

#### PRIVATE AND CONFIDENTAL (FOR PRIVATE CIRCULATION ONLY)

## LIC HOUSING FINANCE LIMITED

(A Public Limited Company incorporated under the Companies Act, 1956)

#### FORM NO PAS-4

# PRIVATE PLACEMENT OFFER LETTER (For NCD Tranche 408)

[Pursuant to section 42 and rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014]

## 1) GENERAL INFORMATION

a. Name, address, website and other contact details of the company indicating both registered office and corporate office;

Name of the Company: LIC HOUSING FINANCE LIMITED

CIN No: L65922MH1989PLC052257

Website: www.lichousing.com Contact Details: 022 22178600

## Registered Office of the Company:

LIC Housing Finance Limited Bombay Life Building, 2nd Floor,

45/47 Veer Nariman Road, Fort, Mumbai 400 001

Tel no: 22049799 Fax no: 22049839 Email: lichousing@lichousing.com

#### **Corporate Office:**

LIC Housing Finance Limited

131 Maker Tower "F" Premises,

13th Floor, Cuffe Parade, Mumbai 400 005.

Tel no: 22178600 Fax no: 22178777

## b. Date of Incorporation of the company: on 19th June 1989

C. Business carried on by the company and its subsidiaries with the details of branches or units, if

LIC Housing Finance Limited is the leading Housing Finance Company in India. The main Object of the Company is to carry on the business of providing long term finance to any person or persons, company or corporation, society or association, enabling such borrowers to construct or purchase a house or flat for pesidential purposes, upon such security and such terms and conditions as LICHFL may deem fit and to also provide long term finance to persons engaged in the business of construction of houses or flats for residential/Commercial purpose upon such terms and conditions as LICHFL may think fit and proper.

Since the start of business till 30.09.2020 LIC Housing Finance has sanctioned individual loans worth Rs. 411673.52 Crs (cumulative) and disbursed loans worth Rs. 393027.63 Crs. As at 30.09.2020 the outstanding loan portfolio stands at Rs.213349 crores.

The Company has an extensive marketing network in India- 282 marketing units as on 30.09.2020 and 2 offshore offices in Dubai & Kuwait. It appointed Direct Sales Agents (DSAs) and Home Loan Agents (HLAs) to extend its reach. The total number of DSAs, HLAs, & CRAs is around 15396 as on 30.09.2020.

#### Vision & Mission of the Company

The company's vision is to "be the best housing finance company in the country"

The company's mission is to "provide secured housing finance at an affordable cost, maximizing

shareholders' value with higher customer sensitivity



## Values of the Company

- Transformation into Knowledge Organization: The Company is committed to the growing use and sharing of knowledge as a driver of business success. The company takes all decisions based on merit and a respect for sound judgment.
- Sense of Ownership: The Company believes that superior performance comes with a feeling of ownership and ownership comes from aggressive delegation and empowerment.
- Quality and Autonomy in Operations: The Company is committed to an aggressive delegation in decision making whereby relevant initiatives can be taken closest to the customer.
- Fair & Transparent Business Practices: Ethics and transparency form the basis of business of LIC Housing Finance. On the macro level, the company complies with all the laws of the lands in which it operates, on the micro level; the company respects the dignity of each individual.

## List of subsidiaries;

#### 1. LICHFL Care Homes Limited:

LICHFL Care Homes Limited, a wholly owned subsidiary of LIC Housing Finance Limited, the basic purpose of establishing the Company was to establish and operate assisted community living centers for the senior citizens.

# 2. LICHFL Financial Services Limited:

LICHFL Financial Services Limited was formed for undertaking non fund based activities like marketing of housing loans, insurance products (life insurance and general insurance), credit cards, mutual funds, fixed deposits etc.

# 3. LICHFL Trustee Company Private Limited:

LICHFL Trustee Company Private Limited was incorporated for carrying on activities as a trustee to venture capital trusts and funds.

## 4. LICHFL Asset Management Company Limited:

LICHFL Asset Management Company Limited was incorporated for undertaking the business of managing, advising, administering venture/mutual funds, unit trusts, investment trusts set up, formed or established in India or abroad and to act as financial and investment advisor.

