Application Form Serial No.- Symbiotics/1/2019-20.

To

AAV Sarl (Luxembourg) 20, rue de la Poste, L-2346 Luxembourg

Dear Sir(s),

We are happy to inform that the Borrowing Committee of the Board of Directors of Lendingkart Finance Limited (the "Company") at the meeting held on 25<sup>th</sup> November, 2019 has approved to offer on a private placement basis 4,118 (Four Thousand One Hundred and Eighteen Only) rated, unlisted, secured, senior, redeemable, taxable, transferable, non-convertible debentures (the "NCDs") of face value of INR 1,25,000/- (Rupees One Lakh Twenty Five Thousand only) each, aggregating to INR 51,47,50,000/- (Rupees Fifty One crore Forty Seven Lacs and Fifty Thousand only).

Your attention is drawn to Rule 14 of Companies (Prospectus & Allotment of Securities) Rules, 2014 which prescribes that the payment to be made for subscription to securities shall be made from the bank account of the person subscribing to such securities. Therefore, it is mandatory that the payment has to be made from your bank account only. This application form is accompanied by the private placement offer cum application letter (Form No. PAS - 4). We request you to return, within the offer period, the duly executed Application Form, appended in Annexure F of Form No. PAS - 4 along with the applicant details in the form provided in Part B of Form No. PAS - 4, if you wish to subscribe to the offer as set out in Form No. PAS - 4 and wire the investment amount to the following account of the Company. Kindly refer to the Form PAS - 4 before making the application.

| Pay to                       | Lendingkart Finance Limited |
|------------------------------|-----------------------------|
| SWIFT code                   | IDFBINBBMUM                 |
| Ultimate Beneficiary         | Lendingkart Finance Limited |
| Bank                         | IDFC First Bank Limited     |
| Address                      | Ahmedabad Branch-C G Road   |
| Ultimate Beneficiary Account | 10036648571                 |
| IFSC Code                    | IDFB0040301                 |

For Lendingkart Finance Limited

Name

Umesh Navani

Designation

Company Secretary & Compliance Officer

Address

H/104, Sai Sneh Residency Motera-Koteshwar Road,

Motera Ahmedabad 380005 Gujarat India.

Place

Ahmedabad.

### LENDINGKART FINANCE LIMITED

**CIN:** U65910MH1996PLC258722

### **REGISTERED OFFICE:**

A-303/304, Citi Point, Andheri-Kurla Road, Andheri (East), Mumbai – 400 059, Maharashtra, India.

### FORM PAS - 4

### PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER

DATED 26th November, 2019

PRIVATE AND CONFIDENTIAL

#### **DISCLAIMER**

This private placement offer cum application letter ("**Offer Letter**") has been prepared to provide general information about the Company and other terms and conditions including the nature of the securities to be issued to the following investor, as required under Section 42 of the Companies Act, 2013 read with rule 14(3) of the Companies (Prospectus and Allotment of Securities) Rules, 2014.

| Investor[s]             | Address                                   | Subscription<br>Consideration<br>(Amount in INR) | NCDs  |
|-------------------------|---|--|-------|
| AAV Sarl                | 20, rue de la Poste, L-2346<br>Luxembourg | 25,73,75,000                                     | 2,059 |
| Masala Investments Sarl | 19, rue de Bitbourg, L-1273<br>Luxembourg | 25,73,75,000                                     | 2,059 |
| Total                   |   | 51,47,50,000                                     | 4,118 |

This Offer Letter does not constitute an offer to the public generally to subscribe for or otherwise acquire the securities of the Company. This Offer Letter is not intended to be circulated to more than 200 (Two Hundred) persons, in the aggregate in financial year 2019-20. The Offer Letter is for the exclusive use of the investors to whom it is addressed and it should not be circulated or distributed to third parties (except to the representative, agents and advisors of the investor to whom the offer has been made) or should not be reproduced. Any application by a person to whom this Offer Letter has not been addressed/ sent by the Company shall be rejected. No offer or invitation to subscribe is subsisting while with this offer is being made.

### **DEFINITIONS AND ABBREVIATIONS**

Unless the context otherwise implies or requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith. References to statutes, rules, regulations, guidelines and policies will be deemed to include all amendments and modifications notified thereto as on the date of this Offer Letter.

| Term   | Description  |  |  |  |  |  |
|--|--|--|--|--|--|--|
| Act or Companies Act                                       | shall mean the Companies Act, 1956 and Companies Act, 2013 to the extent in force as on the date hereof and as amended, modified or re-enacted from time to time.                      |  |  |  |  |  |
| "We", "us", "our", "the<br>Company", "LFL" and<br>"Issuer" | Lendingkart Finance Limited  |  |  |  |  |  |
| Articles / Articles of<br>Association                      | shall mean the articles of association of the Company, as amended.   |  |  |  |  |  |
| Board/Board of Directors                                   | shall mean the board of directors of the Company as constituted from time to time, including any committees thereof.   |  |  |  |  |  |
| Debenture Trustee  | shall mean Milestone Trusteeship Services Private Limited  |  |  |  |  |  |
| Director(s)  | shall mean director(s) on the Board of the Company   |  |  |  |  |  |
| Financial  | shall mean period of twelve months commencing from April 1 of a particular   |  |  |  |  |  |
| Year/Fiscal/FY   | year and ending on March 31 of subsequent year, unless otherwise stated.   |  |  |  |  |  |
| "Holding Company" and "LTPL"                               | Lendingkart Technologies Private Limited   |  |  |  |  |  |
| INR/ Rs.   | shall mean Indian Rupees   |  |  |  |  |  |
| Investor   | shall mean the person named in the disclaimer to the offer letter being AAV SARL (Luxembourg) and MASALA INVESTMENTS SARL (Luxembourg) through their Indian custodian Deutsche Bank AG |  |  |  |  |  |
| Issue  | shall mean the offer and issuance of the NCDs on the terms and conditions and in the manner set out in this Offer Letter.  |  |  |  |  |  |
| Memorandum of<br>Association                               | shall mean the memorandum of association of the Company.   |  |  |  |  |  |
| "NCDs" and "Debentures"                                    | shall mean 4,118 (Four Thousand One Hundred Eighteen) rated, unlisted, secured, senior, redeemable, taxable, transferable, non-convertible debentures.                                 |  |  |  |  |  |
| N.A.   | Not applicable.  |  |  |  |  |  |
| Offer Letter or Offer                                      | shall mean this private placement offer cum application letter having the rights annexed thereto as set out in <b>Annexure A</b> hereto  |  |  |  |  |  |
| RoC / ROC  | shall mean Registrar of Companies, Mumbai.   |  |  |  |  |  |

### **FORM NO PAS-4**

### PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER

[Pursuant to section 42 read with section 71 of the Companies Act, 2013 and rule 14(3) of Companies (Prospectus and Allotment of Securities) Rules, 2014.

### 1. GENERAL INFORMATION

| Name, address, website, if any, and other contact details of the Company indicating both               | Name   | : Lendingkart Finance Limited  |
|--|--|--|
| registered office and corporate office.  | Registered Office  | : A-303/304, Citi Point,<br>Andheri-Kurla Road,<br>Andheri (East),<br>Mumbai – 400 059, Maharashtra,<br>India.   |
|  | Corporate Office   | : 14 <sup>th</sup> Floor, The First,<br>The First Avenue Road,<br>Behind Keshavbaug Party Plot,<br>Vastrapur, Ahmedabad - 380015<br>Gujarat, India.  |
|  | Email<br>CIN   | : umesh.navani@lendingkart.com<br>: U65910MH1996PLC258722  |
|  | Website  | : www.lendingkartfinance.com   |
|  | Contact No   | : +91-79-6677 0600   |
| Date of incorporation of the Company.  | 26/12/1996   |  |
| Business carried on by the Company and its subsidiaries with the details of branches or units, if any. | providing SME lend transform small busing SMEs to access technology and analypoints from various creditworthiness of standard they can focus on business and their cash-flowers. | Limited, is a non-deposit taking NBFC, ding in India. The Company aims to ness lending by making it convenient for credit easily. The Company uses ytics tools, analysing thousands of data us data sources to assess the small businesses rapidly and accurately. Elimited aims to make working capital the fingertips of entrepreneurs, so that business instead of worrying about the |
|  | Lendingkart Techno<br>company of the Co<br>working capital space<br>based on big data  | ologies Private Limited, 100% holding ompany, is a fin-tech company in the e. LTPL has developed technology tools analysis which facilitates lenders to credit worthiness and provides other   |

As on the date of this Offer Letter, the Company has no subsidiaries.

### Details of branch office locations of the Company:

|     | <del>,</del>   |
|-----|--|
| Sr. | Address  |
| No. |  |
| 1.  | Registered Office: A-303/304, Citi Point, Andheri-   |
|     | Kurla Road, Andheri East, Mumbai, Maharashra         |
|     | 400 059.   |
| 2.  | Corporate Office: 14th Floor, 'The First', The First |
|     | Avenue Road, Behind Keshavbaug Party Plot,           |
|     | Vastrapur, Ahmedabad, Gujarat - 380 015              |
| 3.  | Office: 6th Floor - Block A-602 and Block B, 'The    |
|     | First', The First Avenue Road, Behind Keshavbaug     |
|     | Party Plot, Vastrapur, Ahmedabad, Gujarat - 380      |
|     | 015.   |
| 4.  | Office: The Circle Work, 5th Floor, Huda City        |
|     | Centre Metro Station, Sector 29, Gurugram            |
|     | Haryana 122 001, India.                              |
| 5.  | Office: Unit No. 1212, DLF Galleria, Block BG-8,     |
|     | Action Area - 1B New Town Kolkata - 700156           |

### Details of office locations of the Holding Company:

| Sr. | Address  |
|-----|--|
| No. |  |
| 1.  | 14 <sup>th</sup> Floor, D Block, The First, The First Avenue |
|     | Road, Behind Keshavbaug Party Plot, Vastrapur,               |
|     | Ahmedabad- 380 015, Gujarat, India.                          |
| 2.  | Office: 1st Floor, Indiqube Sigma, 7th B, Main, 3rd          |
|     | Block, Koramangala, Bangalore – 560 034.                     |

### Brief particulars of the management of the Company.

| Name                            | Function Designation & Experience   |
|---------------------------------|---|
| Mr. Harshvardhan Raichand Lunia | Designation: Managing Director  |
|                                 | Qualification: MBA from Indian School of Business and Chartered Accountant.   |
|                                 | <b>Experience:</b> Mr. Lunia has over 14 years of experience in finance and banking. He has worked with different banks like HDFC Bank, Standard Chartered Bank and ICICI Bank in departments like credit risk, corporate banking, relationship of SME Banking, etc. He also has experience in debt advisory. |

| The f     | ollowing table sets forth det      | ails of the Board of Directors as of the da  | ate of this Off | er Letter.                            |
|-----------|------------------------------------|--|-----------------|---------------------------------------|
| Name      | e, addresses, director identi      | fication number (DIN) and occupations o  | f the Directors | 3                                     |
| SI<br>No. | Name                               | Address  | DIN             | Occupation                            |
| 1         | Mr. Harshvardhan<br>Raichand Lunia | A/93 - May Fair, Opp. Ashwamegh - 1,<br>Opp. IOC Pertol Pump, 132 FT Ring<br>Road, Vejalpur, Ahmedabad - 380051.           | 01189114        | Business                              |
| 2         | Mr. Raichand Sardarmal<br>Lunia    | 8, Lakeview – I, Jagabhai Park,<br>Maninagar, Ahmedabad -380008.   | 01188845        | Practising<br>Chartered<br>Accountant |
| 3         | Mr. Gaurav Mittal                  | A1/240, Safdarjung Enclave,<br>South West Delhi,<br>Delhi – 110029.  | 01037873        | Business                              |
| 4         | Mr. Anindo Mukherjee               | 70, Grange Road,<br>#04-01 Singapore - 249574.   | 00019375        | Service                               |
| 5         | Mr. Kiranbir Nag                   | 1 B2 Regency Place,<br>7 Richmond Road,<br>Opp. Baldwin Girls School,<br>Bangalore - 560025.                               | 07660247        | Service                               |
| 6         | Mr. Pankaj Makkar                  | D-801, Pearl Gateway Towers,<br>Sector-44, Gautam Budh Nagar,<br>Noida-201301.   | 03442209        | Service                               |
| 7         | Mr. Anand Pande                    | 2 Leonie Hill Rd<br># 03-02<br>Singapore – 239192.   | 08233960        | Management<br>Consultant              |
| 8         | Mr. Vikram Suhas Godse             | 132 Shaan Apartments,<br>Kashinath Dhuru Marg,<br>Dadar (West),<br>Near Kirti College, Mumbai-400028.                      | 00230548        | Professional                          |
| 9         | Mr. Hong Ping Yeo                  | 6 Cuscaden Walk, # 16-02,<br>Singapore-249691.   | 08401270        | Service                               |
| 10        | Mr. Thallapaka<br>Venkateswara Rao | Flat No. 402, Block-A, Mahaveer Sanctum Apartments, 7th Cross, L B Shastry Nagar, Off HAL Airport Road, Bangalore- 560017. | 05273533        | Professional                          |

### Management's perception of risk factors:

The following are the risks relating to the Company, the Debentures and the market in general envisaged by the management of the Company. Potential investors ("Investors") should carefully consider all the risk factors stated in this Offer Letter for evaluating the Company and its business and the Debentures before making any investment decision relating to the Debentures. The Company believes that the factors described below represent the principal risks inherent in investing in the Debentures but does not represent that the statements below regarding risks of holding the Debentures are exhaustive. The ordering of the risk factors is intended to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another. Potential Investors should also read the detailed information set out elsewhere in this Offer Letter and reach their own views prior to making any investment decision.

