650	0.00%	650
3	Rajendra Kumar Setia HUF	62,500	0.25%	62,500
4	Yash Setia	650	0.00%	650
5	Bhajan Devi Setia	650	0.00%	650
6	Norwest Venture Partners X - Mauritius	62,76,482	24.91%	62,76,482
7	Baring Private Equity India AIF	15,40,400	6.11%	15,40,400
8	Karma Holdings Mauritius Limited	4,64,850	1.85%	4,64,850
9	Evolvence Coinvest 1	18,99,647	7.54%	18,99,647
10	Evolvence India Fund III Ltd	2,31,778	0.92%	2,31,778
11	TPG	43,89,035	17.42%	
12	Atul Arora	650	0.00%	
	Total	2,51,94,839	100.00%	2,51,94,839



Notes: Shares pledged or encumbered by the promoters (if any) - Nil

b. List of top 10 holders of equity shares of the Company as on June 30

Sl.	Name of Shareholder	Number of Shares	Percentage (%) of holding	Number of shares held in Demat Form
1	Rajendra Kumar Setia	1,03,27,547	40.99%	1,03,27,547
2	Shalini Setia	650	0.00%	650
3	Rajendra Kumar Setia HUF	62,500	0.25%	62,500
4	Yash Setia	650	0.00%	650
5	Bhajan Devi Setia	650	0.00%	650
6	Norwest Venture Partners X - Mauritius	62,76,482	24.91%	62,76,482
7	Baring Private Equity India AIF	15,40,400	6.11%	15,40,400
8	Karma Holdings Mauritius Limited	4,64,850	1.85%	4,64,850
9	Evolvece Coinvest 1	18,99,647	7.54%	18,99,647
10	Evolvece India Fund III Ltd	2,31,778	0.92%	2,31,778
11	TPG	43,89,035	17.42%	650
12	Atul Arora	650	0.00%	650
	<b>Total</b>	<b>2,51,94,839</b>	<b>100.00%</b>	<b>2,51,94,839</b>



## 4.12 Following Details Regarding The Directors Of The Company:

## a. Details of the Current Directors of the Company

Sl.	Name of the Directors	Age	Address	DIN	Director of the company since	Director in other company
1.	Rajendra Kumar Setia (Managing Director)	49 yrs	2 Cha 12 Jawahar Nagar, Jaipur	00957374	21.11.1994	Nil
2.	Shalini Setia (Whole-time director)	47 yrs	2 Cha 12 Jawahar Nagar, Jaipur	02817624	01.01.2010	Nil
3.	Amar Lal Daultani (Independent Director)	64 yrs	703, Dev Plaza, Near Tejaswani Hospital Kadri, Temple Road, Mangalore, Karnataka	05228156	01.04.2016	<ul style="list-style-type: none"> <li>- Devenio Optimus Advisors Private Limited</li> <li>- Ativir Stock Broking Private Limited</li> <li>- Viraj Profiles Limited</li> </ul>
4.	Munish Dayal (Alternative Director)	53 yrs	H.N.LCG 804A, Sushant Lok-1, Laburnum Apartment Gurgaon, Teh - Gurgaon	01683836	26.02.2018	<ul style="list-style-type: none"> <li>- Mannapuram Home Finance Limited</li> <li>- Proactive Data Systems Private Limited</li> <li>- RMZ Infratech Pvt. Ltd.</li> <li>- Infrasoftware Technologies Limited</li> </ul>
5.	Anand Raghvan (Independent Director)	58 yrs	22/1, Warren Road, Mylapore, Chennai 600004	00243485	07.04.2018	<ul style="list-style-type: none"> <li>- Sterling Holiday Resort Limited</li> <li>- Five-Star Business Finance Limited</li> <li>- Five-Star Housing Finance Private Limited</li> <li>- Chennai International Centre</li> <li>- Nani Palkhivala Arbitration Centre</li> </ul>
6.	Akshay Tanna (Additional Director)	38 yrs	A/72, Darshan Apts, Mount Pleasant Road, Malabar Hill, Near Chief Ministers Bungalow, Mumbai-400006, Maharashtra	02967021	03.06.2020	<ul style="list-style-type: none"> <li>- Dodla Dairy Limited</li> <li>- Big Tree Entertainment Private Limited</li> <li>- Landmark Insurance Brokers Private Limited</li> <li>- Lenskart Solutions Private Limited</li> <li>- Automark Motors Private Limited</li> <li>- Landmark Commercial Vehicles Private Limited</li> <li>- FSN E-Commerce Ventures Private Limited</li> </ul>

\*Company to disclose name of the current directors who are appearing in the RBI defaulter list and/or ECGC default list, if any. - None of the Directors of the Company are appearing on the RBI/ECGC defaulters list.



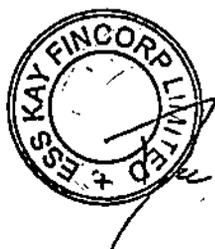
## 4.13 Details of change in directors since last three years:

Name	Designation	DIN	Date of Appointment	Date of Resignation	Remarks
Naval Jawaharlal Totla	Independent Director	2408585	05.03.2012	20.05.2014	Appointment & Resignation
Anshuman Goenka	Independent Director	02276712	20.05.2014	25.03.2015	Appointment & Resignation
Sanji Singhal	Nominee Director	02408616	25.03.2015	30.12.2017	Appointment & Resignation
Govind Saboo	Independent Director	06724172	29.12.2014	01.04.2016	Appointment & Resignation
Amar Chand Chug	Independent Director	07144359	25.03.2015	08.05.2018	Appointment & Resignation
Arjun Das Setia	Director	00469127	21.11.1994	29.09.2015	Appointment & Resignation
Amar Lal Daultani	Independent Director	05228156	01.04.2016	-	Appointment
Rahul Bhasin	Nominee Director	-	30.12.2017	05.09.2018	Appointment & Resignation
Munish Dayal	Nominee Director	01683836	26.02.2018	-	Appointment
R Anand	Independent Director	00243485	07.04.2018	-	Appointment
Gaurav Trehan	Nominee Director	03467781	31.10.2018	22.05.2020	Resignation
Akshay Tanna	Additional Director	02967021	03.06.2020	-	Appointment

## 4.14 Brief particulars of the management of the Company:

## - Board of Directors:

Sl.	Name & Designation	Experience
1.	Mr. Rajendra Kumar Setia (Managing Director & Promoter)	He is a first-generation entrepreneur who has strong decision making skills and is a good mentor to the employees. He is a Science graduate, having rich experience of more than 2 decades in finance sector business and vehicle financing. He is also the President of Rajasthan Finance Companies Association, institution for representing interest of finance companies in the State of Rajasthan.
2.	Mrs. Shalini Setia (Whole-time Director)	Whole-time Director of the company is Co-promoter of the Company. She has 6 years of experience in the industry. She actively participates in strategic decision making of the company. She is an eternal optimist and has promoted ethics in working environment by creating a work culture which provide a stabilized growth environment and motivation.
3.	Mr. Munish Dayal (Nominee Director)	He is a Senior Partner with Barings Private Equity Partners India since May 2007. He heads the investment practice in Banking, Financial Services & Insurance (BFSI) and also serves as an Operating Partner. He has over 29 years of global experience in establishing and building businesses in the BFSI industry, having worked with Citigroup for 16 years as Managing Director across major markets (London, Europe, Singapore, Middle East, Africa, India). His roles ranged from global transaction services, risk management to asset-based finance, culminating as the Regional Head of SME and Retail mass markets for Asia Pacific.
4.	Mr. Amar Lal Daultani (Independent Director)	A postgraduate in Economics from Agra University, joined Allahabad Bank as Management Trainee in 1978 and worked in different capacities in various branches of Allahabad Bank holding important assignments. He is a versatile banker having 34 years of rich experience in Credit, Forex and other General Banking Operations. He has completed his term of office as Executive Director of corporation bank.
5.	Mr. Anand Raghavan (Independent)	Mr. Anand Raghavan, a Chartered Accountant by Profession has over 30+ years of experience with different entities like Sundaram Finance & Ernst & Young LLP. He is currently serving as special advisor in Ernst & Young LLP



Sl.	Name & Designation	Experience
	<i>Director)</i>	along-with directorship in reputed organization such as MMTC Limited, Five Star Business Limited, Five Star Housing Finance Private Limited and Sterling Holiday Resort Limited.
6.	Mr. Akshay Tanna <i>(Additional Director)</i>	Mr. Akshay Tanna is a Partner with TPG Growth in Mumbai, and has been with TPG since 2011. Prior to joining TPG in 2011, Akshay worked for Merrill Lynch and Deutsche Bank in the Financial Institutions Investment Banking Group. Akshay graduated from the Wharton School of the University of Pennsylvania with Honors.

- Details of Key Managerial Personnel of the Company

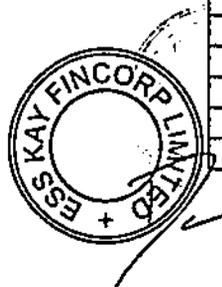
Sl.	Name & Designation	Experience
1.	Mr. Atul Arora <i>(Chief Financial Officer)</i>	Mr. Atul Arora is Chartered accountant by profession, started his career with Taurian Manganese & Ferro Alloy CISA a mining company based in Ivory coast. After 2 years of international finance exposure he has joined Ess Kay Fincorp Limited in 2010. With his diverse experience gained through range of assignments handled during his stint with the company has grown along and currently holds position of Chief Financial Officer in the company.
2.	Mr. Girish Dangayach <i>(Chief Digital Officer)</i>	Mr. Girish Dangayach is a Chartered Accountant and Certified Digital Strategist from Columbia University with more than 13 years of strong experience. Previously Girish worked with Genpact, Deloitte, Accenture, KPMG and Infosys. Girish helped many global leading fortune 500 companies to transform their business processes in the area of Sales Operations, Finance, Customer Service, Procurement, HR and Manufacturing. At SK, Girish is working to build best in class processes and introducing new age digital technologies to enhance experience for customer and colleagues.
3.	Mr. Sameer Arora <i>(Senior Vice President (North))</i>	Mr. Sameer Arora a Civil Engineer by qualification has 27+ years of experience. He started his career as an entrepreneur and joined Ess Kay Fincorp in the year 2007 with ~10 years of extensive experience in the field of sales, collection and operations. With his diversified skill set he carries specialized hold on sales and marketing of financial products. He is one of the main drivers of devising new product strategies and overlooking its implementation on the ground.
4.	Mr. Ritesh Sharma <i>(Senior Vice President (West))</i>	He is MBA Finance / B.Com (Hon) having 17 years of experience in Finance Industry (Rajasthan & Gujarat State). He started career with Ess Kay Fincorp in year 1999 as a sales manager & with continue growth currently holding position of Senior Vice President (Western Region) in the company.
5.	Mr. Yash Setia <i>(Business Strategy Analyst)</i>	Mr Yash Setia, started his Career with Esskay in 2017, is involved in all business strategies and growth plans of the company. A HR College of Commerce and Economics Mumbai graduate, he has the acumen on data and technology and responsible for business development as well as profitable collection.
6.	Mr. Amarpreet Singh Batra <i>(Vice President (Tractor))</i>	Amarpreet Singh Batra, having over 15 years of experience with reputed corporates. He holds a B.Tech Degree in Mechanical Stream from SSBT's College, Jalgaon Maharashtra. Prior to joining Ess Kay ,he was heading Rajasthan State as General Manager in Magma Fincorp Limited.
7.	Mr. Mihir Vaishnav <i>(Vice President (Sme))</i>	Mihir Vaishnav graduated from Mumbai University and pursued MBA Has corporate experience of 24 years having worked with Times Group, 20th Century Finance, GMAC, IDBI Bank, TVS Credit, and ICICI Bank. He has worked in domain of Retail Assets and Liabilities having handled product range of 20k to 2 cr which includes financing of Two Wheeler, Auto, Commercial Vehicle, Construction Equipment, Mortgage (HL & SME).
8.	Mr. Vivek Singh <i>(Head - Treasury)</i>	Mr. Vivek Singh is a Post Graduate with specialization in the field of finance, accounts, tax and international business. He is a Chartered accountant and PGDIB in International Business from India Institute of Foreign Trade (New Delhi). He started his career with Traxun Towers Limited and has spent almost 14+ years in the field of Corporate Finance in the past while working with Corporate Group's such as RPG Enterprise, Ladder Finance Limited and Reliance ADAG.



Sl.	Name & Designation	Experience
9.	Mr. Rajeev Yadav (Vice President (Legal))	Rajeev Yadav PGDBM (Marketing) and a Law graduate by qualification. He has in all a total experience of 15+ years. He started his career with Cipla Limited in the year 2000 and then moved on to Hinduja Leyland Ltd, Mahindra Finance and ICICI Bank Limited. He has diversified experience of sales, compliance, collection, banking regulations of NBFCs and Bank. He heads legal department for the company and currently takes care of all the legal matters on behalf of the company.
10.	Mr. Harendra Singh Rathore (Associate Vice President (Collection))	Mr. Harendra started his career with Ess Kay Fincorp Limited in the year 1995. He moved on to different organization through his career and has worked with organization like GE, ICICI Bank Limited and Kotak Mahindra Bank. He started his career as an executive level manager but with his ability and understanding of geography and business has now attained the position of State Collection Manager for the state of Rajasthan. He has worked in various sphere of Collection /Debts Recovery and Risk Management during his entire stint with various organization.
11.	Ms. Anagha Bangur (Company Secretary)	Ms. Anagha Bangur a Company Secretary by qualification, has served in salt manufacturing company viz. with Saboo Sodium Chloro Limited which was listed on Bombay Stock Exchange. Anagha Joined Esskay Fincorp in 2013. Has experience in formulation of Group Financial Policies, Corporate Laws, Merchant Banking, Equity and Debt Listing and ensuring adherence to the statutory regulations of listed, non-listed Companies.
12.	Mr. Abhijeet Sharma (State Collection Manager)	Abhijit Sharma a Graduate in Law from Rajasthan University, having experience of more than 15+ years in the field of collection. He started his Career in with ICICI Bank and has worked with Airtel and Indiabulls in various positions predominantly in the state of Rajasthan and Gujarat. He is associated with of Ess Kay Fincorp since 2010 and through his acumen and ability has scaled to the level of Senior Manager (Collection).
13.	Mr. Ritesh Kumar (Deputy Vice President Operation)	With 5 years of field experience he joined Ess Kay in 2008 as an operation executive, with his dedication and continuous skill up-gradation, he currently holds the position on Operation Head.
14.	Mr. Anil Sharma (Associate Vice President Accounts))	An MBA in Human Resource from Annamalai University, having experience of 12 yrs in HR Domain with Vehicle Finance Industry. He has worked with Mahindra & Mahindra Ltd, L& T Finance, IndusInd Bank, Infosys and many other companies. He also has exposure comprising of 7 Northern states
15.	Mr. Honey Jain (Associate Vice President Accounts)	A Chartered Accountant and a Company Secretary by qualification, has 5 years of core accounting and auditing experience. He started his career as an Internal Audit Head in the company and is now acting as the Associate Vice President (Accounts) of the company.
16.	Mr. Pratit Vijayvergiya (Chief Technology Officer)	Mr. Pratit Vijayvergiya is a Master of Business Administration-IT from NIM and MCA from NIEM, he is been already associated with Ess kay as IT consultant since last 10 years and same time he had been associated with various NBFC's for IT advisory role and have a vast experience of 19 years in domain and earlier been associated with AU, Gravita like more Organizations.

#### 4.15 Remuneration of directors (during the current year and last 3 (three) financial years)

Name of the Director	Remuneration (in Lakhs)
<b>2020</b>	
Rajendra Kumar Setia	196.50
Shalini Setia	11.56
Amar Lal Daultani	5.50 (Sitting Fees)
Anand Raghavan	5.50 (Sitting Fees)
Munish Dayal	3.60 (Sitting Fees)
<b>2019</b>	
Rajendra Kumar Setia	128.20
Shalini Setia	11.71
Amar Chand Chug	1.15 (Sitting Fees)
Amar Lal Daultani	4.15 (Sitting Fees)
Anand Raghavan	4.15 (Sitting Fees)
Munish Dayal	0.70



<b>2018</b>	
Rajendra Kumar Setia	77.13
Shalini Setia	11.13
Amar Chand Chug	4.00 (Sitting Fees)
Amar Lal Daultani	4.00 (Sitting Fees)

4.16 Following details regarding the auditors of the Company:

a. Details of the auditor of the Company

Name	Address	Auditor since	Remark
B S R & Co. LLP	5th Floor ,Lodha Excelus Apollo Mills Compound N.M Joshi Marg Mahalaxmi Mumbai-4000 11	11.09.2018	N.A.

b. Details of change in auditor since last three years:-

Name	Address	Date of Appointment	Auditor of the Company since ( In case of resignation)	Remarks
Gopal Ghiya and Associates	B-49 Gautam Marg Hanuman Nagar Jaipur-302021	24.11.1994	Since incorporation i.e. 24.11.1994 to 30.09.2014	Appointment & Resignation
SS Kothari Mehta	146-148 Tribhuvan Complex, Ishwar Nagar, Mathura road, New Delhi 110017	30.09.2014	30.09.2014 to 1.09.2018	Appointment & Resignation
M/s B S R & Co. LLP	5th Floor, Lodha Excelus Apollo Mills Compound N.M. Joshi Marg, Mahalaxmi, Mumbai, Maharashtra-400011	11.09.2018	-	Appointment

c. Auditors Qualifications:

Summary of reservations or qualifications or adverse remarks of auditors in the last five financial years immediately preceding the year of circulation of Shelf Disclosure Document and of their impact on the financial statements and financial position of the company and the corrective steps taken and proposed to be taken by the company for each of the said reservations or qualifications or adverse remark.

**For the year 2015-16**

Auditors' reservations or qualifications or adverse remarks: - NIL

**For the year 2016-17**

Auditors' reservations or qualifications or adverse remarks: - NIL

**For the year 2017-18**

Auditors' reservations or qualifications or adverse remarks: - NIL

**For the year 2018-19**

Auditors' reservations or qualifications or adverse remarks: - NIL

**For the year 2019-20**

Auditors' reservations or qualifications or adverse remarks: - NIL

4.17 Details of borrowings of the company, as on the latest quarter end:



## a. Details of Secured Loan Facilities as on June 30, 2020:

(Rs. In Crores)

Lender's Name	Type of Facility	Amount Sanctioned	Principal Amount O/s	Repayment Date/Schedule	Primary Security
<b>Banks</b>					
RBL Bank Limited	Term Loan	22.90	11.13	36 months	Hypothecated Receivables
RBL Bank Limited	Term Loan	40.00	18.67	36 months	Hypothecated Receivables
HDFC Bank Limited	Term Loan	10.00	3.13	36 months	Hypothecated Receivables
HDFC Bank Limited	Term Loan	15.00	9.22	48 Months	Hypothecated Receivables
HDFC Bank Limited	Term Loan	25.00	16.20	36 months	Hypothecated Receivables
HDFC Bank Limited	Term Loan	25.00	19.48	36 months	Hypothecated Receivables
The South Indian Bank Limited	Term Loan	12.00	2.34	48 months	Hypothecated Receivables
The South Indian Bank Limited	Term Loan	10.00	10.00	36 months	Hypothecated Receivables
Oriental Bank of Commerce	Term Loan	15.00	12.85	48 months	Hypothecated Receivables
Dcb Bank Limited	Term Loan	13.00	1.48	36 months	Hypothecated Receivables
Bank of Baroda (earlier Vijaya Bank)	Term Loan	5.00	2.04	60 months	Hypothecated Receivables
Indusind Bank Limited	Term Loan	25.00	6.28	36 months	Hypothecated Receivables
Indusind Bank Limited	Term Loan	15.00	10.86	48 Months	Hypothecated Receivables
Utkarsh Small Finance Bank	Term Loan	20.00	5.00	36 months	Hypothecated Receivables
Ujjivan Small Finance Bank Ltd	Term Loan	20.00	5.00	24 months	Hypothecated Receivables
Ujjivan Small Finance Bank Ltd	Term Loan	20.00	16.67	36 months	Hypothecated Receivables
Kotak Mahindra Bank Limited	Term Loan	40.00	25.56	36 months	Hypothecated Receivables
Bank of Maharashtra	Term Loan	15.00	15.00	48 months	Hypothecated Receivables
Federal Bank Limited	Term Loan	15.00	9.00	30 months	Hypothecated Receivables
IDFC First Bank Limited	Term Loan	100.00	76.92	42 months	Hypothecated Receivables
Capital Small Finance Bank Ltd	Term Loan	10.00	8.60	39 months	Hypothecated Receivables
Axis Bank 2nd	Term Loan	15.00	11.25	39 months	Hypothecated Receivables
Federal Bank Limited	Term Loan	15.00	12.00	30 months	Hypothecated Receivables
Utkarsh Small Finance Bank	Term Loan	15.00	12.08	36 months	Hypothecated Receivables
Dcb Bank Limited	Term Loan	15.00	13.37	36 months	Hypothecated Receivables
Indusind Bank Limited	Term Loan	35.00	32.81	48 Months	Hypothecated Receivables
SBM	Term Loan	20.00	17.50	24 months	Hypothecated Receivables
ICICI Bank	Term Loan	10.00	9.58	24 months	Hypothecated Receivables
State Bank of India	Term Loan	4.50	4.50	24 months	Hypothecated



Lender's Name	Type of Facility	Amount Sanctioned	Principal Amount O/s	Repayment Date/Schedule	Primary Security
					Receivables
Small Industries Development Bank of India II	Term Loan	15.00	5.75	66 months	Hypothecated Receivables
Small Industries Development Bank of India II	Term Loan	50.00	50.00	10 months	Hypothecated Receivables
Hinduja Leyland Finance Limited	Term Loan	7.50	1.19	36 months	Hypothecated Receivables
Hinduja Leyland Finance Limited	Term Loan	20.00	5.62	36 months	Hypothecated Receivables
Hinduja Leyland Finance Limited	Term Loan	22.00	20.44	36 Months	Hypothecated Receivables
Bajaj Finance Limited	Term Loan	20.00	4.62	42 months	Hypothecated Receivables
Bajaj Finance Limited-II	Term Loan	25.00	13.89	36 months	Hypothecated Receivables
Bajaj Finance Limited - III	Term Loan	25.00	22.22	36 months	Hypothecated Receivables
Nabkisan Finance Limited	Term Loan	15.00	7.49	51 months	Hypothecated Receivables
Nabkisan Finance Limited	Term Loan	7.75	5.81	63 months	Hypothecated Receivables
Nabsamruddhi Finance Limited	Term Loan	20.00	18.75	48 months	Hypothecated Receivables
Manappuram Finance Limited	Term Loan	25.00	7.14	42 months	Hypothecated Receivables
Manappuram Finance Limited-II	Term Loan	50.00	31.32	36 months	Hypothecated Receivables
CLIX Capital India Unlimited	Term Loan	30.00	4.76	36 months	Hypothecated Receivables
Fedbank Financial Service Limited	Term Loan	15.00	3.10	12 months	Hypothecated Receivables
Magma Fincorp Limited	Term Loan	10.00	2.49	36 months	Hypothecated Receivables
Tata Capital Finance Service Limited	Term Loan	5.00	1.67	36 months	Hypothecated Receivables
Fedbank Financial Service Limited	Term Loan	5.00	2.26	48 months	Hypothecated Receivables
Volkswagen Finance Pvt Ltd.(T.L)	Term Loan	20.00	10.23	36 months	Hypothecated Receivables
Vivriti Capital Private Limited	Term Loan	10.00	6.86	42 months	Hypothecated Receivables
Bank of Maharashtra	CC/WCDL/R CF	15.00	14.79	On Demand	Hypothecated Receivables
State Bank of India	CC/WCDL/R CF	6.00	0.00	On Demand	Hypothecated Receivables
State Bank of India - WCDL	CC/WCDL/R CF	39.00	39.00	On Demand	Hypothecated Receivables
RBL Bank Limited	CC/WCDL/R CF	5.00	0.10	On Demand	Hypothecated Receivables
HDFC Bank Limited	CC/WCDL/R CF	10.00	0.00	On Demand	Hypothecated Receivables
Au Small Finance Bank	CC/WCDL/R CF	32.85	0.02	On Demand	Hypothecated Receivables
Axis Bank	CC/WCDL/R CF	5.00	0.00	On Demand	Hypothecated Receivables
Tata Capital Finance Service Limited- WCDL	CC/WCDL/R CF	10.00	8.00	On Demand	Hypothecated Receivables
Indusind Bank	CC/WCDL/R CF	10.00	10.00	On Demand	Hypothecated Receivables



Lender's Name	Type of Facility	Amount Sanctioned	Principal Amount O/s	Repayment Date/Schedule	Primary Security
<b>TOTAL</b>		<b>1132.50</b>	<b>696.04</b>		

## b. Details of Unsecured Loan Facilities (Including subordinated debt) as on June 30,2020

(Rs.in Crores)

Lender's Name	Type of Facility	Amount Sanctioned	Principal Amount O/s	Repayment Date/Schedule
IFMR FIMPACT Long Term Multi Asset Class Fund	NCD	20	20	72 Months
Reliance Mutual Fund	NCD	25	25	42 Months
IDFC First Bank Ltd (Capital First)	NCD	20	20	72 month
IFMR Capital Finance Private Limited- NCD	NCD	20	20	72 month

## c. Details of Non-convertible debentures as of June 30, 2020

(Rs.in Crores)

Debenture Series	Tenor/Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redemption Date/Schedule	Credit Rating	Secured / Unsecured	Security
INE124 N0803 4	72 months	13.00%	20.00	29.09.2016	29.09.2022	CARE BBB-	Unsecured	NIL
INE124 N0804 2	72 Months 3 days	13.50%	20.00	31.01.2017	03.02.2023	[CARE] BBB+	Secured	Exclusive charge via a deed of hypothecation over specific standard asset portfolio of receivables
INE124 N0806 7	42 months	Market Linked	25.00	12.07.2017	12.01.2021	[CARE] BBB+	Unsecured	NIL
INE124 N0707 7	36 Months	Market Linked	15.00	18.08.2017	18.08.2020	[CARE] BBB+	Secured	Exclusive charge via a deed of hypothecation over specific standard asset portfolio of receivables covering security of 1.1X at all times & Pari passu charge over the immovable property of the Company.
INE124 N0712 7	42 months	Linked to Reference Index	25.00	15.05.2018	Bullet Payment	CARE PP-MLD BBB+	Secured	First ranking, exclusive and continuing charge on identified receivables covering security of 110.0% (One Hundred



Debt Series	Tenor/Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redemption Date/Schedule	Credit Rating	Secured / Unsecured	Security
								and Ten Percent) the aggregate amount of principal outstanding of the NCDs
INE124 N0714 3	36 Months	10.9007 % p.a	200.00	14.06.2018	31.05.2019 29.05.2020 11.06.2021	BWR A	Secured	First ranking, exclusive and continuing charge on identified receivables covering security of 105.0% the aggregate amount of principal outstanding of the NCDs
INE124 N0716 8	36 months	10.9007 % p.a.	75.00	27.07.2018	31.05.2019 29.05.2020 11.06.2021	Brickwork Ratings (A Stable)	Secured	First ranking, exclusive and continuing charge on identified receivables covering security of 105.0% the aggregate amount of principal outstanding of the NCDs
INE124 N0720 0	36 months	10.9007 % p.a.	75.00	28.09.2018	31.05.2019 29.05.2020 11.06.2021	Brickwork Ratings (A Stable)	Secured	First ranking, exclusive and continuing charge on identified receivables covering security of 105.0% the aggregate
INE124 N0723 4	63 Months	11.1610 % coupon (equivalent to 11.75% XIRR)	50.00	21.12.2018	5.03.2024	CARE A-	Secured	Secured by way of hypothecation of book debts which shall be maintained at 100% of debentures outstanding.
INE124 N0724 2	60 months 23 days	11.1610 % coupon	50.00	11.02.2019	05.03.2020	CARE A	Secured	Secured by way of hypothecation of book debts which shall be



Debenture Series	Tenor/Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redemption Date/Schedule	Credit Rating	Secured / Unsecured	Security
								maintained at 100% of debentures outstanding.
INE124 N0725 9	23 Months 28 days	PPMLD	36.65	07.06.2019	04.06.2021	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 120% of debentures outstanding.
INE124 N0729 1	23 months	11.50	25	14.06.2019	14.05.2021	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N0728 3	24 months	11.50	25	14.06.2019	14.06.2021	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N0727 5	25 months	11.50	25	14.06.2019	14.07.2021	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N0726 7	24 months	11.85	75	14.06.2019	14.06.2021	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N0730 9	24 months	12.00	300	01.08.2019	01.08.2023	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts
INE124	36	Variable	50	13.08.20	13.08.202	CRISIL	Secured	Secured by

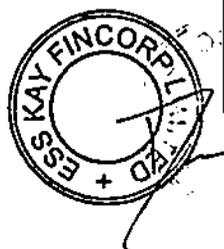


Debenture Series	Tenor/ Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redemption Date/ Schedule	Credit Rating	Secured / Unsecured	Security
N07317	months	Rate		19	2	A Stable		way of hypothecation of book debts which shall be maintained at 120% of debentures outstanding.
INE124 N07325	36 months	Variable Rate	25	16.08.2019	16.08.2022	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 120% of debentures outstanding.
INE124 N07333	36 months	11.94%	50.00	13.09.2019	13.09.2022	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N07341	60 months	10.43%	290.00	11.12.2019	10.01.2025	-	Secured	Secured by way of hypothecation of book debts which shall be maintained at 115% of debentures outstanding.
INE124 N07358	72 months	12.05%	86.00	23.12.2019	23.12.2025	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 110% of debentures outstanding.
INE124 N07366	24 months	Linked to Reference Index	33.66.	09.01.2020	09.01.2022	CRISIL PP-MLD Ar/Stable	Senior Secured	Secured by way of hypothecation of book debts which shall be maintained at 110% of debentures outstanding.
	36 months	RBI repo rate plus 6.85%	50.00	02/06/2020	02/06/2023	CRISIL A	Senior Secured	The value of security at all times shall be equal to 1.10x times



Debenture Series	Tenor/Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redemption Date/Schedule	Credit Rating	Secured / Unsecured	Security
								of security cover over the book debts.
INE124 N0738 2	36 Months	11.25%	10.00	08/06/2020	08/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.20x times of security cover over the book debts.
INE124 N0739 0	36 Months	11.25%	20.00	12/06/2020	12/06/2023	CRISIL AA	Senior Secured	As per Vivriti Omega Trust
INE124 N0740 8	36 Months	11.00%	50.00	16/06/2020	16/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.25x times of security cover over the book debts.
	36 Months	11.00%	25.00	18/06/2020	18/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.25x times of security cover over the book debts.
INE124 N0742 4	36 Months	11.00%	25.00	22/06/2020	22/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.25x times of security cover over the book debts.
INE124 N0743 2	18 Months	9.75%	50.00	26-Jun-20	26-Dec-21	CRISIL A	Secured	Secured by way of hypothecation of book debts which shall be maintained at 110% of debentures outstanding

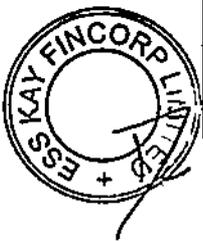
Debenture Series	Tenor/Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redemption Date/Schedule	Credit Rating	Secured / Unsecured	Security
INE124 N0803 4	72 months	13.00%	20.00	29.09.2016	29.09.2022	CARE BBB-	Unsecured	NIL
INE124 N0804 2	72 Months 3 days	13.50%	20.00	31.01.2017	03.02.2023	[CARE] BBB+	Secured	Exclusive charge via a deed of hypothecation over specific standard asset portfolio of receivables
INE124 N0806	42 months	Market Linked	25.00	12.07.2017	12.01.2021	[CARE] BBB+	Unsecured	NIL



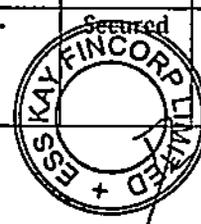
Debt ure Series	Tenor/ Period of Maturity	Coupon (Rate of Interest)	Amo unt	Date of allotmen t	Redempti on Date/ Schedule	Credit Rating	Secured / Unsecur ed	Security
7								
INE124 N0707 7	36 Months	Market Linked	15.00	18.08.20 17	18.08.202 0	[CARE] BBB+	Secured	Exclusive charge via a deed of hypothecation over specific standard asset portfolio of receivables covering security of 1.1X at all times & Pari passu charge over the immovable property of the Company.
INE124 N0712 7	42 months	Linked to Referenc e Index	25.00	15.05.20 18	Bullet Payment	CARE PP-MLD BBB+	Secured	First ranking, exclusive and continuing charge on identified receivables covering security of 110.0% (One Hundred and Ten Percent) the aggregate amount of principal outstanding of the NCDs
INE124 N0714 3	36 Months	10.9007 % p.a	200.0 0	14.06.20 18	31.05.201 9 29.05.202 0 11.06.202 1	BWR A	Secured	First ranking, exclusive and continuing charge on identified receivables covering security of 105.0% the aggregate amount of principal outstanding of the NCDs
INE124 N0716 8	36 months	10.9007 % p.a.	75.00	27.07.20 18	31.05.201 9 29.05.202 0 11.06.202 1	Brickw ork Ratings (A Stable)	Secured	First ranking, exclusive and continuing charge on identified receivables covering security of 105.0% the aggregate amount of principal



Debenture Series	Tenor/Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redemption Date/Schedule	Credit Rating	Secured / Unsecured	Security
								outstanding of the NCDs
INE124 N0720 0	36 months	10.9007 % p.a.	75.00	28.09.20 18	31.05.201 9 29.05.202 0 11.06.202 1	Brickw ork Ratings (A Stable)	Secured	First ranking, exclusive and continuing charge on identified receivables covering security of 105.0% the aggregate
INE124 N0723 4	63 Months	11.1610 % coupon (equivalent to 11.75% XIRR)	50.00	21.12.20 18	5.03.2024	CARE A-	Secured	Secured by way of hypothecation of book debts which shall be maintained at 100% of debentures outstanding.
INE124 N0724 2	60 months 23 days	11.1610 % coupon	50.00	11.02.20 19	05.03.202 0	CARE A	Secured	Secured by way of hypothecation of book debts which shall be maintained at 100% of debentures outstanding.
INE124 N0725 9	23 Months 28 days	PPMLD	36.65	07.06.20 19	04.06.202 1	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 120% of debentures outstanding.
INE124 N0729 1	23 months	11.50	25	14.06.20 19	14.05.202 1	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N0728 3	24 months	11.50	25	14.06.20 19	14.06.202 1	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of



Debt ure Series	Tenor/ Period of Maturity	Coupon (Rate of Interest)	Amo unt	Date of allotmen t	Redempti on Date/ Schedule	Credit Rating	Secured / Unsecur ed	Security
								debentures outstanding.
INE124 N0727 5	25 months	11.50	25	14.06.20 19	14.07.202 1	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N0726 7	24 months	11.85	75	14.06.20 19	14.06.202 1	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N0730 9	24 months	12.00	300	01.08.20 19	01.08.202 3	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts
INE124 N0731 7	36 months	Variable Rate	50	13.08.20 19	13.08.202 2	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 120% of debentures outstanding.
INE124 N0732 5	36 months	Variable Rate	25	16.08.20 19	16.08.202 2	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 120% of debentures outstanding.
INE124 N0733 3	36 months	11.94%	50.00	13.09.20 19	13.09.202 2	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 105.0% of debentures outstanding.
INE124 N0734 1	60 months	10.43%	290.0 0	11.12.20 19	10.01.202 5	.	Secured	Secured by way of hypothecation of book debts



Debenture Series	Tenor/Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redemption Date/Schedule	Credit Rating	Secured / Unsecured	Security
								which shall be maintained at 115% of debentures outstanding.
INE124 N0735 8	72 months	12.05%	86.00	23.12.2019	23.12.2025	CRISIL A Stable	Secured	Secured by way of hypothecation of book debts which shall be maintained at 110% of debentures outstanding.
INE124 N0736 6	24 months	Linked to Reference Index	33.66.	09.01.2020	09.01.2022	CRISIL PP-MLD Ar/Stable	Senior Secured	Secured by way of hypothecation of book debts which shall be maintained at 110% of debentures outstanding.
	36 months	RBI repo rate plus 6.85%	50.00	02/06/2020	02/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.10x times of security cover over the book debts.
INE124 N0738 2	36 Months	11.25%	10.00	08/06/2020	08/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.20x times of security cover over the book debts.
INE124 N0739 0	36 Months	11.25%	20.00	12/06/2020	12/06/2023	CRISIL AA	Senior Secured	As per Vivriti Omega Trust
INE124 N0740 8	36 Months	11.00%	50.00	16/06/2020	16/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.25x times of security cover over the book debts.
	36 Months	11.00%	25.00	18/06/2020	18/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.25x times of security cover over the book debts.
INE124 N0742 4	36 Months	11.00%	25.00	22/06/2020	22/06/2023	CRISIL A	Senior Secured	The value of security at all times equal to 1.25x times of security cover over the



Debenture Series	Tenor/Period of Maturity	Coupon (Rate of Interest)	Amount	Date of allotment	Redempti on Date/ Schedule	Credit Rating	Secured / Unsecured	Security
								book debts.
INE124 N0743 2	18 Months	9.75%	50.00	26-Jun-20	26-Dec-21	CRISIL A	Secured	Secured by way of hypothecation of book debts which shall be maintained at 110% of debentures outstanding

d. List of Top 10 Debenture Holders as on June 30, 2020: -

(Rs.in Crores)		
Sl.	Name of Debenture Holders	Amount
1	Franklin Tempelton	300.00
2	FMO	290.00
3	Responsibility	86.00
4	Franklin Tempelton	50.00
5	Karvy Capital	50.00
6	AU Small Finance bank	50.00
7	Bank of India	50.00
8	Punjab & Sind Bank	50.00
9	PPMLD-I	36.65
10.	PPMLD-I	33.66

Note: Top 10 holders' (in value terms, on cumulative basis for all outstanding debentures issues) details should be provided.