# d. Brief particulars of the management of the company;

The details of Key Managerial personnel:

Mr. Vishwanatha Gowd Y	Managing Director & Chief Executive Officer
Mr. Nitin K Jage	General Manager & Company Secretary
Mr. Judhajit Sen	General Manager
Mr. P Dwivedi	General Manager
Mr. Dipak Kumar Bardoloi	General Manager
Mr. T S Ramakrishnan	General Manager
Ms. Meenakshi Kumar	General Manager
Ms. Angel Johnson	General Manager
Mr. Sudipto Sil	Chief Financial Officer
Ms. Purti Y Samant	Chief Risk Officer
Mr. Anup Kumar Dutt	Chief Manager
Mr. N Mahesh	Chief Manager
Mr. D S Rawat	Chief Manager
Mr. V Krishna Mohan	Chief Manager
Mr. J Sangameswar	Chief Manager
Mr. Hitesh B Talreja	Chief Manager



# e. Details of the current directors of the company as on 18th February, 2021

Name, Designation &	Age	Business Address	Director of	Disclosure of Interest
DIN			the Company since	
Shri M R KUMAR	59	LIC of India, 'Yogakshema'	The Control of the Co	Life Insurance Corporation of India
DIN - 03628755		Central Office, 7th floor, Jeevan Bima Marg,	since- 25.03.2019	LIC Pension Fund Limited
ū		Nariman Point, 400 021.	25.05.2019	LIC Cards Services Limited
				LIC Mutual Fund Asset
			,	Management Co. Ltd
				Life Insurance Corporation
				(Singapore) Pte. Ltd.
				IDBI Bank Limited
				LIC (Nepal) Ltd
				LIC (International) BSC (C)
				Bahrain
				LIC (Lanka) Limited
				Kenindia Assurance Company
				Limited
				LIC HFL AMC Limited
				ACC Ltd
M X7:! AI	50	TIC -CT-11- IV- 1-1-1	D'uses de les colons	Tio T
Mr. Vipin Anand DIN: 05190124	59	LIC of India, 'Yogakshema' Central Office, 7th floor,	Director since	Life Insurance Corporation of India
DIN: 05190124		Jeevan Bima Marg,	11.11.2019	LIC Cards Services Limited
		Nariman Point, 400 021		LIC Bangladesh Ltd
		1 tariman 1 onit, 100 021		National Insurance Academy
				LIC Golden Jubilee Foundation
				LIC (International) BSC (c)
				Bahrain
				Grasim Industries Limited
Mr. Y Viswanatha	57	LIC Housing Finance	Managing	Nil
Gowd		Limited	Director &	- 1
DIN: 09048488		Corporate office, 131	Chief	
		Maker Tower, 'F' Wing,	Executive	
		13th Floor, Cuffe Parade,	officer since	
		Mumabi 400 005	01.02.2021	·
Shui Iagdish Canasa	Q1	1601 Propoles Villa	Dimentan -!	LIC Density Found 141
Shri Jagdish Capoor DIN - 00002516	81	1601, Broooke Ville 359, Mogul Lane,	Director since 25.05.2012	LIC Pension Fund Ltd.
DAIN - 00002310		Mahim(W)	And Re-	Spandana Sphoorty Financial Limited
		Mumbai - 400016	Appointed on	FinSec AA Solutions Pvt Ltd
		mone anterior in the second se	24.05.2017	LICHFL Trustee Company Private
				Limited
				Manappuram Finance Limited
				Fin Tech Products and Solutions
				India Pvt Ltd Hyderabad
			L	HDFC Securities Limited
				OUSING

AND DAY			
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FEC HOLD	BING E	MARKET	7.0