### (i) REPAYMENT IS SUBJECT TO THE CREDIT RISK OF THE ISSUER.

Potential Investors should be aware that receipt of the principal amount, (i.e. the redemption amount) and any other amounts that may be due in respect of the Debentures is subject to the credit risk of the Issuer. Potential Investors assume the risk that the Issuer will not be able to satisfy their obligations

under the Debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the Issuer, the payment of sums due on the Debentures may not be made or may be substantially reduced or delayed.

#### (ii) THE SECONDARY MARKET FOR DEBENTURES MAY BE ILLIQUID.

The Debentures may be very illiquid, and no secondary market may develop in respect thereof. Even if there is a secondary market for the Debentures, it is not likely to provide significant liquidity. Potential Investors may have to hold the Debentures until redemption to realize any value.

#### (iii) CREDIT RISK & RATING DOWNGRADE RISK

The rating agency ICRA Limited has assigned the credit ratings to the Debentures. In the event of deterioration in the financial health of the Issuer, there is a possibility that the rating agency may downgrade the rating of the Debentures. In such cases, potential investors may incur losses on revaluation of their investment or make provisions towards sub-standard/ non-performing investment as per their usual norms.

#### (iv) CHANGES IN INTEREST RATES MAY AFFECT THE PRICE OF DEBENTURES.

All securities where a fixed rate of interest is offered, such as this Issue, are subject to price risk. The price of such securities will vary inversely with changes in prevailing interest rates, i.e. when interest rates rise, prices of fixed income securities fall and when interest rates drop, the prices increase. The extent of fall or rise in the prices is a function of the existing coupon, days to maturity and the increase or decrease in the level of prevailing interest rates. Increased rates of interest, which frequently accompany inflation and/or a growing economy, are likely to have a negative effect on the pricing of the Debentures.

#### (v) TAX CONSIDERATIONS AND LEGAL CONSIDERATIONS

Special tax considerations and legal considerations may apply to certain types of Investors. Potential Investors are urged to consult with their own financial, legal, tax and other advisors to determine any financial, legal, tax and other implications of this investment.

### (vi) ACCOUNTING CONSIDERATIONS

Special accounting considerations may apply to certain types of taxpayers. Potential Investors are urged to consult with their own accounting advisors to determine implications of this investment.

#### (vii) SECURITY MAYBE INSUFFICIENT TO REDEEM THE DEBENTURES

In the event that the Company is unable to meet its payment and other obligations towards Investors under the terms of the Debentures, the Debenture Trustee may enforce the security as per the terms of security documents, and other related documents. The Debenture Holder(s) (as defined below) recovery in relation to the Debentures will be subject to (i) the market value of such secured assets, (ii) finding willing buyers for the security at a price sufficient to repay the Debenture Holder(s)' amounts outstanding under the Debentures. The value realised from the enforcement of the security may be insufficient to redeem the Debentures.

## (viii) MATERIAL CHANGES IN REGULATIONS TO WHICH THE ISSUER IS SUBJECT COULD IMPAIR THE ISSUER'S ABILITY TO MEET PAYMENT OR OTHER OBLIGATIONS.

The Issuer is subject generally to changes in Indian law, as well as to changes in government regulations and policies and accounting principles. Any changes in the regulatory framework could

adversely affect the profitability of the Issuer or its future financial performance, by requiring a restructuring of its activities, increasing costs or otherwise.

### (ix) LEGALITY OF PURCHASE

Potential **Investors** in the Debentures will be responsible for the lawfulness of the acquisition of the Debentures, whether under the laws of the jurisdiction of their incorporation or the jurisdiction in which they operate or for compliance by that potential Investor with any law, regulation or regulatory policy applicable to it.

#### (x) POLITICAL AND ECONOMIC RISK IN INDIA

The Issuer operates only within India and, accordingly, all of its revenues are derived from the domestic market. As a result, it is highly dependent on prevailing economic conditions in India and its results of operations are significantly affected by factors influencing the Indian economy. An uncertain economic situation, in India and globally, could result in a further slowdown in economic growth, investment and consumption. A slowdown in the rate of growth in the Indian economy could result in lower demand for credit and other financial products and services and higher defaults. Any slowdown in the growth or negative growth of sectors where the Issuer has a relatively higher exposure could adversely impact its performance. Any such slowdown could adversely affect its business, prospects, results of operations and financial condition.

#### (xi) RISKS RELATED TO THE BUSINESS OF THE ISSUER

(a) The Issuer provides both secured and unsecured loans to the clients and if the Issuer is unable to control the level of non-performing loans ("NPAs") in the future, or if the Issuer's loan loss reserves are insufficient to cover future loan losses, the financial condition and results of operations may be materially and adversely affected.

A majority of the Issuer's loans are unsecured, and the clients of these unsecured loans are of the high risk category. There is uncertainty on the client's ability to fulfil its loan obligations it can be difficult to verify all client details and assess the risk. Such non-performing or low credit quality loans can negatively impact our results of operations.

The Issuer has various procedures and process controls in place to mitigate the risk.

As at March 31, 2019 the gross NPA was INR 15.36 Crores on a gross portfolio of INR 1,270.37 Crores (including Over Collateralization / Retained Interest of Assigned / Securitised portfolio of INR 16.63 Crores).

The Issuer cannot assure that it will be able to effectively control and reduce the level of the NPAs of its client loans ("Client Loans"). The amount of its reported NPAs may increase in the future as a result of growth of Client Loans. If the Issuer is unable to manage NPAs or adequately recover its loans, the results of its operations will be adversely affected.

The current loan loss reserves of the Issuer may not be adequate to cover an increase in the amount of NPAs or any future deterioration in the overall credit quality of Client Loans. As a result, if the quality of its total loan portfolio deteriorates the Issuer may be required to increase its loan loss reserves, which will adversely affect its financial condition and results of operations.

The clients are from different industries spread across several geographies with limited access to finance and, as a result, might be vulnerable if economic conditions worsen or growth rates decelerate in India, or if there are natural disasters such as floods and droughts in areas where the Issuer's members live. Moreover, there is no precise method for predicting loan and credit losses, and the Issuer cannot assure that it's monitoring, and risk management procedures will effectively predict such losses or that loan loss reserves will be sufficient to cover actual losses. If the Issuer are unable to

control or reduce the level of its NPAs or poor credit quality loans, its financial condition and results of its operations could be materially and adversely affected.

(b) Lending to small businesses poses unique risks not generally associated with other forms of lending in India, and, as a result, the Issuer may experience increased levels of NPAs and related provisions and write-off that negatively impact results of operations.

The Issuer's core business is to provide loans to micro, small and medium enterprise ("MSME") segments primarily in the urban and semi-urban areas. Any downturn in the area of activity by borrowers could adversely affect the ability of borrowers to make loan repayment on time and in turn negatively impact the Issuer's operation. Due to the precarious circumstances of borrowers and non-traditional lending practices the Issuer may, in the future experience increased level of non-performing loans and related provisions and write-offs that negatively impact its business and results of operations.

### (c) The Issuer is exposed to certain political, regulatory and concentration of risks

Due to the nature of its operations, the Issuer is exposed to political, regulatory and concentration risks. The Issuer believes a mitigant to this is to expand its geographical reach and may consequently expand its operations other states. If it is not effectively able to manage such operations and expansion, it may lose money invested in such expansion, which could adversely affect its business and results of operations.

Large scale attrition, especially at the senior management level, can make it difficult for the Issuer to manage its business.

If the Issuer is not able to attract, motivate, integrate or retain qualified personnel at levels of experience that are necessary to maintain the Issuer's quality and reputation, it will be difficult for the Issuer to manage its business and growth. The Issuer depends on the services of its executive officers and key employees for its continued operations and growth. In particular, the Issuer's senior management has significant experience in the microfinance, banking and financial services industries. The loss of any of the Issuer's executive officers, key employees or senior managers could negatively affect its ability to execute its business strategy, including its ability to manage its rapid growth. The Issuer's business is also dependent on its team of personnel who directly manage its relationships with its members. The Issuer's business and profits would suffer adversely if a substantial number of such personnel left the Issuer or became ineffective in servicing its members over a period of time. The Issuer's future success will depend in large part on its ability to identify, attract and retain highly skilled managerial and other personnel. Competition for individuals with such specialized knowledge and experience is intense in this industry, and the Issuer may be unable to attract, motivate, integrate or retain qualified personnel at levels of experience that are necessary to maintain its quality and reputation or to sustain or expand its operations. The loss of the services of such personnel or the inability to identify, attract and retain qualified personnel in the future would make it difficult for the Issuer to manage its business and growth and to meet key objectives.

## (d) The Issuer's business and results of operations would be adversely affected by strikes, work stoppages or increased wage demands by employees

The employees are not currently unionized. However, there can be no assurance that they will not unionize in the future. If the employees unionize, it may become difficult to maintain flexible labour policies, and could result in high labour costs, which would adversely affect the Issuer's business and results of operations.

(e) The Issuer's insurance coverage may not adequately protect it against losses. Successful claims that exceed its insurance coverage could harm the Issuer's results of operations and diminish its financial position

The Issuer maintains insurance coverage of the type and in the amounts that it believes are commensurate with its operations and other general liability insurances. The Issuer's insurance policies, however, may not provide adequate coverage in certain circumstances and may be subject to certain deductibles, exclusions and limits on coverage.

In addition, there are various types of risks and losses for which the Issuer does not maintain insurance, such as losses due to business interruption and natural disasters, because they are either uninsurable or because insurance is not available to the Issuer on acceptable terms. A successful assertion of one or more large claims against the Issuer that exceeds its available insurance coverage or results in changes in its insurance policies, including premium increases or the imposition of a larger deductible or co-insurance requirement, could adversely affect the Issuer's business, financial condition and results of operations.

# (f) The Issuer requires certain statutory and regulatory approvals for conducting its business and the failure to obtain or retain them in a timely manner, or at all, may adversely affect operations

NBFCs in India are subject to strict regulation and supervision by the RBI. Pursuant to guidelines issued by the RBI, the Issuer is required to maintain its status as a NBFC. The Issuer requires certain approvals, licenses, registrations and permissions for operating its business, including registration with the RBI as a NBFC-ND. Further, such approvals, licenses, registrations and permissions must be maintained/renewed over time, applicable requirements may change, and the Issuer may not be aware of or comply with all requirements all of the time. In particular, the Issuer is required to obtain a certificate of registration for carrying on business as a NBFC-ND that is subject to numerous conditions.

## (g) Competition from banks and financial institutions, as well as state-sponsored programs, may adversely affect our profitability and position in the Indian NBFC lending industry

The Issuer faces most significant competition from other NBFCs and banks in India. Many of the institutions with which Issuer competes can have greater assets and better access to, and lower cost of, funding than the issuer. In certain areas, they may also have better name recognition and larger member bases than Issuer. Issuer anticipates that it may encounter greater competition as they continue expanding the operations in India, which may result in an adverse effect on the business, results of operations and financial condition.