- e. The amount of corporate guarantee issued by the Issuer along with name of the counterparty (like name of the subsidiary, JV entity, Group Company, etc.) on behalf of whom it has been issued. - - NIL
- f. Details of Commercial Paper: The total Face Value of Commercial Papers Outstanding as on the latest quarter end to be provided and its breakup in following table:- NIL
- g. Details of Rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures / Preference Shares) as on June 30, 2020 - NIL
- h. Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities and other financial indebtedness including corporate guarantee issued by the Company, in the past 5 years - NIL
- i. Details of any outstanding borrowings taken/ debt securities issued where taken / issued (i) for consideration other than cash, whether in whole or part, (ii) at a premium or discount, or (iii) in pursuance of an option - NIL

4.18 Details of default, if any, including therein the amount involved, duration of default and present status, in repayment of -

- a) Statutory dues: - Nil
- b) debentures and interest thereon; NIL
- c) deposits and interest thereon; NIL
- d) loan from any bank or financial institution and interest thereon. NIL

4.19 Disclosures With Regard To Litigation

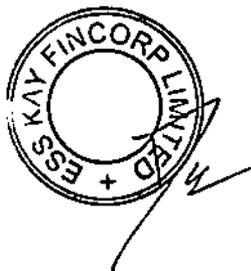


- A. Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the offeree company during the last three years immediately preceding the year of the circulation of the Shelf Disclosure Document and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action shall be disclosed
- NIL
- B. Details of any inquiry, inspections or investigations initiated or conducted under the Companies Act or any previous company law in the last three years immediately preceding the year of circulation of Shelf Disclosure Document in the case of company and all of its subsidiaries. Also if there were any prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last three years immediately preceding the year of the Shelf Disclosure Document and if so, section-wise details thereof for the company and all of its subsidiaries.
- NIL
- C. Details of acts of material frauds committed against the company in the last three years, if any, and if so, the action taken by the company.
- NIL
- D. Any financial or other material interest of the directors, promoters or key managerial personnel in the offer/ Issue and the effect of such interest in so far as it is different from the interests of other persons
- NIL

#### 4.20 Details Of Promoters Of The Company:

Details of Promoter Holding in the Company as on June 30, 2020:

Sr. No.	Name of the shareholders	Total No of Equity shares	No. of shares in Demat form	Total shareholding as % of total no of equity shares	No of shares Pledged	% of shares pledged with respect to shares owned
1	Rajendra Kumar Setia	1,03,27,547	1,03,27,547	40.99%	Nil	N.A.
2	Shalini Setia	650	650	0.00%	Nil	N.A.
3	Rajendra Kumar Setia HUF	62,500	62,500	0.25%	Nil	N.A.
4	Yash Setia	650	650	0.00%	Nil	N.A.
5	Bhajan Devi Setia	650	650	0.00%	Nil	N.A.



- 4.21 Abridged version of Audited Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement, Balance Sheet and Cash Flow statement) for at least last three years and auditor qualifications if any\*.

(Rs. in Crores)

Profit and Loss Statement (INR)	31.03.2017	31.03.2018	31.03.2019	31.03.2020
	Audited	Audited	Audited	Audited
Interest Income	12,056.46	18,569.43	31,240.41	54,544.50
Less: Interest Expenses	6,569.91	8,945.06	13,846.22	23,248.45
Net Interest Income	5,486.56	9,624.37	17,394.19	31,296.05
Other Income	3,664.14	4,163.56	5,253.05	3,695.77
Total Income	9,150.70	13,787.93	22,647.24	34,991.82
Operating Expenses	6,547.22	8,885.62	11,858.89	14,625.84
Provisions & Write Offs	559.93	1,376.24	2,918.00	8,997.98
Operating Profit	2,043.55	3,526.07	7,870.35	11,368.00
Depreciation	161.32	233.62	321.25	817.53
Profit Before Tax	1,882.23	3,292.45	7,549.10	10,550.47
Provisions for tax	652.37	1,097.22	2,326.08	2,696.80
Profit After Tax	1,229.86	2,195.23	5,223.02	7,853.67

Balance Sheet (INR)	31.03.2017	31.03.2018	31.03.2019	31.03.2020
Equity capital	270.71	350.92	460.32	503.90
Reserve & Surplus	8,356.41	20,279.16	55,058.14	87,368.85
TNW (A)	8,627.12	20,630.08	55,518.46	87,872.75
Total Non-Current Liabilities	31,114.64	44,802.90	84,427.05	2,64,771.24
Current Liabilities+ Provisions	37,810.60	56,667.23	59,369.47	-
Total Outside Liabilities ( B )	31,114.64	44,802.90	84,427.05	2,64,771.24
Total Liabilities (A + B)	39,741.76	65,432.99	1,39,945.51	3,52,643.99
Fixed assets (Net)	1,016.25	1,326.73	1,710.06	4,559.70
Investments	1,650.50	466.67	466.67	13,836.90
Gross Advances	63,830.28	1,11,025.76	1,63,796.53	2,96,760.51
Less: Loan Loss Reserve	-	-	-	11,759.47
Net Loan Outstanding	63,830.28	1,11,025.76	1,63,796.53	2,85,001.04
Cash / Liquid Investments	5,542.58	2,937.15	27,760.67	43,281.83
Deferred Tax Assets	432.72	623.64	824.23	1,931.92
Intangible Assets	21.71	27.04	59.43	50.55
Other current assets	3,651.54	4,722.70	3,001.30	3,982.05
Other Non-Current Assets	1,406.77	970.51	1,696.10	-
Total Assets	76,145.59	1,21,129.70	1,97,618.88	3,52,643.99

Cash flow Statements: AS Per IGAAP

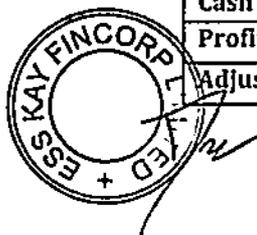
Particulars	31-Mar-17	31-Mar-18	(Rs.in Crores)
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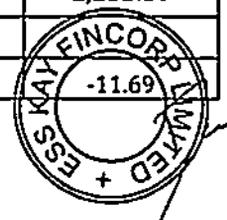
Particulars	31-Mar-17	31-Mar-18
<b>A) Cash Flow From Operating Activities</b>		
Net Profit before Tax	18.82	32.92
Adjustments For:		
Contingent Provision on Standard Assets	5.60	21.69
Finance costs		84.79
Interest Income from bank deposits		(165.61)
Depreciation	1.61	2.34
Loss on Sale of Fixed Assets	0.04	0.00
Provision for employee benefits		1.63
Gain on sale of investments		(0.08)
Operating Profit Before Working Capital Changes	26.07	(22.32)
Add:		
(Increase) Decrease in receivables under financing activities (Long term)	(126.16)	(212.18)
(Increase) Decrease in receivables under financing activities (Short term)	(46.93)	(300.31)
Increase (Decrease) in Other Current Assets	(14.43)	20.08
Increase (Decrease) in Other Non-Current Assets	(10.70)	1.47
Increase (Decrease) in Other Current Liabilities	32.31	22.39
Increase (Decrease) in Other Long-term Liabilities	5.63	8.17
Increase (Decrease) in Other Long-term Provisions	0.57	(0.16)
Increase (Decrease) in Other Short-term Provisions	(0.01)	0.00
(Increase) Decrease in Trade Receivables	(0.67)	1.65
(Increase) Decrease in Bank Deposits	5.82	(4.85)
Direct tax paid	(6.65)	(11.59)
Interest Paid		(82.00)
Interest Received		161.23
<b>Net Cash from Operating Activities (A)</b>	<b>(135.15)</b>	<b>(418.42)</b>
<b>B) Cash Flow From Investing Activities</b>		
Purchase of Investments	(16.51)	0.00
Sale of Investments		11.92
Purchase of Fixed Assets	(6.96)	(5.55)
Sale of Fixed Assets	0.10	0.05
<b>Net Cash from Investing Activities (B)</b>	<b>(23.37)</b>	<b>6.42</b>
<b>C) Cash Flow From Financing Activities</b>		
Proceeds from issue of equity shares		0.80
Proceeds from share premium		97.28
Issuance of NCDs	70.00	185.00
Repayment of NCDs	(13.42)	(76.22)
Amount received from Long term borrowings	370.28	505.47
Repayment from Long term borrowings	(206.27)	(370.49)
Short term borrowings	(27.34)	39.26
Dividend tax paid	0.00	0.00
<b>Net Cash from Financing Activities (C)</b>	<b>193.25</b>	<b>381.09</b>
<b>Net Increase in Cash and Cash Equivalents (A) + (B) + (C)</b>	<b>34.73</b>	<b>-30.90</b>
<b>Cash and Cash Equivalents at the Beginning of the Year</b>	<b>5.36</b>	<b>40.09</b>
<b>Cash and Cash Equivalents at the End of the Year</b>	<b>40.09</b>	<b>9.19</b>

## Cash Flow Statement: As per IND-AS

Particulars	31-Mar-19	31-Mar-20
Cash flow from operating activities		
Profit before tax	89.02	105.50
Adjustments for		



(Profit)/loss on sale of fixed asset	0.01	0.00
Finance cost incurred	118.45	218.25
Interest income accrued	-329.05	-520.84
Impact on derecognition of loans sold under direct assignment transaction	-13.01	-10.37
Net (gain)/loss on FVTPL investments and derivatives	0.21	-7.53
Remeasurements of the defined benefit plans	0.00	0.00
Impairment on financial instruments	44.08	89.98
Employee share based payment expenses	0.83	1.79
Depreciation and amortization	6.04	8.18
Operating cash flow before working capital changes	-83.43	-115.05
<b>Adjustments for working capital changes:</b>		
Decrease in trade receivables	0.21	0.02
Increase in loans	-732.47	-1,093.46
Decrease/(Increase) in other financial assets	-24.23	6.96
Increase in other non-financial assets	-1.53	-0.70
Increase/(decrease) in other financial liabilities	25.95	-4.05
Increase in provisions	1.89	1.69
Increase in other non-financial liabilities	1.17	0.10
Increase/(decrease) in trade payables	0.00	0.00
Finance cost paid	-94.26	-241.22
Interest income received	294.00	481.00
Cash generated from operations	-612.69	-964.70
Direct taxes paid (net of refunds)	-28.61	-36.41
<b>Net cash used in operating activities (A)</b>	<b>-641.31</b>	<b>-1,001.11</b>
<b>Cash flow from Investing activities</b>		
Purchase of property plant and equipment, capital work in progress and other intangible assets	-13.63	-21.63
Proceeds from sale of property plant and equipment	0.14	0.14
Investment in Fixed deposits	-185.00	-880.22
Proceeds from redemption of fixed deposits	2.99	754.28
Purchase of Investments	-11.00	-411.10
Proceeds from redemptions of investments	0.04	292.55
<b>Net cash used in Investing activities (B)</b>	<b>-206.46</b>	<b>-265.98</b>
<b>Cash flow from financing activities</b>		
Proceeds from issue of shares and securities premium	296.65	235.00
Debt securities issued	600.00	902.50
Debt securities repaid	-141.55	-353.17
Borrowings other than debt securities taken	358.67	872.30
Borrowings other than debt securities repaid	-200.57	-401.24
Subordinated debts repaid	0.00	0.00
<b>Net cash generated from financing activities (C)</b>	<b>913.21</b>	<b>1,255.39</b>
<b>Net increase/(decrease) in cash and cash equivalents (A+B+C)</b>	<b>65.44</b>	<b>-11.69</b>



Add : cash and cash equivalents as at the beginning of the year	8.62	74.06
Cash and cash equivalents as at the end of the year*	74.06	62.37
*Components of cash and cash equivalents		
Balances with banks	64.36	61.36
Fixed deposits on hand	0.68	0.31
Cash on hand	9.03	0.70
	74.06	62.37

- 4.22 Abridged version of Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement, and Balance Sheet) and auditors' qualifications, if any\*.

NA

- 4.23 Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities.

The Issuer hereby declares that there has been no material event, development or change having implications on the financials/credit quality at the time of issue from the position as on the date of the last audited financial statements of the Issuer, which may affect the Issue or the Investor's decision to invest/ continue to invest in the debt securities of the Issuer.

- 4.24 Name of the Debenture Trustee and Consent thereof

IDBI Trusteeship Services Limited has agreed to act as the trustees for and on behalf of the Debenture holder vide their letter dated August 12, 2020 and have given their consent to the Company for their appointment as the trustee under regulation 4 (4) of the SEBI (Issue and Listing of Debt Securities) Regulations, 2008 dated June 6, 2008, as amended from time to time and in all the subsequent periodical communications sent to the holders of debt securities.

The consent letter of the trustee has been provided in Annexure II.

- 4.25 Rating Rationale Adopted by the Rating Agencies

The Debentures are rated "CRISIL A"; outlook: Stable by CRISIL Limited. Instruments with this rating are considered to have adequate degree of safety regarding timely servicing of financial obligations. Such instruments carry low credit risk.

The rating letter has been provided in Annexure III of this Shelf Disclosure Document.

*The Issuer /Investor reserves the right to obtain an additional credit rating at any time during the tenure of the Debentures from any SEBI registered Credit Rating Agency for full or part of the issue size, as it may deem fit, which shall be at least equivalent to the prevailing credit rating to the Issue.*

*Also the Issuer reserves the right to substitute the prevailing Credit Rating to the Issue, with a credit Rating which shall be at least equivalent to the prevailing credit rating to the issue, by an alternative SEBI registered Credit Rating Agency, for full or part of the issue size, subject to the prevailing relevant regulation/rules, etc.*

- 4.26 If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.

NA

Names of all the recognized stock exchanges where the debt securities are proposed to be listed:

As specified under Annexure 1 of this Shelf Disclosure Document for listing details.



## 4.28 Other Details

## a) Debenture Redemption Reserve Creation:

As per Section 71 of the Act, any company that intends to issue debentures must create a debenture redemption reserve to which adequate amounts shall be credited out of the profits of the company until the redemption of the debentures. However, at present, under the Companies (Issuance of Share Capital and Debentures) Rules, 2014, non-banking financial companies are exempt from this requirement in respect of privately placed debentures. Pursuant to this exemption, the Company does not presently intend to create any reserve funds for the redemption of the Debentures. The Company undertakes that, if required to do so, it would create a Debenture Redemption Reserve ("DRR") as per the provisions of the Act and the guidelines issued by SEBI, and if during the currency of the Debentures, any guidelines are formulated (or modified or revised) by any government agency having authority under Law in respect of creation of DRR, the Company shall abide by such guidelines and execute all such supplemental letters, agreements and deeds of modifications as may be required by the Trustee. Where applicable, the Company shall submit to the Trustee, within 45 (Forty-Five) days from the end of each Financial Year, a certificate issued by its auditors certifying that the Company has created and maintained the DRR in accordance with the provisions of the Act.

## b) Issue / Instrument specific regulations:

The issue of Debentures shall be in conformity with the applicable provisions of the Companies Act, 2013 including the notified rules thereunder, the applicable RBI guidelines and the SEBI Debt Listing Regulations, the SEBI LODR Regulations whenever applicable.

## c) Application process

The application process for the Issue is as provided in Section Error! Reference source not found. of this Shelf Disclosure Document.

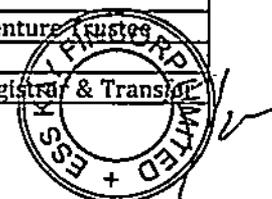
## 4.29 Issue Details

As per Annexure 1 of this Shelf Disclosure Document and the Issue Addendum. In case of conflict between Annexure 1 and the Issue Addendum, the terms set out in the Issue Addendum (which is relevant to the Series / Tranche) shall prevail.

## 4.30 A statement containing particulars of the dates of, and parties to all material contracts, agreements:

*The contracts and documents referred to hereunder are material to the Issue, may be inspected at the Registered Office of the Company between 10.00 am to 5.00 pm on working days.*

S.I.	Nature of Contract
1	Certified true copy of the Memorandum & Articles of Association of the Issuer.
2	Certified copy of the Board Resolution dated June 03, 2020 read with the resolution passed by the Executive Committee of the Board of Directors dated August 12, 2020 authorising the issuance of the Debentures
3	Certified true copy of the shareholders' resolution passed by the Company at the General Meeting held on May 21, 2020 authorizing the Company to borrow, upon such terms as the Board may think fit, upto an aggregate limit of INR 45,00,00,00,000/- (Indian Rupees Four Thousand and Five Hundred Crores);
4	Certified true copy of the shareholders' resolution passed by the Company at the General Meeting held on May 21, 2020 authorizing the Company to create security in respect of its borrowings under Section 180(1)(a) of the Companies Act, 2013;
5	Certified true copy of the shareholders' resolution passed by the Company at the General Meeting held on May 21, 2020 authorizing the Company to issue non-convertible debentures under Section 42 of the Companies Act, 2013;
6	Copies of Annual Reports of the Company for the last three financial years
7	Credit rating letter from the Rating Agency
9	Letter from IDBI Trusteeship Services Limited giving its consent to act as Debenture Trustee
10	Certified true copy of the certificate of incorporation of the Company
11	Certified true copy of the tripartite agreement between the Company, the Registrar & Transfer



Sl.	Nature of Contract
	Agent and NSDL/CDSL

#### 4.31 Details of Debt Securities Sought to be Issued

Under the purview of the current document, the Issuer intends to raise an amount upto Rs. 30,00,00,000/- (Rupees Thirty Crores Only) by issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a private placement basis in one or more Tranches/Series. Please refer to Annexure I to this Shelf Disclosure Document for further details on the Issue.

#### 4.32 Issue Size

The Issuer intends to issue Secured Rated Listed Redeemable Non-Convertible Debentures Issue aggregating upto Rs. 30,00,00,000/- (Rupees Thirty Crores Only) in multiple Series/ Tranches as more specifically mentioned in Annexure I of this Shelf Disclosure Document.

#### 4.33 Price at which the security is being offered

Each Debenture has face value of Rs.10,00,000/- (Rupees Ten Lakh only) each.

#### 4.34 Name and address of the valuer who performed valuation of the security offered

The security being in the nature of debentures and being issued at par, are not required to be valued by a valuer.

#### 4.35 Underwriting

The present Issue of Debentures is on private placement basis and has not been underwritten.

#### 4.36 Contribution being made by the promoters or directors either as part of the offer or separately in furtherance of such objects

This being an Issue of NCDs, promoters or director's contribution is not required.

#### 4.37 Authority for the Placement

This private placement of Debentures is being made pursuant to the resolution of Executive Committee the Board of Directors passed at its meeting held on August 12, 2020 and shareholders resolution dated May 21, 2020 pursuant to section 42 of the Companies Act, 2013. The present issue of Rs 25 Crores is within the general borrowing limits in terms of the resolution passed under Section 180(1)(c) of the Companies Act, 2013, at the Annual General Meeting of the shareholders of the Company held on May 21, 2020 giving their consent to the borrowing by the Directors of the Company from time to time not exceeding Rs. 4500 Crores subject to any restrictions imposed by the terms of the agreement entered into from time to time for grant of loans to the Company of all monies deemed by them to be requisite or proper for the purpose of carrying on the business of the Company. The borrowings under these Debentures will be within the prescribed limits as aforesaid.

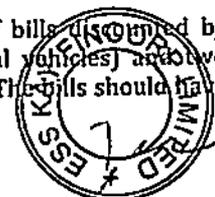
#### 4.38 Utilization of the Issue Proceeds

The issue proceeds will be to meet funding requirements of the Issuer for on lending purpose.

The Issuer undertakes that the proceeds of this Issue shall be utilized for the deployment of funds on its own balance sheet and not to facilitate resource requests of its group entities/parent Company/associates. No part of the proceeds shall be utilized directly/ indirectly towards capital markets (debt & equity), land acquisition or usages that are restricted for bank financing.

The Company undertakes that proceeds of this Issue shall not be utilized for the following purposes as specified in the RBI Master Circular No. DBOD.BP.BC.No.5/21.04.172/2015-16 dated July 1, 2015 including inter alia:

- 1) Bills discounted / rediscounted by NBFCs, except for rediscounting of bills (discounted by NBFCs arising out of: Commercial vehicles (including light commercial vehicles) and two wheeler and three wheeler vehicles, subject to the following conditions: The bills should have



been drawn by the manufacturer on dealers only; The bills should represent genuine sale transactions as may be ascertained from the chassis / engine number and; Before rediscounting the bills, the bona fides and track record of NBFCs which have discounted the bills would be verified.

- 2) Investments of NBFCs both of current and long-term nature, in any company / entity by way of shares, debentures, etc. However, Stock Broking Companies may be provided need-based credit against shares and debentures held by them as stock-in-trade.
- 3) Unsecured loans / inter-corporate deposits by NBFCs to / in any company.
- 4) All types of loans and advances by NBFCs to their subsidiaries, group companies / entities.
- 5) Finance to NBFCs for further lending to individuals for subscribing to Initial Public Offerings (IPO) and for purchase of shares from secondary market.

#### 4.39 Principle Terms of Assets charged as Security

The outstanding debentures amount together with interest, default interest, remuneration of the Trustee, charges, fees, expenses and all other monies dues from the Company shall be secured by exclusive charge via deed of hypothecation on the specific standard asset portfolio of receivables ("Company's Receivables") to be executed between the Company and the Debenture Trustee as described herein.

The Issuer undertakes:

1. Company's Receivables must be standard
2. Company's Receivables are existing at the time of selection, and have not been terminated or prepaid
3. Company's Receivables should not have been restructured or rescheduled
4. Company's Receivables are free from all Encumbrances and are not subject to any lien or charge;
5. All loans hypothecated under the deed of hypothecation should comply with RBI norms and guidelines.
6. The Company's Specific Receivables being charged must comply with all extant 'know your customer' norms specified by RBI;
7. The Company's Receivables generated from lending to Issuer's associate/s & subsidiary/s and/or Related Party shall not be considered for asset cover calculation for this issuance. No drawing power for shall be provided for Company's Specific Receivables generated from the lending to Issuer's associate/s /subsidiary/s/ Related Party.

The Company undertakes to maintain the Minimum-Security Cover on the outstanding NCD amount of the Debentures along with interest thereon at all times during the tenure of the NCDs.

The Issuer shall maintain a Minimum-Security Cover of 1.10 times or such cover as specifically mentioned in the respective Issue Addendum for each Series. In case of conflict between this Shelf Disclosure Document and the Issue Addendum, the provisions as mentioned in the Issue Addendum for respective series shall prevail and override the provisions mentioned elsewhere

Non-Maintenance of minimum-security cover as mentioned above will attract 1% p.a. penalty over and above the coupon rate as specified in the term sheet, for the period of non-maintenance of cover. However, in no case reinstatement of such security cover shall exceed 60 days from the day such cover falls below the required cover.

The Company shall have option for providing additional /replacement of security at any time during the tenure of the Debentures to ensure the Minimum-Security Cover as provided hereinabove in consultation with Debenture Trustee.

The Issuer shall execute Debenture Trust Deed and Deed of Hypothecation within three months from the Issue Closure Date. If the Issuer fails to execute the Debenture Trust Deed & Deed of Hypothecation, then the Issuer shall, at the option of the Debenture Holders, either (i) return the subscription amount with the agreed rate of interest or (ii) pay additional interest at the rate of 2% (Two Percent) per annum above the applicable Interest Rate on all amounts outstanding under the NCDs (including the Outstanding Principal Amounts and any accrued interest) from the Deemed Date of Allotment until such time the deed is executed and the conditions prescribed by Debenture Holders (if any) have been complied with.

#### 4.40 Minimum Subscription



As the current Issue of NCDs is being made on private placement basis, the requirement of minimum subscription as described in the SEBI Guidelines shall not be applicable and therefore the Company shall not be liable to refund the Issue subscription(s)/proceed(s) in the event of the total Issue collection falling short of Issue size or certain percentage of Issue size.

#### 4.41 Right to Re-purchase and Re-issue the Debenture

The Company, subject to the prevailing guidelines, rules/regulations of Reserve Bank of India, the Securities and Exchange Board of India and other Authorities, shall have the option from time to time to repurchase a part or all of the Debentures from the secondary markets or otherwise, on prior mutual consent(s) from the debenture holder(s), at any time prior to the date of maturity.

In the event of a part or all of its Debentures being repurchased as aforesaid or redeemed under any circumstances whatsoever, the Company shall have, and shall be deemed to have had, the power to reissue the Debenture either by reissuing the same Debentures or by issuing other Debenture in their place.

Further the Company, in respect of such repurchased/redeemed Debenture shall have the power exercisable either for a part or all of those Debenture, to cancel, keep alive, appoint nominee(s) to hold or reissue at such price and on such terms and conditions as it may deem fit and as permitted by law.

#### 4.42 Status of Debentures

The Debentures shall rank pari-passu inter se and without any preference or priority among themselves. Subject to any obligations preferred by mandatory provisions of the law prevailing from time to time, the Debentures shall also, as regards the principal amount of the Debentures, interest and all other monies in respect of the Debentures, rank pari-passu with all other present and future holders of debentures issued by the Company in the same category.

Each Debenture issued by the Issuer will constitute direct, senior and secured obligations of the Issuer. The claims of the Debenture Holders shall be akin to the claims of senior, secured investors / lenders and shall rank pari passu to all senior, secured indebtedness of the Issuer.

#### 4.43 Disclosure Clause

In the event of default in the repayment of the principal and/or interest on the NCDs on the due dates, the Debenture Trustee and /or the Stock Exchanges and/or the Reserve Bank of India and/or SEBI will have an unqualified right to disclose or publish the name of the Issuer and its directors as defaulter in such manner and through such medium as the Investors and/or the Reserve Bank of India in their absolute discretion may think fit. Over and above the aforesaid Terms and Conditions, the said Debentures shall be subject to the Terms and Conditions to be incorporated in the Debenture Trust Deed and Debenture Trustee Agreement.

#### 4.44 Modification of Rights

The rights, privileges, terms and conditions attached to the Debentures may be varied, modified or abrogated with the consent, in writing, of those holders of the Debentures who hold at least three fourth of the outstanding amount of the Debentures or with the sanction accorded pursuant to a resolution passed at a meeting of the Debenture holders, provided that nothing in such consent or resolution shall be operative against the Company where such consent or resolution modifies or varies the terms and conditions of the Debentures, if the same are not acceptable to the Company.

#### 4.45 Force Majeure Event

In case of happening of any force majeure event not limited to earthquake, fire, flood or other casualty or due to strikes, riot, storms, explosions, acts of God, war, terrorism, economic crisis, political crises, changes in governmental regulation, hostilities, riots, or a similar occurrence the Debentureholder shall have right but not obligation to accelerate the NCDs

#### 4.46 Conflict

In case of any repugnancy, inconsistency or where there is a conflict between the conditions/covenants as are stipulated in this document and any transaction document/s to be executed by the Company, the provisions mentioned in the respective Term Sheet/ Issue Addendum shall prevail and override the provisions mentioned elsewhere.



**4.47 Interpretation**

The terms and conditions mentioned in this shelf disclosure document are to be read and understood in conjunction with the terms contained in the other transaction documents to be executed by the Company of this Issue.



## SECTION 5: TRANSACTION DOCUMENTS AND KEY TERMS

### 5.1 Transaction Documents

The Issuer has executed/shall execute the documents including but not limited to the following, as required, in connection with the Issue as per latest SEBI guidelines/ Companies Act 2013 (as applicable) for issuance of NCDs through private placement: ("Transaction Documents"):

- i. Debenture Trustee Agreement, which will confirm the appointment of IDBI Trusteeship Services Limited as the Debenture Trustee ("Debenture Trustee Agreement");
- ii. Debenture Trust Deed, which will set out the terms upon which the Debentures are being issued and shall include the representations and warranties and the covenants to be provided by the Issuer ("Debenture Trust Deed");
- iii. Deed of Hypothecation whereby the Issuer will create an exclusive charge by way of hypothecation over Hypothecated Receivables in favor of the Debenture Trustee to secure its obligations in respect of the Debentures ("Deed of Hypothecation");
- iv. Such other documents as agreed between the Issuer and the Debenture Trustee.

### 5.2 Representations, Warranties, And Covenants Of The Company

#### a. Utilization of proceeds of the Debentures

The Issue proceeds shall be utilized in accordance with applicable Laws.

#### b. Representations and Warranties

The Company makes the representations and warranties set out in this Clause to the Debenture Trustee for the benefit of the Debenture Holders on the date of this Shelf Disclosure Document, which representations shall be true and valid and deemed to be repeated on each date until the Final Settlement Date.

#### c. Status, Authority and Capacity

- i. It is a company, duly incorporated, registered and validly existing under Applicable Law.
- ii. As on date, the Company is registered with the Reserve Bank of India as a non-banking financial company (NBFC).
- iii. The Company has the corporate power, authority and all material permit, approvals, authorizations, licenses, registrations, and consents including registrations, to own and operate its assets and to carry on its business in substantially the same manner as it is currently conducted.
- iv. The Company is in compliance with applicable Law for the performance of its obligations with respect to this Issue.
- v. The Company represents that all consents, and actions of, filings with and notices to any Governmental Authority as may be required to be obtained by the Company in connection with the Issue has been obtained and is in full force and effect.

#### d. Binding obligations

The obligations expressed to be assumed by it under the Transaction Documents are legal, valid, binding and enforceable obligations.

#### e. Corporate Matters

- i. All the legal and procedural requirements specified in the constitutional documents or required under applicable law have been duly complied with in all respects in relation to the Issue.
- ii. The registers and minute books (including the minutes of board and shareholders meeting) required to be maintained by the Issuer under applicable law:
  - are up-to-date and have been maintained in accordance with applicable law;
  - comprise complete and accurate records of all information required to be recorded in such books and records; and



- no notice or allegation that any of them are incorrect and/ or should be rectified has been received.

**f. *Non-conflict with other obligations***

The Issue (or any of the obligations undertaken by the Issuer in relation thereto) and the entry into and performance by the Company of, the transactions contemplated by the Transaction Documents do not and will not conflict with:

- i. any Law or regulation applicable to it (including but not limited to any laws and regulations regarding anti-money laundering/ terrorism financing and similar financial sanctions);
- ii. its Constitutional Documents; or
- iii. any agreement or instrument binding upon it or any of its Assets (assets, including but not limited to any terms and conditions of the existing Financial Indebtedness of the Issuer).

**g. *Accounts and Records***

The books of accounts of the Issuer and its subsidiaries have been fairly and properly maintained, the accounts of the Issuer and its subsidiaries have been prepared in accordance with law and in accordance with applicable GAAP/ IND AS, so as to give a true and fair view of the business (including the assets, liabilities and state of affairs) of the Issuer and its subsidiaries.

**h. *Taxation Matters***

The Issuer has complied with all the requirements as specified under the respective tax laws as applicable to it in relation to returns, computations, notices and information which are or are required to be made or given by the Issuer to any tax authority for taxation and for any other tax or duty purposes, have been made and are correct.

**i. *Power and authority***

It has the power to issue the Debentures and enter into, perform and deliver, and has taken all necessary action to authorize its entry into, performance and delivery of, the Transaction Documents to which it is a party and the transactions contemplated by those Transaction Documents.

**j. *Validity and admissibility in evidence***

All approvals, authorizations, consents, permits (third party, statutory or otherwise) required or desirable:

- i. to enable it lawfully to enter into, exercise its rights and comply with its obligations in the Transaction Documents to which it is a party;
- ii. to make the Transaction Documents to which it is a party admissible in evidence in its jurisdiction of incorporation; and
- iii. for it to carry on its business, and which are material, have been obtained or effected and are in full force and effect.

**k. *No default***

No Event of Default has occurred and is continuing or would reasonably be expected to result from the execution or performance of any Transaction Documents or the issuance of the Debentures. No other event or circumstance is outstanding which constitutes (or which would, with the lapse of time, the giving of notice, the making of any determination under the relevant document or any combination of the foregoing, constitute) a default or termination event (however described) under any other agreement or instrument which is binding on the Company or any of its Assets or which might have a Material Adverse Effect.

**l. *Pari-passu ranking***

Its payment obligations under the Transaction Documents rank at least *pari-passu* with the claims of all of its other senior secured creditors, except for obligations mandatorily preferred by Applicable Law applying to companies generally.



**m. No proceedings pending**

Except as disclosed by the Company herein, annual reports and financial statements, no litigation, arbitration or administrative proceedings of or before any court, arbitral body or agency which have been started or threatened against the Company not limited to: (A) Claims, investigations or proceedings before any court, tribunal or governmental authority in progress or pending against or relating to the Issuer; (B) Unfulfilled or unsatisfied judgments or court orders of which the Issuer has notice and which is outstanding against the Issuer, (C) Any action nor has any order been passed for its winding-up, dissolution or reorganization or for the enforcement of any security over its assets or for the appointment of a liquidator, supervisor, receiver, administrator, administrative receiver, compulsory manager, trustee or other similar officer for it or in respect of its assets), where such proceedings could result in or cause a Material Adverse Effect or on the ability of the Issuer to make the scheduled payments in relation to the Debentures.

**n. No misleading information**

- i. All information provided by the Company to the Debenture Trustee/Debenture Holders for the purposes of this Issue is true and accurate in all material respects as at the date it was provided or as at the date (if any) at which it is stated.
- ii. It has disclosed all information in this Shelf Disclosure Document that is relevant for the Applicants to apply for subscription of the Debentures.

**o. Compliance**

- i. The Company has complied with Law and save and except as specified in the Transaction Document, there has not been and there is no investigation or enquiry by, or order, decree, decision or judgment of, any Governmental Authority been issued or outstanding or to the best of the Company's knowledge (after making due and careful enquiry), anticipated against the Company which would have a Material Adverse Effect on the Company, nor has any notice or other communication (official or otherwise) from any Governmental Authority been issued or outstanding or to the best of the Company's knowledge (after making due and careful enquiry), anticipated with respect to an alleged, actual or potential violation and/or failure to comply with any such applicable Law or requiring them to take or omit any action.
- ii. The Company shall complete all necessary formalities including all filings with the relevant regulatory authorities, including but not limited to SEBI, BSE, CERSAI and the ROC and obtain all consents and approvals required for the completion of the Issue.

**p. Future Borrowing**

The Company shall be entitled to make further issue of secured/unsecured non-convertible debentures and/or to borrow and/or to raise term loans or raise further funds, in any manner as deemed fit by the Company, from time to time from any persons/banks/financial institutions/body corporate or any other agency as per the prevailing guidelines/regulations of Reserve Bank of India and other authorities.

The Company may also issue secured/unsecured non-convertible debentures under the same ISIN(s) for the current and the future issues in accordance with the SEBI circular No. CIR/IMD/DF-1/67/2017 dated June 30, 2017 on "Specifications related to International Securities Identification Number (ISINs) for debt securities issued under the SEBI (Issue and Listing of Debt Securities) Regulations, 2008 and any further clarification/ amendments/circular issued thereafter.

**q. Assets**

Except for the security interests and encumbrances created and recorded with the ROC updated from time to time, the Company has, free from any security interest or encumbrance, the absolute legal and beneficial title to, or valid leases or licenses of, or is otherwise entitled to use (in each case, where relevant, on arm's length terms), all Assets necessary for the conduct of its business as it is being, and is proposed to be, conducted.

**r. Financial statements**



- i. Its financial statements most recently supplied to the Debenture Trustee were prepared in accordance with IND AS consistently applied save to the extent expressly disclosed in such financial statements.
- ii. Its financial statements most recently supplied to the Debenture Trustee give a true and fair view and represent its financial condition and operations during the relevant Financial Year save to the extent expressly disclosed in such financial statements.

**s. Solvency**

- i. The Company is able to, and has not admitted its inability to, pay its debts as they mature and has not suspended making payment on any of its debts and it will not be deemed by a court to be unable to pay its debts within the meaning of the applicable Law, nor in any such case, will it become so in consequence of entering into the Transaction Document.
- ii. The Company, by reason of actual or anticipated financial difficulties, has not commenced, and does not intend to commence, negotiations with one or more of its creditors with a view to rescheduling its indebtedness.
- iii. The value of the Assets of the Company is more than its liabilities (taking into account contingent and prospective liabilities) and it has sufficient capital to carry on its business.
- iv. The Company has not taken any corporate action nor has it taken any legal proceedings or other procedure or steps in relation to any bankruptcy proceedings.
- v. No insolvency or bankruptcy process has commenced or steps have been initiated or action has been taken under the (Indian) Insolvency and Bankruptcy Code, 2016 (to the extent applicable) in respect of the Company.
- vi. No reference has been made, or enquiry or proceedings commenced, in respect of the Company, before the National Companies Law Tribunal or under any mechanism or prescription of the RBI in respect of resolution/restructuring of stressed assets (including without limitation, under the RBI's circular no. DBR.No.BP.BC.101/21.04.04B/2017-18 dated February 12, 2018 on "Resolution of Stressed Assets – Revised Framework").