				LIC HOUSING FINANCE LTD
Shri P Koteswara	64	Flat No.701, MHADA	Director since	Nil
Rao DIN - 06389741		Tower 7A Old MHB	11.06.2018	
		Colony, Borivali (West), Mumbai – 400 091.		
Shri Dharmendra	63	Flat No.203, Lodha	Director since	Hommony for Cilyan Ford Leti-
Bhandari	05	Grandeur, ayani Road,	20.08.2014	Harmony for Silvers Foundation  Mandke Foundation (Section 8 Co.)
DIN -00041829		Opp. Parel ST	And Re-	Yes Asset Management (India)
		Depot.,Prabhadevi,	Appointed on	Private Limited
		Mumbai - 400025.	19.08.2019	LIC Golden Jubilee Foundation
				Prakash Bhandari Memorial Trust
				Vishwaswarupa Investment and Holdings Private Limited
				Sarveshvarah Consultancy Services Private Limited
				Shyamasundara advisiory Servies Pvt.Limited
Chai V IZ IZ I	(7	Wine A Distance	D:	LIGHT THE
Shri V. K. Kukreja DIN-01185834	67	Wing-A, Flat No. 3 Sarvottam Housing	Director since 30.06.2015	LIC Nepal Ltd. OTCEI Securities Ltd.
D111-01103054		Society SAGAR- Building	30.00.2013	S. P Chopra & Co.
		off Relief Road Daulat		
		Nagar, Santacruz (West) Mumbai-400054		Propproctor Services Private Limited
Shri Ameet Patel	57	Manohar Chowdhry&	Director since	Manohar Chowdhary & Associates
DIN-00726197		Associates,	19.08.2015	
		Chartered Accountants, 116, UdyogMandir No. 1,		SBM Bank (India) Ltd
		7-C, Piramber Lane,		Avtar Instalments Private Limited
		Mahim West, Mumbai -		
		400016		
Shri Kashi Prasad	69	Flat No 91, Parijaat 9th	Director since	Balasore Alloys Ltd
Khandelwal		floor	01.07.2019	Kesoram Industries Ltd
DIN -00748523		24A Shakespeare Sarani		GPT Infraprojects Ltd
		Kolkata-700017.		Cygnet Industries Limited
				Birla Tyres Ltd
				P.D. Khandelwal & Sons (HUF)
				K. Khandelwal & Co., Chartered
				Accountants
		-		G.M. Khandelwal Charitable Trust
				Vinayak Vintrade Pvt. Ltd
Shri Sanjay Kumar	53	M M Nissim & Co	Director since	M. M. Nissim & Co.
Khemani		HO: Barodawala Mansion,	01.07.2019	Bharat Vikas Parishad Konkan
DIN -00072812		B Wing, 3rd Floor, 81, Dr. A B Road, Worli, Mumbai		Prant Charitable Trust
		- 400018.		Khemani Brothers Akruti Tradvest Pvt. Ltd
				Indrajeet Sales Pvt. Ltd
				Sanjay Khemani HUF
Chri Alzshav Daus	61	D1/10 Pakindra Massa	Director since	NA
Shri Akshay Rout DIN -08858134	01	D1/19, Rabindra Nagar, New Delhi-110003	28.09.2020	NA .
221 0000000		Domi 110003	20.07.2020	SING AND
				Com to E



Smt. J. Jayanthi DIN - 09053493	60	9A IL Palazzo, Little Gibbs Road, Malabar	Director since 05.02.2021	NA
		Hills, Mumbai 400 006		a

f. Management's perception of risk factors;

Risk is inherent part of Company's business. Effective Risk management is critical to any Housing Finance Company for achieving financial soundness. LICHFL is exposed to several risks in the course of their business - credit risk, interest rate risk, liquidity risk and operational risk. LICHFL's strategy in optimizing business opportunities within the aforesaid constraints and the same is assisted by a robust asset liability management process. The management of LIC HFL formulates its business decisions on a dynamic and integrated risk management system and process, driven by corporate strategy.

## Credit Risk:

Credit quality of an obligation refers to the borrower's ability to perform on that obligation. This encompasses both the obligation's default probability and anticipated recovery Rate. The Company adopts scientific techniques for credit evaluation, prescribing exposure limits, portfolio constitution & periodic review of the portfolio. The Company has been following stringent credit assessment process like adoption of the application scoring system( Score card), Compulsory CIBIL checks, Credit Checks, Legal & technical due diligence etc, to mitigate credit risk. The prudential norms with regard to exposure, credit concentration etc specified by National Housing Bank (NHB) also facilitate in managing and diversifying the credit risk.

#### Interest Rate Risk & Market Risk:

Every Financial institution has an inherent interest rate risk arising on account of volatility in the Interest rates and also ALM mismatches. The lending rates of the company are linked to floating benchmark rate of the Company which captures the interest rate movements. The liquidity, Interest rate risks & foreign exchange risks are actively managed through various tools such as Asset Liability management, time-bucket analysis, liquidity statements, and forex exposure reports. Being in a competitive sector the company also expose to risk of competition from others market players, however the management believe that by virtue of its strong brand PAN India presents, vide range of product and experience in the sector, the company will be able to compete with other players in the market.

#### **Operations Risk**

Operations risk is the risk that deficiencies in internal controls will result in unexpected loss. This risk is associated with human error, system failures and inadequate procedures and controls. The company's strong internal controls and audit processes commensurate with the size of the Company and nature of business. The internal Audit is carried out by the internal audit department and by a firm of chartered accountant appointed by the management.