Details of default, if any, including therein the amount involved, duration of default and present status, in repayment of-

| Part | iculars  | Amount<br>(in INR)                 | Duration of default           | Present status |
|------|--|------------------------------------|-------------------------------|----------------|
| i    | statutory dues;  | Nil                                | N. A                          | N. A           |
| ii   | debentures and interest thereon;   | Nil                                | N. A                          | N. A           |
| iii  | deposits and interest thereon;   | Nil                                | N. A                          | N. A           |
| iv   | loan from any bank or financial institution and interest thereon.  | Nil                                | N. A                          | N. A           |
| Com  | Default in Annual filing of the pany under the Act or the rules e thereunder                             | N                                  | one                           |                |
| num  | nes, designation, address and phone<br>ber, email ID of the nodal/<br>pliance officer of the Company, if | Name : Mr. Umesh Name : Company Se | Navani<br>ecretary & Complian | ce Officer     |

| any, for | the | private | placement | offer | Address | : | 14th Floor, The First, The First Avenue |
|----------|-----|---------|-----------|-------|---------|---|---|
| process. |     |         |           |       |         |   | Road, Behind Keshavbaug Party Plot,     |
|          |     |         |           |       |         |   | Vastrapur, Ahmedabad 380 015            |
|          |     |         |           |       | Phone   | : | 079 – 6677 0600                         |
|          |     |         |           |       | E-mail  | : | umesh.navani@lendingkart.com            |
|          |     |         |           |       |         |   |   |

### 2. PARTICULARS OF THE OFFER

| (a) | Financial position of<br>the Company for the<br>last 3 (three)<br>financial years.   | Refer Point Number 5 (d) of Offer Letter  |
|-----|--|---|
| (b) | Date of passing of Board resolution.   | Board Resolution passed on 26 <sup>th</sup> August, 2019<br>Borrowing Committee Resolution passed on 25 <sup>th</sup> November, 2019  |
| (c) | Date of passing of resolution in the general meeting authorizing the offer of securities.  | Not Applicable.  The amount proposed to be raised through the Offer of NCDs is within the limit as approved by the shareholders of the Company pursuant to Section 180(1)(c) at the extraordinary general meeting held on 7 <sup>th</sup> February 2019.  |
| (d) | Kinds of securities offered (i.e. whether share or debenture), class of security; the total number of shares or other securities to be issued                                | 4,118 (Four Thousand One Hundred and Eighteen Only) rated, unlisted, secured, senior, redeemable, taxable, transferable, non-convertible debentures of face value of INR 1,25,000/- (Rupees One Lakh Twenty Five Thousand Only) each, aggregating up to Rs. 51,47,50,000/- (Rupees Fifty One crore Crore Forty Seven Lacs Fifty Thousand Only). |
| (e) | Price at which the security is being offered including the premium, if any, along with justification of the price.   | The Debentures are being offered at face value of INR 1,25,000/- (Indian Rupees One Lac Twenty Five Thousand Only) per Debenture.    Justification of price: Not applicable as each Debenture is a non-convertible debt instrument and is being issued at par (face value).   |
| (f) | Name and address of the valuer who performed valuation of the security offered, and basis on which the price has been arrived at along with report of the registered valuer. | Not applicable as each Debenture is a non-convertible debt instrument which is being issued at par (face value).  |

| (g) | Relevant date with reference to which   | Not applicable as each Debenture is a non-convertible debt instrument which is being issued at par (face value).  |
|-----|---|---|
|     | the price has been arrived at.  |   |
|     | [Relevant Date means a date at least 30 days prior to the date on which the general meeting of the Company is scheduled to be held]   |   |
| (h) | The class or classes of persons to whom the allotment is proposed to be made.   | Foreign portfolio investors registered with the Securities and Exchange Board of India under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019   |
| (i) | Intention of promoters, directors or key managerial personnel to subscribe to the Offer (applicable in case they intend to subscribe to the Offer) [Not required in case of issue of nonconvertible debentures] | Not applicable as the Debentures are non-convertible debt instruments.  |
| (j) | within which the  | The Debentures will be deemed to be allotted on 28th November, 2019 ("Deemed Date of Allotment"), and the Company will ensure that the Debentures are credited into the demat accounts of the holders of the Debentures ("Debenture Holders") within 5 (five) business days from the Deemed Date of Allotment, each in accordance with the DTD to be entered into between the Company and the Debenture Trustee.  In any case, the period within which the Debentures will be allotted shall not exceed the maximum period of 60 (sixty) days from the date of receipt of application money prescribed under the Companies Act, 2013. |
| (k) | The names of the proposed allottees and the percentage of post private placement capital that may be held by them. [Not applicable in case of issue of nonconvertible debentures]                               | Not applicable as the Debentures are non-convertible debt instruments.  |

| (1) | The change in control, if any, in the Company that would occur consequent to the private placement.   | Not applicable as the Debentures are non-convertible debt instruments.  |  |  |  |  |  |
|-----|---|---|--|--|--|--|--|
| (m) | the number of persons to whom allotment on preferential basis/private placement/ rights issue has already been made during the year, in terms of number of securities as well as price. | i. 7000 (seven thousand) 1,00,000/- (Indian Rupe Rupees seventy crore of ii. 6000 (six thousand) un 20,000/- (Indian Rupee (Indian Rupees twelve of iii. 500 (five hundred) unli 10,00,000/- (Indian Rup Rupees fifty crore only) iv.475 (four hundred seve debentures of face vo aggregating to INR 47,5 | the year 2019-20, the Company has made the allotments on preferential/private ement basis to 25 (Twenty Five) persons in the following manner:  00 (seven thousand) unlisted, secured, non-convertible debentures of face value of INR 20,000/- (Indian Rupees one lac only) each, aggregating to INR 70,00,00,000 (Indian Rupees seventy crore only) on private placement basis to an Alternate Investment Fund; 00 (six thousand) unlisted, secured, non-convertible debentures of face value of INR 1,000/- (Indian Rupees twenty thousand only) each, aggregating to INR 12,00,00,000 idian Rupees twelve crore only) on private placement basis to a body corporate; 0 (five hundred) unlisted, secured, non-convertible debentures of face value of INR 1,00,000/- (Indian Rupees ten lac only) each, aggregating to INR 50,00,00,000 (Indian Rupees fifty crore only) on private placement basis to a resident individual; and 5 (four hundred seventy five) rated, unlisted, secured, unsubordinated, non-convertible bentures of face value of INR 10,00,000/- (Indian Rupees ten lac only) each, gregating to INR 47,50,00,000 (Indian Rupees forty seven crore fifty lac only) on private accement basis to total 22 resident individuals and body corporates combined. |  |  |  |  |
| (n) | the justification for the allotment proposed to be made for consideration other than cash together with valuation report of the registered valuer.                                      | Not applicable as the Debentures are non-convertible debt instruments to be issued for the consideration in cash at face value.   |  |  |  |  |  |
| (o) | Amount which the Company intends to raise by way of proposed offer of securities.   | Seven Lacs Fifty Thousa   | to raise up to INR 51,47,50,000/- (Rupees Fifty One Crore Forty and Only) through issue of 4,118 NCDs of Face Value of INR ac Twenty Five Thousand Only) each.   |  |  |  |  |
| (p) | Terms of raising of securities. Duration, if applicable, rate of interest, mode of payment and repayment.   | Duration:  Principal Repayment Frequency  Rate of dividend or rate of interest:   | 60 (sixty) months from the Deemed Date of Allotment  - 50% to be repaid at the end of 32nd month;  - 49.99% to be repaid at the end of 38th month; and  - 0.01% to be repaid at the end of 60 months' tenure (The Company has the option of paying 0.01% immediately after 38 months)  The proposed interest payment and redemption schedule are set out in Annexure D.  13.94% (thirteen decimal nine four percent) per annum payable semi-annually from the Deemed Date of Allotment in accordance   |  |  |  |  |

|     |   |  | with the DTD to be executed by the Issuer. The proposed interest payment and redemption schedule are set out in Annexure D   |
|-----|---|--|--|
|     |   | Mode of payment  | cheque(s)/ demand draft/ electronic clearing services (ECS)/credit through RTGS system/funds transfer, wherein the subscription amounts on the Debentures issued by Lendingkart Finance Limited should be paid into:   |
|     |   |  | Full name and address of the Issuer: Lendingkart Finance Limited.  |
|     |   |  | Registered Office: A-303/304, Citi Point, Andheri-Kurla Road,<br>Andheri (East) Mumbai - 400059  |
|     |   |  | Bank account number of the Issuer: 10036648571   |
|     |   |  | Name and address of the Issuer's bank: IDFC First Bank Limited. Ahmedabad Branch – C G Road  |
|     |   |  | SWIFT and/or ABA number of the Issuers' bank: IDFBINBBMUM  |
|     |   | Mode of repayment  | cheque(s)/ electronic clearing services (ECS)/credit through RTGS system/funds transfer.   |
|     |   | Redemption amount  | The proposed interest/coupon payment and redemption schedule are set out in Annexure D.  |
|     |   | Business Day<br>Convention   | As set out in the DTD.  If any due date falls on a day which is not a business day, the payment to be made on such due date shall be made on the immediately succeeding business day, except where such due date is for the payment of a redemption payment, in which case such payment shall be made on the immediately preceding business day. |
|     |   | Further, the terms of issue set out in the DTD.  | of NCDs is enclosed to this Offer Letter as <b>Annexure A</b> and further  |
| (q) | Proposed time schedule for which the Offer Letter is valid. | Issue Open Date: 27 <sup>th</sup> No<br>Issue Closing on: 28 <sup>th</sup> No<br>Issue Pay-in Date: 28 <sup>th</sup> No<br>Deemed Date of Allotmen | vember, 2019<br>ovember, 2019  |
|     |   | that period as will be conf  | hedule changes for some reasons, the Offer Letter will be valid for irmed by the Issuer, subject to the provisions of applicable law.  |
| (r) | Purposes and  |  | t of up to INR 51,47,50,000/- (Indian Rupees Fifty One Crore Forty   |

|     |   | The proceeds of the Issuance will be utilized for the general corporate purposes of the Company.  |
|-----|---|---|
|     |   | The Company shall not use the proceeds of the Issue towards:  |
|     |   | (a) any capital market instrument such as equity and equity linked instruments or any other capital market related activities;  |
|     |   | <ul> <li>(b) any speculative purposes;</li> <li>(c) any activities mentioned in the Exclusion List (as defined in the DTD);</li> <li>(d) investment in the real estate sector;</li> <li>(e) investment in real estate business, capital market and/or the purchase of land. The</li> </ul>  |
|     |   | expression "real estate business" has the meaning given to it in the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2017;  |
|     |   | <ul><li>(f) in contravention of any Applicable Law (including without limitation, the Unlisted NCD Issuance Directions (as defined in the DTD)); or</li><li>(g) in contravention of any guidelines, rules or regulations of the RBI applicable to non-</li></ul>  |
|     |   | banking financial companies.  |
| (s) | Contribution being made by the promoters or directors either as part of the offer or separately in furtherance of such objects. | No contribution is being made by the Promoters of the Company or Directors as part of the Offer and none of the Promoters or Directors of the Company intends to subscribe to the Securities offered through the Offer.   |
| (t) | Principle terms of assets charged as security, if applicable.   | (a) The Debentures shall be secured by way of a first ranking exclusive and continuing charge to be created pursuant to the deed of hypothecation to be executed between the Company and the Debenture Trustee ("Deed of Hypothecation") over the book debts/loan receivables of the Company as described therein ("Hypothecated Assets") (hereinafter referred to as the "Security").  |
|     |   | (b) The charge over the Hypothecated Assets shall be 1 (one) times the value of the principal amounts outstanding together with any interest, additional interests, costs, fees, charges, and other amounts payable by the Issuer in respect of the Debentures ("Outstanding Amounts") (the "Security Cover") and shall be maintained at all times until all the all present and future obligations (whether actual or contingent and whether owed jointly or severally or in any capacity whatsoever) of the Issuer to the Debenture Holders or the Debenture Trustee under the transaction documents, including without limitation, the making of payment of any interest, redemption of principal amounts, default interest, liquidated damages and all costs, charges, expenses and other monies payable by the Issuer in respect of the Debentures ("Secured Obligations") are satisfied by the Company as more particularly described in the Deed of Hypothecation. The value of the Hypothecated Assets for this purpose (for both initial and subsequent valuations) shall be the amount reflected as the value thereof in the books of accounts of the Issuer. |
|     |   | (c) The Company shall create the charge by way of hypothecation over the Hypothecated Assets on or prior to the Deemed Date of Allotment and perfect such hypothecation, by filing form CHG-9 with the registrar of companies and ensuring and procuring that the Debenture Trustee files the prescribed Form I with CERSAI reporting the charge created to the CERSAI, in respect thereof, each within 30 (thirty) calendar days from the Deemed Date of Allotment.  |
|     |   | Date of American  |