**t. Security**

- i. The Hypothecated Receivables are the sole and absolute property of the Company and are free from any other mortgage, charge or encumbrance and are not subject to any lis pendens, attachment, or other order or process issued by any Governmental Authority and that the Issuer has a clear and marketable title to the Security.
- ii. The Transaction Documents executed or to be executed constitute and will constitute legal, valid and enforceable security interest in favor of the Debenture Trustee and for the benefit of the Debenture Holders on all the assets thereby secured prior and superior to all other security interest (unless otherwise specified) and all necessary and appropriate consents for the creation, effectiveness, priority and enforcement of such security have been obtained.
- iii. It shall be lawful for the Debenture Trustee upon entering into or taking possession under the provisions herein contained of the Immovable Property, thenceforth to hold and enjoy the same and to receive the rents and profits thereof without any interruption or disturbance by the Issuer or any other person or persons claiming by, through, under or in trust of the Issuer and that freed and discharged from or otherwise by the Issuer sufficiently indemnified against all encumbrances and demands whatsoever.

**u. No immunity**

The Company is not entitled to any immunity or privilege (sovereign or otherwise) from any set-off, judgment, execution, attachment or other legal process. Neither the Issuer nor any of its assets is entitled to immunity from suit, execution, attachment or other legal process in its jurisdiction of incorporation. This Issue (and the documents to be executed in relation thereto) constitutes, and the exercise of its rights and performance of and compliance with its obligations in relation thereto, will constitute, private and commercial acts done and performed for private and commercial purposes.

**v. Legal and Beneficial Ownership**

Except for the security interests and encumbrances created and recorded with the Ministry of Corporate Affairs (available using CIN: CIN U65923RJ1994PLC009051 on the website



<http://www.mca.gov.in/MCA21/index.html> under the heading "Index of Charges"), the Company has, free from any security interest or encumbrance, the absolute legal and beneficial title to, or valid leases or licenses of, or is otherwise entitled to use (in each case, where relevant, on arm's length terms), all material assets necessary for the conduct of its business as it is being, and is proposed to be, conducted.

**x. *Compliance with Laws***

The Company and its affiliates are generally in compliance in all respects with all Applicable Laws, including but not limited to environmental, social and taxation related laws, for them to carry on their business.

**y. *Anti-terrorism Laws***

The Company and its affiliates are in compliance in all respects with all Anti-Terrorism Laws, and are adhering to all regulatory requirements pertaining to Anti-Terrorism and Anti- Money Laundering.

**z. *No Corrupt Practices***

Neither the Company nor its Promoter(s) or affiliates have indulged in any corrupt practices pertaining to the business such as fraud, misappropriation of financial and other resources or gains unreported in the audited financial statements

**aa. *Disclosures in Shelf Disclosure Document***

The extent of disclosures made in the Shelf Disclosure Document consistent with disclosures permitted by Government Authorities in relation to the issue of securities, borrowings made by the Company prior to the issue of the Debentures.

**bb. *Audit***

The Company annual accounts are audited by an auditor from a reputable firm of independent chartered accountants.

**cc. *Good Business Standard***

The Company in its business transactions with its shareholders, partners, managers, staff, affiliates or affiliates of such entities or persons keeps within normal, good and acceptable business standards, including transactions being on arm's length.

**dd. *Proper book-keeping and accounting***

The Company has a proper, efficient and effective book-keeping and accounting system in place as well as adequate professional staff, including maintaining of accounts showing the loan drawings, payments, interest etc.

**ee. *Employees***

The Company is generally in compliance with all obligations under the applicable labour laws and other applicable Laws in relation to its employees.

**ff. *Compliance with RBI/SEBI Regulations and the Act's Requirements***

The Debentures are being issued in compliance with the applicable regulations of the RBI/SEBI and the relevant provisions of the Act as applicable to issue debt/bonds. Any provision in the Deed which is not in compliance with regulations of the /RBI/SEBI and the relevant provisions of the Act can be amended by the Company and the Debenture Trustee by executing an amendment to the Deed and the Debenture Holders shall have no right to raise any objection thereto.

**gg. *Material Adverse Effect***



No Material Adverse Effect has occurred and there are no circumstances existing which could give rise, with the passage of time or otherwise, to a Material Adverse Effect.

hh. *Illegality*

It is not illegal or unlawful for the Company to perform any of its obligations under the Transaction Documents.

ii. *Execution of Transaction Documents*

- i. The Transaction Documents executed or to be executed constitute/ shall constitute legal, valid and enforceable security interest in favour of the Debenture Trustee for the benefit of the Debenture Holders on all the assets thereby secured.
- ii. The Transaction Documents executed or to be executed constitute legal, valid and enforceable obligations of the Company and all necessary and appropriate consents for the creation, effectiveness, priority and enforcement of the Transaction Documents and the Security thereunder have been obtained.

jj. *Nature of Representations and Warranties*

Each of the representations and warranties set out above shall be repeated on each date commencing from the date of the execution of this Deed until the Maturity Date and till the NCDs are fully redeemed.

**5.3 Company's Covenants**

**1. Affirmative Covenants**

The below are indicative only, and the Issuer may also provide additional affirmative covenants in the Transaction Documents. The Company shall:

**(a) Maintenance of Legal Validity**

The Company shall obtain and comply with the terms of, and do all that is necessary to maintain in full force and effect, all authorisations, in order to enable it to lawfully enter into and perform its obligations under the Transaction Documents and to ensure the legality, validity, enforceability or admissibility as valid evidence in the courts of India, of the Transaction Documents.

**(b) Compliance with Applicable Law**

The Obligors shall comply with and fulfil all requirements under any applicable Law relating to the transaction hereunder. Further, the Obligors shall comply with all statutory requirements and stipulations in relation to its business. The Obligors shall obtain all permissions, licenses and approvals necessary for its business and shall ensure that the same shall continue to be valid and subsisting during the currency of the Issue.

**(c) Notification of Events of Default and Potential Events of Default**

The Issuer shall promptly, and in any event not later than 10 (Ten) Business Days, inform the Debenture Trustee of the occurrence or likely occurrence of any Event of Default or potential Event of Default and the steps being taken to remedy it. Upon receipt of a request to that effect from the Debenture Trustee, the Issuer shall confirm to the Debenture Trustee by submitting a certificate from one of its directors or authorised signatory that, save as previously notified to the Debenture Trustee or as notified in such confirmation/certification, no such Event of Default or potential Event of Default has occurred and is continuing.

On the question whether any of the events/circumstances have occurred/happened, which could be an Event of Default the decision of the Debenture Trustee shall be final, conclusive and binding on the Issuer and if there is any term and/or condition which is subject to interpretation then such interpretation shall be assigned to the terms and condition which is in the beneficial interests of the Debenture Holders and the Company hereby unconditionally and irrevocably agrees to the same.

**(d) Maintenance of Books and Records**



The Issuer shall maintain all of its books and records in accordance with good industry practice and in compliance with applicable Law and generally acceptable accounting principles and standards or such other standards, as is applicable to the company from time to time. The Company shall make true and proper entries of all dealings and transactions of and in relation to the business of the Issuer including in relation to the Debentures and keep the said books of accounts and all other books, register and other documents relating to the affairs of the Issuer at its registered office or, where permitted by applicable Law, at other place or places where the books of account and documents of a similar nature may be kept. The Issuer shall ensure that its accounting policies are applied on a consistent basis.

**(e) Maintenance of Licenses and Approvals**

The Issuer shall obtain and maintain all necessary licenses, permissions and approvals required for the business carried out by it and all activities of the Issuer in relation to its business shall be undertaken and continue to be undertaken in compliance with all such licenses / permissions / approvals.

**(f) Redemption of Share Capital**

The Issuer shall not, without the prior written consent of the Debenture Trustee redeem, reduce, purchase, buy-back, defease, retire, return or repay any of its share capital or resolve to do so for so long as any sums of money are due and payable to the Debenture Holder under this Issue.

**(g) Amendments to Documents**

The Issuer or the Personal Guarantor shall not, without the prior written consent of the Debenture Trustee, amend, supplement, supersede or waive any term of the Debenture Trust Deed, the irrevocable and unconditional Personal Guarantee or any of the Transaction Documents.

**(h) Arm's length basis;**

The Company shall enter into any transaction/ management contract/ or establish partnership with any person or enter into or continue business relations with its shareholders, employees, affiliate(s), holding company(ies), and/or subsidiary(ies) on proper commercial terms negotiated on an arm's length basis;

**(i) Notice of winding up or other legal process**

The Issuer shall promptly inform the Debenture Trustee if it has notice of any application for winding up having been made or any statutory notice of winding up under the provisions of the Act or any other notice under any other statute relating to winding up or otherwise of any suit or other legal process intended to be filed or initiated against the Company. Further, the Issuer shall notify the Debenture Trustee in writing in respect of any application under the Insolvency and Bankruptcy Code, 2016 filed by or against the Issuer, within a period of 1 (one) calendar day of becoming aware of such application;

**(j) Loss or damage by uncovered risks**

The Issuer shall promptly inform the Debenture Trustee of any material loss or significant damage which the Company may suffer due to any force majeure circumstances or act of God, such as earthquake, flood, tempest or typhoon, etc. against which the Company may not have insured its properties;

**(k) Costs and expenses**

The Issuer shall pay all sums, costs, charges and expenses in any way incurred by the Debenture Trustee or any Receiver, attorney, agent or other person appointed by the Trustee for all or any of the purposes mentioned in these presents immediately on receipt of a notice of demand from them in this behalf and all such sums shall carry interest at the rate of interest payable on the Debentures from the date towards protection of Debenture Holders' interests, including traveling and other allowances and such taxes, duties, costs, charges and expenses in connection with or relating to the Debentures;



**(l) Payment of Rents, etc.**

punctually pay all rents, royalties, taxes, rates, levies, cesses, assessments, impositions and outgoings, governmental, municipal or otherwise imposed upon or payable by the Company (including with respect to the Mortgaged Property) as and when the same shall become payable and when required by the Debenture Trustee produce the receipts of such payment and also punctually pay and discharge all debts and obligations and liabilities which may have priority over the Debentures and observe, perform and comply with all covenants and obligations which ought to be observed and performed by the Company under the Transaction Documents;

**(m) Pari Passu Ranking**

Its payment obligations under the Transaction Documents rank at least pari passu with the claims of all of its other senior creditors, except for obligations mandatorily preferred by law applying to companies generally. Following the creation of Security, its payment obligations under the Transaction Documents rank at least pari passu with the claims of all of its other senior and unsecured creditors, except for obligations mandatorily preferred by law applying to companies generally.

**(n) Preserve corporate status; authorizations**

The Issuer shall:

- diligently preserve and maintain its corporate existence and status and all rights, contracts privileges, and concessions now held or hereafter acquired by it in the conduct of its business and comply with each and every term of the said franchises and concessions and all acts, authorizations, consents, permissions, rules, regulations, orders and directions of any legislative, executive, administrative or judicial body applicable to its Assets or any part thereof PROVIDED THAT the Company may contest in good faith the validity of any such acts, rules, regulations, orders and directions and pending the determination of such contest may postpone compliance therewith if the rights enforceable under the Debentures are not thereby materially endangered or impaired. The Company will not do or voluntarily suffer or permit to be done any act or thing whereby its right to transact its business might or could be terminated or whereby payment of the principal of or interest on the Debentures might or would be hindered or delayed; and
- conduct its business with due diligence and efficiency and in accordance with sound technical, managerial and financial standards and business practices with qualified and experienced management and personnel;
- promptly obtain all consents and authorizations as maybe necessary for performing its obligations in relation to the issue of the Debentures;
- comply with all applicable directions, regulations and guidelines issued by any Governmental Authority including but not limited to the issue of Debentures;
- shall promptly supply certified copies to the Trustee of any authorization required under any law or regulation to enable it to perform its obligations under the Transaction Documents (including, without limitation, in connection with any payment to be made hereunder) and to ensure the legality, validity, enforceability or admissibility in evidence in its jurisdiction of incorporation of the Transaction Documents.

**(o) Pay stamp duty**

The Issuer shall pay all such stamp duty (including any additional stamp duty), other duties, taxes, charges and penalties, if and when the Company may be required to pay according to the Applicable Laws including applicable state laws and in the event of the Company failing to pay such stamp duty, other duties, taxes and penalties as aforesaid, the Debenture Trustee will be at liberty (but shall not be bound) to pay the same and the Company shall reimburse the same to the Debenture Trustee on demand;

**(p) Furnish information to trustee**

The Issuer shall give to the Debenture Trustee or its nominee(s)/ agent(s) such information/copies of relevant extracts as they shall require as to all matters relating to the business of the Company or any part thereof and to investigate the affairs thereof and the Company shall allow the Debenture Trustee to make such examination and investigation as and when felt necessary and shall furnish him with all such information as they may require and shall pay all reasonable costs, charges and expenses incidental to such examination and investigation;

**(q) Grievance**

The Issuer shall promptly and expeditiously attend to and redress the grievances, if any, of the Debenture Holders. The Company further undertakes that it shall promptly comply with the suggestions and directions that may be given in this regard, from time to time, by the Debenture Trustee and shall advise the Debenture Trustee periodically of the compliance;

**(r) Specific Information to be provided to the Debenture Trustee**

The Issuer shall inform and provide the Debenture Trustee with applicable documents in respect of the following:

- notice of any Event of Default or potential Event of Default;
- notice of any change in nature and conduct of business of the Issuer;
- periodic review of the ratings obtained by the Company by the credit rating agencies and any revision in the rating details of any material litigation, arbitration or administrative proceedings, etc.;
- any and all information required to be provided to the Debenture Holders; and
- the declaration or distribution of dividend;
- the Company shall notify any application filed against it by any person under the Insolvency and Bankruptcy Code, 2016 within 1 (One) calendar day of becoming aware of the same.

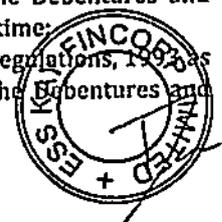
**(s) Comply with Investor Education and Protection Fund requirements**

The Issuer shall comply with the provisions of the Act relating to transfer of unclaimed/ unpaid amounts of interest on Debentures and redemption of Debentures to Investor Education and Protection Fund (IEPF), if applicable to it. The Company hereby further agrees and undertakes that during the currency of this Issue, it shall abide by the guidelines/listing requirements, if any, issued from time to time by the SEBI/RBI;

**(t) Further assurances**

The Issuer shall

- (i) execute and/or do, at their own expense, all such deeds, assurances, documents, instruments, acts, matters and things, in such form and otherwise as the Debenture Trustee may reasonably or by Law require or consider necessary in relation to enforcing or exercising any of the rights and authorities of the Debenture Trustee;
- (ii) furnish to the Debenture Trustee details of all grievances received from the Debenture Holders and the steps taken by the Company to redress the same. At the request of any Debenture Holder, the Debenture Trustee shall, by notice to the Company call upon the Company to take appropriate steps to redress such grievance and the Company shall comply with the instructions of the Debenture Trustee issued in this regard;
- (iii) obtain, comply with the terms of and do all that is necessary to maintain in full force and effect all authorizations necessary to enable it to lawfully enter into and perform its obligations under the Transaction Documents or to ensure the legality, validity, enforceability or admissibility in evidence in India of Transaction Documents;
- (iv) comply with:
  - all Laws, rules, regulations and guidelines (including but not limited to environmental, social and taxation related Laws), as applicable in respect of the Debentures and obtain such regulatory approvals as may be required from time to time;
  - the Securities and Exchange Board of India (Debenture Trustee) Regulations, 1993, as in force from time to time, in so far as they are applicable to the Debentures and



furnish to the Debenture Trustee such data, information, statements and reports as may be deemed necessary by the Debenture Trustee in order to enable them to comply with the provisions of Regulation 15 thereof in performance of their duties in accordance therewith to the extent applicable to the Debentures;

- the provisions of the Act in relation to the issue of the Debentures;
- procure that the Debentures are rated and continued to be rated until the redemption of the Debentures; and
- The Company shall ensure that, at time of making any payment of interest or repayment of the principal amount of the Debentures in full or in part, the Company shall do so in the manner that is most tax efficient for the Debenture Holders (including withholding tax benefit) but without, in any way, requiring the Company to incur any additional costs, expenses or taxes and the Company shall avail of all the benefits available under any treaty applicable to the Company and/or the Debenture Holders.

**(u) Where Debenture Holder is a Foreign Investor**

In the event a Debenture Holder is a foreign portfolio investor, foreign institutional investor or sub-account of foreign institutional investors, or qualified foreign investor, the Company shall, in relation to each Interest Payment Date and in relation to each date when any other payment is due by the Company under the Debentures (each a "Relevant Payment Date"), courier to the Debenture Holders (or their designated agent, as confirmed by the Debenture Holders) within 1 (One) Business Day after a Relevant Payment Date, the duly completed and signed Form 15 CA/CB. A scanned copy of such duly completed and signed Form 15 CA/CB shall be sent to the Debenture Holders on the Relevant Payment Date by e-mail;

**(v) Books of Account**

The Issuer shall maintain proper books of account as required by the Act and therein make true and proper entries of all dealings and transactions of and in relation to the business of the Company and keep such books of account and all other books, registers and other documents relating to the affairs of the Company at its registered office or, where permitted by Law, at other place or places where the books of account and documents of a similar nature may be kept. The Company will ensure that all entries in the same relating to the business of the Company shall at all reasonable times be open for inspection of the Debenture Trustee and such person or persons as the Debenture Trustee shall, from time to time, in writing for the purpose, appoint.

**(w) Insurance**

The Issuer shall maintain insurances on and in relation to its business and assets (including the Mortgaged Property) with insurance companies against those risks and to the extent as is usual for companies carrying on the same or substantially similar business and any other insurances as may be required by Law and ensure that all premiums are paid on time and other obligations of the Company under the insurance policies are duly complied with;

**(x) Corporate Governance**

- (i) the Issuer shall maintain the highest standards of corporate governance in accordance with the RBI regulations;
- (ii) the Company shall at all times comply with the applicable RBI Regulations and the applicable SEBI regulations;

**(y) General**

- (i) the Company shall perform all of its obligations under the terms of the Transactions Documents and maintain in full force and effect each of the Transaction Documents;
- (ii) the Company shall promptly pay and discharge all its financial obligations and regularly make all payments due and payable by the Company, including but not limited to taxes and also such payment due and payable under or in respect of the Issue or any documents required in connection there with;



- (iii) the Company shall give the Debenture Trustee any information, relating to the business, property, affairs of the Company, that materially impacts the interests of the Debenture Holders;
- (ii) the Company shall at all times act and proceed in relation to its affairs and business in compliance with Law; and

(z) **Access**

The Issuer shall permit the Debenture Trustee and/or accountants or other professional advisers and contractors appointed by the Debenture Trustee access at all reasonable times and on reasonable notice of the Company to:

- (i) check the management of the funds made available through subscription to the Debentures;
- (ii) inspect and take copies and extracts from the books, accounts and records of the Company;
- (iii) visit and inspect the premises of the Company; and
- (iv) meet and discuss matters with senior management of the Company.

(aa) **Other Covenants**

- a. In case of Event of Default, amount outstanding would be first appropriated towards the cost, charges and expenses, penal Coupon, normal Coupon and then towards principal outstanding.
- b. The Issuer gives consent for the disclosure of all or any such information and data relating to the Issuer or to the Loans or defaults, as the Debenture Holder/s/ Debenture Trustee may deem appropriate and necessary to the CIBIL, or any institution or any other agencies authorized by RBI or under Applicable Law.
- c. The Issuer agrees that in case of the Issuer fails in discharging its liability in repayment of the principal amount of the Loan(s) or payment of Coupon as demanded by the Debenture Holder/s/ Debenture Trustee, the Debenture Holder/s/ Debenture Trustee and/or Reserve Bank of India shall have an unqualified right to disclose or publish the details of the default and the name of its directors as defaulters in such manner and through medium as the Debenture Holder/s/ Debenture Trustees and/or Reserve Bank of India may think fit.

The Issuer shall be responsible to do all the statutory compliance as may be prescribed by the regulator relating to the aforementioned NCDs.

**2. Negative Covenants**

The Issuer shall not undertake the to do any of the following:

- a. M&A, acquisition, restructuring, amalgamation without prior written consent to Debenture Holders over and above 10% of the Networth of the Issuer in a financial year
- b. The Issuer shall not, without the written consent to Debenture Holders, enter into any transaction of merger, de-merger, consolidation, re-organization, scheme of arrangement or compromise with its creditors or shareholders or effect any scheme of amalgamation or reconstruction; provided however that this restriction shall not apply in the event that the compliance with this restriction would result in the Issuer defaulting in relation to any of its payment obligations in relation to the Debentures.
- c. The Issuer will not reduce its share capital without the Debenture Holders' prior written consent
- d. Issuer shall not amend or modify clauses in its Memorandum of Association and Article of Association, where such amendment would have a Material Adverse Effect, without prior consent of the Debenture Trustee
- e. Issuer shall not change its financial year-end from 31<sup>st</sup> March (or such other date as may be approved by Debenture Holders) without prior consent of the Debenture Trustee. This consent would not be required if the change is regulatory or statutorily mandated.
- f. Any sale of assets/business/division that has the effect of exiting the business or re-structuring of the existing business, to be with prior written consent to the debenture holder
- g. No dividend, if an Event of Default has occurred and is subsisting.
- h. Not undertake any new major new business outside financial services or any diversification of its business outside financial services, without prior consent to NCD holders

**3. Reporting Covenants**



The Company shall comply all the reporting to the respective stakeholder, during the entire tenor and till all amounts due on the NCDs are duly repaid as per the applicable regulations as may be amended from time to time:

#### 5.4 Events of Defaults:

Each of the following shall constitute an Event of Default with respect to the Debentures and shall be set out in the Transaction Documents:

- (i) The Issuer does not pay on the Due Date(s) any amount payable pursuant to the Trust Deed of the Debentures (whether at scheduled maturity, by acceleration, as a result of Debenture Holders exercising the Optional Accelerated Redemption or otherwise) at the place at and in the currency in which it is expressed to be payable, unless its failure to pay is caused by technical error and payment is made within 1 (one) calendar day of its due date;
- (ii) The Issuer fails to create charge over security and execute Debenture Trust Deed within stipulated time lines.
- (iii) Failure to perfect the security and file requisite forms with ROC within stipulated timeline.
- (iv) Non- Maintenance of the stipulated minimum security cover.
- (v) Except for point (i), (ii), (iii), & (iv) ,The breach of any terms, covenants (including but not limited to negative covenants, affirmative covenants, reporting covenants), obligation, representation or warranty of the Issuer and any other obligations of the Issuer under the Transaction Documents including maintenance of Security Cover and such breach has continued for a period of 30 (Thirty) calendar days
- (vi) The Issuer admits in writing its inability to pay its debts as they fall due or suspends making payments on any of its debts or by reason of actual financial difficulties commences negotiations with one or more creditors with a view to rescheduling its indebtedness;
- (vii) Any representation or warranty made by the Issuer in any Transaction Document or in any certificate, financial statement or other document delivered to the Debenture Trustee / Debenture Holders by the Issuer shall prove to have been incorrect, false or misleading in any material respect when made or deemed made.
- (viii) There shall have occurred Material Adverse Effect and such Material Adverse Effect has not been remedied or rectified within a period of 30 (Thirty) calendar days.
- (ix) Non-sharing of information of the Company as per the "Reporting Covenant" within stipulated timelines or such other information required by the Debenture Trustee/ Debenture Holder from time to time.
- (x) Any corporate action, legal proceedings or other procedure or step is taken in relation:
  - (a) the suspension of payments, a moratorium of any indebtedness, winding-up, dissolution, administration or reorganization (by way of voluntary arrangement, scheme of arrangement or otherwise) of the Company;
  - (b) composition, compromise, assignment or arrangement with any creditor of the Company;
  - (c) the appointment of a liquidator, receiver or similar other officer in respect of the Issuer, a composition, compromise, assignment or arrangement with any creditor of the Issuer,
  - (d) enforcement of any security over any assets of the Issuer or any analogous procedure or step is taken in any jurisdiction
  - (e) any other event occurs or proceeding is instituted that under any applicable law would have an effect analogous to any of the events listed in clauses (a), (b), (c) and (d) above.
- (xi) The Shelf Disclosure Document or any other Transaction Document in whole or in part, becomes invalid or ceases to be a legally valid, binding and enforceable obligation of the Issuer.
- (xii) It is or becomes unlawful for the Issuer to perform any of its obligations under the Transaction Documents and/or any obligation or obligations of the Issuer under any Transaction Document are not or cease to be valid, binding or enforceable.



- (xiii) The Issuer repudiates any of the Transaction Documents, or evidences an intention to repudiate any of the Transaction Documents.
- (xiv) Any Governmental Authority condemns, nationalizes, seizes, expropriates or otherwise assumes custody or control of all or any substantial part of the business, operations, property or other assets (including assets forming part of the Security) of the Company or of its share capital, or takes any action for the dissolution of the Company or any action that would prevent the Company or its officers from carrying on all or a substantial part of its business or operations.
- (xv) The Issuer's organizational status or any licenses or franchise is revoked or suspended by any government agency or authority after the Issuer has exhausted all remedies and appeals relating thereof
- (xvi) The listing of the Debentures ceases or is suspended at any point of time prior to the Maturity Date if it gets listed, except if the Debentures are delisted in accordance with the consent of the Majority Debenture Holder(s).
- (xvii) The Company ceases to carry on its business or any substantial part thereof or gives notice of its intention to do so.
- (xviii) Insolvency, winding up, liquidation.
- (xix) Erosion of 50% or more of the Company's Net-worth.
- (xx) Creditor's processes initiated against the Issuer
- (xxi) Any material act of fraud, embezzlement, misstatement, misappropriation, or siphoning off of the Issuer/Promoter funds or revenues or any other act having a similar effect being committed by the management or an officer of the Issuer.
- (xxii) The Promoter/s or the Directors or the Key Managerial Personnel of the Company are accused of, charged with, arrested or convicted a criminal offence involving moral turpitude, dishonesty or declared as willful defaulters which otherwise impinges on the integrity of the promoter/s and/or director or key managerial personnel, including any accusations, charges and/or convictions of any offence relating to bribery
- (xxiii) A petition for the reorganization, arrangement, adjustment, winding up or composition of debts of the Company is filed on the Company (voluntary or otherwise) or have been admitted or makes an assignment for the benefit of its creditors generally and such proceeding is not contested by the company for staying, quashing or dismissed within 15 (Fifteen) days
- (xxiv) Cross default:

An event of default shall arise if the Company/Promoter of the Issuer:

- a. defaults in any payment of Financial Indebtedness beyond the period of grace if any, provided in the instrument or agreement under which such Financial Indebtedness was created; or
- b. defaults in the observance or performance of any agreement or condition relating to any Financial Indebtedness the effect of which default or other event or condition is to cause or to permit the holder or holders of such Financial Indebtedness to cause (with the giving of notice or the passage of time or both would permit or cause) any such Financial Indebtedness to become due prior to its stated maturity; or
- c. due to any default or an event of default, any Financial Indebtedness of the Issuer is declared to be due and payable, or would permit to be prepaid other than by a regularly scheduled required prepayment, (whether or not such right shall have been waived) prior to the stated maturity thereof.

Upon occurrence of any of the aforesaid Event of Default, the Debenture Trustee may by a notice (unless instructed otherwise by the any of the Debenture Holders) in writing to the Company initiate actions as may be contemplated in the Transaction Documents including the following:

- i. require the Company to mandatorily redeem the Debentures and repay the principal amount on the Debentures, along with accrued but unpaid Coupon, and other costs, charges and expenses incurred under or in connection with the Transaction Documents;
- ii. declare all or any part of the Debentures to be immediately (or on such dates as the Debenture Trustee may specify) due and payable, whereupon it shall become so due and payable;
- iii. accelerate the redemption of the Debentures;



- iv. enforce such security in such a manner as the Debenture Holders may deem fit;
- v. Appoint a nominee director in accordance with the applicable Laws;
- vi. Exercise any other right that the Debenture Trustee and / or Debenture Holder(s) may have under the Transaction Documents or under Indian law.

**5.5 Dividend**

As long as Event of Default subsists or if the Debenture Trustee has exercised any of the remedies under Clause above, then until the rectification of the Event of Default or until the redemption of the Debentures in full to the satisfaction of the Debenture Trustee, the Company shall not, declare or pay any dividend or make any distribution of its share capital or purchase or redeem or otherwise acquire any part of its own share capital or in any other way transfer funds from the Company to the shareholders.

**5.6 Notice on the Occurrence of an Event of Default**

If any Event of Default or any event which, after the notice, or lapse of time, or both, would constitute an Event of Default, has happened, the Company shall, forthwith, and in any event within 5 (Five) Calendar Days after the Company obtains or reasonably should have obtained actual knowledge thereof, give notice thereof to the Debenture Holders and the Debenture Trustee in writing specifying the nature of such Event of Default, or of such event.

**5.7 Right to Disclose/Publish the Names of the Company and its Directors as Defaulters**

In the event of the Company committing default in the repayment of any instalment in relation to the Debentures or the payment of interest on the applicable Due Dates, the Debenture Holders/Debenture Trustee shall have an unqualified right to disclose the name of the Company and its directors to RBI/or any other statutory/regulatory authority. The Trustee and/or RBI and/or any other Governmental Authority shall have the right to publish the name of the Company and its directors as defaulters in such manner and through such medium as they in their absolute discretion may think fit.



**SECTION 6: DISCLOSURES PERTAINING TO WILFUL DEFAULT**

In case of listing of debt securities made on private placement, the following disclosures are required to be made vide *SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2016 w.e.f. 25-05-16*:

- (A) Name of the Bank declaring the entity as a Wilful Defaulter: NIL
- (B) The year in which the entity is declared as a Wilful Defaulter: NIL
- (c) Outstanding amount when the entity is declared as a Wilful Defaulter: NIL
- (D) Name of the entity declared as a Wilful Defaulter: NIL
- (E) Steps taken, if any, for the removal from the list of Wilful defaulters: NIL
- (F) Other disclosures, as deemed fit by the Issuer in order to enable investors to take informed decisions: NIL



**SECTION 7: OTHER INFORMATION AND APPLICATION PROCESS**

The Debentures being offered as part of the Issue are subject to the provisions of the Companies Act, 2013, the Memorandum and Articles of Association of the Issuer, the terms of this Shelf Disclosure Document read with the relevant Term Sheet (s), the Application Form and other terms and conditions as may be incorporated in the Transaction Documents.

**7.1 Mode of Transfer/Transmission of Debentures**

The Debentures shall be transferable freely; however, it is clarified that no Investor shall be entitled to transfer the Debentures to a person who is not entitled to subscribe to the Debentures. The Debentures shall be transferred and/or transmitted in accordance with the applicable provisions of the Companies Act, 2013 and other applicable laws. The Debentures held in dematerialized form shall be transferred subject to and in accordance with the rules/procedures as prescribed by NSDL/CDSL and the relevant DPs of the transferor or transferee and any other applicable laws and rules notified in respect thereof. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, amounts due will be paid/redemption will be made to the person, whose name appears in the register of Debenture Holder(s) maintained by the R&T Agent as on the Record Date, under all circumstances. In cases where the transfer formalities have not been completed by the transferor, claims, if any, by the transferees would need to be settled with the transferor(s) and not with the Issuer. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Debentures held in dematerialised form. The seller should give delivery instructions containing details of the buyer's DP account to his DP.

**7.2 Debentures held in Dematerialized Form**

The Debentures shall be held in dematerialized form and no action is required on the part of the Debenture Holder(s) for redemption purposes and the redemption proceeds will be paid by /fund transfer/RTGS to those Debenture Holder(s) whose names appear on the list of beneficiaries maintained by the R&T Agent. The names would be as per the R&T Agent's records on the Record Date fixed for the purpose of redemption. All such Debentures will be simultaneously redeemed through appropriate corporate action.

The list of beneficiaries as of the Record Date setting out the relevant beneficiaries' name and account number, address, bank details and DP's identification number will be given by the R&T Agent to the Issuer. If permitted, the Issuer may transfer payments required to be made in any relation by EFT/RTGS to the bank account of the Debenture Holder(s) for redemption payments.

**7.3 Trustee for the Debenture Holder(s)**

The Issuer has appointed IDBI Trusteeship Services Limited to act as trustee for the Debenture Holder(s). The Issuer and the Debenture Trustee intends to enter into the Debenture Trustee Agreement and the Debenture Trust Deed *inter alia*, specifying the powers, authorities and obligations of the Debenture Trustee and the Issuer. The Debenture Holder(s) shall, without further act or deed, be deemed to have irrevocably given their consent to the Debenture Trustee or any of its agents or authorized officials to do all such acts, deeds, matters and things in respect of or relating to the Debentures as the Debenture Trustee may in its absolute discretion deem necessary or require to be done in the interest of the Debenture Holder(s). Any payment made by the Issuer to the Debenture Trustee on behalf of the Debenture Holder(s) shall discharge the Issuer *pro tanto* to the Debenture Holder(s). The Debenture Trustee will protect the interest of the Debenture Holder(s) in regard to the repayment of principal and coupon thereon and they will take necessary action, subject to and in accordance with the Debenture Trustee Agreement and the Debenture Trust Deed, at the cost of the Issuer. No Debenture Holder(s) shall be entitled to proceed directly against the Issuer unless the Debenture Trustee, having become so bound to proceed, fails to do so. The Transaction Documents of shall more specifically set out the rights and remedies of the Debenture Holder(s) and the manner of enforcement thereof.



In the case of a delay in the execution of Debenture Trust Deed and the Deed of Hypothecation, the Issuer shall refund the subscription with the agreed rate of interest or shall pay penal interest of 2% (Two Percent) per annum over and above the applicable Coupon Rate until such time the conditions have been complied with at the option of the Investor.

#### 7.4 Sharing of Information

The Issuer may, at its option, but subject to applicable laws, use on its own, as well as exchange, share or part with any financial or other information about the Debenture Holder(s) available with the Issuer, with its subsidiaries and affiliates and other banks, financial institutions, credit bureaus, agencies, statutory bodies, as may be required and neither the Issuer nor its subsidiaries and affiliates nor their agents shall be liable for use of the aforesaid information.

#### 7.5 Default in Payment and/ or Listing

In case of default in payment of Interest and/or principal redemption on the due dates, additional interest of atleast 2% p.a. over the coupon rate will be payable by the Company for the defaulting period.

In case of delay in listing of the debt securities beyond 20 days from the deemed date of allotment, the Company will pay penal interest of atleast 1 % p.a. over the coupon rate from the expiry of 30 days from the deemed date of allotment till the listing of such debt securities to the investor.

#### 7.6 Debenture Holder(s) not a Shareholder

The Debenture Holder(s) shall not be entitled to any right and privileges of shareholders other than those available to them under the Companies Act, 2013. The Debentures shall not confer upon the Debenture Holder(s), the right to receive notice(s) or to attend and to vote at any general meeting(s) of the shareholders of the Issuer.

#### 7.7 Modification of Debentures

The Debenture Trustee and the Issuer will agree to make any modifications in this Shelf Disclosure Document or any Term sheet(s), which in the opinion of the Debenture Trustee, is of a formal, minor or technical nature or is to correct a manifest error.

#### 7.8 Right to accept or reject Applications

The Board of Directors/Committee of the Company reserves it's full, unqualified and absolute right to accept or reject any application for subscription to the Debentures, in part or in full, without assigning any reason thereof.

#### 7.9 Notices

Any notice may be served by the Issuer/ Debenture Trustee upon the Debenture Holder(s) through registered post, recognized overnight courier service, hand delivery or by facsimile transmission addressed to such Debenture Holder(s) at its/his registered address, e-mail or facsimile number.

All notice(s) to be given by the Debenture Holder(s) to the Issuer/ Debenture Trustee shall be sent by registered post, recognized overnight courier service, hand delivery, e-mail or by facsimile transmission to the Issuer or to such persons at such address/ facsimile number as may be notified by the Issuer from time to time through suitable communication. All correspondence regarding the Debentures should be marked "Private Placement of Debentures".

Notice(s) shall be deemed to be effective (a) in the case of registered mail, 5 (Five) Business Days after posting via certified or registered mail, return receipt requested; (b) 1 (One) Business Day after delivery by recognized overnight courier service, if sent for next Business day delivery (c) in the case of personal delivery at the time when dispatched with a report confirming proper transmission; (d) in the case of personal



delivery, at the time of delivery or (e) or in case of e-mail at the time of the sending thereof (provided no delivery failure notification is received by the sender within 24 hours of sending such email).

#### 7.10 Issue Procedure

Only Eligible Investors as given hereunder may apply for the Debentures by completing the Application Form in the prescribed format in block letters in English as per the instructions contained therein. The minimum number of Debentures that can be applied for and the multiples thereof shall be set out in the Application Form. No application can be made for a fraction of a Debenture. Application Forms should be duly completed in all respects and applications not completed in the said manner are liable to be rejected. The name of the applicant's bank, type of account and account number must be duly completed by the applicant. This is required for the applicant's own safety and these details will be printed on the refund orders and /or redemptions warrants.

The applicant should transfer payments required to be made in any relation by NEFT/RTGS, to the bank account of the Issuer as per the details mentioned in the Application Form.