#### **Asset Liability Management:**

The company follows "The Asset Liability Management System for Housing Finance Companies – Guidelines" issued by NHB. The company has in place Board approved Risk management policy. The policy specifies the Prudential Gap limits & the tolerance limits and the reporting mechanism. The Asset Liability Management committee (ALCO comprises of MD & CEO and other senior management personnel. The ALM reports are periodically reviews by ALCO and ALCO intern apprises the Board on ALM issues periodically.

#### **GENERAL RISK**

Investment in debt and debt related securities involve a degree of risk and investors should not invest any funds in the debt instrument unless they can afford to take the risks attached to such investments. For taking an investment decision, investors must rely on their own examination of the Issuer and the Issue including the risks involved. The securities have not been recommended or approved by Securities and Exchange Board of India nor does Securities and Exchange Board of India guarantee the accuracy or adequacy of this document.

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## Regulatory Risks

These risks may arise if various concerned authorities amend the regulatory framework, which could impact the corporation

- g. Details of default, if any, including therein the amount involved, duration of default and present status, in repayment of –
- i) Statutory dues; NO Default
- ii) Debentures and interest thereon; NO Default
- iii) Deposits and interest thereon; NO Default
- iv)Loan from any bank or financial institution and interest thereon; NO Default

h. Names, designation, address and phone number, email ID of the nodal/compliance officer of the company, if any, for the private placement offer process;

# Company Secretary & Compliance Officer

Mr. Nitin Jage
General Manager (Taxation) & Company Secretary
LIC Housing Finance Ltd.
131 Maker Tower "F" Premises,
13th Floor, Cuffe Parade,
Mumbai 400 005.

Tel: +91-22-22178611(Direct) Fax: +91-22- 22178777

Email: nitin jage@lichousing.com





# 2. PARTICULARS OF THE OFFER

a.	Date of passing of board resolution;	06 <sup>th</sup> March, 2020		
b.	Date of passing of resolution in the general meeting, authorizing the offer of securities			
c.	Kinds of securities offered (i.e. whether share or debenture) and class of security	Secured Redeemab Debenture	le Non-Convertible	
d.	Price at which the security is being offered including the premium, if any, along with justification of the price;	At par		
e.	Name and address of the valuer who performed valuation of the security offered	Not Applicable		
f.	Amount which the company intends to raise by way of	Option I	Option II	
	securities	Rs. 400 crore plus	Rs. 500 crore plus	
		Green Shoe option	Green Shoe option	
		to retain	to retain	
		Oversubscription	Oversubscription	
g.	Terms of raising of securities (*)	Ref Term Sheet - here below)	Tranche 408 (given	
h.	Proposed time schedule for which the offer letter is valid	March 08, 2021		
i.	Purposes and objects of the offer;	Ref Term Sheet		
j.	Contribution being made by the promoters or directors either as part of the offer or separately in furtherance of such objects	N.A.		
k.	Principle terms of assets charged as security, if applicable	Ref Term Sheet - 'here below')	Tranche 408 (given	

(\*) The aforesaid terms and this Private Placement Offer Letter is to be read in conjunction with the Shelf Disclosure Document dated 08<sup>th</sup> December 2020 and addendum dated 01<sup>st</sup> February, 2021 for an amount aggregating to Rs. 22,490 crores.

Term Sheet (NCD Tr. 408)

	in Sheet (NCD 11. 400)				
Security Name	Option I	Option II			
	6.40 % LIC Housing Finance	4.545 % LIC Housing Finance			
	Ltd. 24th January, 2025	Ltd. 28th March, 2022			
Issuer	LIC Housing Finance Ltd. (LICH	HFL)			
Type of Instrument	Secured Redeemable Non-Conve	ertible Debenture			
Nature of Instrument	Secured				
Seniority	Senior				
Mode of Issue	Private Placement				
Eligible Investors	Only the persons who are specifi	cally addressed through a			
	communication are eligible to ap	ply for the Debentures. No other			
	person can apply.				
Listing	The Instrument would be listed within 4 days from the date of				
	closure of issue as per the SEBI Circular				
	SEBI/HO/DDHS/CIR/P/2020/198 dated October 05, 2020 on the				
	Wholesale Debt Market Segment (WDM) of the National Stock				
	Exchange (NSE).	SI MAY			
Rating of the Instrument	"CRISIL AAA/Stable" by	"CARE AAA/Stable" by CARE			
	CRISIL and "CARE				
	AAA/Stable" by CARE				
Issue Size	Option I	Option II			
	Rs. 400 Crore with Green Shoe	Rs. 500 Crore with Green Shoe			
	Option to retain Option to retain				
	Oversubscription	Oversubscription			
Option to retain oversubscription	Option I	Option II CING FA			
	Rs. 1600 Crore	Re 1000			
		I CORPORATE C			