|     |   | (i) all the Hypothecated Assets that will be charged to the Debenture Trustee under the Deed of Hypothecation shall always be kept distinguishable and held as the exclusive property of the Company specifically appropriated to the security interest created under the Transaction Documents (as defined in the DTD) and be dealt with only under the directions of the Debenture Trustee. The Company shall not create any charge, lien or other encumbrance upon or over the Hypothecated Assets or any part thereof except in favour of the Debenture Trustee nor will it do or allow anything that may prejudice the security interest created under the Transaction Documents. The Debenture Trustee shall be at liberty to incur all costs and expenses as may be necessary to preserve the security interest created under the Transaction Documents and to maintain the same undiminished and claim reimbursement thereof; |
|-----|---|---|
|     |   | (ii) to create the security over the Hypothecated Assets as contemplated in the<br>Transaction Documents on or before the Deemed Date of Allotment by executing a<br>duly stamped Deed of Hypothecation and to register and perfect the security interest<br>created under the Deed of Hypothecation by filing Form CHG-9 with the concerned<br>ROC and ensuring and procuring that the Debenture Trustee files the prescribed<br>Form I with CERSAI reporting the charge created to the CERSAI in relation thereto,<br>as soon as practicable and in any case no later than 30 (thirty) calendar days after<br>the date of execution of the Deed of Hypothecation;   |
|     |   | (iii) to provide a list of specific loan receivables/identified book debts to the Debenture Trustee over which charge is created and subsisting by way of hypothecation in favour of the Debenture Trustee (for the benefit of the Debenture Holders) and sufficient to maintain the security cover on a monthly basis on or prior to the 30 <sup>th</sup> (thirtieth) day of each calendar month;  |
|     |   | (iv) the Company shall, on each Top-Up Date (as defined in the Deed of Hypothecation),<br>add fresh loan assets to the Hypothecated Assets (under the Deed of Hypothecation)<br>so as to ensure that the value of the Hypothecated Assets is at all times equal to 1<br>(one) times the Outstanding Amounts;  |
|     |   | (v) the Company shall, on a monthly basis, as also whenever required by the Debenture<br>Trustee, give full particulars to the Debenture Trustee of all the Hypothecated Assets<br>from time to time and shall furnish and verify all statements, reports, returns,<br>certificates and information from time to time and as required by the Debenture<br>Trustee and furnish and execute all necessary documents to give effect to the<br>Hypothecated Assets;   |
|     |   | (vi) the security interest created on the Hypothecated Assets shall be a continuing security as described in the Deed of Hypothecation; and   |
|     |   | (vii) the Hypothecated Assets shall satisfy the eligibility criteria set out in the Deed of Hypothecation.  |
| (u) | The details of significant and material orders passed by the regulators, courts and tribunals impacting the going concern status of the | Nil   |

|    | Company and its future operations.                                 |            |  |                          |                      |                       |                      |
|----|--|------------|--|--------------------------|----------------------|-----------------------|----------------------|
| /) | The pre-issue and post-issue                                       |            |  | Pre                      | -issue               | Post I                | ssue                 |
|    | shareholding pattern<br>of the Company in<br>the following format. | SI.<br>No. | Category                                 | No. of<br>shares<br>held | % of<br>Shareholding | No. of shares<br>held | % of<br>Shareholding |
|    |  | А          | Promoter's<br>Holding                    |                          |                      |                       |                      |
|    |  | 1          | Indian                                   | Nil                      | Nil                  | Nil                   | N                    |
|    |  |            | Individual                               | Nil                      | Nil                  | Nil                   | N                    |
|    |  |            | Bodies<br>Corporate                      | 4,41,87,931              | 100%                 | 4,41,87,931           | 100%                 |
|    |  |            | Sub-Total                                | 4,41,87,931              | 100%                 | 4,41,87,931           | 100%                 |
|    |  | 2          | Foreign<br>Promoters                     | Nil                      | Nil                  | Nil                   | N                    |
|    |  |            | Sub-Total<br>(A)                         | 4,41,87,931              | 100%                 | 4,41,87,931           | 100%                 |
|    |  | В          | Non-<br>Promoters'<br>Holding            | Nil                      | Nil                  | Nil                   | N                    |
|    |  | 1          | Institutional<br>Investors               | Nil                      | Nil                  | Nil                   | N                    |
|    |  | 2          | Non-<br>Institutional<br>Investors       | Nil                      | Nil                  | Nil                   | N                    |
|    |  |            | Private<br>Corporate<br>Bodies           | Nil                      | Nil                  | Nil                   | N                    |
|    |  |            | Directors and Relatives                  | Nil                      | Nil                  | Nil                   | N                    |
|    |  |            | Indian Public                            | Nil                      | Nil                  | Nil                   | N                    |
|    |  |            | Others<br>[Including<br>Non-<br>Resident | Nil                      | Nil                  | Nil                   | N                    |

|     |   | Indians (NRI's) & ESOP Trust]  Sub-Total (B)  GRAND TOTAL (A + B)   | Nil<br>4,41,87,931   | Nil<br>100%  | Nil<br>4,41,87,931  | Nil<br>100%   |  |
|-----|---|---|--|--|---|---|--|
| (w) | Specific disclosures requested by custodians: Declarations  | The Issuer confirms that used for real estate busend-use restrictions ur Business" shall have the (Transfer or issue of Notification No. FEMA 2   | siness, capital n<br>nder applicable<br>e same meanin<br>Security by a | narket and purcha<br>law. In this cor<br>g as assigned to i<br>Person Resident | ase of land and sha<br>ntext, the expressi<br>it in Foreign Exchar<br>outside India) Re | all comply with all<br>on, "Real Estate<br>nge Management |  |
| (x) | Specific disclosures requested by custodians: Eligible Investors  | The following categories of investors are eligible to apply for this private placement of Debentures subject to fulfilling their respective investment norms/rules and compliance with laws applicable to them by submitting all the relevant documents along with the application form:  (a) foreign portfolio investors with SEBI in accordance with the SEBI (Foreign Portfolio Investors) Regulations, 2014 or the SEBI (Foreign Portfolio Investors) Regulations, 2019 (as the case may be); and  (b) any other person (not being an individual or a group of individuals) eligible to invest in the Debentures.   |  |  |   |   |  |
| (y) | Specific disclosures requested by custodians: Banking details where the payment for the application money | The subscription amount Bank account number of Name and address of the G Road.  SWIFT and/or ABA number of the SWIFT and Number of the | of the Issuer: 10  | 036648571<br>k: IDFC First Ban   | k Limited. Ahmeda   | bad Branch – C  |  |
| (z) | RBI Disclaimer  | The Issuer is having a valued of Section 45-IA of accept any responsible soundness of the Issuer or opinion expressed by the Issuer.  | the Reserve B<br>lity or guarant<br>r or the correctn                  | ank of India Act<br>ee about the pr<br>ess of any of the                       | , 1934. However, tresent position as statements or representations.                     | the RBI does not<br>to the financial<br>esentations made  |  |

### 3. MODE OF PAYMENT FOR SUBSCRIPTION.

( ) Cheque

- ( ) Demand Draft
- (✓) Other Banking Channels

### 4. DISCLOSURES WITH REGARD TO INTEREST OF DIRECTORS, LITIGATION ETC.

| (i)   | Any financial or other material interest of the Directors, promoters or key managerial personnel in the Offer and the effect of such interest in so far as it is different from the interests of other persons.  | Nil  |
|-------|--|--|
| (ii)  | Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the offeree Company during the last 3 (three) years immediately preceding the year of the circulation of the Offer Letter and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action shall be disclosed.  | Nil  |
| (iii) | Remuneration of Directors (during the current year and last 3 (three) financial years).  | Except for paying sitting fees to the independent directors, the Company does not pay any remuneration to the directors.   |
| (iv)  | Related party transactions entered during the last 3 (three) financial years immediately preceding the year of circulation of this Offer Letter including with regard to loans made or, guarantees given or securities provided.   | Related party transactions entered by the Company is enclosed to this Offer Letter as <b>Annexure B</b> .  |
| (v)   | Summary of reservations or qualifications or adverse remarks of auditors in the last 5 (five) financial years immediately preceding the year of circulation of this Offer Letter and of their impact on the financial statements and financial position of the Company and the corrective steps taken and proposed to be taken by the Company for each of the said reservations or qualifications or adverse remark.   | There have been no reservations or qualifications or adverse remarks of auditors in the last 5 (five) financial years immediately preceding the year of circulation of Offer Letter. |
| (vi)  | Details of any inquiry, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous company law in the last 3 (three) years immediately preceding the year of circulation of this Offer Letter in the case of Company and all of its subsidiaries. Also, if there were any prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last three years immediately preceding the year of the offer letter and if so, section-wise details thereof for the Company and all of its subsidiaries. | NIL  |
| (vii) |  | Material Frauds Action taken   |

| Details of acts of material frauds committed against the           |      |    |
|--|------|----|
| Company in the last 3 (three) years, if any, and if so, the action | None | NA |
| taken by the Company.  |      |    |

### 5. FINANCIAL POSITION OF THE COMPANY

(a) The capital structure of the Company as on the date of the Offer is as follows.

| (i) | Particulars   | Number of<br>Equity<br>Shares | Aggregate nominal value at face value (INR.) |
|-----|---|-------------------------------|--|
|     | Authorised share capital  | 4,45,47,500                   | 44,54,75,000                                 |
|     | Issued, subscribed and paid up share capital before the Offer (number of securities, description and aggregate nominal value) | 4,41,87,931                   | 44,18,79,310                                 |
| (B) | Size of the present Offer of non-convertible debentures   | -                             | 51,47,50,000/-                               |
| (C) | Paid up share capital   |                               |  |
|     | (i) after the Offer (ii) after conversion of convertible instruments (if applicable)  | 4,41,87,931<br>N.A            | 44,18,79,310<br>N.A                          |
|     | Securities Premium Account  |                               |  |
|     | (i) before the Offer (ii) after the Offer   |                               | 6,72,79,60,689<br>6,72,79,60,689             |

- (ii) The details of the existing share capital of the Company in a tabular form, indicating therein with regard to each allotment, the date of allotment, the number of shares allotted, the face value of the shares allotted, the price and the form of consideration.
  - a) Shareholding Pattern of the Company as on 31st March, 2019

| Sr. No. | Name of the Shareholder / Particulars                         | Class  | Total Number of equity shares | Total percentage (%) of Shareholding |
|---------|---|--------|-------------------------------|--------------------------------------|
| 1       | Lendingkart Technologies Private Limited (and its 6 nominees) | Equity | 4,41,87,931                   | 100%                                 |
|         | Total Equity Shares   |        | 4,41,87,931                   | 100%                                 |

b) Details of Allotment made by the company:

| Date of allotment | Class of<br>shares<br>allotted | Number of<br>shares<br>allotted | Face<br>value per<br>share<br>(INR) | Premium<br>per share<br>(INR) | Subscription<br>Amount<br>(INR) | Form of consideration |
|-------------------|--------------------------------|---------------------------------|-------------------------------------|-------------------------------|---------------------------------|-----------------------|
| 26.12.1996        | Equity                         | 2,100                           | 10                                  | -                             | 21,000                          | Cash                  |
| 21.06.1997        | Equity                         | 67,500                          | 10                                  | -                             | 6,75,000                        | Cash                  |

| 31.12.1999 | Equity | 2,14,500  | 10 | -      | 21,45,000         | Cash          |
|------------|--------|-----------|----|--------|-------------------|---------------|
| 18.02.2016 | Equity | 90,41,666 | 10 | 14     | 21,69,99,984      | Conversion of |
| 10.02.2010 | Equity | 90,41,000 | 10 | 14     | 21,09,99,904      | loan          |
| 11.07.2016 | Equity | 61,74,200 | 10 | 46.9   | 35,13,11,980      | Cash          |
| 08.08.2016 | Equity | 99,95,190 | 10 | 54.9   | 64,86,87,831      | Cash          |
| 24.08.2017 | Equity | 25,97,402 | 10 | 144    | 39,99,99,908      | Cash          |
| 29.09.2017 | Equity | 12,98,701 | 10 | 144    | 19,99,99,954      | Conversion of |
| 29.09.2017 | Equity | 12,90,701 | 10 | 144    | 19,99,99,904      | loan          |
| 24.09.2018 | Equity | 14,76,101 | 10 | 328.73 | 49,99,99,691.73   | Conversion of |
| 24.09.2016 | Equity | 14,76,101 | 10 | 320.73 | 49,99,99,091.73   | loan          |
| 24.09.2018 | Equity | 81,18,560 | 10 | 328.73 | 2,74,99,99,828.80 | Cash          |
| 11.09.2019 | Equity | 52,02,011 | 10 | 393.69 | 2,09,99,99,820.59 | Cash          |

Note: The aforesaid table also includes allotments made by the Company in the last 1 (one) year preceding the date of this Offer Letter.