- **Bidding Process**

This Disclosure Document has been drafted in compliance with the SEBI ILDS Regulations, the Memorandum and Articles of Association and all other Applicable Laws. This section applies to all Eligible Participants. Please note that all Eligible Participants are required to make payment of the full application amount in accordance with the Operational Guidelines.

- **Who can bid?**

All Eligible Participants comprising of investors specifically mapped by the Issuer on the BSE EBP platform, are eligible to bid for this Issue.

All Eligible Participants are required to comply with the relevant regulations/ guidelines applicable to them for investing in this Issue in accordance with the norms approved by the Government of India, RBI or any other statutory body from time to time, including but not limited to the Operational Guidelines in relation to the relevant EBP for investing in this Issue.

The final subscription to the Debentures shall be made by the Eligible Investors through EBM as prescribed by SEBI under the EBP Guidelines by placing bids on the EBP during the Issue period.

- **Right to Accept or Reject Bids**

The Issuer reserves its full, unqualified and absolute right to accept or reject any application for bid, in part or in full, without assigning any reason thereof in accordance with the Operational Guidelines.

- **Manner of Bidding**

The Issue will be through open bidding on the EBP platform in line with EBP Guidelines vide SEBI circular SEBI/HO/DDHS/CIR/P/2018/122 dated August 16, 2018 or such other circular issued from time to time.

- **Manner of settlement**

Settlement of the Issue will be done through the escrow account of the Issuer and the account details are given in the section on 'Payment Mechanism' of this Disclosure Document.

- **Provisional or Final Allocation**

Allocation shall be made on a pro rata basis in the multiples of the bidding lot size, i.e., in multiples of Rs. 10,00,000 (Rupees Ten Lakh Only). Post completion of bidding process, the Issuer will upload the provisional allocation on the BSE EBP platform. Post receipt of details of the successful bidders, the Issuer will upload the final allocation file on the BSE-EBP platform.

- **Method of Allotment**

The allotment will be done on the basis as mentioned in the respective issue addendum in line with EBP Guidelines.



- **Settlement cycle**

The process of pay-in of funds by investors and pay-out to Issuer will be done on T+1 day or T+2 as more specifically mentioned in the respective issue Addendum, where T is the Bidding day. For further details, please see below section named 'Settlement Process'.

- **How to bid?**

All Eligible Participants will have to register themselves as a one-time exercise (if not already registered) under the BSE EBP platform offered by BSE for participating in the electronic book mechanism. Eligible Participants will also have to complete the mandatory KYC verification process.

**Eligible Participants should refer to the Operational Guidelines.**

The details of the Issue shall be entered on the BSE EBP platform by the Issuer at least 2 (two) working days prior to the Issue / Bid Opening Date, in accordance with the Operational Guidelines. The Issue will be open for bidding for the duration of the bidding window that would be communicated through the Issuer's bidding announcement on the BSE - EBP platform, at least 1 (one) working day before the start of the Issue / Bid Opening Date. A bidder will only be able to enter the amount while placing their bids in the BSE - EBP platform, since the proposed issue is a fixed rate/coupon issue.

**Payment Mechanism**

Payment of subscription money for the Bonds should be made by the Identified Investors as notified by the Issuer.

The participants should complete the funds pay-in to the designated bank account of Indian Clearing Corporation Ltd (ICCL)

**List of Designated Banks is as under:**

	ICICI BANK	YES BANK	HDFC BANK
Beneficiary Name	INDIAN CLEARING CORPORATION LTD	INDIAN CLEARING CORPORATION LTD	INDIAN CLEARING CORPORATION LIMITED
Account Number	ICCLEB	ICCLEB	ICCLEB
IFSC Code	ICIC0000106	YESBOCMSNOC	HDFC0000060
Mode	NEFT/RTGS	NEFT/RTGS	NEFT/RTGS

Successful bidders must do the subscription amount payment to the Designated Bank Account on or before 10:30 a.m. on the Pay-in Date ("Pay-in Time"). Identified Investors should ensure to make payment of the subscription amount for the Bonds from their same bank account which is updated by them in the BSE EBP platform while placing the bids. In case of mismatch in the bank account details between BSE - EBP platform and the bank account from which payment is done by the successful bidder, the payment would be returned.

**Note:** In case of failure of any Identified Investor to complete the subscription amount payments by the Pay-in Time or the funds are not received in the Designated Bank Account by the Pay-in Time for any reason whatsoever, the bid will liable to be rejected and the Issuer shall not be liable to issue Bonds to such Identified Investors.

**Settlement Process**

Upon final allocation by the Issuer, the Issuer or the Registrar on behalf of the Issue shall instruct the Depositories on the Pay In Date, and the Depositories shall accordingly credit the allocated Bonds to the demat account of the successful bidder.

The Company shall give the instruction to the Registrar for crediting the Debentures by 12:00 p.m. on the Pay-In Date. The Registrar shall provide corporate action file along with all requisite documents to Depositories by 12:00 p.m. on the Pay-In Date. On the Pay-In Date, the Depositories shall confirm to the Issuer the transfer of Bonds in the demat account(s) of the successful bidder(s).



**Post-Allocation Disclosures by the EBP**

Upon final allocation by the Issuer, the Issuer shall disclose the Issue Size, coupon rate, ISIN, number of successful bidders, category of the successful bidder(s), etc., in accordance with the Operational Guidelines. The EBP shall upload such data, as provided by the Issuer, on its website to make it available to the public

**7.11 Procedure for Applying for Dematerialized Facility**

- (a) The applicant must have at least one beneficiary account with any of the DPs of NSDL/CDSL prior to making the application.
- (b) The applicant must necessarily fill in the details (including the beneficiary account number and DP - ID) appearing in the Application Form under the heading "Details for Issue of Debentures in Electronic/Dematerialized Form".
- (c) Debentures allotted to an applicant will be credited to the applicant's respective beneficiary account(s) with the DP.
- (d) For subscribing to the Debentures, names in the Application Form should be identical to those appearing in the details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details maintained with the DP.
- (e) Non-transferable allotment advice/refund orders will be directly sent to the applicant by the Registrar and Transfer Agent to the Issue.
- (f) If incomplete/incorrect details are given under the heading "Details for Issue of Debentures in Electronic/Dematerialized Form" in the Application Form, it will be deemed to be an incomplete application and the same may be held liable for rejection at the sole discretion of the Issuer.
- (g) For allotment of Debentures, the address, nomination details and other details of the applicant as registered with his/her DP shall be used for all correspondence with the applicant. The applicant is therefore responsible for the correctness of his/her demographic details given in the Application Form vis-a-vis those with his/her DP. In case the information is incorrect or insufficient, the Issuer would not be liable for the losses, if any.
- (h) The redemption amount or other benefits would be paid to those Debenture Holder(s) whose names appear on the list of beneficial owners maintained by the R&T Agent as on the Record Date. In case of those Debentures for which the beneficial owner is not identified in the records of the R&T Agent as on the Record Date, the Issuer would keep in abeyance the payment of the redemption amount or other benefits, until such time that the beneficial owner is identified by the R&T Agent and conveyed to the Issuer, whereupon the redemption amount and benefits will be paid to the beneficiaries, as identified.

**7.12 Depository Arrangements**

The Issuer shall make necessary arrangement with CDSL and NSDL for issue and holding of Debenture in dematerialized form.

**7.13 List of Beneficiaries**

The Issuer shall request the R&T Agent to provide a list of beneficiaries as at the end of each Record Date. This shall be the list, which will be used for payment or repayment of redemption monies.

**7.14 Application under Power Of Attorney**

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signature(s) of all the authorized signatories of the Investor and the tax exemption certificate/document of the Investor, if any, must be lodged along with the submission of the completed Application Form. Further modifications/additions in the power of attorney or authority should be notified to the Issuer or to its agents or to such other person(s) at such other address as may be specified by the Issuer from time to time through a suitable communication.



In case of an application made by companies under a power of attorney or resolution or authority, a certified true copy thereof along with memorandum and articles of association and/or bye-laws along with other constitutional documents must be attached to the Application Form at the time of making the application, failing which, the Issuer reserves the full, unqualified and absolute right to accept or reject any application in whole or in part and in either case without assigning any reason thereto. Names and specimen signatures of all the authorized signatories must also be lodged along with the submission of the completed Application Form.

#### 7.15 Procedure for application by Mutual Funds and Multiple Applications

In case of applications by mutual funds and venture capital funds, a separate application must be made in respect of each scheme of an Indian mutual fund/venture capital fund registered with the SEBI and such applications will not be treated as multiple application, provided that the application made by the asset management company/trustee/custodian clearly indicated their intention as to the scheme for which the application has been made.

The application forms duly filled shall clearly indicate the name of the concerned scheme for which application is being made and must be accompanied by certified true copies of:

- (a) SEBI registration certificate;
- (b) Resolution authorizing investment and containing operating instructions;
- (c) Specimen signature of authorized signatories.

#### 7.16 Applications to be accompanied with Bank Account Details

Every application shall be required to be accompanied by the bank account details of the applicant and the magnetic ink character reader code of the bank for the purpose of availing direct credit of redemption amount and all other amounts payable to the Debenture Holder(s) through EFT/RTGS.

#### 7.17 Succession

In the event of winding-up of the holder of the Debenture(s), the Issuer will recognize the liquidator or such other legal representative of the Debenture Holder(s) as having title to the Debenture(s). The Issuer may, in its absolute discretion, where it thinks fit, dispense with production of such legal representation, in order to recognize such holder as being entitled to the Debenture(s) standing in the name of the concerned Debenture Holder(s) on production of sufficient documentary proof and/or an indemnity.

#### 7.18 Mode of Payment

All payments must be made through RTGS as set out in the Application Form.

#### 7.19 Business Day Convention

Any day of the week (excluding Saturdays, Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) and on which money market is functioning in Mumbai shall be a "Business Day."

If any Coupon Payment Date or the Due Date (s) for the performance of any event falls on a day that is not a Business Day, the payment shall be made on the immediately succeeding Business Day. The interest for such additional period shall be adjusted and paid in the next coupon cycle. Hence the subsequent coupon payment period remains intact. In other words, the subsequent coupon schedule would not be disturbed merely because the payment date in respect of one particular coupon payment has been postponed earlier because of it having fallen on a holiday.

If the Redemption Date/Maturity Date (also being the last Coupon Payment Date) of the Debentures falls on a day that is not a Business Day, the redemption proceeds shall be paid on the immediately preceding Business Day, along with coupon/interest accrued on the Debentures until but excluding the date of such payment.

#### 7.20 Tax Deduction at Source



Tax as applicable under the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof will be deducted at source. For seeking TDS exemption/lower rate of TDS, relevant certificate/document must be lodged by the Debenture Holder(s) at the office of the R&T Agents of the issuer at least 15 (Fifteen) calendar days before the relevant payment becoming due. Tax exemption certificate / declaration of non-deduction of tax at source on interest on application money, should be submitted along with the Application Form.

**7.21 Letters of Allotment**

The letter of allotment, indicating allotment of the Debentures, will be credited in dematerialized form within 2 (Two) Business Days from the Deemed Date of Allotment. The aforesaid letter of allotment shall be replaced with the actual credit of Debentures, in dematerialized form.

**7.22 Deemed Date of Allotment**

The Deemed Date of Allotment of the Debentures comprised in each Series/ Tranche will be as specified in the relevant Term Sheet (s) issued for that Series/ Tranche

All benefits relating to the Debentures will be available to the investors from the respective Deemed Date of Allotment(s). The actual allotment of Debentures may take place on a date other than the Deemed Date of Allotment. The Company reserves the right to keep multiple allotment date(s)/ deemed date(s) of allotment at its sole and absolute discretion without any prior notice and shall have a right to allot the Debentures in Tranches / Series which shall form the part of this Issue. In case, the Issue closing date is changed (preponed/ postponed), the Deemed Date of Allotment may also be changed (pre-poned/ postponed) by the Company at its sole and absolute discretion.

**7.23 Future Borrowing**

The Company shall be entitled to make further issue of non-convertible debentures and/or raise term loans or raise further funds, in any manner as deemed fit by the Company, from time to time from any persons/banks/financial institutions/body corporate or any other agency as per the prevailing guidelines/regulations of Reserve Bank of India and other authorities.

**7.24 Record Date**

The Record Date will be 7 (Seven) Calendar days prior to any Due Date(s).

**7.25 Refunds**

For applicants whose applications have been rejected or allotted in part, refund orders will be dispatched within seven days from the Deemed Date of Allotment of the Debentures.

In case the Issuer has received money from applicants for Debentures in excess of the aggregate of the application money relating to the Debentures in respect of which allotments have been made, the R&T Agent shall upon receiving instructions in relation to the same from the Issuer repay the moneys to the extent of such excess, if any. If the Company fails to allot the Debentures to the applicants within 60 (sixty) calendar days from the date of receipt of the Application Money, it shall repay the Application Money to the applicants within 15 (Fifteen) calendar days from the expiry of the allotment period ("Repayment Period"). If the Company fails to repay the Application Money within the Repayment Period, then Company shall be liable to repay the Application Money along with interest at the rate of 12% per annum, from the expiry of the allotment period.

**7.26 Interest on Application Money**

At the Coupon rate (subject to deduction of tax at source, as applicable) from the date of realization of cheque(s)/ demand draft(s)/ RTGS up to one day prior to the respective Deemed Date of Allotment for



each Series/Tranche. Where pay-in Date and Deemed date of Allotment are the same, no interest on Application money is to be paid.

#### 7.27 Interest on NCDs

The Debentures shall carry coupon at the rate as specified in the relevant Term Sheet issued for that Series/Tranche (subject to deduction of tax at source at the rates prevailing from time to time under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof for which a certificate will be issued by the Company) accrued to the holders of Debentures (the "Holders" and each, a "Holder") as of the relevant Record Date. The interest payable on any Coupon Payment Date will be paid to the Debenture holder(s) whose names appear in the list of beneficial owners given by the Depository to the Company as on the Record Date.

Interest shall be computed on the amount outstanding on an Actual/ Actual day count basis, i.e. actual number of days elapsed divided by the actual number of days in the year.

In case the Deemed Date of Allotment is revised (pre-poned/ postponed) then the above interest payment date may also be revised pre-poned/ postponed) accordingly by the Company at its sole and absolute discretion.

In case of default in payment of coupon and/or principal or redemption on the due dates, additional spread of at least at the rate of 200 bps (Two Hundred Basis points) per annum over the Coupon Rate will be payable by the Company for the defaulting period.

#### 7.28 Pan Number

Every applicant should mention its Permanent Account Number ("PAN") allotted under Income Tax Act, 1961, on the Application Form and attach a self-attested copy as evidence. Application forms without PAN will be considered incomplete and are liable to be rejected.

#### 7.29 Redemption

The face value of the Debentures will be redeemed at par.

The Debenture holders may at the request of the Company in suitable circumstances and also in the absolute discretion of the Debenture holders, subject to the statutory guidelines as may be applicable for the purpose, revise / pre pone / postpone redemption of the Debentures. Or any part thereof on such terms and conditions as may be decided by the Company in consultation with the Debenture holders (see Modification of Rights).

#### 7.30 Payment on Redemption

Payment on redemption will be made by way of redemption warrant(s)/demand draft(s)/credit through RTGS system/funds transfer in the name of the Debenture Holder(s) whose names appear on the list of beneficial owners given by the Depository to the Issuer as on the Record Date.

The Debentures shall be taken as discharged on payment of the redemption amount (including any accrued coupon and charges) by the Issuer on maturity to the registered Debenture Holder(s) whose name appears in the Register of Debenture Holder(s) on the Record Date. On such payment being made, the Issuer will inform NSDL/CDSL and accordingly the account of the Debenture Holder(s) with NSDL/CDSL will be adjusted.

On the Issuer dispatching the amount as specified above in respect of the Debentures, the liability of the Issuer shall stand extinguished.

#### Cash flow from Debentures



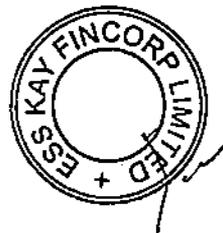
As per SEBI circular no. CIR/IMD/DF-1/122/2016 dated November 11, 2016, illustrative cash flow for debentures is as under:

Company	XYZ Limited
Face Value (per security)	1,00,000
Issue Date/Date of Allotment	13-11-2013
Redemption	13-11-2018
Coupon Rate	8.95%
Frequency of the Interest Payment with specified dates	First Interest on 13.11.2014 and subsequently on 13th November every year till maturity
Day Count Convention	Actual / Actual

**Cash Flows**

	Date	No. of days in Coupon Period	Amount (in Rupees)
1st Coupon	Thursday, 13 Nov 2014	365.00	8,950.00
2nd Coupon	Friday, 13 Nov 2015	365.00	8,950.00
3rd Coupon	Sunday, 13 Nov 2016*	366.00	8,950.00
4th Coupon	Sunday, 13 November 2017	365.00	8,950.00
5th Coupon	Tuesday, 13 Nov 2018	365.00	8,950.00
Principal	Tuesday, 13 Nov 2018	365.00	1,00,000.00
			1,44,750.00

\* F.Y. 2016 is a leap year and the coupon payment date is falling on a Sunday, therefore the coupon is paid on next Business Day Business Day. The interest for such additional period shall be adjusted and paid in the next coupon cycle. Hence the subsequent coupon payment period remains intact. The Issuer shall consider a Financial Year format for the purpose of a Leap Year.



**SECTION 8: DECLARATION**

The Issuer declares as of the date of this Shelf Disclosure Document that all the relevant provisions in the regulations/guideline issued by SEBI and other applicable laws have been complied with and no statement made in this Shelf Disclosure Document is contrary to the provisions of the regulations/guidelines issued by SEBI and other applicable laws, as the case may be. The information contained in this Shelf Disclosure Document is as applicable to privately placed debt securities and subject to information available with the Issuer.

The extent of disclosures made in this Shelf Disclosure Document is consistent with disclosures permitted by regulatory authorities to the issue of securities made by companies in the past.

**For Ess Kay Fincorp Limited**



**Name: Devendra Sharma**  
**Designation: Assistant Manager Treasury**

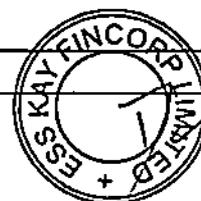
**Date: August 12, 2020**  
**Place: Jaipur**



## SECTION 9: ANNEXURES

## ANNEXURE I

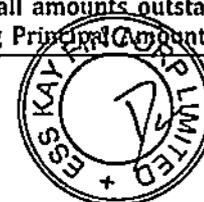
Issuer	Ess Kay Fincorp Limited ("Company"/ "Esskay"/ "Issuer")
Type of Instrument	Secured Rated Redeemable Listed Non-Convertible Debentures (NCDs/Debentures)
Nature of the Instrument	Secured
Mode of Issue	Private placement
Objects & Details of the utilization of the Proceeds	<ul style="list-style-type: none"> <li>The Issue proceeds will utilize to meet funding requirements of the Issuer for on-lending purposes.</li> <li>The Issuer undertakes that no part of the proceeds of the Debentures shall be utilized by the Company directly or indirectly towards capital markets (including equity, debt, debt linked and equity linked instruments or any other capital market land activities), any speculative purposes, land acquisition or usages that are restricted for bank financing, any activity in the Exclusion List or investment in the real estate sector.</li> <li>The proceeds of the NCD shall not be used for any purpose, which may be in contravention of the government/RBI/SEBI/Other regulatory guidelines.</li> </ul>
Rating of Instrument	<p>"CRISIL A" by CRISIL Limited</p> <p>The Issuer/Investor(s) reserves the right to obtain an additional credit rating from any SEBI registered Credit Rating Agency for full or part of the issue size, as it may deem fit, which shall be at least equivalent to the prevailing credit rating to the issue</p>
Debenture Trustee	IDBI Trusteeship Services Limited.
Registrar & Transfer Agent	KFIN Technologies Private Limited
Eligible Investors	As mentioned in this Shelf Disclosure Document under the captioned "Eligible Investor"
Face Value	Rs. 10,00,000/- (Rupees Ten Lakh only) each.
Series	As per Issue Addendum
Issue Size	As per Issue Addendum
Issue Price	As per Issue Addendum
Tenor	As per Issue Addendum
Coupon Type	As per Issue Addendum
Coupon Rate	As per Issue Addendum
Coupon Payment Frequency	As per Issue Addendum
Coupon Payment dates	As per Issue Addendum
Coupon Reset Process	As per Issue Addendum
Step Up/Step Down Coupon Rate	As per Issue Addendum
Redemption Date	As per Issue Addendum
Redemption Amount	As per Issue Addendum
Redemption	As per Issue Addendum
Redemption Premium/Discount	As per Issue Addendum
Discount at which security is issued and the effective yield as a result of such discount.	As per Issue Addendum
Put Date	As per Issue Addendum



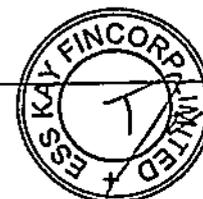
Put Price	As per Issue Addendum
Put Option Notice	As per Issue Addendum
Call Date	As per Issue Addendum
Call Price	As per Issue Addendum
Call Option Notice	As per Issue Addendum
Put Notification Time	As per Issue Addendum
Call Notification Time	As per Issue Addendum
Security & Security Cover	As mentioned in this Shelf Disclosure Document under the captioned "Principle Terms of Assets charged as Security"
Material Adverse Effect definition	Means the effect or consequence of an event, circumstance, occurrence or condition which has caused, as of any date of determination, or could reasonably be expected to cause a material and adverse effect on (a) the financial condition, business or operation of the Company, environmental, social or otherwise or prospects of the Company; (b) the ability of the Company to perform its obligations under the Transaction Documents; or (c) the validity or enforceability of any of the Transaction Documents (including the ability of any party to enforce any of its remedies thereunder); or (d) the rights or remedies of the Debenture Trustee acting for the benefit of the Debenture Holders hereunder or under any other Transaction Document
Day Count Basis	Actual / Actual
Interest on Application Money	At the Initial Coupon rate (subject to deduction of tax at source, as applicable) from the date of realization of cheque (s)/ demand draft(s)/ RTGS up to one day prior to the Deemed Date of Allotment. Where pay-in Date and Deemed date of Allotment are the same, no interest on Application money is to be paid.
Listing	The Debentures are proposed to be listed on the WDM Segment of the BSE  In case of delay in listing of the debt securities beyond 20 (Twenty) calendar days from the Deemed Date of Allotment, the Issuer will pay penal interest of at least 1 % p.a. over the Coupon Rate from the expiry of 30 (Thirty) calendar days from the Deemed Date of Allotment till the listing of such Debentures.
Representations and Warranties of the Issuer	As mentioned in the caption titled "Representations and Warranties of the Issuer" in the Shelf Disclosure document to the Issue. The Representations and Warranties shall be continuous in nature and shall be deemed to occur on every day till redemption of the Debentures.
Minimum Application size and in multiples Debt Security thereafter	The minimum application size for the Issue shall be 10 Debentures and in multiples of 1 Debenture thereafter.
Issuance mode of the Instrument	Demat only
Trading mode of the Instrument	Demat only
Settlement mode of the Instrument	RTGS/ Any other electronic mode
Depositories	NSDL/CDSL
Business Day	Any being a day excluding Saturdays, Sundays or public holiday in Mumbai.
Business Day Convention	If any Coupon Payment Date or the due date for the performance of any event falls on a day that is not a Business Day, then the succeeding Business Day will be considered as the effective date. The interest for such additional period shall be adjusted and paid in the next coupon cycle. Hence the subsequent coupon payment period remains intact.  If the Redemption Date (also being the last Coupon Payment Date) of the Debentures falls on a day that is not a Business Day, the redemption proceeds



	shall be paid on the immediately preceding Business Day, along with coupon/interest accrued on the Debentures until but excluding the date of such payment.
Record Date	The date which will be used for determining the Debenture Holder(s) who shall be entitled to receive the amounts due on any Due Date, which shall be the date falling 7 (Seven) calendar days prior to any Due Date.
Transaction Documents	<ol style="list-style-type: none"> <li>i. Debenture Trustee Agreement</li> <li>ii. Debenture Trust Deed,</li> <li>iii. Deed of Hypothecation</li> <li>iv. Shelf Disclosure Document and Issue Addendums for each tranche/series;</li> <li>v. Unconditional &amp; Irrevocable Personal guarantee of Mr. Rajendra Setia</li> <li>vi. Undertaking from the Issuer mentioning all the borrowing facilities of the Company are standard in nature.</li> </ol> <p>Such other documents as agreed between the Issuer and the Debenture Trustee.</p>
Conditions Precedent to Disbursement	<ol style="list-style-type: none"> <li>1. Execution of Shelf Disclosure Document</li> <li>2. Credit Rating Letter &amp; Rationale</li> <li>3. Trustee Consent Letter</li> <li>4. BSE In-principle Approval for Listing</li> <li>5. Resolution of the Company's board of directors authorizing the issuance of debentures;</li> <li>6. Resolution of the shareholders of the Company under 180(1)(c) of the Act</li> <li>7. Resolution of the shareholders of the Company under Section 42 of the Act</li> <li>8. Execution of the Debenture Trustee Agreement</li> </ol>
Conditions Subsequent to Disbursement	<p>The Company shall fulfil the following conditions subsequent, to the satisfaction of the Debenture Trustee, pursuant to the Deemed Date of Allotment:</p> <ol style="list-style-type: none"> <li>1. the issuer shall ensure that the Debentures are credited into the demat account(s) of the Debenture Holders within 2 (two) Business Days from the Deemed Date of Allotment of the respective Series;</li> <li>2. the Company will ensure listing of Debentures on the BSE within stipulated timelines;</li> <li>3. the Company shall, inter alia, file a copy of Form PAS-3 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 with the ROC within 15 (fifteen) days of the allotment of Debentures along with a list of the Debenture Holders and PAS 5;</li> <li>4. &amp; Debenture Trust Deed within the stipulated timelines</li> <li>5. Filing CHG-9 Form with ROC within stipulated timelines as per the applicable law</li> <li>6. Unconditional &amp; Irrevocable Personal guarantee of Mr. Rajendra Setia</li> <li>7. Execution of any other documents as customary for transaction of a similar nature and size.</li> </ol>
Default Rate/Additional Rate	<p>Without prejudice to any other rights and remedies available to the Debenture Trustee pursuant to the terms of Transaction Documents:</p> <ol style="list-style-type: none"> <li>a) If, at any time, a Payment Default occurs, the Company agrees to pay additional interest at the rate of 2% (Two Percent) per annum over and above the applicable Coupon Rate on all amounts outstanding under the relevant series of Debentures (including the Outstanding Principal Amounts and any accrued but unpaid interest) from the date of occurrence of such a Payment Default until such Payment Default is cured or the Debentures are fully redeemed.</li> <li>b) If the Company fails to execute the Debenture Trust Deed and Deed Of Hypothecation within the stipulated timelines, then the issuer shall, at the option of the Debenture Holders, either (i) return the subscription amount with the agreed rate of interest or (ii) pay additional interest at the rate of 2% (Two Percent) per annum over and above the applicable Coupon Rate on all amounts outstanding under the NCDs (including the Outstanding Principal Amounts and</li> </ol>



	any accrued interest) from the Issue Closure Date until such time the deed is executed and the conditions prescribed by Debenture Holders (if any) have been complied with.																				
Event of Defaults	As mentioned in this Shelf Disclosure Document under captioned "Event of Defaults" under this Shelf Disclosure Document																				
EBP Process	<p><b>Issue and Payment Procedure</b></p> <ul style="list-style-type: none"> <li>• <b>Bidding Process</b></li> </ul> <p>All Eligible Participants are required to apply for the Issue and make payment of the full application amount in accordance with the Bidding Process outlined in the Disclosure Document. The Issue will be through open bidding on the EBP platform in line with EBP Guidelines vide SEBI circular SEBI/HO/DDHS/CIR/P/2018/122 dated August 16, 2018 or such other circular issued from time to time.</p> <ul style="list-style-type: none"> <li>• <b>Manner of settlement</b></li> </ul> <p>Settlement of the Issue will be done through the [escrow account of the Issuer / ICCL] and the account details are given in the section on 'Payment Mechanism' of this Disclosure Document.</p> <ul style="list-style-type: none"> <li>• <b>Provisional or Final Allocation</b></li> </ul> <p>Allocation shall be made on a pro rata basis in the multiples of the bidding lot size, i.e., in multiples of Rs. 10,00,000 (Rupees Ten Lakh Only). Post completion of bidding process, the Issuer will upload the provisional allocation on the BSE EBP platform. Post receipt of details of the successful bidders, the Issuer will upload the final allocation file on the BSE-EBP platform.</p> <ul style="list-style-type: none"> <li>• <b>Payment Mechanism</b></li> </ul> <p>Payment of subscription money for the Bonds should be made by the Identified Investors as notified by the Issuer. The participants should complete the funds pay-in to the designated bank account of Indian Clearing Corporation Ltd (ICCL).</p> <p><b>List of Designated Banks Is as under:</b></p> <table border="1"> <thead> <tr> <th></th> <th>ICICI BANK</th> <th>YES BANK</th> <th>HDFC BANK</th> </tr> </thead> <tbody> <tr> <td>Beneficiary Name</td> <td>Indian Clearing Corporation Ltd</td> <td>Indian Clearing Corporation Ltd</td> <td>Indian Clearing Corporation Ltd</td> </tr> <tr> <td>Account Number</td> <td>ICCLEB</td> <td>ICCLEB</td> <td>ICCLEB</td> </tr> <tr> <td>IFSC Code</td> <td>ICIC0000106</td> <td>YESB0CMSNOC</td> <td>HDFC0000060</td> </tr> <tr> <td>Mode</td> <td>RTGS</td> <td>RTGS</td> <td>RTGS</td> </tr> </tbody> </table> <p>Successful bidders must do the subscription amount payment to the Designated Bank Account on or before 10:30 a.m. on the Pay-in Date ("Pay-in Time"). Identified Investors should ensure to make payment of the subscription amount for the Bonds from their same bank account which is updated by them in the BSE EBP platform while placing the bids. In case of mismatch in the bank account details between BSE - EBP platform and the bank account from which payment is done by the successful bidder, the payment would be returned.</p> <p>Note: In case of failure of any Identified Investor to complete the subscription amount payments by the Pay-in Time or the funds are not received in the Designated Bank Account by the Pay-in Time for any reason whatsoever, the bid will liable to be rejected and the issuer shall not be liable to issue Bonds to such Identified Investors.</p> <ul style="list-style-type: none"> <li>• <b>Settlement Process</b></li> </ul>		ICICI BANK	YES BANK	HDFC BANK	Beneficiary Name	Indian Clearing Corporation Ltd	Indian Clearing Corporation Ltd	Indian Clearing Corporation Ltd	Account Number	ICCLEB	ICCLEB	ICCLEB	IFSC Code	ICIC0000106	YESB0CMSNOC	HDFC0000060	Mode	RTGS	RTGS	RTGS
	ICICI BANK	YES BANK	HDFC BANK																		
Beneficiary Name	Indian Clearing Corporation Ltd	Indian Clearing Corporation Ltd	Indian Clearing Corporation Ltd																		
Account Number	ICCLEB	ICCLEB	ICCLEB																		
IFSC Code	ICIC0000106	YESB0CMSNOC	HDFC0000060																		
Mode	RTGS	RTGS	RTGS																		



	<p>Upon final allocation by the Issuer, the Issuer or the Registrar on behalf of the Issue shall instruct the Depositories on the Pay-In Date, and the Depositories shall accordingly credit the allocated Bonds to the demat account of the successful bidder.</p> <p>The Company shall give the instruction to the Registrar for crediting the Debentures by 12:00 p.m. on the Pay-In Date. The Registrar shall provide corporate action file along with all requisite documents to Depositories by 12:00 p.m. on the Pay-In Date. On the Pay-In Date, the Depositories shall confirm to the Issuer the transfer of Bonds in the demat account(s) of the successful bidder(s).</p>
Method of Allotment	As per Issue Addendum
Bid Timing	As per Issue Addendum
Settlement cycle	As per Issue Addendum
Manner of Bidding	As per Issue Addendum
Settlement Through	ICCL & BSE
Role and Responsibilities of Debenture Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holder(s).
Indemnification	The Issuer will indemnify, and hold harmless the Debenture Holder, Investment Manager of Debenture Holders, and their respective shareholders, officers, directors, employees, representatives and attorneys from and against any claim, liability, demand, loss, damage, judgment or other obligation or right of action which may arise as a result of breach of this Term Sheet by the Issuer.
Arbitration	In the event of any dispute or difference between the Parties to this agreement in respect of or concerning or connected with the interpretation or implementation of this Agreement or arising out of this Agreement, such dispute or difference shall be referred to arbitration by a sole arbitrator, appointed by the Investor in its sole discretion, in accordance with the (Indian) Arbitration and Conciliation Act, 1996, or any modification or amendment thereof. The arbitration shall be held in Jaipur. The language of the arbitration proceedings shall be English. The expenses of the arbitration shall be borne by the Issuer. The decision of such arbitration shall be binding and conclusive upon the Parties and may be enforced in any court of competent jurisdiction.
Governing Law	The Debentures / and documentation will be governed by and construed in accordance with the laws of India and the parties submit to the exclusive jurisdiction of the courts in Jaipur and as more particularly provided for in the Debenture Trust Deed.
Transaction Costs	<p>The Issuer shall bear all transaction related costs incurred by the Debenture Holder with respect to legal counsel, valuers and auditors/ consultants. Such costs include:</p> <ul style="list-style-type: none"> <li>• Trustee fees</li> <li>• Rating fees</li> <li>• Stamping and registration costs in relation to all Transaction Documents</li> </ul> <p>Any other reasonable transaction related expense incurred by the Debenture Holders</p>
Taxes, Duties, Costs and Expenses	<ul style="list-style-type: none"> <li>• Relevant taxes, duties and levies are to be borne by the Issuer.</li> <li>• The charges/ fees and any amounts payable under this Debentures by the Issuer as mentioned herein do not include any applicable taxes, levies including service tax etc. and all such impositions shall be borne by the Issuer additionally.</li> </ul>
<p>Issue Timing &amp; Tranche Amount</p> <p>Issue Opening Date</p> <p>Issue Pay-In Date</p> <p>Issue Closing Date</p> <p>Issue Deemed Date of Allotment</p>	<p>As per Term Sheet</p> <p>As per Term Sheet</p> <p>As per Term Sheet</p> <p>As per Term Sheet</p>



**Term Sheet**

Type of Instrument	Secured Rated Listed Redeemable Non-Convertible Debentures (the "NCDs")
Nature of Instrument	Secured
Seniority	Senior
Mode of Issuance	Private Placement (Electronic Issuance on BSE Bond platform)
Issuer/ Borrower/ Company	Ess Kay Fincorp Limited ("Ess Kay")
Face Value	INR 10 Lakhs per Debenture
Issue Price	INR 10 Lakhs per Debenture
Tenor	18 months from the Deemed Date of Allotment
Tranche Issue Size	INR 5.00 crores (Rupees Twenty-Five Crores Only) plus a Greenshoe option of INR 25.00 Crores (Rupees Twenty-Five Crores Only)
Minimum Subscription	INR 25.00 crores (Rupees Twenty-Five Crores Only)
Security Cover	1.10x
Value Date/Deemed Date of Allotment	August 17, 2020
Maturity	At the end of 18 months from the Deemed Date of Allotment i.e. February 17, 2022
Security Name	9.25 % Secured, Rated, Listed, Redeemable Non -Convertible Debentures
Listing (including name of Stock Exchange(s) where it will be listed and timeline for listing)	<ul style="list-style-type: none"> <li>Proposed to be listed on the Wholesale Debt Market Segment of BSE Limited within 20 days from the Deemed Date of Allotment.</li> <li>In case of delay in listing of the Debentures beyond 20 days from the Deemed Date of Allotment, the Company will pay penal interest of 2% p.a. over the Coupon Rate from the expiry of 30 days from the Deemed Date of Allotment till the listing of such Debentures to the Debenture Holder.</li> </ul>
Rating of the Instrument	"CRISIL A" by CRISIL Limited
Objects of the Issue	The Issuer shall utilize the moneys received towards subscription of the Debentures for normal business activities. Issue proceeds shall not be used by the company for any purpose which is not in contravention of applicable law.
Details of the utilization of the Proceeds	The Issuer shall utilize the moneys received towards subscription of the Debentures for normal business activities. Issue proceeds shall not be used by the company for any purpose which is not in contravention of applicable law
Coupon Type	Fixed
Coupon Payment Frequency	Annual & on Redemption.
Coupon Rate	9.25 % per annum
Coupon Reset Process	N. A
Step Up/Step Down Coupon Rate	N.A.
Coupon Amount	Accrued Interest on the paid-up value of Debentures payable on Coupon Payment Date/s
Coupon Payment Dates	The Coupon shall be payable annually and on Redemption as mentioned below subject to Business Day Convention: August 17, 2021 February 17, 2022
Day Count Basis	Actual/ Actual
Interest on Application Money	At the Coupon Rate
Default Coupon Rate	2% p.a. over and above the Coupon Rate on defaulted amounts for the defaulting period
Redemption	Bullet at Par, At Maturity.
Redemption Amount	INR 10 Lakhs (Rupees Ten Lakhs Only) per Debenture.
Redemption Premium /Discount	N.A.
Discount at which security is issued and the effective yield as a result of such discount.	N.A.
Put Date	N.A.
Put Price	N.A.