		EXALIC HILL		
Object of the Issue	Funds to be utilized to disburse the funds to meet the housing			
	finance requirements of the borrowers and other business act			
	of the Company, as per MOA			
Details of the utilization of the Proceeds	Will be utilized in normal course	e of business.		
Coupon Rate / Frequency	Option I	Option II		
	6.40% p.a.	4.545% p.a		
Step Up/Step Down Coupon Rate	Not Applicable	- Lander Control of the Control of t		
Coupon payment dates	Option I	Option II		
	First Coupon on 24th January,	First Coupon on 28th March,		
	2022, thereafter annually from	2021, thereafter annually from		
	first coupon payment date.	first coupon payment date.		
Coupon Type	Fixed	payment date.		
Coupon Reset Process	Not Applicable			
Day Count Basis	Actual / Actual			
Interest on application money	The state of the s	the date of credit in the account of		
11	LICHFL till and including one d	av prior to the Deemed Date of		
	Allotment. Calculated on Actual			
Default Interest Rate	Not Applicable	Trettair day count busis.		
Tenor	Option I	Option II		
	3 Years 10 Months 16 days	1 Year 20 days from deemed		
	from deemed date of allotment	date of allotment		
Redemption Date	Option I	Option II		
- Reconstructure (1.1 Contractions) - Reconstructure (1.1 Contract	24 <sup>th</sup> January,2025	28 <sup>th</sup> March,2022		
Redemption Amount	Option I	Option II		
Transporting agency. The qualitative is companied in the profit to	Rs.400 Crores plus green shoe	Rs.500 Crores plus green shoe		
	option to retain	option to retain		
	oversubscription.	oversubscription.		
Redemption Premium / Discount	None	oversubstitution.		
Issue Price	Rs. 10,00,000/- per Debenture			
Discount at which Security is issued and	Not Applicable			
the effective yield as a result of such	T			
Discount				
Put Option Date	Option I	Option II		
	None	None		
Put Option Price	None			
Call Option Date	None			
Call Option Price	None			
Put Notification Time	Option I	Option II		
	None	None		
Call Notification Time	None			
Face Value	Rs. 10,00,000/- per Debenture			
Minimum Subscription of Debentures	Ten Debentures and in multiples	of One Debenture thereafter (i.e.		
A 12 (2004)	Rupees One Crore and multiple o	of Rupees Ten lakhs thereafter)		
Issue Timing:	*	Tarana more and a market )		
- Issue opening Date	05 <sup>th</sup> March, 2021			
- Issue closing Date	05 <sup>th</sup> March, 2021			
- Pay-in Date	08 <sup>th</sup> March, 2021			
- Deemed Date of Allotment	08 <sup>th</sup> March, 2021			
Issuance mode of the Instrument	Demat only			
Trading mode of the Instrument	Demat only  Demat only			
Settlement mode of the instrument	Through NEFT and / or RTGS	TO THE STATE OF TH		
Depository	National Securities Depository Li	mited (NSDI ) and for Central		
	Depository Services (India) Limit			
Business Day Convention				
Business Day Convention	As per Shelf Disclosure Documer			