## (b) Profits of the Company, before and after making provision for tax, for the 3 (three) financial years immediately preceding the date of circulation of this Offer Letter.

| Particulars                                     | Financial Year<br>2018-19 (INR) | Financial Year 2017-<br>18 (INR) | Financial Year 2016-17<br>(INR) |
|---|---------------------------------|----------------------------------|---------------------------------|
| Profits of the Company before provision for tax | 32,83,01,016                    | (23,09,96,535)                   | (14,12,79,833)                  |
| Profits of the Company after provision for tax  | 34,37,16,538                    | (23,09,96,535)                   | (14,12,79,833)                  |

## (c) Dividends declared by the Company in respect of the said 3 (three) financial years; interest coverage ratio for last 3 (three) years (cash profit after tax plus interest paid/interest paid).

| Year    | Dividend declared | Interest Coverage Ratio<br>(profit after tax plus interest paid/interest paid) |
|---------|-------------------|--|
| 2018-19 | Nil               | 1.49   |
| 2017-18 | Nil               | 0.12   |
| 2016-17 | Nil               | (0.49)   |

## (d) Summary of the financial position of the Company as in the 3 (three) audited balance sheets immediately preceding the date of circulation of this Offer Letter.

| Particulars                  | Financial Year<br>2018-19 (INR) | Financial Year<br>2017-18 (INR) | Financial Year<br>2016-17 (INR) |
|------------------------------|---------------------------------|---------------------------------|---------------------------------|
| a. Gross Fixed Assets        | 4,00,17,256                     | 2,70,43,284                     | 2,02,35,105                     |
| b. WDV                       | 2,26,15,024                     | 1,30,38,509                     | 1,40,33,754                     |
| c. Cash and cash equivalents | 1,65,45,76,859                  | 36,90,72,914                    | 46,70,635                       |
| d. Revenue from operations   | 2,36,02,32,886                  | 86,53,53,545                    | 30,36,98,273                    |
| e. Net Profit                | 32,83,01,016                    | (23,09,96,535)                  | (14,12,79,833)                  |
| PAT                          | 34,37,16,538                    | (23,09,96,535)                  | (14,12,79,833)                  |

- (e) Audited Cash Flow Statement for the 3 (three) years immediately preceding the date of circulation of this Offer Letter Enclosed as Annexure C.
- (f) Any change in accounting policies during the last three years and their effect on the profits and the reserves of the Company During the FY 2016-17, the Company has revised its asset

classification policy. A loan is classified as non-performing assets, where interest/installment is overdue for a period of 90 (ninety) days and above, and loans are written off where interest/installment is overdue for a period of 180 (one hundred and eighty) days and above, from the day it becomes due. Also, the Company has revised the estimate for provision on sub standard assets from 10% (ten percent) in corresponding previous year to 50% (fifty percent) in 2016-17. Had the Company used the estimate applicable in the corresponding previous year, the aggregate provision and write off would have been lower by Rs. 7,75,35,909 (Indian Rupees seven crore seventy five lakhs thirty five thousand nine hundred and nine only). [The remainder of this page has been left blank intentionally]

### PART – B – APPLICANT DETAILS (To be filled by the Applicant)

| Name (in block letters) of sole/first applicant                          |                         |
|--|-------------------------|
| Father's name  |                         |
| Complete address including flat/house number, street, locality, pin code |                         |
| Phone number, if any   |                         |
| Email ID, if any   |                         |
| PAN number   |                         |
| Bank account details   | Bank Name               |
|  | Bank Address            |
|  | IFSC                    |
|  | Beneficiary Name        |
|  | Beneficiary Account no. |
| Specimen signature of sole/first applicant                               |                         |
|  |                         |
|  |                         |

### Signature

Initial of the officer of the Company designated to keep the record.

### 6. DECLARATION

The Directors of the Company hereby declare that:

- (a) the Company has complied with the provisions of the Act and the rules made thereunder;
- (b) the compliance with the Act and the rules made thereunder do not imply that payment of dividend or interest or repayment of debentures, if applicable, is guaranteed by the Central Government; and
- (c) the monies received under the offer shall be used only for the purposes and objects indicated in this Offer letter;

I, the undersigned, am authorised by the Borrowing Committee of the Company *vide* resolution no. 2 dated 25<sup>th</sup> November, 2019, to sign this form and declare that all the requirements of the Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with. Whatever is stated in this form and in the attachments thereto is true, correct and complete and no information material to the subject matter of this form has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association.

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this form.

(INDIA

Name

Umesh Navani

Designation

: Company Secretary and Compliance Officer

Address

H/104, Sai Sneh Residency Motera-Koteshwar Road,

Motera Ahmedabad 380005 Gujarat India.

Place

: Ahmedabad

### Attachments.

- 1. Annexure A Terms of issue of NCDs;
- 2. Annexure B Related party transaction:
- 3. Annexure C Audited cash flow statement for the three years immediately preceding the date of circulation of this Offer Letter;
- 4. Annexure D –Interest Payment and Redemption Schedule;
- 5. Annexure E Copy of Board/ Committee resolution;
- 6. Annexure F Copy of Application Form.

## ANNEXURE A TERMS OF ISSUE OF NCDS

| Issuer/Company Lendingkart Finance Limited ("Lending Kart") |   |  |  |  |  |
|---|---|--|--|--|--|
| Purchasers of NCD   | 50% of principal amount: AAV Sarl (Luxembourg), through its Indian  |  |  |  |  |
| Fulchasers of NCD   |   |  |  |  |  |
|   | custodian Deutsche Bank AG, Mumbai branch, in accordance with Foreign   |  |  |  |  |
|   | Portfolio Investment (FPI) regulations.   |  |  |  |  |
|   | 500/ for 's 's I amount Manual I have to 0 at /1 amount 1 amount 1  |  |  |  |  |
|   | 50% of principal amount: Masala Investments Sarl (Luxembourg), through  |  |  |  |  |
|   | its Indian custodian Deutsche Bank AG, Mumbai branch, in accordance   |  |  |  |  |
|   | with Foreign Portfolio Investment (FPI) regulations.  |  |  |  |  |
|   |   |  |  |  |  |
|   | Note: the purchasers are "unrelated" to each another for purposes of the  |  |  |  |  |
|   | FPI regulations.  |  |  |  |  |
| Servicer  | Symbiotics SA   |  |  |  |  |
| Debenture Trustee   | Milestone Trusteeship Services Private Limited.   |  |  |  |  |
| Rating Agency   | ICRA Ltd  |  |  |  |  |
| Legal Counsel   | Phoenix Legal   |  |  |  |  |
| Issuance  | Non-Convertible Debentures (NCDs)   |  |  |  |  |
| Principal Amount  | INR 51,47,50,000/-  |  |  |  |  |
| Maturity Date   | 28 <sup>th</sup> November 2024  |  |  |  |  |
| Issue Date (Deemed date                                     | 28 <sup>th</sup> November 2019  |  |  |  |  |
| of allotment)   | 20 HOVEHIDELZUIG  |  |  |  |  |
| Issue Price   | 100.0% - INR 125,000/- per NCD aggregating to INR 51,47,50,000/-  |  |  |  |  |
| Coupon  | 13.94% p.a., fixed  |  |  |  |  |
| Coupon  | Day Count Fraction – ACT/ACT  |  |  |  |  |
|   | Day Count Haction = ACT/ACT   |  |  |  |  |
|   | The Coupon is gross of Indian withholding tax of 5% (and applicable   |  |  |  |  |
|   | surcharge thereon).   |  |  |  |  |
|   |   |  |  |  |  |
|   | If the Indian withholding tax is modified and increased above 5% (the "WHT  |  |  |  |  |
|   | Increase"), the Issuer shall – starting on the date when such WHT Increase  |  |  |  |  |
|   | becomes effective, and for as long as such WHT Increase remains effective   |  |  |  |  |
|   |   |  |  |  |  |
|   | - pay an additional amount corresponding to the shortfall, which the  |  |  |  |  |
|   | debenture holders would have incurred as a consequence of the WHT   |  |  |  |  |
|   | Increase had the Issuer not paid such additional amount. The debenture  |  |  |  |  |
|   | holders are entitled to receive payment of such additional amount only up   |  |  |  |  |
|   | to the extent that the Indian withholding tax is modified and increased up to   |  |  |  |  |
|   | 10%.  |  |  |  |  |
|   | If the Indian withholding tax is modified and decreased below 5% (the "WHT  |  |  |  |  |
|   | Decrease"), the Issuer shall – starting on the date when such WHT   |  |  |  |  |
|   |   |  |  |  |  |
|   | Decrease becomes effective, and for as long as such WHT Decrease remains effective – deduct an amount corresponding to the excess amount,         |  |  |  |  |
|   | , · · · · · · · · · · · · · · · · · · ·   |  |  |  |  |
|   | which the debenture holders would have received as a consequence of the   |  |  |  |  |
| Coupon Payment Dates  | WHT Decrease.  Semi-annually, on 13 January and 13 July in each year, for the first time on   |  |  |  |  |
| Coupon Payment Dates  |   |  |  |  |  |
|   | 13 July 2020, and on Maturity Date.   |  |  |  |  |
|   | In relation to each Coupen Roymont Date and in relation to each date when   |  |  |  |  |
|   | In relation to each Coupon Payment Date and in relation to each date when any other payment is due by the Issuer under the NCD (each, a "Relevant |  |  |  |  |
|   | Payment Date"), the Issuer undertakes to:   |  |  |  |  |
|   | r ayment Date ), the issuel undertakes to.  |  |  |  |  |
|   | <u>l</u>  |  |  |  |  |

|                         | ,  |
|-------------------------|--|
|                         | - Send, by e-mail, to the Purchasers or their designated agent, a scan of<br>the duly completed and signed Form 15 CA/CB on the Relevant Payment<br>Date; and  |
|                         | - Courier to the Purchasers (or their designated agent), within 3 Business Day after a Relevant Payment Date the original of the duly completed and signed Form 15 CA/CB.  |
| Principal Redemption    | 50.00% of the outstanding Principal amount will be repaid on 13 <sup>th</sup> July 2022  |
|                         | 99.99% of the outstanding Principal amount will be repaid n 13 <sup>th</sup> January 2023.   |
|                         | 100.00% of the outstanding Principal amount will be repaid on Maturity Date  |
| Use of Proceeds         | General Corporate Purposes   |
| Listing                 | Not Applicable   |
| Ranking                 | Obligations by the Issuer under the NCD shall rank pari passu with all other senior obligations of the Issuer.   |
| Security                | The obligations of the Issuer under the NCD will be secured by a hypothecation of loans (and/or other assets) in the form of a fixed charge, whereas the cumulative amount of all assets subject to the hypothecation shall be, at any time, not less than 100% of the outstanding amounts under the NCD.  |
|                         | Eligibility criteria in relation to assets that form part of the hypothecation, at time of inclusion, are:   |
|                         | - Must be a loan receivable, cash deposit, or money market funds   |
|                         | - In case of a loan, no arrears of greater than 90 days must have occurred in relation to such loan  |
|                         | - Maximum notional amount of loan of not more than 1% of total on-balance outstanding portfolio  |
|                         | The Issuer shall create the security on Deemed Date of Allotment. The Issuer shall perfect the security by making the required filings no later than 30 calendar days after Deemed Date of Allotment.  |
|                         | The Issuer shall report, on a monthly basis, of the specific assets which are subject to the hypothecation.  |
| Early Redemption        | <ul> <li>Early redemption is possible subject to (a) applicable law; and (b) the prior written approval of the Purchasers of the NCD; (c) must occur on any Coupon Payment Date, but not on any other date, and (d) is subject to a prepayment penalty of 2% of outstanding principal amount</li> <li>However, any time after 13<sup>th</sup> January 2023 an early redemption can be made on any day and it is not subject to a prepayment penalty of 2% of outstanding principal amount.</li> <li>The prepaid principal amount must be of not less than INR 60,000,000.</li> </ul> |
| Conditions Precedent to | - No event or potential event of default   |
| NCD Purchase            | <ul> <li>Compliance with all representations and warranties</li> <li>All governmental and third party approvals or consents</li> <li>Satisfactory due diligence and internal credit scoring by the Servicer</li> <li>Successful refinancing by the Purchasers of NCD</li> </ul>  |
|                         |  |