**ESS KAY FINCORP LIMITED**

(Formerly Known as ESS KAY AUTO FINANCE PVT. LTD.)

Regd. Office : G 1-2, New Market, Khasa Kothi, Jaipur-302001

Ph.: +91-141-4161300-500 | Toll Free Number: 1800 1039 039

E-mail : info@skfin.in | Website : www.skfin.in

CIN : U65923RJ1994PLC009051 | GSTIN : 08AAACE5115F1Z2



Put Option Notice	N.A.
Call Date	N.A.
Call Price	N.A.
Call Option Notice	N.A.
Put Notification Time	N.A.
Call Notification Time	N.A.
Issue Timing	
1. Issue/Bid Opening Date	August 14, 2020
2. Issue/Bid Closing Date	August 14, 2020
3. Pay-in Date	August 17, 2020
4. Deemed Date of Allotment	August 17, 2020
Issuance mode of the Instrument	Dematerialised only
Trading mode of the Instrument	Dematerialised only
Settlement mode	Indian Clearing Corporation Limited
Manner of bidding	Close Book Bidding
Mode of Allotment	Uniform Yield
Class / Classes of investors	Financial Institution / Banks
Debt Equity Ratio (Including Current Issue)	As per the Disclosure Document
Mode of Allotment / Allocation option	Uniform Yield
Mode of Settlement	RTGS
Depository	NSDL
Business Day Convention	<p>Other than the Deemed Date of Allotment and Coupon Payment Date, should any of the other date(s) fall on a day that is not a Business Day, then immediately preceding Business Day shall be considered as the effective Business Day.</p> <p>Should the Deemed Date of Allotment or any Coupon Payment Date fall on a day that is not a Business Day, then immediately succeeding Business Day shall be considered as the effective Business Day. However, the calculation of the said coupon payment would be as per the schedule originally stipulated at the time of issuing the security. Thus, the subsequent coupon schedule would not be disturbed.</p> <p>"Business Day" shall be a day on which Money Market is functioning in Mumbai, however shall exclude Saturday, Sunday or any other day on which banks are closed in Mumbai.</p>
Record Date/Shut Period	15 days prior to each Coupon Payment / Redemption Date
Security (where applicable) (Including description, type of security, type of charge, likely date of creation of security, minimum security cover, revaluation, replacement of security).	<ul style="list-style-type: none"> <li>The outstanding NCD amount, together with interest shall be secured by an Exclusive Charge via a deed of hypothecation over specific asset portfolio of receivables and the identified current assets of the Company.</li> <li>The Issuer shall maintain a minimum asset cover of at least 1.10 times at all times during the tenure of the NCDs.</li> </ul>
Security Creation	<ul style="list-style-type: none"> <li>The Issuer undertakes to execute the Debenture Trust Deed and Deed of Hypothecation within 3 months from the Issue Closure date.</li> <li>In case of delay in security creation the company will refund the subscription with agreed rate or will pay penal interest of 2% p.a. over and above the Coupon Rate for the delayed period till security creation is complete, at the option of the debenture holders.</li> </ul>
Non – maintenance of security cover	Penal interest of 2% p.a. over the coupon rate for the period of non – compliance
Transaction Documents	Debenture Trust Deed and/or any other documents as may be considered necessary by the Company, the Debenture Trustee and/or the Debenture Holders.
Conditions Precedent to Disbursement	<ul style="list-style-type: none"> <li>Execution of Disclosure Document</li> <li>Credit Rating Letter &amp; Rationale</li> <li>Trustee Consent Letter</li> </ul>



	<ul style="list-style-type: none"> <li>• Resolution of the Company's board of directors authorizing the issuance of debentures;</li> <li>• Resolution of the shareholders of the Company under 180(1)(c) of the Act</li> <li>• Such other documents as agreed between the Issuer and the Debenture Trustee from time to time.</li> </ul>
Condition Subsequent to Disbursement	<p>The Company shall fulfil the following conditions subsequent, to the satisfaction of the Debenture Trustee, pursuant to the Deemed Date of Allotment:</p> <ul style="list-style-type: none"> <li>• the Issuer shall ensure that the Debentures are credited into the demat account(s) of the Debenture Holders within 2 (two) Business Days from the Deemed Date of Allotment of the respective Series;</li> <li>• the Company will ensure listing of Debentures on the BSE within stipulated timelines;</li> <li>• the Company shall, inter alia, file a copy of Form PAS-3 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 with the ROC within 15 (fifteen) days of the allotment of Debentures along with a list of the Debenture Holders;</li> <li>• Execution of Deed of Hypothecation &amp; Debenture Trust Deed within the stipulated timelines.</li> <li>• Filing CHG-9 Form with ROC within stipulated timelines</li> <li>• Execution of any other documents as customary for transaction of a similar nature and size.</li> <li>• to create, register and perfect the security over the Hypothecated Assets no later than three months from the Issue closure date or as applicable under relevant regulation and Law, whichever is earlier.</li> <li>• Receive final listing approval from the BSE within 20 calendar days from the Deemed Date of Allotment;</li> <li>• The Issuer shall ensure compliance with SEBI / Companies Act, 2013 (as applicable) for issuance of NCDs.</li> </ul>
Events of Default	<p>Events of default as stated in the Debenture Documentation, including but not limited to the following:</p> <ul style="list-style-type: none"> <li>• Failure to pay amounts due under the Issue on the relevant due date by the Issuer;</li> <li>• Insolvency, reorganization, liquidation, suspension of payment of debts, winding up, illegality, cessation of business by the Issuer;</li> <li>• Illegality, cessation of business of the Issuer;</li> <li>• Security in jeopardy;</li> <li>• Bankruptcy, CDR proceedings filed with respect to the Issuer;</li> <li>• Breach of any of the terms of the Transaction Documents by the Issuer;</li> <li>• Breach of any Representations and Warranties;</li> <li>• Nationalization or expropriation of any of a substantial part of the assets of the Issuer;</li> <li>• Unlawfulness or moratorium</li> </ul>
Consequences of Event of Default	<p>The consequences of default will, include but not be limited to the following:</p> <ul style="list-style-type: none"> <li>• Acceleration of all outstanding dues, cancellation of total Issue and enforcement of Security;</li> <li>• To transfer assets of the Issuer comprised within the Security created in favour of Debenture Trustee or such other person by way of lease, leave and license, sale or otherwise. Any surplus realized from the transfer of assets after fulfilment of all the obligations of the Issuer under the Issue shall be paid to the Issuer;</li> <li>• Enforce its right under the Transaction Documents;</li> <li>• Appropriate any amount in the Accounts and utilize it for payment/repayment of any amount outstanding under the Issue;</li> <li>• Charge Default Interest. It is clarified that the default interest shall be charged from the date of occurrence of event of default</li> </ul>



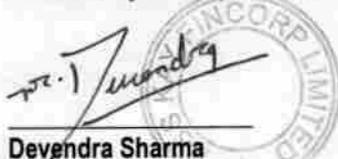
*Dr. Teendrag*

	irrespective of the same being declared by the Investor(s) till such date the default subsists; <ul style="list-style-type: none"> <li>Any cost incurred on any of the above shall be borne by the Issuer.</li> </ul>
Provisions related to Cross Default	Any financial indebtedness of the Company is not paid when due and the applicable cure period has lapsed without the Company making payment of the overdue amount in full
Role and Responsibilities of Debenture Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holders, as per the terms of the Transaction Documents
Governing Law and Jurisdiction	The Debenture Documents shall be governed by the laws of India. The Courts in Mumbai/ Jaipur will have exclusive jurisdiction in relation to any dispute that may arise out of or in connection with any of the Debenture Documents.
Taxation	All the taxes as per law excluding Income tax, as and when applicable on the instrument from time to time shall be borne by the Company.
Validity of the Disclosure Document	This Disclosure Document is valid as per timelines prescribed by the exchange.

**Bond Cash Flow on per Debenture Basis:**

Face Value		Rs. 10,00,000				
Coupon Rate		9.25% p.a.				
Months	Date	Net Cash Flow	Principal	Interest	Principal O/s	days
	17 <sup>th</sup> August 2020	(10,00,000)			10,00,000	
12	17 <sup>th</sup> August 2021	92,500	-	92,500	10,00,000	365
18	17 <sup>th</sup> February 2022	10,46,630	10,00,000	46,630	-	184

For Ess Kay Fincorp Limited



**Devendra Sharma**  
**Assistant Manager Treasury**  
**August 12, 2020**

ANNEXURE II

TRUSTEE CONSENT LETTER  
(Attached Separately)



**ANNEXURE III**  
**RATING LETTER**  
**(Attached Separately)**





Shelf Disclosure Document

to these Terms and Conditions and wish to apply for allotment of these Debentures. We request you to please place our name(s) on the register of debenture holders.

Name of the Authorised Signatory(ies)	Designation	Signature

Applicant's Signature:

We the undersigned, are agreeable to holding the Debentures of the Company in dematerialised form. Details of my/our Beneficial Owner Account are given below:

DEPOSITORY	NSDL /CDSL
DEPOSITORY PARTICIPANT NAME	
DP-ID	
BENEFICIARY ACCOUNT NUMBER	
NAME OF THE APPLICANT(S)	

<b>Applicant Bank Account :</b>  (Settlement by way of Cheque / Demand Draft / Pay Order / Direct Credit / ECS / NEFT/RTGS/other permitted mechanisms)	
--	--

<b>FOR OFFICE USE ONLY</b> DATE OF RECEIPT _____ DATE OF CLEARANCE _____
---

*(Note: Cheque and Drafts are subject to realisation)*

We understand and confirm that the information provided in the Shelf Disclosure Document is provided by the Issuer and the same has not been verified by any legal advisors to the Issuer, and other intermediaries and their agents and advisors associated with this Issue. We confirm that we have for the purpose of investing in these Debentures carried out our own due diligence and made our own decisions with respect to investment in these Debentures and have not relied on any representations made by anyone other than the Issuer, if any.

We understand that: i) in case of allotment of Debentures to us, our Beneficiary Account as mentioned above would get credited to the extent of allotted Debentures, ii) we must ensure that the sequence of names as mentioned in the Application Form matches the sequence of name held with our Depository Participant, iii) if the names of the Application this application are not identical and also not in the same order as the Beneficiary Account details with the above mentioned Depository Participant or if the Debentures cannot be credited to our Beneficiary Account for any reason whatsoever, the Company shall be entitled at its sole discretion to reject the application or issue the Debentures in physical form.

We understand that we are assuming on our own account, all risk of loss that may occur or be suffered by us including as to the returns on and/or the sale value of the Debentures and shall not look directly or indirectly to the Arranger (or to any person acting on its or their behalf) to indemnify or otherwise hold us harmless in respect of any such loss and/or damage. We undertake that upon sale or transfer to subsequent investor or transferee ("Transferee"), we shall convey all the terms and conditions contained herein and in this Shelf Disclosure Document to such Transferee.



Applicant's  
Signature

FOR OFFICE USE ONLY DATE OF RECEIPT _____ DATE OF CLEARANCE _____
--

(Note : Cheque and Drafts are subject to realisation)

------(TEAR HERE)-----

**ACKNOWLEDGMENT SLIP**

(To be filled in by Applicant) SERIAL NO.	1	.	.	.	.	.	.	.	.
---	---	---	---	---	---	---	---	---	---

Received from \_\_\_\_\_

Address \_\_\_\_\_

Cheque/Draft/UTR # \_\_\_\_\_ Drawn on \_\_\_\_\_ for Rs. \_\_\_\_\_ on account of  
application of \_\_\_\_\_ Debenture



ANNEXURE V

Illustrations of the Bond Cash flows for each Tranche of Debentures shall be provided for in the relevant Term Sheet(s)/ Issue Addendum.



**17527/ITSL/OPR/CL/20-21/DEB/455**  
Date: August 12, 2020

Ess Kay Fincorp Limited  
B-11 Adarsh Plaza  
Khasa Kothi  
Jaipur, Rajasthan - 302001

Kind Attn: Ms. Anagha Bangur

Dear Sir,

**Subject: Consent to act as Debenture Trustee for Rated, Listed, Secured, Redeemable, Taxable, Non-Convertible Debentures (NCDs) aggregating up to Rs. 5,00,00,000/- (Rupees Five Crores Only) with Green Shoe Option of Rs. 25,00,00,000 (Rupees Twenty Five Crores Only).**

This is with reference to the email dated 11<sup>th</sup> August, 2020 from you regarding appointment of IDBI Trusteeship Services Limited as Debenture Trustee for the proposed Rated, Listed, Secured, Redeemable, Taxable, Non-Convertible Debentures (NCDs) aggregating up to Rs. 5,00,00,000/- (Rupees Five Crores Only) with Green Shoe Option of Rs. 25,00,00,000 (Rupees Twenty Five Crores Only). In this connection we confirm our acceptance of the assignment.

We are agreeable for inclusion of our name as trustee in the offer document/disclosure document as required subject to the following conditions:

1. The Company shall enter into Written Debenture Trustee Agreement (DTA) for the said issue before the opening of Subscription list for issue of debentures.
2. The Company agrees and undertakes to create the securities over such of its immovable and moveable properties and on such terms and conditions as agreed by the Debenture holders and disclose in the Information Memorandum or Disclosure Document and execute, the Debenture Trust Deed (DTD) and other necessary security documents for each series of debentures as approved by the Debenture Trustee, within a period as agreed by us in the Information Memorandum or Disclosure Document in any case not exceeding three months of closure of the issue or offer.
3. The Company agrees & undertakes to pay to the Debenture Trustees so long as they hold the office of the Debenture Trustee, remuneration as stated above for their services as Debenture Trustee in addition to all legal, traveling and other costs, charges and expenses which the Debenture Trustee or their officers, employees or agents may incur in relation to execution of the Debenture Trust Deed and all other Documents affecting the Security till the monies in respect of the Debentures have been fully paid-off and the requisite formalities for satisfaction of charge in all respects, have been complied with.
4. The Company agrees & undertakes to comply with the provisions of SEBI (Debenture Trustees) Regulations, 1993, Issuance of Non-Convertible Debentures (Reserve Bank) Directions, 2010, SEBI (Listing Obligations Disclosure Requirements) Regulations, 2015, the Companies Act, 1956/the Companies Act, 2013 and the Rules thereunder as amended from



**IDBI Trusteeship Services Ltd**  
CIN : U65991MH2001GOI131154



time to time and other applicable provisions and agree to furnish to Trustees such information in terms of the same on regular basis.

5. Any payment in respect of Debentures required to be made by the Debenture Trustee to a Debenture Holder (who is a FII Entity) at the time of enforcement would, if required by applicable law, be subject to the prior approval of RBI for such remittance through an Authorized Dealer. The Company/Investor shall obtain all such approvals, if required, to ensure prompt and timely payments to the said Debenture Holder. Such remittance shall not exceed total investment (and interest provided for herein) made by the Debenture Holder (who is a FII).

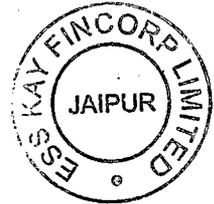
Looking forward to a fruitful association with you and assuring you of our best services at all times.

Yours faithfully,  
For IDBI Trusteeship Services Limited

  
(Authorized Signatory) 

we accept the above terms  
for Ess Kay Fincorp Limited

  
(Authorized Signatory)



CONFIDENTIAL

ESKAFPL/250461/NCD/072000544  
August 12, 2020

Mr. Vivek Singh  
Vice President  
Ess Kay Fincorp Limited  
G-1 & G-2, New Market  
Adarsh Plaza Building  
Khasa Kothi Circle  
Jaipur - 302001

Dear Mr. Vivek Singh,

Re: CRISIL Rating on the Rs.100 Crore Non Convertible Debentures of Ess Kay Fincorp Limited

All ratings assigned by CRISIL are kept under continuous surveillance and review.

Please find in the table below the ratings outstanding for your company.

S.No.	Instrument	Rated Amount (Rs. in Crore)	Rating Outstanding
1	Non-Convertible Debentures	100	CRISIL A/Stable

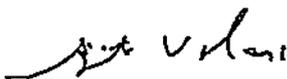
In the event of your company not making the issue within a period of 180 days from the above date, or in the event of any change in the size or structure of your proposed issue, a fresh letter of revalidation from CRISIL will be necessary.

As per our Rating Agreement, CRISIL would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL reserves the right to withdraw or revise the ratings assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information or other circumstances, which CRISIL believes, may have an impact on the rating.

As per the latest SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at [debtissue@crisil.com](mailto:debtissue@crisil.com). This will enable CRISIL to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us for any clarifications you may have at [debtissue@crisil.com](mailto:debtissue@crisil.com)

Should you require any clarifications, please feel free to get in touch with us.

With warm regards,  
Yours sincerely,

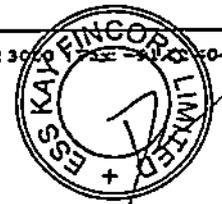
  
Ajit Velonie  
Director - CRISIL Ratings

  
Nivedita Shibu  
Associate Director - CRISIL Ratings



A CRISIL rating reflects CRISIL's current opinion on the likelihood of timely payment of the obligations under the rated instrument and does not constitute an audit of the rated entity by CRISIL. CRISIL ratings are based on information provided by the issuer or obtained by CRISIL from sources it considers reliable. CRISIL does not guarantee the completeness or accuracy of the information on which the rating is based. A CRISIL rating is not a recommendation to buy, sell, or hold the rated instrument; it does not comment on the market price or suitability for a particular investor. All CRISIL ratings are under surveillance. CRISIL or its associates may have other commercial transactions with the company/entity. Ratings are revised as and when circumstances so warrant. CRISIL is not responsible for any errors and especially states that it has no financial liability whatsoever to the subscribers / users / transmitters / distributors of this product. CRISIL Ratings rating criteria are available without charge to the public on the CRISIL web site, [www.crisil.com](http://www.crisil.com). For the latest rating information on any instrument of any company rated by CRISIL, please contact Customer Service Helpdesk at 1800-267-1301.

CRISIL Limited  
Corporate Identity Number: L67120MH1987PLC043363



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**ESS KAY FINCORP LIMITED, JAIPUR**  
**CIN - U65923RJ1994PLC009051**  
**( Erstwhile Ess Kay Auto Finance Private Limited)**

BALANCE SHEET AS AT 31st MARCH 2018

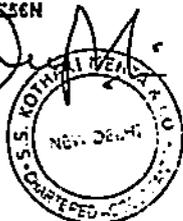
S. No.	PARTICULARS	NOTE NO.	AMOUNT AS AT 31-Mar-18	AMOUNT AS AT 31-Mar-17
<b>I</b>	<b><u>EQUITY AND LIABILITIES</u></b>			
<b>1</b>	<b><u>SHAREHOLDER'S FUNDS</u></b>			
	SHARE CAPITAL	3	3,50,91,900	2,70,70,900
	RESERVES AND SURPLUS	4	2,02,79,18,175	83,58,41,022
	MONEY RECEIVED AGAINST SHARE WARRANTS			
	<b>TOTAL (1)</b>		<b>2,06,30,08,075</b>	<b>86,27,11,922</b>
<b>2</b>	<b><u>SHARE APPLICATION MONEY PENDING ALLOTMENT</u></b>		-	-
<b>3</b>	<b><u>NON-CURRENT LIABILITIES</u></b>			
	LONG TERM BORROWINGS	5	4,28,15,15,940	3,01,97,50,823
	OTHER LONG-TERM LIABILITIES	6	11,53,28,821	6,13,89,357
	LONG-TERM PROVISIONS	7	5,57,29,209	3,03,23,936
	<b>TOTAL (3)</b>		<b>4,45,25,72,870</b>	<b>3,11,14,63,916</b>
<b>4</b>	<b><u>CURRENT LIABILITIES</u></b>			
	SHORT TERM BORROWINGS	8	85,23,07,264	45,97,17,039
	OTHER CURRENT LIABILITIES	9	4,88,31,89,114	3,22,79,15,025
	SHORT TERM PROVISIONS	7	15,89,33,842	9,34,27,855
	<b>TOTAL (4)</b>		<b>5,69,44,40,220</b>	<b>3,78,10,59,719</b>
	<b>TOTAL(1+2+3+4)</b>		<b>12,21,00,21,165</b>	<b>7,75,82,35,567</b>
<b>II</b>	<b><u>ASSETS</u></b>			
<b>1</b>	<b><u>NON-CURRENT ASSETS</u></b>			
	<b><u>FIXED ASSETS</u></b>			
	i) PROPERTY PLANT & EQUIPMENT	11 (a)	12,29,88,722	10,16,25,311
	ii) INTANGIBLE ASSETS	11 (b)	27,03,701	21,71,405
	iii) CAPITAL WORK IN PROGRESS	11 (c)	96,86,434	-
	iv) INTANGIBLE ASSETS UNDER DEVELOPMENT		-	-
	<b>NON-CURRENT INVESTMENTS</b>	14 (a)	4,66,68,786	-
	DEFERRED TAX ASSETS (NET)	10	8,23,63,995	4,32,72,147
	LONG-TERM LOANS AND ADVANCES	16	8,89,89,98,237	3,69,60,59,281
	OTHER NON-CURRENT ASSETS	12	9,70,51,357	14,08,76,550
	<b>TOTAL(1)</b>		<b>7,04,04,57,232</b>	<b>3,98,38,04,694</b>
<b>2</b>	<b><u>CURRENT ASSETS</u></b>			
	CURRENT INVESTMENTS	14 (b)	-	18,50,50,183
	INVENTORIES		-	-
	TRADE RECEIVABLES	13	23,84,111	1,89,24,511
	CASH AND BANK BALANCE	15	29,37,15,247	55,42,57,843
	SHORT-TERM LOANS AND ADVANCES	16	4,40,35,78,200	2,66,80,43,993
	OTHER CURRENT ASSETS	17	46,98,89,375	36,51,54,353
	<b>TOTAL(2)</b>		<b>5,16,95,63,933</b>	<b>3,77,14,30,883</b>
	<b>TOTAL(1+2)</b>		<b>12,21,00,21,165</b>	<b>7,75,82,35,567</b>

Overview and significant accounting policies  
The accompanying notes are an integral parts of the financial Statements  
As per our report of even date

1 & 2

For S.S. Kohari Mehta & Co.  
Chartered Accountants  
Firm Reg. No. 009556N

(HARISH GUPTA)  
PARTNER  
(M. No - 098336)



Place : Jaipur  
Date : 8th May, 2018



For and on behalf of the board of Directors of  
Ess Kay Fincorp Limited

(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
(DIN- 00957374)

(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

(SHALINI SETIA)  
WHOLE TIME DIRECTOR  
(DIN - 02817624)

(ANAGHA BANGUR)  
COMPANY SECRETARY

**ESS KAY FINCORP LIMITED, JAIPUR**  
**CIN - U86923RJ1094PLC009951**  
**(Erstwhile Ess Kay Auto Finance Private Limited)**

**STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED ON 31st MARCH 2018**

S. No.	PARTICULARS	NOTE NO.	FOR THE YEAR ENDED 31-Mar-18	FOR THE YEAR ENDED 31-Mar-17
	<b>REVENUE</b>			
I	Revenue from Operations	18	2,24,53,50,414	1,49,97,22,355
II	Other Income	19	2,79,48,912	7,23,38,478
III	<b>TOTAL REVENUE (I+II)</b>		<b>2,27,32,99,326</b>	<b>1,57,20,60,833</b>
	<b>EXPENSES:</b>			
IV	Employee Benefit Expenses	20	50,02,04,879	31,67,12,858
	Finance Cost	21	69,45,06,497	69,15,53,369
	Depreciation And Amortization Expenses	22	2,33,62,425	1,81,32,389
	Provisions and bad debts written off	23	13,70,23,809	5,59,92,900
	Other Expenses	24	38,83,56,679	30,34,46,636
V	<b>TOTAL EXPENSES</b>		<b>1,94,40,54,289</b>	<b>1,38,38,38,152</b>
VI	<b>PROFIT BEFORE TAX (III-V)</b>		<b>32,92,45,037</b>	<b>18,82,22,681</b>
VII	<b>TAX EXPENSE</b>			
	(1). CURRENT TAX		14,19,66,102	9,06,04,692
	(2). EARLIAR YEARS TAX		(1,31,51,530)	2,07,260
	(3). DEFERRED TAX		(1,90,91,848)	(2,55,74,691)
VIII	<b>PROFIT AFTER TAX</b>		<b>21,85,22,313</b>	<b>12,29,85,600</b>
XVI	<b>EARNING PER EQUITY SHARE</b>	25		
	(1). BASIC		754	606
	(2). DILUTED		754	454
	Nominal Value of Equity Shares		100	100

Overview and significant accounting policies

1 & 2

The accompanying notes are an integral parts of the financial Statements  
As per our report of even date

For S.S. Kothari Mehta & Co .  
Chartered Accountants  
Firm Reg. No. 000756N

(HARISH GUPTA)  
PARTNER  
(M. No - 098336)

Place : Jaipur  
Date : 8th May, 2018

For and on behalf of the board of Directors of  
Ess Kay Fincorp Limited

(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
(DIN- 00957374)

(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

(SHALINI SETIA)  
WHOLE TIME DIRECTOR  
(DIN - 02817624)

(ANAGHA BARGUR)  
COMPANY SECRETARY



**ESS KAY FINCORP LIMITED, JAIPUR**  
**CIN - U65923RJ1994PLC009051**  
**(Erstwhile Ess Kay Auto Finance Private Limited)**

**CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31st, 2018**

S. No	PARTICULARS	FOR THE YEAR ENDED		FOR THE YEAR ENDED	
		31-Mar-18		31-Mar-17	
<b>1</b>	<b>CASH FLOW ARISING FROM OPERATING ACTIVITIES:</b>				
	Profit Before Tax		32,92,45,037		18,82,22,661
	<b>ADJUSTMENT FOR:</b>				
	Depreciation and Amortisation		2,33,62,425		1,61,32,389
	Provisions and bad debts written off		13,78,23,809		5,59,82,900
	Loss on Sale of Fixed Assets		41,109		3,85,457
	Operating Profit before working capital Changes		49,02,72,360		26,07,33,427
	<b>MOVEMENT IN WORKING CAPITAL CHANGES</b>				
	(Increase) / Decrease in Trade Receivables		1,65,40,400		(66,76,346)
	(Increase) / Decrease in Short term Loans and Advances		(1,80,99,46,780)		(46,93,43,017)
	(Increase) / Decrease in Long term Loans and Advances		(3,00,28,34,510)		(1,26,15,72,078)
	(Increase) / Decrease in Other Non -Current Assets		4,36,25,193		(10,69,88,576)
	(Increase) / Decrease in Other Current Assets		(10,47,32,022)		(14,43,32,351)
	Increase / (Decrease) in Other Current Liability		27,04,71,781		32,31,15,996
	Increase / (Decrease) in Other Long term Liabilities		5,39,39,464		5,63,37,880
	Increase / (Decrease) in Other Short term provision		19,93,354		(1,28,895)
	Increase / (Decrease) in Other Long term provision		1,26,69,812		66,52,789
	Increase/ (Decrease) in Bank Deposits( Having Maturity more than three months shown in Cash and Bank Balance)		(4,84,88,306)		5,61,64,639
	Cash generated from Operations before tax		(4,06,74,69,444)		(1,28,50,34,432)
	Net Taxes Paid	(11,58,67,540)	(11,58,67,540)	(6,65,06,083)	(8,65,06,083)
	Net Cash Flows from Operating activities (A)		(4,18,33,56,984)		(1,35,16,40,616)
<b>2</b>	<b>CASH FLOW ARISING FROM INVESTING ACTIVITIES:</b>				
	Purchase/Sale of Investments		11,63,63,377		(16,50,50,163)
	Acquisition of Property, Plant & Equipment, Intangible Assets and Capital Work In Progress		(5,54,67,435)		(8,96,23,914)
	Sale of Property, Plant & Equipment		4,70,000		9,94,000
	Net cash flow in cases of Investing Activities(B)		6,33,65,942		(23,36,80,077)
<b>3</b>	<b>CASH FLOW ARISING FROM FINANCING ACTIVITIES</b>				
	Amount received from issuance of Non Convertible Debentures		1,85,00,00,000		70,00,00,000
	Repayment of Non Convertible Debentures		(50,21,06,969)		(13,41,66,565)
	Amount received from long term borrowings		5,05,46,70,045		3,70,27,84,000
	Repayment of borrowings		(3,90,46,68,750)		(2,06,27,32,496)
	Short Term Borrowings (Net)		39,25,80,225		(27,33,65,890)
	Corporate dividend tax paid		(251)		(251)
	Equity shares issued		80,21,000		-
	Share Premium received (Net of issue expenses)		97,27,52,840		-
	Net Cash flow in cases of Financing Activities (c)		3,81,09,40,140		1,93,25,18,998
	Net Increase/(Decrease) in Cash and Cash equivalent (A+B+C)		(30,60,30,902)		34,72,98,408
	Cash and cash equivalent as at the beginning of the year		40,09,23,842		5,38,25,436
	Cash and Cash Equivalent at the End of the year as per books		9,18,92,940		40,09,23,842
	Note: Cash and cash equivalents included in the Cash Flow Statement comprise of the following:-				
	i) Cash Balance on Hand		7,59,91,249		4,61,54,424
	ii) Balance with Banks :				
	-In Current Accounts		1,28,78,280		34,04,10,787
	-In Fixed Deposits( Having Maturity less than 3 Months)		30,22,401		1,43,58,621
	Total		9,18,92,940		40,09,23,842
	Summary of significant accounting policies		2		
	The accompanying notes are an integral parts of the financial Statements				
	As per our report of even date				

For S.S. Kohari Mehta & Co.  
Chartered Accountants  
Firm Reg. No. 000754N

(HARISH GUPTA)  
PARTNER  
(M. No - 098336)

Place : Jaipur  
Date : 8th May 2018

For and on behalf of the Board of Directors of  
Ess Kay Fincorp Limited

(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
(DIN- 00957374)

(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

(SHALINI SETIA)  
WHOLE TIME DIRECTOR  
(DIN - 02817624)

(ANAGHA BANGUR)  
COMPANY SECRETARY



17/19

**ESS KAY FINCORP LIMITED**

Statement of Profit and Loss for the year ended March 31, 2019			
(Amount in Rs.)			
Particulars	Note No.	For the year ended March 31, 2019	For the year ended March 31, 2018
Revenue from operations	19	3,48,34,20,320	2,20,83,67,225
Other income	20	15,59,25,888	6,49,12,101
<b>Total Revenue</b>		<b>3,64,93,46,008</b>	<b>2,27,32,89,326</b>
<b>Expense:</b>			
Employee benefit expenses	21	70,84,48,411	50,02,04,879
Finance costs	22	1,38,40,21,714	89,45,08,497
Depreciation and amortization expenses	23	3,21,24,976	2,39,62,425
Provisions and write offs	24	20,18,00,049	21,68,79,313
Other expenses	25	47,74,40,526	30,91,01,175
<b>Total expenses</b>		<b>2,69,44,35,676</b>	<b>1,94,40,54,289</b>
<b>Profit before tax</b>		<b>75,49,10,333</b>	<b>32,92,45,037</b>
<b>Tax Expenses</b>			
a. Current tax		25,49,07,427	14,19,68,102
b. Deferred tax	12	(2,90,48,680)	(1,00,91,848)
c. Taxes for earlier year		76,49,812	(1,31,51,630)
<b>Total tax expense</b>		<b>23,28,08,359</b>	<b>10,97,22,724</b>
<b>Profit for the year</b>		<b>52,23,01,974</b>	<b>21,95,22,313</b>
Basic earnings per equity share (Face value Rs. 2 each)	26	26.32	15.08
Diluted earnings per equity share (Face value Rs. 2 each)	26	26.32	15.08
Significant accounting policies and notes to the financial statements	2-44		

The notes referred to above form an integral part of the financial statements.  
As per our report of even date attached

For B S R & Co. LLP  
Chartered Accountants  
Firm's Registration No: 101248W/W-100022

*[Signature]*  
Manoj Kumar Vijal  
Partner  
M. No. : 046882

For and on behalf of the Board of Directors of  
Ess Kay Fincorp Limited

*[Signature]*  
Rajendra Kumar Solla  
Managing Director  
DIN-00957374  
*[Signature]*  
Atul Arora  
Chief Financial Officer

*[Signature]*  
Shalini Sella  
Director  
DIN - 02817624  
*[Signature]*  
Anagha Bangur  
Company Secretary

Place: Jaipur  
Date : May 03, 2019

Place: Jaipur  
Date : May 03, 2019



**ESS KAY FINCORP LIMITED**

**Cash Flow Statement for the year ended March 31, 2019**

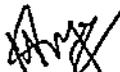
Particulars	(Amount in Rs.)	
	For the year ended March 31, 2019	For the year ended March 31, 2018
<b>A Cash flow from operating activities</b>		
Profit before tax	75,49,10,333	32,92,45,037
Adjustment for		
Interest expenses	1,30,98,28,308	84,78,65,330
Interest income	(2,60,48,20,337)	(1,55,60,98,335)
Depreciation and amortization expenses	3,21,24,975	2,33,62,425
Provisions and write offs	29,18,00,049	21,68,79,313
Loss on sale of fixed assets	84,527	41,110
Provision for employee benefits	2,39,89,734	1,62,79,018
Gain on sale of investments	(4,18,652)	(7,95,569)
Operating cash flow before working capital changes	(45,24,91,053)	(22,32,21,672)
Adjustment for working capital changes		
(Increase) / decrease in trade receivables	21,18,968	1,65,40,400
(Increase) / decrease in short-term loans and advances	(2,02,98,67,384)	(2,12,18,13,038)
(Increase) / decrease in long-term loans and advances	(3,21,78,11,784)	(3,00,31,20,509)
(Increase) / decrease in other non-current assets	(4,38,79,318)	1,47,45,491
(Increase) / decrease in other current assets	(1,17,22,637)	20,08,48,284
Increase / (decrease) in other current liabilities	(27,41,29,572)	22,38,62,496
Increase / (decrease) in other long-term liabilities	17,09,99,387	8,16,57,019
Increase / (decrease) in other short-term provisions	79,71,198	(1,199)
Increase / (decrease) in other long-term provisions	(20,00,583)	(10,14,853)
Increase / (decrease) in bank deposits (having original maturity more than three months)	(1,83,14,92,970)	(4,84,88,308)
Interest paid	(1,07,36,34,764)	(81,99,73,600)
Interest received	2,89,45,88,501	1,61,22,94,473
Cash generated from operations	(5,86,11,52,026)	(4,08,82,85,014)
Direct taxes paid (net of refunds)	(28,65,12,688)	(11,58,67,540)
<b>Net cash flow generated from / (used in) operating activities (A)</b>	<b>(5,14,76,64,714)</b>	<b>(4,18,41,52,533)</b>
<b>B Cash flow from investing activities</b>		
Purchase of investments	(50,00,00,000)	-
Sale of investments	39,04,18,652	11,91,78,946
Purchase of fixed assets	(7,51,84,344)	(5,54,67,435)
Sale of fixed assets	13,82,592	4,70,000
<b>Net cash flow generated from / (used in) investing activities (B)</b>	<b>(18,33,73,100)</b>	<b>6,41,81,511</b>
<b>C Cash flow from financing activities</b>		
Proceeds from issue of share capital	1,09,40,356	80,21,000
Proceeds from share premium	2,85,55,95,812	97,27,52,840
Amount received from issuance of non-convertible debentures	6,00,00,00,000	1,85,00,00,000
Repayment of non-convertible debentures	(1,41,54,61,362)	(78,21,96,969)
Amount received from long-term borrowings	1,05,07,00,000	5,05,46,70,045
Repayment of long-term borrowings	(1,41,80,38,572)	(3,70,48,95,750)
Short-term borrowings (net)	(20,18,39,976)	39,25,90,225
Dividend tax paid	-	(251)
<b>Net cash flow generated from / (used in) financing activities (C)</b>	<b>6,98,18,96,257</b>	<b>3,81,09,40,140</b>
<b>Net increase / (decrease) in cash and cash equivalent (A+B+C)</b>	<b>65,08,58,443</b>	<b>(30,90,30,002)</b>
<b>Add:- Cash and cash equivalent at the beginning of the year</b>	<b>9,18,92,940</b>	<b>40,09,23,542</b>
<b>Cash and cash equivalent at the end of the year</b>	<b>74,27,51,383</b>	<b>9,18,92,540</b>



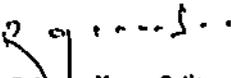
*Components of cash and cash equivalents		
Balances with banks	64,46,88,195	1,28,70,290
Fixed deposits (having original maturity less than 3 months)	79,07,887	30,22,401
Cash on hand	9,02,58,301	7,59,01,249
<b>Total</b>	<b>74,27,51,383</b>	<b>9,16,92,940</b>

As per our report of even date attached

For B S R & Co. LLP  
Chartered Accountants  
Firms' Registration No: 1D1248WW-100022

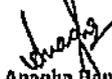
  
Manoj Kumar Vijal  
Partner  
M. No. : 046882

For and on behalf of the Board of Directors of  
Ess Kay Fincorp Limited

  
Rajendra Kumar Setia  
Managing Director  
DIN-08957374

  
Atul Arora  
Chief Financial Officer

  
Shalini Sotia  
Director  
DIN - 02817624

  
Anagha Bangur  
Company Secretary

Place : Jaipur  
Date : May 03, 2019

Place : Jaipur  
Date : May 03, 2019

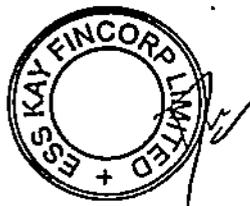


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**ESS KAY FINCORP LIMITED**  
**G 1-2, NEW MARKET, KHASA KOTHI, JAIPUR, RAJASTHAN - 302001**  
 Email : info@skfin.in || Phone : 0141-4161300  
 CIN : U65923RJ1994PLC009051  
 Balance Sheet as at March 31, 2020