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	LIC HOUSING FINANCE LTD
Record Date	The record date for principal and interest payments will be 15 days before the due date.
All covenants of the issue (including	The major covenants of the issue include:
side letters, accelerated payment	• Interest rate, computation of interest, payment of interest;
clause etc.)	
ciause cie.)	• Interest on application money;
	Business day, record date;
	<ul> <li>Redemption, payment of redemption amount;</li> </ul>
	Listing and Rating; and
	<ul> <li>Mode of transfer of NCDs.</li> </ul>
	For further details places refer the Deberture Trust Deal
	For further details please refer the Debenture Trust Deed
	dated June 09, 2020.
	No side letters are executed pursuant to the said Issue
Security*	Secured by a negative lien on the assets of the Company (excluding the company's current and future receivables and book-debt of whatsoever nature of the Company on which a first pari-pasu floating charge by way of hypothecation to secure the borrowings of the company outstanding as on 31st March 2015 and the unavailed sanctions of the term loans, cash credit and refinance as on 31st March 2015), with a minimum asset cover of 100%. Further the Company shall be entitled to dispose of, transact or otherwise deal, in the ordinary course of business upto 5% of the Specific Assets, including by way of a securitization transaction and as may be required under any law, regulations, guidelines or rules.
	Secured by way of Negative Lien on the Assets, to the extent of Asset Cover, without any encumbrance in favour of the Debenture Trustee except to the extent of the charge created in favour of its depositors of the Company pursuant to the regulatory requirement under Section 29B of the NHB Act.
	However, the Company shall, from time to time, be entitled to create any charge, mortgage, pledge, security interest, encumber or create lien on its Assets, subject to maintenance of Asset Cover, except to the extent of charge created in favour of its depositors pursuant to the regulatory requirement under Section 29B of the NHB Act or as may be required under any law, regulation, guidelines or rules.
	Date of creation of security: June 09, 2020. Asset cover available as on December 31st 2020, for NCDs issued by the Corporation: 1.30
	Date of filing of e-form for creation of charge on the security: July 08, 2020
	The Debenture holder will not be paid any interest over and above the coupon rate as specified above.
Transaction Documents	PAS4 /Term Sheet
	Rating Letter
	Rating Rationale
	Trustee Consent
	Application Form
Conditions Precedent to Disbursement	None
Conditions Subsequent to Disbursement	None CING FIN
Debenture Trustee	Catalyst Trusteeship Limited
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	LIC HOUSING FINANCE LTD
Event of Default	As per Debenture Trust Deed executed on 09th June, 2020
Default in Payment	In case of default in payment of Interest and/or principal
	redemption on the due dates, additional interest of at least @ 2%
	p.a. over the coupon rate shall be payable by the company for the
	defaulting period.
Delay in Listing	In case of delay in listing of the debt securities beyond 04 days
	from issue closing date, the Company shall pay penal interest of at
	least @ 1% p.a. over the coupon rate from the expiry of 30 days
	from issue closing date till the listing of such debt securities to the
E CDC 1	investor.
Event of Default	Following are certain events/circumstances which can be an Event
	of Default:
	• Default in redemption of debentures and payment of interest;
	• Default in performance of covenants and conditions;
	• Supply of misleading information in the application by the
	Company to the Debenture Holder(s) for financial assistance by
	way of subscription to the Debentures; and
	Proceedings against the company under bankruptcy or insolvency
	law.
	• If the security is in jeopardy.
	For further details on Events of Default, please refer the Debenture
Cuarties of Dansum Francis Francis	Trust Deed dated June 09, 2020
Creation of Recovery Expense Fund	As per SEBI Circular SEBI /HO /MIRSD /CRADT
	/CIR/P/2020/207 dated October 22, 2020 the Recovery
	Expense Fund has been created and deposited with National Stock
C1:4:	Exchange.
Conditions for breach of covenants	As set out in the Debenture Trust Deed dated June 09, 2020.
Provisions related to Cross Default	Not Applicable
Clause	T. H
Role and Responsibilities of Debenture Trustee	Following are certain roles and responsibilities of the Debenture Trustee:
Trustee	1 (m-may right activity) (m-may right)
	Perform such acts as are necessary for the protection of the interest of the Debenture Helders and resolve the prince and the second seco
	interest of the Debenture Holders and resolve the grievances of the Debenture Holders.
	Follow up for redemption of Debentures in accordance with the
	Terms and Conditions of Debentures.
	Terms and Conditions of Debentures.
	• Call for quarterly reports contifying that the Security are sufficient
	• Call for quarterly reports certifying that the Security are sufficient to discharge the Interest and principal amount at all times and that
	such Security are free from any other encumbrances except as set
	out under this Deed.
	out under time bood.
	• In case the Company commits any breach of the terms of the
	Deed, the Debenture Trustee in consultation with the Debenture
	Holders shall take such reasonable steps as maybe necessary to
	remedy such breach.
	Town or the control of the control o
	For further details on roles and responsibilities of Debenture
	Trustee, please refer the Debenture Trust Deed dated June 09, 2020
Risk Factors pertaining to the issue	Internal Risks
- I to the accompanies of the state of the	Credit Risk: The business of lending carries the risk of default by
	borrowers;
	Market Risk: This risk arises as a result of interest rate volatility;
	Asset Liability Management: The risks that a second mismatch
	of assets and liabilities; and
	// CORPORATE OF



		LIC HOUSING FINANCE LTD		
	<ul> <li>Operational Risk: The risks that arise out of systemic issues within an organization</li> </ul>			
	External Risks			
	<ul> <li>Regulatory Changes;</li> </ul>	Regulatory Changes;		
	<ul> <li>Risk of Competition; and</li> </ul>	<ul> <li>Risk of Competition; and</li> </ul>		
	General Risks			
	For detailed risk factors, please refer the Shelf Disclosure Document dated December 08, 2020.			
Arranger	Option I	Option II		
	HDFC Bank Limited	ICICI Bank Limited		
Governing Law & Jurisdiction	The Debentures are governed by and shall be construed in			
	accordance with the existing Indian laws. Any dispute between the			
		Company and the Debenture holder will be subject to the		
	jurisdiction at Mumbai.			