|                      | - Execution of all relevant transaction documents                                 |
|----------------------|---|
|                      | - Satisfactory independent legal opinion regarding enforceability and             |
|                      | capacity of Issuer of NCD   |
|                      | - All financial documentation and reporting as reasonably requested by the        |
|                      | Servicer  |
|                      | - A rating shall have been assigned to the NCD of not less than [BBB-] by         |
|                      | [ICRA/CARE/CRISIL]  |
| Events of Default    | Upon an event of default, the NCD can (at the discretion of the Purchasers        |
|                      | of the NCD) be declared immediately repayable.                                    |
|                      | The Events of Default include:  |
|                      | - Failure to Pay  |
|                      | - Breach of Covenant  |
|                      | - Misrepresentation   |
|                      | - Breach of Agreement   |
|                      | - Cross-Default   |
|                      | - Material Adverse Change   |
|                      | - Liquidation / Bankruptcy  |
|                      | - Creditor's Process / Court judgment   |
|                      | - Unlawfulness  |
|                      | - Repudiation   |
| Financial Covenants  | The Issuer will at all times maintain:  |
|                      | - Capital Adequacy ratio of not less than 15%                                     |
|                      | - Ratio of total debt to total equity of not higher than 7.0 (whereas "total      |
|                      | equity" shall include subordinated debt to the extent that such can be            |
|                      | accounted for as Tier II capital in accordance with applicable regulations)       |
|                      | - Uncovered Capital Ratio below 15% (defined as the PAR>90days +                  |
|                      | restructured portfolio minus loan loss provisions divided by Equity).             |
|                      | - Less than 5% of its liabilities and assets in non-INR denominated currency      |
|                      | - Ratio of outstanding off-balance sheet portfolio to total assets less than      |
|                      | 40%   |
| Negative Covenants   | The Issuer will not, without prior written consent of the Purchasers              |
|                      | - Change its business such that it no longer remains an NBFC;                     |
|                      | - Undertake any merger, consolidation or reorganization;                          |
|                      | - Allow for a change of control event in relation to its shareholders (change     |
|                      | of control event defined as an event whereby existing shareholders are            |
|                      | diluted below 67% of voting rights); and  |
|                      | - Enter into a single transaction or a series of transactions (whether related    |
|                      | or not) to sell, lease, transfer or otherwise dispose of all or substantially all |
|                      | of its assets, other than asset securitizations.                                  |
| Representations      | Standard Representations for NCD will apply                                       |
| Reporting Covenants  | The Issuer shall provide:   |
| Troporting Coronante | Reporting documentation and due diligence requirements prior to closing           |
|                      | and on annual basis as required by the Servicer, including                        |
|                      | a. Legal and operational documents/information                                    |
|                      | - Constitutional documents (Articles of Association or bylaws)                    |
|                      | - Functioning documents (registration, license, etc.)                             |
|                      | - Shareholding structure  |
|                      | - List of board of directors  |
|                      | - List of management team including CVs and organizational chart                  |
|                      | - Any other legal or operational document or information as Symbiotics            |
|                      | Research & Advisory may reasonably request.                                       |
|                      | nescaron a havisory may reasonably request.                                       |
|                      | b. Financial documents/information  |
|                      | - Audited accounts of the last 2 years  |
|                      | - Latest business plan and financial projections                                  |
|                      | - Detailed list of sources of funding   |
| İ                    | I - Detailed list of sources of fullding  |

|               | <ul> <li>Third party rating or external evaluation, if existing</li> <li>Financial position reports on the last three years to be posted on the Symbiotics online reporting platform at the address http://www.syminvest.com.</li> <li>Monthly financial position reports for the last three month of the current year to be posted on Symbiotics online reporting platform at the address https://my.syminvest.com/login</li> </ul> |
|---------------|--|
|               | 2. Monthly Reporting Requirements Monthly reports to be posted on Symbiotics online reporting platform at the address https://my.syminvest.com/login no later than 30 days after the close of each month.  |
| Governing Law | Indian Law. Mumbai Jurisdiction  |

## ANNEXURE B RELATED PARTY TRANSACTIONS

| Sr.<br>No. | Nature of transactions   | 31-Mar-19      | 31-Mar-18      | 31-Mar-17    |
|------------|--|----------------|----------------|--------------|
| 1          | Holding Company  |                |                |              |
| (a)        | Transactions during the year   |                |                |              |
|            | Unsecured inter-corporate loan taken   | 50,00,00,000   | 20,00,00,000   | -            |
|            | Conversion of unsecured inter corporate loan into equity share capital (refer note 1 below)                              | 49,99,99,692   | 19,99,99,954   | -            |
|            | Issue of equity share capital (including share premium on issue of equity shares) (refer note 2 below)                   | 2,74,99,99,829 | 39,99,99,908   | 99,99,99,811 |
|            | Interest paid on inter-corporate loans   | 15,27,397      | 1,53,69,863    | -            |
|            | Unsecured inter-corporate loans given  | 23,00,00,000   | -              | -            |
|            | Interest income on inter-corporate loans   | 1,23,46,452    | -              | -            |
|            | License fee paid for use of software (Excludes 50% reversal of goods and services tax input credit) (refer note 3 below) | 2,92,55,202    | 7,39,24,480    | 2,61,09,150  |
|            | Reimbursement of expenses incurred on behalf of the Company  | -              | 31,955         | 4,65,680     |
|            | Business support charges paid (Excludes 50% reversal of goods and services tax input credit)                             | 2,94,52,336    | 1,94,36,649    | 1,53,87,637  |
|            | Reimbursement of ESOP expense  | 1,18,39,588    | 15,56,011      | -            |
|            | Employee advances/ Other deposits transferred from Holding Company   | -              | 2,00,000       | 25,000       |
|            | Transfer of advance given to Omnifin against customization and implementation of the Omnifin Software                    | 6,50,000       | -              | -            |
|            | Rent recovered from employees reimbursed to Holding Company  | -              | -              | 1,44,950     |
|            | Reimbursement of expenses incurred on behalf of the Holding Company  | 12,772         | 6,659          | 1,705        |
| (b)        | Balance payable to Holding Company as at year end  | 3,27,93,082    | 2,57,04,322    | 2,19,31,982  |
|            |  |                |                |              |
| (c)        | Guarantees given by Holding Company  |                |                |              |
|            | Loans borrowed from financial institutions and Banks guaranteed by the Holding Company (including CC facility)           | 5,29,57,08,490 | 2,78,17,44,031 | -            |
|            | Non-Convertible debentures issued to financial institutions, banks and other company guaranteed by the Holding Company.  | 3,43,37,12,120 | 32,81,25,025   | -            |
|            |  |                |                |              |
| 2          | Anand Raichand Lunia   |                |                |              |
| (a)        | Unsecured loans taken  | -              | 5,00,00,000    | -            |
|            | Interest & processing fee paid on loan (Excludes 50% reversal of goods and services tax input credit)                    | -              | 23,69,862      | -            |
|            | Loan repaid (Principal)  | -              | 5,00,00,000    | -            |
| (b)        | Balance payable as at year end   | -              | -              | -            |
|            |  |                |                |              |

| 3   | Mr. G.S. Sundararajan   |        |          |   |
|-----|---|--------|----------|---|
| (a) | Director sitting fee (Excludes 50% reversal of goods and services tax input credit) | -      | 3,12,500 | - |
| (b) | Balance payable as at year end  | -      | ı        | - |
|     |   |        |          |   |
| 4   | Ms. Divya Himanshu Jain   |        |          |   |
| (a) | Director sitting fee (Excludes 50% reversal of goods and services tax input credit) | 81,250 | 37,500   | - |
| (b) | Balance payable as at year end  | 12,500 | 12,500   |   |
| 5   | Mr. Gaurav Mittal   |        |          |   |
| (a) | Director sitting fee (Excludes 50% reversal of goods and services tax input credit) | 87,500 | -        | - |
| (b) | Balance payable as at year end  | 12,500 | -        | - |

ANNEXURE C

AUDITED CASH FLOW STATEMENT FOR THE THREE YEARS IMMEDIATELY PRECEDING THE DATE OF CIRCULATION OF OFFER LETTER

| <b>Particulars</b>  | 31-Mar-19        | 31-Mar-18        | 31-Mar-17        |
|---|------------------|------------------|------------------|
| Cash flow from operating activities   |                  |                  |                  |
| Profit/(loss) before tax  | 32,83,01,016     | (23,09,96,535)   | (14,12,79,833)   |
|   |                  |                  |                  |
| Adjustments to reconcile profit before tax to net cash flows:                             |                  |                  |                  |
| Provision for gratuity  | 37,78,065        | 23,33,377        | 17,61,469        |
| Provision for leave benefit   | 94,74,084        | 84,39,941        | 58,81,348        |
| Provision in respect of standard and sub-standard assets                                  | 6,81,68,738      | 3,04,64,283      | 3,30,80,285      |
| Bad debt written offs   | 26,53,11,867     | 23,13,20,405     | 5,22,93,889      |
| Discount on Commercial Paper  | 2,64,21,482      | -                | -                |
| Depreciation and amortization   | 1,25,70,297      | 90,93,694        | 60,19,016        |
| Share issue expenses  | 41,61,625        | 11,67,751        | 21,52,602        |
| Interest on bank deposits   | (8,29,99,419)    | (3,57,60,309)    | (2,98,20,356)    |
| Loss/(profit) on sale of property, plant and equipment                                    | 15,36,273        | 31,551           | -                |
| Operating profit/(loss) before working capital changes                                    | 63,67,24,028     | 1,60,94,158      | (6,99,11,580)    |
|   |                  |                  |                  |
| Movements in working capital:   |                  |                  |                  |
| Decrease / (increase) in short term loans and advances                                    | (3,01,16,55,378) | (1,73,75,07,725) | (1,12,26,93,765) |
| Decrease / (increase) in long term loans and advances                                     | (5,54,87,95,553) | (1,29,99,90,520) | (5,92,15,139)    |
| Decrease / (increase) in other current assets   | (10,12,03,010)   | (4,13,55,886)    | (2,73,18,778)    |
| Increase / (decrease) in other current liabilities  | 25,72,63,090     | 15,40,92,265     | 3,77,36,706      |
| Net change in working capital   | (8,40,43,90,851) | (2,92,47,61,866) | (1,17,14,90,976) |
|   |                  |                  |                  |
| Cash generated from / (used in) operations  | (7,76,76,66,822) | (2,90,86,67,708) | (1,24,14,02,556) |
| Direct taxes paid (including TDS) net of refund   | (9,10,42,205)    | (87,35,386)      | 74,08,914        |
| Net cash flow from / (used in) operating activities (A)                                   | (7,85,87,09,028) | (2,91,74,03,094) | (1,24,88,11,470) |
|   |                  |                  |                  |
| Cash flows from investing activities  |                  |                  |                  |
| Purchase of fixed assets, including capital work in progress and capital advances         | (2,88,34,621)    | (77,69,424)      | (1,76,94,609)    |
| Proceeds from sale of fixed assets  | 2,43,584         | 8,475            | -                |
| Decrease/(increase) in fixed deposits with original maturity of greater than three months | (16,70,43,825)   | (34,88,86,473)   | (13,29,27,138)   |
| Interest on bank deposits   | 8,29,99,419      | 3,57,60,309      | (2,98,20,356)    |

| Net cash flow from/ (used in) investing activities (B)                 | (11,26,35,443)   | (32,08,87,113) | (12,08,01,391) |
|--|------------------|----------------|----------------|
|  |                  |                |                |
| Cash flows from financing activities                                   |                  |                |                |
| Proceeds from issue of equity share capital                            | 8,11,85,600      | 2,59,74,020    | 16,16,93,900   |
| Proceeds from share premium on issue of equity shares                  | 2,66,88,14,229   | 37,40,25,888   | 83,83,05,911   |
| Proceeds from inter-corporate loan*                                    | 50,00,00,000     | 20,00,00,000   | -              |
| Repayment of inter-corporate loan                                      | (308)            | -              | -              |
| Proceeds from long term borrowings                                     | 7,34,50,00,000   | 2,50,00,00,000 | 90,50,00,000   |
| Repayment of long-term borrowings                                      | (2,18,35,07,961) | (73,19,86,137) | (59,63,51,628) |
| Proceeds of short-term borrowings                                      | 3,04,58,78,880   | 1,65,50,00,000 | -              |
| Repayment of short-term borrowings                                     | (2,24,93,28,590) | (77,98,38,123) | -              |
| Change in Cash Credit / Overdraft                                      | 5,29,68,191      | 36,06,84,589   | 1,74,35,609    |
| Share issue expenses   | (41,61,625)      | (11,67,751)    | 21,52,602      |
| Net cash flow from/ (used in) in financing activities (C)              | 9,25,68,48,416   | 3,60,26,92,486 | 1,32,39,31,190 |
| Net increase/(decrease) in cash and cash equivalents (A + B + C)       | 1,28,55,03,945   | 36,44,02,279   | (4,56,81,671)  |
| Cash and cash equivalents at the beginning of the year                 | 36,90,72,914     | 46,70,635      | 5,03,52,306    |
| Cash and cash equivalents at the end of the year                       | 1,65,45,76,859   | 36,90,72,914   | 46,70,635      |
| Components of cash and cash equivalents                                |                  |                |                |
| (a) Cash on Hand   | 28,257           | 12,614         | 20,005         |
| (b) Balance with Banks   |                  |                |                |
| (i) In Current account   | 30,58,92,647     | 6,90,60,300    | 46,50,630      |
| (ii) In deposit accounts with original maturity of less than 3 months. | 1,34,86,55,955   | 30,00,00,000   | -              |
| Total cash and cash equivalents  | 1,65,45,76,859   | 36,90,72,914   | 46,70,635      |