(Amount in Rs. in lakhs)

Particulars	As at March 31, 2020	As at March 31, 2019
<b>ASSETS</b>		
<b>Financial assets</b>		
Cash and cash equivalents	6,236.85	7,406.29
Bank balance other than cash and cash equivalents	37,044.98	21,988.88
Receivables		
Other receivables	0.30	2.65
Loans	2,85,001.04	1,79,337.97
Investments	13,836.90	1,594.60
Other financial assets	3,451.28	4,411.31
<b>Total financial assets</b>	<b>3,45,571.35</b>	<b>2,14,741.70</b>
<b>Non-financial assets</b>		
Current tax assets (Net)	93.09	31.33
Deferred tax assets (Net)	1,931.92	756.42
Property, plant and equipment	4,210.18	3,212.59
Capital work-in-progress	266.72	6.30
Intangibles under development	82.80	-
Other intangible assets	50.55	59.43
Other non-financial assets	437.38	367.69
<b>Total non-financial assets</b>	<b>7,072.64</b>	<b>4,433.76</b>
<b>Total assets</b>	<b>3,52,643.99</b>	<b>2,19,175.46</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
<b>Financial liabilities</b>		
Derivatives financial instruments	545.00	250.90
Payables		-
Trade payables		-
(i) total outstanding dues of micro enterprises and small enterprises	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-
Debt securities	1,26,014.13	71,492.05
Borrowings (other than debt securities)	1,25,571.17	78,520.82
Subordinated liabilities	4,047.72	4,045.79
Other financial liabilities	7,201.67	7,607.07
<b>Total financial liabilities</b>	<b>2,63,379.69</b>	<b>1,61,916.63</b>
<b>Non-financial liabilities</b>		
Current tax liabilities (Net)	301.68	6.15
Provisions	740.03	578.85
Deferred tax liabilities (Net)	-	-
Other non-financial liabilities	349.84	339.38
<b>Total non-financial liabilities</b>	<b>1,391.55</b>	<b>924.38</b>
<b>EQUITY</b>		
Equity share capital	503.90	460.32
Other equity	87,368.85	55,874.13
<b>Total equity</b>	<b>87,872.75</b>	<b>56,334.45</b>
<b>Total liabilities and equity</b>	<b>3,52,643.99</b>	<b>2,19,175.46</b>



**ESS KAY FINCORP LIMITED**  
**G 1-2, NEW MARKET, KHASA KOTHI, JAIPUR, RAJASTHAN - 302001**  
 Email : info@skfin.in || Phone : 0141-4161300  
 CIN : U65923RJ1994PLC009051

**Statement of profit & loss for the year ended March 31, 2020**

(Amount in Rs. in lakhs)

Particulars	For the half year ended March 31, 2020 (Refer note 4)	For the half year ended March 31, 2019 (Refer note 4)	For the year ended March 31, 2020	For the year ended March 31, 2019
Revenue from operations				
Interest income	30,467.48	21,258.96	54,544.50	36,698.92
Fees and commission income	913.03	617.19	1,951.52	958.34
Net gain on fair value changes	756.28	-	752.94	-
(I) Total revenue from operations	32,136.79	21,876.15	57,248.96	37,657.26
(II) Other income	399.63	111.09	991.31	433.03
(III) Total income (I+II)	32,536.42	21,987.24	58,240.27	38,090.29
Expenses				
Finance costs	12,629.27	8,154.72	23,248.45	14,337.63
Net loss on fair value changes	-	3.11	-	20.61
Impairment on financial instruments	4,067.76	1,245.42	8,997.98	4,407.56
Employee benefit expenses	5,855.74	3,986.69	10,571.01	7,136.97
Depreciation and amortization	539.60	346.69	817.53	604.35
Other expenses	2,569.71	1,553.10	4,054.83	2,681.27
(IV) Total expenses	25,662.08	15,289.73	47,689.80	29,188.39
(V) Profit before tax (III-IV)	6,874.34	6,697.51	10,550.47	8,901.90
(VI) Tax expense				
(1) Current tax	2,877.39	1,441.43	3,874.32	2,526.68
(2) Deferred tax	(1,050.83)	299.52	(1,177.52)	27.94
Total tax expense	1,826.56	1,740.95	2,696.80	2,554.62
(VII) Profit for the year (V-VI)	5,047.78	4,956.56	7,853.67	6,347.28
(VIII) Other comprehensive income / (expenses)				
Items that will not be reclassified to profit or loss				
- Remeasurements of the defined benefit plans	(38.68)	(16.32)	8.02	(30.43)
Sub-total	(38.68)	(16.32)	8.02	(30.43)
Income tax relating to items that will not be reclassified to profit or loss	10.12	4.75	(2.02)	8.86
Other comprehensive income/(expenses)	(28.56)	(11.57)	6.00	(21.57)
(IX) Total comprehensive income for the year (VII+VIII) (comprising profit and other comprehensive income/(expenses) for the year)	5,019.22	4,944.99	7,859.67	6,325.71
(X) Earnings per equity share#				
Basic (Rs.)	20.81	24.06	33.00	31.99
Diluted (Rs.)	20.49	23.69	32.68	31.62

# Earnings per share for the interim period is not annualized.



# Ess Kay Fincorp Limited

## Statement of Cash Flow

for the year ended March 31, 2020

(Amount in Rs. in lakhs)

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
<b>Cash flow from operating activities</b>		
Profit before tax	10,550.47	8,901.90
<b>Adjustments for</b>		
(Profit)/loss on sale of fixed asset	(0.36)	0.95
Finance cost incurred	21,824.69	11,845.03
Interest income accrued	(52,083.53)	(32,905.26)
Impact on derecognition of loans sold under direct assignment transaction	(1,037.21)	(1,301.06)
Net (gain)/loss on FVTPL investments and derivatives	(752.94)	20.61
Impairment on financial instruments	8,997.98	4,407.56
Employee share based payment expenses	178.63	82.92
Depreciation and amortization	817.53	604.35
<b>Operating cash flow before working capital changes</b>	<b>(11,504.74)</b>	<b>(8,343.00)</b>
<b>Adjustments for working capital changes:</b>		
Decrease in trade receivables	2.35	21.19
Increase in loans	(109,346.15)	(73,246.63)
Decrease/(Increase) in other financial assets	696.18	(2,423.06)
Increase in other non-financial assets	(69.69)	(152.93)
Increase/(decrease) in other financial liabilities	(405.40)	2,595.07
Increase in provisions	169.20	189.46
Increase in other non-financial liabilities	10.46	116.52
Finance cost paid	(24,122.44)	(9,425.68)
Interest income received	48,100.26	29,399.92
<b>Cash generated from operations</b>	<b>(96,469.97)</b>	<b>(61,269.14)</b>
Direct taxes paid (net of refunds)	(3,640.55)	(2,861.49)
<b>Net cash used in operating activities (A)</b>	<b>(100,110.52)</b>	<b>(64,130.63)</b>
<b>Cash flow from investing activities</b>		
Purchase of property plant and equipment, capital work in progress and other intangible assets	(2,163.44)	(1,363.32)
Proceeds from sale of property plant and equipment	14.34	13.92
Investment in Fixed deposits	(88,022.03)	(18,500.00)
Proceeds from redemption of fixed deposits	75,427.89	298.97
Purchase of investments	(41,110.00)	(1,100.00)
Proceeds from redemptions of investments	29,255.03	4.19
<b>Net cash used in investing activities (B)</b>	<b>(26,598.21)</b>	<b>(20,646.24)</b>
<b>Cash flow from financing activities</b>		
Proceeds from issue of shares and securities premium	23,500.00	29,665.36
Debt securities issued	90,250.00	60,000.00
Debt securities repaid	(35,316.66)	(14,154.53)
Borrowings other than debt securities taken	87,230.01	35,867.08
Borrowings other than debt securities repaid	(40,124.06)	(20,056.89)
<b>Net cash generated from financing activities (C)</b>	<b>125,539.29</b>	<b>91,321.11</b>
Net increase/(decrease) in cash and cash equivalents (A+B+C)	(1,169.44)	6,544.24
Add : cash and cash equivalents as at the beginning of the year	7,406.29	862.05
Cash and cash equivalents as at the end of the year*	6,236.85	7,406.29
*Components of cash and cash equivalents		
Balances with banks	6,135.85	6,435.55
Fixed deposits on hand	31.32	68.16
Cash on hand	69.68	92.58
	6,236.85	7,406.29



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Ess Kay Fincorp Limited

Statement of Cash Flow (Continued)  
for the year ended March 31, 2020

(Amount in Rs. in lakhs)

Change in liabilities arising from financing activities

Particulars	As at	Issued/ taken	Repaid	Non-cash changes	As at	Issued/ taken	Repaid	Non-cash changes	As at
	April 1, 2018				March 31, 2019				March 31, 2020
Debt securities	23,389.61	60,000.00	(14,154.53)	2,256.97	71,492.05	90,250.00	(35,316.66)	(411.26)	126,014.13
Borrowings (other than debt securities)	62,507.11	35,867.08	(20,056.80)	203.40	78,520.82	87,230.01	(40,124.06)	(55.54)	125,571.17
Subordinated liabilities	4,192.65	-	-	(146.86)	4,045.79	-	0.00	1.94	4,047.72
<b>Total</b>	<b>90,089.37</b>	<b>95,867.08</b>	<b>(34,211.33)</b>	<b>2,313.51</b>	<b>154,058.66</b>	<b>177,480.01</b>	<b>(75,440.72)</b>	<b>(464.86)</b>	<b>255,633.02</b>

The above cash flow statement has been prepared under the 'indirect method' as set out in Ind AS 7 - 'Statement of cash flows'.  
The accompanying notes form an integral part of the financial statements.

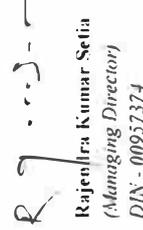
As per our report of even date attached

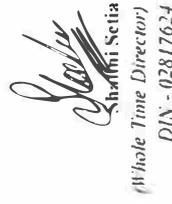
For BSR & Co. LLP  
Chartered Accountants  
Firm's Registration No: 101248W/W-100022

  
Ashwin Suvarna  
Partner

ICAI Membership No. 109503

For and on behalf of the Board of Directors of  
Ess Kay Fincorp Limited

  
Rajendra Kumar Setia  
(Managing Director)  
DIN - 00957374

  
Sharini Setia  
(Whole Time Director)  
DIN - 02817624

  
Atul Arora  
(Chief Financial Officer)

  
Anagha Bhogur  
(Company Secretary)

Place : Mumbai  
Date : 16 June 2020

Place : Jaipur  
Date : 16-June-2020

Notes:

- 1) The Company is a systemically important non-deposit taking Non-banking financial Company ('NBFC') as defined under Section 45-IA of the Reserve Bank of India (RBI) act, 1934.
- 2) The financial results for the year ended March 31, 2020 have been reviewed by the audit committee and approved by the Board of Directors at its meeting held on June 16, 2020. The report is being filed with the Bombay Stock Exchange ("BSE") and is also available on the Company's website www.skfin.in.
- 3) The financial results for the half year and year ended March 31, 2020 have been audited by the Statutory Auditors of the Company.
- 4) The figures for the last half year of the current year and of the previous year are the balancing figures between audited figures in respect of the full financial year and the published year-to-date unaudited figures up to first half year.
- 5) The transition to Ind AS has been carried out from the erstwhile accounting standards notified under the Act read with Rule 7 of Companies (Accounts) Rules 2014 (as amended), guidelines issued by the RBI and other generally accepted accounting principles in India (collectively referred to as 'the previous GAAP').

These financial results have been drawn up on the basis of Ind AS that are applicable to the Company as at March 31, 2020 based on the press release issued by the Ministry of Corporate Affairs on January 18, 2016. Any application guidance / clarifications / directions issued by RBI or other regulators are implemented as and when they are issued / applicable.

- 6) In accordance with the Board approved moratorium policy read with the Reserve Bank of India (RBI) guidelines dated March 27, 2020 and April 17, 2020 relating to 'COVID-19-regulatory package', the Company has granted moratorium up to three months on the payment of installments falling due between March 1, 2020 and May 31, 2020 to all eligible borrowers. In respect of accounts over due but standard at February 29, 2020 where moratorium benefit has been granted, the staging of those accounts at March 31, 2020 is based on the days past due status as on February 29, 2020. The Company continues to recognize interest income during the moratorium period and in the absence of other credit risk indicators, the granting of a moratorium period does not result in accounts becoming past due and automatically triggering stage 2 or stage 3 classification criteria.
- 7) In terms of the requirement as per RBI notification no. RBI/2019-20/170DOR(NBFC).CC.PD.No.109/22.10.106/2019-20 dated March 13, 2020 on implementation of Ind AS, Non-Banking Financial Companies (NBFCs) are required to create an impairment reserve for any short fall in impairment allowances under Ind AS 109 and income recognition, asset classification and provisioning (IRACP) norms (including provision on standard assets). The impairment allowances under Ind AS 109 made by the Company exceeds the total provision required under IRACP (including standard asset provisioning), as at 31 March 2020 and accordingly, no amount is required to be transferred to impairment reserve.
- 8) All secured non-convertible debentures (NCDs) issued by the Company are secured by pari-passu charges on property at Chennai and exclusive charge on receivables under loan contracts, owned assets and book debts to the minimum extent of 100% of outstanding secured NCDs.
- 9) The Company has adopted Ind AS 116, leases, effective April 1, 2018 using modified retrospective method of transition. Adoption of this standard did not have a material effect on audited financial results for the half year and year ended March 31, 2020. As per the requirements of this standard, right-of-use assets amounting to Rs.2,517.35 lakhs and lease liabilities amounting to Rs.2,368.33 lakhs have been included within the line items "property, plant and equipment" and "other financial liabilities" respectively.
- 10) The Company has elected to exercise the option permitted under Section 115BAA of the Income-tax Act, 1961, as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the Company has recognized provision for income tax for the year ended March 31, 2020 and re-measured its deferred tax assets basis the rate prescribed in the said section.
- 11) Provision for impact of COVID-19

The 'severe acute respiratory syndrome coronavirus 2 (SARS-CoV-2)', generally known as COVID-19, which was declared as a global pandemic by World Health Organisation on 11 March 2020, continues to spread across globe and in India. Globally countries and businesses are under lockdown. On 24 March 2020, the Government of India announced a 21 days lockdown initially, which was extended by 19 days across the country to contain the spread of the virus. Considering the severe health hazard associated with COVID-19 pandemic, certain parts of the country have further extended the lockdown. There is a high level of uncertainty about the duration of the lockdown and the time required to return to normalcy. The extent to which COVID-19 pandemic will impact the Company's provision on assets is dependent on the future developments which are highly uncertain. The impact of the global health pandemic may be different from that estimated at the date of approval of these financial results and the Company will continue to closely monitor any material changes to future economic conditions.

- 12) The Company is engaged in the business of financing, and accordingly, there are no separate reportable segments as per Ind AS 108 on operating segment.



- 13) As required by Paragraph 32 of Ind AS 101, net profit reconciliation between the figures reported under previous GAAP and Ind AS is as under, for the year ended March 31, 2019 is as under:

(Amount in Rs. in lakhs)

Particulars	For the year ended March 31, 2019
Net profit after tax for the year as per Previous GAAP	5,223.02
<b>Ind AS adjustments</b>	
Impact on recognition of financial assets and financial liabilities at amortised cost by application of EIR	(26.81)
I. Financial assets	
II. Financial liability	
Income accrued on Stage III (Impaired) assets	324.96
Impact on application of Expected Credit Loss method for loan loss provisions	(1,885.19)
Impact on derecognition of loans sold under direct assignment transaction and recognition of financial assets transferred under securitisation transaction	1,754.40
Accrual of Income, earlier recognised at cash basis	1,624.03
Fair value measurement of derivatives classified as FVTPL	(7.68)
Fair value measurement of investments classified as FVTPL	(17.12)
Reversal of unamortised incomes on derecognised assets	(256.16)
Security deposits initially recognised at amortised cost	8.35
Reversal of straight lining of lease rentals	(112.98)
Tax impact on above adjustments	(220.18)
ESOPs recognised at grant date fair value	(82.92)
Profit for the year	6,325.73
Other comprehensive income (net of tax)	-
Total comprehensive income for the year as per Ind AS	6,325.73

- 14) The Company is large corporate as per the criteria given under SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018 and the disclosure in respect of said circular is as below.

Disclosure pursuant to SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018 for the year ended March 31, 2020

(Annexure A)

Sr. No	Particulars	Details
1	Name of the Company	Ess Kay Fincorp Limited
2	CIN	U65923RJ1994PLC009051
3	Outstanding borrowing of Company as on 31st March (Rs in crore)	2,556.33
4	Highest credit rating during the previous FY along with name of the credit rating company	CRISIL "A"   CARE "A"   BWR "A"

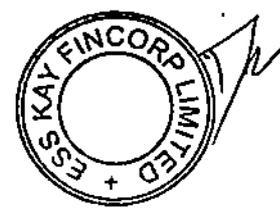
We confirm that we are a Large Corporate as per the applicability criteria given under the SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018

(Annexure B1)

Sr. No	Particulars	Details
1	Name of the Company	Ess Kay Fincorp Limited
2	CIN	U65923RJ1994PLC009051
3	Report filled for financial year	2019-20
4	Details of the borrowings:	

(Amount in Rs. in lakhs)

Sr. No	Particulars	Details
(i)	Incremental borrowing done in FY (a)	1,77,480.01
(ii)	Mandatory borrowing to be done through issuance of debt securities (b) = 25% of (a)	44,370.00
(iii)	Actual borrowing done through debt securities in FY (c)	90,250.00
(iv)	Shortfall in the mandatory borrowing through debt securities, if any (d) = (b) - (c)	NIL
(v)	Reason for shortfall, if any, in mandatory borrowings through debt securities	NA



15) Information under regulation 52(4) of SEBI (listing obligations and disclosure requirements) regulations, 2015 is as follows:

(a) Credit rating and change in credit rating:

The Credit Analysis & Research Limited (CARE), Brickwork Ratings (BWR) & Credit Rating Information Services of India Limited (CRISIL) have assigned following ratings to the Company:

Facility	March 31, 2020	March 31, 2019
(a) Secured debentures	CRISIL A   CARE A   BWR A	CARE A-   BWR A
(b) Unsecured debentures	CRISIL A   CARE A (Tier-II)   CARE A	CARE A- (Tier-II)   CARE A-
(c) Subordinated term loan	CARE A	CARE A-
(d) Bank facilities	CRISIL A   CARE A   BWR A	CARE A-   BWR A

(b) Information regarding interest and principal payable on non convertible debentures are disclosed at Annexure B.

(c) As at March 31, 2020, the Company has outstanding secured redeemable non-convertible debentures amounting to Rs. 120,704.00 lakhs. The said non-convertible debentures are secured by an adequate asset cover by way of creation of exclusive charge by hypothecation on the receivables of the Company. The Company also has unsecured redeemable non-convertible debentures amounting to Rs.5,310.13 lakhs as at the period end.

(d) Debt equity ratio : Debt [including interest accrued but not due] / Equity [paid up equity share capital and reserves and surplus]

Particulars	As at March 31, 2020
Debt equity ratio	2.99

(e) Net worth : Equity share capital + other equity - deferred tax assets - deferred expenses - intangible assets

(Amount in Rs. in lakhs)

Particulars	As at March 31, 2020
Net worth	85,601.51

(f) Capital redemption reserve/ debenture redemption reserve as at March 31, 2020 : Not applicable, since, debenture redemption reserve is not required in respect of privately placed debentures in terms of rule 18 (7) (b) (ii) of Companies (Share Capital and Debenture) Rules, 2014.

(g) Outstanding redeemable preference shares (quantity and value) as at March 31, 2020: Not applicable

(h) Debt service coverage ratio: Not applicable

(i) Interest service coverage ratio: Not applicable

(j) Asset cover available: Not applicable

(k) Net profit after tax: 7,853.67 lakhs

(l) Earnings per share (of Rs. 2/- each):

Basic (Rs.)	33.00
Diluted (Rs.)	32.68

For and on behalf of the Board of Directors of  
Ess Kay Fincorp Limited

RAJENDRA KUMAR Digitally signed by RAJENDRA  
SETIA KUMAR SETIA  
Date: 2020.06.16 21:24:31 +05'30'

Rajendra Kumar Setia  
Managing Director  
DIN : 00957374

Place : Jaipur  
Date : 16 June 2020

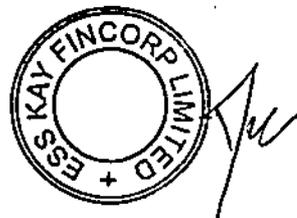


\*Annexure B\*  
(Amount in Rs. in lakhs)

ISIN	Outstanding as on March 31, 2019 **	Previous due date for repayment of principal	Previous due date for payment of interest	Whether the previous interest payment has been paid or not	Next due date and amount of interest and principal			
					Principal		Interest/Premium	
					Date	Amount	Date	Amount
INE124N07233	2,500.00	*	May 16, 2020	Paid	August 16, 2022	2,500.00	June 16, 2020	22.54
INE124N07317	250.00	*	May 13, 2020	Paid	August 13, 2022	5,000.00	June 13, 2020	-
INE124N01067	2,500.00	*	*	*	January 12, 2021	2,500.00	January 12, 2021	-
INE124N01042	2,000.00	*	January 31, 2020	Paid	February 03, 2023	2,000.00	May 1, 2020	60.56
INE124N01034	2,000.00	*	March 31, 2020	Paid	September 29, 2022	2,000.00	June 29, 2020	-
INE124N07259	3,663.00	*	*	*	June 04, 2021	3,663.00	June 04, 2021	-
INE124N07267	375.00	*	March 14, 2020	Paid	June 14, 2021	375.00	June 14, 2020	11.01
INE124N07275	2,500.00	*	March 14, 2020	Paid	July 14, 2020	2,500.00	June 14, 2020	71.61
INE124N07283	2,500.00	*	March 14, 2020	Paid	June 14, 2021	2,500.00	June 14, 2020	71.61
INE124N07291	2,500.00	*	March 14, 2020	Paid	May 14, 2021	2,500.00	June 14, 2020	71.61
INE124N07143	5,000.00	*	May 29, 2020	Paid	June 11, 2021	1,250.00	June 11, 2021	570.78
INE124N07168	7,500.00	*	May 31, 2019	Paid	February 26, 2021	1,875.00	May 29, 2020	836.17
INE124N07200	7,500.00	*	May 29, 2020	Paid	June 11, 2021	7,500.00	June 11, 2021	-
INE124N07109	10,000.00	*	April 30, 2020	Paid	August 1, 2023	10,000.00	July 31, 2021	897.33
INE124N07127	2,500.00	*	*	*	November 12, 2021	2,500.00	November 12, 2021	-
INE124N07077	700.00	*	*	*	August 18, 2020	700.00	August 18, 2020	-
INE124N07333	5,000.00	*	March 13, 2020	Paid	September 13, 2022	5,000.00	June 13, 2020	143.83
INE124N07242	5,000.00	*	April 30, 2020	Paid	March 05, 2024	5,000.00	June 1, 2020	-
INE124N07358	8,600.00	*	*	*	December 23, 2023	8,600.00	June 23, 2020	-
INE124N07341	29,000.00	*	*	*	January 10, 2025	29,000.00	July 10, 2020	-
INE124N07346	3,360.00	*	*	*	January 09, 2022	3,360.00	January 09, 2022	-
<b>TOTAL</b>	<b>1,31,950.00</b>							

\* No due date before March 31, 2020

\*\*Details provided above are for debentures outstanding as at March 31, 2020 and includes the derivative portion but does not include interest accrued but not due



## Independent Auditor's Report

To  
The Members  
Ess kay Fincorp Private Limited  
(Erstwhile Ess Kay Auto Finance Private Limited)

### Report on the Financial Statements

We have audited the accompanying financial statements of **Ess Kay Fincorp Private Limited (Erstwhile Ess Kay Auto Finance Private Limited )("the Company")**, which comprise the Balance sheet as at March 31, 2017, the Statement of Profit and Loss, Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements, that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies ( Accounting Standards) Amendment rules ,2016. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities, selection and application of appropriate accounting policies, making judgments and estimates that are reasonable and prudent, and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.



An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2017, and its profit and its cash flows for the year ended on that date.

### Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), as amended, issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order.
2. As required by section 143 (3) of the Act, we report that:
  - (a) We have sought and except for the matter referred to in para g (iv) below, and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies ( Accounting Standards) Amendment rules ,2016;
  - (e) On the basis of written representations received from the directors as on March 31, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164 (2) of the Act.



- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The company has disclosed the impact of pending litigation on its financial position in its financial statements – Refer note 28 to financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
  - iv. The Company has provided disclosures in Note 40 in the financial statements as to the holding of Specified Bank Notes on November 8, 2016 and December 30, 2016 as well as dealings in Specified Bank Notes during the period from November 9, 2016 to December 30, 2016 read together with point a & b mentioned below. Based on our audit procedures and relying on the management representation regarding the holding and nature of cash transactions, including those in Specified Bank Notes, we report that these disclosures are in accordance with the books of accounts maintained by the Company and as produced to us by the management.

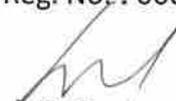
(a) As stated in note 40(1) in the financial statements, the Company has maintained information of various denomination into two category namely 'SBN' and 'Other Denomination'. Separate denomination wise details under each category is not available for the period 8th November, 2016 to 30th December, 2016.

(b) Further, as stated in note 40(2), the customers of the Company have directly deposited cash in the Company's bank accounts and we report that we were not made available sufficient and appropriate audit evidence to report on the matter of denomination wise details of such deposits, the details of which, as represented to us, are not available with the Company.

For S.S. KOTHARI MEHTA & CO.

Chartered Accountants

Firm Reg. No. : 000756N

  
Yogesh K. Gupta

Partner

Membership No.:093214



Place: *Jaipur*

Date: *May 19, 2017*

**“Annexure A” to the Independent Auditors’ Report**

The Annexure as referred in paragraph (1) ‘Report on Other Legal and Regulatory Requirements of our Independent Auditors’ Report to the members of Ess Kay Fincorp Private Ltd (**Erstwhile Ess Kay Auto Finance Private Limited**). on the financial statements for the year ended 31 March 2017, we report that:

- i. (a)The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.  
  
(b)The Company has a phased programme of physical verification of its fixed assets which in our opinion, is reasonable having regard to the size of the Company and the nature of its fixed assets. In accordance with this program, certain fixed assets were physically verified by the Management during the year and no material discrepancies were noticed on such verification as compared to the books of accounts.  
  
(c)According to the information and explanations given to us and on the basis of our examination of the records of the Company, The Company does not hold any immovable properties. Accordingly, the provisions of clause 3(ii) (c) of the Order are not applicable.
- ii. The company does not have any inventory. Accordingly, the provisions of clause 3(ii) of the order are not applicable.
- iii. (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has granted unsecured loans to the parties covered in the Register maintained under section 189 of the Act.  
  
(b) In our opinion, rate of interest and other terms and condition on which the loan had been granted to the parties covered in register maintained under section 189 of the Companies Act, 2013 were not prima facie, prejudicial to the interest of the Company.  
  
(c) The loans were repayable on demand. Accordingly, the provisions of clause 3(iii) (b) &(c) of the order are not applicable.
- iv. According to the information and explanations given to us, the company have complied with the provisions of section 185 and 186 of the Companies Act, 2013 with respect to the loans, investments made.
- v. According to the information and explanations given to us, during the year the Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3 (v) of the Order are not applicable to the Company.
- vi. To the best of our Knowledge and as explained, the central Government has not specified maintenance of cost records under sub-section (1) of Section 148 of the Act, in respect of Company’s services. Accordingly, the provisions of clause 3(vi) of the Order are not applicable.



vii. (a) According to the information and explanations given to us and on the basis of examination of the records of the Company, the company is generally regular in depositing undisputed statutory dues including provident fund, employees' state insurance, sales-tax, wealth tax, income tax, service tax, custom duty, excise duty, value added tax, cess and any other material statutory dues with the appropriate authorities to the extent applicable and further, there are no undisputed statutory dues payable for a period of more than six months from the date they become payable as at 31<sup>st</sup> March 2017.

(b) According to the records and information and explanations given to us, there are no dues in respect of income tax, sales tax, service tax, duty of excise, duty of custom, or value added tax which have not been deposited on account of any dispute except as given below:

Name of the Statute	Nature of the dues	Amount (Rs.)	Period to which the amount relates	Forum where dispute is pending
Finance Act ,1994 Service Tax	Service Tax and Penalty	53,037,596	December 2010 to March 2015	Joint Commissioner(Appeals), Jaipur

viii. In our opinion, on the basis of audit procedures and according to the information and explanations given to us, the Company has not defaulted in repayment of loan or borrowing to any banks and financial institutions and dues to debenture/bond holders. The Company does not have any loans or borrowings from the government.

ix. According to the information and explanations given to us, the company has not raised moneys by way of initial public offer or further public offer (including debt instruments) during the year. Further, monies raised by the Company by way of debt instruments and term loans were applied for the purpose for which those were raised, though idle/surplus funds which were not required for immediate utilization were gainfully invested in liquid assets payable on demand

x. During the course of our examination of the books and records of the Company carried out in accordance with the generally accepted auditing practices in India, we have neither come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the Management

xi. The Company is a private limited company and section 197 is not applicable on private limited company. Accordingly, paragraph 3(xi) of the Order is not applicable.

xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, paragraph 3(xii) of the Order is not applicable.

xiii. According to the information and explanations given to us and based on our examination of the record of the company, transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 where applicable and details of such transactions have been disclosed in the Financial Statements as required by the applicable accounting standards.



- xiv. According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, paragraph 3(xiv) of the Order is not applicable.
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- xvi. The Company is required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934 and such registration has been obtained by the company.

For **S.S. KOTHARI MEHTA & CO.**

Chartered Accountants

Firm Reg. No. : 000756N

  
**Yogesh K. Gupta**

Partner

Membership No.:093214



Place: *Darapur*

Date: *may 19, 2017*

**“Annexure B” to the Independent Auditor’s Report of even date on the Financial Statements of Ess Kay Fincorp Private Limited(erstwhile Ess Kay Auto Finance Private Limited).**

**Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”) as referred to in paragraph 2(f) of ‘Report on Other Legal and Regulatory Requirements’ section**

We have audited the internal financial controls over financial reporting of Ess kay Fincorp Private Limited (Erstwhile Ess Kay Auto Finance Private Limited ) (“the Company”) as of March 31, 2017 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### **Management’s Responsibility for Internal Financial Controls**

The Company’s management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### **Auditors’ Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor’s judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

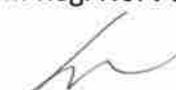
### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For **S.S. KOTHARI MEHTA & CO.**

Chartered Accountants

Firm Reg. No. : 000756N

  
**Yogesh K. Gupta**

Partner

Membership No.: 093214



Place: *Toripus*

Date: *May 15, 2017*

**ESS KAY FINCORP PRIVATE LIMITED, JAIPUR**  
**( Erstwhile Ess Kay Auto Finance Private Limited)**

**BALANCE SHEET AS AT 31st MARCH 2017**

S. No.	PARTICULARS	NOTE NO.	AMOUNT AS AT 31-Mar-17	AMOUNT AS AT 31-Mar-16
<b>I</b>	<b><u>EQUITY AND LIABILITIES</u></b>			
1	<b><u>SHAREHOLDER'S FUNDS</u></b>			
	SHARE CAPITAL	3	2,70,70,900	3,22,35,500
	RESERVES AND SURPLUS	4	83,56,41,022	70,74,92,272
	MONEY RECEIVED AGAINST SHARE WARRANTS		-	-
	<b>TOTAL(1)</b>		<b>86,27,11,922</b>	<b>73,97,27,772</b>
2	<b><u>SHARE APPLICATION MONEY PENDING ALLOTMENT</u></b>		-	-
3	<b><u>NON-CURRENT LIABILITIES</u></b>			
	LONG TERM BORROWINGS	5	3,01,97,50,623	2,26,14,69,212
	DEFERRED TAX LIABILITIES (NET)		-	-
	OTHER LONG-TERM LIABILITIES	6	6,13,89,357	50,51,377
	LONG-TERM PROVISIONS	7	3,03,23,936	1,98,80,063
	<b>TOTAL(3)</b>		<b>3,11,14,63,916</b>	<b>2,28,64,00,652</b>
4	<b><u>CURRENT LIABILITIES</u></b>			
	SHORT TERM BORROWINGS	8	45,97,17,039	73,30,82,729
	TRADE PAYABLES		-	-
	OTHER CURRENT LIABILITIES	9	3,22,79,15,025	1,45,71,94,302
	SHORT TERM PROVISIONS	7	9,34,27,655	3,53,82,677
	<b>TOTAL(4)</b>		<b>3,78,10,59,719</b>	<b>2,22,56,59,708</b>
	<b>TOTAL(1+2+3+4)</b>		<b>7,75,52,35,557</b>	<b>5,25,17,88,132</b>
<b>II</b>	<b><u>ASSETS</u></b>			
1	<b><u>NON-CURRENT ASSETS</u></b>			
	<b>FIXED ASSETS</b>			
	i) PROPERTY PLANT & EQUIPMENT	11 (a)	10,16,25,311	4,97,73,246
	ii) INTANGIBLE ASSETS	11 (b)	21,71,405	19,11,401
	iii) CAPITAL WORK IN PROGRESS		-	-
	iv) INTANGIBLE ASSETS UNDER DEVELOPMENT		-	-
	<b>NON-CURRENT INVESTMENTS</b>		-	-
	DEFERRED TAX ASSETS (NET)	10	4,32,72,147	1,76,97,256
	LONG-TERM LOANS AND ADVANCES	16	3,69,60,59,281	2,43,44,87,203
	OTHER NON-CURRENT ASSETS	12	14,06,76,550	3,36,87,974
	<b>TOTAL(1)</b>		<b>3,98,38,04,694</b>	<b>2,53,75,57,080</b>
2	<b><u>CURRENT ASSETS</u></b>			
	CURRENT INVESTMENTS	14	16,50,50,163	-
	INVENTORIES		-	-
	TRADE RECEIVABLES	13	1,89,24,511	1,22,48,165
	CASH AND BANK BALANCE	15	55,42,57,843	26,51,24,076
	SHORT-TERM LOANS AND ADVANCES	16	2,66,80,43,993	2,21,60,36,809
	OTHER CURRENT ASSETS	17	36,51,54,353	22,08,22,002
	<b>TOTAL(2)</b>		<b>3,77,14,30,863</b>	<b>2,71,42,31,052</b>
	<b>TOTAL(1+2)</b>		<b>7,75,52,35,557</b>	<b>5,25,17,88,132</b>

Overview and significant accounting policies  
The accompanying notes are an integral parts of the financial Statements  
As per our report of even date

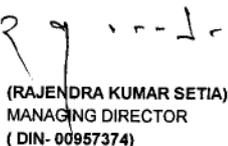
1 & 2

For S.S. Kothari Mehta & Co.  
Chartered Accountants  
Firm Reg. No. 000756N

  
(YOGESH GUPTA)  
PARTNER  
(M. No - 093214)



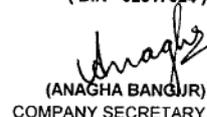
For and on behalf of the board of Directors of  
Ess Kay Fincorp Private Limited

  
(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
(DIN - 00957374)

  
(SHALINI SETIA)  
DIRECTOR  
(DIN - 02817624)

Place : Jaipur  
Date : 19th May 2017

  
(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

  
(ANAGHA BANGUR)  
COMPANY SECRETARY

**ESS KAY FINCORP PRIVATE LIMITED, JAIPUR**  
**(Erstwhile Ess Kay Auto Finance Private Limited)**

**STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED ON 31st MARCH 2017**

S. No.	PARTICULARS	NOTE NO.	AMOUNT AS AT 31-Mar-17	AMOUNT AS AT 31-Mar-16
	<b>REVENUE</b>			
I	Revenue from Operations	18	1,49,97,22,355	1,10,52,72,613
II	Other Income	19	7,23,38,478	5,25,76,317
III	<b>TOTAL REVENUE(I+II)</b>		<b>1,57,20,60,833</b>	<b>1,15,78,48,930</b>
IV	<b>EXPENSES:</b>			
	Employee Benefit Expenses	20	31,67,12,858	17,95,41,912
	Finance Cost	21	69,15,53,369	50,23,21,495
	Depreciation And Amortization Expenses	22	1,61,32,389	86,84,425
	Provisions and bad debts written off	23	5,59,92,900	4,36,02,174
	Other Expenses	24	30,34,46,636	23,78,16,714
V	<b>TOTAL EXPENSES</b>		<b>1,38,38,38,152</b>	<b>97,19,66,720</b>
VI	<b>PROFIT BEFORE TAX (III-V)</b>		<b>18,82,22,681</b>	<b>18,58,82,210</b>
VII	<b>TAX EXPENSE</b>			
	(1). CURRENT TAX		9,06,04,692	7,16,44,577
	(2). EARLIAR YEARS TAX		2,07,280	-
	(3). DEFERRED TAX		(2,55,74,891)	(58,71,484)
VIII	<b>PROFIT AFTER TAX</b>		<b>12,29,85,600</b>	<b>12,01,09,117</b>
XVI	<b>EARNING PER EQUITY SHARE</b>	25		
	(1). BASIC		606	593
	(2). DILUTED		454	444
	Nominal Value of Equity Shares		100	100