Note: While debt securities are secured to the tune of 100% of the principal and interest amount or as per the terms of Shelf Disclosure document in favour of Debenture Trustee, it is the duty of the Trustee to monitor that the security is maintained, however, the recovery of 100% of the amount shall depend on the market scenario at the time of enforcement of the security.

# \* Security

In addition to above the Debentures would be secured by mortgage on an immovable Property Owned by the Company. The mortgage would be on a flat owned by the Company Valuing approx Rs. 119.70 lakhs (Book Value Rs. 9.56 lakhs).

## Cash Flow of the issue

Company	LIC Housing Finance Limited	
Face Value (per security)	Rs.10,00,000.00	Rs.10,00,000.00
Issue Date/Date of Allotment	08/03/2021	08/03/2021
Redemption	24/01/2025	28/03/2022
Coupon Rate	6.40% p.a.	4.545% p.a.
Frequency of the Interest Payment with specified Dates	As given below	As given below
Day Count Convention	Actual / Actual	Actual / Actual

Cash Flow for NCD-408 Option I

Cash Flow	Date	No. of Days in coupon Period	Amount per debenture (in Rupees)
	Monday		
1st Coupon	24th January, 2022	322	56,460.00
	Tuesday		
2nd Coupon	24th January, 2023	365	64,000.00
	Wednesday		
<b>3rd Coupon</b>	24th January, 2024	365	64,000.00
	Friday		
4th Coupon	24th January, 2025	366	64,000.00
	Friday	<i>U.</i>	. 10. 200
Principal	24th January, 2025		1,000,000.00
Total		1418	1,248,460.00





Cash Flow for NCD-408 Option II

Cash Flow	Date	No. of Days in coupon Period	Amount per debenture (in Rupees)
1st Coupon	Sunday 28th March, 2021	20	3,038.00
2nd Coupon	Monday 28th March, 2022	365	55,450.00
Principal	Monday 28th March, 2022		1,000,000.00
Total		385	1,058,488.00

(If any of the coupon payment dates, put option date or maturity date mentioned above declared as non-business day in Mumbai, in such cases cash flow will change as per business day convention.)

## **DEBT EQUITY RATIO**

Long Term Debt/Equity Ratio before the issue	9.91
Long Term Debt/Equity Ratio after the issue	9.96

# 3. Disclosure with Regard to Interest of Directors, Litigation ETC.

- I. Any financial or other material interest of the directors, promoters or key managerial personnel in the offer and the effect of such interest in so far as it is different from the interests of other persons:
- II. Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the offeree company during the last three years immediately preceding the year of the circulation of the offer letter and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action shall be disclosed: NIL
- III. Remuneration of directors (during the current year and last three financial years):

 The remuneration of directors for F.Y. 2018-19 was Rs 56.75 lacs (Rounded off)  The remuneration of directors for F.Y. 2017-18 was Rs 51.51 lacs (Rounded off)
 The remuneration of directors for F.Y. 2019-20 was Rs 60.58 lacs (Rounded off)

- IV. Related party transactions entered during the last three financial years immediately preceding the year of circulation of offer letter including with regard to loans made or, guarantees given or securities provided: As per Annexure I
- V. Summary of reservations or qualifications or adverse remarks of auditors in the last five financial years immediately preceding the year of circulation of offer letter and of their impact on the financial statements and financial position of the company and the corrective steps taken and proposed to be taken by the company for each of the said reservations or qualifications or adverse remark: NIL
- VI. Details of any inquiry, inspections or investigations initiated or conducted under the Companie Act or any previous company law in the last three years immediately preceding the years circulation of offer letter in the case of company and all of its subsidiaries. Also if the case of company and all of its subsidiaries.



prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last three years immediately preceding the year of the offer letter and if so, section-wise details thereof for the company and all of its subsidiaries: **NIL** 

VII. Details of acts of material frauds committed against the company in the last three years, if any, and if so, the action taken by the company: **NIL** 