### **ANNEXURE D**

### INTEREST PAYMENT AND REDEMPTION SCHEDULE

### **Cash Flow to AAV**

| Payment Date | Days in Period | Interest gross (INR) | Principal payable | Principal outstanding |
|--------------|----------------|----------------------|-------------------|-----------------------|
| 13-Jul-20    | 195            | 2,23,59,138.99       |                   | 25,73,75,000.00       |
| 13-Jan-21    | 184            | 1,80,37,065.03       |                   | 25,73,75,000.00       |
| 13-Jul-21    | 194            | 1,77,95,084.75       |                   | 25,73,75,000.00       |
| 13-Jan-22    | 184            | 1,80,86,481.64       |                   | 25,73,75,000.00       |
| 13-Jul-22    | 181            | 1,77,91,593.36       | 12,86,87,500.00   | 12,86,87,500.00       |
| 13-Jan-23    | 184            | 90,43,240.82         | 12,86,74,631.25   | 12,868.75             |
| 13-Jul-23    | 181            | 889.58               |                   | 12,868.75             |
| 13-Jan-24    | 184            | 904.32               |                   | 12,868.75             |
| 13-Jul-24    | 182            | 894.49               |                   | 12,868.75             |
| 28-Nov-24    | 138            | 678.24               | 12,868.75         | 0.00                  |

### **Cash Flow to MIV**

| Payment Date | Days in Period | Interest gross (INR) | Principal payable | Principal outstanding |
|--------------|----------------|----------------------|-------------------|-----------------------|
| 13-Jul-20    | 195            | 2,23,59,138.99       |                   | 25,73,75,000.00       |
| 13-Jan-21    | 184            | 1,80,37,065.03       |                   | 25,73,75,000.00       |
| 13-Jul-21    | 194            | 1,77,95,084.75       |                   | 25,73,75,000.00       |
| 13-Jan-22    | 184            | 1,80,86,481.64       |                   | 25,73,75,000.00       |
| 13-Jul-22    | 181            | 1,77,91,593.36       | 12,86,87,500.00   | 12,86,87,500.00       |
| 13-Jan-23    | 184            | 90,43,240.82         | 12,86,74,631.25   | 12,868.75             |
| 13-Jul-23    | 181            | 889.58               |                   | 12,868.75             |
| 13-Jan-24    | 184            | 904.32               |                   | 12,868.75             |
| 13-Jul-24    | 182            | 894.49               |                   | 12,868.75             |
| 28-Nov-24    | 138            | 678.24               | 12,868.75         | 0.00                  |

## Annexure E Copy of Board/ Committee resolution



CERTIFIED TRUE COPY OF THE RESOLUTION PASSED AT THE MEETING OF THE BORROWING COMMITTEE OF THE BOARD OF DIRECTORS OF LENDINGKART FINANCE LIMITED (THE "COMPANY") HELD ON MONDAY, THE 25<sup>TH</sup> DAY OF NOVEMBER, 2019 AT AHMEDABAD.

"RESOLVED THAT pursuant to the resolution passed by the members of the Company on February 7, 2019 under Section 180(1)(c) of the Companies Act, 2013 (the "Act"), the resolution passed by the Board of Directors of the Company ("Board") on August 26, 2019 under Section 179(3)(c) of the Act approving the issue of non-convertible debentures read together with the resolution passed by the Board on August 26, 2019 reconstituting the Borrowing Committee of the Board ("Borrowing Committee"), and other applicable provisions, if any, of the Act, including Sections 42, 71 and other applicable provision, if any, of the Act and the rules made thereunder, including any statutory modifications or reenactments thereof for the time being in force, the Foreign Exchange Management Act, 1999, as amended, rules, regulations, guidelines, notifications, clarifications and circulars, if any, prescribed by the Government of India, all applicable regulations, directions, guidelines, circulars and notifications of the Reserve Bank of India ("RBI"), the Securities and Exchange Board of India ("SEBI"), including the Securities Contracts (Regulation) Act, 1956, the Securities and Exchange Board of India Act, 1992, or any other regulatory authority, whether in India or abroad, and in accordance with the Memorandum of Association and the Articles of Association of the Company and subject to such approvals, consents, sanctions, and permissions as may be required from any statutory and regulatory authorities, the approval of the Borrowing Committee be and is hereby accorded for (a) issue and allotment of 4,118 (four thousand one hundred and eighteen) rated, unlisted, secured, senior, redeemable, taxable, transferable, non-convertible debentures denominated in Indian Rupees ("INR") each having a face value of INR 1,25,000 (Indian Rupees one lac twenty five thousand) up to the aggregate amount of 51,47,50,000/- (Indian Rupees fifty one crore forty seven lakh fifty thousand) ("Debentures"), at the interest rate of 13.94% (thirteen decimal nine four percent) per annum or such other interest rate as may be agreed, payable semi-annually or at such frequency as may be agreed, and for a period of 60 (sixty) months or such maturity (subject to applicable law) as may be agreed subject to deduction of taxes at source in accordance with applicable law, with or without gross up, on a private placement basis to AAV Sarl, through its Indian custodian Deutsche Bank AG, Mumbai Branch and Masala Investments Sarl, through its Indian custodian Deutsche Bank AG, Mumbai Branch (being the identified persons for the purposes of Section 42 of the Act) ("Investors") for raising debt for the general corporate purposes of the Company, and (b) securing the amounts to be raised pursuant to the issue of Debentures together with all interest and other charges thereon to be secured (up to such limits and security cover as may be agreed) by one or more of the following (i) hypothecation of identified loans/book debts (and/or other assets) of the Company, and/or (ii) such other security as may be required in terms of the issuance of the Debentures (the "Security").

### LENDINGKART FINANCE LIMITED (Formerly AADRI INFIN LIMITED)

GIN: U65910MH1996PLC258722

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Corporate Office: 14th Floor, 'The First', The First Avenue Road, Behind Keshavbaug Party Plot, Vastrapur, Ahmedabad-380 015, Gujarat, India.

Phone: +91-79-6677 0600 email: info@lendingkart.com website: www.lendingkart.com



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RESOLVED FURTHER THAT the terms of borrowing by way of issuance of NCDs shall be subject to such terms and conditions as provided in the Transaction Documents (as defined below) and which may include the following:

| Type of Instrument                  | Rated, unlisted, secured, senior, redeemable, taxable, transferable, non-convertible debentures   |  |  |  |
|-------------------------------------|---|--|--|--|
| Issue Amount                        | 51,47,50,000/- (Indian Rupees fifty one crore forty seven lakh fifty thousand)  |  |  |  |
| Tenor (maximum)                     | 60 months   |  |  |  |
| Principal<br>Repayment<br>Frequency | <ul> <li>50% to be repaid at the end of 32<sup>nd</sup> month;</li> <li>49.99% to be repaid at the end of 38<sup>th</sup> month; and</li> <li>0.01% to be repaid at the end of 60 months' tenure</li> <li>(The Company has the option of paying 0.01% immediately after 38 months)</li> </ul> |  |  |  |
| Coupon                              | 13.94% per annum  |  |  |  |
| Coupon Payment<br>Frequency         | Semi-annually starting from 13th July, 2020 and on maturity date  |  |  |  |
| Security                            | 1.0x receivables cover  |  |  |  |
| XIRR (including transaction costs)  | 14.58%  |  |  |  |

RESOLVED FURTHER THAT the Company is hereby authorised to negotiate and finalise the terms and conditions for appointment of an arranger (if so required), a debenture trustee, a registrar and transfer agent, a credit rating agency, a depository, legal counsel and such other intermediaries as may be required to be appointed, including their successors and their agents, in relation to the issue, offer and allotment of the Debentures.

RESOLVED FURTHER THAT Mr. Harshvardhan Lunia, Managing Director, Mr. Umesh Navani, Company Secretary & Compliance Officer, Ms. Akshatha Shetty, Director – Capital Markets, Mr. Utsav Mehrotra, SVP – Capital Markets, Ms. Saumya Gautam, Associate Director – Capital Markets and Mr. Alok Dwivedi, Authorised Signatory (collectively, the "Authorised Officers") be and are hereby severally authorised to do such acts, deeds and things as they deem necessary or desirable in connection with the issue, offer and allotment of the Debentures, including, without limitation the following:

- to do all such acts, deeds and things as the Authorised Officers may deem necessary
  or desirable in connection with the issue, offer and allotment of the Debentures;
- (b) seeking, if required, any approval, consent or waiver from any/all concerned government and regulatory authorities, and/or any other approvals, consent or waivers that may be required in connection with the issue, offer and allotment of the Debentures;

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- (c) execute the term sheet;
- (d) negotiate, approve of and finalize the terms and conditions of the issue, offer and allotment of the Debentures and all other related matters;
- (e) approving the private placement offer cum application letter (including amending, varying or modifying the same, as may be considered desirable or expedient), in accordance with all applicable laws, rules, regulations and guidelines;
- (f) finalizing the terms and conditions of the appointment of an arranger (if so required), a debenture trustee, a registrar and transfer agent, a credit rating agency, legal counsel, a depository and such other intermediaries as may be required including their successors and their agents;
- (g) entering into arrangements with the depository in connection with issue of Debentures in dematerialised form;
- (h) authorization of the maintenance of a register of holders of the Debentures;
- (i) creating and perfecting the Security as required in accordance with the terms of the Transaction Documents (as defined below) in relation to the issue, offer and allotment of the Debentures:
- (j) finalizing the date of allocation and the deemed date of allotment of the Debentures;
- (k) negotiate, execute, file and deliver any documents, instruments, deeds, amendments, papers, applications, notices or letters as may be required in connection with the issue, offer and allotment of the Debentures and deal with regulatory authorities in connection with the issue, offer and allotment of the Debentures including but not limited to the RBI, Registrar of Companies, the Central Registry of Securitisation Asset Reconstruction and Security Interest, the Ministry of Corporate Affairs, SEBI, and such other authorities as may be required;
- (I) to generally do any other act or deed, to negotiate and execute any documents, applications, agreements, undertakings, deeds, affidavits, declarations and certificates and to give such directions as it deems fit or as may be necessary or desirable with regard to the issue, offer and allotment of the Debentures;
- (m) to execute all documents, file forms with, the Registrar of Companies, the Central Registry of Securitisation Asset Reconstruction and Security Interest, the Ministry of Corporate Affairs, SEBI (if so required), or any depository;
- (n) sign and/or dispatch all documents and notices to be signed and/or dispatched by the Company under or in connection with the Transaction Documents;

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- (o) to take all steps and do all things and give such directions as may be required, necessary, expedient or desirable for giving effect to the Transaction Documents, the transactions contemplated therein and the resolutions mentioned herein, including without limitation, to approve, negotiate, finalise, sign, execute, ratify, amend, supplement and / or issue the following, including any amendments, modifications, supplements, restatements or novations thereto (now or in the future):
  - private placement offer cum application letter (the "PPOA") for the issue, offer and allotment of the Debentures;
  - (ii) debenture certificate for the Debentures;
  - (iii) debenture trust deed, debenture trustee agreement, deed of hypothecation and any other documents required for the issue, offer and allotment of the Debentures (including any powers of attorney in connection thereto) and any other document in relation thereto (collectively, the "Transaction Documents");
  - (iv) any other documents required for the purposes of the issue, offer and allotment of the Debentures and the transactions contemplated thereby, including but not limited to letters of undertaking, declarations, agreements, reports; and
  - (v) any other document designated as a Transaction Document by the debenture trustee.
- (p) do all acts necessary for the issue, offer and allotment of the Debentures in accordance with the terms set out in the PPOA and the Transaction Documents; and
- (q) to generally do any other act or deed, to negotiate and execute any documents, applications, agreements, undertakings, deeds, affidavits, declarations and certificates in relation to (a) to (p) above, and to give such directions as it deems fit or as may be necessary or desirable with regard to the issue, offer and allotment of the Debentures.

RESOLVED FURTHER THAT the Authorised Officers be and are hereby severally authorized to take all necessary steps relating to the creation, perfection and registration of charges and Mr. Harshvardhan Lunia, Managing Director and Mr. Umesh Navani, Company Secretary & Compliance Officer be and are hereby severally authorized to sign and submit the necessary forms with the Registrar of Companies, the Central Registry of Securitisation Asset Reconstruction and Security Interest, the Ministry of Corporate Affairs, SEBI (if so required), or any depository, and other relevant governmental authorities.



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**RESOLVED FURTHER THAT** the Borrowing Committee hereby approves and ratifies all such acts, deeds and actions taken by the Company till date for the purpose of the issue, offer and allotment of the Debentures.

RESOLVED FURTHER THAT Mr. Harshvardhan Lunia, Managing Director and Mr. Umesh Navani, Company Secretary & Compliance Officer be and are hereby severally authorised to record the name of the holders of the Debentures in accordance with the Act and to undertake such other acts, deeds and acts as may be required to give effect to the issuance and allotment of the Debentures.

**RESOLVED FURTHER THAT** the moneys to be received by the Company from the Investors as application money for allotment of Debentures, pursuant to the aforesaid issue shall be kept by the Company in bank account number 10036648571 maintained by the Company with IDFC First Bank Limited and shall be utilized by the Company in accordance with Section 42 of the Act.

**RESOLVED** FURTHER THAT the Authorised Officers be and are hereby severally authorised to pay all stamp duty required to be paid for the issue, offer and allotment of the Debentures in accordance with the laws of India and procure the stamped documents from the relevant governmental authorities.