Overview and significant accounting policies  
The accompanying notes are an integral parts of the financial Statements  
As per our report of even date

1 & 2

For S.S. Kothari Mehta & Co .  
Chartered Accountants  
Firm Reg. No. 000756N

(YOGESH GUPTA)  
PARTNER  
( M. No - 093214 )



For and on behalf of the board of Directors of  
Ess Kay Fincorp Private Limited

(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
( DIN- 00957374 )

(SHALINI SETIA)  
DIRECTOR  
( DIN - 02817624 )

Place : Jaipur  
Date : 19 th May 2017

(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

(ANAGHA BANGUR)  
COMPANY SECRETARY

**ESS KAY FINCORP PRIVATE LIMITED, JAIPUR**  
**( Erstwhile Ess Kay Auto Finance Private Limited)**

**CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2017**

S. No	PARTICULARS	AMOUNT AS AT	
		31-Mar-17	31-Mar-16
1	<b>CASH FLOW ARISING FROM OPERATING ACTIVITIES:</b>		
	Profit Before Tax	18,82,22,681	18,58,82,210
	<b>ADJUSTMENT FOR:</b>		
	Depreciation and Amortisation	1,61,32,389	86,84,425
	Provisions and bad debts written off	5,59,92,900	4,36,02,174
	Loss on Sale of Fixed Assets	3,85,457	1,79,670
	<b>Operating Profit before working capital Changes</b>	<b>26,07,33,427</b>	<b>23,83,48,479</b>
	<b>MOVEMENT IN WORKING CAPITAL CHANGES</b>		
	(Increase) / Decrease in Trade Receivables	(66,76,346)	(73,85,351)
	(Increase) / Decrease in Short term Loans and Advances	(46,93,43,017)	(63,28,25,729)
	(Increase) / Decrease in Long term Loans and Advances	(1,26,15,72,078)	(75,67,37,279)
	(Increase) / Decrease in Other Non -Current Assets	(10,69,88,576)	79,09,661
	(Increase) / Decrease in Other Current Assets	(14,43,32,351)	(2,72,272)
	Increase / (Decrease) in Other Current Liability	32,31,15,996	1,16,40,026
	Increase / (Decrease) in Other Long term Liabilities	5,63,37,980	(46,62,688)
	Increase / (Decrease) in Other Short term provision	(1,26,895)	6,24,394
	Increase / (Decrease) in Other Long term provision	56,52,789	47,24,134
	Increase/( Decrease) in Bank Deposits( Having Maturity more than three months shown in Cash and Bank Balance)	5,81,64,639	(48,93,303)
	<b>Cash generated from Operations before tax</b>	<b>(1,28,50,34,432)</b>	<b>(1,14,35,29,928)</b>
	Net Taxes Paid	(6,65,06,083)	(7,34,16,179)
	<b>Net Cash Flows from Operating activities (A)</b>	<b>(1,35,15,40,515)</b>	<b>(1,21,69,46,107)</b>
2	<b>CASH FLOW ARISING FROM INVESTING ACTIVITIES:</b>		
	Purchase of Investments	(16,50,50,163)	92,80,886
	Purchase of Fixed Assets	(6,96,23,914)	(2,75,59,562)
	Sale of Fixed Assets	9,94,000	16,07,201
	<b>Net cash flow in cases of Investing Activities(B)</b>	<b>(23,36,80,077)</b>	<b>(1,66,11,475)</b>
3	<b>CASH FLOW ARISING FROM FINANCING ACTIVITIES</b>		
	Amount received from issuance of Non Convertible Debentures	70,00,00,000	9,44,77,500
	Repayment of Non Convertible Debentures	(13,41,66,565)	(13,41,66,768)
	Amount received from long term borrowings	3,70,27,84,000	2,76,16,00,000
	Repayment of borrowings	(2,06,27,32,496)	(2,04,52,31,290)
	Short Term Borrowings (Net)	(27,33,65,690)	56,80,43,480
	Corporate dividend tax paid	(251)	(251)
	<b>Net Cash flow in cases of Financing Activities (c)</b>	<b>1,93,25,18,998</b>	<b>1,24,47,22,671</b>
	Net increase/(Decrease) in Cash and Cash equivalent (A+B+C)	34,72,98,406	1,11,65,089
	cash and cash equivalent as at the beginning of the year	5,36,25,436	4,24,60,347
	<b>Cash and Cash Equivalent at the End of the year as per books</b>	<b>40,09,23,842</b>	<b>5,36,25,436</b>
	Note: Cash and cash equivalents included in the Cash Flow Statement comprise of the following:-		
	i) Cash Balance on Hand	4,61,54,424	3,44,85,641
	ii) Balance with Banks :		
	-In Current Accounts	34,04,10,797	1,91,39,795
	-In Fixed Deposits( Having Maturity less than 3 Months)	1,43,58,621	-
	<b>Total</b>	<b>40,09,23,842</b>	<b>5,36,25,436</b>
	<b>Non Cash Items</b>		
	During the year, 68,294 equity shares having face value of Rs 100/- were issued and allotted by the company to preference share holders at a premium of Rs 75.623 /- per equity share on conversion of 1,19,940 compulsory convertible preference shares. Consequently Rs 51,64,600/- have been transferred in Security Premium Account.		
	Summary of significant accounting policies	2.1	
	The accompanying notes are an integral parts of the financial Statements		
	As per our report of even date		

For S.S. Kothari Mehta & Co .  
Chartered Accountants  
Firm Reg. No. 000756A

(YOGESH GUPTA)  
PARTNER  
(M. No - 093214)



For and on behalf of the Board of Directors of  
Ess Kay Fincorp Private Limited

(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
(DIN- 00957374)

(SHALINI SETIA)  
DIRECTOR  
(DIN - 02817624)

Place : Jaipur  
Date : 19 th May 2017

(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

(ANAGHA BANSUR)  
COMPANY SECRETARY

### **Independent Auditor's Report**

**To**

**The Members**

**Ess kay Fincorp Limited**

(Erstwhile Esskay Auto Finance Private Limited)

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **Ess Kay Fincorp Limited** ((Erstwhile Esskay Auto Finance Private Limited) ("**the Company**"), which comprise the balance sheet as at March 31, 2018, the statement of profit and loss, cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### **Management's Responsibility for the Financial Statements**

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements, that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended) and the Companies (Accounting Standards) Amendment Rules, 2016. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities, selection and application of appropriate accounting policies, making judgments and estimates that are reasonable and prudent, and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.



We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### **Opinion**

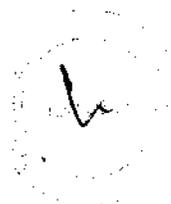
In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2018, and its profit and its cash flows for the year ended on that date.

### **Report on Other Legal and Regulatory Requirements**

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), as amended, issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "**Annexure A**" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.

2. As required by section 143 (3) of the Act, we report that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
- (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.



- (c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this report are in agreement with the books of account.
- (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended) and the Companies (Accounting Standards) Amendment Rules, 2016.;
- (e) On the basis of written representations received from the directors as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "**Annexure B**".
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The company has disclosed the impact of pending litigation on its financial position in its financial statements – Refer note 28 to financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For **S.S. KOTHARI MEHTA & CO.**

Chartered Accountants

Firm Reg. No.: 000756N

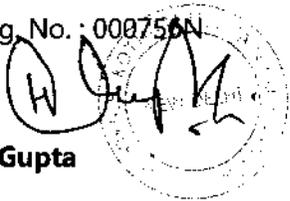
**Harish Gupta**

Partner

Membership No.: 098336

Place: Jaipur

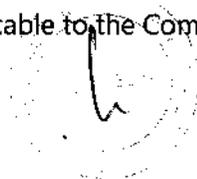
Date: *May 08, 2018*



**"Annexure A" to the Independent Auditors' Report**

The Annexure as referred in paragraph (1) 'Report on Other Legal and Regulatory Requirements' of our Independent Auditors' Report to the members of **Ess Kay Fincorp Limited** (Erstwhile Esskay Auto Finance Private Limited) on the financial statements for the year ended 31 March 2018, we report that:

- i. (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.  
  
(b) The Company has a phased programme of physical verification of its fixed assets which in our opinion, is reasonable having regard to the size of the Company and the nature of its fixed assets. In accordance with this program, certain fixed assets were physically verified by the Management during the year and no material discrepancies were noticed on such verification as compared to the books of accounts.  
  
(c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, The Company does not hold any immovable properties. Accordingly, the provisions of clause 3(ii) (c) of the Order are not applicable.
- ii. The company does not have any inventory. Accordingly, the provisions of clause 3(ii) of the order are not applicable.
- iii. (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has granted unsecured loans to the parties covered in the Register maintained under section 189 of the Act.  
  
(b) In our opinion, rate of interest and other terms and condition on which the loan had been granted to the parties covered in register maintained under section 189 of the Companies Act, 2013 were not prima facie, prejudicial to the interest of the Company.  
  
(c) The loans were repayable on demand. Accordingly, the provisions of clause 3(iii) (b) &(c) of the order are not applicable.
- iv. According to the information and explanations given to us, the company have complied with the provisions of section 185 and 186 of the Companies Act, 2013 with respect to the loans, investments made.
- v. According to the information and explanations given to us, during the year the Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3 (v) of the Order are not applicable to the Company.

A handwritten signature in black ink is written over a circular stamp. The stamp contains some illegible text and a central emblem, possibly a company or professional seal.

- vi. To the best of our Knowledge and as explained, the central Government has not specified maintenance of cost records under sub-section (1) of Section 148 of the Act, in respect of Company's services. Accordingly, the provisions of clause 3(vi) of the Order are not applicable.
- vii. (a) According to the information and explanations given to us and on the basis of examination of the records of the Company, the company has been generally regular in depositing undisputed statutory dues including provident fund, employees' state insurance, sales-tax, wealth tax, income tax, service tax, custom duty, excise duty, value added tax, cess and any other material statutory dues with the appropriate authorities to the extent applicable, though there has been a slight delay in a few cases and further, there are no undisputed statutory dues payable for a period of more than six months from the date they become payable as at 31<sup>st</sup> March 2018.

(b) According to the records and information and explanations given to us, there are no dues in respect of income tax, sales tax, service tax, duty of excise, duty of custom, or value added tax which have not been deposited on account of any dispute except as given below:

Name of the Statute	Nature of the dues	Amount (Rs.)	Period to which the amount relates	Forum where dispute is pending
Finance Act, 1994	Service Tax and Penalty	53,027,956	December 2010 to March 2015	Joint Commissioner(Appeals), Jaipur

- viii. In our opinion, on the basis of audit procedures and according to the information and explanations given to us, the Company has not defaulted in repayment of loan or borrowing to any banks and financial institutions and dues to debenture/bond holders. The Company does not have any loans or borrowings from the government.
- ix. According to the information and explanations given to us, the company has not raised moneys by way of initial public offer or further public offer (including debt instruments) during the year. Further, monies raised by the Company by way of debt instruments and term loans were applied for the purpose for which they were raised, though idle/surplus funds which were not required for immediate utilisation were gainfully invested in liquid assets payable on demand.
- x. During the course of our examination of the books and records of the Company carried out in accordance with the generally accepted auditing practices in India, we have neither come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the Management

- xi. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act.
- xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- xiii. According to the information and explanations given to us and based on our examination of the record of the company, transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 where applicable and details of such transactions have been disclosed in the Financial Statements as required by the applicable accounting standards.
- xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has made private placement cum preferential allotment of equity shares for Rs.9999.99 Lacs during the year under review and has complied with the provisions of the Companies Act 2013. The funds raised have been utilized for the purposes for which they have been raised.
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- xvi. The Company is required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934 and such registration has been obtained by the company.

For **S.S. KOTHARI MEHTA & CO.**

Chartered Accountants

Firm Reg. No. : 000756N



**Harish Gupta**

Partner

Membership No.: 098336

Place: Jaipur

Date: *May 08, 2018*

**“Annexure B” to the Independent Auditor’s Report of even date on the Financial Statements of Ess Kay Fincorp Limited (Erstwhile Esskay Auto Finance Private Limited)**

**Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”) as referred to in paragraph 2(f) of ‘Report on Other Legal and Regulatory Requirements’ section**

We have audited the internal financial controls over financial reporting of **Ess Kay Fincorp Limited** (Erstwhile Esskay Auto Finance Private Limited) (“the Company”) as of March 31, 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

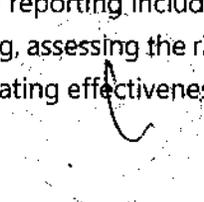
**Management’s Responsibility for Internal Financial Controls**

The Company’s management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

**Auditors’ Responsibility**

Our responsibility is to express an opinion on the Company’s internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the

A handwritten signature in black ink is written over a circular stamp. The stamp contains some illegible text and a central emblem, likely an official seal or logo.

assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### **Meaning of Internal Financial Controls over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### **Inherent Limitations of Internal Financial Controls over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



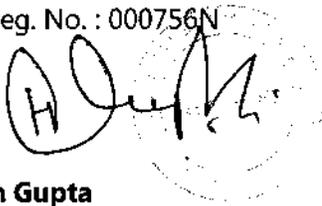
**Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For **S.S. KOTHARI MEHTA & CO.**

Chartered Accountants

Firm Reg. No. : 000756N

A handwritten signature in black ink, appearing to read 'Harish Gupta', is written over a circular stamp. The stamp is partially obscured by the signature and contains some illegible text.

**Harish Gupta**

Partner

Membership No.: 098336

Place: Jaipur

Date: *May 08, 2018*

**Report in terms of "Non-Banking Financial Company's Auditor's Report (Reserve Bank) Directions, 2016"**

**To**

**The Board of Directors**

**Ess kay Fincorp Limited**

(Erstwhile Esskay Auto Finance Private Limited)

We have audited the accounts of the **Ess Kay Fincorp Limited** (Erstwhile Esskay Auto Finance Private Limited) ("**the Company**") for the year ending 31st march, 2018 and we report in respect of the matters specified in "Non-Banking Financial Companies Auditor's Report (Reserve Bank) Directions, 2016" issued by the Reserve Bank of India to the extent they are applicable to the company as follows:

- a. The company is engaged in the business of Non-Banking Financial Institutions and is registered with the Reserve Bank of India as provided in section 45IA of the Reserve Bank of India Act, 1934 (2 of 1934) and it has obtained the registration certificate from the Reserve Bank of India.
- b. The company is entitled to continue to hold the certificate of registration in terms of its assets/income as on March 31, 2018.
- c. The company has been correctly classified as asset Management Company.
- d. The board of directors of the company has passes resolution on May 8, 2018 resolving not to accept any deposit from public.
- e. The company is meeting the required net owned fund requirement as laid down in master direction – Non-Banking Financial Company – Non-Systemically important Non-Deposit taking company (Reserve bank) directions, 2016 and master direction – Non-Banking Financial company – Systemically important Non-Deposit taking company and Deposit taking company (Reserve Bank) directions, 2016.
- f. As per the certificate received from the practicing company secretary, the company has not accepted any deposits from public during year under audit.
- g. According to information and Explanation given to us, the company has duly complied with prudential norms relating to the income recognition, Accounting Standards, assets clarification and provisioning for bad and doubtful debts.



h. In respect of Systemically important Non-Deposit taking NBFCs as defined in paragraph 2(1) (xix) of the Non-Banking Financial (Non-Deposit Accepting or Holding) companies Prudential Norms (Reserve Bank) Directions, 2015.

- The capital adequacy ratio as disclosed in the return submitted to the Bank in form NBS-7, has been correctly arrived at and such ratio is in compliance with the minimum CRAR prescribed by the Bank.
- The company has furnished to the Bank the annual statement of capital funds, risk assets/exposure and risk asset ratio (NBS-7) within the stipulated period.

For **S.S. KOTHARI MEHTA & CO.**

Chartered Accountants

Firm Reg. No. : 000756N



**Harish Gupta**

Partner

Membership No.: 098336

Place: Jaipur

Date: *May 08, 2018*

**ESS KAY FINCORP LIMITED, JAIPUR**  
**CIN - U65923RJ1994PLC009051**  
**( Erstwhile Ess Kay Auto Finance Private Limited)**

BALANCE SHEET AS AT 31ST MARCH 2018

S. No.	PARTICULARS	NOTE NO.	AMOUNT AS AT 31-Mar-18	AMOUNT AS AT 31-Mar-17
<b>I EQUITY AND LIABILITIES</b>				
<b>1 SHAREHOLDER'S FUNDS</b>				
	SHARE CAPITAL	3	3,50,91,900	2,70,70,900
	RESERVES AND SURPLUS	4	2,02,79,16,175	83,56,41,022
	MONEY RECEIVED AGAINST SHARE WARRANTS		-	-
	<b>TOTAL (1)</b>		<b>2,06,30,08,075</b>	<b>86,27,11,922</b>
<b>2 SHARE APPLICATION MONEY PENDING ALLOTMENT</b>				
			-	-
<b>3 NON-CURRENT LIABILITIES</b>				
	LONG TERM BORROWINGS	5	4,28,15,15,840	3,01,97,50,623
	OTHER LONG-TERM LIABILITIES	6	11,53,28,821	6,13,89,357
	LONG-TERM PROVISIONS	7	5,57,28,209	3,03,23,936
	<b>TOTAL (3)</b>		<b>4,45,25,72,870</b>	<b>3,11,14,63,916</b>
<b>4 CURRENT LIABILITIES</b>				
	SHORT TERM BORROWINGS	8	85,23,07,264	45,97,17,039
	OTHER CURRENT LIABILITIES	9	4,68,31,99,114	3,22,79,15,025
	SHORT TERM PROVISIONS	7	15,89,33,842	9,34,27,655
	<b>TOTAL(4)</b>		<b>5,69,44,40,220</b>	<b>3,78,10,59,719</b>
	<b>TOTAL(1+2+3+4)</b>		<b>12,21,00,21,165</b>	<b>7,75,52,35,557</b>
<b>II ASSETS</b>				
<b>1 NON-CURRENT ASSETS</b>				
<b>FIXED ASSETS</b>				
	i) PROPERTY PLANT & EQUIPMENT	11 (a)	12,29,86,722	10,16,25,311
	ii) INTANGIBLE ASSETS	11 (b)	27,03,701	21,71,405
	iii) CAPITAL WORK IN PROGRESS	11 (C)	96,86,434	-
	iv) INTANGIBLE ASSETS UNDER DEVELOPMENT		-	-
	NON-CURRENT INVESTMENTS	14 (a)	4,66,66,786	-
	DEFERRED TAX ASSETS (NET)	10	6,23,63,995	4,32,72,147
	LONG-TERM LOANS AND ADVANCES	16	6,69,89,98,237	3,69,60,59,281
	OTHER NON-CURRENT ASSETS	12	9,70,51,357	14,06,76,550
	<b>TOTAL(1)</b>		<b>7,04,04,57,232</b>	<b>3,98,38,04,694</b>
<b>2 CURRENT ASSETS</b>				
	CURRENT INVESTMENTS	14 (b)	-	16,50,50,163
	INVENTORIES		-	-
	TRADE RECEIVABLES	13	23,84,111	1,89,24,511
	CASH AND BANK BALANCE	15	29,37,15,247	55,42,57,843
	SHORT-TERM LOANS AND ADVANCES	16	4,40,35,78,200	2,66,80,43,993
	OTHER CURRENT ASSETS	17	46,98,86,375	36,51,54,353
	<b>TOTAL(2)</b>		<b>5,16,95,63,933</b>	<b>3,77,14,30,863</b>
	<b>TOTAL(1+2)</b>		<b>12,21,00,21,165</b>	<b>7,75,52,35,557</b>

Overview and significant accounting policies  
The accompanying notes are an integral parts of the financial Statements  
As per our report of even date

1 & 2

For S.S. Kohari Mehta & Co .  
Chartered Accountants  
Firm Reg. No. 009756N

(HARISH GUPTA)  
PARTNER  
(M. No - 098336)



Place : Jaipur  
Date : 8th May, 2018

For and on behalf of the board of Directors of  
Ess Kay Fincorp Limited

(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
(DIN- 00957374)

(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

(SHALINI SETIA)  
WHOLE TIME DIRECTOR  
(DIN - 02817624)

(ANAGHA BANGUR)  
COMPANY SECRETARY

**ESS KAY FINCORP LIMITED, JAIPUR**  
**CIN - U65923RJ1994PLC009051**  
**(Erstwhile Ess Kay Auto Finance Private Limited)**

**STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED ON 31st MARCH 2018**

S. No.	PARTICULARS	NOTE NO.	FOR THE YEAR ENDED 31-Mar-18	FOR THE YEAR ENDED 31-Mar-17
	<b>REVENUE</b>			
I	Revenue from Operations	18	2,24,53,50,414	1,49,97,22,355
II	Other Income	19	2,79,48,912	7,23,38,478
III	<b>TOTAL REVENUE (I+II)</b>		<b>2,27,32,99,326</b>	<b>1,57,20,60,833</b>
	<b>EXPENSES:</b>			
IV	Employee Benefit Expenses	20	50,02,04,879	31,67,12,858
	Finance Cost	21	89,45,06,497	69,15,53,369
	Depreciation And Amortization Expenses	22	2,33,62,425	1,61,32,389
	Provisions and bad debts written off	23	13,76,23,809	5,59,92,900
	Other Expenses	24	38,83,56,679	30,34,46,636
V	<b>TOTAL EXPENSES</b>		<b>1,94,40,54,289</b>	<b>1,38,38,38,152</b>
VI	<b>PROFIT BEFORE TAX (III-V)</b>		<b>32,92,45,037</b>	<b>18,82,22,681</b>
VII	<b>TAX EXPENSE</b>			
	(1). CURRENT TAX		14,19,66,102	9,06,04,692
	(2). EARLIAR YEARS TAX		(1,31,51,530)	2,07,280
	(3). DEFERRED TAX		(1,90,91,848)	(2,55,74,891)
VIII	<b>PROFIT AFTER TAX</b>		<b>21,95,22,313</b>	<b>12,29,85,600</b>
XVI	<b>EARNING PER EQUITY SHARE</b>	25		
	(1). BASIC		754	606
	(2). DILUTED		754	454
	<b>Nominal Value of Equity Shares</b>		<b>100</b>	<b>100</b>

Overview and significant accounting policies

1 & 2

The accompanying notes are an integral parts of the financial Statements

As per our report of even date

For S.S. Kothari Mehta & Co .  
Chartered Accountants  
Firm Reg. No. 000756N

(HARISH GUPTA)  
PARTNER  
( M. No - 098336 )

Place : Jaipur  
Date : 8th May, 2018

For and on behalf of the board of Directors of  
Ess Kay Fincorp Limited

(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
( DIN- 00957374)

(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

(SHALINI SETIA)  
WHOLE TIME DIRECTOR  
( DIN - 02817624 )

(ANAGHA BANGUR)  
COMPANY SECRETARY

**ESS KAY FINCORP LIMITED, JAIPUR**  
**CIN - U65923RJ1994PLC009051**  
**(Erstwhile Ess Kay Auto Finance Private Limited)**

**CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31st, 2018**

S. No	PARTICULARS	FOR THE YEAR ENDED	
		31-Mar-18	31-Mar-17
<b>1</b>	<b>CASH FLOW ARISING FROM OPERATING ACTIVITIES:</b>		
	Profit Before Tax	32,92,45,037	18,82,22,681
	<b>ADJUSTMENT FOR:</b>		
	Depreciation and Amortisation	2,33,62,425	1,61,32,389
	Provisions and bad debts written off	13,76,23,809	5,59,92,900
	Loss on Sale of Fixed Assets	41,109	3,85,457
	<b>Operating Profit before working capital Changes</b>	<b>49,02,72,380</b>	<b>26,07,33,427</b>
	<b>MOVEMENT IN WORKING CAPITAL CHANGES</b>		
	(Increase) / Decrease in Trade Receivables	1,65,40,400	(66,76,346)
	(Increase) / Decrease in Short term Loans and Advances	(1,80,99,46,790)	(46,93,43,017)
	(Increase) / Decrease in Long term Loans and Advances	(3,00,28,34,510)	(1,26,15,72,078)
	(Increase) / Decrease in Other Non -Current Assets	4,36,25,193	(10,69,88,576)
	(Increase) / Decrease in Other Current Assets	(10,47,32,022)	(14,43,32,351)
	Increase / (Decrease) in Other Current Liability	27,94,71,781	32,31,15,996
	Increase / (Decrease) in Other Long term Liabilities	5,39,39,464	5,63,37,980
	Increase / (Decrease) in Other Short term provision	19,93,354	(1,26,895)
	Increase / (Decrease) in Other Long term provision	1,26,69,612	56,52,789
	Increase/( Decrease) in Bank Deposits( Having Maturity more than three months shown in Cash and Bank Balance)	(4,84,88,306)	5,81,64,639
	<b>Cash generated from Operations before tax</b>	<b>(4,06,74,89,444)</b>	<b>(1,28,50,34,432)</b>
	Net Taxes Paid	(11,58,67,540)	(6,65,06,083)
	<b>Net Cash Flows from Operating activities (A)</b>	<b>(4,18,33,56,984)</b>	<b>(1,35,15,40,515)</b>
<b>2</b>	<b>CASH FLOW ARISING FROM INVESTING ACTIVITIES:</b>		
	Purchase/Sale of Investments	11,83,83,377	(16,50,50,163)
	Acquisition of Property,Plant & Equipment,Intangible Assets and Capital Work In Progress	(5,54,67,435)	(6,96,23,914)
	Sale of Property,Plant & Equipment	4,70,000	9,94,000
	<b>Net cash flow in cases of Investing Activities(B)</b>	<b>6,33,85,942</b>	<b>(23,36,80,077)</b>
<b>3</b>	<b>CASH FLOW ARISING FROM FINANCING ACTIVITIES</b>		
	Amount received from issuance of Non Convertible Debentures	1,85,00,00,000	70,00,00,000
	Repayment of Non Convertible Debentures	(56,21,96,969)	(13,41,66,565)
	Amount received from long term borrowings	5,05,46,70,045	3,70,27,84,000
	Repayment of borrowings	(3,90,48,96,750)	(2,06,27,32,496)
	Short Term Borrowings (Net)	39,25,90,225	(27,33,65,690)
	Corporate dividend tax paid	(251)	(251)
	Equity shares issued	80,21,000	-
	Share Premium received (Net of issue expenses)	97,27,52,840	-
	<b>Net Cash flow in cases of Financing Activities (c)</b>	<b>3,81,09,40,140</b>	<b>1,93,25,18,998</b>
	Net Increase/(Decrease) in Cash and Cash equivalent (A+B+C)	(30,90,30,902)	34,72,98,406
	cash and cash equivalent as at the beginning of the year	40,09,23,842	5,36,25,436
	<b>Cash and Cash Equivalent at the End of the year as per books</b>	<b>9,18,92,940</b>	<b>40,09,23,842</b>
	<b>Note: Cash and cash equivalents included in the Cash Flow Statement comprise of the following:-</b>		
	i) Cash Balance on Hand	7,59,91,249	4,61,54,424
	ii) Balance with Banks :		
	-In Current Accounts	1,28,79,290	34,04,10,797
	-In Fixed Deposits( Having Maturity less than 3 Months)	30,22,401	1,43,58,621
	<b>Total</b>	<b>9,18,92,940</b>	<b>40,09,23,842</b>
	Summary of significant accounting policies	2	
	The accompanying notes are an integral parts of the financial Statements		
	As per our report of even date		

For S.S. Kothari Mehta & Co .  
Chartered Accountants  
Firm Reg. No. 000755N

(HARISH GUPTA)  
PARTNER  
(M. No - 098336)

Place : Jaipur  
Date : 8th May 2018

For and on behalf of the Board of Directors of  
Ess Kay Fincorp Limited

(RAJENDRA KUMAR SETIA)  
MANAGING DIRECTOR  
(DIN- 00967374)

(ATUL ARORA)  
CHIEF FINANCIAL OFFICER

(SHALINI SETIA)  
WHOLE TIME DIRECTOR  
(DIN - 02817624)

(ANAGHA BANGUR)  
COMPANY SECRETARY

# BSR & Co. LLP

Chartered Accountants

5th Floor, Lodha Excelus,  
Apollo Mills Compound  
N. M. Joshi Marg, Mahalaxmi  
Mumbai - 400 011  
India

Telephone +91 (22) 4345 5300  
Fax +91(22) 4345 5399

## Independent Auditors' Report

### To the Members of Ess Kay Fincorp Limited

#### Report on the Audit of the Financial Statements

##### Opinion

We have audited the financial statements of Ess Kay Fincorp Limited ("the Company"), which comprise the balance sheet as at 31 March 2019, the statement of profit and loss, and cash flow statement for the year then ended, and notes to the financial statements, including a summary of the significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ("Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2019, and profit and its cash flows for the year ended on that date.

##### Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### Emphasis of matter

We draw attention to Note 43 to the financial statements, which describes regrouping / reclassification of certain items reported in the financial statements for the year ended 31 March 2018 to conform to current year's classification.

Our opinion is not modified in respect of these matter.

##### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



BSR & Co (a partnership firm with  
Registration No. BA61223) converted into  
BSR & Co. LLP (a Limited Liability, Partnership  
with LLP Registration No. AAB-8181)  
with effect from October 14, 2013

Registered Office  
5th Floor, Lodha Excelus  
Apollo Mills Compound  
N. M. Joshi Marg, Mahalaxmi  
Mumbai - 400 011, India

## Independent Auditors' Report (Continued)

## Ess Kay Fincorp Limited

## Key Audit Matters (Continued)

## Description of Key Audit Matters:

Key Audit Matter	How the matter was addressed in our audit
<p><b>Identification of Non Performing Assets (NPA) and adequacy of provisions</b>  <b>Gross NPAs: INR 585,989,322 at 31 March 2019</b>  <b>Charge: INR 65,529,197 for year ended 31 March 2019</b>  <b>Closing Provisions on NPAs: INR 147,051,195 at 31 March 2019</b></p>	
<p><i>Refer to the accounting policies in the Financial Statements: Significant Accounting Policies, 2.2 –Use of Estimates, 2.23 –provisioning on receivables from financing activity”, “Note 17 to the Financial Statements: Loans and advances” and “Note: 7 to the financial statement: Long-term and short-term provisions”</i></p>	
<p><b>Significant area of estimate and judgment combined with automated and manual processes to identify NPAs</b></p> <p>Identification of NPA's is undertaken in accordance with the Prudential Norms on Income Recognition, Asset Classification &amp; Provisioning. Provisions in respect of non-performing advances (<i>provisioning on loans and advances</i>) are made based on management's assessment of the degree of impairment of the advances subject to the minimum provisioning levels prescribed under the RBI guidelines with regard to the Prudential Norms on Income Recognition, Asset Classification &amp; Provisioning, prescribed from time to time as applicable to NBFCs and as per polices approved by the Board of Directors of the Company.</p> <p>We have identified NPA identification and provision as a key audit matter because –</p> <ol style="list-style-type: none"> <li>1) It is an area which involves significant management judgement;</li> <li>2) The Company uses a combination of automated and manual processes to identify overdue status and tagging of NPAs; and</li> <li>3) Availability and valuation of collateral is an important element in determining the extent of provisions required. Provisions are also dependent on having a clear unencumbered title on the collateral and an estimate of collateral value.</li> </ol>	<p><b>Our key audit procedures included:</b></p> <p><b>Design/ controls</b></p> <ul style="list-style-type: none"> <li>• Assessing the design, implementation and operating effectiveness of key internal controls over monitoring process of recoverability of loans, timely identification of NPA accounts, measurement of collateral value, assessment and quantification of provisions and assessing the reliability of management information, including overdue reports.</li> <li>• Testing of management's controls over application of Company's NPA provision policy and presenting appropriate disclosures in financial statements.</li> <li>• Through involvement of information system specialists gain assurance and evidence of management controls over data integrity, automated computations and inter-system reconciliations.</li> </ul> <p><b>Substantive tests</b></p> <ul style="list-style-type: none"> <li>• Test of details over of calculation of NPA provisions as at 31 March 2019 for assessing the completeness, accuracy and relevance of data and to ensure that the same is in compliance with the RBI guidelines with regard to the Prudential Norms on Income Recognition, Asset Classification &amp; Provisioning.</li> <li>• Test of details over appropriate application of accounting principles and validating completeness and accuracy of the data used in the identification of NPA's and measurement of provision amounts.</li> <li>• Test of details over assessing external collateral valuer's credentials and comparing external valuations to values used in management's assessments.</li> </ul>



## Independent Auditors' Report (Continued)

### Ess Kay Fincorp Limited

#### Key Audit Matters (Continued)

Description of Key Audit Matters: (Continued)

Key audit matter	How the matter was addressed in our audit
<p><b>Information technology (IT)</b></p> <p><b>IT systems and controls</b></p> <p>The Company's key financial accounting and reporting processes are highly dependent on the automated controls, such that there exists a risk that gaps in the IT control environment could result in the financial accounting and reporting records being materially misstated. The Company primarily uses three systems for its financial reporting.</p> <p>We have focused on user access management, change management, segregation of duties, system reconciliation controls and system application controls over key financial accounting and reporting systems.</p>	<p>Our audit procedures to assess the IT system access management included the following:</p> <p><b>General IT controls/ user access management</b></p> <ul style="list-style-type: none"> <li>• We tested a sample of key controls operating over the information technology in relation to financial accounting and reporting systems, including system access and system change management, program development and computer operations.</li> <li>• We tested the design and operating effectiveness of key controls over user access management which includes granting access right, new user creation, removal of user rights and preventative controls designed to enforce segregation of duties.</li> <li>• For a selected group of key controls over financial and reporting system, we independently performed procedures to determine that these controls remained unchanged during the year or were changed following the standard change management process.</li> <li>• evaluating the design, implementation and operating effectiveness of the significant accounts-related IT automated controls which are relevant to the accuracy of system calculation, and the consistency of data transmission.</li> <li>• Other areas that were independently assessed included password policies, system configurations, system interface controls, controls over changes to applications and databases and that business users, developers and production support did not have access to change applications, the operating system or databases in the production environment.</li> </ul>

#### Other Information

The Company's management and Board of Directors are responsible for the other information. The other information comprises the information included in the Company's Annual Report, but does not include the financial statements and our auditors' report thereon. The other information is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.



## Independent Auditors' Report (*Continued*)

### Ess Kay Fincorp Limited

#### Other Information (*Continued*)

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

#### Management's Responsibility for the Financial Statements

The Company's management and Board of Directors are responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the state of affairs, profit/loss and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management and Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors is also responsible for overseeing the Company's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



## Independent Auditors' Report (*Continued*)

### Ess Kay Fincorp Limited

#### Auditors' Responsibilities for the Audit of the Financial Statements (*Continued*)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls<sup>1</sup>.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Other Matter

Attention is drawn to the fact that the comparative figures as reported in the financial statements for the year ended 31 March 2018 were audited, by the predecessor statutory auditor who expressed an unmodified opinion on those financial information vide their reports dated 8 May 2018.

Our opinion is not modified in respect of this matter.



## Independent Auditors' Report (*Continued*)

### Ess Kay Fincorp Limited

#### Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditors' Report) Order, 2016 ("the Order") issued by the Central Government in terms of section 143 (11) of the Act, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
2. (A) As required by Section 143(3) of the Act, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The balance sheet, the statement of profit and loss, and statement of cash flows dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act.
  - e) On the basis of the written representations received from the directors as on 31 March 2019 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2019 from being appointed as a director in terms of Section 164(2) of the Act.
  - f) With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
- (B) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations as at 31 March 2019 on its financial position in its financial statements - Refer Note 31 to the financial statements;
  - ii. The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts- Refer Note 33 to the financial statements;
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
  - iv. The disclosures in the financial statements regarding holdings as well as dealings in specified bank notes during the period from 8 November 2016 to 30 December 2016 have not been made in these financial statements since they do not pertain to the financial year ended 31 March 2019.



**Independent Auditors' Report (Continued)**

**Ess Kay Fincorp Limited**

**Report on Other Legal and Regulatory Requirements (Continued)**

(B) With respect to the matter to be included in the Auditors' Report under section 197(16):

In our opinion and according to the information and explanation given to us, during the current year, the remuneration paid by the Company to its directors is in accordance with the provisions of Section 197 of the Act. The remuneration paid to any director is not in excess of the limit laid down under Section 197 of the Act. The Ministry of Corporate Affairs has not prescribed other details under Section 197(16) which are required to be commented upon by us.