## 4. FINANCIAL POSITION OF THE COMPANY

- (a) The Capital structure of the Company in the following manner in a tabular form:
- (I) a. The authorized, issued, subscribed and paid up capital (numbers of securities, description and aggregate nominal value):

Share Capital (As on 31st March, 2020)	Rs. (in lakh)	
Authorised Capital	15000.00	
Issued, subscribed and paid up share capital	10099.63	

- b. Size of present offer: Option I Rs. 400 crores plus Green shoe option to retain oversubscription. Option II Rs. 500 crores plus Green shoe option to retain oversubscription.
- c. Paid up capital
  - (A) After the offer: Since the said offer pertains to secured redeemable Non-Convertible Debentures, it will not have an impact on the Issued Share Capital of the Company.
  - (B) After the convertible instrument (if applicable): Not Applicable
- d. Share Premium account (before and after the offer): Not Applicable
- (II) The details of the existing share capital of the issuer company in a tabular form, indicate therein with regard to each allotment, the date of allotment, the number of shares allotted, the face value of the shares allotted the price and the form of consideration Changes in its capital structure as on last quarter ended 31st March, 2020, for the last five years:- NIL
- (III) Equity Share Capital History of the Company as on last quarter ended 31st March, 2020, for the Last five years:- NIL
  - (b) Profits of the company, before and after making provision for tax, for the three financial years immediately preceding the date of circulation of offer letter;

				(Rs. In Lac
Year	Profit Before Tax	Provision Tax	The state of the s	Fax Profit after On Tax e
F.Y. 2019-20*	326898.69	86715.42	-	240183.27
F.Y. 2018-19*	337955.35	94857.88	•	243097.47
F.Y. 2017-18*	276550.41	76300.50	-	200249.91

<sup>\*</sup>As Per INDAS

(c) Dividends declared by the company in respect of the said three financial years; interest coverage ratio for last three years (Cash profit after tax plus interest paid/interest paid)

Year	Dividend	Interest service Coverage Ratio [(Profit Before Tax + interest and other charges)/Interest and other charges]	
F.Y. 2019-20	Rs. 8.00 per equity Share	1.22*	
F.Y. 2018-19	Rs. 7.60 per equity Share	1.26*	
F.Y. 2017-18	Rs. 6.80 per equity Share	1.25*	

<sup>\*</sup>As Per INDAS

(d) A summary of the financial position of the company as in the three audited balance sheets immediately preceding the date of circulation of offer letter; Attached As per Shelf IM SING FIA



- https://www.lichousing.com/downloads/Q3 FY 2021 Financial Results.pdf
- https://www.lichousing.com/downloads/Q2\_FY\_2021\_Financial\_Results.pdf
- https://www.lichousing.com/downloads/Q1 FY 2021 Financial Results.pdf
- https://www.lichousing.com/downloads/Q4 FY 2020 Financial Results.pdf
- https://www.lichousing.com/downloads/Q4 FY 2019 Financial Results.pdf
- https://www.lichousing.com/downloads/FinResultsARTFORM-A-FY201718.pdf
- (e) Audited Cash Flow Statement for the three years immediately preceding the date of circulation of offer letter; Attached As per Shelf IM
  - https://www.lichousing.com/downloads/Q2 FY 2021 Financial Results.pdf
  - https://www.lichousing.com/downloads/Q4\_FY\_2020\_Financial\_Results.pdf
  - https://www.lichousing.com/downloads/Q4\_FY\_2019\_Financial\_Results.pdf
  - https://www.lichousing.com/downloads/FinResultsARTFORM-A-FY201718.pdf
- (f) Any change in accounting policies during the last three years and their effect on the profits and the reserves of the company; NIL

#### 5. DECLARATION BY THE DIRECTORS THAT-

- a. The company has complied with the provisions of the Act and the rules made thereunder;
- b. The compliance with the Act and the rules does not imply that payment of dividend or interest or repayment of debentures, if applicable, is guaranteed by the Central Government;
- c. The monies received under the offer shall be used only for the purposes and objects indicated in the Offer letter;

I am authorized by the Board of Directors of the Company vide resolution dated 06<sup>th</sup> March, 2020 to sign this form and declare that all the requirements of Companies Act, 2013 and the rules made there under in respect of the subject matter of this form and matters incidental thereto have been complied with. Whatever is stated in this form and in the attachments thereto is true, correct and complete and no information material to the subject matter of this form has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association.

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this form.

For & on behalf of Board LIC Housing Finance Limited

Sudipto Sil

Chief Financial Officer Date: 05th March, 2021

Place: Mumbai