**RESOLVED FURTHER THAT** any of the Authorised Officers be and are hereby severally authorised to approve and finalise, sign, execute and deliver the Transaction Documents and such other agreements, deeds, undertakings, indemnity and documents as may be required, or any of them in connection with the Debentures to be issued by the Company.

RESOLVED FURTHER THAT the Authorised Officers be and hereby severally authorised to register or lodge for registration upon execution documents, letter(s) of undertakings, declarations, and agreements and other papers or documents as may be required in relation to any of the above with any registering authority or governmental authority competent in that behalf.

RESOLVED FURTHER THAT the common seal of the Company be affixed on the certificate of Debentures in the presence of two directors of the Company and the company secretary of the Company who shall sign/ countersign the same in token thereof in accordance with the articles of association of the Company."

(INDIA)

For and on behalf of the Borrowing Committee of Lendingkart Finance Limited

Umesh Navani

Company Secretary & Compliance Officer

25th November, 2019

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CERTIFIED TRUE COPY OF THE RESOLUTION PASSED AT THE MEETING OF THE BOARD OF DIRECTORS OF LENDINGKART FINANCE LIMITED ("THE COMPANY") HELD ON MONDAY, 26<sup>TH</sup> AUGUST, 2019 AT MUMBAI.

"RESOLVED THAT subject to limit approved by the shareholders at the general meeting held on February 07, 2019 and pursuant to Section 179(3)(c) of the Companies Act, 2013 ('Act') and other applicable provisions of the Act, Memorandum & Articles of Association of the Company and rules, regulations, clarifications issued under the Act, if any, regulations issued by the Securities and Exchange Board of India ('SEBI') including the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), SEBI (Issue and Listing of Debt Securities) Regulations, 2008 and all amendment regulations thereto, norms, circular, guidelines, clarification, notification prescribed or issued by the Reserve Bank of India or SEBI from time to time and other applicable provisions if any, approval of the Board be and is hereby accorded to borrow up to Rs. 600 Crores (Rupees Six Hundred Crores Only) by issuing Non-Convertible Redeemable Debentures ("NCDs") of various types (listed or unlisted, secured or unsecured) including subordinated, fixed rate, floating rate, zero coupon, market linked debentures and any other category of debentures which may be defined as NCDs, on a private placement basis, in one or more tranches or series, as per the following terms and conditions:

| Sr.<br>No. | Particulars        | Terms   |  |  |
|------------|--------------------|---|--|--|
| 1.         | Type of instrument | Non-convertible redeemable debentures   |  |  |
| 2.         | Issue price        | To be issued in one or more tranches or series provided the total outstanding debentures do not exceed INR 600,00,00,000/- at any time. |  |  |
| 3.         | Face Value         | as per issue requirements   |  |  |
| 4.         | Rate of interest   | as per issue requirements   |  |  |
| 5.         | Tenure             | as per issue requirements   |  |  |
| 6.         | Purpose            | To meet the funding requirements of the business of the Company.  |  |  |

RESOLVED FURTHER THAT the Borrowing Committee is hereby authorized to exercise all powers of the Board of Directors and do all such acts and deeds which are required to give effect this resolution including but not limited to acts mentioned hereinafter.

RESOLVED FURTHER THAT the draft letter of offer as tabled at the meeting be and is hereby approved and the Borrowing Committee be and is hereby authorised to

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approve the modifications in the letter of offer as may be considered appropriate by the Borrowing Committee.

RESOLVED FURTHER THAT the Borrowing Committee be and is hereby authorized to decide the terms of the issue, including, the issue date, redemption, minimum application money, interest on application money, put and call options, security and allotment date, etc.

RESOLVED FURTHER THAT the Borrowing Committee be and is hereby authorized to identify the investors/lenders to whom non-convertible redeemable debentures are to be offered and to issue allotment letter/debenture certificate to persons subscribing to the issue of non-convertible redeemable debentures on a private placement basis and do all such things as required under the applicable law.

RESOLVED FURTHER THAT the Borrowing Committee be and is hereby authorised to delegate authorities to one or more employee(s), officer(s) or authorized representative(s) jointly or severally to negotiate, finalise, execute, modify, sign, accept, submit and withdraw deeds, agreements, undertakings, guarantees and all such documents and papers with respect to the above issue of non-convertible redeemable debentures including post facto reporting compliances / submissions in relation to the issue and to do all such acts, deeds and things as may be required in connection with the issue of non-convertible redeemable debentures.

RESOLVED FURTHER THAT a copy of the aforesaid resolution duly certified by any one of the Directors or the Company Secretary be furnished to the authorities, agencies and they be requested to act thereon."

For Lendingkart Finance Limited

\*Noval

Company Secretary & Compliance Officer

ICSI Registration Number: A40899

## Annexure F APPLICATION FORM

Date of Incorporation: December 26, 1996

Registered Office: A-303/304, Citi Point, Andheri-Kurla Road, Andheri (East), Mumbai – 400 059,

Maharashtra, India

**Telephone No**.: 022- 49785633 **Website**: www.lendingkartfinance.com

| DEBENTURE SERIES APPLICATION FORM SERIAL NO.   |
|--|
| ISSUE OF UPTO 4,118 RATED, UNLISTED, SECURED, SENIOR, REDEEMABLE, TAXABLE, TRANSFERABLE, NON-CONVERTIBLE DEBENTURES OF FACE VALUE OF RS. 1,25,000/- (RUPEES ONE LAC TWENTY FIVE THOUSAND ONLY) EACH, AGGREGATING UP TO RS. 51,47,50,000 (INDIAN RUPEES FIFTY ONE CRORE FORTY SEVEN LACS FIFTY THOUSAND ONLY) ON A PRIVATE PLACEMENT BASIS (THE "ISSUE"). |
| RS(RUPEES), FULLY PAID UP FOR CASH AT PAR TO THE FACE VALUE  |
| DEBENTURE SERIES APPLIED FOR:  |
| Number of DebenturesIn words   |
| DETAILS OF PAYMENT:  |
| RTGS<br>No Drawn on  |
| Funds transferred to Lendingkart Finance Limited  Dated  |
| Total Amount Enclosed (In Figures) (In words)  |
| APPLICANT'S NAME IN FULL (CAPITALS) SPECIMEN SIGNATURE   |
|  |

**APPLICANT'S ADDRESS** 

| ADDRESS   |   |                    |                      |                 |  |
|---|---|--------------------|----------------------|-----------------|--|
| STREET  |   |                    |                      |                 |  |
| CITY  |   |                    |                      |                 |  |
| PIN   | PHONE   | <b>I</b>           |                      | FAX             |  |
|   | PAN/GIR NO.<br>RD/DISTRICT                                      |                    |                      |                 |  |
| ARE()CC   | MPANY()OTHER  | S()SPECIFY         |                      |                 |  |
| have road a   | and understood the to   | arme and condit    | ions of the          | iceus of        | Debentures including the risk fa                 |
|   |   |                    |                      |                 | 26 <sup>th</sup> November, 2019 (" <b>PPOA</b> " |
|   |   |                    |                      |                 | selves to the terms and condition                |
|   | •   |                    |                      |                 | uest you to please place our nar                 |
|   | of Holders.   | mont of those B    | obornar oo           | . ****          | acci you to ploace place our rial                |
| and reagnotor   | or riolació.  |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
| Name o  | f the Authorised  | Designation        |                      |                 | Signature  |
| Signatory   |   |                    |                      |                 | 1.9.1  |
| <u> </u>  |   |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
| olicant's   |   |                    |                      |                 |  |
| nature  |   |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
|   | •   | _                  |                      | res of th       | ne Company in dematerialised                     |
| alls of my/o  | ur Beneficial Owner   | Account are giv    | en below:            |                 |  |
|   |   |                    |                      |                 |  |
|   |   |                    |                      |                 |  |
| DEPOSIT   | )BA   |                    | NSDI ()              | CDSL (          | 1  |
| DEPOSIT   |   | NAME               | NSDL ()              | CDSL (          | ( )  |
| DEPOSIT   | DRY<br>DRY PARTICIPANT  | NAME               | NSDL ()              | CDSL (          | ( )  |
| DEPOSITO  | DRY PARTICIPANT   |                    | NSDL ()              | CDSL (          | ( )  |
| DEPOSITO DP-ID BENEFICI                               | ORY PARTICIPANT  ARY ACCOUNT NU                                 | MBER               | NSDL ()              | CDSL (          | ( )  |
| DEPOSITO DP-ID BENEFICI                               | DRY PARTICIPANT   | MBER               | NSDL ()              | CDSL (          | ( )  |
| DEPOSITO<br>DP-ID<br>BENEFICI<br>NAME OF              | ORY PARTICIPANT  ARY ACCOUNT NU  THE APPLICANT(S                | MBER               |                      |                 |  |
| DEPOSITO<br>DP-ID<br>BENEFICI<br>NAME OF              | ORY PARTICIPANT  ARY ACCOUNT NU                                 | MBER               | Beneficia            | ary Bank        |  |
| DEPOSITO DP-ID BENEFICI NAME OF                       | ORY PARTICIPANT  ARY ACCOUNT NU THE APPLICANT(S  Bank Account : | MBER<br>S)         | Beneficia<br>Account | ary Bank<br>No: |  |
| DEPOSITO DP-ID BENEFICI NAME OF  Applicant (Settlemen | ORY PARTICIPANT  ARY ACCOUNT NU  THE APPLICANT(S                | MBER  Demand Draft | Beneficia            | ary Bank<br>No: |  |

| FOR OFFICE USE ONLY DATE OF RECEIPT DATE OF CLEARANCE   |
|---|
| (Note: Cheque and Drafts are subject to realisation)  |
| We understand and confirm that the information provided in the PPOA is provided by the Issuer and the same has not been verified by any legal advisors to the Issuer, and other intermediaries and their agents and advisors associated with this Issue. We confirm that we have for the purpose of investing in these Debentures carried out our own due diligence and made our own decisions with respect to investment in these Debentures and have not relied on any representations made by anyone other than the Issuer, if any.  |
| We understand that: i) in case of allotment of Debentures to us, our Beneficiary Account as mentioned above would get credited to the extent of allotted Debentures, ii) the Applicant must ensure that the sequence of names as mentioned in the Application Form matches the sequence of name held with our Depository Participant, iii) if the names of the Applicant in this application are not identical and also not in the same order as the Beneficiary Account details with the above mentioned Depository Participant or if the Debentures cannot be credited to our Beneficiary Account for any reason whatsoever, the Company shall be entitled at its sole discretion to reject the application or issue the Debentures in physical form. |
| Applicant's Signature   |
| FOR OFFICE USE ONLY DATE OF RECEIPT DATE OF CLEARANCE (Note : Cheque and Drafts are subject to realisation)   |
| (TEAR HERE)   |
| (To be filled in by Applicant)SERIAL NO.  |
| Received fromAddress  |
| Cheque/Draft/UTR # Drawn on for   |

#### **INSTRUCTIONS**

- 1. Application forms must be completed in full IN ENGLISH.
- Signatures must be made in English or in any of the Indian languages. Thumb Impressions must be attested by an authorized official of the Bank or by a Magistrate/Notary Public under his/her official seal.
- 3. Application form duly completed in all respects must be submitted with the respective Collecting Bankers. Cheque(s)/Demand Draft(s) should be drawn in favour of "Lendingkart Finance Limited" and crossed "A/C Payee Only" Cheque(s)/Demand Draft(s) may be drawn on any scheduled bank and payable at Mumbai. The payment can also be made through RTGS as per the following details:

| Beneficiary name        | Lendingkart Finance Limited |
|-------------------------|-----------------------------|
| Beneficiary account no. | 10036648571                 |
| Beneficiary address     | Ahmedabad Branch – C G Road |
| Beneficiary bank        | IDFC First Bank Limited     |
| Account type            | Current Account             |
| IFSC code               | IDFB0040301                 |

The Company undertakes that the application money deposited in the above-mentioned bank account shall not be utilized for any purpose other than

- a) for adjustment against allotment of securities; or
- b) for the repayment of monies where the company is unable to allot securities.
- 4. Outstation Cheques, Cash, Money Orders, Postal Orders and Stock Invest shall not be accepted.
- 5. Receipt of applicants will be acknowledged by the Company in the "Acknowledgement Slip" appearing below the application form. No separate receipt will be issued.
- 6. All applicants should mention their Permanent Account No. or their GIR No. allotted under Income Tax Act, 1961 and the Income Tax Circle/Ward/District. In case where neither the PAN nor the GIR No. has been allotted, the fact of non-allotment should be mentioned in the application form in the space provided. Income Tax as applicable will be deducted at source at the time of payment of interest including interest payable on application money.
- 7. The application would be accepted as per the terms of the Scheme outlined in the transaction documents for the private placement.