For B S R & Co. LLP

*Chartered Accountants*

Firm's Registration No. 101248W/W-100022



**Manoj Kumar Vijai**

*Partner*

Membership No. 046882

Place: Jaipur  
Date: 3 May 2019

## **Annexure A to the Independent Auditor's Report of even date on financial statements of Ess Kay Fincorp Limited**

- (i)
  - a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b. The Company has a regular program of physical verification to cover all the items of fixed assets in a phased manner which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the program, certain fixed assets were physically verified by the management during the year. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
  - c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of the immovable property is held in the name of the Company.
- (ii) The Company is in the business of providing services and does not have any physical inventories. Accordingly, the provision of clause 3(ii) of the Order is not applicable to the Company.
- (iii) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms, limited liability partnerships or other parties covered in the register maintained under section 189 of the Act. Accordingly, the provision of clause 3(iii) of the Order is not applicable to the Company.
- (iv) According to the information and explanations given to us, the Company has not granted any loans, made investments or provided guarantees under section 185 and 186 of the Act. Accordingly, the provision of clause 3(iv) of the Order is not applicable.
- (v) According to the information and explanations given to us, the Company has not accepted any deposits from the public to which the directives issued by the Reserve Bank of India and the provisions of Section 73 to Section 76 or any other relevant provisions of the Act and the rules framed there under apply.
- (vi) The Central Government has not prescribed the maintenance of cost records under sub section (1) of section 148 of the Act for any of the services rendered by the Company. Accordingly, the provision of clause 3(vi) of the Order is not applicable.
- (vii)
  - a) According to the information and explanations given to us and on the basis of our examination of records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including provident fund, employees' state insurance, income-tax, goods and services tax, cess and other material statutory dues have generally been regularly deposited by the Company with the appropriate authorities. As explained to us, the Company did not have any dues on account of sales tax, duty of customs, goods and services tax or duty of excise.

According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income tax, goods and services tax, cess and other material statutory dues were in arrears as at 31 March 2019 for a period of more than six months from the date they became payable.



### Annexure A to the Independent Auditors' Report of even date on financial statements of Ess Kay Fincorp Limited (*Continued*)

b) According to the information and explanations given to us, there are no dues in respect of income tax, sales tax, service tax, duty of customs, goods and services tax, value added tax or duty of excise which have not been deposited on account of dispute except as given below:

Name of the statute	Nature of dues	Amount (Rs.)	Period to which the amount relates	Forum where dispute is pending
Finance Act, 1994	Service tax liability	55,037,596	AY 2014-2016	Custom, Excise, Income Tax Appellate Tribunal
Finance Act, 1994	Service tax liability	44,689,643	AY 2016-2018	Custom, Excise, Income Tax Appellate Tribunal

- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loans or borrowings to financial institutions, banks, Government or debenture holders.
- (ix) In our opinion and according to the information and explanations given to us, term loans taken by the Company have been applied for the purpose for which they were raised. The Company has not raised any money by way of initial public offer or further public offer during the year.
- (x) During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the explanation and information given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- (xi) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, the provision of clause 3(xii) of the Order is not applicable.
- (xiii) According to the information and explanations given to us and on the basis of our examination of the records of the Company, transactions with the related parties are in compliance with section 177 and 188 of the Act where applicable and the details have been disclosed in the financial statements, as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has complied with provisions of Section 42 of the Companies Act, 2013 in respect of the preferential allotment of equity shares during the year. According to the information and explanations given to us, we report that the amounts raised, have been used for the purposes for which the funds were raised. As explained, the Company has not made any fully or partly convertible debentures during the year.



**Annexure A to the Independent Auditors' Report of even date on financial statements of Ess Kay Fincorp Limited (Continued)**

- (xv) According to the information and explanations given to us and based on our examination of the records, during the year the Company has not entered into any non-cash transactions with directors or persons connected with him and hence the provision of Section 192 of the Act is not applicable.
- (xvi) The Company is required to be registered under section 45-IA of the Reserve Bank of India Act, 1934 and it has obtained certificate of registration dated 16 October 1998.

For **BSR & Co. LLP**  
*Chartered Accountants*

Firm's Registration No: 101248W/W-100022

  
Manoj Kumar Vajai  
Partner

Membership No: 046882

Place: Jaipur  
3 May 2019

## Ess Kay Fincorp Limited

### Annexure - B to the Independent Auditor's Report of even date on the financial statements of Ess Kay Fincorp Limited

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (the "Act")

(Referred to in paragraph (f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

#### Qualified Opinion

We have audited the internal financial controls over financial reporting of Ess Kay Fincorp Limited (the "Company") as of 31 March 2019 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

According to the information and explanations given to us and based on our audit, the following material weakness has been identified as at March 31, 2019:

We noted lack of control relating to timely recording and maintaining contemporaneous documentary evidence for cash collections from borrowers towards loan interest / instalments at year end, which could potentially impact recording of cash collection and consequently impact loans balances and related accounts at reporting period.

A 'material weakness' is a deficiency, or a combination of deficiencies, in internal financial control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis.

In our opinion, except for the effects/possible effects of the material weakness described above on the achievement of the objectives of the control criteria, the Company has maintained adequate internal financial controls over financial reporting and such internal financial controls over financial reporting were operating effectively as of March 31, 2019, based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

We have considered the material weakness identified and reported above in determining the nature, timing, and extent of audit tests applied in our audit of the financial statements of the Company, and the material weakness do not affect our opinion on the financial statements of the Company.

#### *Management's responsibility for internal financial controls*

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India (the "ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, safeguarding of its assets, prevention and detection of frauds and errors, accuracy and completeness of the accounting records, and timely preparation of reliable financial information, as required under the Act.



## Ess Kay Fincorp Limited

### **Annexure - B to the Independent Auditor's Report of even date on the financial statements of Ess Kay Fincorp Limited (*Continued*)**

#### *Auditor's responsibility*

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by the ICAI and prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### *Meaning of internal financial controls over financial reporting*

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorisations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.



## Ess Kay Fincorp Limited

### **Annexure - B to the Independent Auditor's Report of even date on the financial statements of Ess Kay Fincorp Limited (*Continued*)**

#### *Inherent limitations of internal financial controls over financial reporting*

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

For **B S R & Co. LLP**

*Chartered Accountants*

Firm's Registration No: 101248 W/W-100022



**Manok Kumar Vijai**

*Partner*

Membership No: 046882

Jaipur

3 May 2019

**ESS KAY FINCORP LIMITED**  
**Balance Sheet as at March 31, 2019**

Particulars	Note No.	(Amount in Rs.)	
		As at March 31, 2019	As at March 31, 2018
<b>EQUITY AND LIABILITIES</b>			
<b>Shareholders' funds</b>			
(a) Share capital	3	4,60,32,258	3,50,91,900
(b) Reserves and surplus	4	5,50,58,13,960	2,02,79,16,175
		<b>5,55,18,46,218</b>	<b>2,06,30,08,075</b>
<b>Non-current liabilities</b>			
(a) Long-term borrowings	5	8,02,61,79,330	4,28,15,15,840
(b) Deferred tax liabilities (net)	12	-	-
(c) Other long-term liabilities	6	31,40,45,763	14,30,46,376
(d) Long-term provisions	7	10,24,80,047	5,94,11,321
		<b>8,44,27,05,140</b>	<b>4,48,39,73,537</b>
<b>Current liabilities</b>			
(a) Short-term borrowings	8	65,04,67,288	85,23,07,264
(b) Trade payables	9	-	-
i) total outstanding dues to micro and small enterprises; and		-	-
ii) total outstanding dues of creditors other than micro and small enterprises		29,95,63,327	30,37,59,323
(c) Other current liabilities	10	4,79,03,18,782	4,35,17,22,236
(d) Short-term provisions	7	19,65,97,470	15,52,50,730
		<b>5,93,69,46,867</b>	<b>5,66,30,39,553</b>
<b>TOTAL</b>		<b>19,93,14,98,225</b>	<b>12,21,00,21,165</b>
<b>ASSETS</b>			
<b>Non-current assets</b>			
(a) Fixed assets			
(i) Tangible assets	11	17,03,76,667	12,29,86,722
(ii) Intangible assets	11	59,42,878	27,03,701
(iii) Capital work-in-progress	11	6,29,562	96,86,434
(b) Non-current investments	15 (a)	4,66,66,786	4,66,66,786
(c) Deferred tax assets (net)	12	8,24,23,239	6,23,63,995
(d) Long-term loans and advances	17	9,91,72,86,530	6,69,92,84,236
(e) Other non-current assets	13	16,96,10,375	12,59,31,059
		<b>10,39,29,36,037</b>	<b>7,06,96,22,933</b>
<b>Current assets</b>			
(a) Current investments	15 (b)	11,00,00,000	-
(b) Trade receivables	14	2,65,143	23,84,111
(c) Cash and bank balance	16	2,77,60,66,660	29,37,15,247
(d) Short-term loans and advances	17	6,46,23,65,981	4,63,61,88,943
(e) Other current assets	18	18,98,64,404	20,81,09,931
		<b>9,53,85,62,188</b>	<b>5,14,03,98,232</b>
<b>TOTAL</b>		<b>19,93,14,98,225</b>	<b>12,21,00,21,165</b>
Significant accounting policies and notes to the financial statements	2-44		

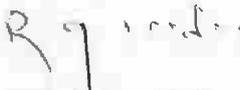
The notes referred to above form an integral part of the financial statements.

As per our report of even date attached

For BSR & Co. LLP  
Chartered Accountants  
Firms' Registration No: 101248W/W-100022

  
Manoj Kumar Vijal  
Partner  
M. No. : 046882

For and on behalf of the Board of Directors of  
Ess Kay Fincorp Limited

  
Rajendra Kumar Setia  
Managing Director  
DIN-00957374

  
Shalini Setia  
Director  
DIN - 02817624

  
Atul Arora  
Chief Financial Officer

  
Anagha Bangur  
Company Secretary

Place : Jaipur  
Date : May 03, 2019

Place : Jaipur  
Date : May 03, 2019

**ESS KAY FINCORP LIMITED**

Statement of Profit and Loss for the year ended March 31, 2019			
(Amount in Rs.)			
Particulars	Note No.	For the year ended March 31, 2019	For the year ended March 31, 2018
Revenue from operations	19	3,49,34,20,320	2,20,83,87,225
Other income	20	15,59,25,688	6,49,12,101
<b>Total Revenue</b>		<b>3,64,93,46,008</b>	<b>2,27,32,99,326</b>
<b>Expense:</b>			
Employee benefit expenses	21	70,84,48,411	50,02,04,879
Finance costs	22	1,38,46,21,714	89,45,06,497
Depreciation and amortisation expenses	23	3,21,24,975	2,33,62,425
Provisions and write offs	24	29,18,00,049	21,68,79,313
Other expenses	25	47,74,40,526	30,91,01,175
<b>Total expenses</b>		<b>2,89,44,35,675</b>	<b>1,94,40,54,289</b>
<b>Profit before tax</b>		<b>75,49,10,333</b>	<b>32,92,45,037</b>
<b>Tax Expenses</b>			
a. Current tax		25,49,07,427	14,19,66,102
b. Deferred tax	12	(2,99,48,680)	(1,90,91,848)
c. Taxes for earlier year		76,49,612	(1,31,51,530)
<b>Total tax expense</b>		<b>23,26,08,359</b>	<b>10,97,22,724</b>
<b>Profit for the year</b>		<b>52,23,01,974</b>	<b>21,95,22,313</b>
Basic earnings per equity share (Face value Rs. 2 each)	26	26.32	15.08
Diluted earnings per equity share (Face value Rs. 2 each)	26	26.32	15.08
Significant accounting policies and notes to the financial statements	2-44		

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached

For B S R & Co. LLP  
Chartered Accountants  
Firms' Registration No: 101248WW-100022

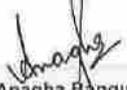
  
Manoj Kumar Vajal  
Partner  
M. No. : 046882

For and on behalf of the Board of Directors of  
Ess Kay Fincorp Limited

  
Rajendra Kumar Setia  
Managing Director  
DIN- 00957374

  
Atul Arora  
Chief Financial Officer

  
Shalini Setia  
Director  
DIN - 02817624

  
Anagha Bangur  
Company Secretary

Place : Jaipur  
Date : May 03, 2019

Place : Jaipur  
Date : May 03, 2019

**ESS KAY FINCORP LIMITED**

**Cash Flow Statement for the year ended March 31, 2019**

Particulars	(Amount in Rs)	
	For the year ended March 31, 2019	For the year ended March 31, 2018
<b>A Cash flow from operating activities</b>		
Profit before tax	75,49,10,333	32,92,45,037
<b>Adjustment for</b>		
Interest expenses	1,30,96,28,308	84,78,65,330
Interest income	(2,86,46,20,337)	(1,65,80,98,335)
Depreciation and amortization expenses	3,21,24,975	2,33,62,425
Provisions and write offs	29,18,00,049	21,68,79,313
Loss on sale of fixed assets	94,527	41,110
Provision for employee benefits	2,39,89,734	1,62,79,018
Gain on sale of investments	(4,18,652)	(7,95,569)
<b>Operating cash flow before working capital changes</b>	<b>(45,24,91,063)</b>	<b>(22,32,21,672)</b>
<b>Adjustment for working capital changes</b>		
(Increase) / decrease in trade receivables	21,18,968	1,65,40,400
(Increase) / decrease in short-term loans and advances	(2,02,98,67,384)	(2,12,18,13,038)
(Increase)/ decrease in long-term loans and advances	(3,21,78,11,794)	(3,00,31,20,509)
(Increase) / decrease in other non-current assets	(4,36,79,316)	1,47,45,491
(Increase) / decrease in other current assets	(1,17,22,637)	20,08,48,284
Increase/ (decrease) in other current liabilities	(27,41,29,572)	22,38,62,496
Increase / (decrease) in other long-term liabilities	17,09,99,387	8,16,57,019
Increase/ (decrease) in other short-term provisions	79,71,198	(1,199)
Increase/ (decrease) in other long-term provisions	(20,00,583)	(16,14,853)
Increase/ (decrease) in bank deposits (having original maturity more than three months)	(1,83,14,92,970)	(4,84,88,306)
Interest paid	(1,07,36,34,761)	(81,99,73,600)
Interest received	2,89,45,88,501	1,61,22,94,473
<b>Cash generated from operations</b>	<b>(5,86,11,52,026)</b>	<b>(4,06,82,85,014)</b>
Direct taxes paid (net of refunds)	(28,65,12,688)	(11,58,67,540)
<b>Net cash flow generated from/ (used in) operating activities (A)</b>	<b>(6,14,76,64,714)</b>	<b>(4,18,41,52,553)</b>
<b>B Cash flow from investing activities</b>		
Purchase of investments	(50,00,00,000)	-
Sale of investments	39,04,18,652	11,91,78,946
Purchase of fixed assets	(7,51,84,344)	(5,54,67,435)
Sale of fixed assets	13,92,592	4,70,000
<b>Net cash flow generated from / (used in) investing activities (B)</b>	<b>(18,33,73,100)</b>	<b>6,41,81,511</b>
<b>C Cash flow from financing activities</b>		
Proceeds from issue of share capital	1,09,40,356	80,21,000
Proceeds from share premium	2,95,55,95,812	97,27,52,840
Amount received from issuance of non-convertible debentures	6,00,00,00,000	1,85,00,00,000
Repayment of non-convertible debentures	(1,41,54,61,362)	(76,21,96,969)
Amount received from long-term borrowings	1,05,07,00,000	5,05,46,70,045
Repayment of long-term borrowings	(1,41,80,38,572)	(3,70,48,96,750)
Short-term borrowings (net)	(20,18,39,976)	39,25,90,225
Dividend tax paid	-	(251)
<b>Net cash flow generated from / (used in) financing activities (C)</b>	<b>6,98,18,96,257</b>	<b>3,81,09,40,140</b>
<b>Net increase/ (decrease) in cash and cash equivalent (A+B+C)</b>	<b>65,08,58,443</b>	<b>(30,90,30,902)</b>
Add:- Cash and cash equivalent at the beginning of the year	9,18,92,940	40,09,23,842
<b>Cash and cash equivalent at the end of the year*</b>	<b>74,27,51,383</b>	<b>9,18,92,940</b>



*Components of cash and cash equivalents		
Balances with banks	64,45,85,195	1,28,79,290
Fixed deposits (having original maturity less than 3 months)	79,07,887	30,22,401
Cash on hand	9,02,58,301	7,59,91,249
<b>Total</b>	<b>74,27,51,383</b>	<b>9,18,92,940</b>

As per our report of even date attached

**For B S R & Co. LLP**  
**Chartered Accountants**  
 Firms' Registration No: 101248W/W-100022

  
 Manoj Kumar Vjai  
 Partner  
 M. No. : 046882

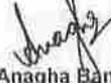
For and on behalf of the Board of Directors of  
**Ess Kay Fincorp Limited**

  
 Rajendra Kumar Setia  
 Managing Director  
 DIN- 00957374

  
 Atul Arora  
 Chief Financial Officer

Place : Jaipur  
 Date : May 03, 2019

  
 Sita In i Setia  
 Director  
 DIN - 02817624

  
 Anagha Bangur  
 Company Secretary

Place : Jaipur  
 Date : May 03, 2019

**ESS KAY FINCORP LIMITED**  
**G 1-2, NEW MARKET, KHASA KOTHI, JAIPUR, RAJASTHAN - 302001**  
**Email : info@skfin.in || Phone : 0141-4161300**  
**CIN : U65923RJ1994PLC009051**  
**Balance Sheet as at March 31, 2020**

(Amount in Rs. in lakhs)

Particulars	As at March 31, 2020	As at March 31, 2019
<b>ASSETS</b>		
<b>Financial assets</b>		
Cash and cash equivalents	6,236.85	7,406.29
Bank balances other than cash and cash equivalents	17,044.98	21,588.88
Receivables		
Other receivables	0.30	2.85
Loans	2,85,001.04	1,79,337.97
Investments	13,836.90	1,594.80
Other financial assets	3,451.28	4,411.31
<b>Total financial assets</b>	<b>3,45,571.35</b>	<b>2,14,741.70</b>
<b>Non-financial assets</b>		
Current tax assets (Net)	91.09	31.37
Deferred tax assets (Net)	1,931.82	756.42
Property, plant and equipment	4,210.18	3,212.59
Capital work-in-progress	266.72	6.30
Intangibles under development	82.80	-
Other intangible assets	50.55	59.43
Other non-financial assets	437.38	367.69
<b>Total non-financial assets</b>	<b>7,072.64</b>	<b>4,433.76</b>
<b>Total assets</b>	<b>3,52,643.99</b>	<b>2,19,175.46</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
<b>Financial liabilities</b>		
Derivatives financial instruments	545.00	250.00
Payables	-	-
Trade payables	-	-
(i) total outstanding dues of micro enterprises and small enterprises	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-
Debt securities	1,26,014.13	71,492.95
Borrowings (other than debt securities)	1,25,571.17	78,520.82
Subordinated liabilities	4,047.72	4,045.79
Other financial liabilities	7,201.67	7,607.07
<b>Total financial liabilities</b>	<b>2,63,379.69</b>	<b>1,61,916.63</b>
<b>Non-financial liabilities</b>		
Current tax liabilities (Net)	301.68	6.15
Provisions	740.03	578.83
Deferred tax liabilities (Net)	-	-
Other non-financial liabilities	349.84	339.38
<b>Total non-financial liabilities</b>	<b>1,391.55</b>	<b>924.38</b>
<b>EQUITY</b>		
Equity share capital	503.96	460.32
Other equity	87,368.85	35,874.13
<b>Total equity</b>	<b>87,872.75</b>	<b>36,334.45</b>
<b>Total liabilities and equity</b>	<b>3,52,643.99</b>	<b>2,19,175.46</b>

**ESS KAY FINCORP LIMITED**  
**G 1-2, NEW MARKET, KHASA KOTII, JAIPUR, RAJASTHAN - 302001**

Email : info@skfin.in || Phone : 0141-4161300

CIN : U65923R11994PLC009051

**Statement of profit & loss for the year ended March 31, 2020**

(Amount in Rs. In lacs)

Particulars	For the half year ended March 31, 2020 (Refer note 4)	For the half year ended March 31, 2019 (Refer note 4)	For the year ended March 31, 2020	For the year ended March 31, 2019
Revenue from operations				
Interest income	30,467.48	21,258.90	54,544.50	36,898.92
Fees and commission income	913.03	617.19	1,951.52	958.34
Net gain on fair value changes	750.28	-	752.94	-
(I) Total revenue from operations	32,130.79	21,876.15	57,248.96	37,857.26
(II) Other income	399.03	111.09	991.31	433.03
(III) Total income (I+II)	32,536.42	21,987.24	58,240.27	38,290.29
Expenses				
Finance costs	12,629.27	8,154.72	23,248.45	14,337.63
Net loss on fair value changes	-	3.11	-	20.41
Impairment on financial instruments	4,067.76	1,243.42	8,997.98	4,407.56
Employee benefit expenses	5,855.74	3,986.69	10,571.01	7,136.57
Depreciation and amortization	539.60	346.69	817.55	604.35
Other expenses	2,569.71	1,533.10	4,054.53	2,681.27
(IV) Total expenses	25,662.08	15,389.73	47,689.80	29,188.39
(V) Profit before tax (III-IV)	6,874.34	6,607.51	10,550.47	8,991.90
(VI) Tax expense:				
(1) Current tax	3,877.39	1,441.43	3,874.32	2,526.68
(2) Deferred tax	(1,050.83)	299.52	(1,177.52)	27.94
Total tax expense	1,826.56	1,740.95	3,696.80	2,554.62
(VI1) Profit for the year (V-VI)	5,047.78	4,956.56	7,853.67	6,347.28
(VII) Other comprehensive income / (expenses):				
Items that will not be reclassified to profit or loss				
- Remeasurements of the defined benefit plans	(38.68)	(16.32)	8.02	(30.43)
Sub-total	(38.68)	(16.32)	8.02	(30.43)
Income tax relating to items that will not be reclassified to profit or loss	10.12	4.75	(2.02)	8.86
Other comprehensive income/(expenses)	(28.56)	(11.57)	6.00	(21.57)
(IX) Total comprehensive income for the year (VII+VIII) (comprising profit and other comprehensive income/(expenses) for the year)	5,019.22	4,944.99	7,859.67	6,325.71
(X) Earnings per equity share#				
Basic (Rs.)	20.41	24.06	33.00	31.99
Diluted (Rs.)	20.49	23.69	32.68	31.62

# Earnings per share for the interim period is not annualized.

**Notes:**

- 1) The Company is a systemically important non-deposit taking Non-banking financial Company ('NBFC') as defined under Section 45-IA of the Reserve Bank of India (RBI) act, 1934.
- 2) The financial results for the year ended March 31, 2020 have been reviewed by the audit committee and approved by the Board of Directors at its meeting held on June 16, 2020. The report is being filed with the Bombay Stock Exchange ("BSE") and is also available on the Company's website www.skfin.in.
- 3) The financial results for the half year and year ended March 31, 2020 have been audited by the Statutory Auditors of the Company.
- 4) The figures for the last half year of the current year and of the previous year are the balancing figures between audited figures in respect of the full financial year and the published year-to-date unaudited figures up to first half year.
- 5) The transition to Ind AS has been carried out from the erstwhile accounting standards notified under the Act read with Rule 7 of Companies (Accounts) Rules 2014 (as amended), guidelines issued by the RBI and other generally accepted accounting principles in India (collectively referred to as 'the previous GAAP').

These financial results have been drawn up on the basis of Ind AS that are applicable to the Company as at March 31, 2020 based on the press release issued by the Ministry of Corporate Affairs on January 18, 2016. Any application guidance / clarifications / directions issued by RBI or other regulators are implemented as and when they are issued / applicable.

- 6) In accordance with the Board approved moratorium policy read with the Reserve Bank of India (RBI) guidelines dated March 27, 2020 and April 17, 2020 relating to 'COVID-19-regulatory package', the Company has granted moratorium up to three months on the payment of installments falling due between March 1, 2020 and May 31, 2020 to all eligible borrowers. In respect of accounts over due but standard at February 29, 2020 where moratorium benefit has been granted, the staging of these accounts at March 31, 2020 is based on the days past due status as on February 29, 2020. The Company continues to recognize interest income during the moratorium period and in the absence of other credit risk indicators, the granting of a moratorium period does not result in accounts becoming past due and automatically triggering stage 2 or stage 3 classification criteria.
- 7) In terms of the requirement as per RBI notification no. RBI/2019-20/170DOR(NBFC).CC.PD.No.109/22.10.106/2019-20 dated March 13, 2020 on implementation of Ind AS, Non-Banking Financial Companies (NBFCs) are required to create an impairment reserve for any short fall in impairment allowances under Ind AS 109 and income recognition, asset classification and provisioning (IRACP) norms (including provision on standard assets). The impairment allowances under Ind AS 109 made by the Company exceeds the total provision required under IRACP (including standard asset provisioning), as at 31 March 2020 and accordingly, no amount is required to be transferred to impairment reserve.
- 8) All secured non-convertible debentures (NCDs) issued by the Company are secured by pari-passu charges on property at Chennai and exclusive charge on receivables under loan contracts, owned assets and book debts to the minimum extent of 100% of outstanding secured NCDs.
- 9) The Company has adopted Ind AS 116, leases, effective April 1, 2018 using modified retrospective method of transition. Adoption of this standard did not have a material effect on audited financial results for the half year and year ended March 31, 2020. As per the requirements of this standard, right-of-use assets amounting to Rs.2,517.35 lakhs and lease liabilities amounting to Rs.2,368.35 lakhs have been included within the line items "property, plant and equipment" and "other financial liabilities" respectively.
- 10) The Company has elected to exercise the option permitted under Section 115BAA of the Income-tax Act, 1961, as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the Company has recognized provision for income tax for the year ended March 31, 2020 and re-measured its deferred tax assets basis the rate prescribed in the said section.
- 11) **Provision for impact of COVID-19**

The 'severe acute respiratory syndrome coronavirus 2 (SARS-CoV-2)', generally known as COVID-19, which was declared as a global pandemic by World Health Organisation on 11 March 2020, continues to spread across globe and in India. Globally countries and businesses are under lockdown. On 24 March 2020, the Government of India announced a 21 days lockdown initially, which was extended by 19 days across the country to contain the spread of the virus. Considering the severe health hazard associated with COVID-19 pandemic, certain parts of the country have further extended the lockdown. There is a high level of uncertainty about the duration of the lockdown and the time required to return to normalcy. The extent to which COVID-19 pandemic will impact the Company's provision on assets is dependent on the future developments which are highly uncertain. The impact of the global health pandemic may be different from that estimated at the date of approval of these financial results and the Company will continue to closely monitor any material changes to future economic conditions.

- 12) The Company is engaged in the business of financing, and accordingly, there are no separate reportable segments as per Ind AS 108 on operating segment.

- 13) As required by Paragraph 32 of Ind AS 101, net profit reconciliation between the figures reported under previous GAAP and Ind AS is as under, for the year ended March 31, 2019 is as under:

(Amount in Rs. in lakhs)

Particulars	For the year ended March 31, 2019
Net profit after tax for the year as per Previous GAAP	5,223.02
<b>Ind AS adjustments</b>	
Impact on recognition of financial assets and financial liabilities at amortised cost by application of EIR	(26.81)
I. Financial assets	
II. Financial liability	
Income accrued on Stage III (Impaired) assets	324.06
Impact on application of Expected Credit Loss method for loan loss provisions	(1,885.19)
Impact on derecognition of loans sold under direct assignment transaction and recognition of financial assets transferred under securitisation transaction	1,754.40
Accrual of income, earlier recognised at cash basis	1,624.03
Fair value measurement of derivatives classified as FVTPL	(7.68)
Fair value measurement of investments classified as FVTPL	(17.12)
Reversal of unamortised incomes on derecognised assets	(256.16)
Security deposits initially recognised at amortised cost	8.35
Reversal of straight lining of lease rentals	(112.98)
Tax impact on above adjustments	(220.18)
ESOPs recognised at grant date fair value	(82.92)
Profit for the year	6,525.73
Other comprehensive income (net of tax)	-
<b>Total comprehensive income for the year as per Ind AS</b>	<b>6,525.73</b>

- 14) The Company is large corporate as per the criteria given under SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018 and the disclosure in respect of said circular is as below:

Disclosure pursuant to SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018 for the year ended March 31, 2020:

(Annexure A)

Sr. No	Particulars	Details
1	Name of the Company	Ess Kay FinCorp Limited
2	CIN	U65923RJ1994PLC009051
3	Outstanding borrowing of Company as on 31st March (Rs in crore)	2,556.33
4	Highest credit rating during the previous FY along with name of the credit rating company	CRISIL "A"   CARE "A"   BWR "A"

We confirm that we are a Large Corporate as per the applicability criteria given under the SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018.

(Annexure B)

Sr. No	Particulars	Details
1	Name of the Company	Ess Kay FinCorp Limited
2	CIN	(U65923RJ1994PLC009051)
3	Report filed for financial year	2019-20
4	Details of the borrowings:	

(Amount in Rs. in lakhs)

Sr. No	Particulars	Details
(i)	Incremental borrowing done in FY (a)	1,77,480.01
(ii)	Mandatory borrowing to be done through issuance of debt securities (b) = 25% of (a)	44,370.00
(iii)	Actual borrowing done through debt securities in FY (c)	90,250.00
(iv)	Shortfall in the mandatory borrowing through debt securities, if any (d) = (b) - (c)	NIL
(v)	Reason for shortfall, if any, in mandatory borrowings through debt securities	NA

15) Information under regulation 52(4) of SEBI (listing obligations and disclosure requirements) regulations, 2015 is as follows:

(a) Credit rating and change in credit rating.

The Credit Analysis & Research Limited (CARE), Brickwork Ratings (BWR) & Credit Rating Information Services of India Limited (CRISIL) have assigned following ratings to the Company:

Facility	March 31, 2020	March 31, 2019
(a) Secured debentures	CRISIL A   CARE A   BWR A	CARE A-   BWR A
(b) Unsecured debentures	CRISIL A   CARE A ( Tier-II)   CARE A	CARE A- ( Tier-II)   CARE A-
(c) Subordinated term loan	CARE A	CARE A-
(d) Bank facilities	CRISIL A   CARE A   BWR A	CARE A-   BWR A

(b) Information regarding interest and principal payable on non convertible debentures are disclosed at Annexure B.

(c) As at March 31, 2020, the Company has outstanding secured redeemable non-convertible debentures amounting to Rs. 120,704.00 lakhs. The said non-convertible debentures are secured by an adequate asset cover by way of creation of exclusive charge by hypothecation on the receivables of the Company. The Company also has unsecured redeemable non-convertible debentures amounting to Rs.5,310.13 lakhs as at the period end.

(d) Debt equity ratio : Debt [including interest accrued but not due] / Equity [paid up equity share capital and reserves and surplus]

Particulars	As at March 31, 2020
Debt equity ratio	2.99

(e) Net worth : Equity share capital + other equity - deferred tax assets - deferred expenses - intangible assets  
(Amount in Rs. in lakhs)

Particulars	As at March 31, 2020
Net worth	85,601.51

(f) Capital redemption reserve/ debenture redemption reserve as at March 31, 2020 : Not applicable, since, debenture redemption reserve is not required in respect of privately placed debentures in terms of rule 18 (7) (b) (ii) of Companies (Share Capital and Debenture) Rules, 2014.

(g) Outstanding redeemable preference shares (quantity and value) as at March 31, 2020: Not applicable

(h) Debt service coverage ratio: Not applicable

(i) Interest service coverage ratio: Not applicable

(j) Asset cover available: Not applicable

(k) Net profit after tax: 7,853.67 lakhs

(l) Earnings per share (in Rs. ₹- each):

Basic (Rs.)	53.00
Diluted (Rs.)	32.68

For and on behalf of the Board of Directors of  
Ess Kay FinCorp Limited

RAJENDRA KUMAR Digitally signed by RAJENDRA  
KUMAR SETIA  
SETIA Date: 2020.06.16 21:24:21 +05'30'

Rajendra Kumar Setia  
Managing Director  
DIN : 00957374

Place : Jaipur

Date : 16 June 2020

"Annexure B"  
(Amount in Rs. in lakhs)

ISIN	Outstanding as on March 31, 2020 **	Previous due date for repayment of principal	Previous due date for payment of interest	Whether the previous interest payment has been paid or not	Next due date and amount of interest and principal			
					Principal		Interest/Preclusion	
					Date	Amount	Date	Amount
INE124N07325	2,500.00	*	May 16, 2020	Paid	August 16, 2022	2,500.00	June 16, 2020	22.54
INE124N07317	256.00	*	May 15, 2020	Paid	August 13, 2022	5,000.00	June 13, 2020	-
INE124N08067	2,500.00	*	*	*	January 12, 2021	2,500.00	January 12, 2021	-
INE124N08042	2,000.00	*	January 31, 2020	Paid	February 03, 2023	2,000.00	May 1, 2020	60.56
INE124N08034	2,000.00	*	March 31, 2020	Paid	September 29, 2022	2,000.00	June 29, 2020	-
INE124N07259	3,665.00	*	*	*	June 04, 2021	3,665.00	June 04, 2021	-
INE124N07267	375.00	*	March 14, 2020	Paid	June 14, 2021	575.00	June 14, 2020	11.09
INE124N07275	2,500.00	*	March 14, 2020	Paid	July 14, 2020	2,500.00	June 14, 2020	71.68
INE124N07283	2,500.00	*	March 14, 2020	Paid	June 14, 2021	2,500.00	June 14, 2020	71.65
INE124N07291	2,500.00	*	March 14, 2020	Paid	May 14, 2021	2,500.00	June 14, 2020	71.68
INE124N07145	5,000.00	*	May 29, 2020	Paid	June 11, 2021	1,250.00	June 11, 2021	570.78
INE124N07168	7,500.00	*	May 31, 2019	Paid	February 26, 2021	1,875.00	May 29, 2020	856.17
INE124N07200	7,500.00	*	May 29, 2020	Paid	June 11, 2021	7,500.00	June 11, 2021	-
INE124N07109	10,000.00	*	April 30, 2020	Paid	August 1, 2023	10,000.00	July 31, 2021	897.53
INE124N07127	2,500.00	*	*	*	November 12, 2021	2,500.00	November 12, 2021	-
INE124N07077	700.00	*	*	*	August 18, 2020	700.00	August 18, 2020	-
INE124N07353	5,000.00	*	March 13, 2020	Paid	September 13, 2022	5,000.00	June 13, 2020	145.83
INE124N07242	5,000.00	*	April 30, 2020	Paid	March 05, 2024	5,000.00	June 1, 2020	-
INE124N07358	8,600.00	*	*	*	December 25, 2023	8,600.00	June 25, 2020	-
INE124N07341	29,000.00	*	*	*	January 10, 2025	29,000.00	July 10, 2020	-
INE124N07366	3,360.00	*	*	*	January 09, 2022	3,360.00	January 09, 2022	-
<b>TOTAL</b>	<b>1,24,950.00</b>							

\* No due date before March 31, 2020.

\*\*Details provided above are for debentures outstanding as at March 31, 2020 and includes the derivative portion but does not include interest accrued but not due.

# BSR & Co. LLP

Chartered Accountants

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## INDEPENDENT AUDITOR'S REPORT

### To the Board of Directors of Ess Kay Fincorp Limited

#### Report on the audit of the Annual Financial Results

#### Opinion

We have audited the accompanying annual financial results of Ess Kay Fincorp Limited (hereinafter referred to as the "Company") for the year ended 31 March 2020, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid annual financial results:

- a. are presented in accordance with the requirements of Regulation 52 of the Listing Regulations in this regard; and
- b. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information for the year ended 31 March 2020.

#### Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Annual Financial Results* section of our report. We are independent of the Company, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our opinion on the annual financial results.

#### Emphasis of Matter

We draw attention to Note 6 to the annual financial results, in respect of accounts overdue but standard at 29 February 2020 where moratorium benefit has been granted, the staging of those accounts at 31 March 2020 is based on the days past due status as on 29 February 2020 in accordance with the Reserve Bank of India COVID-19 Regulatory Package.

We draw attention to Note 11 to the annual financial results, the extent to which the COVID-19 pandemic will impact the Company's financial performance is dependent on future developments, which are highly uncertain.

Our opinion is not modified in respect of the above matters.

BSR & Co. is partnership firm with  
Registration No. BAA12231 converted into  
BSR & Co. LLP to Limited Liability Partnership  
with LLP Registration No. AAB-81811  
with effect from October 14, 2013

Registered Office:  
5th Floor, Lodha Excelus  
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N. M. Joshi Marg, Mahalaxmi  
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### **Management's and Board of Directors' Responsibilities for the Annual Financial Results**

These annual financial results have been prepared on the basis of the annual financial statements.

The Company's Management and the Board of Directors are responsible for the preparation and presentation of these annual financial results that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 52 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the annual financial results, the Management and the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process

### **Auditor's Responsibilities for the Audit of the Annual Financial Results**

Our objectives are to obtain reasonable assurance about whether the annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.

**B S R & Co. LLP**

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the annual financial results, including the disclosures, and whether the annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

**Other Matters**

The annual financial results include the results for the half year ended 31 March 2020 and the corresponding half year ended in the previous year being the balancing figure between the audited figures in respect of the full financial year (including Ind AS adjustments) and the published unaudited year to date figures up to the half year of the relevant financial years which were subject to limited review by us.

**For B S R & Co. LLP**

*Chartered Accountants*

Firm's Registration No. 101248W/W-100022

ASHWIN S  
SUVARNA

Digitally signed by  
ASHWIN S SUVARNA  
Date: 2020.06.16  
22:02:07 +05'30'

**Ashwin Suvarna**  
*Partner*

(Membership No. 109503)

UDIN: 20109503AAAAAR7490

Place: Mumbai  
Date: 16 June 2020